



SPDC Contract Requisition >\$100k and <USD1m

Part AB: Approval of Contract Award

Confidential

Section A: Conformance to Contract Plan (Part A)

Contract Number:	CW623907
Contract Title:	PA: SUPPLY OF CAMERON BEANS
Reference & Date of Contract Plan	Start Date: 18/04/2022 End Date: 17/04/2024
Conformance to Contract Plan	NA

Section B – Technical/Commercial Evaluation Result

Purpose of Submission

This proposal seeks approval to set up a replacement Price Agreement with **CAMERON FLOW CONTL TECH NIG LTD** for the **SUPPLY OF CAMERON BEANS** to SPDC with a contract ceiling of **USD 475,000.00**.

Background

Contract NG01019785 (4610043525) expired on 22.12.2016. There is currently need for these materials by the Wells team and requested for replacement of this price agreement. These materials are required as replacement of existing installation.

The expired contract was set up on DDP incoterm but the proposed contract will be set up on FCA incoterm in line with the current company policy on FCA as the preferred incoterm.

CAMERON FLOW CONTL TECH NIG LTD is the OEM subsidiary for these materials confirmed that **CAMERON FLOW CONTL TECH NIG LTD** is its sole agent in Nigeria.

Single source strategy is being proposed to **CAMERON FLOW CONTL TECH NIG LTD** on the bases of in-country representation of the manufacturer and avoidance of middleman/intermediary costs and likely quality issues. The applicable terms and conditions are as follows:

Table 1 FCA RATE

CAMERON FLOW - FCA RATES		
Items	Agreed Rates	Rate
EX-WORKS		100.00
Discount	0.0%	
FCA		100.00
Markup (FCA)	5.0%	5.00
Subtotal-B		5.00
Total Selling Price (A+B)		105.00
MARK-UP 100 USD		

Award recommendation

Single source strategy is being proposed to **CAMERON FLOW CONTL TECH NIG LTD** is the OEM subsidiary in Nigeria for these materials and in order to gain direct access to genuine materials and avoid middleman/intermediary costs.

Terms and Conditions of the contract

- The delivery lead-time shall be as advised by OEM.
- Payment shall be in 100% USD as this is FCA incoterm contract.
- This is for the supply of genuine materials as requested in the PO.
- The manufacturer's warranty shall apply to all the products delivered under this Agreement.
- Relevant material certificates shall accompany all the products.

Relevant Information

- The vendor is currently on CCL on tier 4 which is sufficient for FCA incoterm contract.
- OEM price list, which the base prices are derived from, shall be valid for this period **18/04/2022 - 17/04/2024**
- HSE mode is 3 and HSE risk is low.

LONG TERM STRATEGY



SPDC Contract Requisition >\$100k and <USD1m

Part AB: Approval of Contract Award

Confidential

Section C – Award Recommendation

Proposed award to: **CAMERON FLOW CONTL TECH NIG LTD**

Reasons: Vendor is the subsidiary of the OEM in Nigeria

<input type="checkbox"/> Lowest Conforming	<input checked="" type="checkbox"/> Only Conforming	<input type="checkbox"/> Lowest Life Cycle Cost	<input type="checkbox"/> Lowest TCO
<input type="checkbox"/> Technical Weighted Preference	<input type="checkbox"/> Lowest Acquisition Cost	<input checked="" type="checkbox"/> Call-off from Frame Agreement	<input type="checkbox"/> Other

Nigerian Content:

1. *If winning vendors are more than one, 'a&b' information below should be completed for each vendor.

a. Indicate Schedule target(s) and vendors Nigerian Content pledge (s) e.g.

Schedule	Schedule Targets	**Vendor's NC Pledge	Measuring Metrics	Agreed actions including waivers
NA	NA	NA	NA	

b. Nigeria Content Summary Work scope.

** Describe all the proposed Nigerian Content activities in the ITTs for inclusion in proposed contracts.

**Where the NC pledge falls short of set minimum targets by NOGICD Act a waiver shall be required for these categories

Note: Where the category is not specified in the Act (Schedule) indicate as N/A
NOGICD = Nigeria Oil & Gas Industry Content Development Act

Authorized Contract Value (ACV):	USD 475,000.00		
1% Nigerian Content Development Fund (NCDF)	0.00		
Currency of Contract: <input checked="" type="checkbox"/> USD & NGN <input type="checkbox"/> NGN only	Cost estimate at Strategy stage: USD 475,000.00	Budget approved? <input type="checkbox"/> YES <input type="checkbox"/> NO Budget availability will be confirmed by User prior to call off from the Agreement and the account of user department will be charged whenever their request is fulfilled.	
Saving achieved:	Identified Potential Savings:		
PGS Code	BFU to indicate:		
State all amendments or changes to contract standard terms and conditions. Confirm use of GI clauses if GI elements are present in workscope.	None NA		
State any lessons learnt (eg. market, suppliers, process): None			
Contract Start Date: 18/04/2022		Contract End Date: 17/04/2024	

Section D – Contract Management

KPI's and Goals	Quality Assurance (Genuine OEM Parts 100% at all times)	Zero defects/rejects (0% defects at all-times)
	Delivery performance (100% on time delivery at all times)	Right quantity (100% Compliance with PO)
	Competitive pricing (NA). Compliance with published price list at all times	Stocking Performance (NA)
	NCD Compliance-Mandatory (100% Compliance NCD Act)	OEM Pricing Compliance (100%)

Contract Management Plans required under the Contract

☒ Health & Safety ☒ Environment ☒ Nigerian Content ☐ Transition ☐ Project Management ☒ Quality

Section E – Stakeholder Approvals*



SPDC Contract Requisition >\$100k and <USD1m

Part AB: Approval of Contract Award

Confidential

Declaration:

Signatories to this submission acknowledge that they have read and understood the Conflict of Interest Policy in the Code of Conduct and that they do not have any direct or indirect arrangement or relationship with any other person or company that breaches the requirements of that Conflict of Interest Policy, or that they have fully disclosed any potential Conflict of Interest to the Contract Owner, CP Manager and the Supply Chain Council/Tenders Board.

Signature	-----	-----	-----	-----
	SC Commercial Lead	Contract Holder	Contract Owner	SC Ops Manager
	Whole Submission	Whole Submission	Reviewed, approved and accepts: 1. Ultimate responsibility for whole submission	Reviewed, approved and accepts: 2. Ultimate responsibility for whole submission
Name	Udoba, Nnamdi	Georgewill, Sotonye	Udoh, Godwin	Okanola-Biala, Ayokunle
Ref. Ind	PTC/O/UG	UPC/G/UWH	UPC/G/UW	PTC/O/UG
Date				

[SHAREPOINT](#)

Cleared Counterparties List (CCL)

Please remember that only if your counterparty is cleared on the CCL at the same risk tier you are engaging them at, no further actions required. If your counterparty is cleared at a different risk tier you MUST check the [Due Diligence Determinator](#) if any further actions are required.

It was decided to temporarily remove all Russian, Ukrainian and Belarusian counterparties from the CCL, new addition to the CCL from would be also not accepted, this is expected to be a temporary measure.

UTC time:
21/03/2022 15:25:42

Counterparty Name CAMERON FLOW	Ticket number Search	Expiration Date (years) 2999	Comments Search
Country of registration Search	Tier 4	Type of counterparty <input type="checkbox"/> Entity	

Ticket Number	Type of counterparty	Counterparty Name	Counterparty Alias Name	Country of Registration	Aniba Supplier ID (For CP user only)	Tier	Expiration Date	Comments
GSS0002168	Entity	CAMERON FLOW CONTROL TECHNOLOGY NIGERIA LIMITED		Nigeria		4	01/01/2999	