



Category:	Safety and Environment	Contract ID:	CW563652
HSE Risk:	Low		
Contract Title:	Provision of HAZOP & Technical Safety Services		
Brief background including date of Part A approval	Part A approval was obtained on 24/11/2021		
Conformance to Contract Plan - list any changes and variations: <ul style="list-style-type: none"> The functional ECV for the contract, has been revised from F\$144,983.84 (USD 122,400.00 + NGN 9,272,700) using exchange rate of \$1=NGN410.59 based on Shell published booking rate of November 2021 to F\$ 144,685.32 (USD 122,400.00 + NGN 9,272,700) using the current exchange rate of \$1=NGN416.09 based on Shell published booking rate of March 2022. Start and End dates have been revised to 14th March 2022 and 13th March 2023 respectively 			
Company Estimate at Strategy: NGN 144,983.84			
<ul style="list-style-type: none"> Part A approval was for the following: <ul style="list-style-type: none"> ✓ For the competitive tender sourcing strategy for the Provision of HAZOP & Technical Safety Services for a period of 12 months, leading to an award of two (2) contracts to two (2) different vendors. ✓ To issue ITT (Technical and Commercial tenders) to bidders to execute service, and negotiate lowest bidder's rates with the negotiation mandate stated below: <ul style="list-style-type: none"> o Aspiration: 90% of ECV o Fall back: 95% of ECV o Walk away: above 100% of ECV If second lowest bidders' rate is lower than company estimate but more than 110% of the lowest bidder's rate. It will be negotiated to within 110% of lowest bidders rate 			
Summary of Technical Bids Evaluation Results			
<ul style="list-style-type: none"> Technical ITT was issued to the approved vendors and they responded with their bids. All vendors submitted technical bids Outcome of the technical Evaluation of the technical bids received- 5 bidders: Bowalds, Kay Global, Tomsey, Turatech and Nexus Alliance passed the technical evaluation while Hilltop systems did not meet the passmark. Ref attachment 2-Technical Evaluation result 			
S/N	Vendors	Remarks	Comments
1	Nexus Alliance Limited	Passed	Open Commercial Bid
2	Tomsey Engineering and Services Int'l Ltd	Passed	Open Commercial Bid
3	Kay Global Ltd	Passed	Open Commercial Bid
4	Bowalds Energy Nigeria Limited	Passed	Open Commercial Bid
5	Turatech Engineering Consulting Services	Passed	Open Commercial Bid
6	Hilltop Lighting Systems Limited	Failed	Not qualified
Summary of Commercial Bids evaluation results:			
<ul style="list-style-type: none"> Contract strategy is to award subject contract to the 1st and 2nd lowest bidder's at lowest bidder's price/rates Commercial tender of the 5 vendors who passed the technical evaluation stage were opened and evaluated. Kay Global emerged the lowest bidder with a quote of \$33,000 +NGN9,032,980-F\$ 54,709.20 (37.81% of company estimate) Kay Global's bid was significantly low compared to the Company Estimate, and there were some reservations from the Contract Owner and Contract Holder about the vendor fully understanding the scope of activities. In line with the contracting procedure manual, bid clarification was conducted with Kay Global. Kay Global affirmed their understanding of the scope requirements and affirmed their quoted price to execute the scope of work accordingly. Based on the approved strategy to award 2 contracts, discounted rates equivalent to the lowest bidders' rates were requested from the 2nd lowest bidder (Bowalds Energy Limited). However, they reverted with a 20% discount on their quoted prices. Due to the significantly low bid from Kay Global, steer was received to accept discount from Bowalds Energy. Bowalds Energy submitted a revised offer of \$63,195 +NGN9,200,000-F\$ 85,305.60 (58.96% of company estimate) 			

Name of Vendor	Quote (F\$)	% of Company Estimate	Rank	IDD
COMPANY ESTIMATE	144,685.32			
Kay Global Ltd	54,709.20	37.81%	1	Cleared
Bowalds Energy Nigeria Limited (Original quote)	107,000.00	73.56%	2	Cleared
Bowalds Energy Nigeria Limited (Negotiated)	85,305.60	58.96%	2	Cleared
Tomsey Engineering and Services Int'l Ltd	129,202.41	89.30%	3	Cleared
Turatech Engineering Consulting Services	176,407.40	121.92%	4	Cleared
Nexus Alliance Limited	573,385.20	396.30%	5	Cleared

Award Recommendation

- Total ACV of USD 45,078.00 + NGN 9,099,788.00 (F\$ 66,947.76), with a 60:40 split between the two vendors-Kay Global and Bowalds, as follows
- ACV of USD 19,800.00 + NGN 5,419,788.00 (F\$32,825.52) -1st contract- Kay Global
- ACV of USD 25,278.00 + NGN 3,680,000.00 (F\$ 34,122.24) -2nd contract- Bowalds
At exchange rate of \$1: N416.09, based on Shell booking rate for March 2022
- Contract duration is 1year (14/03/2022 - 13/03/2023)

Vendor	Price (F\$)	USD(\$)	NGN (N)
Kay Global Ltd	32,825.52	19,800.00	5,419,788.00
Bowalds Energy Nigeria Limited	34,122.24	25,278.00	3,680,000.00

Award Recommendation: Kay Global Ltd-1st Contract
Bowalds Energy Nigeria Limited-2nd Contract

Basis for proposed award:

- ☒ Lowest Conforming
 ☐ Only Conforming
 ☐ Lowest Life Cycle Cost
 ☒ Lowest TCO
☐ Technical Weighted Preference
 ☐ Lowest Acquisition Cost
 ☐ Call-off from Frame Agreement
 ☐ Other

Contract Currency ☐ NGN only ☐ USD only ☒ USD & NGN

Contract ACV

- USD 19,800.00 + NGN 5,419,788.00 (F\$32,825.52) 1st contract
- USD 25,278.00 + NGN 3,680,000.00 (F\$ 34,122.24) -2nd contract

Savings achieved \$ 77,322.00 + NGN 172,912.00 (F\$ 77,737.56)

PGS Code **BFU to indicate: 4CA**

Government Intermediary (GI) El Element

GI elements present in workscope? ☐ YES ☒ NO

If yes, confirm use of GI clauses in contract

Contract Start Date 14/03/2022 **Contract End Date** 13/03/2023

Nigerian Content

1. *If winning vendors are more than one, 'a&b' information below should be completed for each vendor.

a. **Indicate Schedule target(s) and vendors Nigerian Content pledge (s) e.g.**

Work Category	Schedule Target	**Vendor's NC Pledge	Measuring Metrics	Agreed actions including waivers
Other supporting service	85%	100%	Spend	N/A

b. **Nigeria Content Summary Work scope.**

** Describe all the proposed Nigerian Content activities in the ITT's for inclusion in proposed contracts.

****Where the NC pledge falls short of set minimum targets by law a waiver shall be required for these categories**

Note: Where the category is not specified in the NOGICD Act (Schedule) indicate as N/A

NOGICD Act = Nigeria Oil & Gas Industry Content Development Act

1% Nigerian Content Development Fund (NCDF)

1. \$ 198.00 +NGN 54,197.88 (F\$ 328.26)-1st Contract

2. \$ 252.78 + NGN 36,800 (F\$341.22)-2nd contract

Declaration:

Signatories to this submission acknowledge that they have read and understood the Conflict of Interest Policy in the Code of Conduct and that they do not have any direct or indirect arrangement or relationship with any other person or company that breaches the requirements of that Conflict of Interest Policy, or that they have fully disclosed any potential Conflict of Interest to the Contract Owner, CP Manager and the Supply Chain Council/Tenders Board.

	Commercial Lead	Approval	
		Contract Holder	SC Ops Manager
	Whole Submission	Approved and confirmed support from: 1. Finance [Peter Oguntade] - adequate budget cover/JV Partner approval to ensure full cost recovery/approved GIP in place (if applicable) 2. HSSE [Innocent Epuchie] - HSSE consideration and requirements are met. 3. Proposal is in line with business objectives	Reviewed and confirmed that process is adhered to ensure cost recovery
Name	Oluwakemi Patrick-Oko	Chidubem Ezeude	Yemi Aboderin
Signature			
Ref. Ind	PTC/O/U	UPC/G/SM	PTC/O/UG
Date			

Attachment

1. [Approved Part A](#)
2. [Technical Evaluation result](#)
3. [Bid Analysis](#)
4. [IDD Clearance](#)