



THE SHELL PETROLEUM DEVELOPMENT COMPANY OF NIGERIA LIMITED
MAJOR CONTRACTS BOARD SUBMISSION

Confidential

Part B – Contract Award

Date: 21/01/2022

Category	Oil Spill Response	Contract ID:	CW380053
Contract Title:	Provision of Consultancy Support for Oil Spill and Remediation Services – Call off		
HSE Mode & Risk	Mode 1/Medium Risk		
Agenda Item	(TB secretary to complete)		
Proposed Authorized Contract Value (ACV)	USD/Naira/(F\$) \$5,020,735.00 + NGN13,330,986,926.30 (F\$37,361,799.84). Exchange rate based on NGN412.20/USD1	Segmentation (Click here to access tool)	Tactical
Proposed expenditure while pending NAPIMS approval	USD/Naira (only applicable for MCB Submissions - urgent contracts)		
Start & End dates	01 April 2022 31 March 2024	Duration	2
		Extension options	1

PURPOSE

This paper seeks MCB approval to:

- Award five (5) contracts for Provision of Consultancy Support for Oil Spill and Remediation Services – Call off, based on the outcome of commercial evaluation jointly reviewed and reconciled with NAPIMS, at the lowest bidder's rate in line with the approved award strategy for a period of 2 years plus 1 year extension at a total cumulative contract value of \$5,020,735.00 + NGN13,330,986,926.30 (F\$37,361,799.84). to the underlisted bidders in the ratio of 20:20:20:20:20:
 - Mansid Nigeria Limited
 - Felix Mitch Integrated Resource
 - Thermosteel Nigeria Limited
 - TMCH Group Limited
 - Halden Nigeria Limited
- Proposed contract duration is for 2 years from 01/04/2022 to 31/03/2024 with an option to extend for one (1) year.
- Implement a 3-month interim contract with all recommended vendors at a total value of \$418,394.58 + NGN1,110,915,577.19 (F\$ 3,113,483.32) subject to LDL approval pending NAPIMS approval of award.

Stakeholders Endorsement:

	Senior Procurement Manager (SPM)	Contract Owner
	Reviewed and approved for CC/MCB and confirms: 1. Alignment with approved Category Strategy (& Global Category Strategy where applicable) 2. Compliance with the NOGICD Act & Community Content commitments.	Reviewed whole submission and confirms support from: 1. Finance [Ifeyinwa Onyeike] - for the financial aspects of the submission, including adequate budget cover/JV Partner approval to ensure full cost recovery/approved GIP in place (if applicable) 2. HSSE [Chizube Nnogo] - HSSE consideration and requirements are met
Signature		
Name	Annelien Herring	Christopher Griffiths
Date		
Approval		
	MCB Chairman	
Signature		
Name	Scott, Ian	
Date	61A9FF842810442...	

Declaration:

Signatories to this submission acknowledge that they have read and understood the Conflict of Interest Policy in SEPCIN and that they do not have any direct or indirect arrangement or relationship with any other person or company that breaches the requirements of that Conflict of Interest Policy, or that they have fully disclosed any potential Conflict of Interest to the Contract Owner, CP Manager and the Supply Chain Council/Tenders Board.

SECTION A: CONFORMANCE TO CONTRACT PLAN (PART A)**APPROVAL REFERENCES****Table A1: Chronology of Approvals**

Tender Activity	Approval Date
MCB approval of strategy and advertisement	17/03/2020
NAPIMS approval of strategy and advertisement	14/04/2020
Advert in NipeX and National Dailies	19/06/2020
Advert closed date	10/07/2020
Technical and commercial ITT published via NIPLEX	07/11/2020
Technical and Commercial Bids closing date	28/12/2020
Technical Bids opening date	26/02/2021
NCDMB Technical Report	01/09/2021
NAPIMS approval of technical evaluation results	14/10/2021
Part A2 Approval of results of Technical	18/10/2021
Commercial Bid Opening Date	25/11/2021
Commercial Result reconciliation and alignment with NAPIMS	16/12/2021
NCDMB Commercial Report	20/01/2022

BACKGROUND

The Consultancy Support for Oil Spill and Remediation Services Contract provides an integrated approach to the provision of all technical support services relating to the remediation of oil spill impacted areas including site assessment, risk assessment, laboratory testing, borehole drilling, project management, QA/QC inspection services and certification.

This contract provides structured proficiency for impacted site investigation, assessment, and monitoring services, thus ensuring compliance with local legislation, SPDC technical specifications and international standards.

Contract strategy as approved by MCB and NAPIMS was for multiple award of contracts to the five (5) technically acceptable and commercially lowest bidders at a ceiling ratio of 20:20:20:20:20 with a mandate that the acceptable lowest commercial bid shall be at the threshold of 70% of the company estimate. See Attachment 1 – Approved Strategy

- The tender was an open competitive tendering process via NipeX under the approved product category 3.05.05 (Safety and Environmental) and 3.07.08 (Laboratory testing services).
- The tender was a double envelop tender, where combined technical and commercial ITT was issued to the approved 147 bidders via NipeX portal on 07/11/2020 with initial bid closing date of 05/12/2020, which was later extended to 28/12/2020 based on the request of the Tenderers on the account of COVID19.
- Pre-Tender meeting held on 07/12/2020.

CHANGES FROM STRATEGY

The contract was initially scheduled to commence 1st November 2020 (as approved in the Part A). However, due to delays in the tendering process, largely due to late receipt of external approvals, the contract is now planned to commence on 1st April 2022.

SUMMARY OF VALUE CONTRIBUTION

	Benefit	Losses
Safety	Improved HSE management and site supervision, increased speed of oil spill response and remediation execution on site. Minimizing environmental impacts.	N/A
Production – Oil ('000 b/d)	Indirect	N/A
Production – Gas (mscf/d)	Indirect	N/A
Reserves (mboe/d)	N/A	N/A
Flares reductions (mscf/d)	N/A	N/A
Cost Saving	Cost avoidance of circa \$5.5million per annum being difference between the company estimate and proposed ACV	N/A

SECTION B: RESULTS AGAINST AGREED CRITERIA**TECHNICAL EVALUATION****Table B1: Summary of Technical Evaluation Results**

S/No	RECOMMENDED BIDDERS	TECH EVAL SCORE %	NCDMB TECH RESULT	VENDOR IDD STATUS	OVERALL
1.	ICREN Services	83	Complied	IDD Cleared	Pass
2.	OBISON NETWORK VENTURES	82	Complied	IDD Cleared	Pass
3.	BAY MATRIX NIGERIA LIMITED	78	Complied	IDD Cleared	Pass
4.	AMAZING ENVIRONMENTAL SOLUTIONS INTERNATIONAL LIMITED	78	Complied	IDD Cleared	Pass
5.	GIOLEE GLOBAL RESOURCES LIMITED	78	Complied	IDD Cleared	Pass
6.	GEOTERRAIN NIGERIA LIMITED	77	Complied	IDD Cleared	Pass
7.	DILEX LIMITED	77	Complied	IDD Cleared	Pass
8.	MAK MERA NIGERIA LIMITED	75	Complied	IDD Cleared	Pass
9.	HALDEN NIGERIA LIMITED	73	Complied	IDD Cleared	Pass
10.	BENOK CONSOLIDATED LIMITED	73	Complied	IDD Cleared	Pass
11.	CLE-PARINNA INTERNATIONAL LIMITED	72	Complied	IDD Cleared	Pass
12.	OHENMERGE COMPANY LIMITED	71	Complied	IDD Cleared	Pass
13.	ROMSON OIL FIELD SERVICES LIMITED	71	Complied	IDD Cleared	Pass
14.	SYDNEY GATEWAY LIMITED	71	Complied	IDD Cleared	Pass
15.	BASIC NIGERIA TECHNOLOGY LTD.	70	Complied	IDD Cleared	Pass
16.	KARIDAV INTEGRATED SERVICES LIMITED	70	Complied	IDD Cleared	Pass
17.	FELIX MITCH INTEGRATED RESOURCE	70	Complied	IDD Cleared	Pass
18.	MASANATE PROJECTS LIMITED	68	Complied	IDD Cleared	Pass
19.	JEKCONS NIGERIA LIMITED	67	Complied	IDD Cleared	Pass
20.	EMTOBI MULTI SERVICES NIG LTD	66	Complied	IDD Cleared	Pass
21.	SEVOIL INTERNATIONAL OIL & GAS LIMITED	66	Complied	IDD Cleared	Pass
22.	ROMINOS AND SONS LIMITED	66	Complied	IDD Cleared	Pass
23.	OKIOS NIGERIA LIMITED	66	Complied	IDD Cleared	Pass
24.	B2 OIL AND GAS PROJECT LIMITED	66	Complied	IDD Cleared	Pass
25.	THERMOSTEEL NIGERIA LIMITED	66	Complied	IDD Cleared	Pass
26.	SOEHIL NIGERIA LIMITED	65	Complied	IDD Cleared	Pass
27.	DUKORIA INTERNATIONAL LIMITED	62	Complied	IDD Cleared	Pass
28.	ENTON OILFIELD SERVICES LIMITED	62	Complied	IDD Cleared	Pass
29.	INTERNATIONAL ENERGY SERVICES LIMITED	62	Complied	IDD Cleared	Pass
30.	TMCH GROUP LIMITED	61	Complied	IDD Cleared	Pass
31.	DAVE AND ROSE LIMITED	61	Complied	IDD Cleared	Pass
32.	TECHNOLOGY PARTNERS INTERNATIONAL NIG LTD	61	Complied	IDD Cleared	Pass
33.	CALAYA ENGINEERING SERVICES LTD	60	Complied	IDD Cleared	Pass

34.	MANSID NIGERIA LIMITED	60	Complied	IDD Cleared	Pass
35.	LASER ENGINEERING AND RESOURCES CONSULTANTS LIMITED	60	Complied	IDD Cleared	Pass
36.	FAIRTEX INTEGRATED SERVICES LTD	60	Complied	IDD Cleared	Pass
37.	MEDICHEM PROJECT LIMITED	61	Complied	IDD Cleared	Pass
38.	MONICA ENGINEERING SERVICES LIMITED	60	Complied	IDD Cleared	Pass

Technical Evaluation Notes

- 147 bidders downloaded from the NJQS product groups 3.03.05 (Safety and Environmental) and 3.07.08 (Laboratory testing services) were invited to submit their technical and commercial bids.
- Only fifty-eight (58) bidders out of the 147 bidders invited submitted bids via NipeX.
- The Technical bid opening was done with NAPIMS on 26/02/2021
- A total of 38 (thirty-eight) bidders listed above passed the joint NAPIMS & SPDC technical evaluation and the 38 (thirty-eight) also complied with NCDMB requirements.
- Ref Attachment 3 (Approved Part A2) & Attachment 4 (NCDMB Technical Evaluation Report).

COMMERCIAL EVALUATION**Table B2 : Summary of Commercial Evaluation**

S N	BIDDERS	ACV USD	ACV NGN	ACV FUSD @ 305	% OF CE (FUSD)	REMARK
	COMPANY ESTIMATE	12,036,563.33	16,739,271,026.25	66,919,419.16		
1	BAY MATRIX NIGERIA LIMITED	8,941,000.00	9,171,854,412.49	39,012,653.81	58%	Not recommended for award in line with approved strategy
2	MANSID NIGERIA LIMITED	4,874,500.00	12,942,705,753.69	47,309,600.83	70.70%	1st
3	FELIX MITCH INTEGRATED RESOURCE	5,161,075.00	12,861,807,838.99	47,330,936.77	70.73%	2nd
4	THERMOSTEEL NIGERIA LIMITED	7,117,170.00	13,013,072,912.49	49,782,982.83	74.39%	3rd
5	TMCH GROUP LIMITED	6,785,785.00	13,523,786,081.99	51,126,067.24	76.40%	4th
6	HALDEN NIGERIA LIMITED	10,178,200.00	12,812,134,024.48	52,185,196.80	77.98%	5th
7	OKIOS NIGERIA LIMITED	3,580,390.00	15,046,121,026.16	52,911,934.35	79.07%	6th
8	MAK MERA NIGERIA LIMITED	11,662,300.00	14,683,211,941.99	59,803,978.50	89.37%	7th
9	GEOTERRAIN NIGERIA LIMITED	16,616,000.00	14,832,561,601.14	65,247,349.51	98%	8th
10	ENTON OILFIELD SERVICES LIMITED	29,565,400.00	11,522,340,235.99	67,343,564.71	101%	9th
11	OBISON NETWORK VENTURES	21,544,440.00	15,520,567,631.35	72,431,546.99	108.24%	10th
12	BENOK CONSOLIDATED LIMITED	36,688,500.00	13,169,558,412.49	79,867,380.04	119%	11th
13	TECHNOLOGY PARTNERS INTERNATIONAL NIG LTD	32,704,024.60	14,673,990,135.99	80,815,467.67	121%	12th
14	SEVOIL INTERNATIONAL OIL&GAS LIMITED	24,210,587.50	17,507,522,381.89	81,612,300.23	122%	13th
15	AMAZING ENVIRONMENTAL SOLUTIONS INTERNATIONAL LIMITED	27,290,200.00	16,928,934,412.49	82,794,902.99	124%	14th
16	CLE-PARINNA INTERNATIONAL LIMITED	38,798,150.00	13,852,877,792.49	84,217,421.45	126%	15th

THE SHELL PETROLEUM DEVELOPMENT COMPANY OF NIGERIA LIMITED

Major Contracts Board Submission

17	ROMINOS AND SONS LIMITED	34,455,600.00	16,323,054,328.99	87,973,810.91	131%	16th
18	SYDNEY GATEWAY LIMITED	1,972,017.50	28,662,495,862.59	95,947,413.77	143%	17th
19	FAIRTEX INTEGRATED SERVICES LTD	31,967,386.67	23,622,527,235.99	109,418,295.64	164%	18th
20	DILEX LIMITED	70,388,750.00	16,626,631,784.25	124,902,296.83	187%	19th
21	JEKCONS NIGERIA LIMITED	86,214,260.00	14,983,523,056.92	135,340,565.10	202%	20th
22	SOEHIL NIGERIA LIMITED	20,746,896.00	35,926,247,553.59	138,537,871.59	207%	21st
23	EMTOBI MULTI SERVICES NIG LTD	89,458,582.80	15,067,806,757.40	138,861,227.91	208%	22nd
24	DUKORIA INTERNATIONAL LIMITED	97,225,290.00	16,059,049,488.94	149,877,911.28	224%	23rd
25	GIOLEE GLOBAL RESOURCES LIMITED	93,088,800.00	18,253,730,847.66	152,937,097.86	229%	24th
26	B2 OIL AND GAS PROJECT LIMITED	60,289,405.12	33,018,273,659.47	168,528,499.09	252%	25th
27	INTERNATIONAL ENERGY SERVICES LIMITED	76,520,700.00	29,242,454,412.49	172,397,599.71	258%	26th
28	LASER ENGINEERING AND RESOURCES CONSULTANTS LIMITED	209,474,900.00	22,047,409,892.58	281,761,489.81	421%	27th
29	CALAYA ENGINEERING SERVICES LTD	211,188,332.60	285,328,862,860.13	1,146,692,800.99	1714%	28th
30	DAVE AND ROSE LIMITED	-	-	-	0%	Did not express intent on Nipex
31	MEDICHEM PROJECT LIMITED	-	-	-	0%	Did not submit commercial bids (empty folder)
32	ROMSON OIL FIELD SERVICES LIMITED	-	-	-	0%	Bidder submitted bids in an unreadable pdf format only. No MS Excel version
33	MASANATE PROJECTS LIMITED	4,998,600.00	10,221,796,125.24	38,512,685.66	58%	Submitted incomplete bids
34	OHENMERGE COMPANY LIMITED	9,454,600.00	13,426,933,418.00	53,477,332.52	79.91%	Submitted incomplete bids
35	BASIC NIGERIA TECHNOLOGY LTD.	12,342,200.00	16,091,808,529.99	65,102,227.97	97%	Submitted incomplete bids
36	ICREN SERVICES	11,422,735.23	35,474,871,458.26	127,733,789.19	191%	Submitted incomplete bids
37	MONICA ENGINEERING SERVICES LIMITED	43,893,830.00	36,545,021,529.99	163,713,572.72	245%	Submitted incomplete bids
38	KARIDAV INTEGRATED SERVICES LIMITED	12,096,563.40	37,090,520,296.59	133,704,826.67	200%	Submitted incomplete bids

Commercial Evaluation Notes

- Approved award mandate is for acceptable lowest commercial bid at a threshold of 70% of the company estimate.
- Out of the 38 bidders that passed NAPIMS & SPDC technical evaluation and were progressed to commercial, only 37 bidders submitted bids and expressed intent on the NipeX portal.
- The commercial bids of the 37 bidders were opened with NAPIMS on 25/11/2021.
- The commercial bid reconciliation with NAPIMS held on 16/12/2021.
- The NCDMB commercial report was issued 20/01/2022.

- 6 of the bidders submitted incomplete bids and therefore, were not considered for award in line with the contracting and procurement manual and duly communicated to tenderers in the ITT. Notwithstanding, their total quote based on the evaluation of their incomplete bids excludes them from award recommendation by reason of their ranking and the approved award mandate.

Exchange Rate Differences

- Given that the contract is priced in dual currency and to minimise discrepancies with the MCB-approved Part A, the joint commercial evaluation with NAPIIMS was done based on the approved company estimate of \$12,036,563.33 + NGN16,739,271,026.25 (F\$66,919,419.16 based on an exchange rate of N305/\$1 at the time in 2020)
- If the current exchange rate of N412.2/\$1 were used, the effect on the relevant bidders is shown in the table below:

SN	BIDDERS	ACV USD	ACV NGN	ACV FUSD @ 305	% OF CE	ACV F\$ @ 412.2	% of CE
	Company Estimate	12,036,563.33	16,739,271,026.25	66,919,419.16		52,646,148.55	
1	Bay Matrix	8,941,000.00	9,171,854,412.49	39,012,653.81	58%	31,191,981.11	59.25%
2	Mansid	4,874,500.00	12,942,705,753.69	47,309,600.83	70.70%	36,273,592.08	68.90%
3	Felix Mitch	5,161,075.00	12,861,807,838.99	47,330,936.77	70.73%	36,363,908.19	69.07%
4	Thermosteel	7,117,170.00	13,013,072,912.49	49,782,982.83	74.39%	38,686,973.28	73.48%
5	TMCH Group	6,785,785.00	13,523,786,081.99	51,126,067.24	76.40%	39,594,581.90	75.21%
6	Halden	10,178,200.00	12,812,134,024.48	52,185,196.80	77.98%	41,260,524.17	78.37%
7	Okios	3,580,390.00	15,046,121,026.16	52,911,934.35	79.07%	40,082,381.82	76.14%

Summary of Key Observations

- Bay Matrix's quote is still significantly lower than the MCB and NAPIIMS approved award threshold of 70% of company estimate
- Although Mansid and Felix Mitch's bids fall slightly below the 70% threshold using the current exchange rate of N412.2/\$1, this is considered insignificant, especially when compared to the potential value loss of circa \$2.4million if contract was not awarded to them.
- The ranking of the spotlighted bidders remains unchanged except for Halden and Okios in 6th and 7th place respectively. This however does not affect the overall proposed ACV of the contract as all 5 contracts are awarded at the lowest bidder's rates.
- The current exchange rate of N412.2/\$1 is however used in determining the functional dollar equivalent of the proposed ACV.

Ref Attachment 5 for detailed commercial evaluation outcome & Attachment 6 NCDMB commercial report.

BASIS OF AWARD & RECOMMENDATION

The approved strategy is to split the contract award among the five (5) ranked bidders at the acceptable lowest bidder's rates in the ratio of 20:20:20:20:20.

In line with this strategy, award is proposed at a total of \$5,020,735.00 + NGN13,330,986,926.30 (F\$37,361,799.84) – inclusive of 3% HCD, with the ascribed individual ACVs detailed in the Section below titled "Approved Contract Value".

In line with the approved strategy and compliance with the Contracting and Procurement Manual (CP-M), the lowest bidder's rates were proposed to the other four (4) bidders as "offered market rates". All the bidders accepted and confirmed willingness and ability to deliver the contract scope for the contract duration and at the offered rates. Ref Attachment 8- Acceptance letters from the contractors.

TRANSITION PLAN / COST OF IMPROVEMENTS (IF APPLICABLE)

One out of the five (5) proposed bidders (Halden Nigeria Limited) is an incumbent, while the others are incoming suppliers.

The transition plan shall consist of the following:

NCCC Sign off	04 February 2022	Contractors/NCDMB
Sign Contract /Create OA in SAP	01 March 2022	SPDC
Contract Kick Off Meeting / Workshop	07 March 2022	SPDC/Contractors
Premobilization and Inspection	15 March 2022	SPDC/Contractors
Develop and sign off CMP	24 March 2022	SPDC
Mobilization to site	As required	SPDC/Contractors
Close out of existing contracts	30 June 2022	SPDC/Contractors

APPROVED CONTRACT VALUE

The ACVs for the 5 contracts to be awarded are broken down as follows:

Table B3: ACV Break down Per Bidders (2years + 1):

		MANSID NIGERIA LIMITED	FELIX MITCH INTEGRATED RESOURCE	THERMOSTEEL NIGERIA LIMITED	TMCH GROUP LIMITED	HALDEN NIGERIA LIMITED	TOTAL
2 Year Firm (A)	USD \$	649,933.33	649,933.33	649,933.33	649,933.33	649,933.33	3,249,666.67
	NGN	1,725,694,100.49	1,725,694,100.49	1,725,694,100.49	1,725,694,100.49	1,725,694,100.49	8,628,470,502.46
	TOTAL F\$	4,836,478.94	4,836,478.94	4,836,478.94	4,836,478.94	4,836,478.94	24,182,394.72
1- Year Option (B)	USD \$	324,966.67	324,966.67	324,966.67	324,966.67	324,966.67	1,624,833.33
	NGN	862,847,050.25	862,847,050.25	862,847,050.25	862,847,050.25	862,847,050.25	4,314,235,251.23
	TOTAL F\$	2,418,239.47	2,418,239.47	2,418,239.47	2,418,239.47	2,418,239.47	12,091,197.36
TOTAL (C = A+B)	USD \$	974,900.00	974,900.00	974,900.00	974,900.00	974,900.00	4,874,500.00
	NGN	2,588,541,150.74	2,588,541,150.74	2,588,541,150.74	2,588,541,150.74	2,588,541,150.74	12,942,705,753.69
	TOTAL F\$	7,254,718.42	7,254,718.42	7,254,718.42	7,254,718.42	7,254,718.42	36,273,592.08
3% HCD TRAINING	USD \$	29,247.00	29,247.00	29,247.00	29,247.00	29,247.00	146,235.00
	NGN	77,656,234.52	77,656,234.52	77,656,234.52	77,656,234.52	77,656,234.52	388,281,172.61
	TOTAL F\$	217,641.55	217,641.55	217,641.55	217,641.55	217,641.55	1,088,207.76
TOTAL ACV (C + HCD)	USD \$	1,004,147.00	1,004,147.00	1,004,147.00	1,004,147.00	1,004,147.00	5,020,735.00
	NGN	2,666,197,385.26	2,666,197,385.26	2,666,197,385.26	2,666,197,385.26	2,666,197,385.26	13,330,986,926.30
	TOTAL F\$	7,472,359.97	7,472,359.97	7,472,359.97	7,472,359.97	7,472,359.97	37,361,799.84

Table B4: Interim Agreement breakdown for 3 months

S/N	VENDOR	3 Months ACV (USD \$)	3 Months ACV (NGN)	TOTAL F\$
1.	MANSID NIGERIA LIMITED	83,678.92	222,183,115.44	622,696.66
2.	FELIX MITCH INTEGRATED RESOURCE	83,678.92	222,183,115.44	622,696.66
3.	THERMOSTEEL NIGERIA LIMITED	83,678.92	222,183,115.44	622,696.66
4.	TMCH GROUP LIMITED	83,678.92	222,183,115.44	622,696.66
5.	HALDEN NIGERIA LIMITED	83,678.92	222,183,115.44	622,696.66
	ACV FOR INTERIM	418,394.58	1,110,915,577.19	3,113,483.32

LDL Justification

- Proposed LDL of **F\$3,113,483.32** is required to enable execution of the OP21 activities pending NAPIMS approval of contract award
- Contract is required for critical environmental protection activities that hinge on our Corporate image with a reputational exposure if the activities are not executed.
- An alternative approach for business continuity is to implement a time and ACV variation on the existing contracts pending NAPIMS approval of contract award, which would also require LDL approval. However, NAPIMS has expressed strong aversion to any further variation on the existing contracts, pushing for the conclusion of this tendering process and indicating support for award approval as expeditiously as possible.

Potential Savings/ Cost Improvement

Cost avoidance as computed in Table B5 below:

Table B5: Computation of Cost Avoidance

		Amount (FUSD) @ 412.20 Exchange Rate
Company Estimate	A	52,646,148.55
Proposed Contract ACV	B	37,361,799.84
Cost Avoidance	C = A - B	15,284,348.71

COMPLIANCE TO MODEL TERMS & CONDITIONS

Terms and conditions from Model Contract Library (MCL) for Goods and Services generic will be adopted. None of the vendors raised exceptions to the contract terms and conditions during the tender.

GOVERNMENT INTERMEDIARY (GI) ELEMENT

GI elements present in work scope?

☐ YES☒ NO

If yes, GI terms & conditions included in contract?

☐ YES☒ NO**IDD STATUS**

All contractors have their IDD cleared

BIDDERS	IDD STATUS
MANSID NIGERIA LIMITED	IDD Cleared
FELIX MITCH INTEGRATED RESOURCE	IDD Cleared
THERMOSTEEL NIGERIA LIMITED	IDD Cleared
TMCH GROUP LIMITED	IDD Cleared
HALDEN NIGERIA LIMITED	IDD Cleared

SECTION C: POST AWARD CONTRACT MANAGEMENT**KEY PERFORMANCE INDEX (KPI)**

Business Objective	KPI	Measure	Target	Frequency Measured
Project Delivery	Tier 1 Assessment Execution including documentation, mobilization and field work.	Per Project	30 Days	Quarterly
Project Delivery	Tier 2 Assessment Execution including documentation, mobilization and field work.	Per Project	40 Days	Quarterly
Project Delivery	Chemical testing - post completion of site activities	Per Project	14 Days	Quarterly
Project Delivery	Site Certification - post completion of remediation	Per Project	30 Days	Quarterly
Timely Report Submission	Submission of closeout reports (timeliness) - post activities completion	Per Project	20 Days	Quarterly
Quality of Closeout Reports (Specification Requirements)	Quality of closeout reports (specification requirements)	Per Project	Zero Rework	Quarterly
Compensation payment of Services Personnel where applicable	Monthly compensation payment	Per Timeline	<= 28 th of every month	Monthly
Workers Welfare Plan	Monitoring and reporting of Workers Welfare KPIs implementation.	Per Timeline	4	quarterly
HSSE	Total Recordable Case Frequency (TRCF)	Per million-man hours	0	Monthly cumulative
HSSE	Lost Time Incident Frequency (LTIF)	Per million-man hours	0	Monthly cumulative
Responsiveness to HSE shortcomings	Responsiveness to HSE shortcomings	Each	Immediate	Weekly
HSSE	Toolbox talk	Per Day (on site)	100%	Daily
HSSE –Life Saving Rules	Adherence to Life Saving Rules	Per Day	100%	Daily

CONTRACT MANAGEMENT PLAN (CMP)

In addition to the CMP, the following will be monitored:

PO Issue as per Request	As Required	SPDC
HSE Meetings / Audits	Quarterly	SPDC/Contractors
Contract Progress Review	Quarterly	SPDC

Ref Attachment 8 – Contract Management Plan

HSE PLAN

Contract HSSE risk is Mode 1/Medium Risk, Segmentation: Tactical.

Ref Attachment 9 – HSE plan

NIGERIAN CONTENT EXECUTION PLAN**NCD Compliance:**

Commercial Evaluation report: NCDMB commercial report available with no condition to be closed

HCD: Provision for HCD training has been captured in the contract

NCCC: Draft NCCCs available

****If winning vendors are more than one, 'a- c' information below should be completed for each vendor.***

a. Indicate Schedule target(s) and vendors Nigerian Content pledge (s) e.g.

Work Category	Schedule Target	**Vendor's NC Pledge	Measuring Metrics	Agreed actions including authorisation to import
Health Safety and Environment – Oil Spill / Remediation.	65%	100%	Spend	N/A for Mansid Nigeria Limited
Health Safety and Environment – Oil Spill / Remediation.	65%	100%	Spend	N/A for Felix Mitch Integrated Resource
Health Safety and Environment – Oil Spill / Remediation.	65%	100%	Spend	N/A for Thermosteel Nigeria Limited
Health Safety and Environment – Oil Spill / Remediation.	65%	100%	Spend	N/A for TMCH Group Limited
Health Safety and Environment – Oil Spill / Remediation.	65%	100%	Spend	N/A for Halden Nigeria Limited

b. Nigeria Content Summary Work scope.

***** Describe all the proposed Nigerian Content activities in the ITTs for inclusion in proposed contracts.***

Vendor's training plan in alignment with pre-approved Project's Nigerian Content Plan and also in line with the human development capacity guide 2014

Training Type	No of Trainees	Total Man-hours/man-years	Name / Level of Certification
Soil and Ground Water Remediation Training	5	4,000 Manhours	Skill
Non-Intrusive Geophysical Assessment Training	5	8,000 Manhours	Skill
NEBOSH IGSCE Training	5	8,000 Manhours	Skill
Project Management Training	5	8,000 Manhours	Skill

Training is for National Skill pool per NCDMB database.

All training must be certifiable and in line with NCDMB training guidelines.

Nigeria Content Summary Work scope. -	Provision of Consultancy Support for Oil Spill and Remediation Services – Call off
3% Human Capital Development	\$146,235.00 + NGN388,281,172.61 = (F\$1,088,207.76)

c. Global Sustainable Sourcing opportunity (provide details of the global sourcing opportunity utilised and capacity gap addressed).

d. Nigerian Content Compliance Certificate required prior to award approval recommendations to NAPIMS

*****Where the NC pledge falls short of set minimum targets by law an authorisation to import may be required for these categories.***

COMMUNITY CONTENT NIGER DELTA CONTENT EXECUTION PLAN

Development of an internationally certified local laboratory is one of the drivers of this contract as well as development of local Subject Matter Experts in the field of Environment Site Assessment, Laboratory Analysis and Groundwater Studies. Opportunities for transfer of knowledge has and will continue to be explored.

Vendors will be required to employ host community and other Niger Delta workers for scope of work and services where specialized skill is not required.

RISK ASSESSMENT

Risk Description	Likelihood (H / M / L)	Impact (H / M / L)	Mitigating Actions	Action Owner
HSE Risk	M	M	Site Assessment work and environmental consultancy services are in general low-medium risk activities. The use of professional HSE consultants by vendors to execute site assessment should ensure residual risks are minimized. All equipment shall be pre-mobbed	Contract Management Team
Community Related Risk	L	L	Ensure Community Trust and Support (CTS) is secured before mobilization and adhered to during execution. 100% of unskilled labour to be sourced from the host communities.	Contract Management Team
Financial Risk/Bankruptcy Risk	M	H	Recommended vendors have been assessed as financially stable as part of the technical evaluation. Notwithstanding, their financial standing will be monitored during the contract execution.	Contract Management Team
Low contractors' competence	M	H	Rigorous technical evaluation has been conducted to ensure only competent vendors progress to the commercial stage of the tender. Vendor's performance will be continuously monitored throughout the contract duration.	Contract Management Team
Poor Scope Description	M	H	Detailed scoping and communication of required specification for works to avoid re-works and Contractor claims. Work scopes are to undergo assurance process	Contract Management Team

ATTACHMENT:

1. [Part A1 + NAPIMS Approval](#)
2. [Pre-Tender Minutes](#)
3. [Part A2](#)
4. [NCDMB Technical Evaluation Report](#)
5. [Commercial Evaluation Outcome](#)
6. [NCDMB Commercial Evaluation Report](#)
7. [Acceptance letters from the Bidders](#)
8. [Contract Management Plan](#)
9. [Contract HSE Plan](#)