



# NIGERIAN NATIONAL PETROLEUM CORPORATION

NATIONAL PETROLEUM INVESTMENT MANAGEMENT SERVICES (NAPIMS)

36/38 GERRARD ROAD, IKOYI, LAGOS.

www.nnpcgroup.com

Telephone: 01-7901215

Ref: NAP/2.01/SCM.J/02.154

Date: July 28, 2020.

The Managing Director,  
Shell Petroleum Development Company,  
Freeman House,  
21/22 Marina,  
Lagos.

Attention: Steve Okwuosah

Dear Sir,

**SPDC**  
**CoCo Treated**

7TH AUG 2020

Time.....16:00HRS.....

**PROVISION OF MARINE EQUIPMENT TO SUPPORT SWAMP OPERATIONS**  
**(TUGBOATS, BARGES AND HOUSEBOATS) – CONTRACT STRATEGY TRANSMITTAL**

Reference: SPDC-SCM-2020-0074L dated March 11, 2020.

We refer to the communication under reference on the subject.

In consideration of your request, we hereby convey NAPIMS Management position as follows:

1. Approval of the draft advertisement text.
2. Approval to conduct an Open Double Envelope Tender (DET) for the provision of marine equipment to support SPDC's swamp operations on the NipeX system.
3. Approval of six (6) months' tendering cycle timeline.
4. Approval to publish the Technical Invitation to Tender (ITT) only to the bidders pre-qualified in the NJQS database under the product category 3.08.01, 3.08.02 and 1.13.05 at the advert due date.
5. SPDC to request NAPIMS's approval of the Technical Evaluation Criteria (TEC) upon reaching the Technical ITT bid due date.
6. The approved Technical Evaluation Criteria (TEC) shall be used to evaluate all bid responses with a minimum pass mark of 60%.

7. Only bidders successful in both the JV and NCDMB technical evaluation shall have their commercial bids opened.
8. Approval to award multiple call-off contracts for the Provision of Marine Equipment to support JV's Eastern Swamp Operations at equal sum in favour of 25 technically qualified bidders at lowest bidders' price.
9. Approval to award multiple call-off contracts for the Provision of Marine Equipment to support JV's Western Swamp Operations at equal sum in favour of 25 technically qualified bidders at lowest bidders' price.
10. In the event that the lowest commercially qualified bidder in any of the category fails to provide an equipment for immediate deployment, the contract will be awarded to the second lowest commercially qualified bidder under that category at the lowest bidder price.
11. SPDC proposed FTO award category is declined since this category of services not a firm-ed-up and is designed to support irregular and sporadic activities.
12. Approval of two (2) years firm plus 1-year optional extension for the contract's duration;
13. The currency split shall be 60% US Dollars and 40% Naira.

Please contact GM SCM, Mr Ali Muhammad Zarah via email: [muhammad.ali-zarah@nnpcgroup.com](mailto:muhammad.ali-zarah@nnpcgroup.com) or telephone number 08060442440 if you require further clarification.

We thank you for your usual co-operation.

Yours faithfully,

For: **NIGERIAN NATIONAL PETROLEUM CORPORATION**

  
f **Bala Wunti**  
Group General Manager, NAPIMS