



May 27, 2020

The Managing Director/CEO
Shell Petroleum Development Company
21/22 Marina Street
Lagos, Nigeria.

Attention: Babajide Oriola

Dear Sir,

RE: COVID-19 SERVICE DISCOUNT PALLIATIVES.

We are glad to communicate the decision of our management with regards to the subject request from yourselves and your joint venture partner. This decision was because we have been strategic partners for over a decade with regards to telecommunication services within and outside Nigeria. We are not unaware of the difficulties facing your industry, Oil & Gas, recently and we are showing our support in this way as a show of solidarity and goodwill.

FIXED SERVICES SOLUTIONS, COVID-19 - ADDITIONAL DISCOUNTS GRANTED			
1	622MB WAN LAGOS/PHC		15%
2	155MB IWAN LAGOS/LONDON		15%
3	10MB WAN LAGOS/ABUJA		10%
4	250MB WAN PHC/WARRI		5%
5	100MB WAN IKOYI/ALAUZA		5%
6	1Gb LOCAL INTERNET BREAKOUT		5%
MOBILE & DIRECT CONNECT SERVICES, COVID-19 - ADDITIONAL DISCOUNTS GRANTED			
iv	SHELL Lines - Other countries	Rate per second	ADDITIONAL DISCOUNT
a	SHELL Lines to UK Lines	2.2500	5%
b	SHELL Lines to US Lines	0.4500	5%
c	SHELL Lines to Canada Lines	0.4500	5%
d	SHELL Lines to India Lines	0.4500	5%
e	SHELL Lines to Holland Lines	2.0000	5%
f	SHELL Lines to China	0.4500	5%
g	SHELL Lines to UAE	1.2500	5%
h	SHELL Lines to African countries Lines	2.5000	5%
i	SHELL Lines to Other countries Lines	3.0000	5%

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iv	Roaming per country	Rate per minute	
a	Roaming charge –UK	120.00	5%
b	Roaming charge –US	80.00	5%
c	Roaming charge –Canada	80.00	5%
d	Roaming charge –India	80.00	5%
e	Roaming charge – Holland	110.00	5%
f	Roaming charge - China	80.00	5%
g	Roaming charge - UAE	80.00	5%
h	Roaming charge – African countries	500.00	5%
i	Roaming charge – other countries	500.00	5%
2	SHORT MESSAGING SERVICES	Rate per unit	
c	SHELL Lines - other networks in Nigeria	2.50	5%
d	SHELL Lines to UK Lines	32.00	5%
e	SHELL Lines to US Lines	32.00	5%
f	SHELL Lines to Canada Lines	32.00	5%
g	SHELL Lines to India Lines	32.00	5%
h	SHELL Lines to Holland Lines	32.00	5%
i	SHELL Lines to China	32.00	5%
j	SHELL Lines to UAE	32.00	5%
k	SHELL Lines - SMS to African countries	32.00	5%
l	SHELL Lines - SMS International	32.00	5%
3	DATA SERVICES	Rate per bundle	
i	2Gbps data plan	950.00	5%
ii	3GB data plan	1,200.00	5%
iii	7GB data plan	2,300.00	5%
iv	10GB data plan	3,300.00	5%
v	12GB data plan	3,700.00	5%
vi	18GB data plan	5,600.00	5%
vii	24GB data plan	7,500.00	5%
viii	48GB data plan	11,500.00	5%

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4	DIRECT CONNECT SERVICES	RATE per second	
iv	SHELL Lines - Other countries	0.450	5%
a	SHELL Lines to UK Lines	2.250	5%
b	SHELL Lines to US Lines	0.450	5%
c	SHELL Lines to Canada Lines	0.450	5%
d	SHELL Lines to India Lines	0.450	5%
e	SHELL Lines to Holland Lines	2.000	5%
f	SHELL Lines to China	0.450	5%
g	SHELL Lines to UAE	1.250	5%
h	SHELL Lines to Other African countries Lines	2.500	5%

We thank you very much for your patronage over the years and we also look forward stronger strategic partnership with you in the future.

For Globacom Limited


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