Osagie, Anietie J SNEPCO-PTC/U/GP

From: Omokiniovo, Ovoke SNBO-FIU/CGC **Sent:** Monday, October 23, 2023 5:26 PM

To: Iyaye, King T SPDC-PTC/U/GW; Osagie, Anietie J SNEPCO-PTC/U/GP

Cc: Okoroafor, Uchenna E SPDC-PTC/U/GC; Ocho, Uchechukwu L SNEPCO-PTC/U/GW

Subject: RE: OPTS Inventory Sharing: Savings from OCTG purchase from IOCs

Supported

From: Iyaye, King T SPDC-PTC/U/GW <King.Iyaye@shell.com>

Sent: Monday, October 23, 2023 4:59 PM

To: Osagie, Anietie J SNEPCO-PTC/U/GP <Anietie.Osagie@shell.com>; Omokiniovo, Ovoke SNBO-FIU/CGC <Ovoke.Omokiniovo@shell.com>

Cc: Okoroafor, Uchenna E SPDC-PTC/U/GC < Uchenna. Okoroafor@shell.com>; Ocho, Uchechukwu L SNEPCO-PTC/U/GW < Uchechukwu. Ocho@shell.com>

Subject: RE: OPTS Inventory Sharing: Savings from OCTG purchase from IOCs

Dear Voke,

I confirm this.

Kind Regards, King Iyaye.

SC Commercial Lead SEN/SNG. Telephone: +2348070262315.

Mobile: +2349011455703/+2349021425544.

From: Osagie, Anietie J SNEPCO-PTC/U/GP < Anietie.Osagie@shell.com>

Sent: 23 October 2023 16:58

To: Omokiniovo, Ovoke SNBO-FIU/CGC < ovoke.omokiniovo@shell.com>

Cc: Okoroafor, Uchenna E SPDC-PTC/U/GC < Uchenna.Okoroafor@shell.com >; Iyaye, King T SPDC-PTC/U/GW < King.Iyaye@shell.com >; Ocho, Uchechukwu L SNEPCO-

PTC/U/GW < Uchechukwu.Ocho@shell.com>

Subject: RE: OPTS Inventory Sharing: Savings from OCTG purchase from IOCs

Dear Ovoke,

Find below updated savings based on confirmation with King (the Category Lead for OCTG).

I await finance support to finalize on FIT4. Thanks.

Selling Company	Item	Quantity	Com	pany Estimate	Buying	g Price	Savir	ngs Achieved
Chevron	OCTG_9-5/8 47 PPF L80	136.00	\$	3,039.20	\$	2,856.00	\$	24,915.20
Chevron	OCTG_4-1/2 12.6 PPF, 13 CR	72.00	\$	2,406.00	\$	1,362.00	\$	75,168.00
ENI	CASING 9 5/8" 47# P110 TSH Blue	658.00	\$	3,039.20	\$	2,697.56	\$	224,799.96
ENI	CASING 10 3/4" 60.7# P110 TSH Blue	49.00	\$	4,311.76	\$	3,653.89	\$	32,235.83
ENI	CASING 13 3/8" 68# L80 TSH ER	171	\$	4,430.40	\$	3,364.64	\$	182,244.64
ENI	CASING 9 5/8" 53.5# P110 TSH Blue	341	\$	3,721.60	\$	3,070.68	\$	221,963.83
							\$	761,327.45

From: Osagie, Anietie J SNEPCO-PTC/U/GP **Sent:** Monday, October 23, 2023 4:20 PM

To: Omokiniovo, Ovoke SNBO-FIU/CGC < Ovoke.Omokiniovo@shell.com>

Cc: Okoroafor, Uchenna E SPDC-PTC/U/GC < Uchenna.Okoroafor@shell.com >; Iyaye, King T SPDC-PTC/U/GW < King.Iyaye@shell.com >; Ocho, Uchechukwu L SNEPCO-

PTC/U/GW < Uchechukwu.Ocho@shell.com>

Subject: RE: OPTS Inventory Sharing: Savings from OCTG purchase from IOCs

Dear Ovoke,

See below response:

- Company estimate derived from previous contract
- Done (updated)
- Done (updated)

See below updated savings for OCTG purchase from IOCs.

S/No	Type of Transaction	Buying Company	Selling Company	ltem .
2	Buy	SPDC	Chevron	OCTG_9-5/8 47 PPF L80
3	Buy	SPDC	Chevron	OCTG_4-1/2 12.6 PPF, 13 CR
4	Buy	SPDC	ENI	CASING 9 5/8" 47# P110 TSH Blue
5	Buy	SPDC	ENI	CASING 10 3/4" 60.7# P110 TSH Blue
	D	CDLA	ENII	C V C IV 10 0 /0 11 70 # 10 U TCT ED

From: Omokiniovo, Ovoke SNBO-FIU/CGC < Ovoke.Omokiniovo@shell.com>

Sent: Monday, October 23, 2023 3:55 PM

To: Osagie, Anietie J SNEPCO-PTC/U/GP < Anietie.Osagie@shell.com>

Cc: Okoroafor, Uchenna E SPDC-PTC/U/GC < Uchenna.Okoroafor@shell.com >; Iyaye, King T SPDC-PTC/U/GW < King.Iyaye@shell.com >; Ocho, Uchechukwu L SNEPCO-

PTC/U/GW <Uchechukwu.Ocho@shell.com>

Subject: RE: OPTS Inventory Sharing: Savings from OCTG purchase from IOCs

Hi Anietie,

A few comments from our review.

- Kindly confirm the basis of the company estimates in mail below.
- Please expunge the entries for Total pending when the transaction is completed.
- Also update the table to reflect the savings from the OCTG procured from ENI.

Regards,

'Voke

----Original Appointment----

From: Omokiniovo, Ovoke SNBO-FIU/CGC **Sent:** Friday, October 20, 2023 4:01 PM

To: Omokiniovo, Ovoke SNBO-FIU/CGC; Ocho, Uchechukwu L SNEPCO-PTC/U/GW; Osagie, Anietie J SNEPCO-PTC/U/GP; Iyaye, King T SPDC-PTC/U/GW

Cc: Okoroafor, Uchenna E SPDC-PTC/U/GC

Subject: OPTS Inventory Sharing: Savings from OCTG purchase from IOCs

When: Monday, October 23, 2023 3:30 PM-4:00 PM (UTC+01:00) West Central Africa.

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From: Ocho, Uchechukwu L SNEPCO-PTC/U/GW < uchechukwu.Ocho@shell.com>

Sent: Friday, October 20, 2023 10:05 AM

To: Osagie, Anietie J SNEPCO-PTC/U/GP < Anietie J SNEPCO-PTC/U/GP < Anietie J SNEPCO-PTC/U/GP < Anietie.Osagie@shell.com; Omokiniovo, Ovoke SNBO-FIU/CGC < Ovoke.Omokiniovo@shell.com>

Subject: RE: OPTS Inventory Sharing: Savings from OCTG purchase from IOCs

Anie- Great job! Well done.

From: Osagie, Anietie J SNEPCO-PTC/U/GP < <u>Anietie.Osagie@shell.com</u>>

Sent: Friday, October 20, 2023 9:40 AM

To: Omokiniovo, Ovoke SNBO-FIU/CGC < Ovoke.Omokiniovo@shell.com Cc: Ocho, Uchechukwu L SNEPCO-PTC/U/GW < Uchechukwu.Ocho@shell.com Subject: FW: OPTS Inventory Sharing: Savings from OCTG purchase from IOCs

Good morning Ovoke,

Please a reminder for finance support on the attached savings recorded in OCTG purchase from IOCs.

Pls provide finance support, so we can load in FIT4.

Thank you. Anietie

From: Osagie, Anietie J SNEPCO-PTC/U/GP Sent: Thursday, July 6, 2023 12:04 PM

To: Omokiniovo, Ovoke SNBO-FIU/CGC < <u>Ovoke.Omokiniovo@shell.com</u>> **Subject:** FW: OPTS Inventory Sharing: Savings from OCTG purchase from IOCs

Dear Ovoke,

Please find below the savings recorded for Purchase of OCTGs from IOCs.

Kindly support for finance support.

Kind Regards, Anietie

From: Iyaye, King T SPDC-PTC/U/GW < King.Iyaye@shell.com >

Sent: Wednesday, June 14, 2023 5:19 PM

To: Osagie, Anietie J SNEPCO-PTC/U/GP < Anietie.Osagie@shell.com>

Cc: Jaiyesimi, Oluwatosin SNEPCO-PTC/U/G < oluwatosin.jaiyesimi@shell.com >; Boham, Kalada D SNEPCO-PTC/U/GL < Kalada.Boham@shell.com >

Subject: RE: OPTS Inventory Sharing: Savings from OCTG purchase from IOCs

Hello Anietie,

See updated below. Updated savings is \$1.95M as opposed to \$1.7M.

We are not making any savings on the SNEPCO purchase from Total.

S/No	Type of Transaction	Buying Company	Selling Company	İtem	Quantity	Company Estimate	Selling/Buying Price
2	Buy	SPDC	Chevron	OCTG_9-5/8 47 PPF L80	136.00	10,333.28	
3	Buy	SPDC	Chevron	OCTG_4-1/2 12.6 PPF, 13 CR	72.00	3 <i>,</i> 753.96	
4	Buy	SPDC	Total	OCTG_CSG, 9.5/8" 53.5# Q125 NVAM R3	288.00	4,218.08	
				OCTO TRO 2 1/21/0 2#190 12CD NIVAN			
				OCTG_TBG, 3.1/2" 9.2# L80 13CR NVAM			
5	Buy	SPDC	Total	R2	78.00	3,093.18	
6	Buy	SNEPCO	Total	OCTG_7.5/8" 39# Q125 HDL R3	28	3074.18	

Kind Regards, King Iyaye.

SC Commercial Lead SEN/SNG. Telephone: +2348070262315.

Mobile: +2349011455703/+2349021425544.

From: Osagie, Anietie J SNEPCO-PTC/U/GP < <u>Anietie.Osagie@shell.com</u>>

Sent: 14 June 2023 14:29

To: Iyaye, King T SPDC-PTC/U/GW < King.Iyaye@shell.com>

Cc: Jaiyesimi, Oluwatosin SNEPCO-PTC/U/G < oluwatosin.jaiyesimi@shell.com >; Boham, Kalada D SNEPCO-PTC/U/GL < Kalada.Boham@shell.com >

Subject: OPTS Inventory Sharing: Savings from OCTG purchase from IOCs

Dear King,

For the OCTG transactions executed through IOCs, find below savings achieved for items bought/to be bought from IOCs.

Please review and confirm figures, so we can load in Fit-4.

S/N-	Type of Transaction	Buying Company -	Selling Company	Item	Quantity
2	Buy	SPDC	Chevron	OCTG_9-5/8 47 PPF	136.00
3	Buy	SPDC	Chevron	OCTG_4-1/2 12.6 PF	72.00
4	Buy	SPDC	Total	OCTG_CSG, 9.5/8" \$	288.00
				OCTG_TBG, 3.1/2" 9.2# L80 13CR	
<u> </u>					

Thank you.

Anietie

From: Osagie, Anietie J SNEPCO-PTC/U/GP Sent: Wednesday, June 14, 2023 2:18 PM

To: Okoroafor, Uchenna E SPDC-PTC/U/GC < <u>Uchenna.Okoroafor@shell.com</u>>

Subject: RE: OPTS Inventory Sharing

Dear Uche,

Find attached the cost savings achieved in OPTS Inventory sharing for first half of 2023. Savings for H1'23, stands at \$1.9mln.

Note that savings are calculated as detailed below:

- 1. For sale transactions, savings is based on the yearly storage/logistics and handling cost estimated at 25% of cost of item (Confirmed from Warehouse team).
- 2. For buy transactions, savings is derived by benchmarking with the Company estimate. (Savings does not account for quick delivery time, as items are available in-country already).

Hope this clarifies. I am available via mobile, if your require additional clarifications.

Kind Regards,

Anietie

From: Okoroafor, Uchenna E SPDC-PTC/U/GC < Uchenna.Okoroafor@shell.com>

Sent: Tuesday, May 30, 2023 4:07 PM

To: Osagie, Anietie J SNEPCO-PTC/U/GP < Anietie.Osagie@shell.com>

Subject: OPTS Inventory Sharing

Hello Anietie,

Trust you are doing well. Please can you share 2023 YTD, inventory/equipment sold or bought with calculated savings to enable populate the value in Fit4 for the SC cost improvement cadence.

Regards, Uche Okoroafor Supply Chain Specialist Assurance