



# SPDC Contract Requisition >USD 100K and <USD1m

## Part B: Approval of Contract Award

Confidential

12/02/2021

### Section A: Conformance to Contract Plan (Part A)

Contract Number:	CW371252
Contract Title:	Provision of Automated Tank Cleaning Services in Central East Hub
Reference & Date of Contract Plan	PM /Line approved PART A on 21/09/2020
Conformance to Contract Plan	Part A was conformed

### Section B – Technical/Commercial Evaluation Result

- Approved Strategy is to award to the bidder with the lowest competitively acceptable bids.
- Company estimate for the provision of the services is F\$489,020.44.
- Commercial IIT was sent out to the approved bidders on the 10<sup>th</sup> of November 2020.
- Ariba OLB happened on the 19<sup>th</sup> of November 2020.
- Results of the bidding event are as shown in the table below.
- The first lowest bidder Morgenstern Nigeria Limited submitted a quote of F\$350,000.00. However, this vendor could not provide the necessary DPR certifications needed for the delivery of contract work scope.
- The second lowest bidder Ikosh Nigeria Limited who submitted a quote of F\$398,604.00 was also not able to provide the requisite DPR documents.
- The 3<sup>rd</sup> lowest bidder KTV Maintenance Services Limited submitted a quote of \$495,000.00 and valid DPR certifications. Vendor was engaged in a negotiation and a 25% discount was achieved to bring final quote to F\$370,000.00, which is 75.66% of Company estimates.
- Award is thus recommended to **KTV Maintenance Services Limited** at a contract ceiling of F\$370,000.00 (\$341,197.35 + N8,904,649.60), which represents 75.66% of company estimates.
- TPSS of **USD119,020.44** was achieved via OLB.
- Contract is for 12 months.
- Vendor is IDD cleared

NAME OF VENDOR	TOTAL QUOTE(USD)	% Of ECV
Morgenstern Nigeria Limited	350,000.00	71.57
Ikosh Nigeri Limited	398,604.00	81.51
<b>KTV Maintenance Services Limited</b>	Initial quote: - 495,000.00 <b>Negotiated: - 370,000.00</b>	101.22 <b>75.66</b>
Diccee Nigeria Limited	No bids	N/A
Del Waste Management Comp Ltd	No bids	N/A

### Section C – Award Recommendation

Proposed award to: **KTV Maintenance Services Limited**

Reasons: Lowest conforming rates for the delivery of Automated Tank Cleaning Services in Central East Hub.

<input checked="" type="checkbox"/> Lowest Conforming	<input type="checkbox"/> Only Conforming	<input type="checkbox"/> Lowest Life Cycle Cost	<input type="checkbox"/> Lowest TCO
<input type="checkbox"/> Technical Weighted Preference	<input type="checkbox"/> Lowest Acquisition Cost	<input type="checkbox"/> Call-off from Frame Agreement	<input type="checkbox"/> Other

Nigerian Content:				
Schedule	Schedule Targets	**Vendor's NC Pledge	Measuring Metrics	Agreed actions including waivers
Instrument Services	45%	85%	Man-hour	N/A

**Nigeria Content Summary Work scope.** Automated Tank Cleaning Services in Central East Hub.

Authorized Contract Value (ACV):		FUS370,000.00 (USD341,197.35 + NGN8,904,649.60) @ NGN309.16 to USD 1.00					
1% Nigerian Content Development Fund (NCDF)		FUSD3700.00(USD341,197.35 + NGN8,904,649.60)					
Currency of Contract: <input checked="" type="checkbox"/> USD & NGN <input type="checkbox"/> NGN only		Cost estimate at Strategy stage: FUSD489,020.44 (USD463,000.00 + NGN7,892,000.00)				Budget approved? <input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	
Third Party Spend Saving: USD119,020.44		Budget cover:		Yes			
Work-stream	Production	Category	Static Equipment	Cost Centre/WBS			
TPSS achieved (Total Savings 100% (\$,000):		OPEX:		CAPEX:			
Lever: OLB		Phasing of Savings:					
Description (short narrative on basis of TPSS:							
ECV was given as USD489,020.44; ACV of FUSD370,000.00 was realised during online bidding event resulting to a savings of USD119,020.44		OPEX	CAPEX	OPEX	CAPEX	OPEX	CAPEX
Finance Support		Name: Mbanefo Chukwudubem		Signature:		Date:	

