



SPDC Contract Requisition >USD 100K and <USD1m

Part B: Approval of Contract Award

Confidential

Section A: Conformance to Contract Plan (Part A)

Contract Number:	CW745852
Contract Title:	Operation and Maintenance of SPDC owned General Waste Incinerator (GWI)
Reference & Date of Contract Plan	Part A approval was secured on December 09, 2022
Conformance to Contract Plan	Conformed

Section B – Technical/Commercial Evaluation Result

Summary of Commercial Bids evaluation results

- Invitation to Tender (ITT) package was issued to two (2) IDD cleared Contractors with the requisite permit for the provision of subject service and OLB event held on December 16, 2022 via the Ariba portal
- All Contractors participated in the bid event- Ref [online bidding details](#).
- Equitel Resources Nigeria Limited (Equitel) emerged the lowest commercially viable bidder with a total rate of [FUSD465,696](#) (USD444,704.54 + NGN9,323,778.50) which represents 106% of Company estimate (CE) (Ref. supporting document 6).
- Post-bid negotiations were conducted with Equitel in line with the endorsed negotiation mandate, which yielded cost improvements of 15% on the total rate (ref Appendix 1).
- Equitel emerged the lowest commercially viable bidder with the negotiated ACV of USD381,794.59 + NGN7,917,424.5 (FUSD399,445.74 - based on Shell published booking rate of January 03, 2023: USD1= NGN448.55)

Participants/ Contractors	ECV (FUSD)	ACV (FUSD)	% of ECV	Submission Time
Equitel Resources Nigeria Ltd	\$441,312.68	\$465,696.00	106%	1:58:00 PM
Equitel Resources Nigeria Ltd (Negotiated)	\$441,312.68	\$399,445.74	91%	
The Initiates Plc	\$441,312.68	\$510,000	116%	1:46:00 PM

Section C – Award Recommendation

Proposed award to: (Successful vendor): Award is hereby recommended to Equitel Resources Nigeria Limited at the ACV of USD381,794.59 + NGN7,917,424.5 (FUSD399,445.74 based on Shell published booking rate of January 03, 2023: USD1= NGN448.55) for a duration of five (5) months (January 05, 2023- June 04, 2023)

Z45 payment terms shall apply. [Contractor/ awardee is IDD cleared](#)

Reasons:

<input checked="" type="checkbox"/> Lowest Conforming	<input type="checkbox"/> Only Conforming	<input type="checkbox"/> Lowest Life Cycle Cost	<input type="checkbox"/> Lowest TCO
<input type="checkbox"/> Technical Weighted Preference	<input type="checkbox"/> Lowest Acquisition Cost	<input type="checkbox"/> Call-off from Frame Agreement	<input type="checkbox"/> Other

Nigerian Content:

1. *If winning vendors are more than one, 'a&b' information below should be completed for each vendor.

a. Indicate Schedule target(s) and vendors Nigerian Content pledge (s) e.g.

Work Category	Schedule Targets	**Vendor's NC Pledge	Measuring Metrics	Agreed Actions including waivers
Waste Disposal/ Drainage Services	100%	100%	Man-Hours	NA

b. Nigeria Content Summary Work scope.

** Describe all the proposed Nigerian Content activities in the ITTs for inclusion in proposed contracts.

**Where the NC pledge falls short of set minimum targets by NOGICD Act a waiver shall be required for these categories

Note: 1. Where the category is not specified in the Act (Schedule) indicate as N/A

2. NOGICD Act = Nigeria Oil & Gas Industry Content Development Act

Authorized Contract Value (ACV):	USD381,794.59 + NGN7,917,424.5
1% Nigerian Content Development Fund (NCDF)	USD3,817.95 + NGN 79,174.25
Currency of Contract: <input checked="" type="checkbox"/> USD & NGN <input type="checkbox"/> NGN only	Cost estimate at Strategy stage: NGN 8,290,307.55 and USD 422,647.97 (FUSD F\$441,312.68) Exchange Rate: NGN444.17/\$- Shell booking rate of December 08, 2022
Budget approved?	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
Saving achieved:	Identified Potential Savings: FUSD 41,684.68
PGS Code:	BFU to indicate: S121

State all amendments or changes to contract standard terms and conditions. Confirm use of GI clauses if GI elements are present in workscope.	Not Applicable
State any lessons learnt (e.g., market, suppliers, process):	Underestimating the impact of macroeconomic factors
Contract Start Date: January 05, 2023	Contract End Date: June 04, 2023

Section D – Contract Management

KPI's and Goals	Key Performance Indicators	Target
	Goal Zero- (Fatalities, LTI, Environmental Pollution, Reputational Damage)	0%



SPDC Contract Requisition >USD 100K and <USD1m

Part B: Approval of Contract Award

Confidential

	Timely Delivery	100%
	Compliance to Standards and Specifications	100%

Contract Management Plans required under the Contract

☒ Health & Safety ☒ Environment ☒ Nigerian Content ☐ Transition ☐ Project Management ☐ Quality

Section E – Stakeholder Approvals*

Declaration:

Signatories to this submission acknowledge that they have read and understood the Conflict-of-Interest Policy in the Code of Conduct and that they do not have any direct or indirect arrangement or relationship with any other person or company that breaches the requirements of that Conflict-of-Interest Policy, or that they have fully disclosed any potential Conflict of Interest to the Contract Owner, CP Manager, and the Supply Chain Council/Tenders Board

Signature	SC Commercial Lead	Contract Holder	Contract Owner	SC Operations Manager (PLMMM)
	Whole Submission	Whole Submission	Reviewed and agreed proposal is in line with business objectives, approved and confirmed support from: 1. Finance [Adenigba Mary] - adequate budget cover/IV Partner approval to ensure full cost recovery/approved GIP in place (if applicable) 2. HSSE [Jackie Umoren]- HSSE consideration and requirements are met.	Reviewed, approved, and accepts: Ultimate responsibility for whole submission
Name	Nwagboso Sheila	Famoroti Boye	Ihezor Stephen	For: Okanola-Biala Ayokunle
Ref. Ind	PTC/O/UG	UPC/G/USLW	UPC/G/USL	PTC/O/UG

Supporting Documents

1. Approved Part A	2. CH Appointment Letter	3. HSE Assessment Matrix	4. IDD Report
5. Additional documentation	6. Bid Details (OLB Console , Proposals)	7. Negotiation Correspondences (Final Rates , Negotiation Correspondence)	

APPENDIX 1- ECV and NEGOTIATED RATE

ECV Computation								Equitel's Bid				% of CE		
SN	Activity Description	UoM	QTY	Unit Rate		Total		Neg. Unit Rate		Total		NGN	USD	
				NGN	USD	NGN	USD	NGN	USD	NGN	USD	NGN	USD	
1	Services- Operate & Maintain													
1.1	Plant Engineer (1)	Mon	5	146,250	-	731,250	-	140,000	-	700,000	-	96%	0%	
1.2	HSE Officer (1)	Mon	5	118,750	-	593,750	-	114,000	-	570,000	-	96%	0%	
1.3	Operators (Mech/Elect) (4)	Mon	20	106,250	-	2,125,000	-	100,000	-	2,000,000	-	94%	0%	
1.4	Operator Asst (Crew of 4)	Mon	20	68,750	-	1,375,000	-	65,000	-	1,300,000	-	95%	0%	
2.1	Coverall	Ea	10	-	-	77,000	-	7,000	-	70,000	-	91%	0%	
2.2	Safety shoe	Pair	10	-	-	130,000	-	12,000	-	120,000	-	92%	0%	
2.3	Safety rain boot	Pair	10	-	-	120,000	-	12,000	-	120,000	-	100%	0%	
2.4	Hard hat (helmet)	Ea	10	-	-	75,000	-	7,000	-	70,000	-	93%	0%	
2.5	Eye goggle/shield	Ea	10	-	-	16,125	-	1,500	-	15,000	-	93%	0%	
2.6	Chemical coverall	Ea	5	-	-	125,000	-	5,383	-	26,915	-	22%	0%	
2.7	Rubber PVC apron	Ea	5	-	-	10,765	-	1,346	-	6,728	-	62%	0%	
2.8	Earmuff	Pair	10	-	-	59,000	-	5,500	-	55,000	-	93%	0%	
2.9	e-3V FFP3 respirator valve	EA	100	-	1,615	-	161,460	-	1,500	-	150,000	-	93%	0%
2.1	Hand glove leather	Pair	20	-	-	42,000	-	2,000	-	40,000	-	95%	0%	
2.11	Hand glove rubber	Pair	22	-	-	57,200	-	2,500	-	55,000	-	96%	0%	
2.12	HMO	EA	10	-	-	1,853,853.8	-	179,400	-	1,794,000	-	97%	0%	
3	Consumables													
3.1	Buffer Solution (PH4) in bottles	EA	4	7,800	-	31,200	-	7,000	-	28,000	-	90%	0%	
3.2	Buffer Solution (PH7)	EA	4	7,800	-	31,200	-	7,000	-	28,000	-	90%	0%	
3.3	Caustic Soda (80 kg/mon)-400kg	EA	5	292.5	-	1,463	-	32,000	-	160,000	-	10940%	0%	
3.4	Distilled Water (3/mon)-2L	EA	36	-	-	36,000	-	900	-	32,400	-	90%	0%	
3.5	PVC Insulation Tape	EA	12	195	-	2,340	-	190	-	2,280	-	97%	0%	
3.6	Industrial Grade Grease- 4L	EA	4	3,412.5	-	13,650	-	3,000	-	12,000	-	88%	0%	
3.7	Engine Oil (1G-4L)- SAE 20W/50	EA	4	4,012.5	-	16,050	-	9,360	-	37,440	-	233%	0%	
3.8	Morigard (4 litres)	Ea	4	-	-	60,000	-	7,020	-	28,080	-	47%	0%	



SPDC Contract Requisition >USD 100K and <USD1m

Part B: Approval of Contract Award

Confidential

3.9	Air Freshener	Ea	24	488	-	11,700	-	450	-	10,800	-	92%	0%
3.1	Insecticide (Baygon - Tin)	Ea	10	-	-	14,000	-	1,200	-	12,000	-	86%	0%
3.11	Toilet Roll	Ea	500	-	-	172,500	-	310	-	155,000	-	90%	0%
3.12	Dettol Soap	Ea	500	175	-	87,500	-	170	-	85,000	-	97%	0%
3.13	Liquid Detergent 4L-1 G	Ea	13	-	-	76,863	-	5,000	-	65,000	-	85%	0%
3.14	Masking Tape	Ea	8	682.5	-	5,460	-	600	-	4,800	-	88%	0%
3.15	Omo Detergent 2kg	Ea	24	-	-	88,800	-	3,500	-	84,000	-	95%	0%
3.16	Local Broom- Long Stick	Ea	6	585	-	3,510	-	585	-	3,510	-	100%	0%
3.17	Mop and Rubber Bucket	Ea	4	1,950	-	7,800	-	1,800	-	7,200	-	92%	0%
3.18	Fuel (8 Litres)	Ea	96	-	-	149,760	-	1,432	-	137,472	-	92%	0%
3.19	Finger Battery	Ea	9	243.75	-	2,193.8	-	200	-	1,800	-	82%	0%
3.2	Soda Water (6 Crates: 6 Cans Per Crate)	Ea	30	-	-	63,000	-	2,000	-	60,000	-	95%	0%
3.21	Sack Bag (25kg Capacity)	Ea	100	243.75	-	24,375	-	200	-	20,000	-	82%	0%
4	Spares List												
4.1	2 Pole relay	Ea	24	-	38.95	-	934.8	-	39.0	-	934.8	0%	100%
4.2	4 Pole relay	Ea	24	-	63.30	-	1,519.1	-	63.3	-	1,519.2	0%	100%
4.3	Indicating Temperature Control	Ea	30	-	671.88	-	20,156	-	669	-	20,070	0%	100%
4.4	Plc Module	Ea	26	-	1,315.26	-	34,196.63	-	915.26	-	23,796.8	0%	70%
4.5	Plc 120 V Input Module	Ea	26	-	339.02	-	8,815	-	339.02	-	8,814.5	0%	100%
4.6	Plc Relay Output Module	Ea	26	-	350.54	-	9,114.12	-	350.54	-	9,114	0%	100%
4.7	Plc Analog Input Module	Ea	25	-	1,071.11	-	26,777.75	-	684.60	-	17,115	0%	64%
4.8	Plc Analog Output Module	Ea	26	-	1,071.11	-	27,848.9	-	684.60	-	17,799.6	0%	64%
4.9	Burner Programmer Module	Ea	30	-	806.24	-	24,187.3	-	599.4	-	17,983.20	0%	74%
4.1	Indicating Lamp Control Bulb	Ea	20	-	4.86	-	97.29	-	4.86	-	97.20	0%	100%
4.11	Thermocouple Element	Ea	25	-	194.74	-	4,868.53	-	194.74	-	4,868.5	0%	100%
4.12	Thermocouple Protection Tube	Ea	25	-	754.69	-	18,867.19	-	754.69	-	18,867.3	0%	100%
4.13	Thermocouple Terminal Block	Ea	24	-	9.74	-	233.8	-	9.7	-	233.8	0%	100%
4.14	Hydraulic Oil Filter	Ea	24	-	38.95	-	934.8	-	38	-	912.0	0%	98%
4.15	Hydraulic Hose 24", 30", 42", 48"	Ea	23	-	77.90	-	1,791.72	-	77	-	1,771	0%	99%
4.16	Gallon - Hydraulic Oil (Flame Retard Glycol Water) Litres	Ea	150	-	27.27	-	4,089.98	-	200	-	30,000	0%	734%
4.17	Position Sensors	Ea	20	-	46.74	-	935	-	46.74	-	934.8	0%	100%
4.18	Seal Kits for Cylinders (Viton)	Ea	23	-	226.87	-	5,218.1	-	176.9	-	4,068	0%	78%
4.19	Pressure Gauge (0 - 30Psi)	Ea	24	-	129.50	-	3,108	-	129.5	-	3,108	0%	100%
4.2	Oil Limit Switch	Ea	20	-	671.88	-	13,438	-	572	-	11,437.6	0%	85%
4.21	Hydraulic Copper Pipe	Ea	23	-	77.90	-	1,791.72	-	77.90	-	1,791.7	0%	100%
4.22	Ignition Solenoid Valve (Pilot)	Ea	26	-	180.14	-	4,683.5	-	130.1	-	3,383.6	0%	72%
4.23	Oil Solenoid Valve (Main Fuel)	Ea	20	-	511.21	-	10,224.19	-	411.21	-	8,224.2	0%	80%
4.24	Ignition Transformer	Ea	27	-	209.35	-	5,652.34	-	209.35	-	5,652.5	0%	100%
4.25	Modulating Motor	Ea	24	-	817.93	-	19,630.2	-	500.9	-	12,022.3	0%	61%
4.26	Water Solenoid Valve	Ea	16	-	754.69	-	12,075	-	455	-	7,275	0%	60%
					Total	8,290,307.55	422,647.97			7,917,424.5	381,794.59	96%	90%
						18,664.72	-			17,825.21		96%	
	Exchange Rate: NGN444.17/\$- December 07, 2022-TOTAL						441,312.68				399,619.80	91%	
						18,482.46				17,651.15			
	Exchange Rate: NGN448.55/\$- January 03, 2023 -TOTAL						441,130.43				399,445.74	91%	