








Category: HSE Risk/Mode:	CIVIL Medium/1	Contract ID: SAP Contract No:	TBA TBA
Contract Title:	Consortium Contract for the Installation of High Security (Citadel) Fence for Okoloma FLB and Remote Manifold		
Purpose of Proposal	<p>To approve the OLB strategy to award the Installation of Citadel Fence at the Okoloma FLB & Remote Manifold areas using nominated community contractors.</p> <p>The contract shall be awarded via a consortium and for a duration of 12 months.</p> <p>Relevant Information:</p> <p>Part A approval was initially sought and obtained (see attached) for the subject contract, however, a resubmission is being made and new approval sought due to revised scope of the fencing of Okoloma acquired land for accommodation. The initial approval was sought for proposed area of 937m being the area given to the team by Geomatics.</p> <p>After the approval of the proposal, a survey for boundary re-opening was carried out and it was discovered that the total area was 1080m and not 937m. It was also discovered that a portion of the 1080m area had been previously fenced (482.3m-old accommodation and helipad area), there was therefore no need to include this area in subsequent fencing activities, hence it was taken out leaving a distance of 597.7m to be fenced (see attached map from Geomatics as evidence).</p> <p>The contract ceiling was automatically reduced from NGN49,000,000 to NGN34,000,000 leading to a savings of NGN 15,000,000, hence the need for a resubmission and support.</p> <p>The proposal will still be processed using the consortium arranged as approved earlier, but with reduced ACV as a result of the reduced area to be fenced as mentioned above.</p>		
Brief description of Scope of Work	<p>The contractors will carry out Installation of Citadel Fence around the newly acquired FLB & Remote Manifold Areas which is divided into:</p> <p>Package 1: Installation of (+/-150m) High Security (Citadel) Fencing at Okoloma North End</p> <p>Package 2: Installation of (+/-150m) High Security (Citadel) Fencing at Okoloma West End</p> <p>Package 3: Installation of (+/-150m) High Security (Citadel) Fencing at Okoloma South End</p> <p>Package 4: Installation of (+/-150m) High Security (Citadel) Fencing at Okoloma East End</p> <p>Package 5: Installation of (+/-235m) High Security (Citadel) Fencing at Okoloma Remote Manifold</p> <p>The proposed scope of works for the Installation of High Security (Citadel) Fencing at Okoloma GP newly acquired FLB & Remote Manifold Area includes:</p> <ul style="list-style-type: none"> • Clearing and removal of grass/bush (including felling of trees) and vegetable top soil average 150mm deep from site • Collection of SPDC Supplied Citadel Fencing Materials. • Mobilization of Equipment, Materials and Personnel to Sites • Provision of Medical Cover for the duration of this project* • Excavation Works • Installation of Citadel (Wire Mesh) Fence (+/- 235m or +/-150m per contract) • Concrete Work • Installation of Citadel Gates • Demobilization <p>Various other miscellaneous works are highlighted under the detailed scope of work and breakdown of rates (see below attachments).</p> <p>Note: * Medical Cover shall be provided by the Contractor executing Package 1 for Packages 1, 2, 3 & 4 while medical cover shall be provided for Package 5 by contractor executing Package 5</p>		



Business Need/Justification	<p>The service is urgently required to install Citadel Fence around the newly acquired Okoloma FLB Area & Remote Manifold. Lack of fencing has granted unrestricted access (encroachment) to the public who now use some of the areas as shops/workshops, access route to farmlands and for driving lessons. The proposed work is required to provide a safe and more secure environment as well as enhance the Okoloma (FLB & Remote Manifold Area) Gas Plant Security in line with SPDC current business requirement.</p> <p>Also, the Citadel Fencing Materials to be used for this project are left over materials from previous projects in 2012 for which there is a sole agent appointed for Shell Companies in Nigeria (SCiN). These materials are readily available for pick-up/collection in the I.A. warehouse, at no extra cost; thereby making this project a cost-effective one.</p> <p><i>Ref. PO nos 4510252100 and 4510273118 for evidence of purchase & sole agent's appointment letter</i></p> <p>Rates were derived from the current market price of materials to be used using a 'should-cost' model of estimation by the Cost Estimating team in SPDC.</p> <ul style="list-style-type: none">• Tender subject works amongst under-listed 21 indigenous contractors in civil and building category (who have executed similar works in the past)• No single bidder shall be awarded jobs for more than one location• Where one vendor is the acceptable lowest bidder (<=110% of coy estimate) for jobs in two locations, the next acceptable lowest bidder shall be awarded the job at his bid price but within the acceptable limits (<=110%). <p>Note: Vendors that are not IDD cleared will not be issued Purchase Orders.</p>				
Conformance to Contract Plan	Confirm conformance to approved Contract Plan. List changes/updates/ variation and justification for these changes (if any) including value proposition. NIL				
Company Estimate	<p>The Company Estimate is NGN 34,197,948.92 (Aggregate of 5 Individual Minor contracts <NGN10million each, See Attachments below for details)</p> <div> Package 1.xlsb Package 2.xlsb Package 3.xlsb Package 4.xlsb Package 5.xlsb</div> <p>The Company Estimate for the Five (5) Packages: Package 1: NGN 6,608,590.29 Package 2: NGN 6,138,290.29 Package 3: NGN 6,238,290.29 Package 4: NGN 6,138,290.29 & Package 5: NGN 9,074,487.76 are derived using the 'should-cost' model of estimation by the Cost Estimating team of SPDC.</p>				
Market Approach Used	OLB			Contract Type:	Unit Rate
Bid List Package	Vendor	ECV/ Currency NGN	IDD STATUS	Vendor Code	Prevailing Influence (Mode 1, 2, 3)
Package 1: Installation of (+/-150m) High Security (Citadel) Fencing at Okoloma North End	A.A. DIKE & SONS	6,608,590.29			
	HIFAVE SERVICES NIG.				
	POCSHAD INTERNATIONAL SERVICES NIG. LTD				
	FREDAKASON SYSTEMS LTD				
Package 2: Installation of (+/-150m) High Security (Citadel) Fencing at Okoloma West End	HEMAC AND COMPANY NIG LTD	6,138,290.29			
	PEVSON CREATIVE GLOBAL SERVICES LTD				
	DENCON NIGERIA COMPANY				
	EMA THOM COMPANY NIG.				
	EMMI TRANSPORT & CONTRACTING SERVICES				
Package 3: Installation of (+/-150m) High Security (Citadel) Fencing at Okoloma South End	JAC ENTERPRISES NIG.	6,238,290.29			
	FELONPEC INTERNATIONAL NIG.				
	VICBRIGGS NIG. LTD				
	ZENEROCK NIG. LTD				
Package 4: Installation of (+/-150m) High Security (Citadel) Fencing at Okoloma East End	OBI AND COMPANY NIG.	6,138,290.29			
	GRADORA ENTERPRISE				
	FLOXY ENTERPRISES				
	MECC RESOURCES PROJECT LTD				
Package 5: Installation of (+/-235m) High Security (Citadel) Fencing at Okoloma Remote Manifold	J & N INTEGRATED SERVICES NIGERIA LIMITED	9,074,487.76			
	CHIEF NNA N. ONYEUKWU & SONS NIGERIA				
	K.O AJUBROS VENTURES				
	SONICOM FIREFIGHT SERVICES LIMITED				
Contract Key Date	ITT issued:	Tender Closing/OLB date:			
	Contract Award:	Contract Start: 13/11/2017		Contract End:12/11/2018	
Risk Evaluation (refer to SCM Risk Assessment Matrix)					
Contract Risks		Likelihood (L/M/H)	Consequence		Mitigation covered in Contract



Community Disturbance /Assault	M	Major injury to personnel and third party	Use of community nominated vendors to execute work scope, Duly secured FTOs & proactive community engagement
Un pre-mobbed equipment, flying particles, improper PPE	M	Major injury to personnel and third party	Work procedure, Equipment Pre-Mob, experience personnel, tool box talk, appropriate PPE,
HSE Risk:	Medium	Contract Risk:	Medium

Nigerian Content**1a. Indicate Schedule target(s) and Nigerian Content Plan:**

Category	Schedule Target	Current Capacity	Measuring Metrics	Proposed actions to close gaps
Other construction/ maintenance services	80%	100%	Man hour / Tonnage Rate	N/A

1b. Nigeria Content Summary Work scope.

** Describe all the proposed Nigerian Content activities in the ITTs for inclusion in proposed contracts.

- Indicate vendors shall be asked to familiarise themselves with the requirements of NOGICD Act and comply with its applicable provisions, and provide for 1% Nigerian Content Development Fund (NCDF) as required by the Law.
- Where NC pledge falls short of set minimum targets by law waiver shall be required for those categories.

Note: 1. Where the category is not specified in the NOGICD Act (Schedule) indicate as N/A
 2. **NOGICD** = Nigeria Oil & Gas Content Development Act

1% Nigerian Content Development Fund (NCDF)	
Evaluation Criteria/Negotiation Parameters	

KPI's and Goals

- Keep surveillance of the Fencing Materials and secure Facilities during the job execution.
- Ensure the usage of SPDC supplied Citadel Fence Materials

Declaration:

Signatories to this submission acknowledge that they have read and understood the Conflict of Interest Policy in the Code of Conduct and that they do not have any direct or indirect arrangement or relationship with any other person or company that breaches the requirements of that Conflict of Interest Policy, or that they have fully disclosed any potential Conflict of Interest to the Contract Owner, CP Manager and the Supply Chain Council/Tenders Board.



	Stakeholders Endorsement			
	Category Lead	Contract Holder	Approval	
			Contract Owner	Senior Procurement Manager
	Confirmed: 1. Alignment with approved Category Strategy (& Global Category Strategy where applicable) 2. Compliance with the NC Act & Community Content commitments.	Reviewed, confirmed support from: 1. Finance [Adediran Adewale] - adequate budget cover/JV Partner approval to ensure full cost recovery/approved GIP in place (if applicable) 2. HSSE [Oladipo Folasade] - HSSE consideration and requirements are met. 3. Proposal is in line with business objectives	Approved and confirmed: That process is adhered to ensure cost recovery	Approved and confirmed: That process is adhered to ensure cost recovery
Name	WILCOX FRANCIS	AJAGBE OLUWASEGUN	OYEDELE FLORENCE	EDUN OLUSEGUN
Signature				
Ref. Ind	PTC/UAP	UPO/G/PLK	UPO/G/PLK	PTC/UAP
Date				

APPENDIX

 Revised Map.pdf	 Initial Part A.pdf	 Mail Thread.pdf

S/N	PACKAGES	NOMINATED VENDORS	VENDOR CODE	ECV (NGN)
1	Installation of (+/-150m) High Security (Citadel) Fencing at Okoloma North End	A.A. DIKE & SONS		6,608,590.29
		HIFAVE SERVICES NIG.		
		POCSHAD INTERNATIONAL SERVICES NIG. LTD		
		FREDAKASON SYSTEMS LTD		
2	Installation of (+/-150m) High Security (Citadel) Fencing at Okoloma West End	HEMAC AND COMPANY NIG LTD		6,138,290.29
		PEVSON CREATIVE GLOBAL SERVICES LTD		
		DENCON NIGERIA COMPANY		
		EMA THOM COMPANY NIG.		
3	Installation of (+/-150m) High Security (Citadel) Fencing at Okoloma South End	EMMI TRANSPORT & CONTRACTING SERVICES		6,238,290.29
		JAC ENTERPRISES NIG.		
		FELONPEC INTERNATIONAL NIG.		
		VICBRIGGS NIG. LTD		
4	Installation of (+/-150m) High Security (Citadel) Fencing at Okoloma East End	ZENEROCK NIG. LTD		6,138,290.29
		OBI AND COMPANY NIG.		
		GRADORA ENTERPRISE		
		FLOXY ENTERPRISES		
5	Installation of (+/-235m) High Security (Citadel) Fencing at Okoloma Remote Manifold	MECC RESOURCES PROJECT LTD		9,074,487.76
		J & N INTEGRATED SERVICES NIGERIA LIMITED		
		CHIEF NNA N. ONYEUKWU & SONS NIGERIA		
		K.O AJUBROS VENTURES		
		SONICOM FIREFIGHT SERVICES LIMITED		

COST BREAKDOWN



THE SHELL PETROLEUM DEVELOPMENT COMPANY OF NIGERIA LIMITED