



**LEE ENGINEERING AND CONST. CO. LTD.**  
ENGINEERING • PROCUREMENT • CONSTRUCTION • MAINTENANCE

**Solar Turbines**  
Authorized Representative

Date: 07 July, 2020

Our Ref: LEE/W/L/10482/2019/AI-au  
Doc No.: GNC-NG01017640-GBRG1-LT 00085

The Project Manager  
Gbaran Nodal Compression Project, NLNG Supplies Project  
The Shell Petroleum Development Company of Nigeria Limited  
Shell Industrial Area, Old Aba Road  
Rumuobiakani, Port Harcourt, Rivers State

**Attention: Mr. Shola Omotinugbon**

Dear Sir,

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**PROJECT:** Contract No.: NG01017640 EPC for Gbaran Nodal Compression Project (GNCP) and NG01017640 Single Well Opportunity Project.

**SUBJECT:** Low Oil Price Impact.

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CONTRACTOR refers to previous letter issued to COMPANY with Ref: GNC-NG01017640-GBRG1-LT-0068 dated 18 May, 2020 and the Follow-up meeting on Low Oil Price Negotiations held with COMPANY on 25<sup>th</sup> June, 2020.

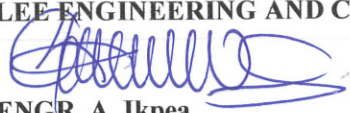
CONTRACTOR again appreciates the opportunity of collaborating with COMPANY to ensure timely delivery of the project in spite of the COVID-19 pandemic with its attendant effects. As stated in previous engagements and correspondence with COMPANY, CONTRACTOR has incurred additional costs due to negative effects of the COVID-19 pandemic and in addition, our OEMS did not accept to offer any discount on quoted prices.

Despite these challenges, CONTRACTOR is willing to offer discount to COMPANY to show commitment to collaborate with COMPANY in this challenging period. Consequently, for the Single Well Opportunity Project, CONTRACTOR is willing to offer a 3% discount as a sacrifice while for Gbaran Nodal Compression Project, considering the present stage of the project and the huge financial commitment made thus far; for which CONTRACTOR is already indebted to her bankers, CONTRACTOR will not be able to give any discount on the Lump Sum and Schedule of Rates for Variations.

CONTRACTOR has offered this discounts in good faith and to foster a good business relationship.

We remain,  
Yours faithfully,

**LEE ENGINEERING AND CONST. COMPANY LTD,**

  
**ENGR. A. Ikpea**  
Project Director