



SPDC Contract Requisition >USD 100K and <USD1m

Part B : Approval of Contract Award

Date: 23-02-22

Confidential

Section A: Conformance to Contract Plan (Part A)

Contract Number:	CW606237
Contract Title:	Provision of ISO Certification Services
Reference & Date of Contract Plan	Part A was approved by CC on 14 th February 2022
Conformance to Contract Plan	The functional ECV for the contract, has been revised from F\$110,763.46 (USD 91,773.39 + NGN 7,827,705.81) using exchange rate based on Shell published booking rate of January 2022 of \$1=NGN412.20 to F\$110,623.52 (USD 91,773.39 + NGN 7,827,705.81) using the current exchange rate based on Shell published booking rate of February 2022 of \$1=NGN415.26.

Section B – Technical/Commercial Evaluation Result

- Part A approval was for the following:
 - ✓ For the single source strategy of the replacement contract for the Provision of ISO Certification services to MB&C Investment Limited, the sole agent to BSI South Africa in Nigeria.
 - ✓ To issue ITT to MB&C Investment Limited to execute service and negotiate vendor's rates with the negotiation mandate stated below:
 - o Aspiration: 80% of ECV
 - o Fall back: 90% of ECV
 - o Walk away: 95% of ECV

Post Strategy Approval

- Commercial tendering was done via Ariba Platform
- CITT was sent to the vendor, MB&C Investment Limited on 16th February 2022
- Commercial bid was opened on 22nd February 2022
- MB&C Investment limited submitted a quote of \$ 84,570.03+NGN 6,899,039.44 (F\$101,183.81), representing 91.47% of the company estimate

Award Recommendation

- The contract is proposed to be awarded to MB&C Investment Limited at an ACV of **\$ 84,570.03+NGN 6,899,039.44** (F\$101,183.81), using exchange rate of USD =NGN415.26 (based on Shell published booking rate of February 2022)
- Contract duration is twelve (12) months.
- MB&C Investment Limited is IDD cleared. Vendor's IDD will expire on 01-01-2999
- Value Improvement of USD 7,203.36+NGN 926,666.37(F\$9,439.71) @ an exchange rate of 1USD to NGN 415.26 was achieved.

Vendor	Price (F\$)	USD(\$)	NGN (N)	% of ECV
MB & C Investment Limited	\$101,183.81	\$ 84,570.03	NGN 6,899,039.44	91.47%

Section C – Award Recommendation

Proposed award to: **MB & C Investment Limited**

Reasons: Vendor is the sole agent to BSI South Africa. BSI is global provider of ISO Certification to Shell Group.

<input type="checkbox"/> Lowest Conforming	<input type="checkbox"/> Only Conforming	<input type="checkbox"/> Lowest Life Cycle Cost	<input checked="" type="checkbox"/> Lowest TCO
<input type="checkbox"/> Technical Weighted Preference	<input type="checkbox"/> Lowest Acquisition Cost	<input type="checkbox"/> Call-off from Frame Agreement	<input type="checkbox"/> Other

Nigerian Content:

1. **If winning vendors are more than one, 'a&b' information below should be completed for each vendor.*

a. Indicate Schedule target(s) and vendors Nigerian Content pledge (s) e.g.

Work Category	Schedule Targets	Current in-country Capacity	Measuring Metrics	Proposed actions to close gaps
Safety Management	45%	45%	Spend	

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System Certification				
<p>b. Nigeria Content Summary Work scope.</p> <p><i>** Describe all the proposed Nigerian Content activities in the ITTs for inclusion in proposed contracts.</i></p> <ul style="list-style-type: none"> Vendor shall be asked to familiarize themselves with the requirements of NOGICD Act and comply with its applicable provisions and provide for 1% Nigerian Content Development Fund (NCDF) as required by the law. <p><i>**Where the NC pledge falls short of set minimum targets by NOGICD Act a waiver shall be required for these categories</i></p> <p>Note: Where the category is not specified in the Act (Schedule) indicate as N/A NOGICD Act = Nigeria Oil & Gas Industry Content Development Act</p>				
Authorized Contract Value (ACV):	\$ 84,570.03+NGN 6,899,039.44 (F\$101,183.81) @ an exchange rate of 1USD to NGN 415.26			
1% Nigerian Content Development Fund (NCDF)	\$845.70+NGN68,990.39 (\$1,011.84)			
Currency of Contract: <input checked="" type="checkbox"/> USD & NGN <input type="checkbox"/> NGN	Cost estimate at Strategy stage: USD 91,773.39 + NGN 7,827,705.81 (F\$110,623.52) @ an exchange rate of 1USD to NGN 415.26		Budget approved? <input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	
Saving achieved: F\$ 9,439.71	Identified Potential Savings:			
PSG Code	BFU to indicate: 4CA			
State all amendments or changes to contract standard terms and conditions. Confirm use of GI clauses if GI elements are present in workscope.				
State any lessons learnt (e.g..market, suppliers, process): N/A				
Contract Start Date: 01/03/2022		Contract End Date: 28/02/2023		
Section D – Contract Management				
KPI's and Goals	• Deliver Contract execution in a timely and professional fashion.			
	• Contractor shall work in accordance with Shell HSSE and regularly monitor its HSE performance against the HSE plans.			
	• Threshold of 100% compliance in Goal Zero/LSR.			
	• Adherence to HSE plan.			
Contract Management Plans required under the Contract				
<input checked="" type="checkbox"/> Health & Safety	<input checked="" type="checkbox"/> Environment	<input checked="" type="checkbox"/> Nigerian Content	<input type="checkbox"/> Transition	<input type="checkbox"/> Project Management
<input checked="" type="checkbox"/> Quality				
Section E – Stakeholder Approvals*				
<p>Declaration:</p> <p>Signatories to this submission acknowledge that they have read and understood the Conflict of Interest Policy in the Code of Conduct and that they do not have any direct or indirect arrangement or relationship with any other person or company that breaches the requirements of that Conflict of Interest Policy, or that they have fully disclosed any potential Conflict of Interest to the Contract Owner, CP Manager and the Supply Chain Council/Tenders Board.</p>				

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Signature	----- Commercial Lead	----- Contract Holder	----- Contract Owner	----- SC Ops Manager
	Whole Submission	Whole Submission	Reviewed and agreed proposal is in line with business objectives, approved and confirmed support from: 1. Finance [Peter Oguntade] - adequate budget cover/JV Partner approval to ensure full cost recovery/approved GIP in place (if applicable) 2. HSSE [Innocent Epuchie]- HSSE consideration and requirements are met.	Reviewed, approved and accepts: 1. Ultimate responsibility for whole submission
Name	Oluwakemi Patrick-Okoro	Esther Manufeme	Israel Ezenwaka	Yemi Aboderin
Ref. Ind	PTC/O/U	UPC/G/SY	UPC/G/S	PTC/O/UG
Date				

Appendix 1

S/No.	Description Asset / Location	Description	Rate - USD	Rate - NGN
1	Swamp West Hub (NWS) Certification	Certification		
2	Central/Land Asset East Hubs Certification	Certification		
3	Pipeline Asset Certification	Certification		
4	EA Sea Eagle Certification	Certification		
5	Wells Certification	Certification		
	Sub-Total		24,493.86	3,184,172.05
6	AGOT and Eastern Gas Asset Certification	Certification	12,246.93	1,592,086.02
7	Bonga assets, FMH and support Facilities	Certification	16,329.24	2,122,781.37
	Subtotal-Certifications		53,070.03	6,899,039.44
8	International flights and Quarantine costs (Reimbursable at cost)	Business class flight ticket	31,500.00	
	TOTAL		84,570.03	6,899,039.44
	FUSD			

Attachments

- Attachment1- [Approved Part A](#)
- Attachment 2- [Vendor Bid breakdown](#)
- Attachment 3- [Vendor IDD Clearance](#)