Project Name: Price Agreement for cheaper OEM critical spares on TAMAP list

BACKGROUND

Several OEM critical spares and parts are required to operate and maintain the RE Utilities equipment & installations to ensure continuous service delivery. Some of these spares are not found on the shelf in-country and procurement process requires that there is a competitive tender among willing sellers of the spares which usually takes time, efforts and the outcome in terms of price may not be favorable sometimes. There is also the need to deal directly with the OEM or their authorized representatives and require that an order be placed when they are needed.

There is an opportunity to shorten the time to source for these critical spares, save costs and ensure they are sourced from the right supplier/seller if we execute price agreement with the OEMs/Authorised OEM Representatives.

OBJECTIVES

To secure alternative price agreement with multiple OEMs on TAMAP for various utilities equipment for better availability, support and price competitiveness.

BENEFITS

- Achieve optimized cost by sourcing critical spares/parts from the OEM or the authorized OEM representative
- Reduced pressure on contract ceiling and risk of trade compliance
- Improve the availability of critical spares
- Assurance of the availability of genuine spares and OEM support where required

SCOPE

- Identification of opportunities for OPEX reduction
- Price agreement sign off and implementation

DELIVERABLES

- List of spares that can benefit from initiative
- Price agreement for identified critical spares

COST SAVING

- Potential Other income L0 estimate USD 50,000

ASSUMPTIONS

Assumptions:

- C&P is in support

Risks:

- Risk of C&P policies affecting initiatives (FCA, Incoterms)

KEY ACTIVITIES

- Identify spares & parts that can be included and their respective OEMs – Feb 2023
- Develop Price Agreement and sign off – May 2023

TEAM / STAKEHOLDERS

Project Sponsor: Dave Nosike
BOM: Olushola Aina
Implementation Lead: Odinaka
Project Team: Odinaka, Augusta, Kelechi, Johnson

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Dave Nosike
RE Manager, Nigeria

Nneamaka Okwuobi
RE Ops Excellence Manager, Nigeria