



MOTHEO CONSTRUCTION GROUP COMPANY PROFILE

TRULY EMPOWERED





COMPANY PROFILE 2015

A Truly South African Company, Truly Empowered.

We believe in embracing all people of our nation - working together to bring true change. We put roofs over heads, but we also put work boots on feet. We believe in giving real opportunity to young South Africans, with genuine authority and responsibility. We believe in building our nation not only with bricks and mortar, but with the powerful spark that comes from unity.



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I. OVERVIEW

The Motheo Construction Group was established in 1997 by Dr. Thandi Ndlovu. Motheo has during its eighteen-year history developed into South Africa's leading, predominantly black female - owned and managed construction company. Motheo is a leading provider of Social Housing in the country.

The company has grown organically by re-investing its earnings to fund the company's growth.

One of Motheo's key focus areas is the development of young talent and today boasts six black female shareholders who hold in excess of 52% of the company's shares - *TRULY EMPOWERED*.

The company is currently registered with the CIDB as level 9 GBPE and 9 CEPE. Motheo has been registered with the NHBRC since its inception and remains in good standing. Through Dr. Ndlovu's involvement, Motheo is a founder member and leading role player in SAWIC (South African Women In Construction). Dr. Ndlovu is the immediate past president of the Black Business Council for the Built Environment.

2. REGIONAL PRESENCE

Whilst our head office is based in Randburg, Johannesburg, we have over the past few years completed projects/contracts in eight of South Africa's nine provinces, and are currently considering options in the Western Cape.

We currently have branch offices in:

- Durban
- Kimberley
- East London and
- Johannesburg

Motheo remains flexible having successfully completed projects in some of the most remote parts of South Africa. Many of our contracts have involved projects categorised as "deep rural" e.g. in Mpumalanga, the Eastern Cape, Northern Kwa-Zulu Natal and elsewhere.

3.1 HOUSING

The core of Motheo's business remains housing and more specifically Social Housing. Approximately 60% of our annual turnover is in Social Housing.

We have extensive experience in all areas of Social Housing such as:

- Essential Services
- Rapid Land Release Programs
- In situ Upgrades
- Peoples Housing Projects
- Project Based (RDP Type) Housing
- Community Residential Units (CRU's)
- Slums Clearance
- Rental Housing (Institutional Housing) and
- Mine Hostel upgrades

The latest "count", as at January 2015, is that Motheo has, to date, completed in excess of 75,000 Units in the Social Housing Sectors described above.

Whilst difficult to accurately compute, we estimate that Motheo has delivered approximately 2% of all the Social Housing developed and/or constructed in South Africa since 1994.

The total value of projects undertaken and completed to date is in excess of R 5,5bn.



**75 000
HOMES &
COUNTING...**

From left to right:

Noordwyk School

Department of
International
Relations



3.2 BUILDING

Motho has, to date, completed General Building Projects valued in excess of R 1bn.

These projects range from:

- Schools - Various Employers
- Upgrades - Development Bank of Southern Africa, First National Bank/others
- Town Centres - Umnini (eThekweni Municipality)
- Call Centres - MTN
- Vehicle Safeguarding Facilities - SAPS
- New Railway Stations - PRASA
- New Offices - Private Sector and
- New Corporate Offices and Guest Lodges for the Department of International Relations - in joint venture

3.3 CIVIL ENGINEERING

Township Infrastructure forms an integral part of successful Social Housing Development and Construction.

To date, we have delivered some 44,000 Serviced erven.

Rail Refurbishments - The objective of these refurbishments is to re-align the rails in such a manner as to have the floor of the train at the same level as the platform. This enables people with disabilities, and the elderly, easier access, to and from the trains.

As demonstrated below the use of innovative precast concrete track-slab modules, which enables the accurate placement of the tracks whilst reducing long-term maintenance.

3.4 DESIGN AND CONSTRUCT (TURNKEY SOLUTIONS)

Integral to the successful implementation of housing projects is the capacity to manage the overall project. In housing terms, this is commonly referred to as being the "Implementing agents".

This function entails the overall project management, from the sourcing of land, bulk and link infrastructure, appointment and management of the professional team, and the physical delivery of the project, be it civil infrastructure/housing and/or both.

In addition to housing projects, we have undertaken more conventional type projects - for example:

- Railway Stations for PRASA
- New Headquarters and Guest Lodge for the Department of International Relations (in joint venture)
- Facilities for the SA Police Services

3.5 PROPERTY DEVELOPMENT

On a limited and selective basis we develop properties for our own and/or client's account. This incorporates all of the aspects as outlined under Turnkey Design and Construct but includes the procurement of project finance (both development and term finance).

4. EMPOWERMENT/BEE

Central to the way that Motheo does business is the development and empowerment of our staff and associated Suppliers and Subcontractors (SMME'S) consistent with our mantra of "TRULY EMPOWERED."

Internally we have established a Staff Trust, which was allocated a percentage of Motheo's shares, debt free. The dividend income from these shares, and more, is dedicated/focused on the fast track development of the trust's beneficiaries.

The success of this initiative can be measured in the achievements of the 20 trust beneficiaries who have progressed from newly qualified, in-experienced individuals to meaningful members of the Motheo Team, today managing projects and/or departments within Motheo. - TRULY EMPOWERED.

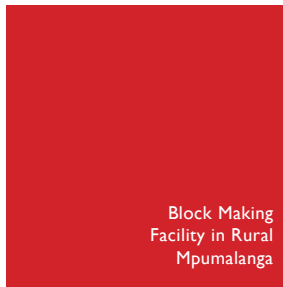
A further measure of that success is that five of the trust beneficiaries have over the past four years acquired a share holding in Motheo and now collectively hold 10,5% of the issued share capital of the business. TRULY EMPOWERED. This offers them a real sense of ownership and significant real wealth creation. This process will be on-going in the years to come to both reward and incentivise deserving individuals.

The success of our Staff Trust has been a function of training generally provided by external professional service providers in areas such as negotiating skills, building contracts, programming, estimating, valuations, finance for non-financial managers, concrete technology, accounting and more. The formal training is then supported by creating a mentorship structure within Motheo with experienced practitioners supporting the newer entrants.

In terms of working with SMME's, Motheo has a proven track record as recognised in a number of industry awards in the development of small and medium enterprises. The support offered to empower these businesses can take various forms.

Examples:

- Bridging Finance
- Audit Facilities
- Loans
- Technical Skills
- Guarantee Facilities



SOME OF OUR TRUST BENEFICIARIES



Zuko Tsewu



Bharushen Ramlagan



Anathi Xuma



Sfiso Gumede



Refilwe Monareng



Shameet Mathura



Justina Mantlhasi



Ntsiki Nokralaba



Busisiwe Methusi



Lettie Ndhlovu



Phumza Mlaba



Oratloe Ngakane



Lindiwe Hans



Garai Kekana

5. CORPORATE SOCIAL INVESTMENT

Motheo has a stated objective to contribute to the upliftment of the communities in which we operate. This is in line with our stated objective of *TRUE EMPOWERMENT*.

Our contributions over the years have taken many forms such as:

- The Building of Homes
- Home Repairs
- Schools

5.1 RECENTLY COMPLETED PROJECTS

In Lindelani, the eThekweni Municipality were requested by the Premier of Kwa-Zulu Natal to assist two families in the area who were facing extreme hardships.

The first was a 22 year old soccer enthusiast who lost both his legs as a result of injuries sustained playing soccer. He was living in a 15m² shack, which was in a poor state of repair. Motheo built him a new home on the site - the handover of which is depicted below - He has been *TRULY EMPOWERED*.

In the same area we extended a house for a single amputee, gogo Thabani Goba. The before and after pictures are indicated below.

Motheo Construction Group supported the development and construction of the Constitution Hill Women's Memorial at Constitution Hill, at a cost of R 350,000

Motheo built a home for a 22 year old soccer enthusiast who lost both his legs as a result of injuries sustained playing soccer



The house before the rebuild

The new home for single amputee, gogo Thabani Goba



The Constitution Hill Women's Memorial

5.2 CURRENT PROJECTS

- We have supplied school uniforms to children from needy families in Ladysmith and Newcastle.
- We are currently constructing Crèche's in Newcastle and Hlabisa.
- We continue to support schools, the aged and vulnerable communities in the areas we operate.
- We are currently refurbishing the West Orlando Golf Club facility in Soweto.

5.3 HISTORICAL PROJECTS

- Financial support for the Voter Registration drive - Adelaide Eastern Cape
- Sports Equipment - Verulum Institute Durban
- Offices for Community meetings - Fort Beaufort - Eastern Cape
- Repairs to storm damaged schools - Marian Hill
- Sports Equipment - Diepsloot
- Youth Development - Eastern Cape
- Aids Awareness - eThekweni
- Play Ground Equipment - Welbedacht

And many more, all designed and executed to *TRULY EMPOWER* the communities in which we operate.

6. THE MOTHEO TEAM

CHIEF EXECUTIVE OFFICER: DR. CYNTHIA THANDI NDLOVU

Dr. THANDI NDLOVU was born in the sprawling townships of Soweto and schooled at Orlando High School. She obtained academic excellence and participated in various student organizations, including the Student's Christian Movement – of which she was a Founder Member.

At the height of the Soweto Student's Uprising in 1976 she was serving as the Administrative Secretary of the Student's Representative Council (SRC) at the University of Fort Hare. She was forced to abandon her Bachelor of Science (BSc) degree as a direct result of the oppression that followed. She spent the next couple of years in training within the ranks of Umkhonto we Sizwe (MK), the African National Congress (ANC) Military Wing. In 1976 she was part of the contingent of MK cadres who were posted to Novo Catengue, a military training camp in the South of Angola. She served within MK as a Senior Political Commissioner, charged with running a Literacy and Education Programme - among the one thousand odd new MK recruits. She also served as a Commander. Although, at that point, not medically trained, she was appointed a Medical Officer, working under the guidance of the Chief Medical Officer responsible for overseeing the health needs of the soldiers.

In 1978 she was sent to the then Union of Soviet Socialist Republics (USSR) for further training. Upon completion, she was sent in 1979, to the ANC headquarters in Lusaka, served the ANC in various capacities, including Administrative Secretary of the Women's Section. In 1984 she enrolled with the University of Zambia, completing a BSc (Human Biology) and MBChB degrees.

Upon returning to South Africa after the un-banning of political movements and the return of exiles, she ran a private medical practice in Orange Farm, an informal settlement South of Johannesburg, for five years. Dr. Thandi was the Sole Private Practitioner, and delivered medical services covering a population of over 200,000 people.

What began as a hobby saw her create Motheo Construction in 1997. Dr. Ndlovu is currently the immediate past president of the Black Business Council for the Built Environment (BBEBE).



Dr. Ndlovu is the 2013 winner of the Business Women of the Year Award in the Entrepreneurs Category, as awarded by the Business Women Association of South Africa.

6. THE MOTHEO TEAM

DIRECTORS

From left to right

Dr Cynthia Thandi Ndlovu
Chris Cudmore
Tim Potter
Lettie Ndhlovu
Farai Sika



From left to right

Polokwane – Dr. Ndlovu
with the recently
re-appointed Minister
of Human Settlements,
Dr. L. Sisulu

Southern Depot, Durban



From left to right:
Germiston, Gauteng
Lakehaven, Kwa-Zulu Natal

TRULY EMPOWERED


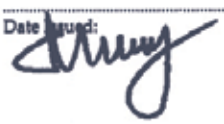
“It is time for parents to teach young people early on that in diversity there is beauty and there is strength.”

- Maya Angelou

7. CERTIFICATES



Motheo has been registered with the NHBRC since 1998

	PROVISIONAL 99999
	CERTIFICATE
	This is to certify that Motheo Construction Group Pty Ltd t/a: Motheo Construction Group Pty Ltd
	NHBRC™ Registration Number: 1-14581880
	Has been admitted as a HOME BUILDER to the Register of the NATIONAL HOME BUILDERS REGISTRATION COUNCIL™ Registered Home Builders are required to comply with their obligations to housing consumers and the NHBRC™ under the terms of the Housing Consumers Protection Measures Act, 1998. This Certificate is valid for a period of one year. 02/02/2015 Date Issued:  Chief Executive Officer 12/02/2016 Expiry Date: BR002

7. CERTIFICATES

Motheo's current BEE rating is level 2



PREMIER VERIFICATION

B-BBEE Verification Certificate
Issued to:

Motheo Construction Group (Pty) Ltd
280 Kent Avenue, Randburg, 2194
Company Registration: 2004/029693/07
VAT: 4190216012

LEVEL TWO (2) CONTRIBUTOR
B-BBEE Recognition Level – 125.00%
Procurement Recognition Level - 125.00%

Generic Scorecard
Construction Sector Code - Contractor (Section 9(1): 32305)

<u>Criteria</u>	<u>Result</u>	<u>Element</u>	<u>Result</u>	<u>Weight</u>
Value Adding Supplier	No	Ownership	24.00	25.00
Enterprise Development Beneficiary	Category B	Management Control	10.00	10.00
Black Ownership	52.00%	Employment Equity	9.43	10.00
Black Female Ownership	51.00%	Skills Development	8.76	15.00
Modified Flow Through Applied	No	Preferential Procurement	20.00	20.00
Issue Date	22 August 2014	Enterprise Development	15.00	15.00
Expiry Date	21 August 2015	Socio-Economic Development	5.00	5.00
Certificate Number	PV_1408062	Overall Result	92.19	100.00
		Deemed Result	92.19	100.00



Matthew Kearns
Managing Director


BVA100

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No. 5 Second Road, Hyde Park,
Fountain Grove Office Park, Block 2, Johannesburg
www.premierbee.co.za

7. CERTIFICATES

Motho Current CIDB ratings are 9 GB PE and 9 CE PE



Construction Industry Development Board

11 WINDMILL AVENUE, SANDHURST, JOHANNESBURG 2146

011 799 1111

www.cidb.co.za

Registration Board

13020174

Contractor Detail

Contractor Detail	
CRS Number: 178415	Type of Enterprise: Private Company
Contractor Name: MOTHEO CONSTRUCTION GROUP (PTY) LTD	Registration Date: 2011/11/25
Trading Name: MOTHEO CONSTRUCTION GROUP	Expiry Date: 2017/12/10
Status: Active	

Contractor Grades

Grade: 9CE PE, Update Date: 2014/12/09
Grade: 9GB PE, Update Date: 2014/12/09

Contact Particulars

Contact Person: Ndlovu	Telephone: 0117898440
E-Mail Address: thandi@motheogroup.co.za	Fax Number: 0118865939
Mobile: 0828287117	

Contractor Head Office Address

Physical Address: 280 Kent Avenue Randburg Johannesburg Gauteng 2194	Postal Address: P O Box 4717 Randburg Gauteng 2125
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TRULY SOUTH AFRICAN

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“No one is born hating another person because of the colour of his skin, or his background, or his religion. People must learn to hate, and if they can learn to hate, they can be taught to love, for love comes more naturally to the human heart than its opposite.”

”

- Nelson Mandela, Long Walk to Freedom

8. PROJECTS



RDP HOUSING



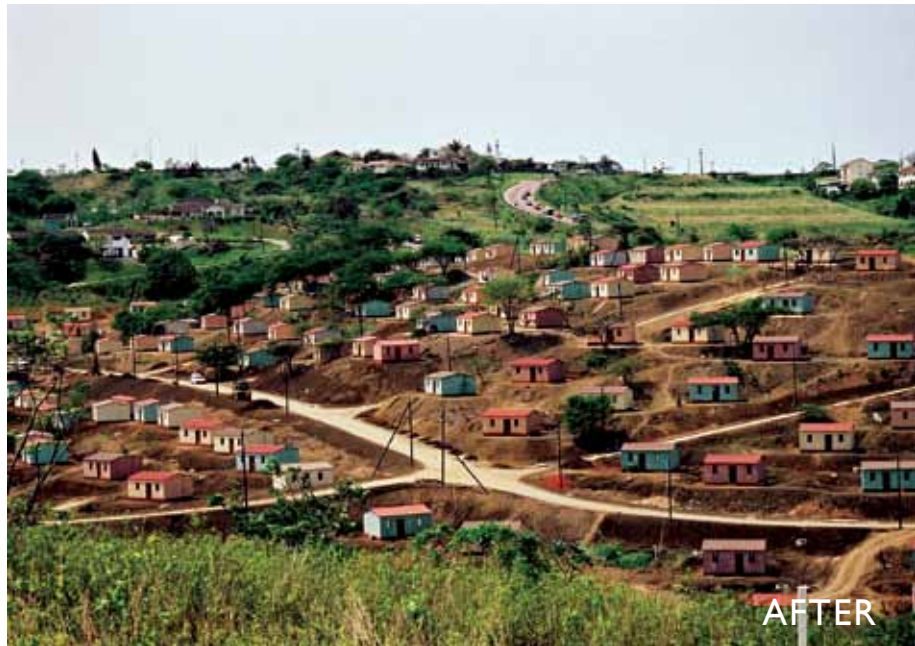
Waterloo
near Verulam

WATERLOO PHASE 5, 6 AND 7

Value:	R 80m
Date:	Completed 2005
Location:	Near Verulam
Client:	eThekweni Municipality
Scope:	Implementing Agent for the Complete Development, appointment and management of professional team, infrastructures and housing. Coupled with beneficiary approval and land legal requirements.

SLUM CLEARANCE

New houses to
replace the previous
settlement



WELBEDACHT AND PARKGATE

Value: R 300m +
Date: 2002 to 2011
Location: In and around Durban
Client: eThekweni Municipality / KZN DoHS
Scope: Slums Clearance Program: Implementing agents - This resulted in the delivery of some 6,000 Units - Motheo were engaged in the entire project from land identification, funding applications, appointment and management of the professional team, bulk and link services, township infrastructure and the construction of the housing units.



Slums before
the new build

TRULY EMPOWERED

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*I refuse to accept the view that mankind is so tragically bound to the starless midnight of racism and war that the bright daybreak of peace and brotherhood can never become a reality...
I believe that unarmed truth and unconditional love will have the final word.*

”

- Martin Luther King, Jr.

RENTAL HOUSING / COMMUNITY RESIDENTIAL UNITS

- Value:** R 500m +
Date: 2003 to 2010
Location: Johannesburg, Durban, Pietermaritzburg and Polokwane
Clients: Johannesburg Housing Company, eThekweni Development Company, Joshco, Msunduzi Housing Association, Polokwane Housing Association and First Metro Housing Company
Scope: Turnkey Design and Construction of Rental Units - land identification, funding applications, appointment and management of professional team, beneficiary approvals, infrastructure, housing construction.



Typical Community
Residential Units,
Durban

BREAKING NEW GROUND HOUSING

- Value:** R 254m
Date: 2014 to 2015
Location: Reeston - East London
Clients: Buffalo City Municipality
Scope: Construction of 1137 houses and infrastructure.



PUBLIC FACILITIES

Value: R 50m
Date: 2006
Location: Aeroton near FNB Stadium
Clients: Department of Public Works / South African Police Service
Scope: Motheo developed and built this facility for the Public Works Department for the end user, the South African Police Services. We sourced the land, finance, design and then completed the construction in just 8 months.



Aeroton Vehicle
Safe Guarding Unit

DEPARTMENT OF INTERNATIONAL RELATIONS

Value: R 1,35bn (Motheo share 12,7% = R 171m)
Date: 2007 to 2009
Client: Department of International Relations (previously Department of Foreign Affairs)
Location: Pretoria
Scope: Design, Construction, Finance and Facilities Management of the project. Motheo have two roles - firstly as 11% shareholders of the concession (25 years) for the development, financing and Facilities Management of the property. Secondly, we were 12,7% shareholders in the Joint Venture responsible for the Design and Construction of the facility.

Department
of International
Relations



ORLANDO STATION

Value: R 60m

Date: 2009 to 2010

Location: Orlando Soweto

Clients: PRASA

Scope: Motheo responded to a proposal call from PRASA for the design and construction of the station. The overall contract was completed in 18 months.



Orlando Station

RAIL REFURBISHMENT

Value: R 100m

Date: 2008 to 2010

Location: Pretoria, Durban and Johannesburg

Client: PRASA

Scope: Removal of existing track and aggregate, construction of base course and installation of precast concrete track slab modules, replacement of tracks and related remedial works.

Rail Refurbishment
in Pretoria, Durban
and Johannesburg



UMNINI

Value: R 35m
Date: 2012
Location: South of Durban
Clients: eThekweni Municipality
Scope: New administrative centre for the eThekweni Municipality.



New Administration
centre for the
eThekweni Municipality

SOUTHERN DEPOT

Value: R 64m
Date: 2014
Location: Prospecton - Durban
Clients: eThekweni Municipality
Scope: New Solid Waste Depot.



Southern Depot,
Durban

TSAKANE SCHOOL

Value: R 40m
Date: 2012
Location: Tsakane/Brakpan
Clients: Gauteng Department of Infrastructure Development
Scope: New Primary School.

Tsakane School,
Gauteng



NOORDWYK SCHOOL

Value: R 55m
Date: 2013
Location: Noordwyk/Midrand
Clients: Gauteng Department of Infrastructure and Development
Scope: New Secondary School.

Noordwyk School,
Gauteng



FNB TSAKANE REFURBISHMENT

Value: R 2m
Date: 2014
Location: Tsakane/East Rand
Clients: First National Bank
Scope: Refurbishment of Banking Forecourt.



MTN NI

Value: R 32m
Date: 2013
Location: Midrand
Clients: MTN
Scope: Refurbishment of Existing Building to Create New Distribution Centre.



MTN NI

9. AWARDS

From Left to Right:

Dr.Thandi Ndlovu
SAWIC award

Dr.Thandi Ndlovu
receiving the Business
Woman of the Year
Award 2013



1. Won the Institute for Housing of South Africa's National Developer of the Year in 2001.
2. Motheo achieved Natal Portland Cement's Best Buyers Award in 2010 and achieved Silver Status in 2012.
3. The Eastern Cape Department of Human Settlements Best Female Contractor for 2013.
4. Motheo won the Eastern Cape Department of Human Settlements Best Informal Settlement Upgrade Project for 2013.
5. Motheo won the Eastern Cape Department of Human Settlements Best Rural Project for 2013.
6. Motheo won a merit award for the Best Female Contractor in 2013 at the prestigious National Department of Human Settlements Govan Mbeki Awards.
7. Motheo won the Department of Housing, KZN's Best Rural Project (2013).
8. Govan Mbeki Awards: Best Non-Subsidy Project of the Year for City Deep Project (2014).
9. Govan Mbeki Awards: The Eastern Cape Municipality won the award for the Best Informal Settlement Upgrade for the project we did for them at Second Creek.
10. Dr.Thandi Ndlovu was awarded the Business Woman of the Year Award in the Entrepreneur Category 2013 by the Business Women's Association of South Africa (BWASA).
11. Top Women Awards 2013: Motheo was awarded a certificated of recognition for qualifying as one of South Africa's Top 100 Gender Empowerment Companies in South Africa.



From Left to Right:

Dr.Thandi with one
of her awards

Southern Depot, Durban

TRULY SOUTH AFRICAN

“

*“For to be free is not merely to cast off one’s chains,
but to live in a way that respects and enhances the freedom of others.”*

”

- Nelson Mandela

10. CONTACTS



	CONTACT NUMBERS	PHYSICAL ADDRESS	POSTAL ADDRESS
HEAD OFFICE	Tel: 011 789 8440 Fax: 011 886 5939	No. 280 Kent Avenue Randburg, Johannesburg.	P.O.Box 4717 Randburg 2125
Dr. CT Ndlovu	082 828 7117		
Mr. C G Cudmore	082 570 1046		
Mr. T J Potter	082 570 1048		
Ms. S J Mantlasi	072 623 4002		
Ms. L Ndhlovu	072 205 1144		
Mr. A Botha	083 251 5098		
DURBAN OFFICE	Tel: 031 701 0218 Fax: 031 701 4647	3 Greathead Lane Pinetown, Durban.	P.O.Box 597 Pinetown 3600
Mr. T Griffiths	083 456 5508		
Ms. P Mlaba	074 443 2723		
Mr. S Gumede	071 361 8959		
EAST LONDON OFFICE	Tel/Fax 043 735 3233 Tel/Fax 043 735 3207 Tel/Fax: 043 735 3211	No. 12 Kennington Road Nahoon, East London	P.O.Box 15301 Beacon Bay 5205
Mr. I Maartens	082 569 7224		
Mrs. L. Hans	072 122 3013		
KIMBERLEY OFFICE	Tel: 053 831 3313	11 Halkett Street New Park Kimberley 8301	P.O.Box 4717 Randburg 2125
Ms. L Ndhlovu	072 205 1144		

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