



# Introduction

Successful companies have a robust CX strategy to make customers the focus of their entire organization.

The right CRM helps extend the breadth and depth of their customer relationships.



# 360°

A 360-degree view of the customer transforms your relationship with them from merely transactional to a meaningful one

Traditionally achieving unified view of your customer has been difficult demanding huge investments of time and resources

#### **Complex User Training**

**Expensive Integration Projects** 

Costly single function

Expensive
Enterprise Grade
Software

**Complex User Training** 

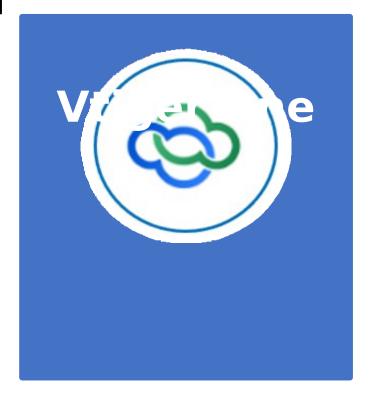
**Expensive Integration Projects** 

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toolo

**Expensive Enterprise Grade Software** 

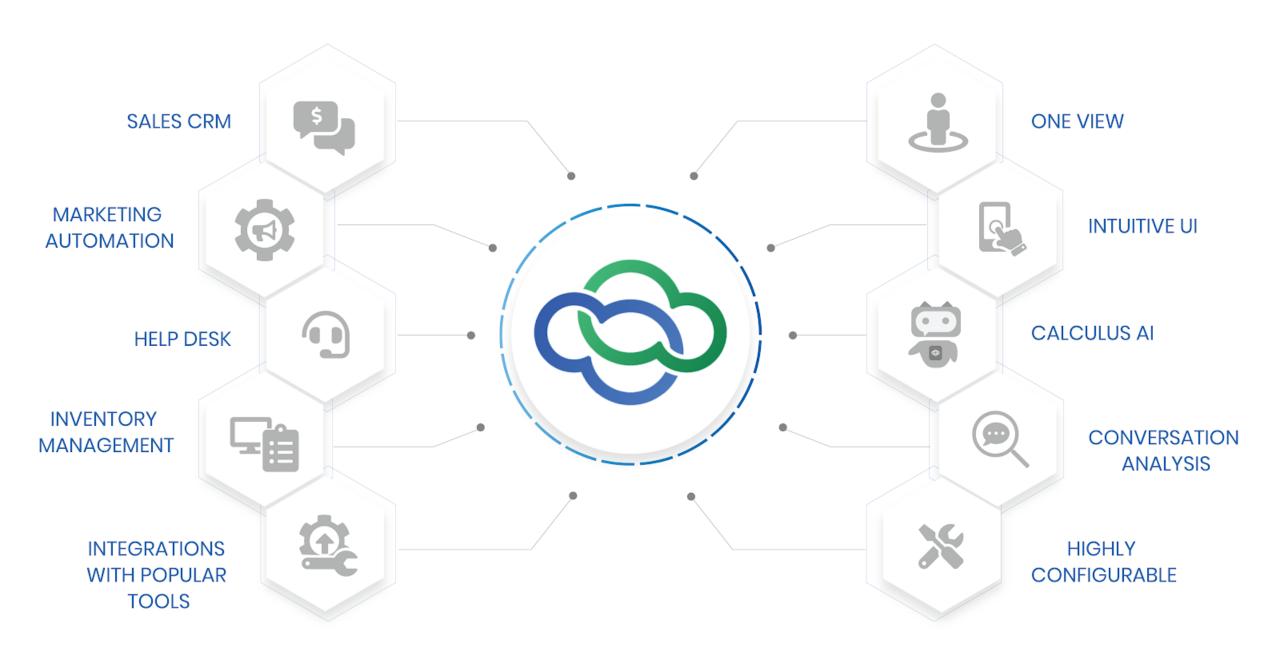
**Competing CRM Solutions** 



Vtiger

Vtiger is a true all-inone CRM that helps you achieve your business goals faster at a fraction of the cost compared to other alternatives







# **Vtiger One Advantages**

# Actionable Insights

Vtiger tracks customer interactions across all stages of the buyer journey and touch points, giving you better and actionable insights into your customer's purchase journey

# Expanded Automation

Vtiger enables your teams to leverage advanced automation capabilities. They can now drastically reduce time and effort spent on repetitive tasks freeing them up to focus on customers

# Optimized Sales Funnel

Vtiger empowers you to zero in on the best leads to reach out to, track your most valuable customers, engage with customers at the right time to upsell/cross-sell your offerings

#### Seamless Collaboration

Vtiger breaks down data silos and supports seamless collaboration across Marketing, Sales and Support teams. Things get done faster, projects get delivered on time, customers get the support they love



# Marketing

Marketing Calendar
Email Campaigns
SMS Campaigns
Event-driven campaigns
Landing pages
Website tracking
Google Ads integration
Facebook Ads integration
Webforms
Consents
Drag & Drop builder

#### Sales

Contact Management
Pipeline Management
Smart Alerts
Insights & Dashboards
Quotas & Forecasts
Appointment Pages
Discount Approvals
Group Mailboxes
Journey Templates
Documents Tracking
Best time to contact
Deal Health by Calculus
Geo fence and Check-in

## **Support**

Case management
SLAs
Business Hours
Live Chat
Recommendations for Agents
Self-service KB portal
Customer Portal
Customer Service Insights
Chat Insights

# Vtiger works where you work

Vtiger integrates with tools your teams use daily within their existing workflow



































































Irrespective of where you are in the maturity of your CRM journey, Vtiger can transform your business and sales process.

Whether you are looking to upgrade from using spreadsheets or to save costs by moving from expensive enterprise platforms, Vtiger will deliver clear business value.





Vtiger CRM saves you time and money because it is

Fast to setup and configure
Easy to use
Simple to administer

# **Vtiger is secure**







# An award-winning solution





# Trusted by over 300,000 businesses globally







































































#### **Global Partner Network**



## **About Vtiger**

Founded in 2004 and among the first to implement a unified customer One View concept

Innovator in CRM with an industry Leading Open Source CRM with over 5 Million downloads till

date Launched Cloud Version in

2010

3 offices globally – Cupertino California and Austin Texas in USA, Bengaluru in India



Trusted by over 300,000 organizations to drive their mission critical processes.



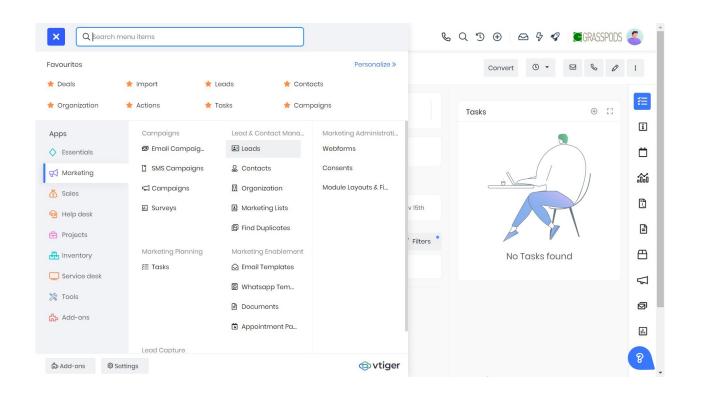
#### **Risk free trial**

Get firsthand experience of Vtiger capabilities

We offer you a 15-day risk free trial.

No credit card

required.



https://www.vtiger.com/begin-free-trial/

