ADAMAS UNIVERSITY PURSUE EXCELLENCE	ADAMAS UNIVERSITY END-SEMESTER EXAMINATION: JANUARY 2021 (Academic Session: 2020 – 21)		
Name of the Program:	B.Tech C.Sc./EE/ECE/ME	Semester:	VII
Paper Title :	Basics of Organizational Behaviour	Paper Code:	HPS44101
Maximum Marks :	40	Time duration:	3 Hrs.
Total No. of Questions:	08	Total No of Pages:	01
(Any other information for the student may be mentioned here)	(Answer in your own words as far as practicable based on conceptual understanding.)		

Answer all the Groups Group A

Answer *all* the questions of the following.

 $5 \times 1 = 5$

- 1. a) What is 'Organizational Efficiency'?
 - **b**) What do you understand by 'Esteem need'? Give illustration.
 - c) What is right attitude? Give examples.
 - **d**) What is wrong perception? Give examples.
 - e) What is 'Servant Leadership'? Give examples.

Group B

Answer *any three* of the following.

 $3 \times 5 = 15$

- **2.** Compare and contrast Maslow's and Herzberg's theories of Motivation.
- **3.** How does an understanding of someone's perceptual world help us to understand their behaviour?
- **4.** Discuss contributing disciplines to Organizational Behaviour.
- **5.** Explain how you would motivate yourself to achieve your goals. Give examples.

Group C

Answer any two of the following.

 $2 \times 10 = 20$

- **6.** Choose a film that you have seen recently and which you particularly enjoyed. Now, find a friend or colleague who has seen the same film and hated it. Share your views of that film. What factors (age, sex, background, education, interests, values and beliefs, political views, past experience, etc.) can you identify that explain the differences in perception between you and your friend or colleague?
- **7.** Discuss the impact of Perception on Performance and Satisfaction.
- **8.** Discuss what exactly you want to change in your own behaviour and how?
