

# Application of the Markowitz Model to Football Player Valuation: A Portfolio Optimization Approach

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## Abstract

This study explores the application of the Markowitz portfolio optimization model to football player valuation, demonstrating its utility in transfer budget allocation. Using a dataset of selected football players' market values, we compute their corresponding returns and formulate a portfolio optimization framework. The model maximizes the hypothetical transfer budget by selecting players that offer an optimal balance between returns and risk. The project serves as a proof-of-concept, integrating financial principles into sports management. Our findings aim to showcase the potential of quantitative finance models in enhancing strategic decision-making in football.

## 1 Introduction

The concept of portfolio optimization originates from financial markets, where investors seek to allocate their assets in a way that maximizes returns while minimizing risk. This fundamental principle has been applied across various sectors, including real estate, commodities, and, more recently, sports management. In the realm of professional football, managing a team is akin to managing a financial portfolio, where players represent assets whose values fluctuate based on performance, market demand, and other external factors.

In this project, we explore the application of the Markowitz portfolio optimization model to the valuation of football players. The objective is to determine an optimal strategy for investing in players under a given transfer budget. This involves selecting a combination of players that collectively offer the highest potential return on investment while maintaining a manageable level of risk. The decision-making process is analogous to constructing a financial portfolio, where diversification is key to achieving a balance between risk and reward.

The adaptation of the Markowitz model to football player valuation represents a novel approach to tackling the complexities of the transfer market. By quantifying player performance and market value data, we develop a systematic method for transfer decision-making. This project not only demonstrates the practical application of financial theories in sports but also highlights the potential for advanced analytical techniques to influence strategic decisions in football club management.

Our approach involves collecting data on the market values and performance metrics of selected players, computing their expected returns, and using these estimates to construct

a diversified portfolio of players. The ultimate goal is to provide club managers with a data-driven framework to optimize their transfer strategies, thereby enhancing the overall competitiveness and financial stability of their clubs.

## 2 Portfolio Optimization with the Markowitz Model

The Markowitz model, also known as the mean-variance optimization model, is foundational in modern portfolio theory. It provides a quantitative framework for constructing a portfolio of assets, typically equities, that balances the trade-off between risk and return. The goal is to minimize the portfolio's overall volatility while achieving a desired level of expected return. This is inherently a constrained optimization problem, which can be expressed mathematically and solved using numerical methods due to its complexity.

### 2.1 Mathematical Formulation

The mathematical formulation of the Markowitz model is as follows:

$$\min_{\omega} \omega^T \Sigma \omega$$

where  $\omega$  represents the vector of portfolio weights, and  $\Sigma$  is the covariance matrix of the asset returns, which quantifies the dispersion or risk. The objective function,  $\omega^T \Sigma \omega$ , minimizes the total variance of the portfolio.

The constraints for this optimization problem are:

1. The expected return of the portfolio should be at least a certain threshold  $c$ :

$$\mu^T \omega \geq c$$

where  $\mu$  is the vector of expected returns for each asset.

2. Each weight  $\omega_i$  must be within a specified range  $[a, b]$ , which reflects the limits on the proportion of the portfolio that can be held in each asset:

$$a \leq \omega_i \leq b \quad \forall i$$

3. No short selling is allowed, ensuring that all weights are non-negative:

$$\omega_i \geq 0 \quad \forall i$$

These constraints require the use of numerical solvers to find an optimal set of weights, as analytical solutions are generally not feasible due to the non-linear nature of the constraints.

### 2.2 Explanation of the Figure

As shown in Figure 1, the efficient frontier (blue curve) represents the optimal portfolios that investors can choose based on their risk tolerance and return expectations. The red point on the curve indicates the portfolio that achieves the highest Sharpe ratio, offering the best possible return for a given amount of risk. The green point highlights the portfolio with the lowest possible risk (minimum variance), suitable for risk-averse investors.

The yellow dashed line in the diagram intersects the efficient frontier at points that meet a specific expected return level, thus demonstrating the practical application of constraint 1 where  $\mu^T \omega \geq c$ . This visual representation helps in understanding how the constraints shape the composition and characteristics of the feasible portfolios.

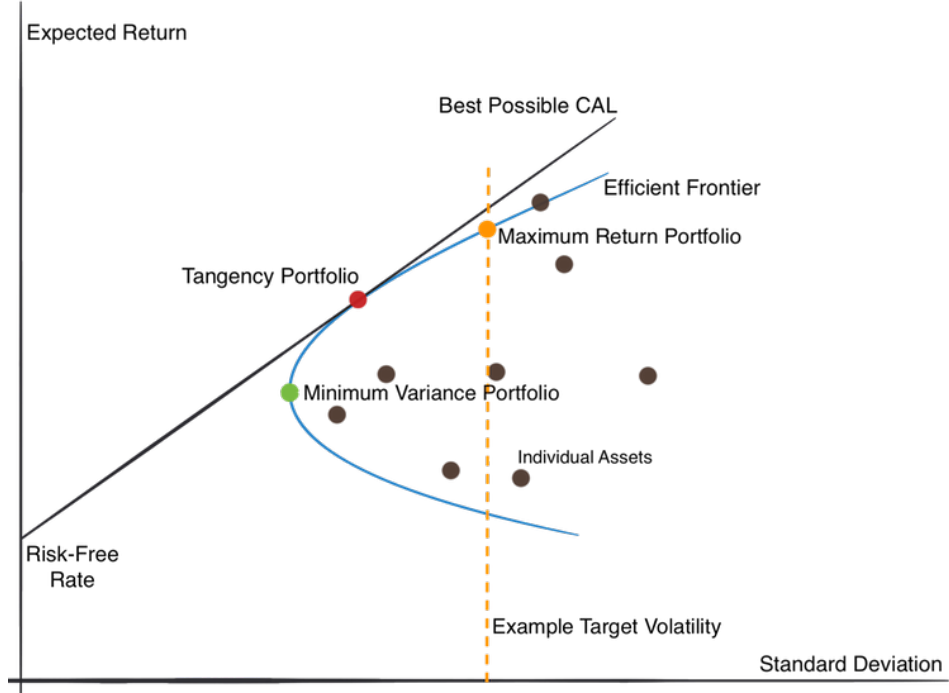


Figure 1: This diagram illustrates the efficient frontier in the Markowitz portfolio optimization framework. The blue curve represents the set of portfolios that maximizes returns for a given level of risk or minimizes risk for a given level of return. The red point denotes the portfolio with the highest Sharpe ratio, maximizing the return per unit of risk. The green point represents the minimum variance portfolio. The yellow dashed line indicates a specific level of expected return, highlighting portfolios that meet this return criterion while staying within the bounds set by the constraints on weights and no short selling.

### 2.3 Predicting Player Market Values

The valuation of football players can be approached similarly to financial asset valuation by predicting future market prices based on historical data. For our analysis, we use the formula:

$$S_p = S_0 \cdot e^{r \cdot t}$$

where  $S_p$  represents the predicted market price of a player at time  $t$ ,  $S_0$  is the initial market price of the player,  $r$  denotes the rate of return (assumed to be constant over time), and  $t$  is the time elapsed since the initial valuation. This exponential growth model is rooted in the continuous compounding formula, reflecting the assumption that player values grow at a continuously compounded rate.

This approach allows us to estimate a player's current market value based on their past performance metrics and market dynamics. By treating  $r$  as a derivative of performance statistics and market influence factors, we integrate a realistic and dynamic evaluation into the player's future financial potential. It is important to note that while this model simplifies some aspects of valuation by using a constant rate, it can be adapted to reflect more complex scenarios where the rate of return  $r$  varies with changes in the player's performance, age, health, and market conditions.

In practice, this predictive model serves as a crucial tool in our portfolio optimization framework, enabling football club managers to make informed decisions about player acquisitions and investments. It quantitatively assesses how individual players might contribute to the club's financial goals under various future scenarios, enhancing the strategic allocation of a transfer budget within the constraints of the Markowitz model.

### 3 Dataset

The dataset utilized in this study comprises market value data for twenty prominent football players. These values are expressed in crores and have been recorded over various time points to capture fluctuations and trends in player valuations effectively. The data was sourced from Transfermarkt, a reputable platform widely recognized for its comprehensive tracking of football player transfers and market values. Each player in the dataset is represented by a series of market values, which correspond to different timestamps in their careers. This temporal dimension of the dataset allows for an analysis not only of the market value at a given point but also of the growth or decline in value over time, reflecting changes in the players' performances, injuries, achievements, and other market dynamics. This rich dataset serves as the foundation for applying the Markowitz model to optimize the portfolio of player investments, providing a realistic and dynamic context for testing the model's effectiveness in the football transfer market.

### 4 Methodology

The methodology of this study involves applying the Markowitz portfolio optimization model to a dataset of market values of 20 prominent football players. The first step in this application is the computation of the mean vector and covariance matrix for the market values recorded at various time points. These statistical measures are essential as they represent the expected returns and the risk (volatility) associated with each player, respectively.

To implement the Markowitz model, we formulate a constrained optimization problem where the weights represent the proportion of the total investment allocated to each player. The constraints for this optimization problem are defined as follows:

1. The expected return of the portfolio must be greater than or equal to  $c$ , where  $c = 0$ . This ensures that the selected portfolio at least retains its value over the period under consideration.

$$\mu^T \omega \geq c$$

2. Each weight  $\omega_i$  representing investment in a player must lie between 0.3 and 0.8. This constraint ensures a diversification by preventing over-concentration of the budget in a few players while also maintaining a significant stake in each chosen player.

$$0.3 \leq \omega_i \leq 0.8 \quad \forall i$$

3. No short selling is allowed, reinforcing that all investment weights are non-negative:

$$\omega_i \geq 0 \quad \forall i$$

#### 4.1 Numerical Solution Approach

The optimization problem formulated under the Markowitz model is complex due to its non-linear constraints and the requirement to handle real-world data which often exhibits non-normal distributions and other idiosyncrasies. To address this, the problem is solved using advanced numerical solvers that employ iterative algorithms. These solvers iteratively adjust the weights of the portfolio towards an optimal solution that satisfies the constraints while attempting to maximize the expected return or minimize risk. This iterative process is crucial as it navigates through various potential solutions, refining each step based on the previous outcomes to find the most effective allocation of resources.

across the player portfolio. Techniques such as gradient descent, quadratic programming, or more sophisticated evolutionary algorithms may be utilized depending on the specific requirements and characteristics of the dataset. This approach not only ensures compliance with the investment constraints but also adapts to the dynamic nature of the football market, where player values and performances continuously evolve.

Additionally, we incorporate predictive analytics into our methodology using the model  $S_p = S_0 \cdot e^{r \cdot t}$ , as discussed previously. This model allows us to project the future market values of players based on their past performance and market trends. By integrating these projections into our optimization framework, we can dynamically adjust our portfolio to optimize future returns based on predicted changes in player valuations.

This comprehensive approach not only adheres to the principles of portfolio optimization but also tailors it to the unique context of football player investment, allowing for an informed and strategic allocation of resources in the transfer market.

## 5 Implementation and Web Development

The project's model, based on the dataset of football player market values, has been effectively integrated and deployed on a web platform. This implementation allows users to interactively select players, specify investment amounts, and predict future market values using our model. The web interface facilitates a practical application of the Markowitz model in a user-friendly environment.

### 5.1 Web Interface Overview

The web-based application is designed to guide users through the process of optimizing their football player investments based on the Markowitz model. The interface consists of several key steps: starting with player selection, input of investment parameters, and culminating in the display of optimized portfolio results.

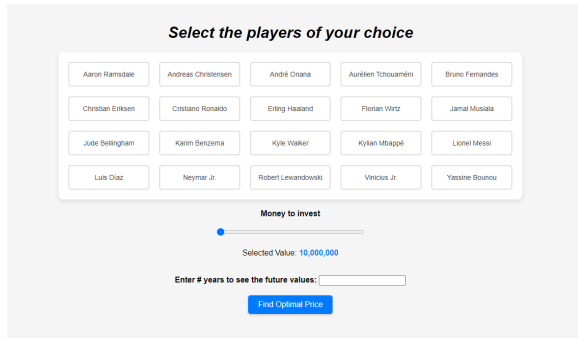


Figure 2: Initial Page: The home screen where users begin their interaction.

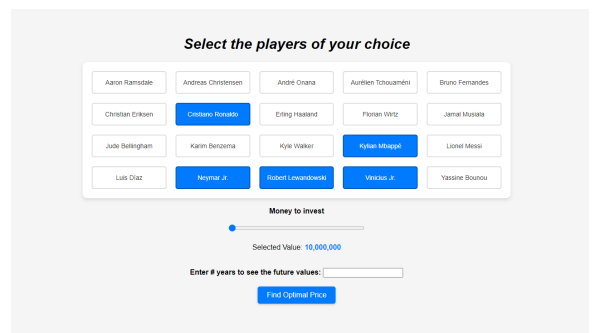


Figure 3: Choose Players: Users can select from a list of available football players.

**Select the players of your choice**

Money to invest

Selected Value: 800,000,000

Enter # years to see the future values: 3

Find Optimal Price

Figure 4: Input Investment: Users enter their investment amount and forecast period.

**Select the players of your choice**

Money to invest

Selected Value: 800,000,000

Enter # years to see the future values: 3

Find Optimal Price

Player	Value	Future value (in million)
Cristiano Ronaldo	32252269.90	1223.7635127237613
Neymar Jr.	151420824.92	2402.1244136442597
Robert Lewandowski	5864888.18	47.31466323103901
Vinicius Jr.	470978925.65	468.05419231083994
Kylian Mbappé	139483091.35	1876.5844293419846

Figure 5: Results Display: Showing current and predicted future values of selected players.

**Select the players of your choice**

Money to invest

Selected Value: 800,000,000

Enter # years to see the future values: 3

Find Optimal Price

Player	Value	Future value (in million)
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Figure 6: Detailed Output: Listing of players with initial and future market values calculated using the formula  $S_p = S_0 \cdot e^{r \cdot t}$ .

## 5.2 Detailed Explanation

**Figure 2** shows the initial page where users start their journey by selecting players. This is the entry point into the application, designed for simplicity and ease of use.

**Figure 3** depicts the player selection interface. Users can click on any player's name to add them to their investment portfolio. This step is crucial as it determines the base data for the subsequent optimization process.

**Figure 4** is where users specify the amount of money they wish to invest and the number of years for which they want to predict future values. This input is essential for calculating the potential return based on our predictive model  $S_p = S_0 \cdot e^{r \cdot t}$ .

**Figure 5** and **Figure 6** provide the outputs after calculations are completed. These screens display the current market values of the selected players and their projected future

values, enabling users to make informed decisions based on the optimization results of the Markowitz model. The future values are particularly important as they help assess the long-term benefits of the investment choices made.

## 6 Conclusion

This project has successfully demonstrated the application of the Markowitz portfolio optimization model to the domain of football player market values. By adapting this model, originally developed for financial assets, to the valuation of football players, we have provided a novel methodological framework for managing investments in sports. The implementation of this model on a web-based platform has allowed us to not only visualize but also interactively manage a portfolio of football players, considering both current market values and predicted future values based on our predictive model  $S_p = S_0 \cdot e^{r \cdot t}$ .

The methodology involved computing the mean vector and covariance matrix from the market values, applying constraints to ensure diversified and realistic investment portfolios, and solving the optimization problem using numerical solvers. The web application developed as part of this project enabled users to engage with the model by selecting players, specifying investment amounts, and viewing both current and future potential returns, thus making the theoretical model accessible and practical.

Our findings suggest that the Markowitz model, when equipped with robust predictive analytics, can significantly enhance decision-making in the sports management field. It allows club managers and sports analysts to forecast and optimize financial expenditures with a higher degree of precision and strategic foresight. The interface's ability to project future values and the flexibility in adjusting the investment parameters provides a powerful tool for planning and forecasting in sports economics.

In conclusion, this project not only validates the application of quantitative financial models in sports management but also opens up avenues for further research. Future work could explore more dynamic models of risk and return, incorporate real-time data for more agile management, and apply similar methodologies to other areas in sports and beyond, where portfolio optimization could yield substantial benefits. As the sports industry continues to grow in economic significance, the integration of sophisticated financial tools will likely play a critical role in shaping its future trajectory.