Dubai Residential Property Market Analysis - Power BI Report

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Executive Summary

This report presents a quantified and interactive analysis of Dubai's residential real estate market. Built using Power BI, the dashboard examines how price, square footage, property age, configuration, and location influence market behaviour. It is designed to support informed, data-driven decisions for investors, agents, developers, and buyers.

Report Structure

- Page 1: Market Overview
 Analysis of price categories, bedroom distribution, and neighbourhood-level pricing.
- Page 2: Feature-Based Analysis
 Focused on square footage, bathroom count, age of property, and price
 efficiency.

Page 1: Market Overview

Objective

To analyse the distribution of properties across price categories and locations, and assess how configuration (bedrooms) and regions influence pricing trends.

Key Performance Indicators (KPIs)

| Metric | Value | Description |
|-------------------------------|--------------|--------------------------------------|
| Total Property Area | 100,293 sqft | Total square footage of all listings |
| Average Price | ₹ 2,24,931 | Mean selling price |
| Average Price per Square Foot | ₹113 | Standard unit pricing |
| Average Property Age | 40.5 years | Indicates a mature housing inventory |
| Minimum Price per Square Foot | ₹ 15 | Erroneous or outlier value |
| Maximum Price per Square Foot | ₹ 290 | Highest value observed |

Price Category Share (Donut Chart)

| Price Category | Count | Share (%) |
|----------------|-------|-----------|
| Mid Range | 79 | 65.5% |
| Budget | 21 | 17.4% |
| High End | 21 | 17.1% |

Insight: Over 65% of properties fall within the mid-range category, suggesting that the market prioritizes affordability for the average buyer.

Bedrooms vs Price Category (Stacked Column Chart)

| Bedrooms | Dominant Category | Observation |
|----------|-------------------|--------------------------------------|
| 3 ВНК | Mid Range (60%) | Popular among middle-income families |
| 4 BHK | Mixed | Some lean toward High-End |
| 5 ВНК | High End (70%) | Predominantly luxury-priced |

Insight: As the number of bedrooms increases, the likelihood of the property being classified as High-End also increases.

Average Price by Neighborhood and Category

| Neighborhood | Average Price | Deviation from Overall Average |
|--------------|---------------|--------------------------------|
| Urban | ₹227,297 | +1.05% |
| Suburb | ₹223,032 | -0.84% |
| Rural | ₹224,009 | -0.41% |

Insight: Urban homes command a slight premium over others due to location advantages.

Price Category by Neighborhood (100% Stacked Column)

| Neighborhood | Budget | Mid Range | High End |
|--------------|--------|-----------|----------|
| Urban | 10% | 50% | 40% |
| Suburb | 20% | 70% | 10% |
| Rural | 30% | 60% | 10% |

Insight: Urban areas contain four times more High-End properties than Rural areas. Budget homes are more common in Rural zones.

Property Count by Neighborhood and Bedrooms

- Bedroom distribution is consistent across neighborhoods.
- Suburbs tend to have more 2–3 BHK properties.

Insight: Developers maintain a balanced supply of property types across all areas.

Price Trend by Year Built

- Properties built between 1980–2000 are approximately 12% more expensive than older homes.
- Properties built post-2010 are priced 6–8% higher than average.

Insight: While construction year influences pricing, square footage and location remain stronger indicators of value.

Page 2: Feature-Based Property Analysis

Objective

To evaluate how physical attributes such as SquareFeet, Bathrooms, and Property Age affect pricing.

SquareFeet vs Price by Category (Scatter Plot)

Observation Correlation

Larger properties cost more $R^2 \approx 0.82$

- Homes over 2000 sqft are rarely categorized as Budget.
- Homes below 1500 sqft are typically Budget or Mid Range.

Insight: Square footage is the strongest determinant of price.

Average Price per Square Foot by Year Built (Line Chart)

| Year Built Range | Avg Price/SQFT |
|------------------|----------------|
| 1970-1989 | ₹110 |
| 1990-2009 | ₹113 |
| 2010–2023 | ₹115 |

Insight: Price per square foot has risen only 4.5% over 50 years, reflecting a stable long-term trend.

Average Price by Bedrooms and Bathrooms (Bar Chart)

| Configuration | Avg Price | % Increase |
|--------------------|-----------|------------|
| 3 BHK / 2 Bathroom | ₹198,000 | - |
| 4 BHK / 2 Bathroom | ₹224,500 | +13.3% |
| 4 BHK / 3 Bathroom | ₹248,000 | +10.5% |
| 5 BHK / 3 Bathroom | ₹276,000 | +11.3% |

Insight: Each additional bedroom or bathroom adds ₹20,000–₹30,000 to the average price.

Age Distribution (Histogram)

| Age Group (Years) | Count | Share (%) |
|-------------------|-------|-----------|
| 0-20 | 9 | 7.4% |
| 21-40 | 44 | 36.3% |
| 41-60 | 53 | 43.8% |
| 61-80 | 15 | 12.5% |

Insight: 80% of the properties are over 30 years old, indicating that the market is dominated by resale inventory.

Full Property List (Conditional Formatting)

- 18 properties have Price per Square Foot < ₹100 (highlighted as undervalued)
- 14 properties have Age > 60 years and Price per Square Foot > ₹120 (highlighted as overpriced)

Insight: Around 15% of properties present strong investment value, while 12% may require price negotiation or renovation.

Quantified Summary

| Metric | Value |
|-------------------------------|--------------------|
| Total Properties | 121 |
| Average Price | ₹224,931 |
| Average Price per SQFT | ₹113 |
| Total SquareFeet | 100,293 |
| Percentage of Mid Range Homes | 65.5% |
| High ROI (Undervalued) Homes | 14.8% |
| Potentially Overpriced Homes | 11.6% |
| Size-to-Price Correlation | $R^2 \approx 0.82$ |

Business Recommendations

Stakeholder

Recommendation

| Buyers | Target 3–4 BHK homes with Price per SQFT below ₹100 and Age under 30 years |
|------------|---|
| Investors | Focus on mid-range properties in Suburb and Rural areas for better ROI |
| Developers | Launch more 2–3 BHK units with modern design in undersupplied newer inventory |
| Agents | Promote Urban High-End homes to premium clients, while marketing value buys |

Conclusion

This Power BI dashboard delivers a comprehensive, quantified overview of the Dubai residential property market. Key findings include:

- Square footage is the most reliable pricing indicator.
- Mid-range homes dominate the inventory.
- New construction is underrepresented, highlighting development opportunities.
- Properties with low Price per Square Foot and younger age present strong investment potential.

The report serves as a decision-support tool for analysts, investors, and developers aiming to navigate the property market with confidence.