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## THIS IS YOUR ENTERPRISE ON OFFICE 365

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# Agenda

## A Transformation Journey to Support O365

Outlining what to prepare for in regards to your network/ security architecture, the impact to your teams, and how to set expectations with your business

## The Best Approach

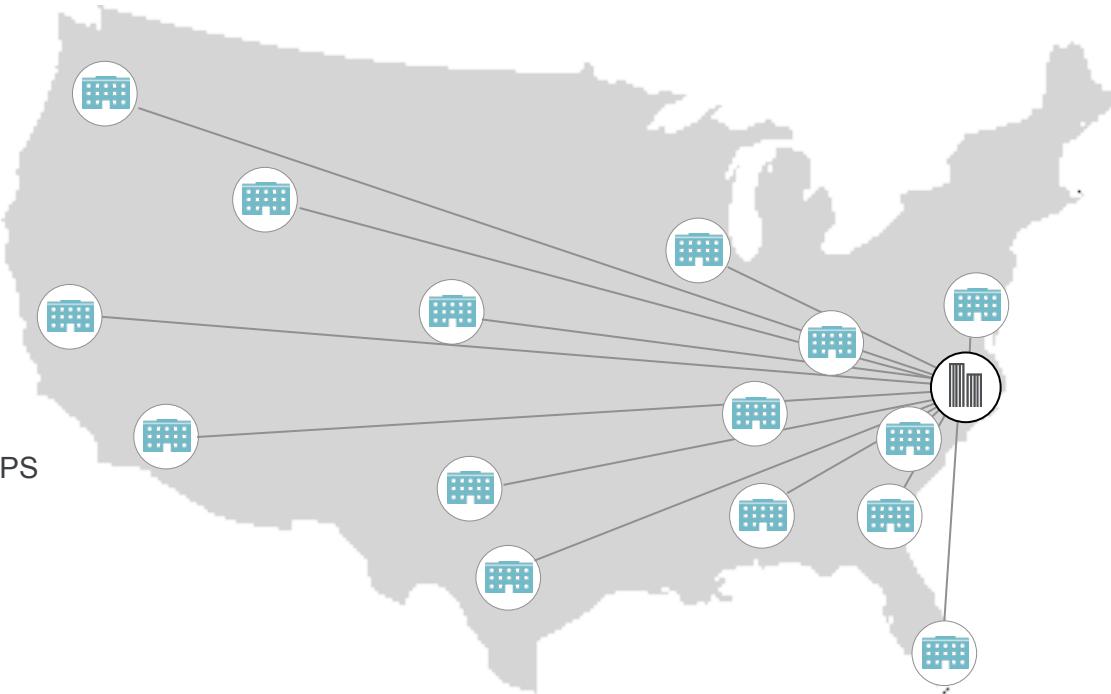
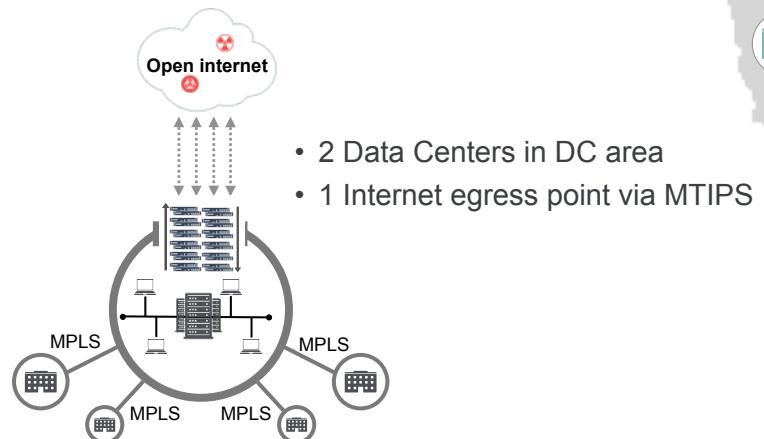
How to best follow Microsoft's guidance on connecting end-users to the Office 365 service and avoid the challenges common to Office 365 deployments within large organizations





# Legacy Network & Security Architecture at the FCC

15 Locations  
2000 Users  
1000 Remote Users with VPN / Mobile Solutions



# The Rush to Move Email to Office 365

A Pending DC Consolidation Did Not Leave Time to Optimize Network & Security Architecture to Support O365



## What You Need to Prepare For

### O365 not a normal project

Deployment will impact all users and work streams will overlap multiple IT disciplines

### IT Culture Shift

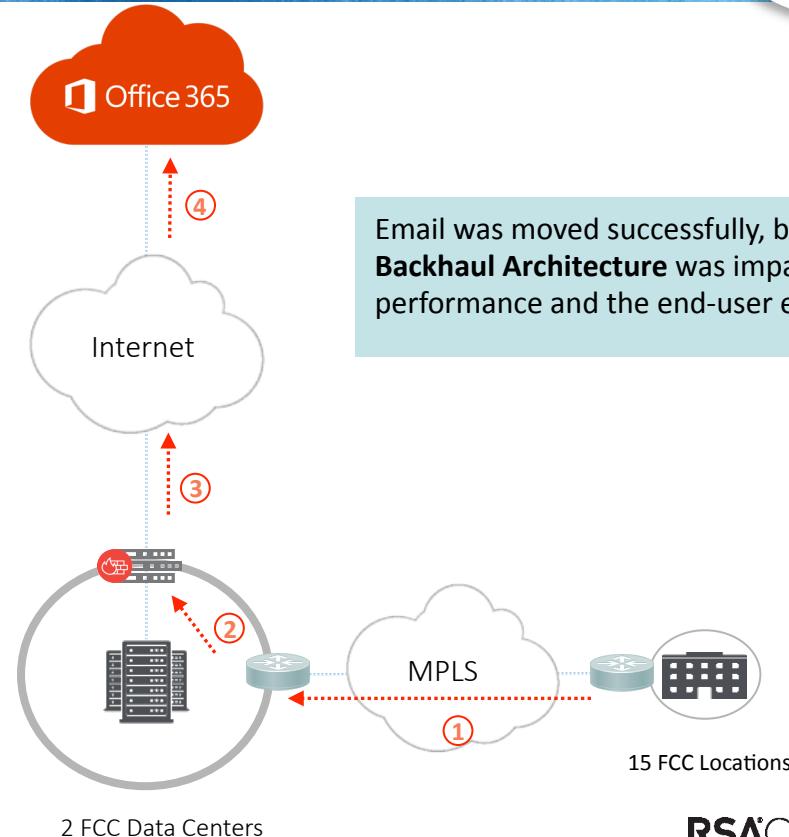
“Office 365” means different things to different people. What apps do you plan on using?

### How much bandwidth do you need?

Plan for 40% increase for internet traffic and find an aggregator

### What metrics will you use to justify the additional bandwidth?

**Session counts** on your firewalls and proxies become an issue



Email was moved successfully, but the **Backhaul Architecture** was impacting O365 performance and the end-user experience

# Prepare for the Increased Load on Firewalls and Proxies

Bandwidth is Not the Only Problem – Session Counts & Non-Browsing Ports

Challenge Legacy Infrastructure

- Office 365 creates a high number of long-lived sessions that quickly exhaust firewall ports (we've seen 12-20 connections per user, per app)
- Around 4,000 clients can be supported by a single public IP safely (may require architectural changes)
- Some Office 365 apps use will require more than Web browsing (ports 80 / 443) – uses ephemeral ports



## IMPACT ON THE USER EXPERIENCE

Random hangs and connection issues



TCP	10.32.147.199:49362	173.194.33.21:443	TIME_WAIT
TCP	10.32.147.199:49610	23.72.104.134:443	ESTABLISHED
TCP	10.32.147.199:49623	74.125.239.37:443	ESTABLISHED
TCP	10.32.147.199:49629	132.245.4.137:443	ESTABLISHED
TCP	10.32.147.199:49633	138.91.137.28:10106	ESTABLISHED
TCP	10.32.147.199:49637	138.91.137.28:10106	ESTABLISHED
TCP	10.32.147.199:49645	100.32.147.199:80439*	TIME_WAIT
TCP	10.32.147.199:49647	70.37.90.82:443	ESTABLISHED
TCP	10.32.147.199:49666	70.37.97.234:443	ESTABLISHED
TCP	10.32.147.199:49667	70.37.97.234:443	ESTABLISHED
TCP	10.32.147.199:49668	70.37.97.234:443	ESTABLISHED
TCP	10.32.147.199:49670	70.37.97.234:443	ESTABLISHED
TCP	10.32.147.199:49671	70.37.97.234:443	ESTABLISHED
TCP	10.32.147.199:49672	70.37.97.234:443	ESTABLISHED
TCP	10.32.147.199:49682	161.69.92.10:443	ESTABLISHED
TCP	10.32.147.199:49683	23.72.95.56:80	ESTABLISHED
TCP	10.32.147.199:49684	157.56.30.46:443	ESTABLISHED
Outlook connections per user			
TCP	98	132.245.113.24:443	ESTABLISHED
TCP	94	65.55.127.47:443	ESTABLISHED
TCP	96	65.55.127.47:443	ESTABLISHED
TCP	98	132.245.113.28:443	ESTABLISHED
TCP	10.32.147.199:49710	132.245.113.24:443	ESTABLISHED
TCP	10.32.147.199:49715	65.55.127.47:443	ESTABLISHED
TCP	10.32.147.199:49716	65.55.127.47:443	ESTABLISHED
TCP	10.32.147.199:49717	65.55.127.47:443	ESTABLISHED
TCP	10.32.147.199:49718	65.55.127.47:443	ESTABLISHED
TCP	10.32.147.199:49720	65.55.127.47:9999	SYN_SENT
TCP	10.32.147.199:49722	157.56.245.118:443	ESTABLISHED
TCP	10.32.147.199:50012	132.245.0.44:53113	SYN_SENT
TCP	10.32.147.199:50017	132.245.113.23:443	ESTABLISHED
TCP	127.0.0.1:5679	0.0.0.0:0	LISTENING
TCP	127.0.0.1:7438	0.0.0.0:0	LISTENING
TCP	127.0.0.1:8888	0.0.0.0:0	LISTENING
TCP	127.0.0.1:8888	127.0.0.1:49592	TIME_WAIT
TCP	127.0.0.1:8888	127.0.0.1:49602	TIME_WAIT
TCP	127.0.0.1:8888	127.0.0.1:49603	TIME_WAIT
TCP	127.0.0.1:8888	127.0.0.1:49604	TIME_WAIT



# Internet Breakouts Make a Difference

Visibility, Cost Savings, and Improved Performance

## What You Need to Prepare For

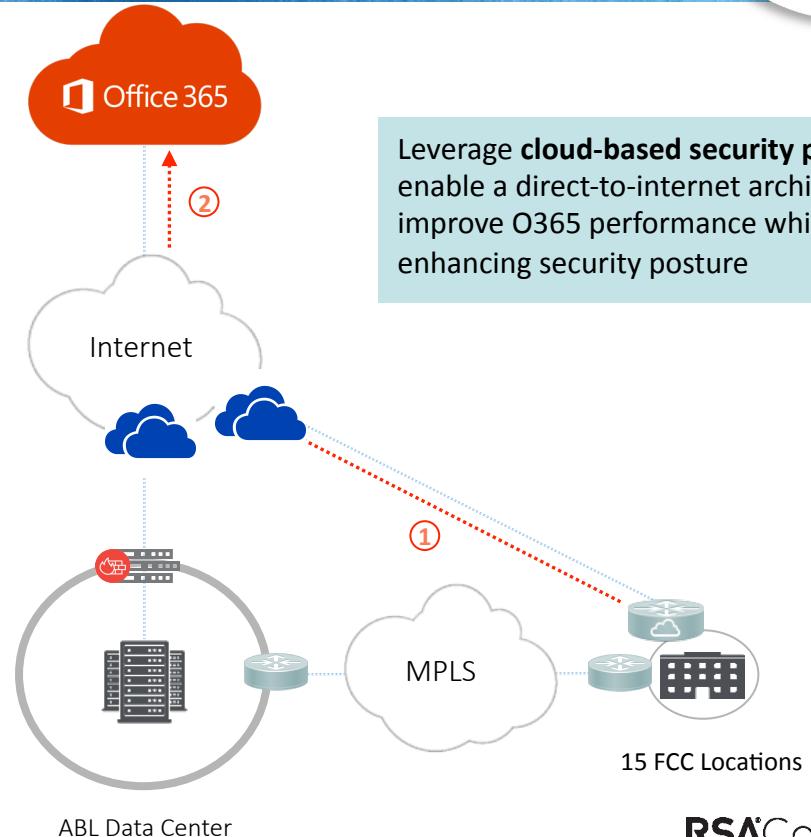
**Inconsistent End-User experience:**  
People will compare the experience at home vs. at the office

**Fund local internet breakouts with MPLS savings:** plan for 60% reduction in the DC

**Distributed architecture policies**  
Appliance sprawl is hard to manage and extremely expensive – Use the cloud and find an ISP aggregator

**The end user is everywhere:** Where are your monitoring tools deployed?

**Perception is Everything**  
Have metrics and data points ready to share



Leverage **cloud-based security platform** to enable a direct-to-internet architecture and improve O365 performance while enhancing security posture

# Visibility Into the Deployment Was Crucial

Actionable Data Used for Capacity Planning and to Validate Deployment Assumptions

With Project Stakeholders



The dashboard shows the following data:

- TOTAL OFFICE 365 TRAFFIC VOLUME:** A line chart showing Inbound (blue) and Outbound (green) traffic in Bits Per Second over 30 days. Total traffic fluctuates between 1.5 Gbps and 3 Gbps.
- OFFICE 365 APP TRAFFIC VOLUME:** A donut chart showing traffic distribution by app. Total traffic is 702.9 GB, broken down as follows:
  - SharePoint: 10%
  - Outlook: 25%
  - Other (Office 365): 10%
  - OneDrive: 35%
  - Skype: 10%
  - Yammer: 5%
- TOTAL TRAFFIC VOLUME BREAKDOWN:** A summary table showing the total traffic volume of 702.9GB.
- TOP OFFICE 365 LOCATIONS:** A table ranking locations by traffic volume in Bytes.

Bytes	Location
257.5 GB	San Francisco, CA, USA
255.1 GB	San Jose, CA, USA
47.6 GB	New York, NY, USA
45.5 GB	London, UK
43.8 GB	Menlo Park, CA, USA
43.3 GB	Rome, Italy
10.1 GB	Stockholm, Sweden
- TOP OFFICE 365 USERS:** A table ranking users by traffic volume in Bytes.

Bytes	User
1.4 GB	john_it@zscalerdemo.com
1.4 GB	kyle_marketing@gmail.com
477.9 MB	sally_finance11@gmail.com
448.6 MB	jim_finance11@gmail.com
439.6 MB	marty_cohen@gmail.com
428.5 MB	bob_m@gmail.com
200.1 MB	tim_c@gmail.com

**Real-time traffic volume trending** (Callout to the traffic volume chart)

**OneDrive traffic is low – is Box still being used?** (Callout to the app traffic donut chart, pointing to the OneDrive slice)

**Low Office 365 traffic in NY despite one of the largest offices – user issues?** (Callout to the top locations table, highlighting New York)

**Easily identify the top Office 365 users** (Callout to the top users table, highlighting top users)

# Enabling the Business to Fully Leverage All O365 Applications

Optimize Connectivity to Prioritize O365 Applications and Deliver  
a Consistent End-User Experience



## What You Need to Prepare For

### Setup a reinvestment model

As you recognize savings, give some back to the business and invest the rest in technology to improve the end-user experience

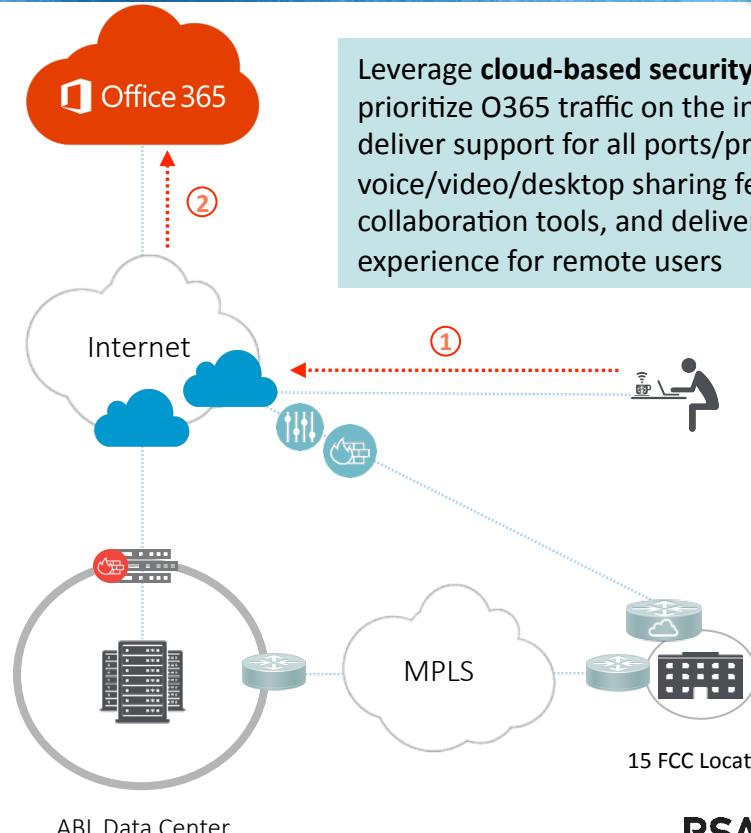
### Drive Business Engagement

Deliver frequent O365 training. Pitch O365 benefits to leaders (collaboration capabilities, less travel, & enhanced productivity)

### Support All Ports & Protocols

Understand how to handle traffic outside of standard proxy ports

### Changing remote access architecture to improve end-user experience.



Leverage **cloud-based security platform** to prioritize O365 traffic on the internet connections, deliver support for all ports/protocol to enable voice/video/desktop sharing features within collaboration tools, and deliver a consistent experience for remote users

# The Best Approach

Follow Microsoft's Guidance - TechNet Blog: [https://blogs.technet.microsoft.com/onthewire/2017/03/22/\\_guidance/](https://blogs.technet.microsoft.com/onthewire/2017/03/22/_guidance/)



- 1. Local Network Egress** as close to user as possible
- 2. Unhindered access** to Microsoft
- 3. Local DNS resolution**
- 4. Optimized connectivity** to Microsoft's global network



# Legacy Hub and Spoke is the WRONG approach

Local Network Egress: Cloud apps need low latency connections



Local Network Egress  
Unhindered Access

**Microsoft recommends against using a  
Hub and Spoke network with Office 365**

**Cloud apps like Skype and Sharepoint**  
are designed for low latency direct access

**Hub and Spoke and VPN** requirements  
add unnecessary latency

**The user experience** for Office 365 is  
compromised

**Backhauling and Security Appliance  
Sprawl** adds extra cost to deployment

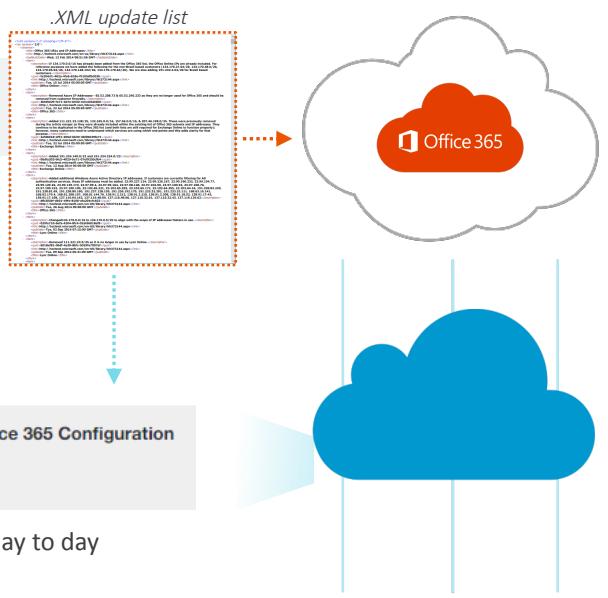
# Simplify Office 365 Administration

Unhindered Access: Get Out of Managing an Evolving IP/Domain Whitelist



**Updates Office 365 connection details multiple times a week**

Traditional approach requires **constant firewall updates** to maintain connectivity



## One Click Configuration

Enable Microsoft-Recommended One Click Office 365 Configuration



**Easily maintains updates** without day to day Office 365 administration



## Fingerprints all Office 365 applications

No more keeping up with URL and IP changes in the Office 365 applications.

## Automatically configures white list

Exempts Office 365 traffic from authentication and SSL decryption, as recommended by Microsoft.

# Minimize Office 365 latency with Local DNS

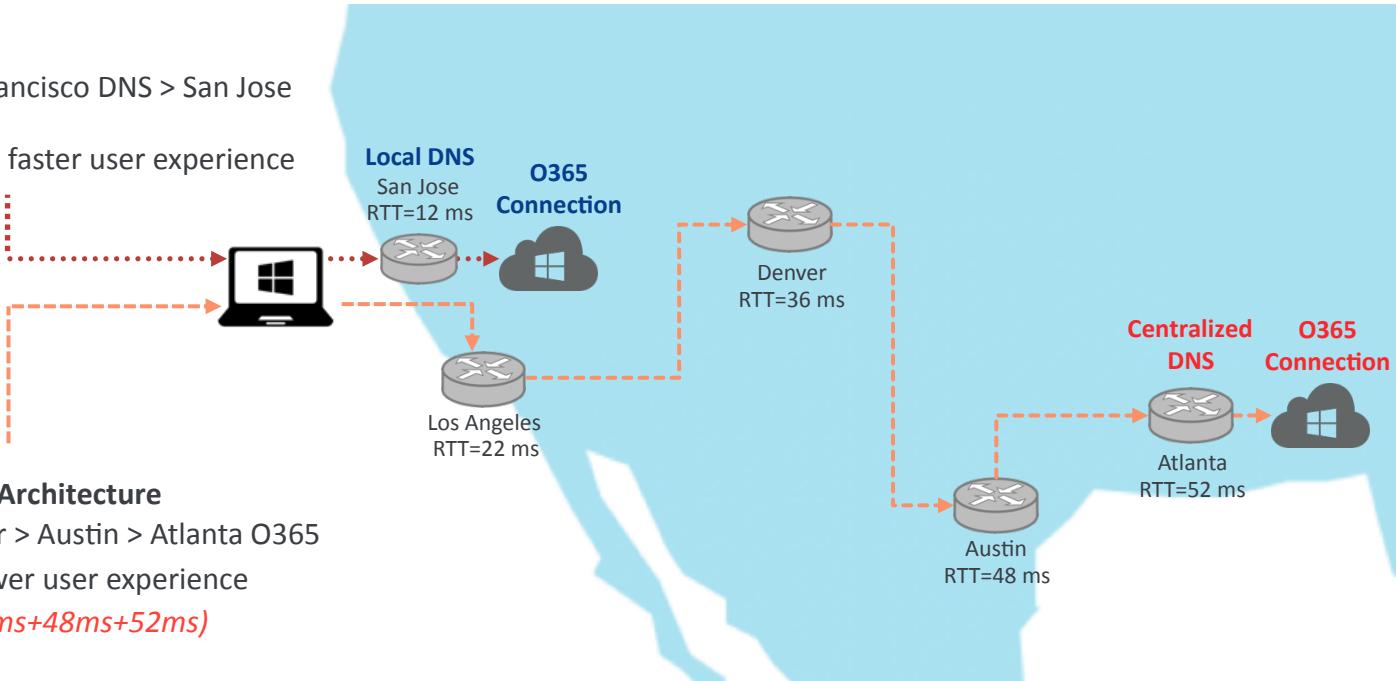
## Guarantee a fast, local connection regardless of location



### Local DNS Architecture

San Francisco User > San Francisco DNS > San Jose O365  
Shortest path, fewer hops = faster user experience

**Latency: 12ms**



### Common Centralized DNS Architecture

San Jose user > LA > Denver > Austin > Atlanta O365

Lots of hops increases: slower user experience

**Latency: 158ms (22ms+36ms+48ms+52ms)**

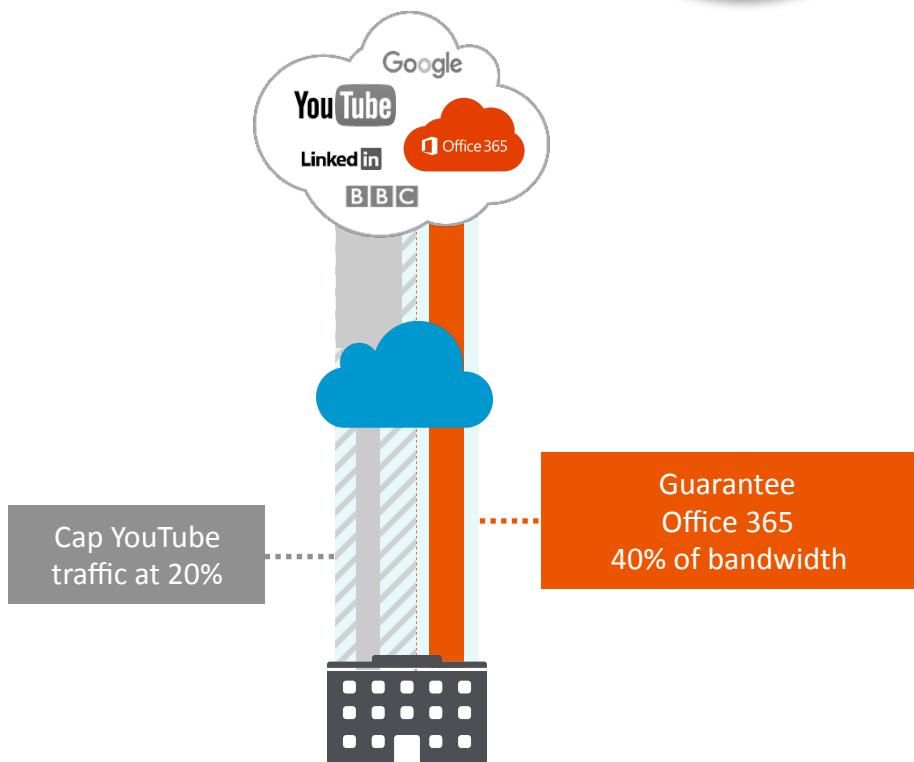
# Optimize Connectivity with Bandwidth Control

Prioritize Office 365 Over Other Apps on Local Internet Connections



Enforce policies in the cloud,  
before the last mile bottleneck

Window shaping and bandwidth throttling  
will deliver a smooth user experience



# Direct-To-Internet Architecture Leveraging a Cloud-Based Security Platform for Access to Office 365: Five Reasons Why



- 1 Follows Microsoft recommended deployment model**
- 2 Best possible user experience (closer to the internet, fast response times)**
- 3 Rapid deployment (no hardware deployments or upgrades)**
- 4 Investment protection and cost avoidance (no hardware or backhaul)**
- 5 Visibility into all Internet traffic within seconds (single console)**

# Start Your Cloud Journey Right



Build a **Future Proof and scalable** network and security Infrastructure that delivers a **consistent user experience across all apps**, regardless of location



## Start your Cloud Journey Right

O365 is probably your first step to the cloud. Do it right so your company will want more, and have an app strategy that focuses on end-user experience



## Challenge the Status Quo

Transforming your architecture to leverage both cloud-based and internal apps will force IT organizations to collaborate in new ways