



## Aditya Kumar Verma

545KA/F-28A Arjun Vihar Colony near  
st. Mary School Para Rajajipuram  
Lucknow  
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### Objective

To secure a position with a stable and profitable organization, where I can be a member of a team and utilize my business experience to the fullest.

### Academic Details

#### **AKTU**

B.Tech, 79%, 2017

#### **City Convent School**

Intermediate , 65.8%, 2013

#### **City Convent School**

Highschool , 68.14%, 2011

### Work Experience

#### **Sunny Motors Pvt Ltd**

Service Advisor , Jan 2019 - Jan 2023

Role : • Basic assessment of vehicles , including collision impact assessment.

• Knowing and implementing the manufacturer's and dealership's policies on car

service - including interval recommendations, warranty & insurance, repair and

maintenance details, oil changes, spare part details, costs and prices, timelines, etc.

• Booking appointments, taking inventory, conducting inspections, and sending out invoices.

• Coordinating with the manufacturers and other sources for spare parts & other requirements.

• Making informed recommendations based on the customer's needs and wants.

• Identifying & explaining to the customer what's required, what has been done, how long it will take, and explanation of costs for the same.

## **Aditya Birla Capital**

Insurance Advisor , Jan 2023 - till date

Role : • Build contacts with potential clients to create new business opportunities

- Explain the customers about the products, its features and benefits

- Work with clients to assess their financial situation and risk profiles, and use this information to arrange suitable insurance policies on behalf of the client.

### **Field of Interest**

Travelling

Photography

Surfing through Internet

Watching Movies and listening music

### **Skills**

Problem Solving

Skills

Leadership

MS Office and Tally ERP 9

Teamwork and Communication

### **Achievements**

- Participated in ASIA's LARGEST ISIE-ELECTRIC SOLAR VEHICLE CHAMPIONSHIP(ESVC), 2017.

- Participated in TECHKRITI'16 conducted by IIT Kanpur.

### **Declaration**

I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.

Date :

Place : Lucknow

(Aditya Kumar Verma)