

Anurag Bajpai

Kanpur, Uttar Pradesh 208012

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To work sincerely for the enlistment of organization with utmost dedication and commitment for the assigned task.

Personal Details

Date of Birth: 1984-07-03

Eligible to work in: India

Highest Career Level: 5+ years experience

Industry: Sales

Total years of experience: 15

Work Experience

Sales Manager

blackbox gps technology - Lucknow, Uttar Pradesh

September 2023 to Present

Lead generation from various institutions mainly transporters.

Regular Follow-ups for new business and resolving complaint related issues with the help of navigation engineers.

Relationship Manager

Stanplus Technologies - Kanpur, Uttar Pradesh

September 2021 to August 2023

New Hospital tie-ups, Follow-ups with existing for brand Red Ambulance in central Uttar Pradesh.

Business Development Manager

Veera Fragrances - Noida, Uttar Pradesh

August 2019 to February 2021

Business Development and sales in Institutional Sectors like Incense Sticks manufactures, Perfume Manufacturers, and Food Items Manufacturers.

Sales Manager

Force Motors - Lucknow, Uttar Pradesh

August 2016 to July 2019

Sales of Commercial Vehicle to direct walking customers and site visit of various institute.

Customer Support Executive

Bharti Airtel Limited - Lucknow, Uttar Pradesh

May 2014 to July 2016

Generating and achieving new sales targets by meeting with the Corporate, Retailers and end users Customers in UP-East for Selling of Post-paid Connections and Broadband Services.

Sales Executive

Best IT World - Lucknow, Uttar Pradesh
July 2011 to April 2014

Direct Selling Profile with Channel Sales Marketing of Computer Peripherals and Mobile Products.
Creation of Dealer and Retailers Network and showcasing the brand's Product in the assigned Territory.

Manager

IFFCO Foundation - Lucknow, Uttar Pradesh
September 2007 to June 2011

Involve in Finding the Suitable Clients for Loan Disbursement. Scrutinizing the all relatively process of financial needs of Customers with strong Checkout for Recovery Parts.

Creation of Self Help Groups and Joint Liability Groups of Minimum 6 to Maximum 30 persons for Betterment their future life by helping them financially and mentally.

Handling the team of Area Level Officer and efficiently Management of the various branches and their expenses and earns with timely delivery of Loan Amount with its secure recovery and Database Management of CAFs.

Education

Master's degree in Business Management

A.P.J. Abdul Kalam Technological University - Lucknow, Uttar Pradesh
July 2005 to May 2007

Bachelor's degree in Business Management

Chatrapati Shahuji Maharaj Kanpur University - Kanpur, Uttar Pradesh
July 2001 to May 2004

Diploma in Computer Applications

NIIT University - New Delhi, Delhi
July 2000 to May 2002

Skills / IT Skills

- Business development (10+ years)
- Sales (10+ years)
- Marketing (10+ years)
- Microsoft Excel (10+ years)
- Leadership (10+ years)
- Management (10+ years)
- Microsoft Powerpoint (10+ years)

Languages

- English - Expert
- Hindi - Expert