

Register New Deal

To register a new deal, fill out the form below. Fields with an asterisk (*) are required.

Deal Information

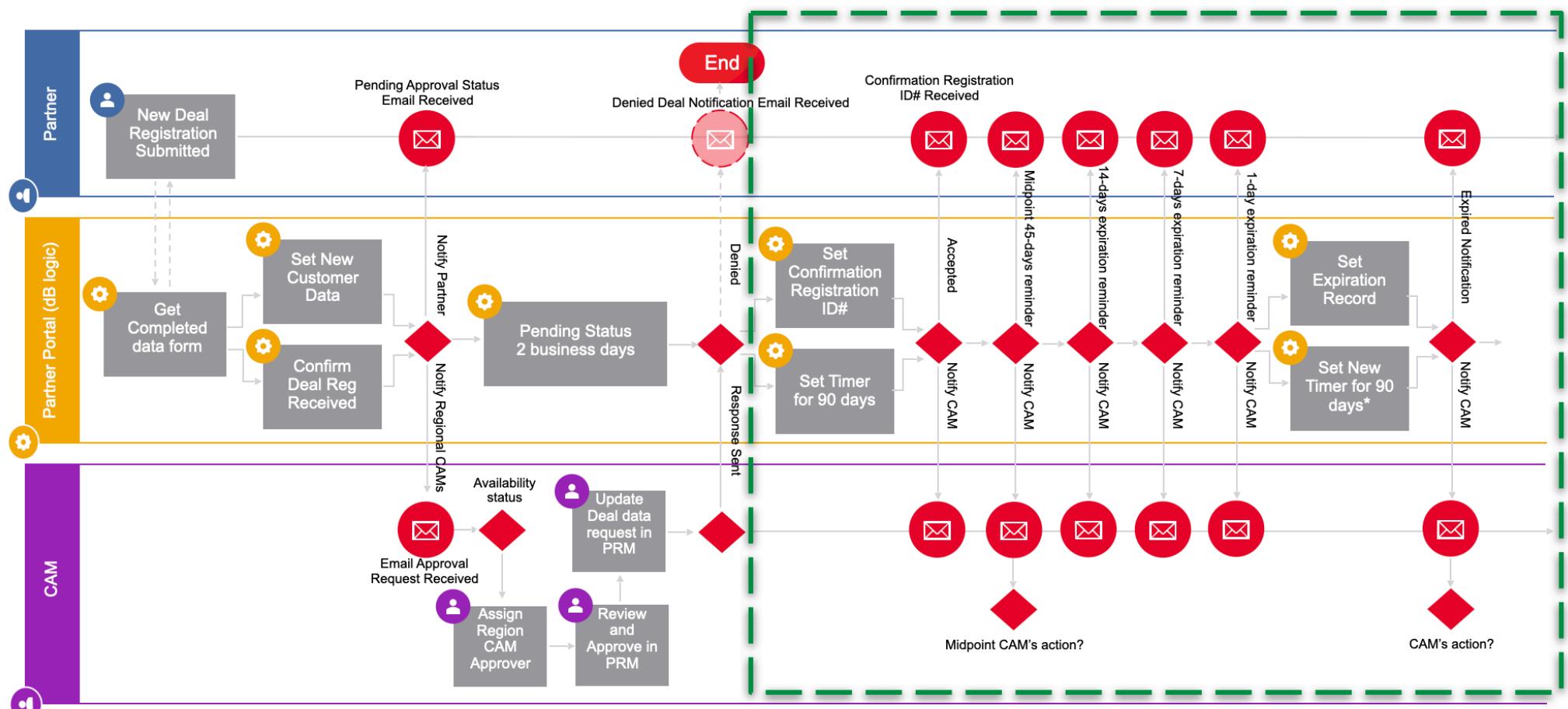
Please enter the information required for this deal. For a deal referral, it is mandatory to attach an invoice with the final referral fee after the closed won stage. This invoice must include the final referral fee amount, contact First and Last name, contact email, and should be uploaded in a timely manner.

* Deal Name	* End Customer	
* Amount (if unknown, default is \$50,000) <input type="text"/>	* Currency <input type="text"/>	* Type <input type="text"/>
* Stage <input type="text"/>	* Probability <input type="text"/> %	* Close Date <input type="text"/>
* Brief Description (please add additional details): Overview of project, key decision makers, use case...		

[Submit](#)

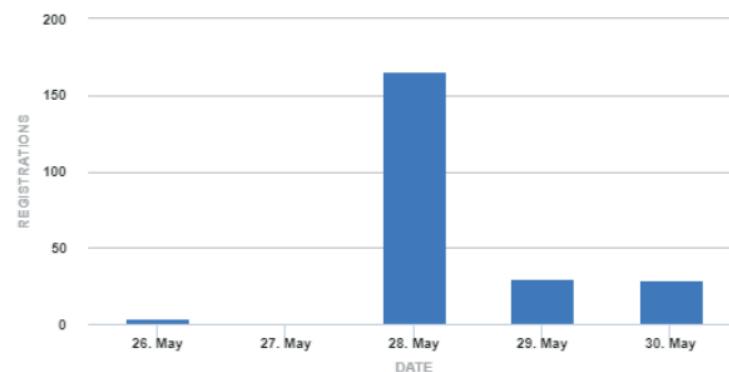
PARTNER DEAL REGISTRATION PROCESS

Multilayered Process Workflow (90 days cycle)

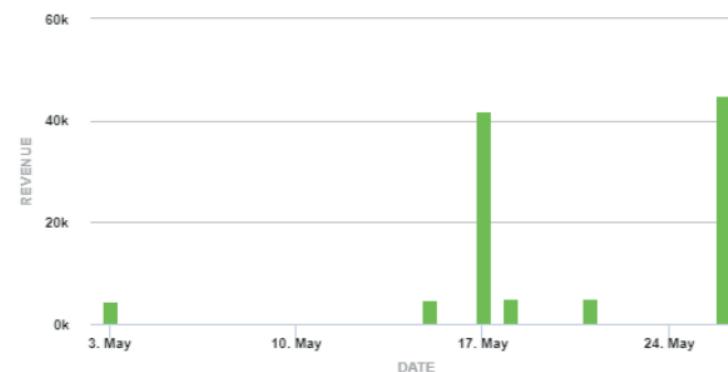


Channel Sales Last 30 Days

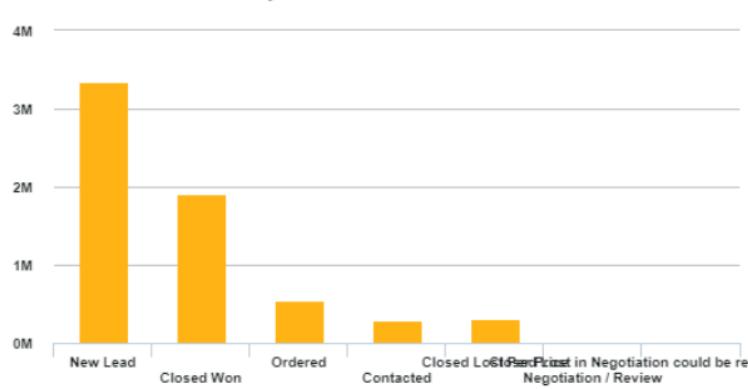
DEAL REGISTRATION



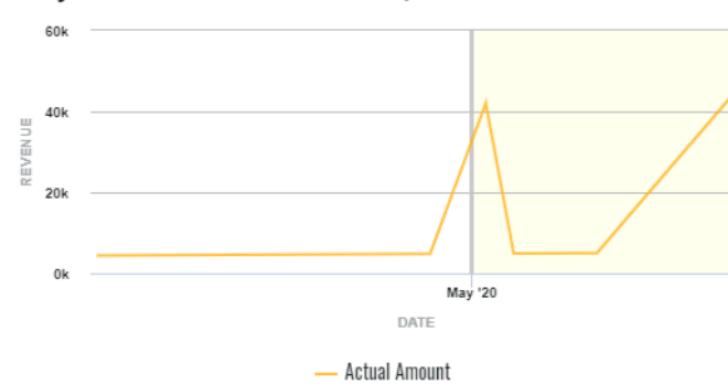
REVENUE



PIPELINE



PROJECTED REVENUE

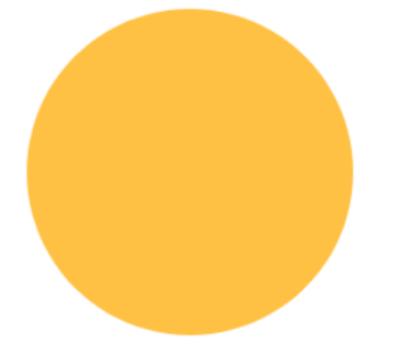


OPPORTUNITIES LOST REVENUE



OPPORTUNITIES LOST BY REASON

Closed Lost Per Price



KEYSIGHT EGGPLANT PARTNER PROGRAM TRAINING

Partner Pre-Sales Training.

Courses Hierarchy / Lessons Mapping

Partner Pre-Sales Training & Certification



Certification 3:
DAI Presentation Basics
Prerequisites:
Eggplant Functional Presentation Basics

Certification:
Keysight Eggplant Pre-Sales Presentation Basics (1-4)
No prerequisites.

Certification:
Eggplant Functional Presentation Basics
No prerequisites.

Certification:
Keysight Eggplant Performance Presentation Basics (4-4)
Prerequisite: Eggplant Functional Presentation Basics and DAI Presentation Basics

Course 1:
Keysight Eggplant Pre-Sales Presentation Basics Video Training

Course 1:
Eggplant Function demo

Course 1:
DAI Interface Main Screen Introduction

Course 2:
DAI Demo

Course 1:
Keysight Eggplant Performance Presentation Basics

Lesson 1:
Pre-Sales Presentation Basics Video Training
18:57

Lesson 1:
Eggplant Functional demo Video mp4 file 19:27

Lesson 1:
DAI Interface Main Screen Introduction
7:09

Lesson 1:
DAI Demo
22:16

Lesson 2:
DAI TC Execution Self-Healing
5:35

Lesson 3:
DAI Execution
7:20

Lesson 4:
DAI Reporting
2:00

Lesson 5:
Model Recording
7:00

Lesson 1:
Eggplant Performance Presentation video training:
18:00

QUIZ:
Pre-Sales PPT quiz
7 questions

QUIZ:
Eggplant Functional demo quiz
6 questions

QUIZ:
DAI Interface Main Screen Introduction 2 Questions

QUIZ:
DAI Demo Quiz
5 Questions

QUIZ:
EPP quiz
3 questions

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IMPARTNER CMS: KEYSIGHT EGGPLANT Partners Training UI

The screenshot shows a web browser window for the 'Eggplant Partner Program' at the URL <https://eggplantpartners.keysight.com/prm/English/s/training-user>. The page features a red header with the Keysight logo and navigation links for Home, Asset Library, Deals, Journey, Training, Events, and Sauce Labs. Below the header, a section titled 'Certifications' is displayed. A dropdown menu for 'STATUS' is set to 'All'. Four training course cards are listed:

- DAI Presentation Basics**: Progress 62%. Description: 10 minute course on how to give a DAI presentation and cover the basics. Prerequisites: Eggplant Functional Presentation Basics. Buttons: View Courses, Continue.
- Eggplant PPT Pre Sales Presentation Basics**: Status NOT STARTED. Description: 20 minute course on the details on how to give a basic pre sales PPT presentation, topics to hit, things to emphasize. Prerequisites: None. It is not required but we recommend this course be taken first. Buttons: View Courses, Start.
- Eggplant Functional Presentation Basics**: Progress 50%. Description: 25 minute course on what to cover in an Eggplant Functional demo. No prerequisites. Buttons: View Courses, Continue.
- Eggplant Performance Presentation Basics**: Progress 50%. Description: 20 minute course. Prerequisites: Eggplant Functional Presentation Basics DAI Presentation Basics. Buttons: View Courses, Continue.

At the bottom, there are navigation icons for back, forward, and search, and a footer showing 'SHOWING 1 - 4 of 4' and 'DISPLAY 4 results'.

TOP NAV MENU

 EDIT

LIVE

DRAFT

 Apply	 ~/language/register_email.aspx	
 Home	 ~/	
 Asset Library	 ~/prm/language/s/assets	
 Deals	Select CMS page or type external link	
 New Deal	 ~/prm/language/s/add-deal	
 Deal Dashboard	 ~/prm/language/s/deal-dashboard	
 Journey	 ~/prm/language/s/journey-user	
 Training	 ~/prm/language/s/training-user	
  Events	 ~/prm/language/s/events-user	
  Event Calendar	 Event Calendar Demo	
  Webinar Page	 Webinar Demo	