Register New Deal

To register a new deal, fill out the form below. Fields with an asterisk (*) are required.

Deal Information

Please enter the information required for this deal. For a deal referral, it is mandatory to attach an invoice with the final referral fee after the closed won stage. This invoice must include the final referral fee amount, contact First and Last name, contact email, and should be uploaded in a timely manner.

* Deal Name

* End Customer

* Amount (if unknown, default is $50,000)

* Currency

* Type

* Stage

* Probability %

* Close Date

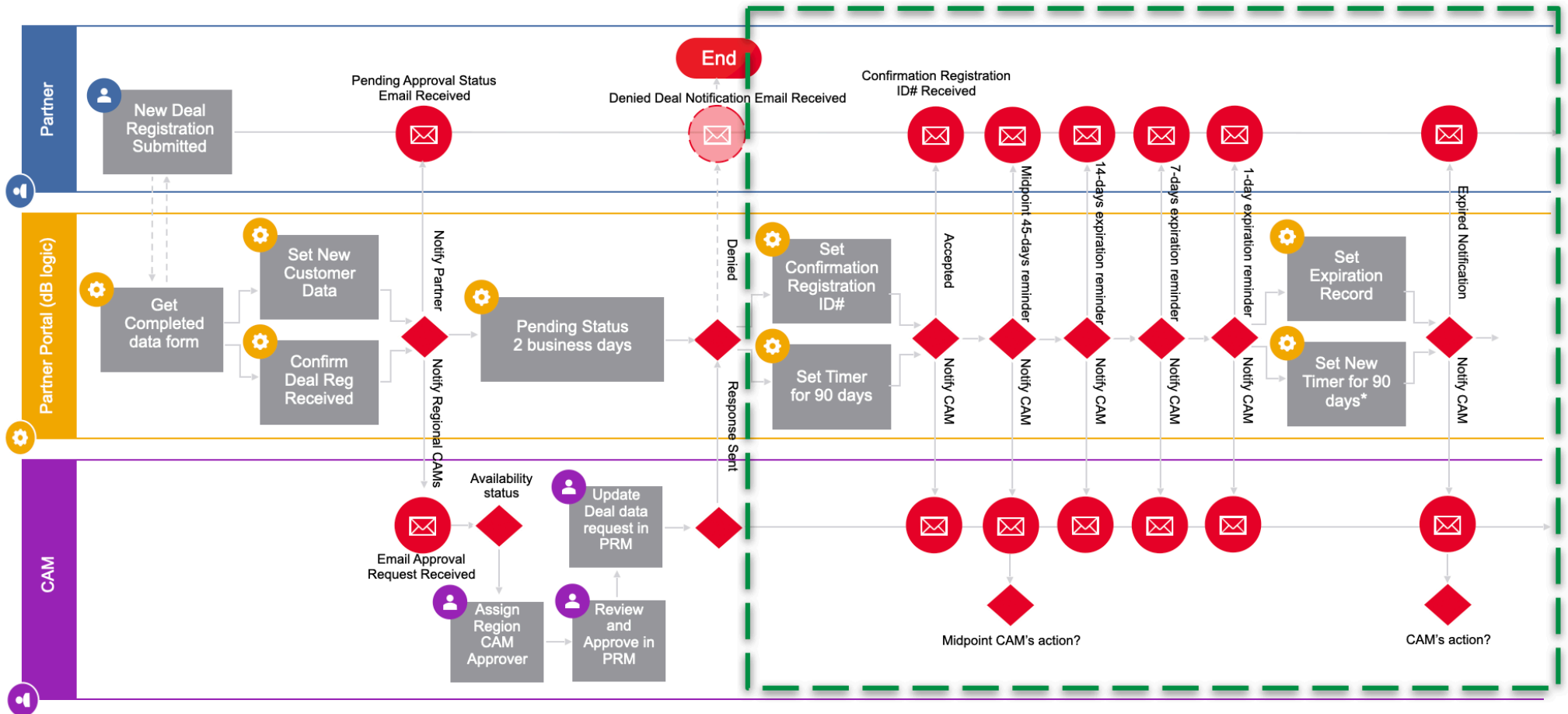* Brief Description (please add additional details): Overview of project, key decision makers, use case...

* Source

Submit

PARTNER DEAL REGISTRATION PROCESS

Multilayered Process Workflow (90 days cycle)

IMPARTNER CMS: KEYSIGHT EGGPLANT Partners Training UI

KEYSIGHT EGGPLANT PARTNER PROGRAM TRAINING
Partner Pre-Sales Training.
Courses Hierarchy / Lessons Mapping

Partner Pre-Sales Training & Certification

Certification:
Keysight Eggplant Pre-Sales Presentation Basics (1-4)
No prerequisites.

Certification:
Eggplant Functional Presentation Basics
No prerequisites.

Certification 3:
DAI Presentation Basics
Prerequisites:
Eggplant Functional Presentation Basics

Certification:
Keysight Eggplant Performance Presentation Basics (4-4)
Prerequisite: Eggplant Functional Presentation Basics and DAI Presentation Basics

Course 1:
Keysight Eggplant Pre-Sales Presentation Basics Video Training

Course 1:
Eggplant Function demo

Course 1:
DAI Interface Main Screen Introduction

Course 2:
DAI Demo

Course 1:
Keysight Eggplant Performance Presentation Basics

Lesson 1:
Pre-Sales Presentation Basics Video Training
18:57

Lesson 1:
Eggplant Functional demo Video mp4 file 19:27

Lesson 1:
DAI Interface Main Screen Introduction
7:09

Lesson 1:
DAI Demo
22:16

Lesson 2:
DAI TC Execution Self-Healing
5:35

Lesson 3:
DAI Execution
7:20

Lesson 4:
DAI Reporting
2:00

Lesson 5:
Model Recording
7:00

Lesson 1:
Eggplant Performance Presentation video training:
18:00

QUIZ:
Pre-Sales PPT quiz
7 questions

QUIZ:
Eggplant Functional demo quiz
6 questions

QUIZ:
DAI Interface Main Screen Introduction
2 Questions

QUIZ:
DAI Demo Quiz
5 Questions

QUIZ:
EPP quiz
3 questions

CERTIFICATE

KEYSIGHT

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Welcome Masha

Dashboards Visuals Reports

TITLE | SAVED | SHARED

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Add Dashboard

Asset Engagement

Certification Completion I...
Saved: 8/22/23, 11:06 AM
Shared: ✓

Certification Completion ...
Saved: 11/1/23, 10:08 AM
Shared: ✓

Channel Sales

Partner Engagement

+
Add Dashboard

ENGLISH ▲

Channel Sales 📅 Last 30 Days 🔽

DEAL REGISTRATION   📅 Last 30 Days   🔽 Global Filters   ⬇

200
150
100
50
0
   26. May   27. May   28. May   29. May   30. May
REGISTRATIONS / DATE

REVENUE   📅 Last 30 Days   🔽 Filters   ⬇

60k
40k
20k
0k
   3. May   10. May   17. May   24. May
REVENUE / DATE
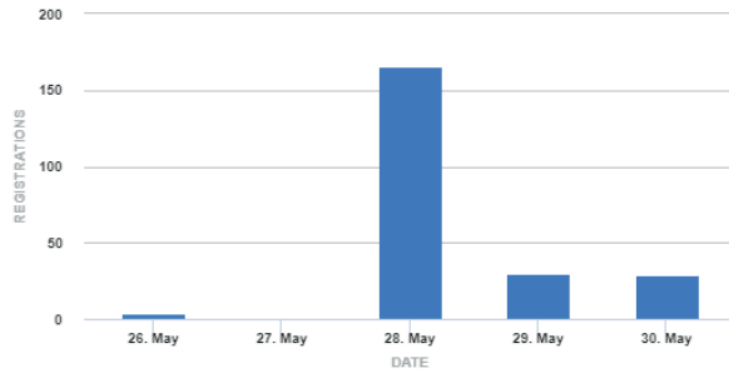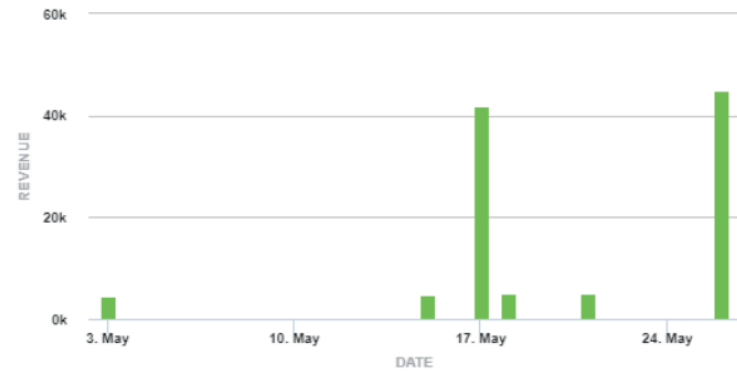
PIPELINE   📅 Last 30 Days   🔽 Filters   ⬇

4M
3M
2M
1M
0M
New Lead   Closed Won   Ordered   Contacted   Closed Lost Per Price   Closed Lost in Negotiation could be re-Negotiation / Review
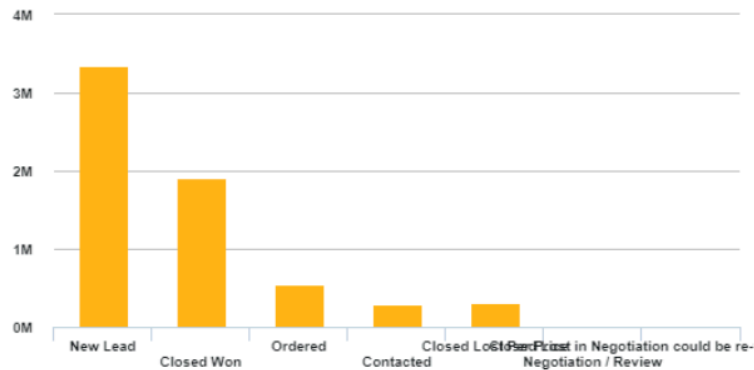
PROJECTED REVENUE   📅 Last 30 Days   🔽 Filters   ⬇

60k
40k
20k
0k
   May '20
REVENUE / DATE

— Actual Amount
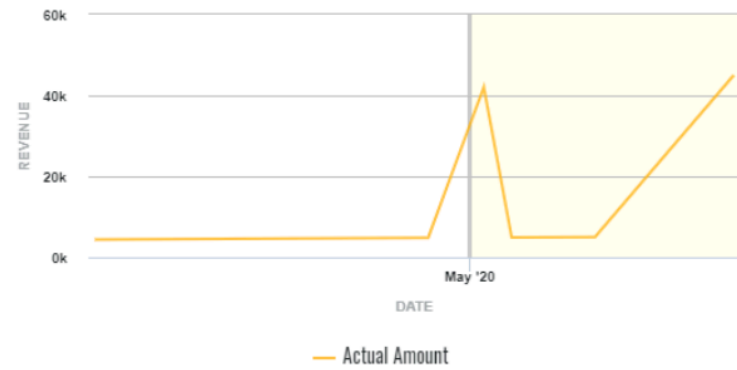
OPPORTUNITIES LOST REVENUE   📅 Last 30 Days   🔽 Filters   ⬇

60k
40k
20k
0k
   3. May   10. May   17. May   24. May
REVENUE / DATE

5/17/2020
● Opportunities Won:
42,000

— Opportunities Won   — Opportunities Lost
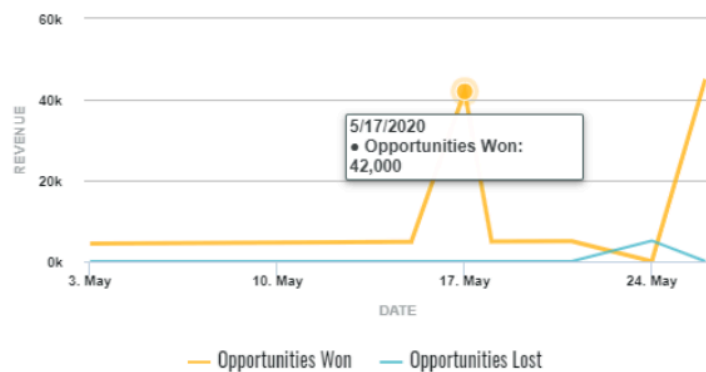
OPPORTUNITIES LOST BY REASON   📅 Last 30 Days   🔽 Filters   ⬇

🟧 Closed Lost Per Price

https://eggplantpartners.keysight.com/prm/English/s/journey-user

KEYSIGHT

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My Journeys

Keysight Eggplant Certification: Partner Technical Training Mandatory - This journey will provide exposure to key elements of the Keysight Eggplant Partner Technical Training and Certification. Please complete Eggplant Functional (including Expert and Genius Certifications) and AI Certifications powered by Eggplant LMS.

NOT STARTED   0%

Keysight Eggplant Certification: Partner Technical Training Mandatory

This journey will provide exposure to key elements of the Keysight Eggplant Partner Technical Training and Certification. Please complete Eggplant Functional (including Expert and Genius Certifications) and AI Certifications powered by Eggplant LMS.

Keysight Eggplant Certified Technical Training (powered by Eggplant LMS)

You have 14 days to complete this journey and receive the official technical certifications.

DAYS TO COMPLETE **14** DUE: 3/9/2023

Eggplant Functional (EPF) Technical Training and Certification, Expert Level. CURRENT ACTIVITY

We've designed this course to be easy to fit around the other demands of your time. You should expect to put aside approximately 3–5 hours to complete the training. This course contains six modules.

Eggplant Functional (EPF) Technical Training and Certification, Genius Level. UP NEXT

We've designed this course to be easy to fit around the other demands of your time. You should expect to put aside approximately 3–5 hours to complete the training. This course contains five modules.

Eggplant AI (DAI) Technical Training and Certification, Genius Level.

The Eggplant AI training course includes six interactive lessons you view in your web browser. The certification exam requires an access code.

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