



## Register New Deal

To register a new deal, fill out the form below. Fields with an asterisk (\*) are required.

### Deal Information

Please enter the information required for this deal. For a deal referral, it is mandatory to attach an invoice with the final referral fee after the closed won stage. This invoice must include the final referral fee amount, contact First and Last name, contact email, and should be uploaded in a timely manner.

\*

Deal Name

\*

End Customer

\*

Amount (if unknown, default is \$50,000)

\*

Currency

\*

Type

\*

Stage

\*

Probability

\*

Close Date

\*

Brief Description (please add additional details): Overview of project, key decision makers, use case...

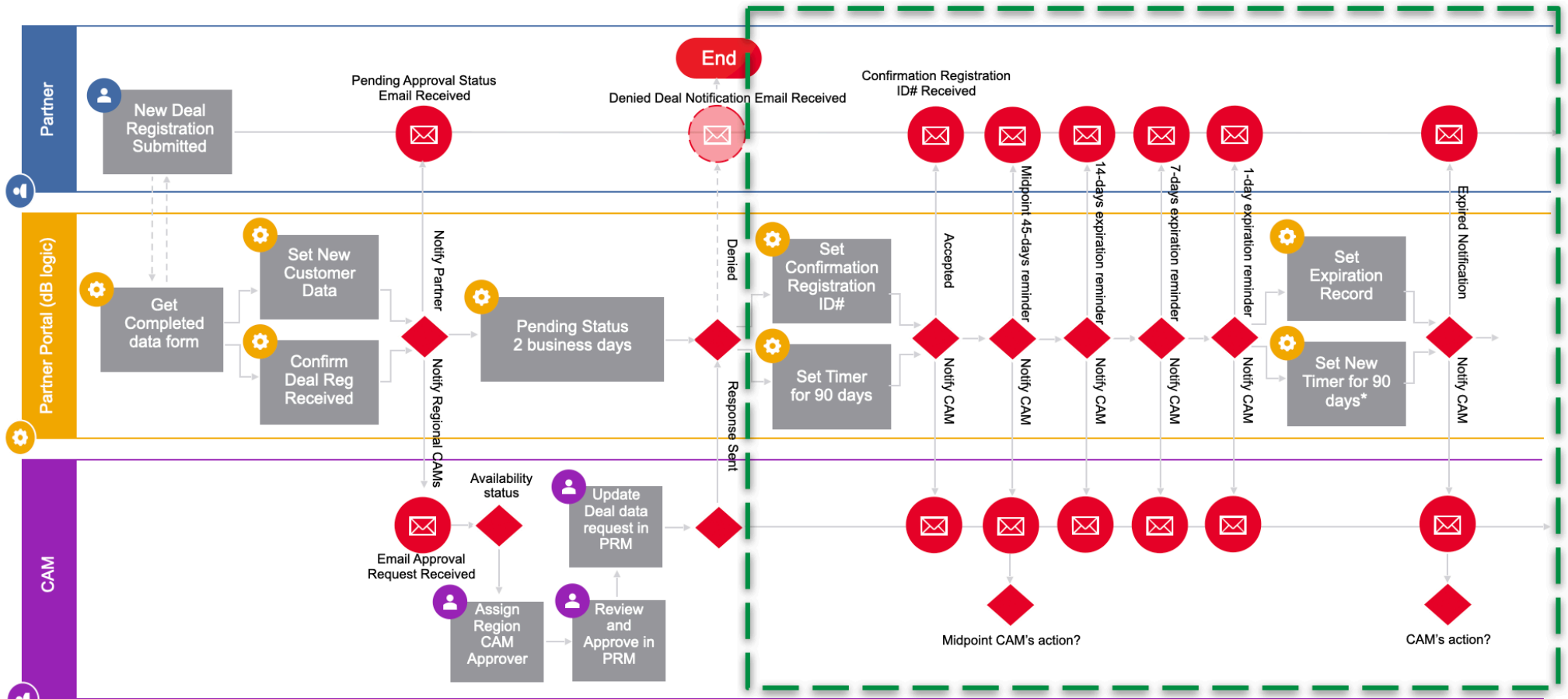
\*

Source

Submit

# PARTNER DEAL REGISTRATION PROCESS

Multilayered Process Workflow (90 days cycle)

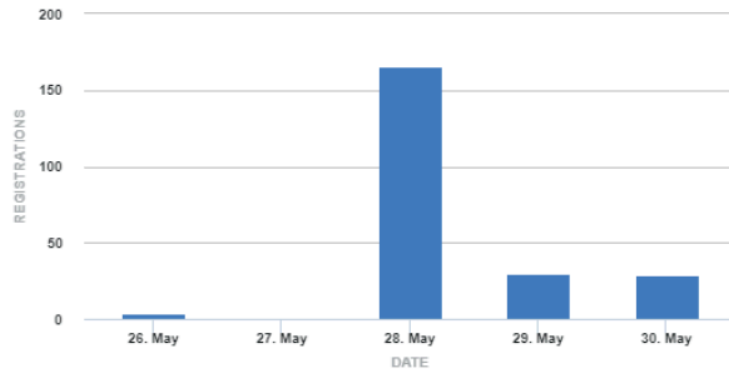


Channel Sales [Last 30 Days](#)

### DEAL REGISTRATION

[Last 30 Days](#)

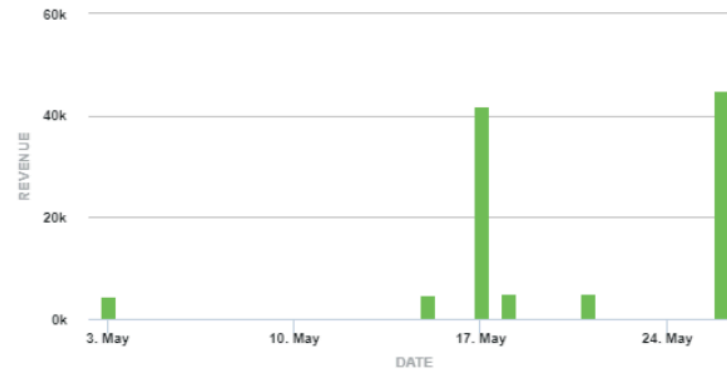
[Global Filters](#)



### REVENUE

[Last 30 Days](#)

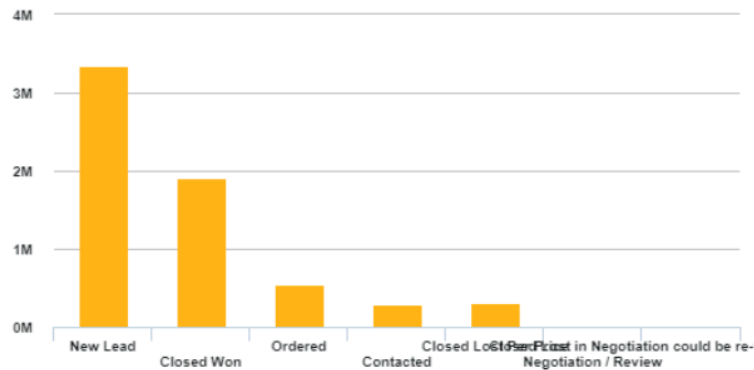
[Filters](#)



### PIPELINE

[Last 30 Days](#)

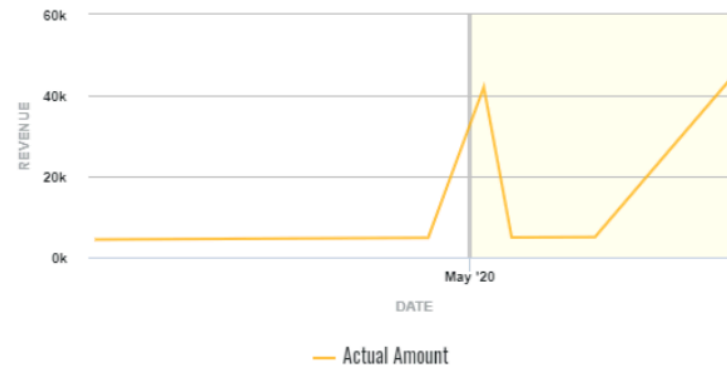
[Filters](#)



### PROJECTED REVENUE

[Last 30 Days](#)

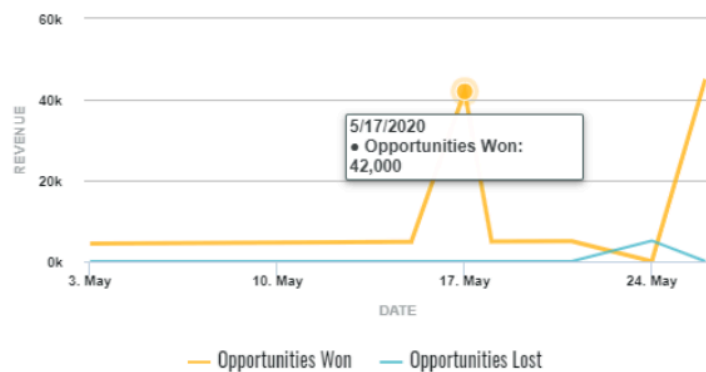
[Filters](#)



### OPPORTUNITIES LOST REVENUE

[Last 30 Days](#)

[Filters](#)



### OPPORTUNITIES LOST BY REASON

[Last 30 Days](#)

[Filters](#)



Closed Lost Per Price



# KEYSIGHT EGGPLANT PARTNER PROGRAM TRAINING

Partner Pre-Sales Training.  
Courses Hierarchy / Lessons Mapping

## Partner Pre-Sales Training & Certification

**Certification:**  
**Keysight Eggplant Pre-Sales  
Presentation Basics (1-4)**  
*No prerequisites.*

**Certification:**  
**Eggplant Functional  
Presentation Basics**  
*No prerequisites.*

**Certification 3:**  
**DAI Presentation Basics**  
*Prerequisites:  
Eggplant Functional Presentation  
Basics*

**Certification:**  
**Keysight Eggplant  
Performance Presentation  
Basics (4-4)**  
*Prerequisite: Eggplant Functional  
Presentation Basics and  
DAI Presentation Basics*

**Course 1:**  
**Keysight Eggplant  
Pre-Sales Presentation  
Basics Video Training**

**Course 1:**  
**Eggplant Function demo**

**Course 1:**  
**DAI Interface Main Screen  
Introduction**

**Course 2:**  
**DAI Demo**

**Course 1:**  
**Keysight Eggplant  
Performance Presentation  
Basics**

**Lesson 1:**  
**Pre-Sales Presentation Basics  
Video Training**  
18:57

**Lesson 1:**  
**Eggplant Functional demo Video  
mp4 file** 19:27

**Lesson 1:**  
**DAI Interface Main Screen  
Introduction**  
7:09

**Lesson 1:**  
**DAI Demo**  
22:16

**Lesson 2:**  
**DAI TC Execution Self-Healing**  
5:35

**Lesson 3:**  
**DAI Execution**  
7:20

**Lesson 4:**  
**DAI Reporting**  
2:00

**Lesson 5:**  
**Model Recording**  
7:00

**Lesson 1:**  
**Eggplant Performance  
Presentation video training:**  
18:00

**QUIZ:**  
**Pre-Sales PPT quiz**  
7 questions

**QUIZ:**  
**Eggplant Functional  
demo quiz**  
6 questions

**QUIZ:**  
**DAI Interface Main  
Screen Introduction**  
2 Questions

**QUIZ:**  
**DAI Demo Quiz**  
5 Questions

**QUIZ:**  
**EPP quiz**  
3 questions

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# IMPARTNER CMS: KEYSIGHT EGGPLANT Partners Training UI

Eggplant Partner Program

https://eggplantpartners.keysight.com/prm/English/s/training-user

KEYSIGHT

HomeAsset LibraryDealsJourneyTrainingEventsSauce Labs

Certifications

STATUS

All

DAI Presentation Basics

62%

10 minute course on how to give a DAI presentation and cover the basics. Prerequisites: Eggplant Functional Presentation Basics

View Courses

Continue

Eggplant PPT Pre Sales Presentation Basics

NOT STARTED

20 minute course on the details on how to give a basic pre sales PPT presentation, topics to hit, things to emphasize. Prerequisites: None. It is not required but we recommend this course be taken first.

View Courses

Start

Eggplant Functional Presentation Basics

50%

25 minute course on what to cover in an Eggplant Functional demo. No prerequisites.

View Courses

Continue

Eggplant Performance Presentation Basics

50%

20 minute course. Prerequisites: Eggplant Functional Presentation Basics DAI Presentation Basics

View Courses

Continue

1

SHOWING | 1 - 4 of 4 | DISPLAY | 4 results

2

TOP NAV MENU

LIVE DRAFT

EDIT

	Apply	 ~/{language}/register_email.aspx	
	Home	 ~/	
	Asset Library	 ~/prm/{language}/s/assets	
	Deals	Select CMS page or type external link	
	New Deal	 ~/prm/{language}/s/add-deal	
	Deal Dashboard	 ~/prm/{language}/s/deal-dashboard	
	Journey	 ~/prm/{language}/s/journey-user	
	Training	 ~/prm/{language}/s/training-user	
	 Events	 ~/prm/{language}/s/events-user	
	 Event Calendar	 Event Calendar Demo	
	 Webinar Page	 Webinar Demo	