

## EDUCATION

- 2020 - 2021**     **London Business School, London, UK**  
Reading for Masters in Financial Analysis  
Member of Rugby, Sailing, Debating Clubs
- 2016 - 2019**     **King's College London, London, UK**  
BSc Psychology, Upper 2:1 Grade  
Theses in Behavioural Economics ("Nostalgia, Pro-Sociality and Choice Behaviour") & Behavioural Finance ("Overconfidence in Financial Markets: Miscalibrated Judgement and Positive Illusions")  
Leader of and Behavioural Finance team, Member of the Experimental and Social Research Group
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## BUSINESS EXPERIENCE

- 2020**     **NOR Capital, London, UK**  
**Investment Banking Intern (2 months)**
- Drafted marketing presentations for new venture capital client outreach opportunities in the DACH region, directly interfacing with more than 30 potential new clients, both investors and start-up companies raising funds
  - Re-developed the firm's database of Nordic start-up companies by updating, filtering and categorizing 1,700+ companies and 60+ funds in the technology and media space, enabling more efficient business development
  - Devised a new compact marketing deck for start-up debt advisory services to develop the firm's sector knowledge and enable outreach to start-up companies looking for funding options
- 2019**     **William Blair International, London, UK**  
**M&A Advisory Intern (3 months)**
- Executed financial and operational modeling, including LBO, DCF and multiples analyses, as part of the sale of a Nordic SaaS business (EV 500m€) including revenue, retention and cohort analyses for 11,000+ customers
  - Communicated directly with the client and potential investors in meetings, prepared analyses and marketing materials for the sale of the business with the CFO
  - Completed a market analysis of the European FinTech sector, screening over 2,000 companies to deliver a new standard database for the firm which is being used for new client outreach across Europe
  - Facilitated the preparation of marketing materials for a portfolio of European healthcare companies, working together with the Frankfurt office to deliver all analyses and presentations
- 2018**     **Macquarie Capital, Frankfurt, Germany**  
**Investment Banking Intern (3 months)**
- Conducted in-depth work on preparation of market research for 2 new potential principal investments in the infrastructure sector, communicating directly with legal and technical advisers
  - Prepared an analysis and summary report of the German renewable energy sector, analyzing research papers on solar energy solutions for cities, later presenting the results to senior managers
  - Performed modeling (DCF, CCA, etc.), due diligence and presentation work for the sale of a German renewable energy & technology company, and a 10+ location real estate portfolio
- 2018**     **Castik Capital Partners, Munich, Germany**  
**Private Equity Intern (1 month)**
- Created financial models (LBO, DCF, Multiples) for 3 potential acquisition targets and their subsidiary companies in the industrials and technology sector
  - Prepared discussion and management PowerPoint presentations for weekly investment committee meetings for both new deals and portfolio company add-on transactions, continually reviewing material on 30+ targets
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## ADDITIONAL INFORMATION

- **Languages:** German (Native), English (Native), Spanish (Conversational)
- **At King's College:** Treasurer & Charity/Industry Officer of the Psychology Society (500+ members)
- **At Malvern College:** Head of Debating Society and Model UN, Maths & Economics Tutor, Honor Roll student
- **Photography:** Passionate landscape and travel photographer and editor, 3+ million views on online portfolio ([unsplash.com/@benjaletzke](https://unsplash.com/@benjaletzke)), multiple features on Unsplash and 500px editorials
- **Programming:** Experience with Python, R, Go and Swift
- **Sports:** Rugby, Tennis, Hockey, Skiing