

BJÖRN HARTMANN

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 [your-username](#)

Updated July 2025

RESEARCH INTERESTS

International Trade, Economic Growth, Structural Change

EDUCATION

- University of St. Gallen, PhD in Economics**
Supervisors: Reto Föllmi (main) & Dominik Sachs
Dissertation: Essays in International Economics
Aug 2021 – Present
St. Gallen, Switzerland
- University of Manchester, Visiting PhD Student**
Host: Ákos Valentinyi
Dec 2025 – Feb 2026
Manchester, United Kingdom
- Washington University in St. Louis, Visiting PhD Student**
Host: Francisco Buera
Aug 2025 – Nov 2025
St. Louis, Missouri
- Study Center Gerzensee**
Beginning Doctoral Programme in Economics (GPA: 5.5/6.0)
Aug 2021 – Jul 2022
Gerzensee, Switzerland
- University of St. Gallen, Master in Economics (GPA: 5.5/6.0)**
Thesis: Trade, Schumpeterian Growth, and Innovation (GPA: 6.0/6.0)
Sep 2019 – Jul 2021
St. Gallen, Switzerland
- University of St. Gallen, Bachelor in Economics (GPA: 5.3/6.0)**
Sep 2016 – Jul 2019

EMPLOYMENT

- Research & Teaching Assistant (70%)**
Institute for International Economics (SIAW-HSG)
Chair of Prof. Reto Föllmi
Aug 2021 – Present
St. Gallen, Switzerland
- Research Assistant (20%)**
Institute for International Economics (SIAW-HSG)
Chair of Prof. Reto Föllmi
Aug 2020 – Jul 2021
St. Gallen, Switzerland
- Research Assistant (20%)**
Institute for Empirical Economic Research (SEW-HSG)
Chair of Prof. Winfried Königer
Jul 2019 – Jul 2020
St. Gallen, Switzerland

TEACHING EXPERIENCE

University of St. Gallen

- Advanced Macroeconomics I: Growth and Innovation**
Master Level Course
Tutor of exercise session, course assistant, grading
Fall 2021 – Present
- Microeconomics I**
Biweekly exercise sessions
Fall 2022 – Fall 2024
- Macroeconomics I**
Biweekly exercise sessions
Spring 2023 – Spring 2025

RESEARCH

Working Papers

- **Parallel Trade Policy in General Equilibrium**
with Reto Föllmi & Josef Zweimüller
- **Income Distribution, Welfare, and the Patterns of Trade**
with Reto Föllmi & Josef Zweimüller

Work in Progress

- **The Sources of Labour Market Change**
with Reto Föllmi & Marc-Andreas Mündler
- **Variable Markups, Growth Pass-Through, and Structural Change**
single-authored

CONFERENCES & WORKSHOPS

- **2025:** Villars Workshop on International Trade, Uni St. Gallen, SSES Annual Meeting (Zürich)
- **2024:** SSES Annual Meeting (Lucerne), Uni St. Gallen, BiGSEM Doctoral Workshop (Bielefeld)

HONORS AND AWARDS

- **Mobility Fellowship for Doctoral Students** 2025
University of St. Gallen
CHF 35'000

SKILLS

- **Languages:** German (Native), English (C2), French (C1)
- **Programming:** R, Matlab, Stata

REFERENCES

1. **Reto Föllmi**
Professor of Economics
University of St. Gallen
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2. **Dominik Sachs**
Professor of Economics
University of St. Gallen
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3. **Reference Person 3**
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Organization/Institution Name
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Phone: +X-XXX-XXX-XXXX
Relationship: [e.g., Mentor, Collaborator, etc.]