

BJÖRN HARTMANN

Phone: +41 71 224 72 78 | E-Mail: bjoern.hartmann@unisg.ch

Citizenship: Switzerland | Year of Birth: 1996

Office: Rosenbergstrasse 22, 9000 St. Gallen, Switzerland



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RESEARCH INTERESTS

International Trade, Economic Growth, Structural Change

EDUCATION

- **University of St. Gallen, PhD in Economics** Aug 2021 – Present
Supervisors: Reto Föllmi (main) & Dominik Sachs
Dissertation: Essays in International Economics
St. Gallen, Switzerland
- **University of Manchester, Visiting PhD Student** Dec 2025 – Feb 2026
Host: Ákos Valentinyi
Manchester, United Kingdom
- **Washington University in St. Louis, Visiting PhD Student** Aug 2025 – Nov 2025
Host: Francisco Buera
St. Louis, Missouri
- **Study Center Gerzensee** Aug 2021 – Jul 2022
Beginning Doctoral Programme in Economics (GPA: 5.5/6.0)
Gerzensee, Switzerland
- **University of St. Gallen, Master in Economics (GPA: 5.5/6.0)** Sep 2019 – Jul 2021
Thesis: Trade, Schumpeterian Growth, and Innovation (GPA: 6.0/6.0)
St. Gallen, Switzerland
- **University of St. Gallen, Bachelor in Economics (GPA: 5.3/6.0)** Sep 2016 – Jul 2019

EMPLOYMENT

- **Research & Teaching Assistant (70%)** Aug 2021 – Present
Institute for International Economics (SIAW-HSG)
Chair of Prof. Reto Föllmi
St. Gallen, Switzerland
- **Research Assistant (20%)** Aug 2020 – Jul 2021
Institute for International Economics (SIAW-HSG)
Chair of Prof. Reto Föllmi
St. Gallen, Switzerland
- **Research Assistant (20%)** Jul 2019 – Jul 2020
Institute for Empirical Economic Research (SEW-HSG)
Chair of Prof. Winfried Königer
St. Gallen, Switzerland

TEACHING EXPERIENCE

University of St. Gallen

- **Advanced Macroeconomics I: Growth and Innovation** Fall 2021 – Present
Master Level Course
Tutor of exercise session, course assistant, grading
- **Microeconomics I** Fall 2022 – Fall 2024
Biweekly exercise sessions
- **Macroeconomics I** Spring 2023 – Spring 2025
Biweekly exercise sessions

RESEARCH

Working Papers

- FÖLLMI, R., HARTMANN, B. & ZWEIMÜLLER, J. "Income Distribution, Welfare, and the Patterns of Trade", *CESifo Working Paper 12107*, 2025.
- FÖLLMI, R., HARTMANN, B. & ZWEIMÜLLER, J. "Parallel Trade Policy in General Equilibrium", 2025.

Work in Progress

- FÖLLMI, R., HARTMANN, B. & MÜNDLER, M.A. "The Sources of Labour Market Change", 2025.
- HARTMANN, B. "Variable Markups, Growth Pass-Through, and Structural Change", 2025.

CONFERENCES, PRESENTATIONS & WORKSHOPS

- **2025:** Villars Workshop on International Trade, Uni St. Gallen, SSES Annual Meeting (Zürich)
- **2024:** SSES Annual Meeting (Lucerne), Uni St. Gallen, BiGSEM Doctoral Workshop (Bielefeld)

HONORS AND AWARDS

- **Mobility Fellowship for Doctoral Students** 2025
University of St. Gallen
CHF 35'000

SKILLS

- **Languages:** German (Native), English (C2), French (C1)
- **Programming:** R, Matlab, Stata

REFERENCES

1. **Reto Föllmi**
Professor of Economics
University of St. Gallen
Email: reto.foellmi@unisg.ch
2. **Dominik Sachs**
Professor of Economics
University of St. Gallen
Email: dominik.sachs@unisg.ch