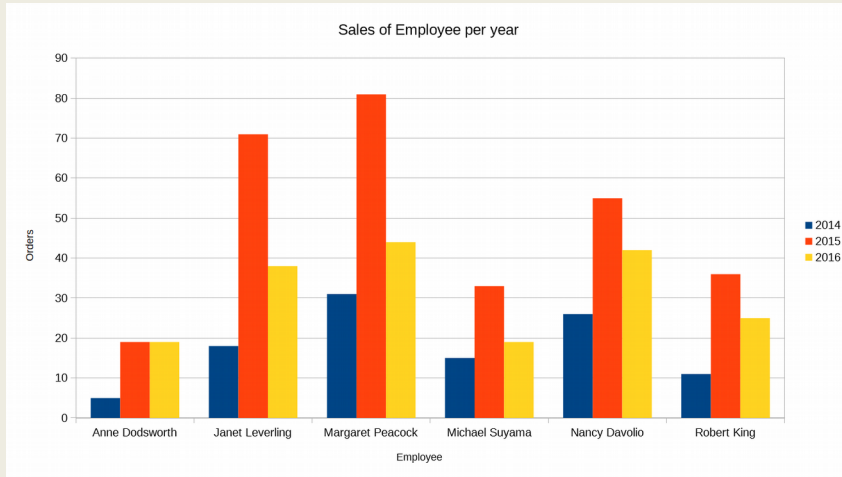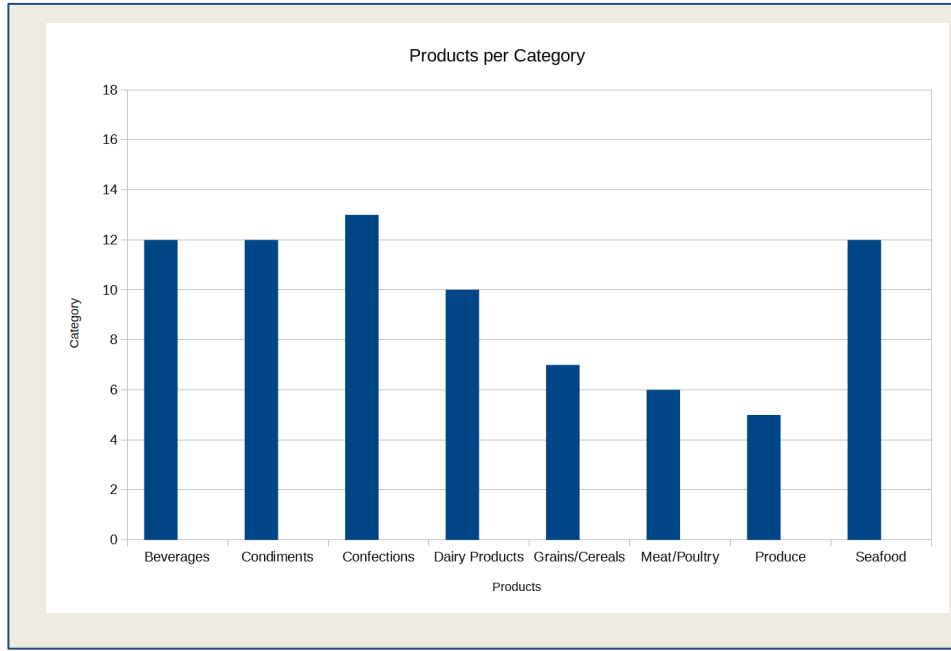# Nordwind company

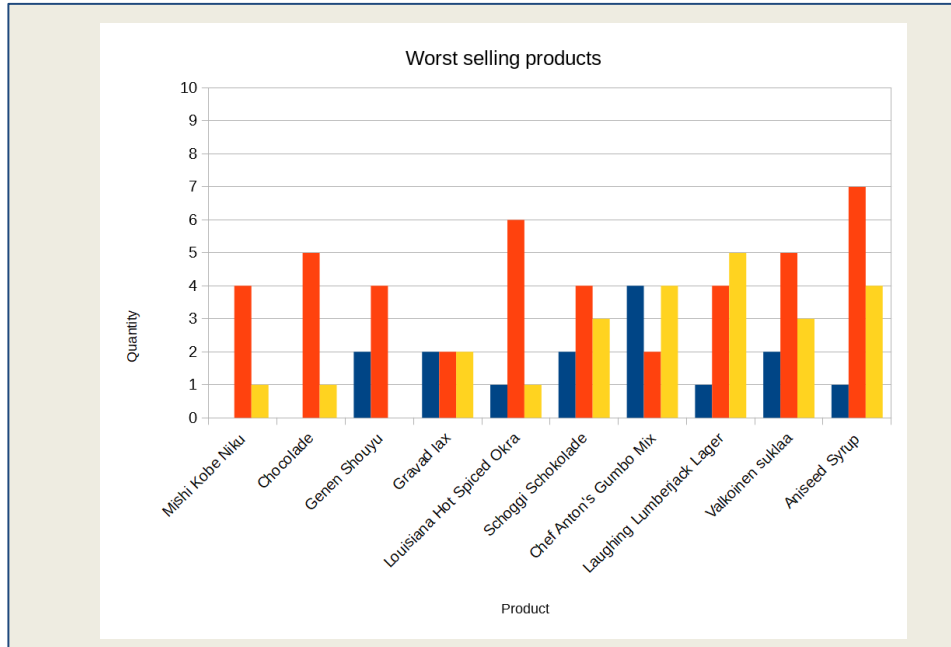# <Sales per employee>

Sales of Employee per year

You can see the yearly sales of our employees. As you can see Janet and Margaret are our top sales staff. But Nancy has in average also a good sales rate. And we have talk to Anne.
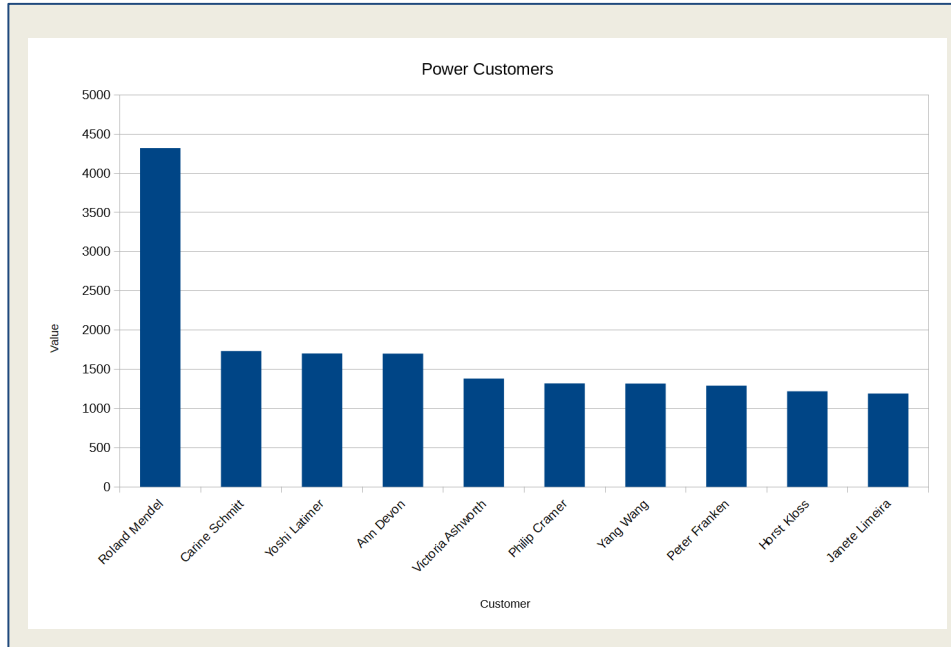
<Products>

As you can see „Produce" is our worst selling product category so maybe we should spend more money in a marketing campaign for improving the sales rate.

<TopTen worst selling products>

Here we can see our ten worst selling products. Maybe we should rethink our product portfolio and remove some of this products.

<Customers>

Power Customers

We're having one major customer. When he stops doing buisness with the company. We have to find at least three customers as Carine Schmitt.

So we should offer him a nice discount or send him a nice holiday present.