

Useful analytics without expensive systems and unnecessary complexity

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Coupler.io





- I am Elvira from Coupler.io
- 5 years experience as Data Analyst
- Worked in telecom, bank, classified and even post office
- I love to automate stuff!



What is Coupler.io?



Coupler.io is a no-code app that syncs data between sources automatically on a schedule

Importance of product metrics



- Is your product growing?
- Is your product making enough money?
- What are next steps for your product?





Product Cycle Stage	Key metrics
Growth	Growth rate, New users, New subscriptions, New traffic
Maturity	ROI, MRR, Active base, Retention

What metrics do we use?



- Active users
- MRR
- Active subscriptions & Churn rate
- Error Rate
- Users of new destinations & Sources



Why Apps Script?

- Cheap (actually free)
- Easy to setup and support
- Schedulable



What?



My Bot APP 3:48 PM

Hey team! Here is our daily statistics 🚀 More info on the dashboards

Active users

- Today 1,000
- Yesterday 500 1 1%
- Week ago 800 1 25%
- Month ago 990 1 100%

Imports

- Today 10,000
- Yesterday 10,100 -1%
- Week ago 8,500 1 18%
- Month ago 6,300 1 59%

New users 100 🐣



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Why Notifications?

- Timely and proactive
- Leading to discussion and ideas
- Accessible by every team member



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Use cases

- Product metrics
- Errors
- Data consistency #ToDo: add screenshot



JUST 4 STEPS

- Prepare data
- Import the data to Google Sheets via Coupler.io
- Set up Slack
- Set up Apps Script



Advanced 5th step

Use <u>Clasp</u> for code versioning and deploying



DEMO



Q&A

Contacts



GitHub repo

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