

Brian Schutzman

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Objective

To Obtain a position in Web Development while using my skills in order to achieve both the organization's and my personal goals.

Experience

SMU Coding Bootcamp - *Full Stack Web Developer*

- Develop skills in front and back end web development
- Skills learned- HTML5, CSS, Bootstrap, JavaScript, jQuery, Client side storage, Node, API, MySQL, ORM and Crud
- Created applications to demonstrate skills learned throughout the course.
- Worked in teams to create working applications using API's and other technologies.

July 2017 – February 2019

Frito Lay, Dallas, Tx – *Senior Global Procurement Analyst*

- Deployed packaging and seasoning to plants in U.S. and Canada
- Managed brands such as Kettle, Funyun, Simply, Rold Gold, and all Lays Items for Canada.
- Planned deliveries based on demand and promotional events.
- Worked with the systems Oracle, SBM, and Frito lays Material Planning Software.
- Reduced costs of due to expediting materials by 20%

June 2016 – July 2017

PepsiCo., Dayton, Ohio – *Small format Sales Representative*

- Participated in extensive orientation and sales training in multiple sales roles
- Managed over sixty independent and corporate sales accounts
- Increased sales by over 7% in my region compared to previous year
- Executed marketing strategies to increase overall sales in my region leading to incentive rewards
- Converted all current clients to new contacts to help grow market share
- Communicated with customers on a daily basis to ensure proper inventory levels maintained
- Spearheaded project to grow drive-thru business in the greater Dayton area

Education

August 2012 - May 2016

BS- Purdue University, College of Human and Health Sciences West Lafayette, Indiana

- **Selling and Sales Management**
- **Minor in Organizational Leadership Strategies**
- **GPA: 3.0**