# FINANCIAL ASSISTANCE FUNDING OPPORTUNITY ANNOUNCEMENT





# ADVANCED RESEARCH PROJECTS AGENCY – ENERGY (ARPA-E) U.S. DEPARTMENT OF ENERGY

# **OPEN 2015**

Announcement Type: Initial Announcement Funding Opportunity No. DE-FOA-0001261 CFDA Number 81.135

FOA Issue Date:	January 7, 2015
Submission Deadline for Notice of Intent:	5 PM ET, February 20, 2015
First Deadline for Questions to <a href="mailto:ARPA-E-CO@hq.doe.gov">ARPA-E-CO@hq.doe.gov</a> :	5 PM ET, February 20, 2015
Submission Deadline for Concept Papers:	5 PM ET, February 27, 2015
Second Deadline for Questions to <a href="mailto:ARPA-E-CO@hq.doe.gov">ARPA-E-CO@hq.doe.gov</a> :	5 PM ET, TBD
Submission Deadline for Full Applications:	5 PM ET, TBD
<b>Submission Deadline for Replies to Reviewer Comments:</b>	5 PM ET, TBD
<b>Expected Date for Selection Notifications:</b>	TBD
Total Amount to Be Awarded	Approximately \$125 million, subject to the availability of appropriated funds.
Anticipated Awards	ARPA-E may issue one, multiple, or no awards under this FOA. Awards may vary between \$1 million and \$10 million.

- For eligibility criteria, see Section III.A of the FOA.
- For cost share requirements under this FOA, see Section III.B of the FOA.
- To apply to this FOA, Applicants must register with and submit application materials through ARPA-E eXCHANGE (<a href="https://arpa-e-foa.energy.gov/Registration.aspx">https://arpa-e-foa.energy.gov/Registration.aspx</a>). For detailed guidance on using ARPA-E eXCHANGE, see Section IV.I.1 of the FOA.
- Applicants are responsible for meeting each submission deadline. Applicants are strongly
  encouraged to submit their applications at least 48 hours in advance of the submission
  deadline.
- ARPA-E will not review or consider noncompliant or nonresponsive applications. For detailed guidance on compliance and responsiveness criteria, see Sections III.C.1 and III.C.2 of the FOA.

# **TABLE OF CONTENTS**

REC	QUIF	RED DOCUMENTS CHECKLIST	1 -
ı.	FU	UNDING OPPORTUNITY DESCRIPTION	1 -
,	۹.	AGENCY OVERVIEW	1 -
	3.	Program Background	2 -
	<b>C.</b>	Program Objectives	3 -
ı	ο.	TECHNICAL CATEGORIES AND SUBCATEGORIES OF INTEREST	3 -
ı	Ξ.	APPLICATIONS SPECIFICALLY NOT OF INTEREST	12 -
II.	A	WARD INFORMATION	12 -
,	۹.	Award Overview	12 -
ı	3.	ARPA-E FUNDING AGREEMENTS	13 -
	1.	. COOPERATIVE AGREEMENTS	14 -
	2.	FUNDING AGREEMENTS WITH FFRDCs, GOGOS, AND FEDERAL INSTRUMENTALITIES	14 -
	3.	. TECHNOLOGY INVESTMENT AGREEMENTS	15 -
	4.	. GRANTS	15 -
(	С.	STATEMENT OF SUBSTANTIAL INVOLVEMENT	15 -
III.	El	LIGIBILITY INFORMATION	16 -
,	۹.	ELIGIBLE APPLICANTS	16 -
	1.	. Individuals	16 -
	2.	. DOMESTIC ENTITIES	17 -
	3.	FOREIGN ENTITIES	17 -
	4.	. CONSORTIUM ENTITIES	18 -
ı	3.	COST SHARING	18 -
	1.	BASE COST SHARE REQUIREMENT	18 -
	2.	. INCREASED COST SHARE REQUIREMENT	19 -
	3.	. REDUCED COST SHARE REQUIREMENT	19 -
	4.	LEGAL RESPONSIBILITY	20 -
	5.	. COST SHARE ALLOCATION	20 -
	6.	. COST SHARE TYPES AND ALLOWABILITY	20 -
	7.	COST SHARE CONTRIBUTIONS BY FFRDCs AND GOGOS	22 -
	8.	. COST SHARE VERIFICATION	22 -
(	С.	OTHER	22 -
	1.	. COMPLIANT CRITERIA	22 -
	2.	. RESPONSIVENESS CRITERIA	24 -
	3.	LIMITATION ON NUMBER OF APPLICATIONS	24 -
IV.		APPLICATION AND SUBMISSION INFORMATION	24 -
,	۹.	APPLICATION PROCESS OVERVIEW	24 -
	1.	. REGISTRATION IN ARPA-E eXCHANGE	24 -
	2.	NOTICES OF INTENT	24 -
	3.	CONCEPT PAPERS	25 -
	1	FULL ADDUCATIONS	- 25 -

	5.	REPLY TO REVIEWER COMMENTS	- 25
	6.	PRE-SELECTION CLARIFICATIONS AND "DOWN-SELECT" PROCESS	- 26
	7.	SELECTION FOR AWARD NEGOTIATIONS	- 26
	8.	MANDATORY WEBINAR	- 27
В		APPLICATION FORMS	27
С		CONTENT AND FORM OF NOTICE OF INTENT	27
D		CONTENT AND FORM OF CONCEPT PAPERS	28
	1.	CONCEPT PAPER	- 29
	Α.	CONCEPT SUMMARY	- 29
	В.	INNOVATION AND IMPACT	- 29
	с.	PROPOSED WORK	- 29
	D.	TEAM ORGANIZATION AND CAPABILITIES	- 30
E.	,	CONTENT AND FORM OF FULL APPLICATIONS	30
F.		CONTENT AND FORM OF REPLIES TO REVIEWER COMMENTS	30
G		INTERGOVERNMENTAL REVIEW	30
н		FUNDING RESTRICTIONS	30
I.		OTHER SUBMISSION REQUIREMENTS	31
	1.	USE OF ARPA-E eXCHANGE	- 31
<b>/</b> .	AF	PPLICATION REVIEW INFORMATION	32
Α		CRITERIA	32
	1.	CRITERIA FOR CONCEPT PAPERS	- 32
	2.	CRITERIA FOR FULL APPLICATIONS	- 33
	3.	CRITERIA FOR REPLIES TO REVIEWER COMMENTS	- 33
В		REVIEW AND SELECTION PROCESS	34
	1.	PROGRAM POLICY FACTORS	- 34
	2.	ARPA-E REVIEWERS	- 34
	3.	ARPA-E Support Contractor	- 34
С		ANTICIPATED ANNOUNCEMENT AND AWARD DATES	34
,		ANVADD ADMINISTRATION INFORMATION	25
/I.		AWARD ADMINISTRATION INFORMATION	35
Α		AWARD NOTICES	35
	1.	REJECTED SUBMISSIONS	- 35
	2.	CONCEPT PAPER NOTIFICATIONS	- 35
	3.	FULL APPLICATION NOTIFICATIONS	- 35
В		ADMINISTRATIVE AND NATIONAL POLICY REQUIREMENTS	35
C		REPORTING	36
/II.		AGENCY CONTACTS	26
<i>,</i> 111.		AGENCI CONTACTS	- 30
Α		COMMUNICATIONS WITH ARPA-E	36
В		Debriefings	37
/III.		OTHER INFORMATION	- 37
Α		FOAs and FOA Modifications	- 37
В	-	OBLIGATION OF PUBLIC FUNDS	_
c		REQUIREMENT FOR FULL AND COMPLETE DISCLOSURE	

	D.	RETENTION OF SUBMISSIONS	38
	E.	MARKING OF CONFIDENTIAL INFORMATION	38
	F.	TITLE TO SUBJECT INVENTIONS	39
	G.	GOVERNMENT RIGHTS IN SUBJECT INVENTIONS	39
	1.	. GOVERNMENT USE LICENSE	39
	2.	. MARCH-IN RIGHTS	40
	н.	RIGHTS IN TECHNICAL DATA	40
	l.	REGULATIONS APPLICABLE TO RESULTING AWARDS	41
	J.	PROTECTED PERSONALLY IDENTIFIABLE INFORMATION	41
ıx	GI	VANSARY	- 42

# **REQUIRED DOCUMENTS CHECKLIST**

For an overview of the application process, see Section IV.A of the FOA.

For guidance regarding requisite application forms, see Section IV.B of the FOA.

For guidance regarding the content and form of Notices of Intent, Concept Papers, Full Applications, and Replies to Reviewer Comments, see Sections IV.C, IV.D, IV.E and IV.F of the FOA.

SUBMISSION	COMPONENTS	OPTIONAL/ MANDATORY	FOA SECTION	DEADLINE
Notice of Intent	<ul> <li>Each Applicant must enter the following information into ARPA-E eXCHANGE by the stated deadline:         <ul> <li>Project Title;</li> <li>Lead Organization;</li> <li>Organization Type (Business &lt; 500 Employees; Business &gt; 1000 Employees; Business 500-1000 Employees; Federally Funded Research and Development Center (FFRDC); Government Owned and Operated; Non-Profit; University);</li> <li>Principal Investigator,</li> <li>Technical Subcategory or Subcategories (see Section I.D of the FOA); and</li> </ul> </li> </ul>	Mandatory	IV.C	5 PM ET, February 20, 2015
Concept Paper	<ul> <li>Each Applicant must submit a Concept Paper in Adobe PDF format by the stated deadline. The Concept Paper must not exceed 4 pages in length and must include the following:         <ul> <li>Concept Summary</li> <li>Innovation and Impact</li> <li>Proposed Work</li> <li>Team Organization and Capabilities</li> </ul> </li> </ul>	Mandatory	IV.D	5 PM ET, February 27, 2015
Full Application	[TO BE INSERTED BY FOA MODIFICATION IN MAY 2015]	Mandatory	IV.E	5 PM ET, TBD
Reply to Reviewer Comments	[TO BE INSERTED BY FOA MODIFICATION IN MAY 2015]	Optional	IV.F	5 PM ET, TBD

## I. FUNDING OPPORTUNITY DESCRIPTION

## A. AGENCY OVERVIEW

The Advanced Research Projects Agency – Energy (ARPA-E), an organization within the Department of Energy (DOE), is chartered by Congress in the America COMPETES Act of 2007 (P.L. 110-69), as amended by the America COMPETES Reauthorization Act of 2010 (P.L. 111-358) to:

- "(A) to enhance the economic and energy security of the United States through the development of energy technologies that result in—
  - (i) reductions of imports of energy from foreign sources;
  - (ii) reductions of energy-related emissions, including greenhouse gases; and
  - (iii) improvement in the energy efficiency of all economic sectors; and
- (B) to ensure that the United States maintains a technological lead in developing and deploying advanced energy technologies."

ARPA-E funds research on and the development of high-potential, high-impact energy technologies that are too early for private-sector investment. The agency focuses on technologies that can be meaningfully advanced with a modest investment over a defined period of time in order to catalyze the translation from scientific discovery to early-stage technology. For the latest news and information about ARPA-E, its programs and the research projects currently supported, see: <a href="http://arpa-e.energy.gov/">http://arpa-e.energy.gov/</a>.

ARPA-E funds transformational research. Existing energy technologies generally progress on established "learning curves" where refinements to a technology and the economies of scale that accrue as manufacturing and distribution develop drive down the cost/performance metric in a gradual fashion. This continual improvement of a technology is important to its increased commercial deployment and is appropriately the focus of the private sector or the applied technology offices within DOE. By contrast, ARPA-E supports transformative research that has the potential to create fundamentally new learning curves. ARPA-E technology projects typically start with cost/performance estimates well above the level of an incumbent technology. Given the high risk inherent in these projects, many will fail to progress, but some may succeed in generating a new learning curve with a projected cost/performance metric that is significantly lower than that of the incumbent technology.

**ARPA-E funds technology with the potential to be disruptive in the marketplace**. The mere creation of a new learning curve does not ensure market penetration. Rather, the ultimate value of a technology is determined by the marketplace, and impactful technologies ultimately become disruptive – that is, they are widely adopted and displace existing technologies from

the marketplace or create entirely new markets. ARPA-E understands that definitive proof of market disruption takes time, particularly for energy technologies. Therefore, ARPA-E funds the development of technologies that, if technically successful, have the clear disruptive potential, e.g., by demonstrating capability for manufacturing at competitive cost and deployment at scale.

ARPA-E funds applied research and development. The Office of Management and Budget defines applied R&D as a "study (designed) to gain knowledge or understanding necessary to determine the means by which a recognized and specific need may be met" and as the "systematic application of knowledge or understanding, directed toward the production of useful materials, devices, and systems or methods, including design, development, and improvement of prototypes and new processes to meet specific requirements." Applicants interested in receiving financial assistance for basic research should contact the DOE's Office of Science (<a href="http://science.energy.gov/">http://science.energy.gov/</a>). Similarly, projects focused on the improvement of existing technology platforms along defined roadmaps may be appropriate for support through the DOE offices such as: the Office of Energy Efficiency and Renewable Energy (<a href="http://www.eere.energy.gov/">http://www.eere.energy.gov/</a>), the Office of Fossil Energy (<a href="http://fossil.energy.gov/">http://fossil.energy.gov/</a>), the Office of Nuclear Energy (<a href="http://nuclear.energy.gov/">http://fossil.energy.gov/</a>), and the Office of Electricity Delivery and Energy Reliability (<a href="http://energy.gov/oe/office-electricity-delivery-and-energy-reliability">http://energy.gov/oe/office-electricity-delivery-and-energy-reliability</a>).

# B. **PROGRAM BACKGROUND**

This FOA marks the third OPEN solicitation in the history of ARPA-E. The previous two OPEN solicitations were conducted at the inception of the agency in 2009 and again in 2012. An OPEN solicitation provides a vitally important mechanism for the support of innovative energy R&D that complements the other primary mechanism, which is through the solicitation of research projects in focused technology programs.

ARPA-E's focused programs target specific areas of technology that the agency has identified, through extensive interaction with the appropriate external stakeholders, as having significant potential impact on one or more of the Mission Areas described in Section I.A of the FOA. Awards made in response to the solicitation for focused programs support the aggressive technical targets established in that solicitation. Taken in total, ARPA-E's focused technology programs cover a significant portion of the spectrum of energy technologies and applications.

ARPA-E's OPEN FOAs ensure that the agency does not miss opportunities to support innovative energy R&D that falls outside of the topics of the focused technology programs or that develop after focused solicitations have closed. OPEN FOAs provide the agency with a remarkable sampling of new and emerging opportunities across the complete spectrum of energy

applications and allow the agency to "take the pulse" of the energy R&D community. OPEN FOAs have been and will continue to be the perfect complement to the agency's focused technology programs – a unique combination of approaches for supporting the most innovative and current energy technology R&D.

# C. PROGRAM OBJECTIVES

The objective of an ARPA-E OPEN FOA is simple, yet comprehensive: to support the development of potentially disruptive new technologies across the full spectrum of energy applications. ARPA-E seeks to support transformational research in all areas of energy R&D, covering transportation and stationary applications. Areas of research responsive to this FOA include (but are not limited to) electricity generation by both renewable and non-renewable means; electricity transmission, storage, and distribution; energy efficiency for buildings, manufacturing and commerce, and personal use; and all aspects of transportation, including the production and distribution of both renewable and non-renewable fuels, electrification, and energy efficiency in transportation.

Because of the enormous breadth of energy technologies solicited under an OPEN FOA, it is impossible to provide the well-defined technical targets contained in an ARPA-E FOA for a focused technology program. Rather, ARPA-E asks applicants to address the potential impact of the proposed technology on the agency's Mission Areas: reducing imported energy, reducing energy-related emissions, and improving energy efficiency. The critical question for applicants to consider in assessing potential impact is: "If it works, will it matter?" In a FOA for a focused technology program, this question has already been answered by ARPA-E. If an applicant can demonstrate that the proposed technology can achieve the technical targets specified in the FOA for a focused program, the agency believes that the technology can have significant impact on the agency's missions. In an OPEN FOA, the burden of demonstrating potential impact lies solely upon the applicant, who must make the strongest possible case for why the proposed technology will matter – that it has the potential to change our energy future.

# D. TECHNICAL CATEGORIES AND SUBCATEGORIES OF INTEREST

Applications are sought that address one or more of ARPA-E's Mission Areas through the type of high-risk, transformational research described in Section I.A of this FOA. Concepts may span multiple disciplinary boundaries. Each Notice of Intent, Concept Paper, and Full Application must identify the Technical Subcategory or Subcategories for the proposed technology. Applicants may select a single Technical Subcategory or multiple Technical Subcategories for their proposed technology, as appropriate. The Applicant may select multiple Technical

Subcategories from the same Technical Category or different Technical Categories. See the table below for the list of Technical Categories and Subcategories.

The list of Technical Subcategories is intended to encompass the majority of energy-related technologies. If the proposed technology does not fall within one or more of the Technical Subcategories below, the Applicant should select from Category 8 ("None of the Above"), Subcategory A ("Technologies Which Do Not Fit In Any Of The Above Categories").

CATEGORY	SUBCATEGORY	DESCRIPTION
	Subcategory A: Wind - Energy Capture	Technologies that lead to better capture of wind resources. This could include different configurations, blade designs and materials. Also in this category could be tools for wind resource identification, classification, and modeling.
	Subcategory B: Wind - Energy Conversion	Technologies that lead to better conversion of wind power into useable energy, such as generators and magnetic materials, electronics, etc. specifically designed for wind energy.
	Subcategory C: Geothermal Energy	Geothermal heat technologies including pumps, proppants, induced seismicity, enhanced geothermal systems (EGS), drilling, resource identification (sensors, models, tracers), zonal isolation techniques, robust equipment, low temperature generation, etc.
CATEGORY 1: RENEWABLE POWER (NON-BIO)	Subcategory D: Hydro Energy	Technologies for capturing and/or converting hydrokinetic energy such as ocean, osmotic, tidal, etc., Technologies for hydro resource identification and modeling.
RENEWABLE POWER (NON-BIO)	Subcategory E: Solar - PV/CPV	Technologies for solar PV/CPV systems including materials, cell configurations, optical solar concentrators, BOS and other technologies for solar cells that convert light into electricity or fuel. Technologies to enable for cheaper installation or solar PV resource identification and modeling.
	Subcategory F: Solar - Non-PV	Technologies for non-PV conversion of solar energy including solar thermal conversion (materials, configurations, concentrators, and BOS), direct conversion of solar energy to fuels through thermal or catalytic routes, and other technologies that use or convert solar energy without PV conversion.
	Subcategory G: Power Electronics - Renewable Generation	Technologies that include advances in semiconductor materials, substrates, circuit topologies, magnetic materials, inductors, dielectric materials, capacitors, transistors, device packaging, etc. applied to renewable power generation.
	Subcategory H: Renewable Power - Other	Renewable energy technologies that do not fit one of the above categories.

	Subcategory A: Biomass Production	Technologies that improve biomass characteristics, such as yield and sustainability, and decrease cost of production and/or water use.
	Subcategory B: Biofuel Production - Biological Methods	Technologies that utilize a biological agent in one or more principal step(s) of feedstock conversion to fuels.
CATEGORY 2: BIOENERGY	Subcategory C: Biofuel Production - Nonbiological Methods	Technologies that do not utilize any biological agent in the conversion of organic feedstock to fuels, such as thermochemical and hybrid approaches or biomimetics.
	Subcategory D: Bioenergy Supply Chain	Technologies critical to supply chain development, such as feedstock collection and handling.
	Subcategory E: Bioenergy - Other	Technologies for bioenergy which do not fit in one of the above subcategories. Including but not limited to bioreactors, balance of plant, bioproducts, microbial fuel cells, sensors.
	Subcategory A: Alternative Fuels (Non-Bio)	Technologies that create fuels that are substitutes for gasoline/diesel, but are not bio based.
	Subcategory B: Engines - Transportation	Technologies for improved internal combustion engines and other engine types (e.g., turbines) specifically for transportation applications.
CATEGORY 3:	Subcategory C: Electric Motors – Transportation	Technologies for improved electric motors specifically for transportation applications.
TRANSPORTATION	Subcategory D: Fuel Cells - Transportation	Technologies for improved fuel cells specifically for transportation applications.
	Subcategory E: Advanced Vehicle Designs And Materials	Advanced or alternative vehicle designs and/or key enabling technologies. Examples could include ultralightweight vehicles, advanced components, new vehicle designs and architectures, etc.
	Subcategory F: Transportation Management	Technologies for traffic management, transportation behavior, self-driving cars and other advanced transportation management scenarios.

	Subcategory G: Power Electronics - Transportation Subcategory H:	Technologies that include advances in semiconductor materials, substrates, circuit topologies, magnetic materials, inductors, dielectric materials, capacitors, transistors, device packaging, etc. or optimizations of electronic systems applied specifically to transportation applications  Technologies for advanced airplanes, human powered vehicles, marine vessels, trains, etc.
	Non-Vehicular Transportation  Subcategory I: Batteries - Transportation	Technologies for improved batteries for a wide range of vehicle applications, including hybrid electric vehicles (HEVs), plug-in hybrid electric vehicles (PHEVs), and battery electric vehicles (EVs).
	Subcategory J: Non-Battery Storage For Transportation	Technologies that apply thermal storage, and non-battery electric storage, such as supercapacitors and others specifically for transportation application.
	Subcategory K: Transportation - Other	Transportation energy technologies that do not fit one of the above categories,
	Subcategory A: Combined Processes - Conventional Generation	Improved conventional generation designs which use a combination of technologies (for example- fuel cells and turbines).
	Subcategory B: Stationary Engines/Turbines For Conventional Generation	Improved engines/turbines for conventional generation applications.
CATEGORY 4: CONVENTIONAL GENERATION (NON-RENEWABLE)	Subcategory C: Stationary Fuel Cells For Conventional Generation	Improved fuel cells intended to be coupled with conventional generation sources.
	Subcategory D: Nuclear Power Generation And Materials	Technologies that enhance fission, fusion, or materials specifically for safe nuclear power generation.
	Subcategory E: Carbon Capture, Use, And Storage	Technologies for carbon capture, use, and storage.

	Subcategory F: Exploration And Extraction (Non-Geothermal) Of Conventional Resources	Technologies/tools for resource identification, classification, and modeling, as well as technologies to extract conventional resources. This subcategory can include sensors and imaging technologies, predictive models and algorithms, drills, pumps, etc.
	Subcategory G: Planning And Operations For Conventional Generation	Technologies that improve the planning and operation of conventional power generation.
	Subcategory H: Combustible Gas Infrastructure	Technologies for storage, transportation, handling, and/or monitoring of combustible gases. This could include tanks, pipelines, pumps, sensors, etc.
	Subcategory I: Chemical and Biological Conversions From Fossil	Technologies that improve chemical or biological conversions of fossil resources such as gas to liquids (GTL), coal to liquids (CTL), and other forms of energy transduction.
	Subcategory J: Water Conservation In Conventional Generation	Technologies that will enable significant water savings in the generation of power, such as water recovery/recirculation systems or dry cooling of power plants.
	Subcategory K: Conventional Generation – Other	Conventional generation technologies that do not fit into one of the categories above.
	Subcategory A: Grid Transmission	Technologies for the electricity transmission system (>69 kV) planning and operations, including both AC and DC systems.
CATEGORY 5: GRID	Subcategory B: Grid Distribution	Technologies for the electricity distribution system (≤69 kV) planning and operations including both AC and DC systems.
	Subcategory C: Modeling, Software, Algorithms, And Control For The Grid	Modeling, algorithms, or control methodologies that improve grid planning, operations, or markets.

	Subcategory D: Batteries - Grid Scale	Grid scale battery technologies.
	Subcategory E: Grid Scale (Non-Battery) Storage	Non-battery technologies for grid-scale storage such as: pumped-hydro, compressed air, high angular velocity flywheels, etc.
	Subcategory F: Grid Reliability	Technologies that maintain the efficient function of the grid during unusual events, particularly in the context of increasing renewable energy sources and/or distributed generation.
	Subcategory G: Grid – Other	Grid technologies that do not fit into one of the above categories.
	Subcategory A: Combined Heat and Power	Technologies for new Combined Heat and Power (CHP) designs/scenarios.
	Subcategory B: Building Heating and Cooling	Technologies that improve the efficiency of building heating and cooling systems.
CATEGORY 6: BUILDING	Subcategory C: Building Energy Demand Management	Demand response and/or management technologies such as smart meters, other building energy conservation technologies such as automatic control systems.
EFFICIENCY	Subcategory D: Lighting	Energy efficient and environmentally-friendly advanced lighting technologies.
	Subcategory E: Building Envelope	Building designs leading to better energy efficiency; technologies that could be applied to windows, insulation, roofing, etc.
	Subcategory F: Building Efficiency - Other	Building energy efficiency technologies that do not fit into one of the categories above.
CATEGORY 7:	Subcategory A: Water Production/Reuse	Technologies that enable cost-effective and energy efficient ways of providing fresh water.
OTHER	Subcategory B: Thermal Energy Storage	Thermal energy storage technologies that can apply to multiple applications.

Subcategory C: Advanced Manufacturing	Technologies that enable energy-efficient manufacturing capabilities or methods.
Subcategory D: Behavior/Education	Socio-economic energy technologies, research and/or education to use energy in efficient ways, or behave in such a way that leads to more optimal use of energy.
Subcategory E: Appliance And Consumer Electronics Efficiency (End Use)	Technologies that improve the energy efficiency of appliances and consumer electronics, including but not limited to: refrigerators, washers, dryers, televisions, stoves, personal computers, phones, etc.
Subcategory F: Data Centers And Computation	Technologies to improve the energy efficiency of large-scale computers, data centers, and computational infrastructure.
Subcategory G: Industrial Efficiency – Materials	Technologies that improve the energy efficiency of producing industrial materials, including but not limited to glass, paper, iron, steel, plastics, aluminum, etc.
Subcategory H: Industrial Efficiency – Other	Technologies that improve the energy efficiency of industrial processes which are not covered by other subcategories.
Subcategory I: Heat Recovery	Technologies for heat recovery including but not limited to thermoelectrics, Sterling engines, heat exchangers, conversion of waste heat, bottoming cycles, heat capture methods, materials, devices, etc.
Subcategory J: High Temperature Materials	Materials designed specifically to withstand extremely high temperatures in order to enable new energy generation technologies.
Subcategory K: Semiconductors	Technologies that enable the development of new semiconductor materials or the use of semiconductor materials in innovative applications.
Subcategory L: Portable Power	Technologies for portable power applications such as piezoelectrics, portable fuel cells, batteries, etc.

	Subcategory M: Critical Materials	Technologies that reduce or replace energy critical materials including but not limited to alternatives for magnetics, phosphors, and/or catalysts. This could also include advanced technologies for extracting, processing, and/or recycling of critical materials.
CATEGORY 8: NONE OF THE ABOVE	Subcategory A: Technologies That Do Not Fit In Any Of The Above Categories and Subcategories	

# E. APPLICATIONS SPECIFICALLY NOT OF INTEREST

The following types of applications will be deemed nonresponsive and will not be reviewed or considered (see Section III.C.2 of the FOA):

- Applications that have been submitted in response to other currently issued ARPA-E FOAs.
- Applications that are not scientifically distinct from applications submitted in response to other currently issued ARPA-E FOAs.
- Applications for basic research aimed solely at discovery and/or fundamental knowledge generation.
- Applications for large-scale demonstration projects of existing technologies.
- Applications for proposed technologies that represent incremental improvements to existing technologies.
- Applications for proposed technologies that are not based on sound scientific principles (e.g., violates a law of thermodynamics).
- Applications that do not address at least one of ARPA-E's Mission Areas (see Section I.A of the FOA).
- Applications for proposed technologies that are not transformational, as described in Section I.A of the FOA.
- Applications for proposed technologies that do not have the potential to become disruptive in nature, as described in Section I.A of the FOA.
- Applications that are not scientifically distinct from existing funded activities supported elsewhere, including within the Department of Energy.
- Applications that describe a technology, but that do not propose an R&D plan (e.g., a copy of a patent application or sales brochure).

# **II.** Award Information

## A. AWARD OVERVIEW

ARPA-E expects to make approximately \$125 million available for new awards under this FOA, subject to the availability of appropriated funds. ARPA-E anticipates making approximately 30-50 awards under this FOA. ARPA-E may issue one, multiple, or no awards.

Individual awards may vary between \$1 million and \$10 million.

The period of performance for funding agreements may not be less than 18 months and may not exceed 36 months. ARPA-E expects the start date for funding agreements to be February 1, 2016, or as negotiated.

ARPA-E encourages applications stemming from ideas that still require proof-of-concept R&D efforts as well as those for which some proof-of-concept demonstration already exists.

Applications requiring proof-of-concept R&D must propose a project with the goal of delivering a functional prototype at the laboratory scale at the conclusion of the project period. These applications should contain an appropriate cost and project duration plan that is described in sufficient technical detail to allow reviewers to meaningfully evaluate the proposed project. If awarded, such projects should expect a rigorous go/no-go milestone early in the project associated with the proof-of-concept demonstration.

Applicants proposing projects for which some initial proof-of-concept demonstration already exists should submit concrete data that supports the probability of success of the proposed project.

Applicants seeking funding for the purpose of proving an innovative technology concept at its earliest stages of development without defining a clear path to a functional prototype at the laboratory scale are advised to submit in response to the Innovative Development in Energy-Related Applied Science (IDEAS) FOA (DE-FOA-0001002, see: <a href="https://arpa-e-foa.energy.gov/">https://arpa-e-foa.energy.gov/</a>).

ARPA-E will provide support at the highest funding level only for applications with significant technology risk, aggressive timetables, and careful management and mitigation of the associated risks.

ARPA-E will accept only new applications under this FOA. Applicants may not seek renewal or supplementation of their existing awards through this FOA.

ARPA-E plans to fully fund your negotiated budget at the time of award.

# B. **ARPA-E FUNDING AGREEMENTS**

Through Cooperative Agreements, Technology Investment Agreements, and similar agreements, ARPA-E provides financial and other support to projects that have the potential to realize ARPA-E's statutory mission. ARPA-E does not use such agreements to acquire property or services for the direct benefit or use of the U.S. Government.

Congress directed ARPA-E to "establish and monitor project milestones, initiate research projects quickly, and just as quickly terminate or restructure projects if such milestones are not

achieved." Accordingly, ARPA-E has substantial involvement in the direction of every project, as described in Section II.C below.

#### 1. COOPERATIVE AGREEMENTS

ARPA-E generally uses Cooperative Agreements to provide financial and other support to Prime Recipients.<sup>2</sup>

Cooperative Agreements involve the provision of financial or other support to accomplish a public purpose of support or stimulation authorized by Federal statute. Under Cooperative Agreements, the Government and Prime Recipients share responsibility for the direction of projects.

ARPA-E encourages Prime Recipients to review the Model Cooperative Agreement, which is available at <a href="http://arpa-e.energy.gov/arpa-e-site-page/award-guidance">http://arpa-e.energy.gov/arpa-e-site-page/award-guidance</a>.

# 2. FUNDING AGREEMENTS WITH FFRDCS, GOGOS, AND FEDERAL INSTRUMENTALITIES<sup>3</sup>

Any Federally Funded Research and Development Centers (FFRDC) involved as a member of a Project Team must complete the "FFRDC Authorization" and "Field Work Proposal" section of the Business Assurances & Disclosures Form, which is submitted with the Applicant's Full Application.

When a FFRDC is the *lead organization* for a Project Team, ARPA-E executes a funding agreement directly with the FFRDC and a single, separate Cooperative Agreement with the rest of the Project Team. Notwithstanding the use of multiple agreements, the FFRDC is the lead organization for the entire project, including all work performed by the FFRDC and the rest of the Project Team.

When a FFRDC or non-DOE/NNSA GOGO is a *member* of a Project Team, ARPA-E executes a funding agreement directly with the FFRDC or non-DOE/NNSA GOGO and a single, separate Cooperative Agreement with the rest of the Project Team. Notwithstanding the use of multiple agreements, the Prime Recipient under the Cooperative Agreement is the lead organization for the entire project, including all work performed by the FFRDC and the rest of the Project Team.

Questions about this FOA? Email <u>ARPA-E-CO@hq.doe.gov</u> (with FOA name and number in subject line); see FOA Sec. VII.A. Problems with ARPA-E eXCHANGE? Email <u>ExchangeHelp@hq.doe.gov</u> (with FOA name and number in subject line).

AR-311-11.14

<sup>&</sup>lt;sup>1</sup> U.S. Congress, Conference Report to accompany the 21<sup>st</sup> Century Competitiveness Act of 2007, H. Rpt. 110-289 at 171-172 (Aug. 1, 2007).

<sup>&</sup>lt;sup>2</sup> The Prime Recipient is the signatory to the funding agreement with ARPA-E.

<sup>&</sup>lt;sup>3</sup> DOE/NNSA GOGOs are not eligible to apply for funding, as described in Section III.A of the FOA.

Funding agreements with DOE/NNSA FFRDCs take the form of Work Authorizations issued to DOE/NNSA FFRDCs through the DOE/NNSA Field Work Proposal system for work performed under Department of Energy Management & Operation Contracts. Funding agreements with non-DOE/NNSA FFRDCs, GOGOs, and Federal instrumentalities (e.g., Tennessee Valley Authority) generally take the form of Interagency Agreements. Any funding agreement with a FFRDC on non-DOE/NNSA GOGO will have substantially similar terms and conditions as ARPA-E's Model Cooperative Agreement (<a href="http://arpa-e.energy.gov/arpa-e-site-page/award-guidance">http://arpa-e.energy.gov/arpa-e-site-page/award-guidance</a>).

Non-DOE GOGOs and Federal agencies may be proposed as supporting project team members on an applicant's project. The Non-DOE GOGO/Agency support would be obtained via an Interagency Agreement between ARPA-E and the non-DOE GOGO/Agency, and provided as part of ARPA-E's standard substantial involvement in its funded projects.

## 3. TECHNOLOGY INVESTMENT AGREEMENTS

ARPA-E may use its "other transactions" authority under the America COMPETES Reauthorization Act of 2010 or DOE's "other transactions" authority under the Energy Policy Act of 2005 to enter into Technology Investment Agreements (TIAs) with Prime Recipients. ARPA-E may negotiate a TIA when it determines that the use of a standard cooperative agreement, grant, or contract is not feasible or appropriate for a project.

A TIA is more flexible than a traditional financial assistance agreement. In using a TIA, ARPA-E may modify standard Government terms and conditions. See 10 C.F.R. § 603.105 for a description of a TIA.

In general, TIAs require a cost share of 50%. See Section III.B.2 of the FOA.

#### 4. GRANTS

Although ARPA-E has the authority to provide financial support to Prime Recipients through Grants, ARPA-E generally does not fund projects through Grants. ARPA-E may fund a limited number of projects through Grants, as appropriate.

# C. STATEMENT OF SUBSTANTIAL INVOLVEMENT

Generally, ARPA-E is substantially involved in the direction of projects from inception to completion. For the purposes of an ARPA-E project, substantial involvement means:

 ARPA-E does not limit its involvement to the administrative requirements of the ARPA-E funding agreement. Instead, ARPA-E has substantial involvement in the

direction and redirection of the technical aspects of the project as a whole. Project teams must adhere to ARPA-E technical direction and comply with agency-specific and programmatic requirements.

- ARPA-E may intervene at any time to address the conduct or performance of project activities.
- During award negotiations, ARPA-E Program Directors and Prime Recipients mutually establish an aggressive schedule of quantitative milestones and deliverables that must be met every quarter. Prime Recipients document the achievement of these milestones and deliverables in quarterly technical and financial progress reports, which are reviewed and evaluated by ARPA-E Program Directors (see Attachment 4 to ARPA-E's Model Cooperative Agreement, available at <a href="http://arpa-e.energy.gov/arpa-e-site-page/award-guidance">http://arpa-e.energy.gov/arpa-e-site-page/award-guidance</a>). ARPA-E Program Directors visit each Prime Recipient at least twice per year, and hold periodic meetings, conference calls, and webinars with Project Teams. ARPA-E Program Directors may modify or terminate projects that fail to achieve negotiated technical milestones and deliverables.
- ARPA-E works closely with Prime Recipients to facilitate and expedite the
  deployment of ARPA-E-funded technologies to market. ARPA-E works with other
  Government agencies and nonprofits to provide mentoring and networking
  opportunities for Prime Recipients. ARPA-E also organizes and sponsors events to
  educate Prime Recipients about key barriers to the deployment of their ARPA-Efunded technologies. In addition, ARPA-E establishes collaborations with private and
  public entities to provide continued support for the development and deployment of
  ARPA-E-funded technologies.

# III. ELIGIBILITY INFORMATION

## A. ELIGIBLE APPLICANTS

# 1. INDIVIDUALS

U.S. citizens or permanent residents may apply for funding in their individual capacity as a Standalone Applicant, <sup>4</sup> as the lead for a Project Team, <sup>5</sup> or as a member of a Project Team.

<sup>&</sup>lt;sup>4</sup> A Standalone Applicant is an Applicant that applies for funding on its own, not as part of a Project Team.

#### 2. DOMESTIC ENTITIES

For-profit entities, educational institutions, and nonprofits<sup>6</sup> that are incorporated in the United States, including U.S. territories, are eligible to apply for funding as a Standalone Applicant, as the lead organization for a Project Team, or as a member of a Project Team.

FFRDCs are eligible to apply for funding as the lead organization for a Project Team or as a member of a Project Team, but not as a Standalone Applicant.

DOE/NNSA GOGOs are not eligible to apply for funding.

Non-DOE/NNSA GOGOs are eligible to apply for funding as a member of a Project Team, but not as a Standalone Applicant or as the lead organization for a Project Team.

State, local, and tribal government entities are eligible to apply for funding as a member of a Project Team, but not as a Standalone Applicant or as the lead organization for a Project Team.

Federal agencies and instrumentalities (other than DOE) are eligible to apply for funding as a member of a Project Team, but not as a Standalone Applicant or as the lead organization for a Project Team.

## 3. FOREIGN ENTITIES

Foreign entities, whether for-profit or otherwise, are eligible to apply for funding as Standalone Applicants, as the lead organization for a Project Team, or as a member of a Project Team. All work by foreign entities must be performed by subsidiaries or affiliates incorporated in the United States (including U.S. territories). The Applicant may request a waiver of this requirement in the Business Assurances & Disclosures Form, which is submitted with the Full Application. Please refer to the Business Assurances & Disclosures Form for guidance on the content and form of the request.

<sup>&</sup>lt;sup>5</sup> The term "Project Team" is used to mean any entity with multiple players working collaboratively and could encompass anything from an existing organization to an ad hoc teaming arrangement. A Project Team consists of the Prime Recipient, Subrecipients, and others performing or otherwise supporting work under an ARPA-E funding agreement.

<sup>&</sup>lt;sup>6</sup>Nonprofit organizations described in section 501(c)(4) of the Internal Revenue Code of 1986 that engaged in lobbying activities after December 31, 1995 are not eligible to apply for funding as a Prime Recipient or Subrecipient.

#### 4. Consortium Entities

Consortia, which may include domestic and foreign entities, must designate one member of the consortium as the consortium representative to the Project Team. The consortium representative must be incorporated in the United States. The eligibility of the consortium will be determined by reference to the eligibility of the consortium representative under Section III.A of the FOA. Each consortium must have an internal governance structure and a written set of internal rules. Upon request, the consortium entity must provide a written description of its internal governance structure and its internal rules to the Contracting Officer (ARPA-E-CO@hq.doe.gov).

Unincorporated consortia must provide the Contracting Officer with a collaboration agreement, commonly referred to as the articles of collaboration, which sets out the rights and responsibilities of each consortium member. This agreement binds the individual consortium members together and should discuss, among other things, the consortium's:

- Management structure;
- Method of making payments to consortium members;
- Means of ensuring and overseeing members' efforts on the project;
- Provisions for members' cost sharing contributions; and
- Provisions for ownership and rights in intellectual property developed previously or under the agreement.

# B. Cost Sharing<sup>7</sup>

Applicants are bound by the cost share proposed in their Full Applications.

# 1. BASE COST SHARE REQUIREMENT

ARPA-E generally uses Cooperative Agreements to provide financial and other support to Prime Recipients (see Section II.B.1 of the FOA). Under a Cooperative Agreement or Grant, the Prime

<sup>&</sup>lt;sup>7</sup> Please refer to Section III.B.3-4 of the FOA for guidance on cost share payments and reporting.

Recipient must provide at least 20% of the Total Project Cost<sup>8</sup> as cost share, except as provided in Sections III.B.2 or III.B.3 below.<sup>9</sup>

## 2. INCREASED COST SHARE REQUIREMENT

Large businesses are strongly encouraged to provide more than 20% of the Total Project Cost as cost share. ARPA-E may consider the amount of cost share proposed when selecting applications for award negotiations (see Section V.B.1 of the FOA).

Under a Technology Investment Agreement, the Prime Recipient must provide at least 50% of the Total Project Cost as cost share. ARPA-E may reduce this minimum cost share requirement, as appropriate.

## 3. REDUCED COST SHARE REQUIREMENT

ARPA-E has reduced the minimum cost share requirement for the following types of projects:

- A domestic educational institution or domestic nonprofit applying as a Standalone Applicant is required to provide at least 5% of the Total Project Cost as cost share.
- Small businesses or consortia of small businesses will provide 0% cost share from
  the outset of the project through the first 12 months of the project (hereinafter the
  "Cost Share Grace Period"). 10 If the project is continued beyond the Cost Share
  Grace Period, then at least 10% of the Total Project Cost (including the costs
  incurred during the Cost Share Grace Period) will be required as cost share over the
  remaining period of performance.
- Project Teams where a small business is the lead organization and small businesses perform greater than or equal to 80%, but less than 100%, of the total work under the funding agreement (as measured by the Total Project Cost) the Project Team are entitled to the same cost share reduction and Cost Share Grace Period as provided above to Standalone small businesses or consortia of small businesses.<sup>11</sup>

<sup>&</sup>lt;sup>8</sup> The Total Project Cost is the sum of the Prime Recipient share and the Federal Government share of total allowable costs. The Federal Government share generally includes costs incurred by GOGOs and FFRDCs.

<sup>9</sup> Energy Policy Act of 2005, Pub.L. 109-58, sec. 988.

<sup>&</sup>lt;sup>10</sup> Small businesses are generally defined as domestically incorporated entities that meet the criteria established by the U.S. Small Business Administration's (SBA) "Table of Small Business Size Standards Matched to North American Industry Classification System Codes" (NAICS) (<a href="http://www.sba.gov/content/small-business-size-standards">http://www.sba.gov/content/small-business-size-standards</a>). Applicants that are small businesses will be required to certify in the Business Assurances & Disclosures Form that their organization meets the SBA's definition of a small business under at least one NAICS code.

<sup>&</sup>lt;sup>11</sup> See the information provided for footnote number 10 above.

- Project Teams composed <u>exclusively</u> of domestic educational institutions, domestic nonprofits, and/or FFRDCs are required to provide at least 5% of the Total Project Cost as cost share.
- Project Teams where domestic educational institutions, domestic nonprofits, and/or FFRDCs perform greater than or equal to 80%, but less than 100%, of the total work under the funding agreement (as measured by the Total Project Cost) are required to provide at least 10% of the Total Project Cost as cost share. However, any entity (such as a large business) receiving patent rights under a class waiver, or other patent waiver, that is part of a Project Team receiving this reduction must continue to meet the statutory minimum cost share requirement (20%) for its portion of the Total Project Cost.
- Projects that do not meet any of the above criteria are subject to the minimum cost share requirements described in Sections III.B.1 and III.B.2 of the FOA.

## 4. LEGAL RESPONSIBILITY

Although the cost share requirement applies to the Project Team as a whole, the funding agreement makes the Prime Recipient legally responsible for paying the entire cost share. The Prime Recipient's cost share obligation is expressed in the funding agreement as a static amount in U.S. dollars (cost share amount) and as a percentage of the Total Project Cost (cost share percentage). If the funding agreement is terminated prior to the end of the project period, the Prime Recipient is required to contribute at least the cost share percentage of total expenditures incurred through the date of termination.

The Prime Recipient is solely responsible for managing cost share contributions by the Project Team and enforcing cost share obligations assumed by Project Team members in subawards or related agreements.

## 5. COST SHARE ALLOCATION

Each Project Team is free to determine how much each Project Team member will contribute towards the cost share requirement. The amount contributed by individual Project Team members may vary, as long as the cost share requirement for the project as a whole is met.

#### 6. Cost Share Types and Allowability

Every cost share contribution must be allowable under the applicable Federal cost principles, as described in Section IV.H.1 of the FOA.

Project Teams may provide cost share in the form of cash or in-kind contributions. Cash contributions may be provided by the Prime Recipient or Subrecipients. Allowable in-kind contributions include but are not limited to personnel costs, indirect costs, facilities and administrative costs, rental value of buildings or equipment, and the value of a service, other resource, or third party in-kind contribution. Project Teams may use funding or property received from state or local governments to meet the cost share requirement, so long as the funding or property was not provided to the state or local government by the Federal Government.

The Prime Recipient may not use the following sources to meet its cost share obligations:

- Revenues or royalties from the prospective operation of an activity beyond the project period;
- Proceeds from the prospective sale of an asset of an activity;
- Federal funding or property (e.g., Federal grants, equipment owned by the Federal Government); or
- Expenditures that were reimbursed under a separate Federal program.

In addition, Project Teams may not use independent research and development (IR&D) funds<sup>12</sup> to meet their cost share obligations under cooperative agreements. However, Project Teams may use IR&D funds to meet their cost share obligations under Technology investment Agreements.

Project Teams may not use the same cash or in-kind contributions to meet cost share requirements for more than one project or program.

Cost share contributions must be specified in the project budget, verifiable from the Prime Recipient's records, and necessary and reasonable for proper and efficient accomplishment of the project. Every cost share contribution must be reviewed and approved in advance by the Contracting Officer and incorporated into the project budget before the expenditures are incurred.

Applicants may wish to refer to 2 C.F.R. Parts 200 and 910, and 10 C.F.R Part 603 for additional guidance on cost sharing, specifically 2 C.F.R. § 200.206, 2 C.F.R. § 910.130, and 10 C.F.R. § 603.525-555.

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 $<sup>^{\</sup>rm 12}$  As defined in Federal Acquisition Regulation Section 31.205-18.

## 7. COST SHARE CONTRIBUTIONS BY FFRDCS AND GOGOS

Because FFRDCs and GOGOs are funded by the Federal Government, costs incurred by FFRDCs and GOGOs generally may not be used to meet the cost share requirement. FFRDCs may contribute cost share only if the contributions are paid directly from the contractor's Management Fee or a non-Federal source.

Because GOGOs/Federal Agencies are funded by the Federal Government, GOGOs/Federal Agencies may not provide cost share for the proposed project. However, the GOGO/Agency costs would be included in Total Project Costs for purposes of calculating the cost-sharing requirements of the applicant.

#### 8. Cost Share Verification

Upon selection for award negotiations, Applicants are required to provide information and documentation regarding their cost share contributions. Please refer to Section VI.B.3 of the FOA for guidance on the requisite cost share information and documentation.

# C. OTHER

#### 1. COMPLIANT CRITERIA

Notices of Intent are deemed compliant if:

• The Applicant entered all required information and clicked the "Create Notice of Intent" button in ARPA-E eXCHANGE by the deadline stated in the FOA.

ARPA-E will not review or consider noncompliant Notices of Intent, including Notices of Intent submitted through other means, Notices of Intent submitted after the applicable deadline, and incomplete Notices of Intent. A Notice of Intent is incomplete if it does not include required information, such as the Technical Subcategory or Subcategories (see Section I.E of the FOA). ARPA-E will not extend the submission deadline for Applicants that fail to submit required information due to server/connection congestion.

Concept Papers are deemed compliant if:

- The Applicant submitted a compliant Notice of Intent;
- The Applicant meets the eligibility requirements in Section III.A of the FOA;

- The Concept Paper complies with the content and form requirements in Section IV.D of the FOA; and
- The Applicant entered all required information, successfully uploaded all required documents, and clicked the "Submit" button in ARPA-E eXCHANGE by the deadline stated in the FOA.

ARPA-E will not review or consider noncompliant Concept Papers, including Concept Papers submitted through other means, Concept Papers submitted after the applicable deadline, and incomplete Concept Papers. A Concept Paper is incomplete if it does not include required information. ARPA-E will not extend the submission deadline for Applicants that fail to submit required information and documents due to server/connection congestion.

Full Applications are deemed compliant if:

- The Applicant submitted a compliant and responsive Concept Paper;
- The Applicant meets the eligibility requirements in Section III.A of the FOA;
- The Full Application complies with the content and form requirements in Section IV.E of the FOA; and
- The Applicant entered all required information, successfully uploaded all required documents, and clicked the "Submit" button in ARPA-E eXCHANGE by the deadline stated in the FOA.

ARPA-E will not review or consider noncompliant Full Applications, including Full Applications submitted through other means, Full Applications submitted after the applicable deadline, and incomplete Full Applications. A Full Application is incomplete if it does not include required information and documents, such as Forms SF-424 and 424A. ARPA-E will not extend the submission deadline for Applicants that fail to submit required information and documents due to server/connection congestion.

Replies to Reviewer Comments are deemed compliant if:

• The Applicant successfully uploaded all required documents to ARPA-E eXCHANGE by the deadline stated in the FOA.

ARPA-E will not review or consider noncompliant Replies to Reviewer Comments, including Replies submitted through other means and Replies submitted after the applicable deadline. ARPA-E will not extend the submission deadline for Applicants that fail to submit required

information due to server/connection congestion. ARPA-E will review and consider each compliant and responsive Full Application, even if no Reply is submitted or if the Reply is found to be noncompliant.

## 2. RESPONSIVENESS CRITERIA

ARPA-E performs a preliminary technical review of Concept Papers and Full Applications. Any "Applications Specifically Not of Interest," as described in Section I.E of the FOA, are deemed nonresponsive and are not reviewed or considered.

#### 3. LIMITATION ON NUMBER OF APPLICATIONS

ARPA-E is not limiting the number of applications that may be submitted by Applicants. Applicants may submit more than one application to this FOA, provided that each application is scientifically distinct.

# IV. APPLICATION AND SUBMISSION INFORMATION

# A. Application Process Overview

# 1. REGISTRATION IN ARPA-E eXCHANGE

The first step in applying to this FOA is registration in ARPA-E eXCHANGE, ARPA-E's online application portal. For detailed guidance on using ARPA-E eXCHANGE, please refer to Section IV.I.1 of the FOA and the "ARPA-E eXCHANGE User Guide" (<a href="https://arpa-e-foa.energy.gov/Manuals.aspx">https://arpa-e-foa.energy.gov/Manuals.aspx</a>).

#### 2. Notices of Intent

<u>Applicants must submit a separate Notice of Intent for each Concept Paper through ARPA-E eXCHANGE by the deadline stated in the FOA. Failure to comply with this requirement will render the Applicant's Concept Paper ineligible for consideration (see Section III.C.1 of the FOA). Section IV.C of the FOA provides instructions on submitting a Notice of Intent.</u>

Applicants <u>must</u> submit a Notice of Intent <u>early in the FOA process</u> by the deadline stated in the FOA. The Notice of Intent consists of project title, lead organization, Principal Investigator and Key Participants, organization type, and Technical Subcategory or Subcategories.

ARPA-E will not review or consider noncompliant Notices of Intent.

ARPA-E is using Notices of Intent to facilitate and expedite the merit review process. ARPA-E expects to receive a large number of applications and it is essential that each application have a unique identifier. Notices of Intent also ensure that ARPA-E has sufficient reviewers in each technical area of interest.

#### 3. CONCEPT PAPERS

Applicants must submit a Concept Paper by the deadline stated in the FOA. Section IV.D of the FOA provides instructions on submitting a Concept Paper.

ARPA-E performs a preliminary review of Concept Papers to determine whether they are compliant and responsive, as described in Section III.C of the FOA. ARPA-E makes an independent assessment of each compliant and responsive Concept Paper based on the criteria in Section V.A.1 of the FOA.

ARPA-E will encourage a subset of Applicants to submit Full Applications. Other Applicants will be discouraged from submitting a Full Application in order to save them the time and expense of preparing an application that is unlikely to be selected for award negotiations. By discouraging the submission of a Full Application, ARPA-E intends to convey its lack of programmatic interest in the proposed project. Such assessments do not necessarily reflect judgments on the merits of the proposed project. Unsuccessful Applicants should continue to submit innovative ideas and concepts to future FOAs.

## 4. FULL APPLICATIONS

Applicants must submit a Full Application by the deadline stated in the FOA. Applicants will have approximately 45 days from receipt of the Encourage/Discourage notification to prepare and submit a Full Application. Section IV.E of the FOA provides instructions on submitting a Full Application.

ARPA-E performs a preliminary review of Full Applications to determine whether they are compliant and responsive, as described in Section III.C of the FOA. ARPA-E reviews only compliant and responsive Full Applications.

## 5. Reply to Reviewer Comments

Once ARPA-E has completed its review of Full Applications, reviewer comments on compliant and responsive Full Applications are made available to Applicants via ARPA-E eXCHANGE. Applicants may submit an optional Reply to Reviewer Comments, which must be submitted by

the deadline stated in the FOA. Section IV.F of the FOA provides instructions on submitting a Reply to Reviewer Comments.

ARPA-E performs a preliminary review of Replies to determine whether they are compliant, as described in Section III.C.1 of the FOA. ARPA-E will review and consider compliant Replies only. ARPA-E will review and consider each compliant and responsive Full Application, even if no Reply is submitted or if the Reply is found to be non-compliant.

# 6. Pre-Selection Clarifications and "Down-Select" Process

Once ARPA-E completes its review of Full Applications and Replies to Reviewer Comments, it may, at the Contracting Officer's discretion, conduct a pre-selection clarification process and/or perform a "down-select" of Full Applications. Through the pre-selection clarification process or down-select process, ARPA-E may obtain additional information from select Applicants through pre-selection meetings, webinars, videoconferences, conference calls, or site visits that can be used to make a final selection determination. ARPA-E will not reimburse Applicants for travel and other expenses relating to pre-selection meetings and site visits, nor will these costs be eligible for reimbursement as pre-award costs.

ARPA-E may select applications for funding and make awards without pre-selection meetings and site visits. Participation in a pre-selection meeting or site visit with ARPA-E does not signify that Applicants have been selected for award negotiations.

### 7. SELECTION FOR AWARD NEGOTIATIONS

ARPA-E carefully considers all of the information obtained through the application process and makes an independent assessment of each compliant and responsive Full Application based on the criteria and program policy factors in Sections V.A.2 and V.B.1 of the FOA. The Selection Official may select or not select a Full Application for award negotiations. The Selection Official may also postpone a final selection determination on one or more Full Applications until a later date, subject to availability of funds and other factors. ARPA-E will enter into award negotiations only with selected Applicants.

Applicants are promptly notified of ARPA-E's selection determination. ARPA-E may stagger its selection determinations. As a result, some Applicants may receive their notification letter in advance of other Applicants. Please refer to Section VI.A of the FOA for guidance on award notifications.

#### 8. MANDATORY WEBINAR

All selected Applicants, including the Principal Investigator and the financial manager for the project, are required to participate in a webinar that is held within approximately one week of the selection notification. During the webinar, ARPA-E officials present important information on the award negotiation process, including deadlines for the completion of certain actions.

## B. Application Forms

Required forms for Full Applications are available on ARPA-E eXCHANGE (<a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a>), including the SF-424, Budget Justification Workbook/SF-424A, and Business Assurances & Disclosures Form. A sample response to the Business Assurances & Disclosures Form and a sample Summary Slide are also available on ARPA-E eXCHANGE. Applicants may use the templates available on ARPA-E eXCHANGE, including the template for the Concept Paper, the template for the Technical Volume of the Full Application, the template for the Summary Slide, the template for the Summary for Public Release, and the template for the Reply to Reviewer Comments.

# C. CONTENT AND FORM OF NOTICE OF INTENT

Each Applicant is required to enter the following information into ARPA-E eXCHANGE by the deadline stated in the FOA:

- Project Title;
- Lead Organization;
- Organization Type (Business < 500 Employees; Business > 1000 Employees; Business 500-1000 Employees; Federally Funded Research and Development Center (FFRDC); Government Owned and Operated; Non-Profit; University);
- Technical Subcategory or Subcategories (see Section I.D of the FOA); and

ARPA-E will not review or consider noncompliant Notices of Intent (see Section III.C.1 of the FOA).

ARPA-E eXCHANGE automatically assigns a Control Number upon the submission of a compliant Notice of Intent. Once logged in to ARPA-E eXCHANGE (<a href="https://arpa-e-foa.energy.gov/login.aspx">https://arpa-e-foa.energy.gov/login.aspx</a>), Applicants may access their submissions by clicking the "My Submissions" link in the navigation on the left side of the page. Every application that the Applicant has submitted to ARPA-E and the corresponding Control Number is displayed on that page. If the Applicant submits more than one application to a particular FOA, a different

Control Number is shown for each application. The Control Number must be included in the header of the Concept Paper, Full Application, and optional Reply to Reviewer Comments.

# D. CONTENT AND FORM OF CONCEPT PAPERS

<u>The Concept Paper is mandatory</u> (i.e. in order to submit a Full Application, a compliant and responsive Concept Paper must have been submitted) and must conform to the following formatting requirements:

- The Concept Paper must not exceed 4 pages in length including graphics, figures, and/or tables.
- The Concept Paper must be submitted in Adobe PDF format.
- The Concept Paper must be written in English.
- All pages must be formatted to fit on 8-1/2 by 11 inch paper with margins not less than one inch on every side. Single space all text and use Times New Roman typeface, a black font color, and a font size of 12 point or larger (except in figures and tables).
- The ARPA-E assigned Control Number, the Lead Organization Name, and the Principal Investigator's Last Name must be prominently displayed on the upper right corner of the header of every page. Page numbers must be included in the footer of every page.

ARPA-E will not review or consider noncompliant and/or nonresponsive Concept Papers (see Section III.C of the FOA).

Each Concept Paper should be limited to a single concept or technology. Unrelated concepts and technologies should not be consolidated into a single Concept Paper.

A fillable Concept Paper template is available on ARPA-E eXCHANGE at <a href="https://arpa-e-foa.energy.gov">https://arpa-e-foa.energy.gov</a>.

Concept Papers must conform to the content requirements described below. If Applicants exceed the maximum page length indicated above, ARPA-E will review only the authorized number of pages and disregard any additional pages:

#### 1. CONCEPT PAPER

## a. Concept Summary

 Describe the proposed concept with minimal jargon, and explain how it addresses the Program Objective of the FOA to support the development of potentially disruptive energy technologies.

## b. INNOVATION AND IMPACT

- Describe how the concept will have a positive impact on at least one of the ARPA-E mission areas in Section I.A of the FOA.
- Clearly identify the <u>energy opportunity</u> that would be realized through successful development and commercialization of the proposed technology.
- Clearly identify the technical challenge that needs to be solved in order to realize the identified energy opportunity.
- Describe how the proposed effort represents an innovative and potentially transformational solution to the identified technical challenge.
- Explain the concept's potential to be <u>disruptive</u> compared to existing or emerging technologies.
- Clearly identify quantitative technical performance and cost targets for the proposed technology. If applicable, compare the targets to current and emerging technologies.

## c. Proposed Work

- Clearly define the final deliverable(s) for the project and the overall technical approach used to achieve project objectives.
- Discuss alternative approaches considered, if any, and why the proposed approach is most appropriate for the project objectives.
- Describe the background, theory, simulation, modeling, experimental data, or other sound engineering and scientific practices or principles that support the proposed

approach. Provide specific examples of supporting data and/or appropriate citations to the scientific and technical literature.

- Describe why the proposed effort is a significant technical challenge and the key technical risks to the project. Does the approach require one or more entirely new technical developments to succeed? How will technical risk be mitigated?
- Identify techno-economic challenges to be overcome for the proposed technology to be commercially relevant.

#### d. TEAM ORGANIZATION AND CAPABILITIES

- Indicate the roles and responsibilities of the organizations and key personnel that comprise the Project Team.
- Provide the name, position, and institution of each key team member and describe in 1 2 sentences the skills and experience that he/she brings to the team.
- Identify key capabilities provided by the organizations comprising the Project Team and how those key capabilities will be used in the proposed effort.
- Identify (if applicable) previous collaborative efforts among team members relevant to the proposed effort.

## E. CONTENT AND FORM OF FULL APPLICATIONS

[TO BE INSERTED BY FOA MODIFICATION IN MAY 2015]

## F. CONTENT AND FORM OF REPLIES TO REVIEWER COMMENTS

[TO BE INSERTED BY FOA MODIFICATION IN MAY 2015]

## G. Intergovernmental Review

This program is not subject to Executive Order 12372 (Intergovernmental Review of Federal Programs).

# H. **FUNDING RESTRICTIONS**

[TO BE INSERTED BY FOA MODIFICATION IN MAY 2015]

# I. OTHER SUBMISSION REQUIREMENTS

#### Use of ARPA-E eXCHANGE

To apply to this FOA, Applicants must register with ARPA-E eXCHANGE (<a href="https://arpa-e-foa.energy.gov/Registration.aspx">https://arpa-e-foa.energy.gov/Registration.aspx</a>). Concept Papers, Full Applications, and Replies to Reviewer Comments must be submitted through ARPA-E eXCHANGE (<a href="https://arpa-e-foa.energy.gov/login.aspx">https://arpa-e-foa.energy.gov/login.aspx</a>). ARPA-E will not review or consider applications submitted through other means (e.g., fax, hand delivery, email, postal mail). For detailed guidance on using ARPA-E eXCHANGE, please refer to the "ARPA-E eXCHANGE User Guide" (<a href="https://arpa-e-foa.energy.gov/Manuals.aspx">https://arpa-e-foa.energy.gov/Manuals.aspx</a>).

Upon creating an application submission in ARPA-E eXCHANGE, Applicants will be assigned a Control Number. If the Applicant creates more than one application submission, a different Control Number will be assigned for each application.

Once logged in to ARPA-E eXCHANGE (<a href="https://arpa-e-foa.energy.gov/login.aspx">https://arpa-e-foa.energy.gov/login.aspx</a>), Applicants may access their submissions by clicking the "My Submissions" link in the navigation on the left side of the page. Every application that the Applicant has submitted to ARPA-E and the corresponding Control Number is displayed on that page. If the Applicant submits more than one application to a particular FOA, a different Control Number is shown for each application.

Applicants are responsible for meeting each submission deadline in ARPA-E eXCHANGE.

Applicants are strongly encouraged to submit their applications at least 48 hours in advance of the submission deadline. Under normal conditions (i.e., at least 48 hours in advance of the submission deadline), Applicants should allow at least 1 hour to submit a Concept Paper, or Full Application. In addition, Applicants should allow at least 15 minutes to submit a Reply to Reviewer Comments. Once the application is submitted in ARPA-E eXCHANGE, Applicants may revise or update their application until the expiration of the applicable deadline.

Applicants should not wait until the last minute to begin the submission process. During the final hours before the submission deadline, Applicants may experience server/connection congestion that prevents them from completing the necessary steps in ARPA-E eXCHANGE to submit their applications. ARPA-E will not extend the submission deadline for Applicants that fail to submit required information and documents due to server/connection congestion.

ARPA-E will not review or consider incomplete applications and applications received after the deadline stated in the FOA. Such applications will be deemed noncompliant (see Section III.C.1 of the FOA). The following errors could cause an application to be deemed "incomplete" and thus noncompliant:

- Failing to comply with the form and content requirements in Section IV of the FOA;
- Failing to enter required information in ARPA-E eXCHANGE;
- Failing to upload required document(s) to ARPA-E eXCHANGE;
- Uploading the wrong document(s) or application(s) to ARPA-E eXCHANGE; and
- Uploading the same document twice, but labeling it as different documents. (In the latter scenario, the Applicant failed to submit a required document.)

ARPA-E urges Applicants to carefully review their applications and to allow sufficient time for the submission of required information and documents.

## V. <u>APPLICATION REVIEW INFORMATION</u>

#### A. CRITERIA

ARPA-E performs a preliminary review of Concept Papers and Full Applications to determine whether they are compliant and responsive (see Section III.C of the FOA). ARPA-E also performs a preliminary review of Replies to Reviewer Comments to determine whether they are compliant.

ARPA-E considers a mix of quantitative and qualitative criteria in determining whether to encourage the submission of a Full Application and whether to select a Full Application for award negotiations.

#### 1. Criteria for Concept Papers

- (1) *Impact of the Proposed Technology* (50%) This criterion involves consideration of the following factors:
  - The extent to which the proposed quantitative material and/or technology metrics demonstrate the potential for a transformational and disruptive (not incremental) advancement compared to existing or emerging technologies;
    - The extent to which the proposed concept will have a positive impact on at least one of ARPA-E's mission areas in Section I.A of the FOA; and
  - The extent to which the Applicant demonstrates awareness of competing

commercial and emerging technologies and identifies how the proposed concept/technology provides significant improvement over existing solutions.

- (2) Overall Scientific and Technical Merit (50%) This criterion involves consideration of the following factors:
  - The feasibility of the proposed work, as justified by appropriate background, theory, simulation, modeling, experimental data, or other sound scientific and engineering practices;
  - The extent to which the Applicant proposes a sound technical approach to accomplish the proposed R&D objectives, including why the proposed concept is more appropriate than alternative approaches and how technical risk will be mitigated;
  - The extent to which project outcomes and final deliverables are clearly defined;
  - The extent to which the Applicant identifies techno-economic challenges that must be overcome for the proposed technology to be commercially relevant; and
  - The demonstrated capabilities of the individuals performing the project, the key capabilities of the organizations comprising the Project Team, the roles and responsibilities of each organization and (if applicable) previous collaborations among team members supporting the proposed project.

Submissions will not be evaluated against each other since they are not submitted in accordance with a common work statement. The above criteria will be weighted as follows:

Impact of the Proposed Technology	50%
Overall Scientific and Technical Merit	50%

#### 2. CRITERIA FOR FULL APPLICATIONS

[TO BE INSERTED BY FOA MODIFICATION IN MAY 2015]

# 3. CRITERIA FOR REPLIES TO REVIEWER COMMENTS

[TO BE INSERTED BY FOA MODIFICATION IN MAY 2015]

## **B.** Review and Selection Process

#### 1. Program Policy Factors

[TO BE INSERTED BY FOA MODIFICATION IN MAY 2015]

#### 2. ARPA-E REVIEWERS

By submitting an application to ARPA-E, Applicants consent to ARPA-E's use of Federal employees, contractors, and experts from educational institutions, nonprofits, industry, and governmental and intergovernmental entities as reviewers. ARPA-E selects reviewers based on their knowledge and understanding of the relevant field and application, their experience and skills, and their ability to provide constructive feedback on applications.

ARPA-E requires all reviewers to complete a Conflict-of-Interest Certification and Nondisclosure Agreement through which they disclose their knowledge of any actual or apparent conflicts and agree to safeguard confidential information contained in Concept Papers, Full Applications, and Replies to Reviewer Comments. In addition, ARPA-E trains its reviewers in proper evaluation techniques and procedures.

Applicants are not permitted to nominate reviewers for their applications. Applicants may contact the Contracting Officer by email (<u>ARPA-E-CO@hq.doe.gov</u>) if they have knowledge of a potential conflict of interest or a reasonable belief that a potential conflict exists.

#### 3. ARPA-E SUPPORT CONTRACTOR

ARPA-E utilizes contractors to assist with the evaluation of applications and project management. To avoid actual and apparent conflicts of interest, ARPA-E prohibits its support contractors from submitting or participating in the preparation of applications to ARPA-E.

By submitting an application to ARPA-E, Applicants represent that they are not performing support contractor services for ARPA-E in any capacity and did not obtain the assistance of ARPA-E's support contractor to prepare the application. ARPA-E will not consider any applications that are submitted by or prepared with the assistance of its support contractors.

### C. ANTICIPATED ANNOUNCEMENT AND AWARD DATES

[TO BE INSERTED BY FOA MODIFICATION IN MAY 2015]

### VI. AWARD ADMINISTRATION INFORMATION

#### A. AWARD NOTICES

#### 1. REJECTED SUBMISSIONS

Noncompliant and nonresponsive Concept Papers and Full Applications are rejected by the Contracting Officer and are not reviewed or considered. The Contracting Officer sends a notification letter by email to the technical and administrative points of contact designated by the Applicant in ARPA-E eXCHANGE. The notification letter states the basis upon which the Concept Paper or Full Application was rejected.

#### 2. CONCEPT PAPER NOTIFICATIONS

ARPA-E promptly notifies Applicants of its determination to encourage or discourage the submission of a Full Application. ARPA-E sends a notification letter by email to the technical and administrative points of contact designated by the Applicant in ARPA-E eXCHANGE. ARPA-E provides feedback in the notification letter in order to guide further development of the proposed technology.

Applicants may submit a Full Application even if they receive a notification discouraging them from doing so. By discouraging the submission of a Full Application, ARPA-E intends to convey its lack of programmatic interest in the proposed project. Such assessments do not necessarily reflect judgments on the merits of the proposed project. The purpose of the Concept Paper phase is to save Applicants the considerable time and expense of preparing a Full Application that is unlikely to be selected for award negotiations.

A notification letter encouraging the submission of a Full Application does <u>not</u> authorize the Applicant to commence performance of the project. Please refer to Section IV.H.2 of the FOA for guidance on pre-award costs.

#### 3. Full Application Notifications

[TO BE INSERTED BY FOA MODIFICATION IN MAY 2015]

#### B. Administrative and National Policy Requirements

[TO BE INSERTED BY FOA MODIFICATION IN MAY 2015]

# C. REPORTING

[TO BE INSERTED BY FOA MODIFICATION IN MAY 2015]

## **VII. AGENCY CONTACTS**

# A. COMMUNICATIONS WITH ARPA-E

Upon the issuance of a FOA, only the Contracting Officer may communicate with Applicants. ARPA-E personnel and our support contractors are prohibited from communicating (in writing or otherwise) with Applicants regarding the FOA. This "quiet period" remains in effect until ARPA-E's public announcement of its project selections.

During the "quiet period," Applicants are required to submit all questions regarding this FOA to ARPA-E-CO@hq.doe.gov.

- ARPA-E will post responses on a weekly basis to any questions that are received.
   ARPA-E may re-phrase questions or consolidate similar questions for administrative purposes.
- ARPA-E will cease to accept questions approximately 5 business days in advance of
  each submission deadline. Responses to questions received before the cutoff will be
  posted approximately one business day in advance of the submission deadline.
  ARPA-E may re-phrase questions or consolidate similar questions for administrative
  purposes.
- Responses are posted to "Frequently Asked Questions" on ARPA-E's website (<a href="http://arpa-e.energy.gov/faq">http://arpa-e.energy.gov/faq</a>).

Applicants may submit questions regarding ARPA-E eXCHANGE, ARPA-E's online application portal, to <a href="mailto:ExchangeHelp@hq.doe.gov">ExchangeHelp@hq.doe.gov</a>. ARPA-E will promptly respond to emails that raise legitimate, technical issues with ARPA-E eXCHANGE. ARPA-E will refer any questions regarding the FOA to ARPA-E-CO@hq.doe.gov.

ARPA-E will not accept or respond to communications received by other means (e.g., fax, telephone, mail, hand delivery). Emails sent to other email addresses will be disregarded.

During the "quiet period," only the Contracting Officer may authorize communications between ARPA-E personnel and Applicants. The Contracting Officer may communicate with Applicants

as necessary and appropriate. As described in Section IV.A of the FOA, the Contracting Officer may arrange pre-selection meetings and/or site visits during the "quiet period."

### B. DEBRIEFINGS

ARPA-E does not offer or provide debriefings. ARPA-E provides Applicants with a notification encouraging or discouraging the submission of a Full Application based on ARPA-E's assessment of the Concept Paper. In addition, ARPA-E provides Applicants with reviewer comments on Full Applications before the submission deadline for Replies to Reviewer Comments.

# **VIII.** OTHER INFORMATION

## A. FOAs and FOA Modifications

FOAs are posted on ARPA-E eXCHANGE (<a href="https://arpa-e-foa.energy.gov/">https://arpa-e-foa.energy.gov/</a>), Grants.gov (<a href="https://www.fedconnect.net/FedConnect/">https://www.fedconnect.net/FedConnect/</a>). Any modifications to the FOA are also posted to these websites. You can receive an e-mail when a modification is posted by registering with FedConnect as an interested party for this FOA. It is recommended that you register as soon as possible after release of the FOA to ensure that you receive timely notice of any modifications or other announcements. More information is available at <a href="https://www.fedconnect.net">https://www.fedconnect.net</a>.

# B. OBLIGATION OF PUBLIC FUNDS

The Contracting Officer is the only individual who can make awards on behalf of ARPA-E or obligate ARPA-E to the expenditure of public funds. A commitment or obligation by any individual other than the Contracting Officer, either explicit or implied, is invalid.

ARPA-E awards may not be transferred, assigned, or assumed without the prior written consent of a Contracting Officer.

# C. REQUIREMENT FOR FULL AND COMPLETE DISCLOSURE

Applicants are required to make a full and complete disclosure of the information requested in the Business Assurances & Disclosures Form. Disclosure of the requested information is mandatory. Any failure to make a full and complete disclosure of the requested information may result in:

 The rejection of a Concept Paper, Full Application, and/or Reply to Reviewer Comments;

- The termination of award negotiations;
- The modification, suspension, and/or termination of a funding agreement;
- The initiation of debarment proceedings, debarment, and/or a declaration of ineligibility for receipt of Federal contracts, subcontracts, and financial assistance and benefits; and
- Civil and/or criminal penalties.

## D. RETENTION OF SUBMISSIONS

ARPA-E expects to retain copies of all Concept Papers, Full Applications, Replies to Reviewer Comments, and other submissions. No submissions will be returned. By applying to ARPA-E for funding, Applicants consent to ARPA-E's retention of their submissions.

### E. Marking of Confidential Information

ARPA-E will use data and other information contained in Concept Papers, Full Applications, and Replies to Reviewer Comments strictly for evaluation purposes.

Concept Papers, Full Applications, Replies to Reviewer Comments, and other submissions containing confidential, proprietary, or privileged information must be marked as described below. Failure to comply with these marking requirements may result in the disclosure of the unmarked information under the Freedom of Information Act or otherwise. The U.S. Government is not liable for the disclosure or use of unmarked information, and may use or disclose such information for any purpose.

The cover sheet of the Concept Paper, Full Application, Reply to Reviewer Comments, or other submission must be marked as follows and identify the specific pages containing confidential, proprietary, or privileged information:

Notice of Restriction on Disclosure and Use of Data:

Pages [\_\_\_] of this document may contain confidential, proprietary, or privileged information that is exempt from public disclosure. Such information shall be used or disclosed only for evaluation purposes or in accordance with a financial assistance or loan agreement between the submitter and the Government. The Government may use or disclose any information that is not appropriately marked or otherwise restricted, regardless of source.

The header and footer of every page that contains confidential, proprietary, or privileged information must be marked as follows: "Contains Confidential, Proprietary, or Privileged Information Exempt from Public Disclosure." In addition, every line and paragraph containing proprietary, privileged, or trade secret information must be clearly marked with double brackets or highlighting.

## F. TITLE TO SUBJECT INVENTIONS

Ownership of subject inventions is governed pursuant to the authorities listed below. Typically, either by operation of law or under the authority of a patent waiver, Prime Recipients and Subrecipients may elect to retain title to their subject inventions under ARPA-E funding agreements.

- Domestic Small Businesses, Educational Institutions, and Nonprofits: Under the Bayh-Dole Act (35 U.S.C. § 200 et seq.), domestic small businesses, educational institutions, and nonprofits may elect to retain title to their subject inventions. If they elect to retain title, they must file a patent application in a timely fashion.
- All other parties: The Federal Non Nuclear Energy Act of 1974, 42. U.S.C. 5908, provides that the Government obtains title to new inventions unless a waiver is granted (see below).
- Class Waiver: Under 42 U.S.C. § 5908, title to subject inventions vests in the U.S.
  Government and large businesses and foreign entities do not have the automatic
  right to elect to retain title to subject inventions. However, ARPA-E typically issues
  "class patent waivers" under which large businesses and foreign entities that meet
  certain stated requirements may elect to retain title to their subject inventions. If a
  large business or foreign entity elects to retain title to its subject invention, it must
  file a patent application in a timely fashion.

# G. GOVERNMENT RIGHTS IN SUBJECT INVENTIONS

Where Prime Recipients and Subrecipients retain title to subject inventions, the U.S. Government retains certain rights.

#### 1. GOVERNMENT USE LICENSE

The U.S. Government retains a nonexclusive, nontransferable, irrevocable, paid-up license to practice or have practiced for or on behalf of the United States any subject invention

throughout the world. This license extends to contractors doing work on behalf of the Government.

#### 2. MARCH-IN RIGHTS

The U.S. Government retains march-in rights with respect to all subject inventions. Through "march-in rights," the Government may require a Prime Recipient or Subrecipient who has elected to retain title to a subject invention (or their assignees or exclusive licensees), to grant a license for use of the invention. In addition, the Government may grant licenses for use of the subject invention when Prime Recipients, Subrecipients, or their assignees and exclusive licensees refuse to do so.

The U.S. Government may exercise its march-in rights if it determines that such action is necessary under any of the four following conditions:

- The owner or licensee has not taken or is not expected to take effective steps to achieve practical application of the invention within a reasonable time;
- The owner or licensee has not taken action to alleviate health or safety needs in a reasonably satisfactory manner;
- The owner has not met public use requirements specified by Federal statutes in a reasonably satisfactory manner; or
- The U.S. Manufacturing requirement has not been met.

### H. RIGHTS IN TECHNICAL DATA

Data rights differ based on whether data is first produced under an award or instead was developed at private expense outside the award.

- Background or "Limited Rights Data": The U.S. Government will not normally require
  delivery of technical data developed solely at private expense prior to issuance of an
  award, except as necessary to monitor technical progress and evaluate the potential
  of proposed technologies to reach specific technical and cost metrics.
- Generated Data: The U.S. Government normally retains very broad rights in technical data produced under Government financial assistance awards, including the right to distribute to the public. However, pursuant to special statutory authority, certain categories of data generated under ARPA-E awards may be protected from public disclosure for up to five years. Such data should be clearly marked as described in Section VIII.E of the FOA. In addition, invention disclosures

may be protected from public disclosure for a reasonable time in order to allow for filing a patent application.

### I. REGULATIONS APPLICABLE TO RESULTING AWARDS

Effective December 26, 2014, this FOA and any awards made under it will be governed by 2 C.F.R. Part 200, the Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, as modified by 2 C.F.R. Part 910, the Department of Energy Financial Assistance Rules.

# J. PROTECTED PERSONALLY IDENTIFIABLE INFORMATION

Applicants may not include any Protected Personally Identifiable Information (Protected PII) in their submissions to ARPA-E. Protected PII is defined as data that, if compromised, could cause harm to an individual such as identity theft. Listed below are examples of Protected PII that Applicants must not include in their submissions.

- Social Security Numbers in any form;
- Place of Birth associated with an individual;
- Date of Birth associated with an individual;
- Mother's maiden name associated with an individual;
- Biometric record associated with an individual;
- Fingerprint;
- Iris scan;
- DNA;
- Medical history information associated with an individual;
- Medical conditions, including history of disease;
- Metric information, e.g. weight, height, blood pressure;
- Criminal history associated with an individual;
- Ratings;
- Disciplinary actions;
- Performance elements and standards (or work expectations) are PII when they are so
  intertwined with performance appraisals that their disclosure would reveal an
  individual's performance appraisal;
- Financial information associated with an individual;
- Credit card numbers;
- Bank account numbers; and
- Security clearance history or related information (not including actual clearances held).

## IX. GLOSSARY

**Applicant:** The entity that submits the application to ARPA-E. In the case of a Project Team, the Applicant is the lead organization listed on the application.

**Application:** The entire submission received by ARPA-E, including the Concept Paper, Full Application, and Reply to Reviewer Comments.

ARPA-E: Advanced Research Projects Agency-Energy.

**Cost Share:** The Prime Recipient share of the Total Project Cost.

**Deliverable**: A deliverable is the quantifiable goods or services that will be provided upon the successful completion of a project task or sub-task.

**DOE:** U.S. Department of Energy.

**DOE/NNSA:** U.S. Department of Energy/National Nuclear Security Administration

FFRDCs: Federally Funded Research and Development Centers.

**FOA:** Funding Opportunity Announcement.

**GOGOs:** U.S. Government Owned, Government Operated laboratories.

**Key Participant:** Any individual who would contribute in a substantive, measurable way to the execution of the proposed project.

**Milestone:** A milestone is the tangible, observable measurement that will be provided upon the successful completion of a project task or sub-task.

**Prime Recipient:** The signatory to the funding agreement with ARPA-E.

**PI**: Principal Investigator.

**Project Team:** A Project Team consists of the Prime Recipient, Subrecipients, and others performing or otherwise supporting work under an ARPA-E funding agreement.

**R&D:** Research and development.

**Standalone Applicant:** An Applicant that applies for funding on its own, not as part of a Project Team.

**Subject Invention:** Any invention conceived or first actually reduced to practice under an ARPA-E funding agreement.

**Task:** A task is an operation or segment of the work plan that requires both effort and resources. Each task (or sub-task) is connected to the overall objective of the project, via the achievement of a milestone or a deliverable.

**Total Project Cost:** The sum of the Prime Recipient share and the Federal Government share of total allowable costs. The Federal Government share generally includes costs incurred by GOGOs, FFRDCs, and GOCOs.

**TT&O:** Technology Transfer and Outreach. (See Section IV.H.8 of the FOA for more information).