# MOVIE ANALYSIS FOR SYRIATEL

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## **OUTLINE**

- Business Problem
- Data
- Methods
- Results
- Conclusions

### **BUSINESS PROBLEM**

• Churn rate

• Why do customers leave?

### **DATA**

Data was taken from Kaggle.

It gives information on 3,333 current and former customers.

#### **CONCLUSIONS**

- There are three items that may make a customer more likely to leave.
  - Customer service calls
  - Total day charges
  - International plan
- Limitations
  - The sample size

#### **NEXT STEPS**

- Further examination of the data
  - Larger dataset
- Examine the churn rate
  - Flat rates for calling plans
  - Better customer service or closer examination of the customer service calls

## **THANK YOU!**

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