



Get the right training to build and lead a world-class security team.

FOUNDATIONAL

MGT512
SANS Security Leadership Essentials for Managers with Knowledge Compression™
GSLC

MGT414
SANS Training Program for CISSP® Certification
GISP

SEC566
Implementing and Auditing the Critical Security Controls – In-Depth
GCCC

MGT525
IT Project Management, Effective Communication, and PMP® Exam Prep
GCPM

CORE

MGT514
IT Security Strategic Planning, Policy, and Leadership
GSTRT

MGT415
A Practical Introduction to Cybersecurity Risk Management

MGT517
Managing Security Operations: Detection, Response, and Intelligence

LEG523
Law of Data Security and Investigations
GLEG

SPECIALIZATION

AUD507
Auditing & Monitoring Networks, Perimeters, and Systems
GSNA

MGT433
Securing the Human: How to Build, Maintain, and Measure a High-Impact Awareness Program

MGT305
Technical Communication and Presentation Skills for Security Professionals

SANS Security Leadership



CISO Mind Map

Version 1.1

AND

Security Operations Center (SOC) Essential Functions

For Cyber Leaders of Today and Tomorrow

sans.org/curricula/management

Security Operations

- Prevention
 - Data Protection
 - Encryption, PKI, TLS
 - Data Loss Prevention (DLP)
 - Email Security
 - Network Security
 - Firewall, IDS/IPS, Proxy Filtering
 - VPN, Security Gateway
 - DDoS Protection
 - Application Security
 - Threat Modeling
 - Design Review
 - Secure Coding
 - Static Analysis
 - Web App Scanning
 - WAF, RASP
 - Endpoint Security
 - Anti-virus, Anti-malware
 - HIDS/HIPS, FIM
 - App Whitelisting
 - Secure Configurations
 - Active Defense
 - Patching

- Detection
 - Log Management/SIEM
 - Continuous Monitoring
 - Network Security Monitoring
 - NetFlow Analysis
 - Advanced Analytics
 - Threat Hunting
 - Penetration Testing
 - Red Team
 - Vulnerability Scanning
 - Human Sensor
 - Data Loss Prevention (DLP)
 - Security Operations Center (SOC)
 - Threat Intelligence
 - Threat Information Sharing
 - Industry Partnerships
- Response
 - Incident Handling Plan
 - Breach Preparation
 - Tabletop Exercises
 - Forensic Analysis
 - Crisis Management
 - Breach Communications

Risk Management

- Risk Frameworks
 - FAIR
 - NIST RMF
 - OCTAVE
 - TARA
- Risk Assessment Methodology
- Business Impact Analysis
- Risk Assessment Process
- Risk Analysis and Quantification
- Security Awareness
- Vulnerability Management
- Vendor Risk Management
- Physical Security
- Disaster Recovery (DR)
- Business Continuity Planning
- Policies and Procedures
- Risk Treatment
 - Mitigation Planning, Verification
 - Remediation, Cyber Insurance

Governance

- Strategy
- Business Alignment
- Risk Management
- Program Frameworks
 - NIST CSF
 - ISO 27000
- Control Frameworks
 - NIST 800-53
 - CIS Controls
- Program Structure
- Program Management
- Communications Plan
- Roles and Responsibilities
- Workforce Planning
- Resource Management
- Data Classification
- Security Policy
- Creating a Security Culture
- Security Training
 - Awareness Training
 - Role-Based Training
- Metrics and Reporting
- Program Management
- Communications Plan
- Stakeholder Management
- Negotiations
- Mission and Vision
- Values and Culture
- Roadmap Development
- Business Case Development
- Project Management
- Technical Leadership
- Change Management
- Security Consulting

Legal and Regulatory

- Compliance
 - PCI
 - SOX
 - HIPAA
 - FFIEC, CAT
 - FERPA
 - NERC CIP
 - NIST SP 800-37 and 800-53
- Privacy
 - Privacy Shield
 - EU GDPR
- Audit
 - SSAE 16
 - SOC 2
 - ISO 27001
 - FISMA and FedRAMP
 - NIST SP 800-53A
 - COSO

Business Enablement

- Product Security
 - Secure DevOps
 - Bug Bounties
 - Web, Mobile, Cloud AppSec
- Cloud Computing
 - Cloud Security Architecture
 - Cloud Guidelines
- Mobile
 - Bring Your Own Device (BYOD)
 - Mobile Policy
- Emerging Technologies
 - Internet of Things (IoT)
 - Augmented Reality (AR)
 - Virtual Reality (VR)
- Mergers and Acquisitions
 - Security Due Diligence

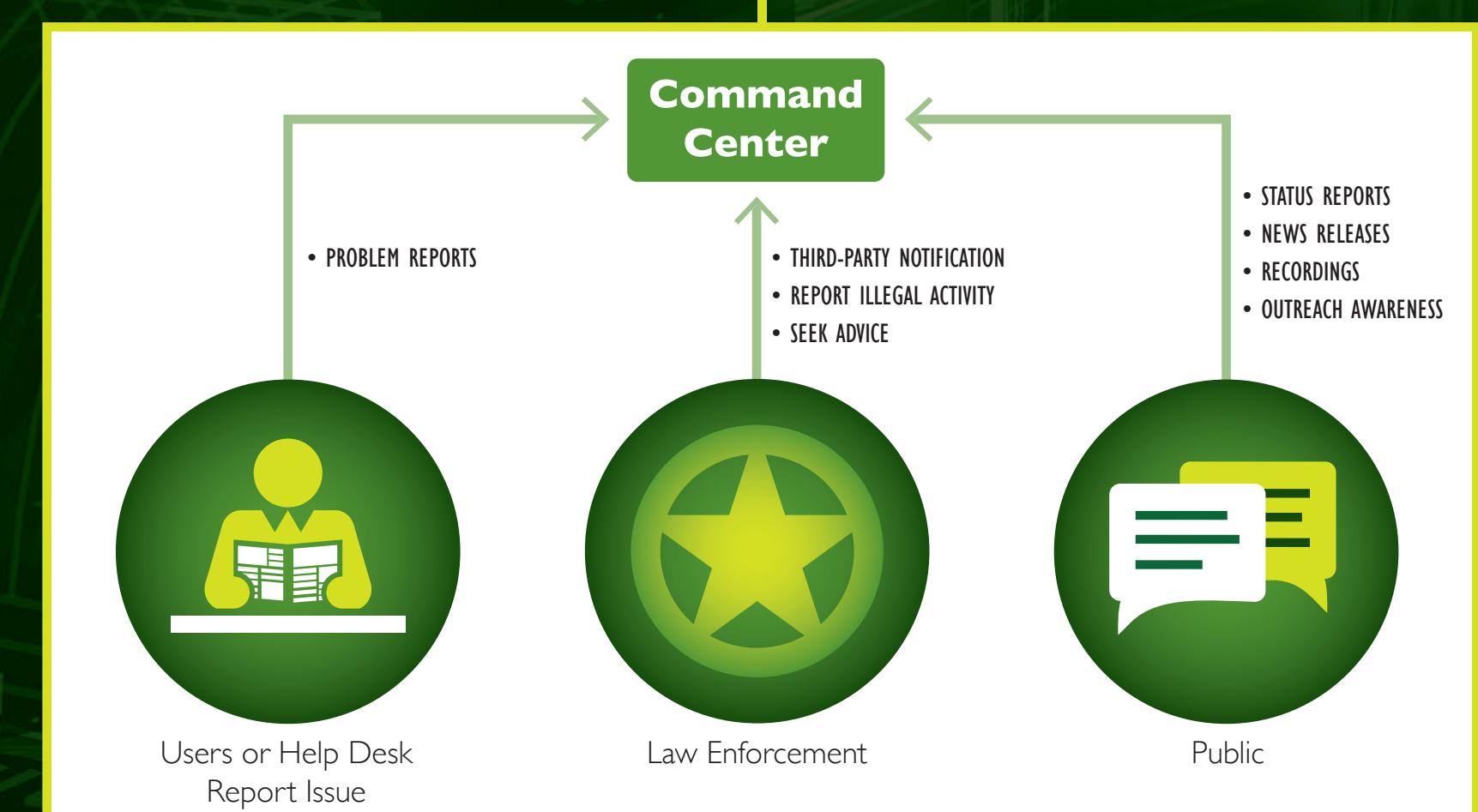
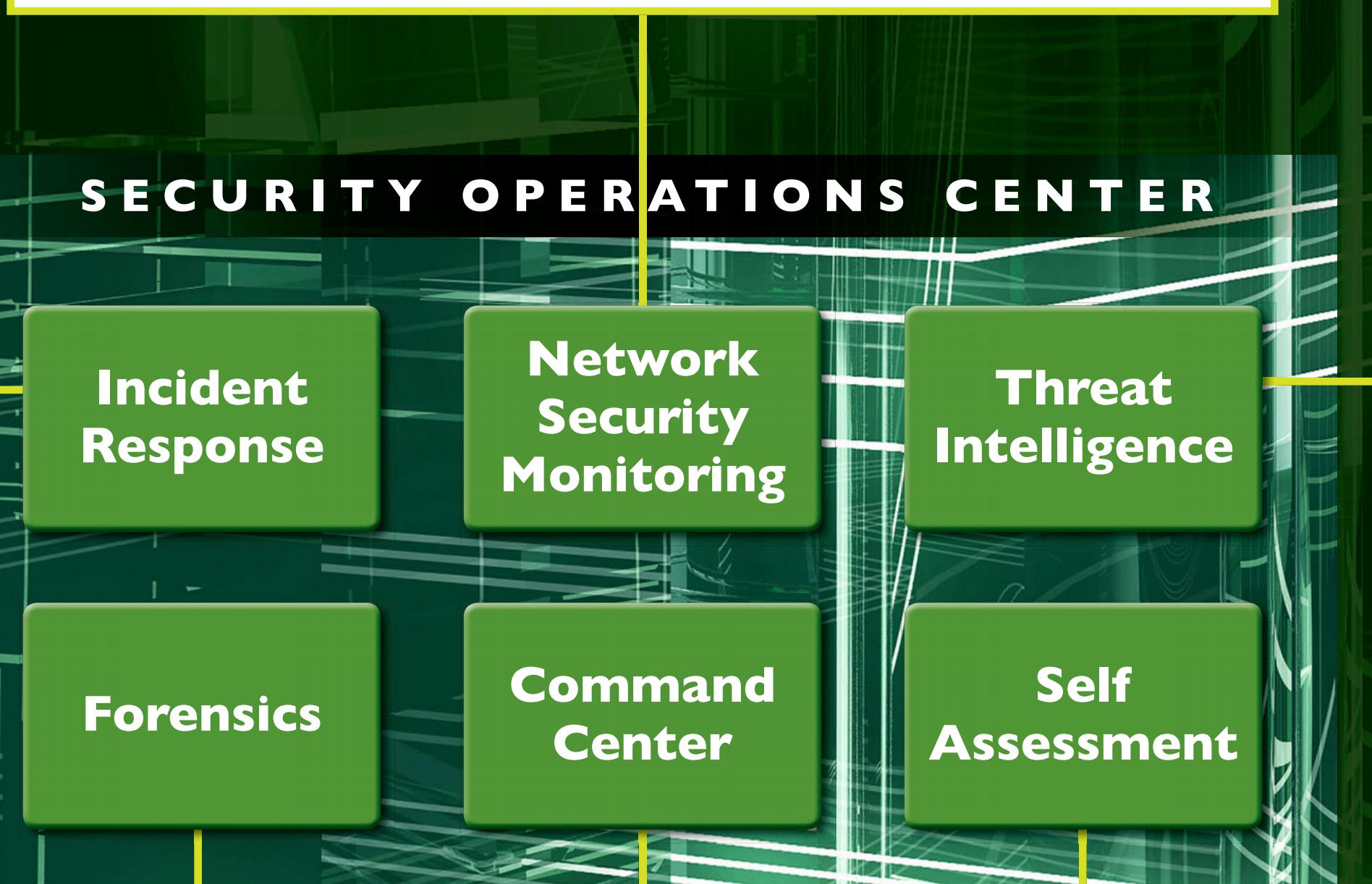
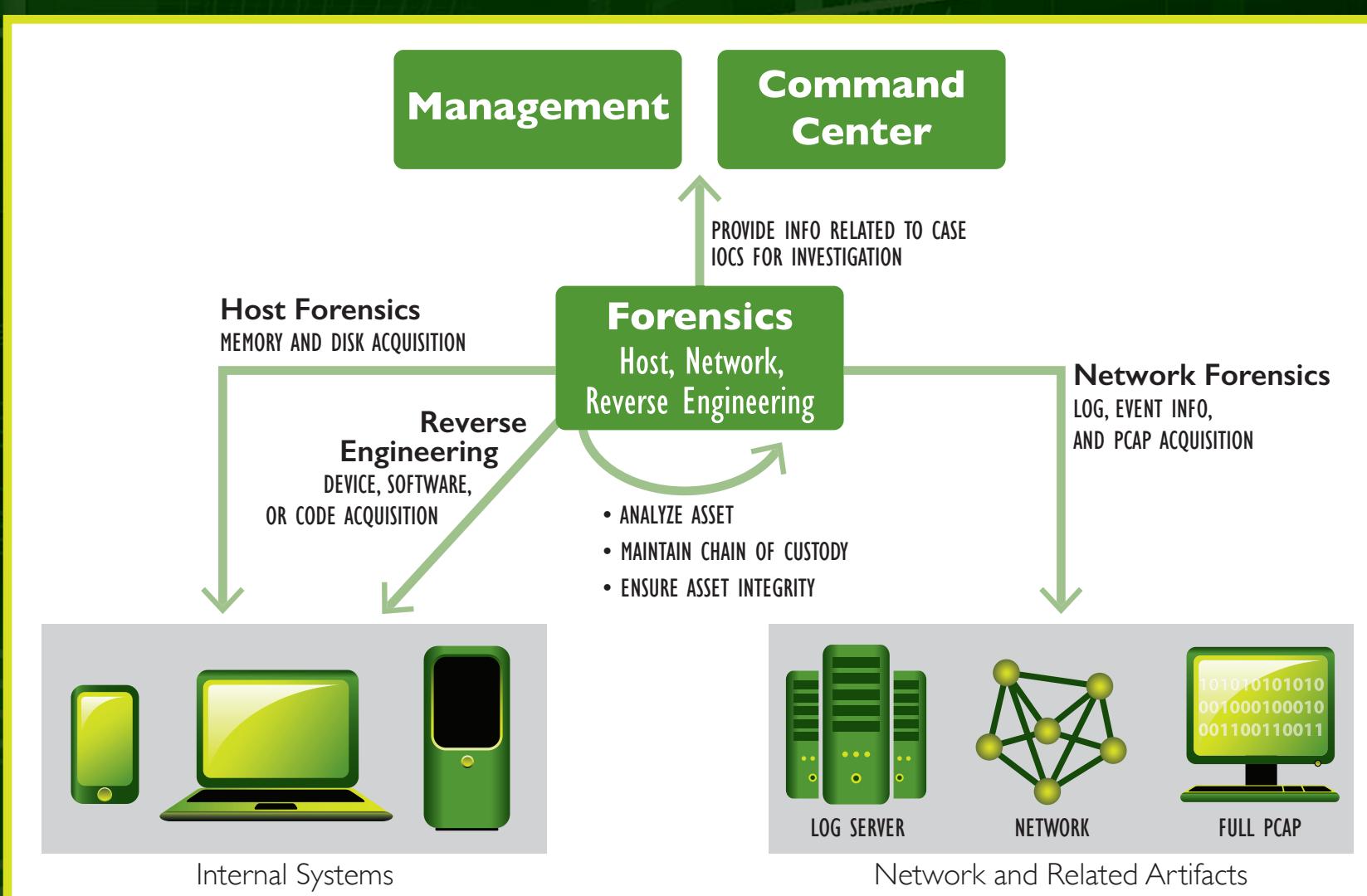
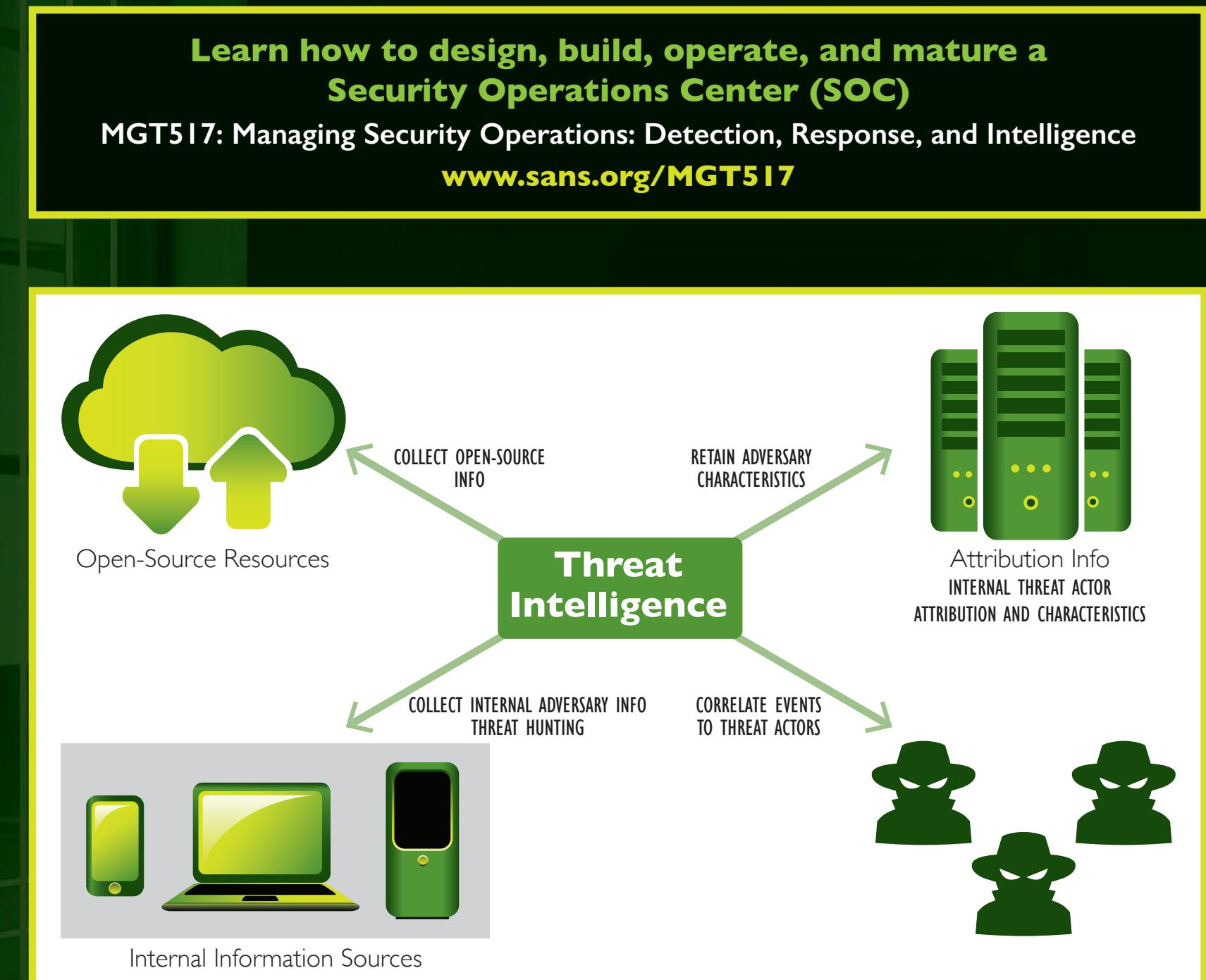
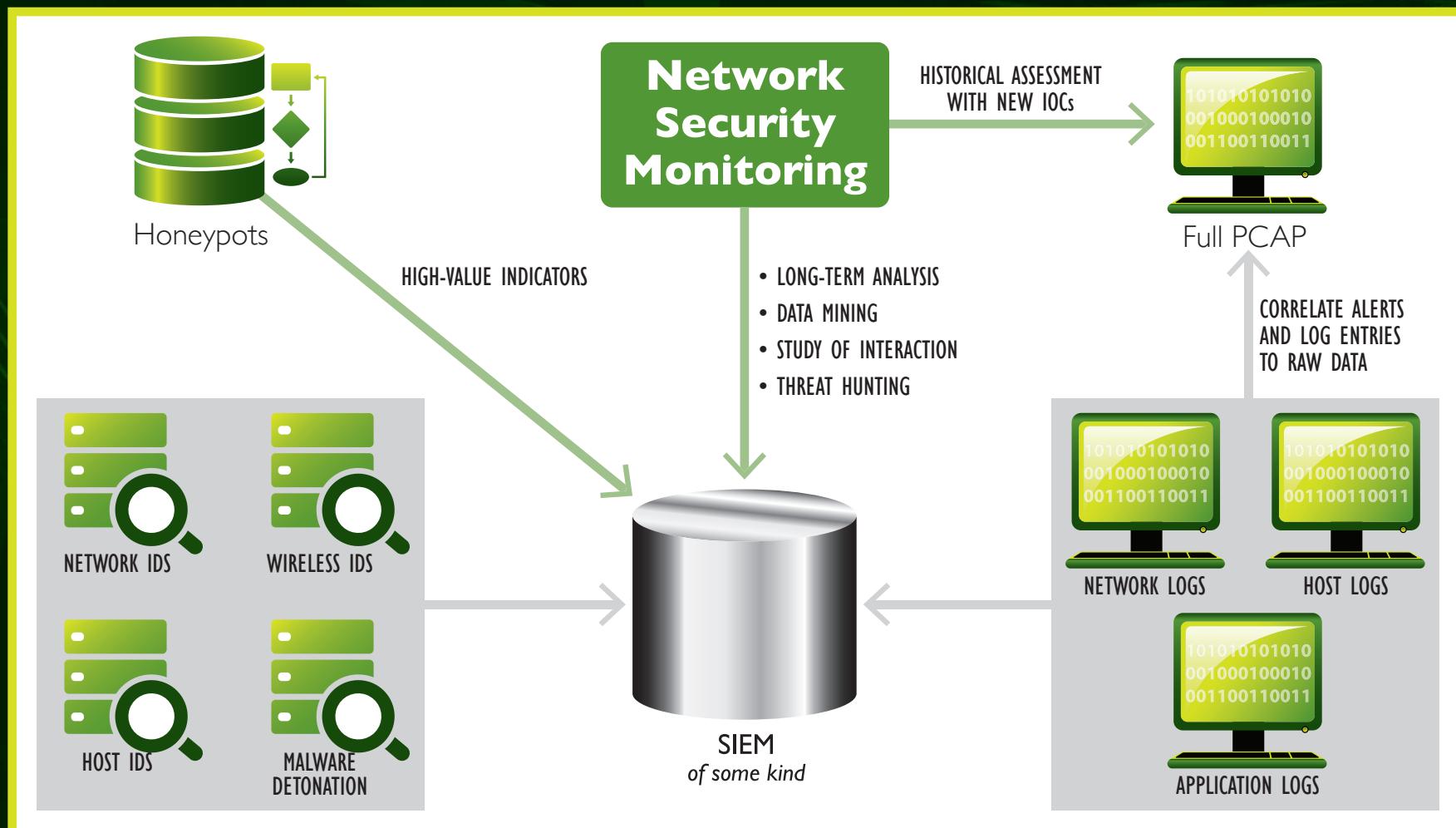
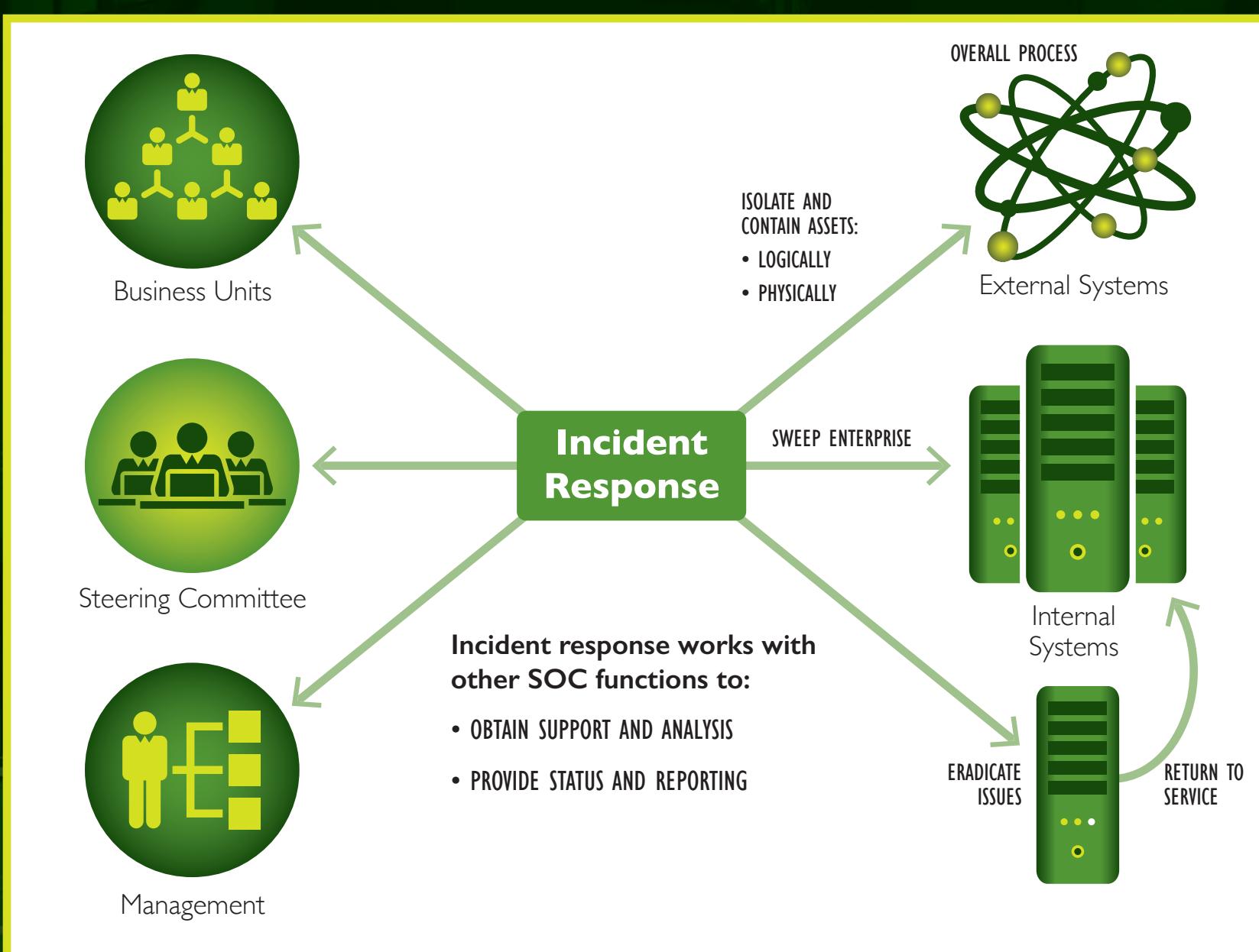
Identity and Access Management

- Provisioning/Deprovisioning
- Single Sign On (SSO)
- Federated Single Sign On (FSSO)
- Multi-Factor Authentication
- Role-Based Access Control (RBAC)
- Identity Store (LDAP, ActiveDirectory)

Leadership Skills

- Business Strategy
- Industry Knowledge
- Business Acumen
- Communication Skills
- Presentation Skills
- Strategic Planning
- IT Portfolio Management
- Technical Leadership
- Change Management
- Security Consulting
- Stakeholder Management
- Negotiations
- Mission and Vision
- Values and Culture
- Roadmap Development
- Business Case Development
- Project Management
- Technical Leadership
- Change Management
- Security Consulting
- Financial Planning
- Budgeting
- Innovation
- Marketing
- Leading Change
- Customer Relationships
- Team Building
- Mentoring

Security Operations Center (SOC) Essential Functions



Getting C-Level Support to Ensure a High-Impact SOC Rollout
<http://www.sans.org/u/nnD>
 By John Pescatore

Learn how to design, build, operate, and mature a
Security Operations Center (SOC)
MGT517: Managing Security Operations: Detection, Response, and Intelligence
www.sans.org/MGT517

MSSP Onboarding Checklist			
Organizational Requirements	Hiring Practices	Reports	
<ul style="list-style-type: none"> Defined ownership of security Good cultural fit Business partnership 	<ul style="list-style-type: none"> Drug tests Citizenship requirements 	<ul style="list-style-type: none"> Metrics and dashboards Status delivery frequency MTTD, MTTR 	
Hiring Standards	Suppliers, Partners, and Resellers	Organizational Stability	
<ul style="list-style-type: none"> Background checks Credit checks Security clearance References Certifications 	<ul style="list-style-type: none"> Access to customer data Connection to network 	<ul style="list-style-type: none"> Years in business Financially stable SLAs and failover capability Exit strategy 	
Adequately Staffed	Communication Tools	Communication Tools	
<ul style="list-style-type: none"> Staffing member ratios 	<ul style="list-style-type: none"> Case management solution Information sharing portal Secure chat 	<ul style="list-style-type: none"> Case management solution Information sharing portal Secure chat 	



Building a SOC	
What do you need to consider when utilizing a Managed Security Service Provider (MSSP) vs. building a SOC in-house?	
Outsourcing Pros	
<ul style="list-style-type: none"> Potential cost savings – building a SOC is expensive Fully trained and qualified staff Experience handling stressful situations Experience handling all types of security events effectively and efficiently Augments existing staff/fills gaps in hiring skills professionals Threat Intelligence – keeps you current on emerging threats Helps you leverage security intelligence across industries Industry information sharing Enables organizations to focus on core tasks Breaks down barriers in organizations where silos exist Enables 24x7x365 requirement Provides SLAs on how service will be provided Well-defined run book 	<ul style="list-style-type: none"> Unfamiliar with organization's business drivers/industry Limited on depth of service and capabilities Optimizes its systems to scale and services a large volume of customers Large customer base, lacks intimate knowledge Lack of dedicated resources & support for your organization Focused on maximizing profits Lack of specialization, excels at providing standard security services vs. customized Minimal opportunities for correlation unless all data are sent to the MSSP Outsourced threat intelligence has a short lifespan No incentive to help improve your operations Limited ability to store data