# **Brian Kleinberg**

linkedin.com/in/brian-kleinberg github.com/bkleinb78

Leveraging extensive retail with a focus on customer service and team collaboration, complemented by a comprehensive Full Stack Developer course, I aim to blend technical innovation with client-centric solutions. Eager to apply my programming skills in Python, Django, Javascript, React.js to develop user-friendly applications, I seek a role that marries my passion for technology with my proven track record in enhancing customer experiences and driving sales through technological solutions.

## **Work Experience**

Freelancer Upwork Jan 2023–Present

 Assisted in DevOps talks and website enhancements, including implementing new features for an existing Shopify site to improve user experience and functionality.

Mobile Expert T-mobile Aug 2020—Present

- Managed daily store operations, including opening, closing, and executing planogram adjustments.
- Ensured financial accuracy by balancing registers and making nightly deposits.
- Drove sales of T-Mobile products and services, effectively managing new and existing accounts.
- Leveraged specialized tools to identify and secure new business accounts, enhancing customer base.

Retail Sales Rep Sprint Dec 2018–Aug 2020

- Conducted daily store operations, including opening and closing procedures, with accountability for financial transactions and deposits.
- Excelled in sales roles, promoting Sprint products and services to both new and existing customers, consistently meeting sales targets.
- Maintained register accuracy and performed end-of-day financial reconciliations to ensure fiscal responsibility.

## Retail Store Manager TPR Chicago May 2015-Dec 2018

- Consistently met and exceeded sales goals and metrics through effective sales strategies and employee coaching.
- Provided hands-on technical troubleshooting expertise and served as a critical stakeholder in Marketing, Sales, and Operations.
- Trained and coached new employees to deliver exceptional customer experiences.

### **Education and Certifications**

• **Software Developer Certificate,** DevCodeCamp.

Oct 2022

• **Diploma, Niles North High School.** 

1997

## **Technologies and Languages**

Languages: Javascript, Django, Python, Html, Css, {other languages}
 Technologies: MySQL, , AWS, Git, Postman, (other technologies}
 Other: Data structures and algorithms, {other relevant skills}

## **Projects**

#### **DJ Karaoke Website**

- Redesigned a user-centric DJ Karaoke website, enhancing user interface and functionality, enabling singers to sign in and queue songs for performance.
- Demonstrated proficiency in full-stack development using Javascript, Reactjs, AXIOS, Python, Django, REST Framework, MySQL, and Bootstrap, ensuring a seamless user experience.

#### **Youtube Clone**

- Developed a Youtube Clone with features including user account registration,
  login/logout, and video search functionality mirroring the core features of YouTube.
- Implemented YouTube API for video playback and related video features, leveraging JavaScript, React.js, Python, Django RESt Framework and Google Charts for analytics visualization.

#### **Wedding Tracker**

- Created a single-page Wedding Tracker application to monitor live stream viewership, featuring real-time registration information forwarding to email.
- Utilized React.js, Javascript, and Tailwind CSS to deliver a responsive and functional user interface.