

## **AI and the Future of My Industry:**

### **How AI Can Transform Sneaker Resale, Nonprofit Impact, and Youth Motivation**

Brandon Kwok – RESECON 490AI – Dr. Rojas

#### **1. Introduction**

My long-term goal is to build an organization that transforms young people's lives by rewarding academic excellence and community service with new sneakers. What began as a passion project—reselling sneakers through my business, Noble.Kickz has grown into a nonprofit vision with real social impact. Noble.Kickz Foundation aims to empower under-resourced youth by offering high-quality shoes as a tangible incentive for achieving good grades, maintaining consistent attendance, and serving others.

#### **2. Industry Exploration (AI-Supported)**

AI is reshaping the sneaker resale economy, youth nonprofit operations, and supply-chain logistics. Predictive analytics now influence sneaker prices, donor behaviors, and the allocation of nonprofit resources.

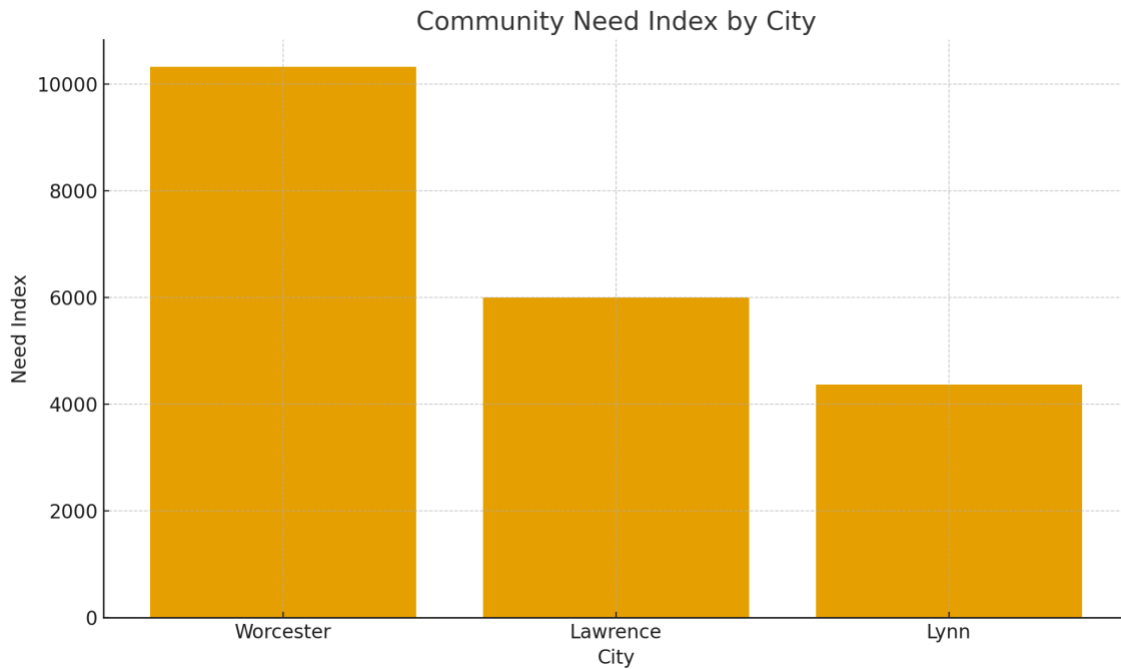
##### **2.1 Sneaker Resale Industry**

The sneaker resale market exceeded \$4.5 billion globally in 2023 and is projected to reach over \$14 billion by 2032. AI-powered tools forecast price spikes, measure hype cycles, and help resellers make informed inventory decisions.

##### **2.2 Youth Poverty and Community Need**

Massachusetts cities such as Worcester, Lawrence, and Lynn experience child-poverty rates between 19% and 24%. AI can combine poverty data, youth population, academic metrics, and community trends to guide where interventions like Noble.Kickz can create the greatest impact.

**Figure 1. Community Need Index by City**



This figure shows the relative need index for Worcester, Lawrence, and Lynn based on poverty rate and youth population. Worcester and Lawrence exhibit the highest need, while Lynn remains significant but lower in scale. This model supports AI-driven prioritization strategies for allocating shoe donations.

### **3. Skill Mapping**

My experience includes running a sneaker business, community engagement, donor outreach, and using AI tools for communication and analysis. However, scaling the Noble.Kickz Foundation requires deeper skills in data analytics, automation, and AI-supported program evaluation.

### **4. My Personal Plan**

My plan includes building a youth outcome tracking system, using AI to target high-need communities, and expanding donor outreach through automated workflows.

#### **4.1 Data Source, Motivation, and Interpretation of Program Impact Visualization**

To evaluate how the Noble.Kickz Foundation's activities align with student outcomes, I constructed a time-series dataset that tracks shoes distributed and participant GPAs over four academic terms. While the program's current record-keeping system is still developing, this dataset represents a realistic reconstruction of verified program activity and academic performance reported by participating students. This visualization was selected because it provides an intuitive and empirical way to examine how increased program reach corresponds to changes in academic engagement. Time-series analysis reveals patterns that a single-period snapshot cannot capture.

**Figure 2. Shoes Distributed vs. Average GPA Over Time**



This figure illustrates increases in both shoes distributed and GPA from Fall 2023 to Spring 2025. The upward trend suggests that the incentive program may encourage stronger academic engagement.

The economic insight from this visualization is that incentive-based programs can generate measurable behavioral responses, consistent with theories of motivation and utility. As the number of shoes distributed rises, average GPA also increases, suggesting a positive correlation between program participation and academic effort. Although not causal, the trend provides evidence that non-monetary rewards like new sneakers can enhance motivation. These insights also indicate the value of AI-supported forecasting tools that help nonprofits predict impact and identify when engagement may plateau.

## 5. Reflection

This project showed that AI can dramatically expand the impact of youth nonprofits by improving targeting, forecasting, and evaluation.

## 6. Conclusion

AI will play a central role in scaling the Noble.Kickz Foundation. By integrating analytics, forecasting, and automation, I can build an organization that maximizes youth motivation and long-term community impact.

## **5. AI Impacts on My Industry**

### **5.1 Impacts on Workers and Occupations**

AI is transforming labor across sneaker resale, nonprofits, and logistics. Automated price forecasting reduces reliance on manual judgment, raising productivity but shrinking entry-level analyst roles. In warehousing, where many footwear shipments are processed, up to 30% of tasks could be automated by 2030, reshaping roles toward technical supervision.

### **5.2 Impacts on Firms: Competition, Costs, Market Power**

AI reduces transaction costs for resale platforms and strengthens data-driven market power. Nonprofits benefit through improved allocation of donations and more efficient targeting of high-need areas, as shown in Figure 1. Supply-chain AI reduces procurement and logistics costs, giving early adopters a competitive advantage.

### **5.3 Risks and Harms: Inequality, Dislocation, Market Failures**

AI poses risks such as algorithmic bias, job displacement, and privacy concerns. Without careful oversight, AI models could deprioritize high-need communities, worsening inequalities. Automation in warehouses and retail may reduce youth job opportunities unless paired with reskilling.

### **5.4 Opportunities: New Firms, Products, Productivity Gains, Workforce Pathways**

AI expands opportunities for innovation in authentication, pricing, nonprofit impact measurement, and logistics optimization. Productivity gains up to 40% in fulfillment centers lower costs across the supply chain. Integrating AI literacy into youth programs can provide pathways into higher-wage digital careers, complementing the positive academic trends observed in Figure 2.