



Experience

Owner - Chinnock Enterprises

2012 - Present (4 years)

The DBA for my ongoing side-project. I do web-app design and development, scripting, administration, support, recovery, electronics repairs, and on-site installs (home-wide audio, cams, hdmi, ethernet, security, automation, etc).

Sales - Digitell Cellular(ref-1)

April 2015 - September 2015 (6 months)

I enjoy the intensity, intimacy, and immediacy of personal sales. Digitell offered every avenue for success: tools for getting people in, getting them happy, and bringing them back for more. The company structure had pleasantly low resistance and rampant talent scouting, allowing motivated individuals to exert maximum benefit within their competencies (and grow these areas) in short time.

Partner - Native Paint and Drywall(ref-3)

January 2014 - May 2014 (5 months)

I guided this startup into maturity, tackling partnerships, CRM, legal filings, infrastructure, and SEO/web-presence.

AppleCare iOS

April 2013 - December 2013 (9 months)

I provided technical support for Apple products and services, balancing several metrics and inventing upsells along the way.

Sales - Digitell Cellular(ref-1)

June 2011 - March 2013 (1 year 10 months)

This was a great experience and my first taste of sales. I was technically proficient in a market of emerging tech (remember smartphones five years ago) and at one of the least 'techie' demographics in the company. And so, I began collecting and evolving strategies for "earning the right," scope, guidance, and redirection, which have matured quite well to date.

Preschool Teacher - Lasting Impressions(ref-2)

May 2005 - December 2010 (5 years 8 months)

This was one of the most rewarding and stressful jobs I've ever had. It was also a challenging immersion into applied psychology with highly valuable takeaways.

Education

Catalina Foothills High School

2004-2007

High School Diploma, Media & Technology

Activities and Societies: Media, Theatre Productions, IT

Skills & Expertise

Microsoft Administration

Server 03,08,12

Linux Administration

RHEL 5,6,7

Debian

Gentoo

Network Administration

CCNA level understanding

Database Administration

mySQL/MariaDB

Neo4j/Cypher

MongoDB

Web Languages

JavaScript

ES5

ES6

jQuery

Node/V8

HTML 5

CSS 3

Hardware Components

Diagnostics

Circuit Theory

Repair and Reflow

Android

Electron Apps

Android Development

Bridge

Scripting

Perl

Bash

Python

Batch

Ruby

Leadership(ref-1,3)

Teambuilding

Management

Delegation

References

(ref-1)Daniel Bellizzi

Supervisor
520-343-8343

(ref-2)Ronald Spector

Supervisor
520-326-7834

(ref-4)Codepen & Github

Sample code for review
via my website.