



Buddha Institute is an initiative of **Education for Employability** Foundation (E2F) and SRIJAN

Buddha Fellowship Program

2024-2026

Creating a robust network of Development Entrepreneurs (DE) to improve the lives of vulnerable populations in rural and urban areas



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www.thebuddhainstitute.org



recruitment2023@thebuddhainstitute.org





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BUDDHA FELLOWSHIP PROGRAM

Buddha Fellowship Program is a social responsibility initiative of Buddha Institute.

Extended over a period of 24 months, it is a mentoring program for the Buddha Fellows. Six Buddha Entrepreneurship Clinics (BECs) are organised during this period to support them. Deserving Buddha Fellows will get support for further three years, on need basis.

Buddha Fellowship Program builds DEs' capacity by linking them with rural community, unlocking grants and private capital and providing mentoring by ading experts.







Support to the Buddha Fellow

Connect to NGOs offering services to social entrepreneurs

Upto Rs. 5 lakh in year 1 and additional Rs. 5 lakh in year 2, against mutually agreed deliverables, in two dimensions - social impact and business performance. These are returnable grants

On-going mentoring both at the grassroots level and in specially designed Buddha Entrepreneurship Clinics

Expert guidance on aspects like business strategy, operations, technology integration and marketing and a dedicated anchor

A growing network of experienced and mature Buddha Fellows who are traversing a similar journey

* these services are available for a fee

Buddha Fellows have to commit a 3-5% equity or/and financial pledge to support future Buddha Fellows

Are you the next Buddha Fellow?

Buddha Fellows are progressive in their thinking, passionate about creating an equitable society, and resilient in realising their dream. They take risks, have a problem-solving attitude, are innovative, and can deal with ambiguity.

Tangibly, we are looking for Organisations and founders meeting the following criteria

Organisation's Features:

- For profit enterprise, in operation for at least two years
- Direct impact on the lives of vulnerable population
- May be incubated elsewhere
- Preferred Sectors include
 - Agri Processing
 - Non timber forest produce processing & Marketing
 - Breed Improvement and VetCare Services
 - Rainwater Harvesting and Soil Health
 - Millets
 - Reducing Drudgery of Farm Labor (women)
 - Climate Action(including waste management & renewable energy)
 - Education
 - Health

Founders Traits • Desire to address issues like inequality, poverty, and dignity of life Ability to build consensus among different stakeholders Grit and determination • Track record of execution

Selection Criteria

For profit or Hybrid Enterprise

A demonstrable Proof of Concept

Robustness of Business

Scalability of the business model

Presence of Team, Co Founders,

Measurable Social Impact with communities, especially rural communities

Innovative idea meeting genuine customer need

Use of Technology - Data /Al



Geographic EXPANSION

We will enable you to grow your idea in a new geography or market. Experts will guide you to think deeper and perfect your solution. You can lean on the Buddha Entrepreneurship Network to rapidly gain traction.

NGOs in our network will help you garner trust within the community. These communities can help you source raw material for your business.

Our commitment to you

Quality Entrepreneurship clinic

Each fellow is paired with a dedicated mentor and a domain expert mentor

An anchor from BI will manage all official communications and administrative tasks for the fellow

Marketing and Branding

Value addition in developing technology platform

Developing a strategy for expanding consumer base and dealing with competition.

Improving Financial and HR management



Stabilization and GROWTH

We will support you in creating a long-term strategic plan for your development enterprise. With a view on operational success, we will also assist you in gaining access to the required human and financial resources towards realising your vision

Our team will actively help you secure grants or subsidies under relevant government schemes.

Buddha Entrepreneurship Clinics

Every quarter Buddha Fellows come to attend this offsite problem-solving workshop, which are called Buddha Entrepreneurship Clinic, where they meet with subject experts and mentors and come up with their own solutions. Buddha Fellows learn from each other's experience as well in these quarterly clinics

Assessment of Buddha Fellows' Needs

- New Recruitment
- Sales Teams management
- Food Processing technologies
- Community Connect Understanding of basic concepts like branding, marketing, financial management etc

Problem Solving Workshops

- Introduction
- Brain-storming on the problem sets
- Seeking Experts opinion
- Action Plan

Follow up Action

- Engagement between Buddha Fellows and Experts via Field Visit & Virtual Sessions
- Monthly & Quarterly
 Penorts

Mentors & Experts

- HR Head
- FMCG Food Business
- Cold Chain Management
 Expert
- NGO Head
- OB & OD Expert

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Chitranjan Dar



Umesh Damle



Ashok Grover

Dinesh Goel

Indranil Gupta



Mentors & Experts



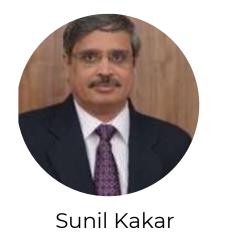














Mentors & Experts













Sudhindra Tatti



Foundation and The Good Gift, left their cushy corporate jobs meaningful life in the Nilgiris.

enterprise has helped save generate INR15,00,000 for women artisans, impacted 160+ families from indigenous communities and created 50+



oduce

2018-2020 Cohort of Buddha Fellows



Rakesh Gupta,
Gramshree
Chattisgarh, Rajasthan
Forest Produce Marketing



Kolli Madhu
M- LAND
Andhra Pradesh
Polyhouse Farming to Enhance Farmers' Income



Preethi Singh
Swarambh
Uttar Pradesh
Young Women Entrepreneurship in Gig Economy



Kaushalendra Yadav
Farmveda
Andhra Pradesh
Processing and Marketing Farm Produce



Darshan Doreswamy*
Phulwari- Rural Creches
Madhya Pradesh and Chhattisgarh
Under 3 Child Nutrition



Ravi Gajraj*
The Farming Monk
Maharashtra
Indigenous Tribals' Farm Produce Value Chain



Jitendra Yadav*
Aikya Organics
Uttar Pradesh
Organic Farming and Marketing



Satyam Bhandari Heart in Hills Uttarakhand & Rajasthan Millet and Mustard Value Chains



Namrata Acharya Khedut Samriddhi Tapi, Gujarat Organic Farming, Compost

Priyjeet Bose



Kalyani Chavali Sahrudaya Food Pune, Maharashtra Women Employment Healthy Foods



Ronald Castelino Agrinet Chamoli. Uttarakhand Regenerative Agriculture (Lemon Grass)



Satendrasingh Lilhare Bastar Se Bazar Tak Bastar, Chhattisgarh Forest Produce Marketing



Ravi Raj Koraj Handmade Paper Vadodara, Gujarat Craft. Waste Reduction





Mahesh Londhe Agrozee Organics Pune. Maharashtra Livelihoods, Healthy Foods Marketing

Angraj Swami

ECOWRAP

Jaipur, Rajasthan

Waste segregation, Zero Waste, Upcycling



Macramedecor Craft The Nilgiris, Tamil Nadu Women employment, Craft





Mayur Pawar

Wingrow Agritech



Prajwal M Oscillo Machines Hubballi, Karnataka, Farm Mechanisation



Rajesh Oza

Jovaki Agrofood

Udaipur, Rajasthan

Processing & Marketing Forest produce

Suhas Ramegowda



Healthy Foods, Processing, Market Linkage





K V RAMA SUBBA REDDY Andhra Pradesh mibbles Agriculture & Allied



Sheikh Ziaur West Bengal Paving+ Climate



Shashi Shikha Bihar, Haryana Kikaboni Living Private Limited Agriculture & Allied



Sharad Kumar Nirala Abhijit Sathe Bihar Maharashtra, Karnataka, UP, NCR Indijan Activated Agrifood JalSevak Solutions Agriculture & Allied Climate



Sharwan Kumar Rajasthan BK Farm Mechanization Private Limited Agriculture & Allied







Sudhanshu Gupta Rajasthan, J&K, MP, UP, Maharashtra SNL Innovations Agrculture & Allied



Kusum Tiwari

N.Delhi, Uttarakhand

mura collective

Agriculture & Allied







Sathishkumar CV Andhra Pradesh Swachha Kaadyam Agriculture & Allied



Sai Sudha Chebrolu

Gujurat, Odisha, Kerala

Bilvam Jaganmaata Herbals

Rest

Rishabh Suri Kerala qudrat Agriculture & Allied



Kamlesh M Karnataka The Farming Buddha Agriculture & Allied

Deepak Kumar

West Bengal

Yogita Biofarming

Agriculture & Allied



Akshay Dixit Maharashtra Vesatogo Innovations Agriculture & Allied



Devika Chandrashekaran Karnataka, Kerala, Tamil Nadu Fuselage Innovations Agriculture & Allied



Manash Pratim Kalita Assam Traditional Northeast Agriculture & Allied



Immaculate Anthony Arockiasamy Karnataka, Tamil Nadu IMA Recreation Rest



Rajul Patkar Pan India Global Soilsens Agriculture & Allied





Sreerag Ar Kerala FabUs Rest



Jaspal Singh Maharashtra, MP,NCR,Punjab, Rajasthan Gramya Agriculture & Allied



Ashok Gorre Telangana, Andhra Pradesh Rural Rise Agrinery LLP Agriculture & Allied



Pranjal Modi Jharkhand, Maharashtra TitLi Rest



Dhruv Joshi Uttarakhand,NCR GramSe Agriculture & Allied



Manju Vasudevan Kerala Forest Post Agriculture & Allied



Annu Sunny Kerala Graamya Agriculture & Allied





In 2021, Kalyani initiated a mission to uplift rural women in Maharashtra. A chemical engineer, driven by creating lasting change, she established standardized production methods, training marginalized women to craft wholesome snacks. SahRudaya, focused on social impact, partnered with farmers from four villages, employing seven women and boosting their incomes by INR 5000.

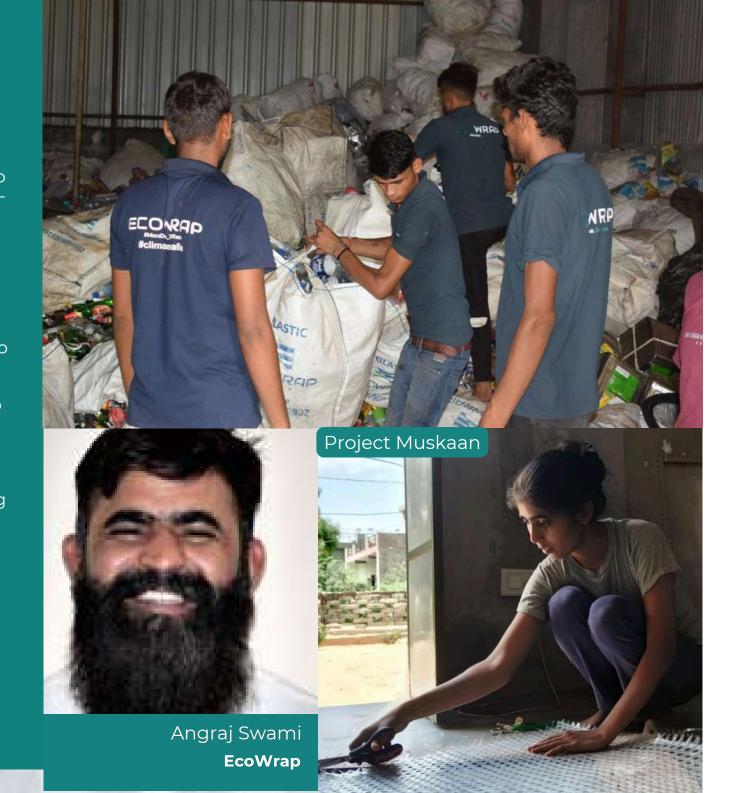
Awards from SELCO Foundation and Start-up India solidified their reputation. Expanding globally, they reached New Zealand and California. Kalyani's collaboration with mentors through the Buddha Fellowship enhanced branding and sales.

SahRudaya's growth is evident, serving 2300+ customers, fulfilling 750+ corporate orders, and offering nine unique products.

Angraj, in 2015 initiated a mission to revolutionize waste management in India with the "No Dump India" vision. He initially established a paper recycling plant but soon identified waste segregation as the key hurdle to effective recycling. To promote source-based waste segregation, he introduced a distinctive financial model offering cash incentives to individuals.

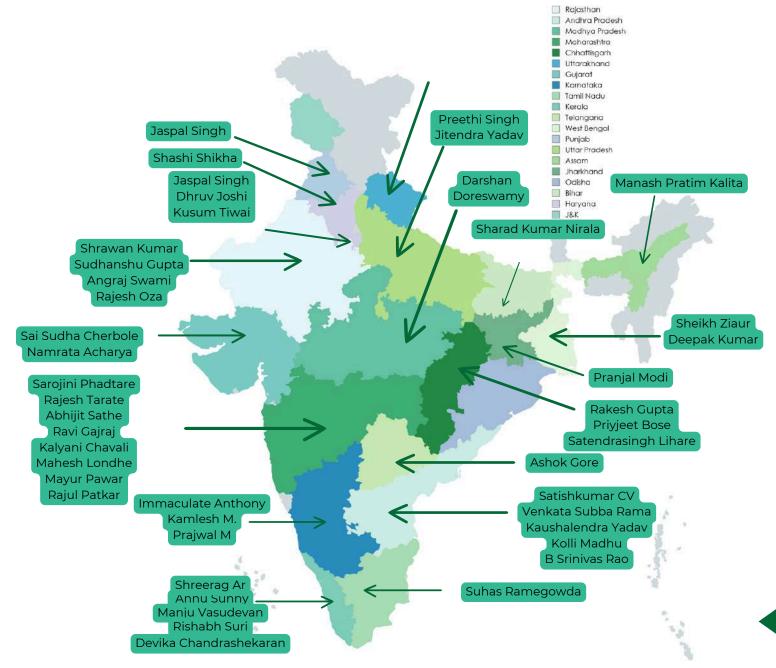
Ecowrap's progress involved collaborations with businesses like Oyo Rooms, employing cash incentives to motivate staff for proper waste segregation. The integration of an app streamlined operations, enhancing waste management efficiency.

Today, Ecowrap operates in multiple cities, partnering with hotels, exploring government collaborations, and empowering marginalized communities through initiatives like "Muskaan," promoting recycling and women's entrepreneurship.



46 Buddha Fellows: Pan India

- 46 Development Entrepreneurs in 15 States
- 100,000 families uplifted 300 jobs created
- Pioneering work creating value chains in agricultural products, women's employment and waste reduction
- Capital Mobilized by Buddha fellows (3 years): Rs. 9.4 cr
- Grant/Subsidy: Rs. 4.7 cr
- Equity: Rs. 1.7 cr
- debt: Rs. 3 cr



Overseas Supporters



Jugnu Jain _{Sapiens} Bioscience

Kamalesh

3 Lines Venture

Dwivedi

Capital



Nanda Nandkishore Acacia Group

Pankaj

Tandon Nvidia



Piyush Gupta

Rajiv Roy 3 Lines Venture

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Sudipto Roy Choudhury Bindya and Shankar Baliga Ganesh Sarpotdar Pawan Kumar Radhika Anand Kshitija Sardesai Pradeep Jain Vasant Joshi Vijaypal Arya

Abhaya Shankar Jyotsna Sitling

Muralidharan V Ravichandar

Yogesh Asthana MS Jagan

Shroff

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IIT Kanpur









Institutional Donors















Advisory Council



Ved Arya
Founder, SRIJAN
Co-Founder and
National
Convenor, RCRC



Rajesh Dahiya Founder CEO, GoodGovern Former ED, AXIS Bank



Om Damani Professor, IIT Mumbai



Chitranjan Dar
Former Member,
Management Committee,
ITC Ltd.



Sheila Hooda CEO, Alpha Advisory Partners, USA



Yogesh Jain
Co-founder
Jan Swasthya Sahyog



Rajeev Kapoor Retd. IAS Officer



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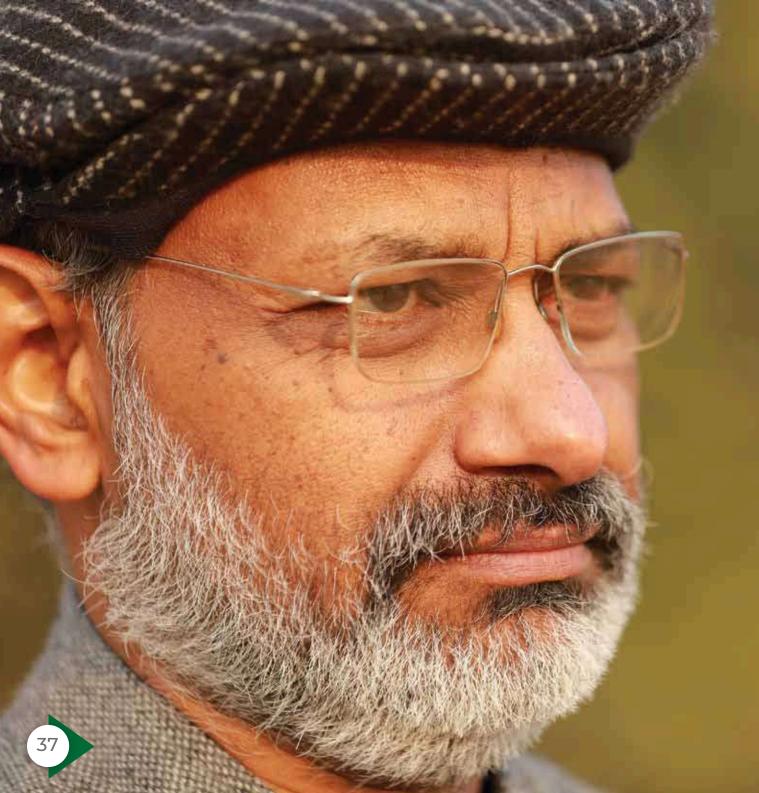
Sushil Ramola Founder, B-ABLE



Ankur Sarin
Professor, IIM
Ahmedabad



Gauri Singh
Dy. Director General,
IRENA,
Abu Dhabi



About Founder

Ved Arya is long time leader in India's development. A distinguished alumnus of IIT Kanpur, and post graduate of IIM Ahmedabad, he is the founder of SRIJAN, SIDS, and The Buddha Institute, and founder convenor of the RCRC coalition.

He is an Ashoka Fellow, UN Environment Program Fellow, Hubert Humphrey Fellow and Business Standard Social Entrepreneur of the year 2018.

The Team











Finance & Accounts



Knowledge Management



Theme Leader



Finance & Accounts



Anupam Pandey



Team Leader



Team Leader



Buddha Institute is hosted under the Education for Employability Foundation (E2F). E2F supports local enterprises and local organizations in establishing profitable and viable linkages with markets, government agencies, financial institutions or any such institution that would enhance their sustainability. It also imparts employability skills through relevant training and capacity building inputs among disadvantaged youth, differently abled and other segments of society in order to improve their prospects for employment, quality of life and social status. Buddha Institute has the Buddha Fellowship Program (BFP) under it.



SRIJAN stands for Self-Reliant Initiatives through Joint Action. It is a grassroots action organisation started in 1997 and has lifted 125,000 rural families out of poverty. For its work SRIJAN has been recognised by the Vodafone Mobile for Good Awards and ICICI-CNBC Inclusive India Award.