Business Analysis for Movie Production

Brad Blackwood



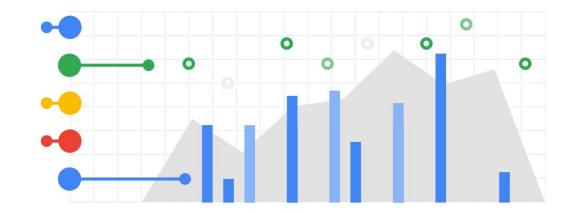
Overview

- Data
- Methods
- Analysis
- Conclusion



Data

- Sources
 - o IMDB
 - The Numbers
- Variables
 - Genre
 - o Return on Investment
 - Production cost
 - o Run-time
 - o Release date



Objectives

My aims are to provide <u>actionable insight</u>, supported by <u>data driven evidence</u> in order to <u>maximize profits</u> in the movie production industry.



Methods

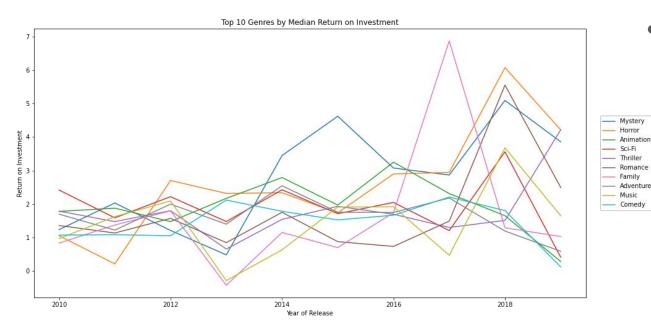
The data analyzed was normalized using on Return on Investment (ROI) $\,$

(Gross Revenue - Production Cost) ÷ Production Cost = ROI

Ex. ROI = 0, (Revenue = Cost)

Ex. ROI = 2, (200% return on investment)

What Genres are Trending?

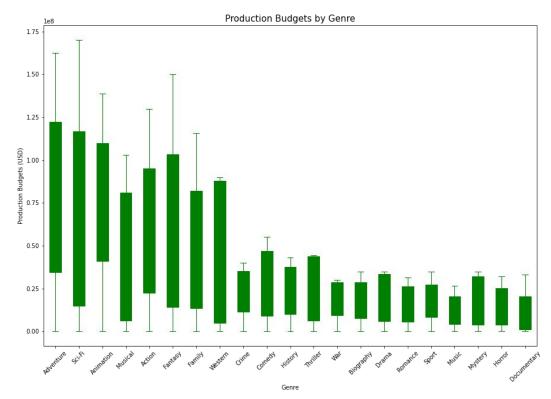


 What genres have become more profitable recently?

- Horror
- Mystery
- Thriller
- o Sci-Fi

Production Costs

- More expensive
 - o Sci-Fi
 - Action
 - Animated
- Less expensive
 - Horror
 - Mystery
 - Thriller
 - o Comedy



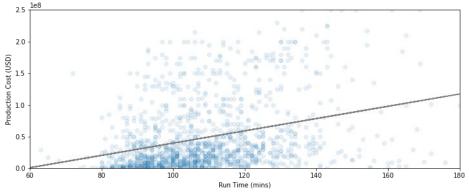
Movie Length Analysis

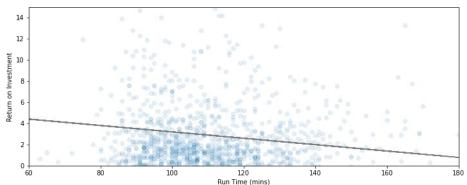
Optimizing the Budget

How does the length of the movies affect its profitability?

Top figure: Longer movies cost more to produce.

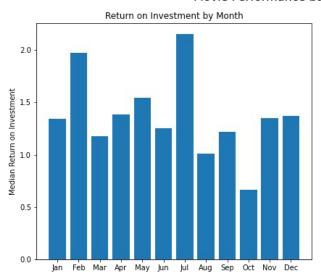
Bottom figure: Shorter movies tend to be more profitable.

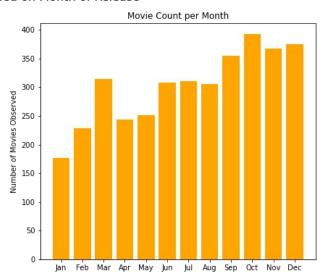




Time of Release

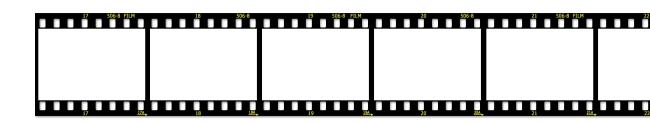
Movie Performance based on Month of Release





- Good Release Months
 - July
 - February
- Poor release Month
 - October

Conclusion



- Genre selection
 - o High Budget (>\$50 mil USD): Sci-Fi
 - o Low Budget (<\$50 mil USD): Horror, Mystery, Romance, Music, and Thriller movies.
- Reduce Runtime
 - Keeping the runtime at 100 mins or less decreases the production cost, resulting in better returns.
- Release Date
 - Historical Data shows movies released in February and July are more profitable.
 - Avoid release in a film in October.

Questions?

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Thank You!

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