

Hello

I'm Blake Neely

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<https://blakeneely.github.io>

Languages and Frameworks

HTML5, CSS, Bootstrap, Bulma, JavaScript, jQuery, Node.js, AJAX, Moment.js, Firebase

Experience

MARCH 2016 - PRESENT

Verizon, Hendersonville, TN - *Solutions Manager*

- Inspire my team with training and coaching to deliver an exceptional customer experience by managing customer flow & store traffic
- Identify any selling skill gaps, then create and implement development plans to help the team meet and exceed sales metrics & quota assignments
- Run store operations – analyze staffing needs, report financial and sales data, manage cash, meet compliance, open trouble tickets with Facilities/Network/IT as needed to ensure store up-time & functionality.

JUNE 2015 - MARCH 2016

Verizon, Gallatin, TN - *Floating Solutions Manager*

- Assist nearby stores' operations – staffing needs, manage cash, meet compliance
- Inspire nearby store teams with training and coaching
- Identify any selling gaps, then create and implement development plans

SEPT 2010 - JUNE 2015

Verizon, Hendersonville, TN - *Solutions Specialist*

- Meet and exceed monthly sales targets
- Actively listen to customers to provide them solutions that simplify and organize their lives
- Create personal connections and educate customers to make tech look simple

Education

JULY 2019 - PRESENT

Vanderbilt Coding Bootcamp - *Full Stack Web Developer*

Learned, built, and deployed many dynamic web applications focusing on elegant, simple user-friendly designs.

AUG 2001 - AUG 2006

Middle Tennessee State University - *BBA in Marketing*

President of SIFE (Students in Free Enterprise)