

Time Series Case Study



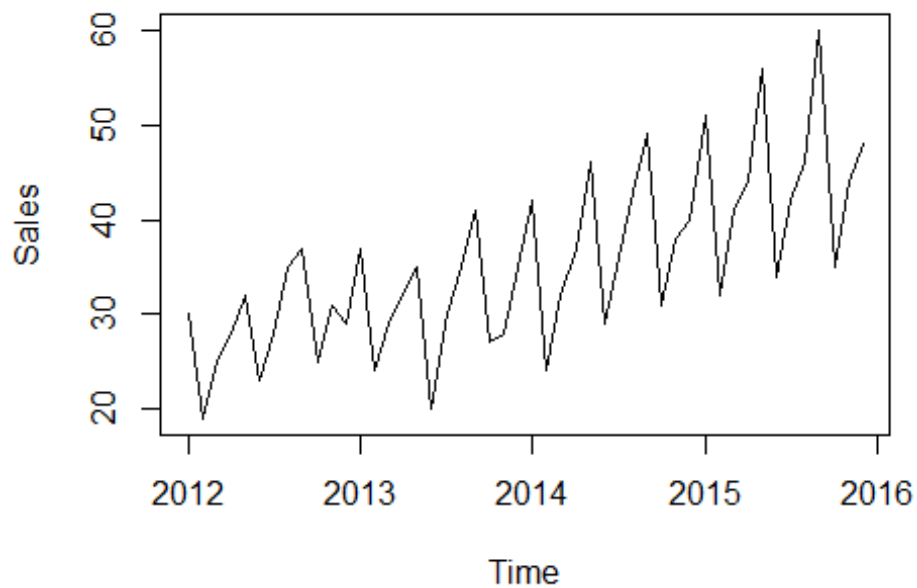
Contents

Data.....	3
Decomposing the series.....	4
Modelling.....	4
Forecasting	5
Diagnostics	6

Data

Load the dataset into R and plot the data series. It is always good to plot the dataset as a first step so that we could get have some understanding of the components in the series. Convert the series into a time series data. Since the series is a monthly data starting from 2012 we set the frequency to 12 and also set the start period for the series.

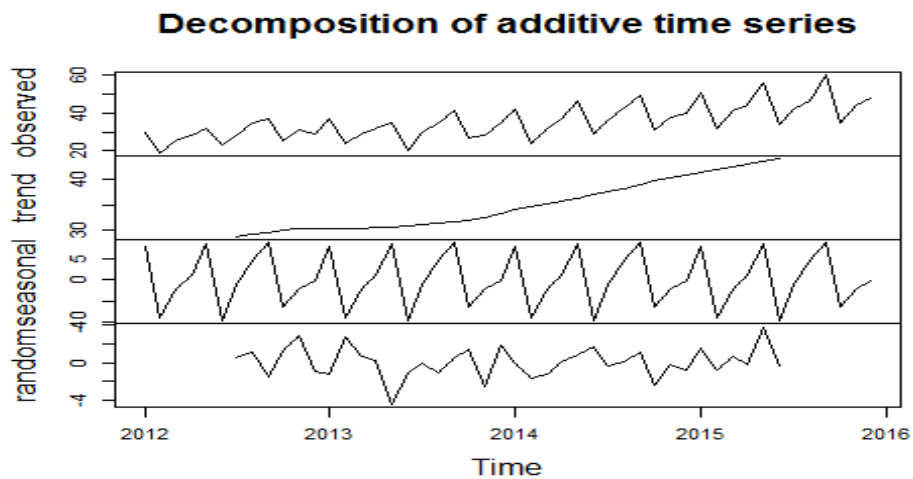
```
SalesData = read.csv("Sales.csv")  
SalesDataTS = ts(SalesData, frequency=12, start=c(2012,1))  
plot(SalesDataTS)
```



Decomposing the series

To help us find the components in the series we could use the `decompose` function. Plot the object obtained after applying `decompose`.

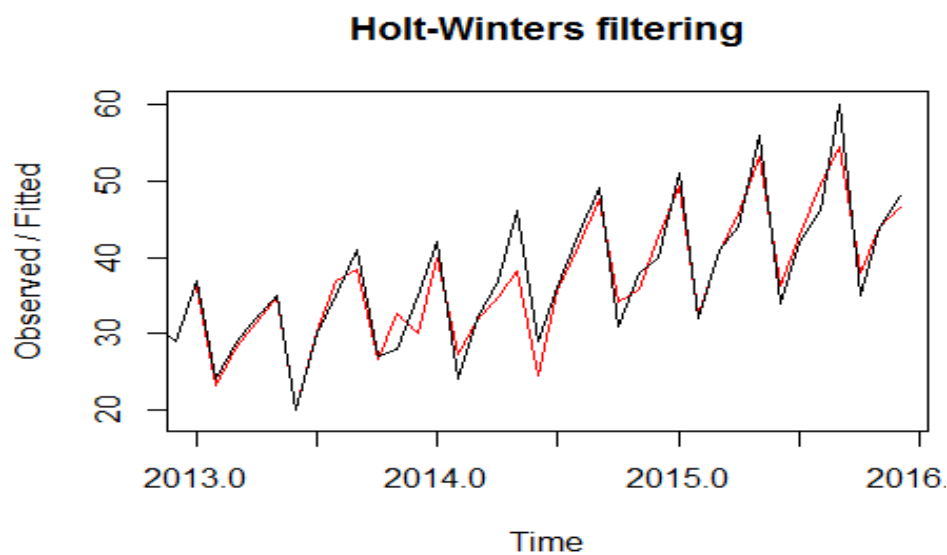
```
Decomp = decompose(SalesDataTS)
plot(Decomp)
```



The plot clearly indicates that there is level, trend and seasonal components in the sales. Hence we would go for HoltWinters method.

Modelling

```
SalesDataHW = HoltWinters(SalesDataTS)
plot(SalesDataHW)
```



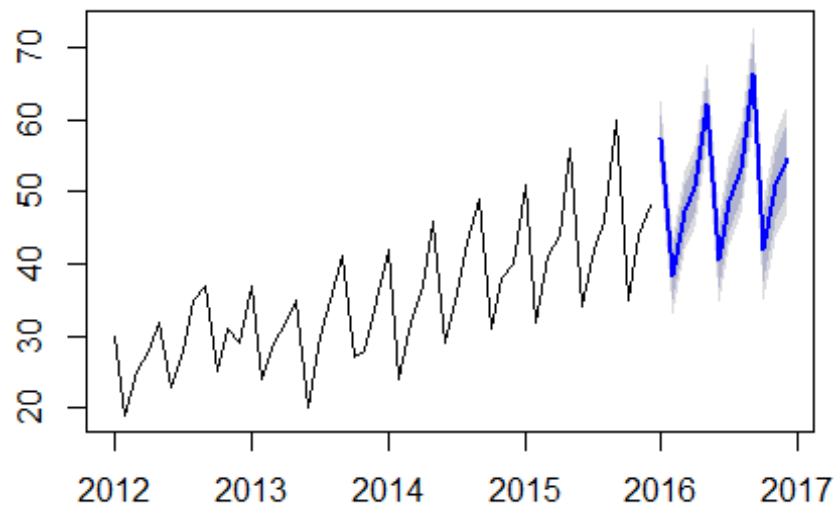
The plot suggests that HoltWinters was able to give us decent fit indicating that we could use the model for further forecasting. For forecasting we would use the `forecast.HoltWinters` function and set the forecast period to 12 since we need to forecast for the next year.

Forecasting

```
library(forecast)

SalesDataFC = forecast.HoltWinters(SalesDataHW, h=12)
plot(SalesDataFC)
```

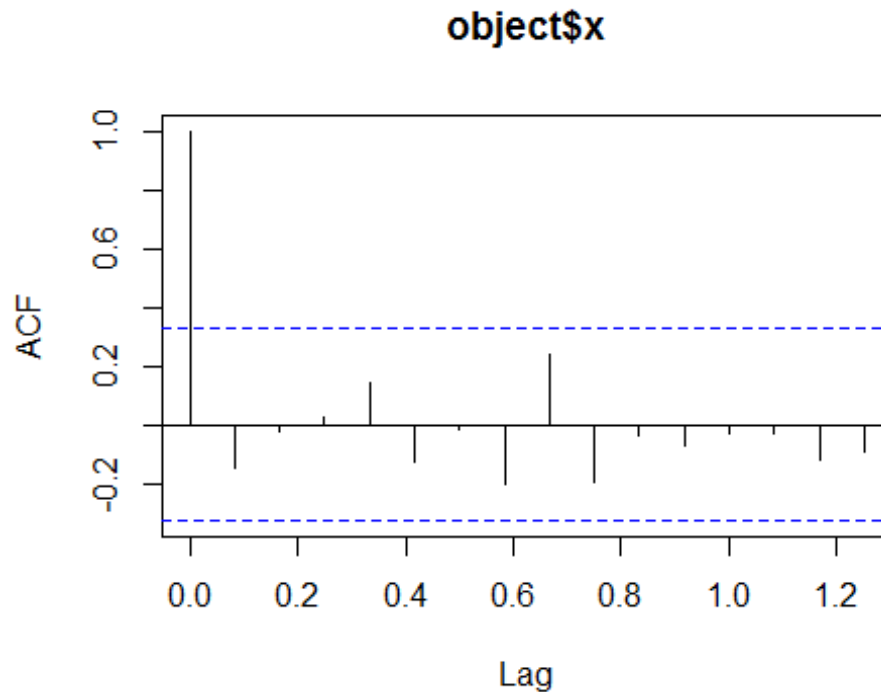
Forecasts from HoltWinters



Diagnostics

Finally we need to perform the fit diagnostics which would help in checking for the assumptions.

```
acf(SalesDataFC$residuals)
```



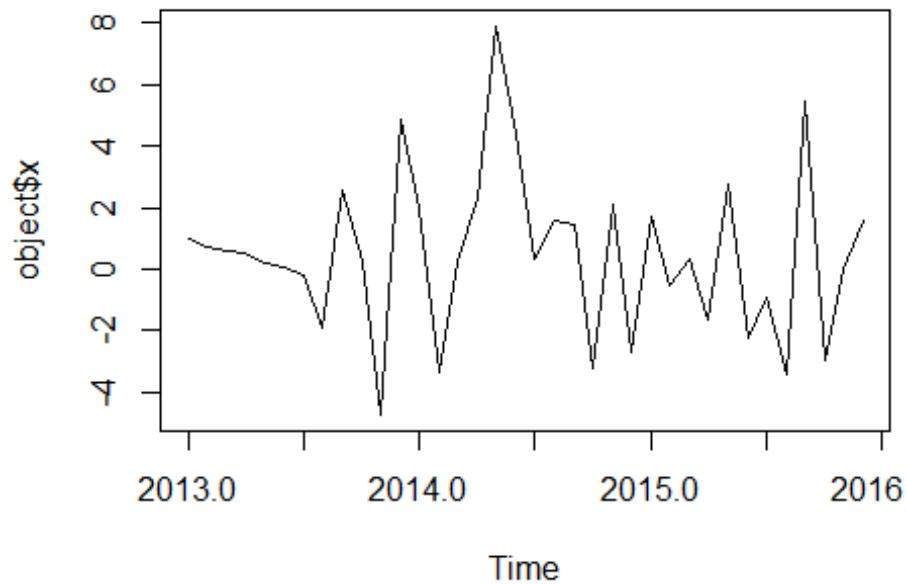
Since the acf plot indicates that the lags are within significance bounds indicating the errors are not autocorrelated.

```
Box.test(SalesDataFC$residuals, lag=20, type="Ljung-Box")
```

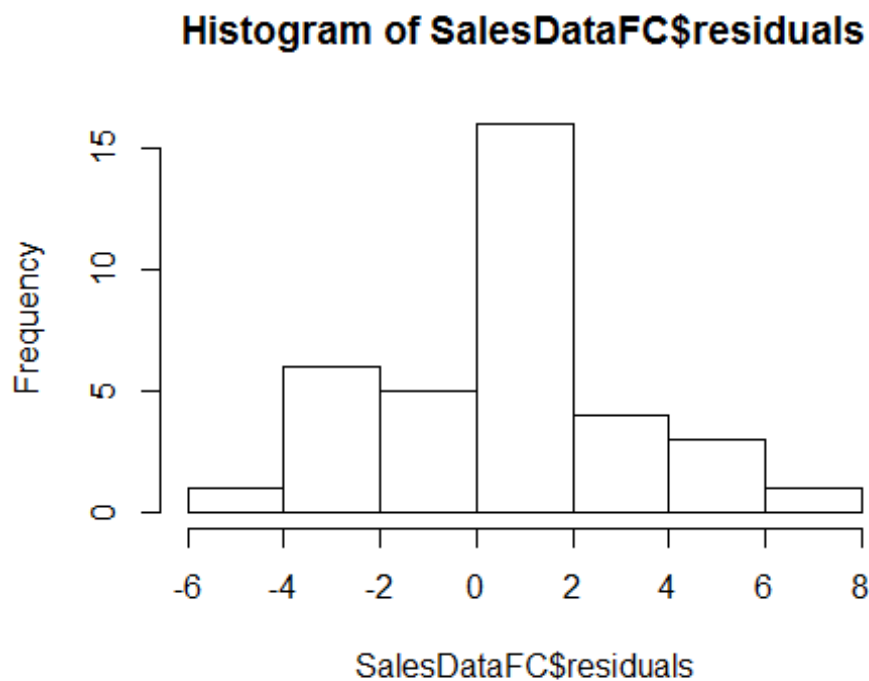
```
##  
## Box-Ljung test  
##  
## data: SalesDataFC$residuals  
## X-squared = 13.854, df = 20, p-value = 0.8378
```

Since the p-value for Ljung-Box test is 0.8378, indicating that there is little evidence of non-zero autocorrelations at lags 1-20

```
plot(SalesDataFC$residuals)
```



```
hist(SalesDataFC$residuals)
```



The line plot indicates that the errors are randomly distributed and the histogram indicates that mean of the error distribution is close to 0.