



Decision  
Analysis



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# Decision Analysis 1—Probabilistic Dominance

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# What Are the Ex Ante Odds of This? (30 Teams; Dodger Fans Need NEVER Know!)





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Slide No. 3

# Midterm Redux

- There was a statement (10): *If Giovanni is extremely risk averse, he will always choose the alternative with the least down side*
  - If “extremely risk averse” were interpreted as “large but finite,” the statement is not always true. (You can find a set of probabilities that refutes it.)
  - If “extremely risk averse” were interpreted as “passing to the infinitely high limit,” the statement is true. This was the interpretation we intended, but...
- Clarity was lacking.
- We have credited both answers as correct.
- Everyone’s score increased. Clarity is important



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# **“Do We Really Need All This Risk Rigmarole?”**

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- How do I get Intel to share with me all their u-curve stuff?
- How would I get the Department of Education to share with me all their u-curve stuff? What is their u-curve anyway?
- This is fascinating and very insightful information.
- Probability courses don't emphasize it because they don't generally contain u-curves.



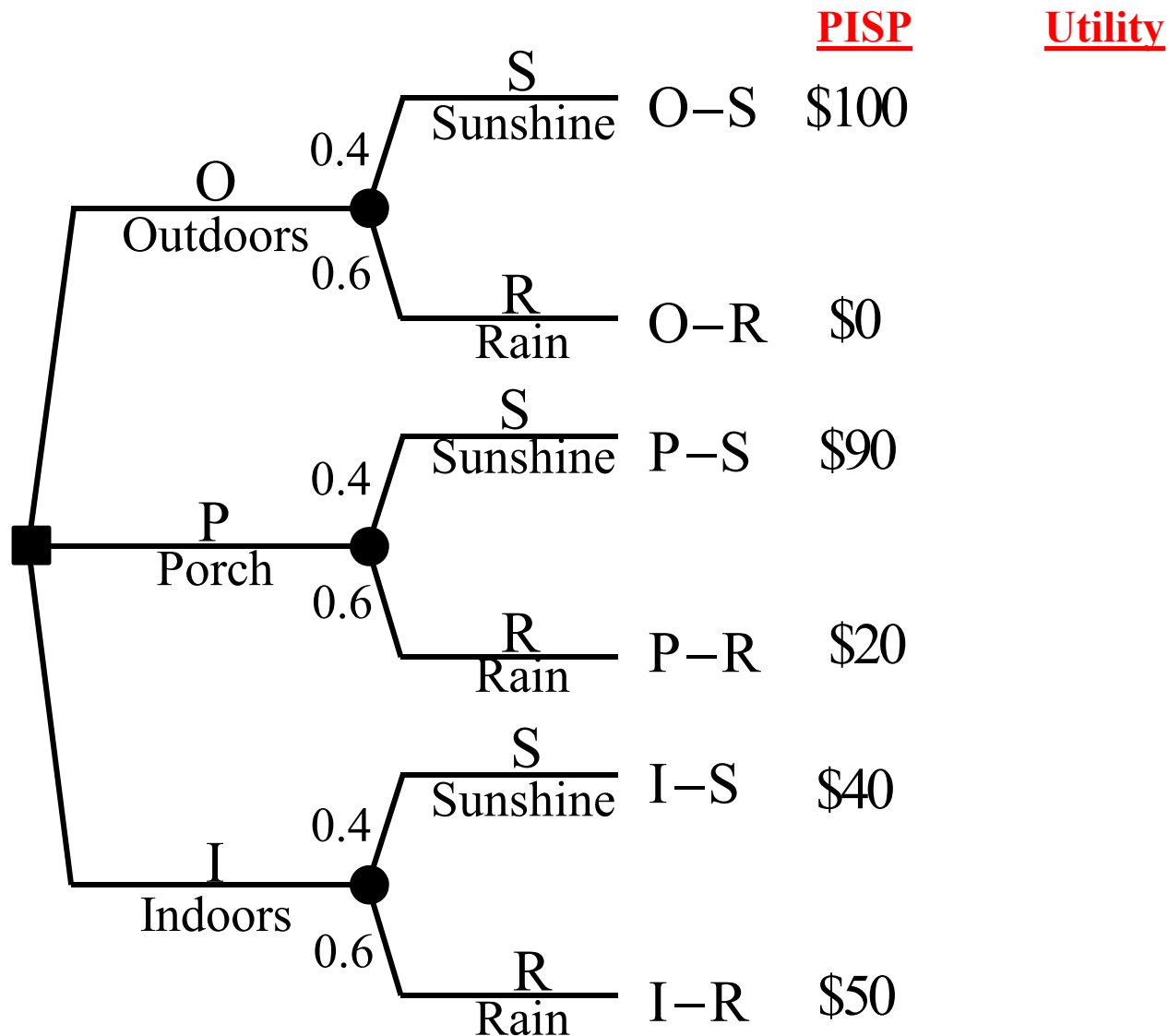
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# Back to the Party Problem



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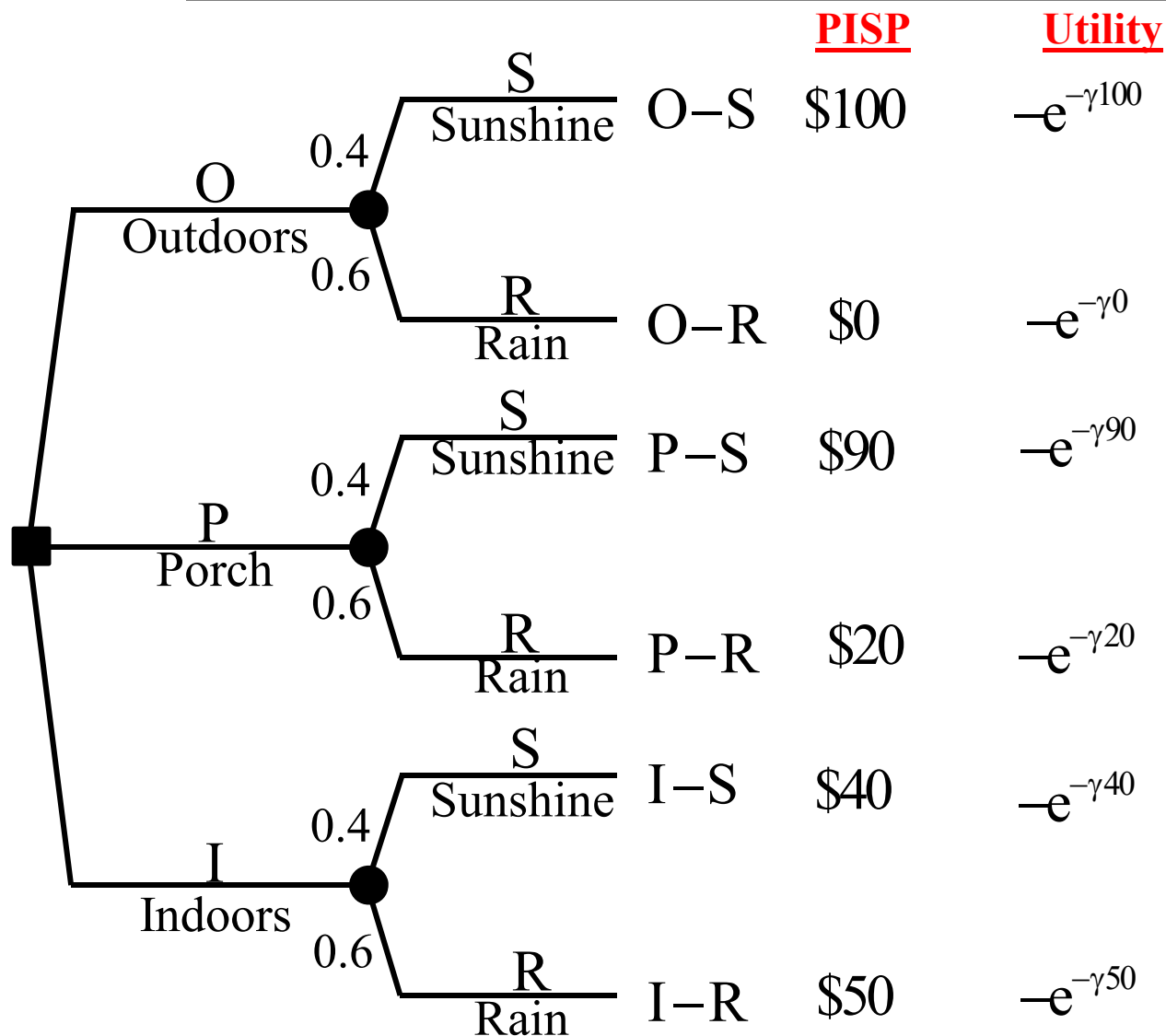
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# Delta Person with Risk Aversion Coefficient $\gamma$ (Kim)



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# Inversion (Certain Equivalent) Formula

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$$u = -e^{-\gamma x}$$

$$-u = e^{-\gamma \tilde{x}} \Rightarrow \ln(-u) = -\gamma \tilde{x} \Rightarrow \tilde{x} = -\frac{1}{\gamma} \ln(-u)$$



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## Can You Calculate the Expected Utility and Certain Equivalent for All Three Alternatives?

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- Of course you can.
- This won't be the last time you see this!
- That has been a key point of the course—why you do it and how you do it.





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# Expected Utilities and Certain Equivalents

$$\langle u \rangle_O = -0.4e^{-\gamma 100} - 0.6e^{-\gamma 0}$$

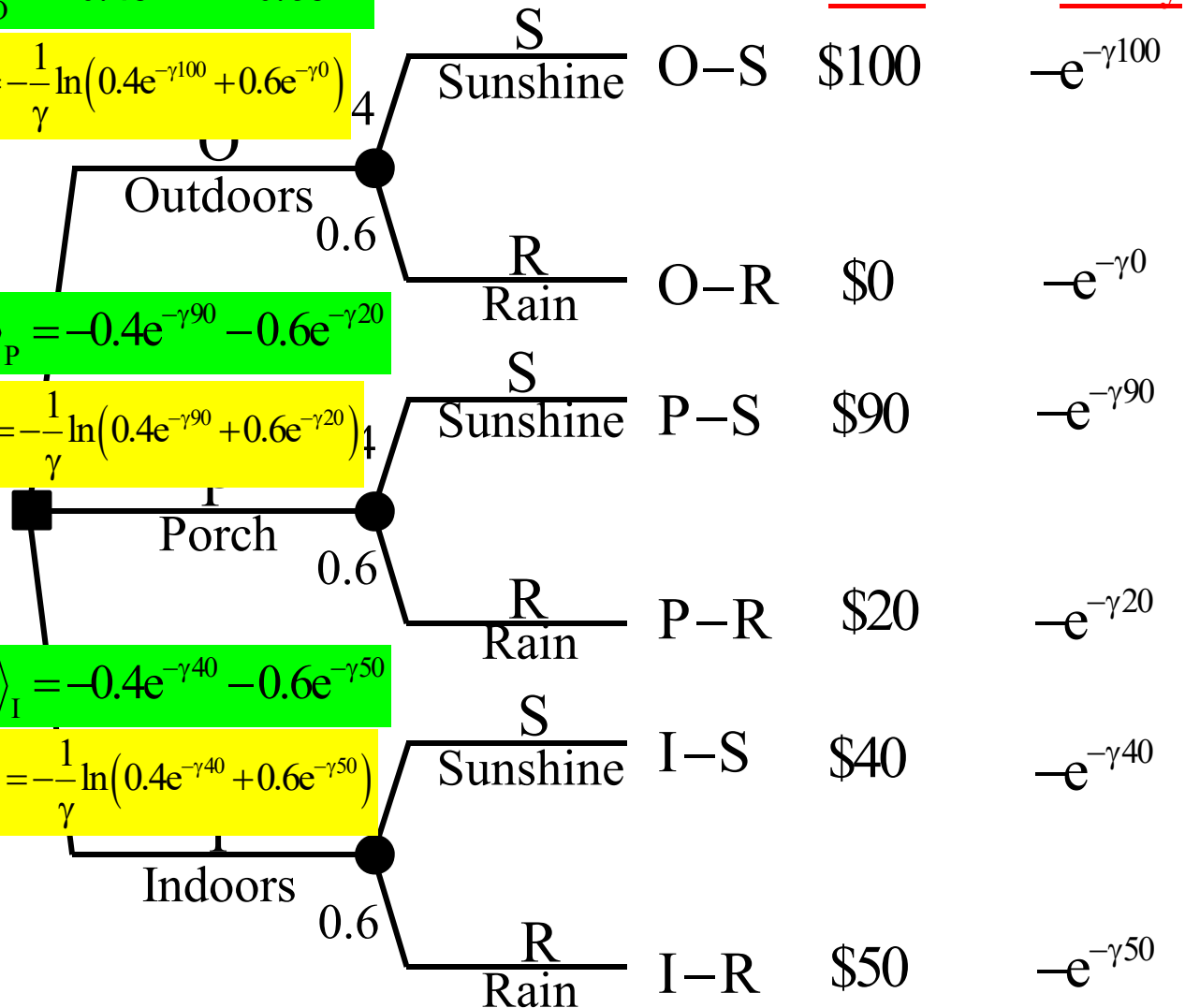
$$\tilde{x}_O = -\frac{1}{\gamma} \ln(0.4e^{-\gamma 100} + 0.6e^{-\gamma 0})$$

$$\langle u \rangle_P = -0.4e^{-\gamma 90} - 0.6e^{-\gamma 20}$$

$$\tilde{x}_P = -\frac{1}{\gamma} \ln(0.4e^{-\gamma 90} + 0.6e^{-\gamma 20})$$

$$\langle u \rangle_I = -0.4e^{-\gamma 40} - 0.6e^{-\gamma 50}$$

$$\tilde{x}_I = -\frac{1}{\gamma} \ln(0.4e^{-\gamma 40} + 0.6e^{-\gamma 50})$$



Kim was  
 $\gamma = \ln 2 / 50$   
 $\rho = 50 / \ln 2$



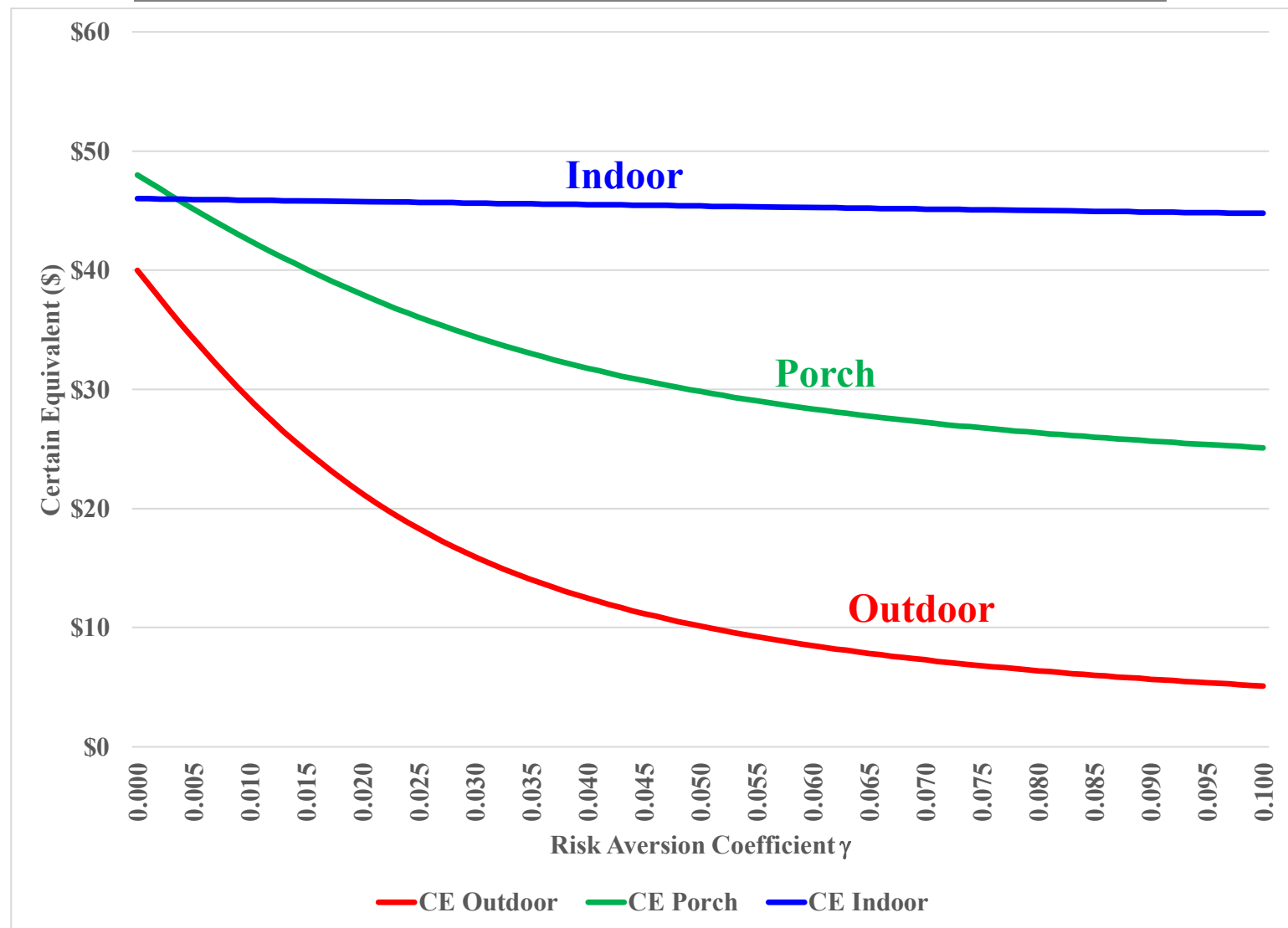
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# Let's Plot the Certain Equivalents on a Common Graph (Risk Averse and Neutral)





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## Key Question:

- What the heck do we need the outdoor alternative for?
  - Cant we just throw it away?
  - No risk neutral or risk averse delta person would ever choose it?
  - Would any risk averse person EVER choose it?
  - Not so fast.....
- Is there anything about a probability distribution over a measure that can guarantee us that the curves never cross?
- Do we always need all the utility/risk/u curve analysis?



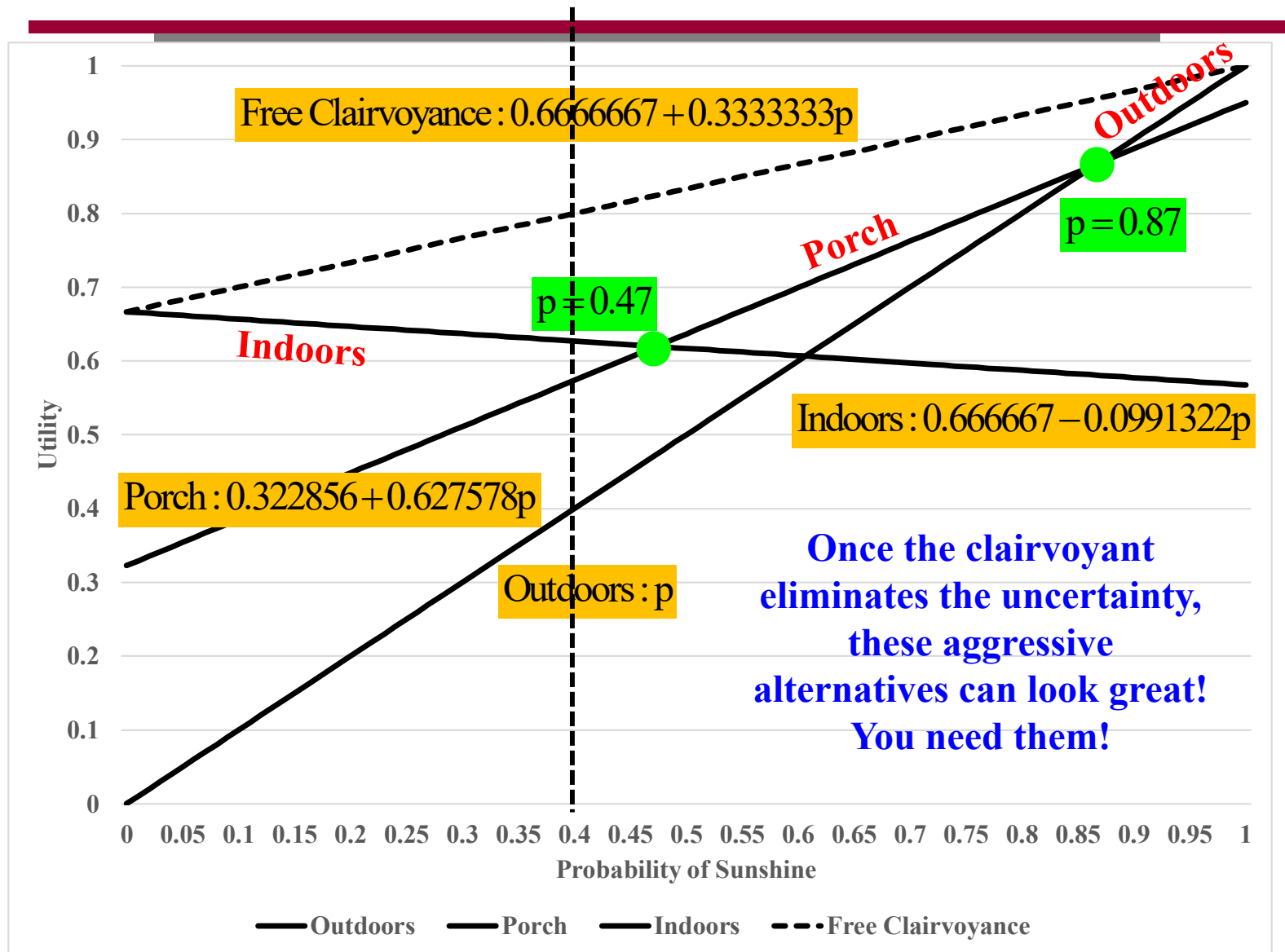
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# Sensitivity of $\langle u \rangle$ to Probability of Sun $p$





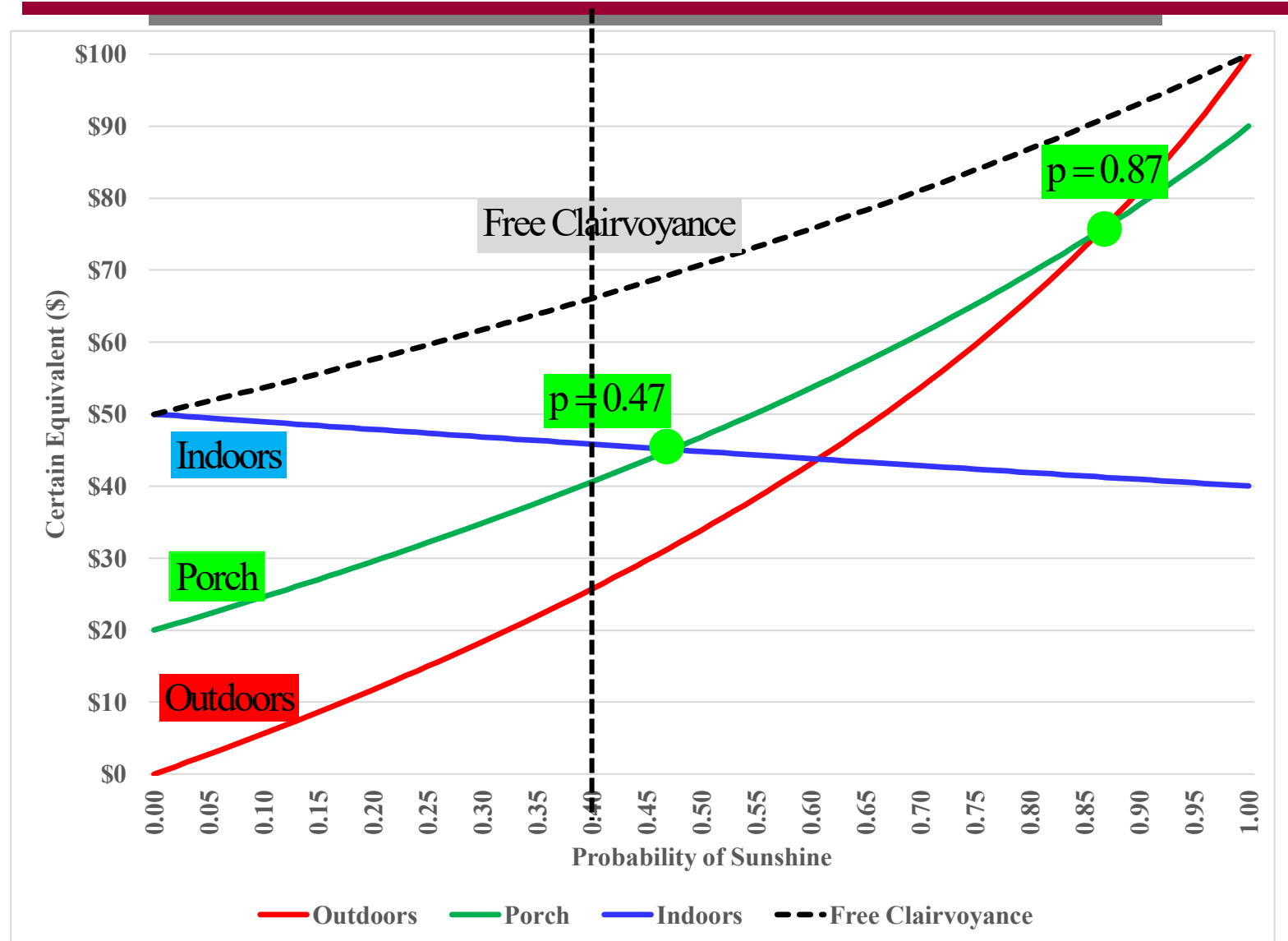
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# Sensitivity of Certain Equivalents



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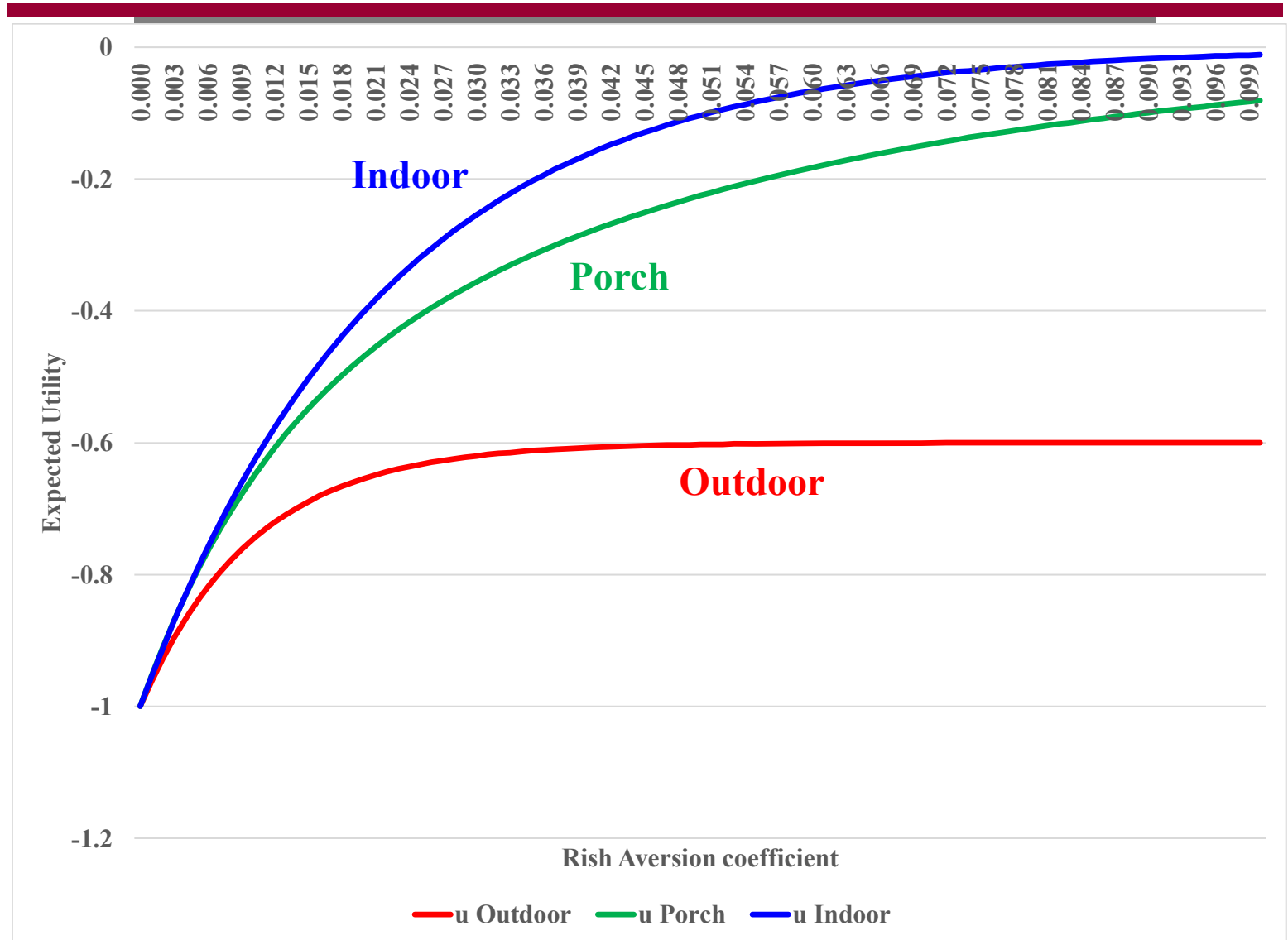
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# Let's Plot the Expected Utilities on a Common Graph





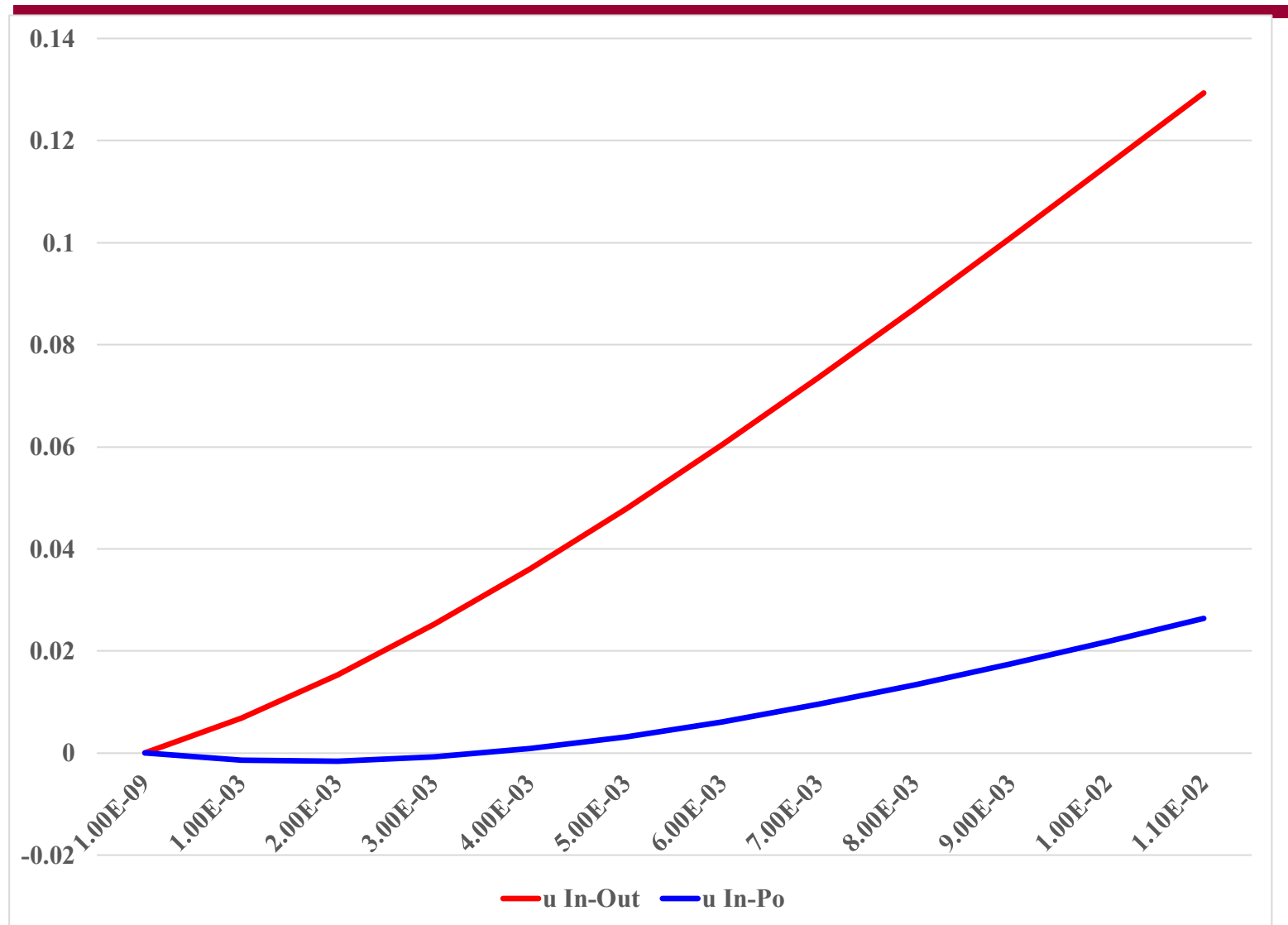
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# Let's Plot Expected Utility Differences from Indoor



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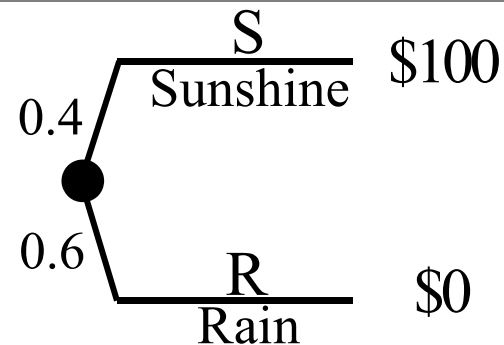
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# Calculate the Mean and Variance of Money (PISP)



| Prob | Prize | $p \cdot \text{prize}$ | $(\text{prize} - \text{mean})^2$ | $p \cdot \text{sq}$ |
|------|-------|------------------------|----------------------------------|---------------------|
| 0.4  | 100   | 40                     | 3600                             | 1440                |
| 0.6  | 0     | 0                      | 1600                             | 960                 |
|      |       | 40                     | Variance                         | 2400                |
|      |       | Mean (Sum)             | Std. Deviation                   | 48.98979            |



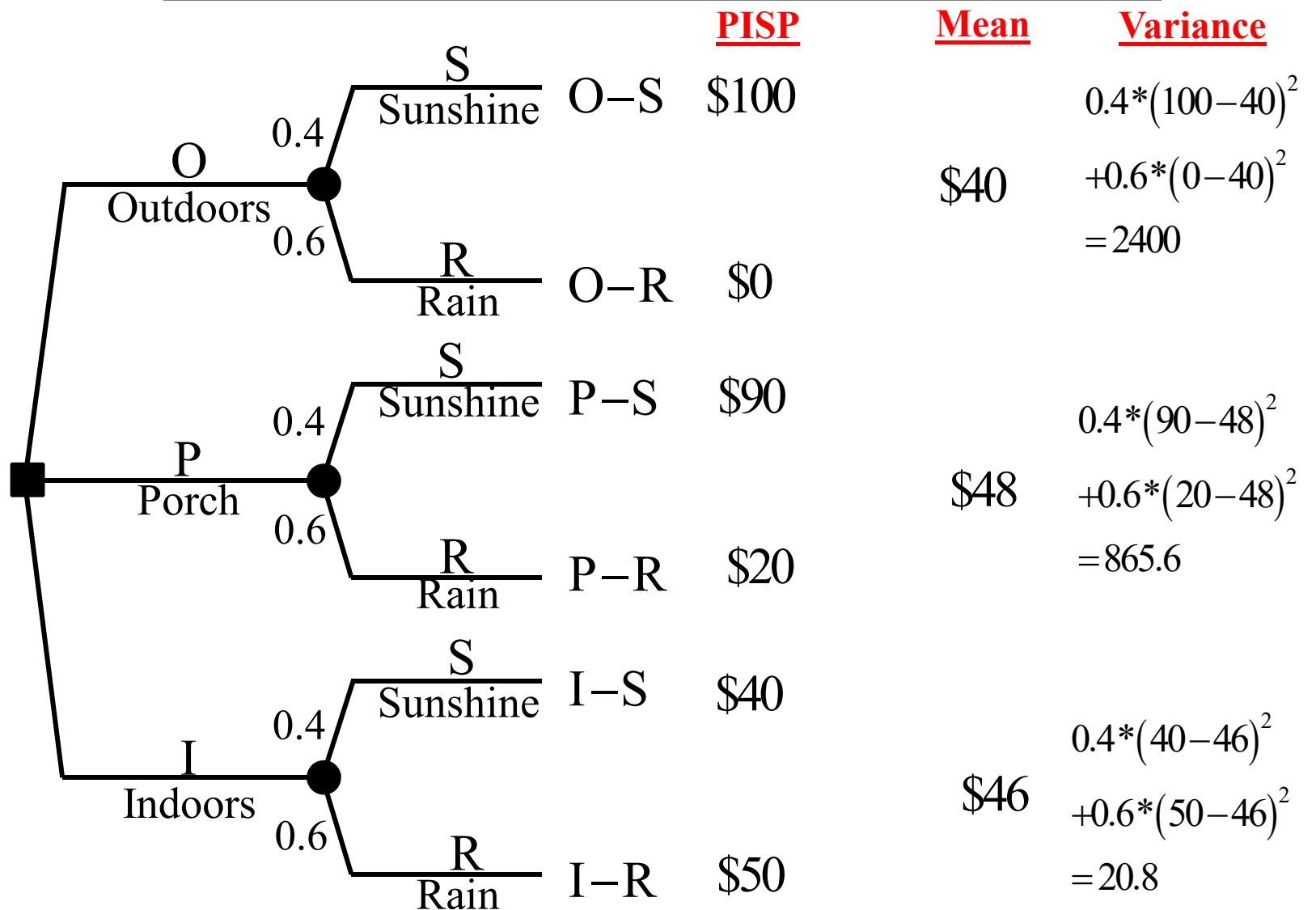
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# Mean, Variance, and Approximate Formula



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# Approximate Formula for the Three Certain Equivalents

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$$40 - \frac{2400}{2\rho} = 40 - \gamma 1200$$

$$48 - \frac{865.6}{2\rho} = 48 - \gamma 432.8$$

$$46 - \frac{20.8}{2\rho} = 46 - \gamma 10.4$$



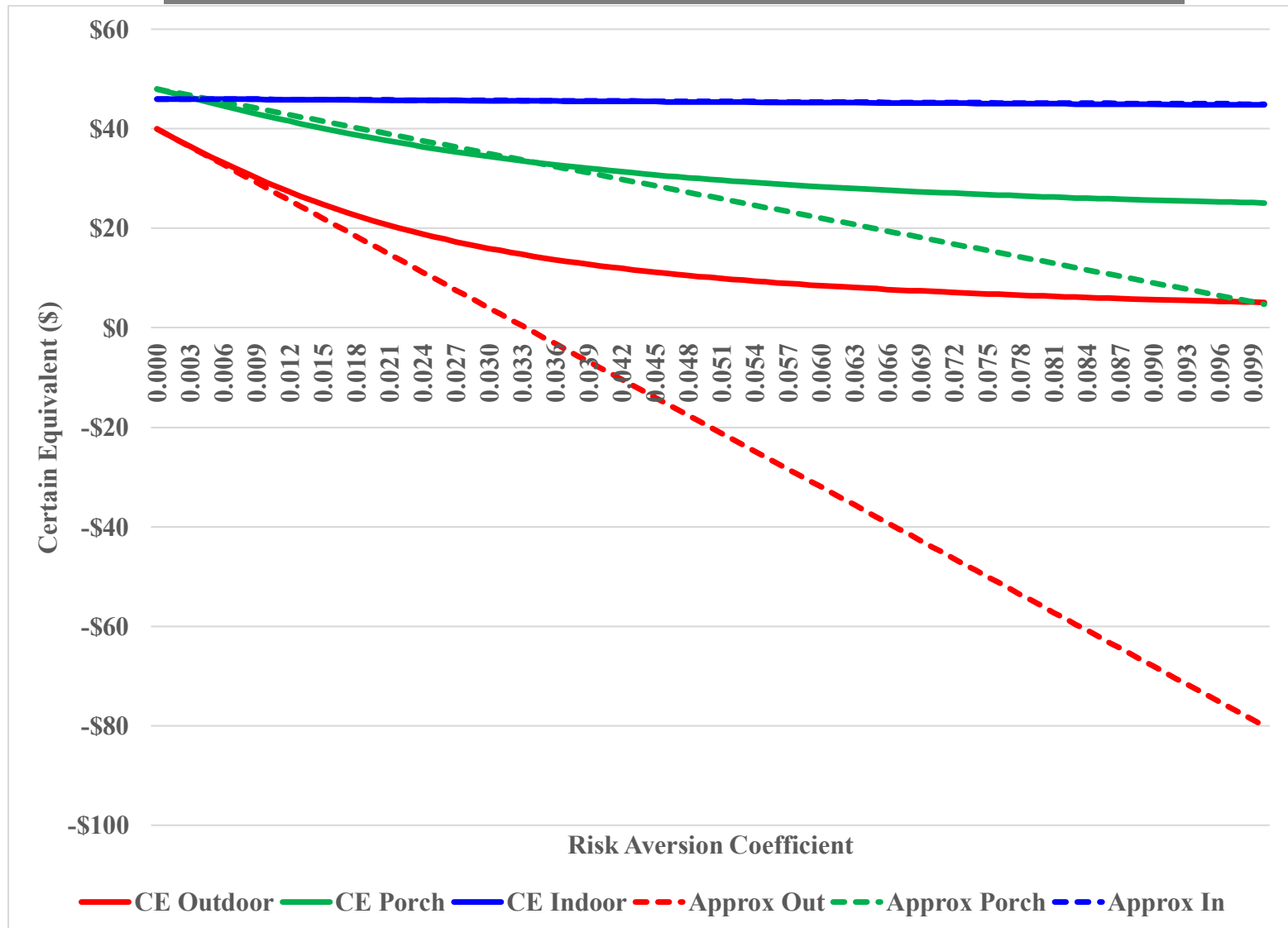
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# Approximate Formula Works Best for Non Extreme Risk Aversion



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# **Are There Some Situations Where Risk Attitude Can Be Skipped?**

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# Deterministic Dominance

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- Deal 1: Receive \$5
- Deal 2: Receive \$10
- Deal 1 deterministically dominates Deal 2.
- You would choose Deal 1 no matter what your u-curve as long as it is upward sloping.



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# Deterministic Dominance

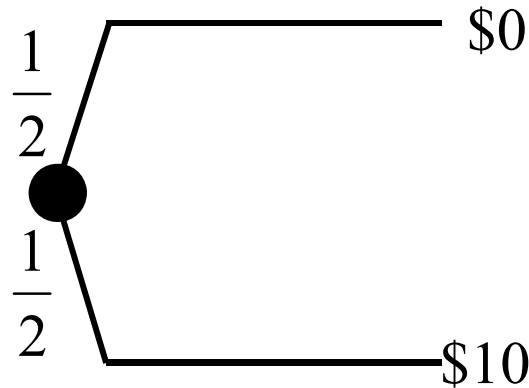
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- Deal 1: Receive \$5
- Deal 2: Receive \$10
- Deal 1 deterministically dominates Deal 2.
- You would choose Deal 1 no matter what your u-curve as long as it is upward sloping.
- You don't need this course to make decisions like this!



# Deterministic Dominance

- Deal 1:

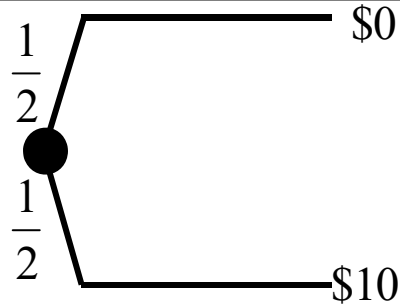


- Deal 2: \$15 for sure.
- Deal 2 deterministically dominates Deal 1.

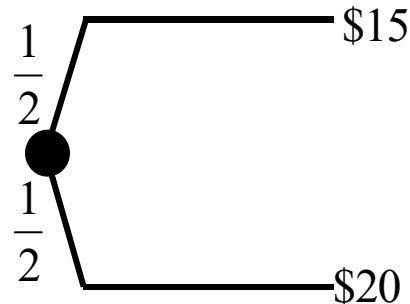


# Deterministic Dominance

- Deal 1:



- Deal 2:



- Deal 2 deterministically dominates Deal 1.



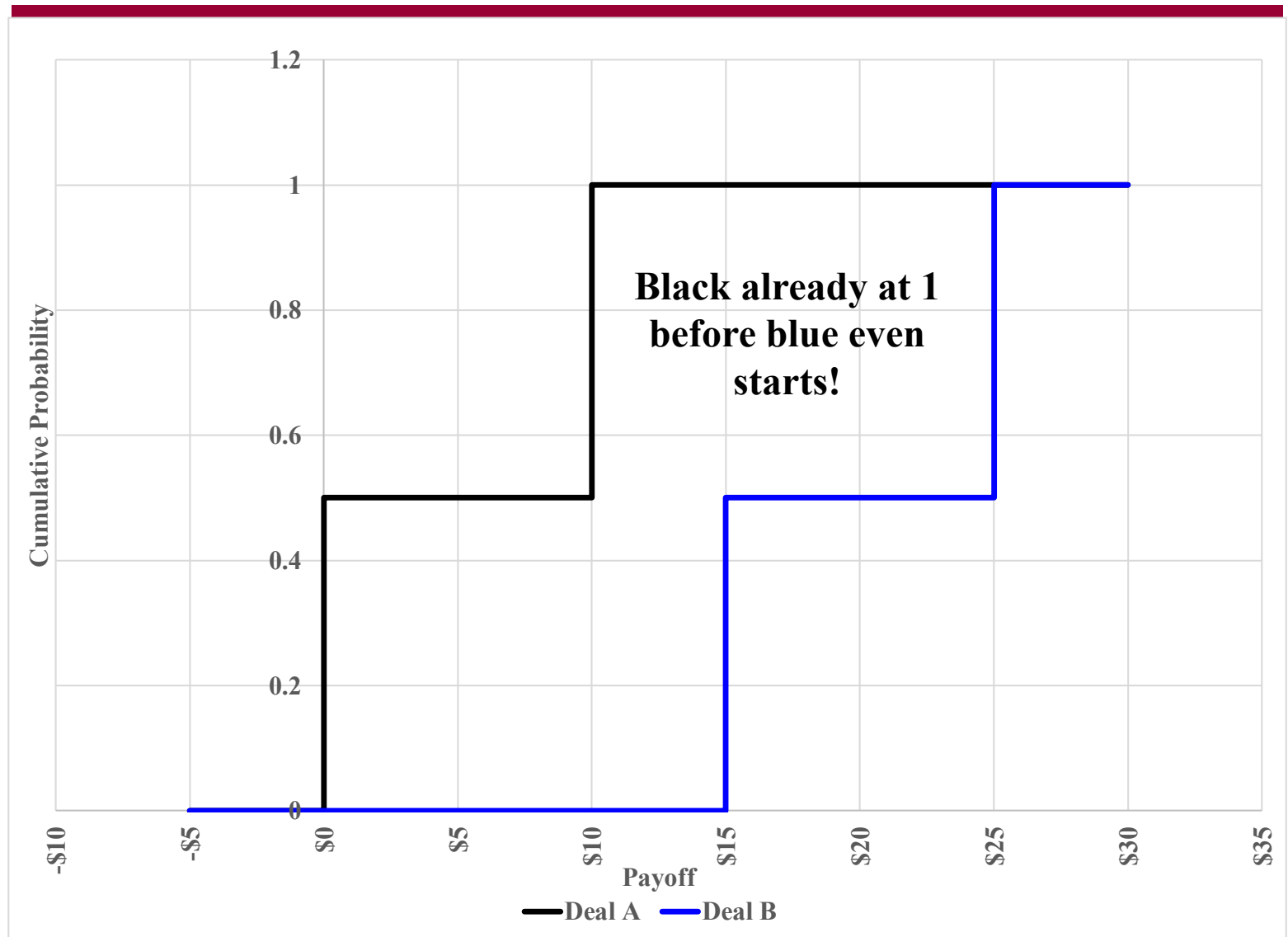
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# Cumulatives for Deal A and B (Cumulative Means “Less Than”)





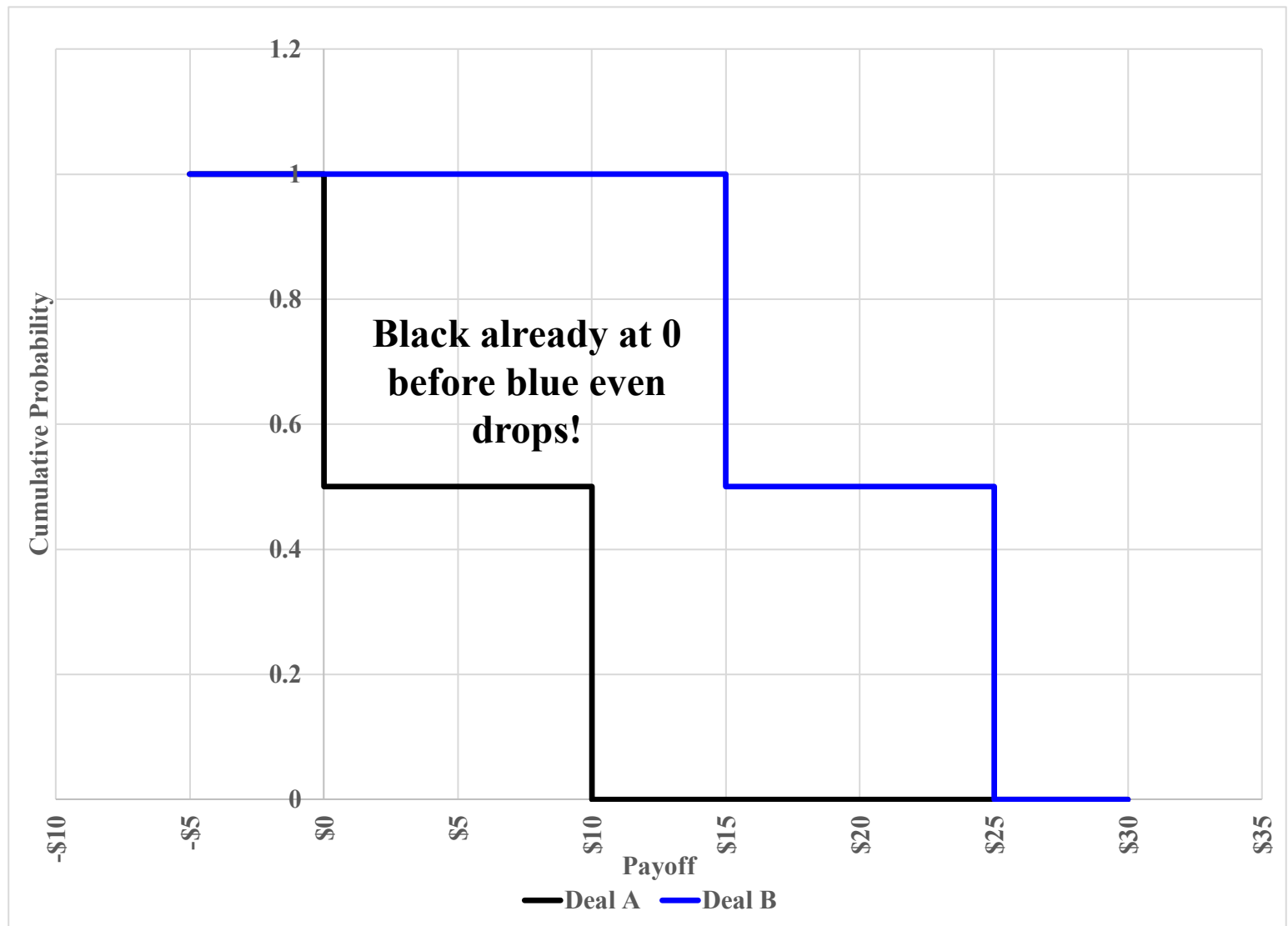
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# Complementary Cumulatives for Deals A and B (Means “Greater Than”)



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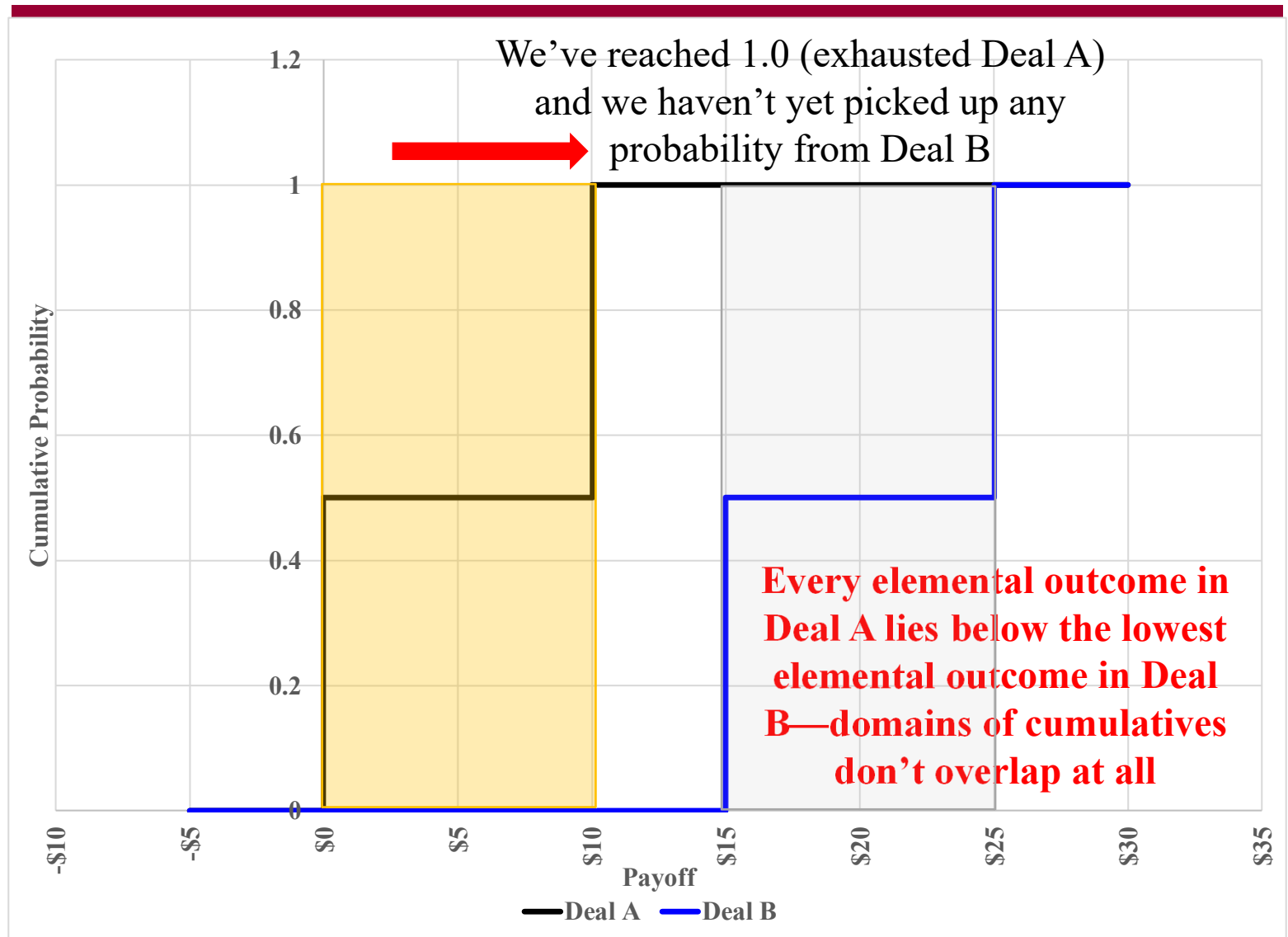
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# Cumulatives for Deal A and B





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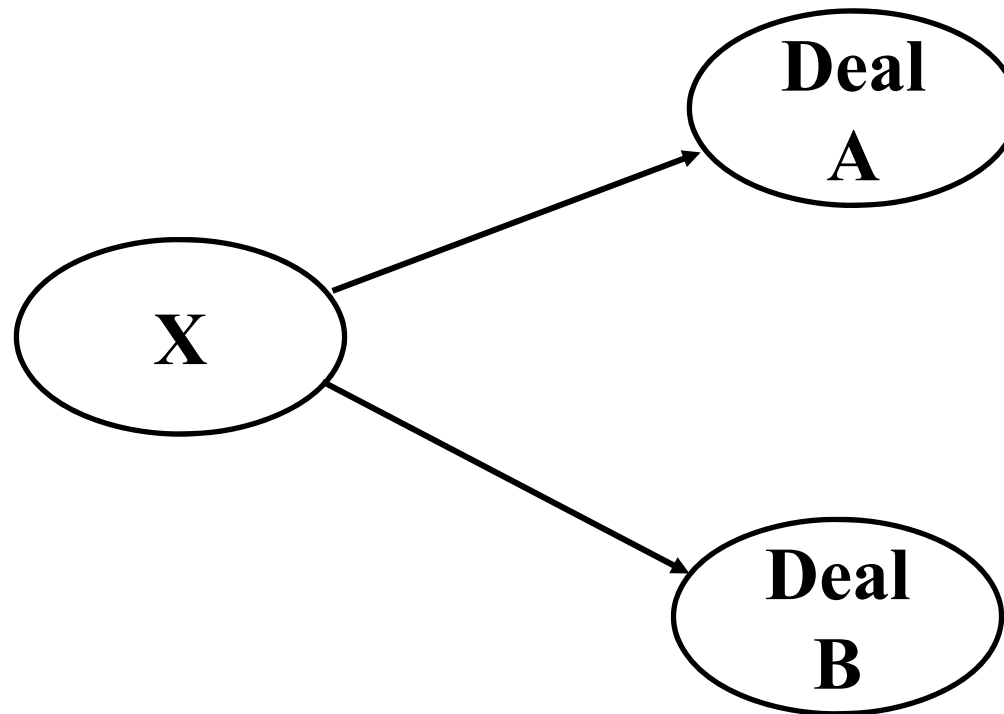
# Deal B Deterministically Dominates Deal A

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# What If the Same Distinction Is Relevant to Deal A and Deal B?

- Can Deal B deterministically dominate Deal A because of relevance? Yes.







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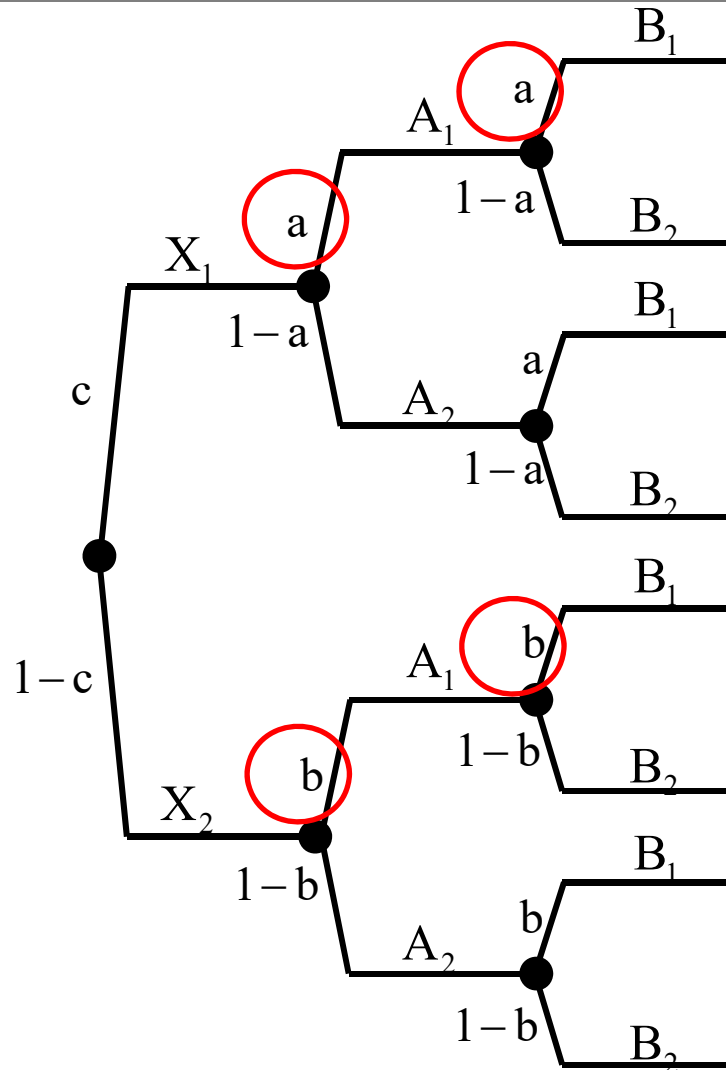


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# A and B Are Conditional on X

$a \gg b$





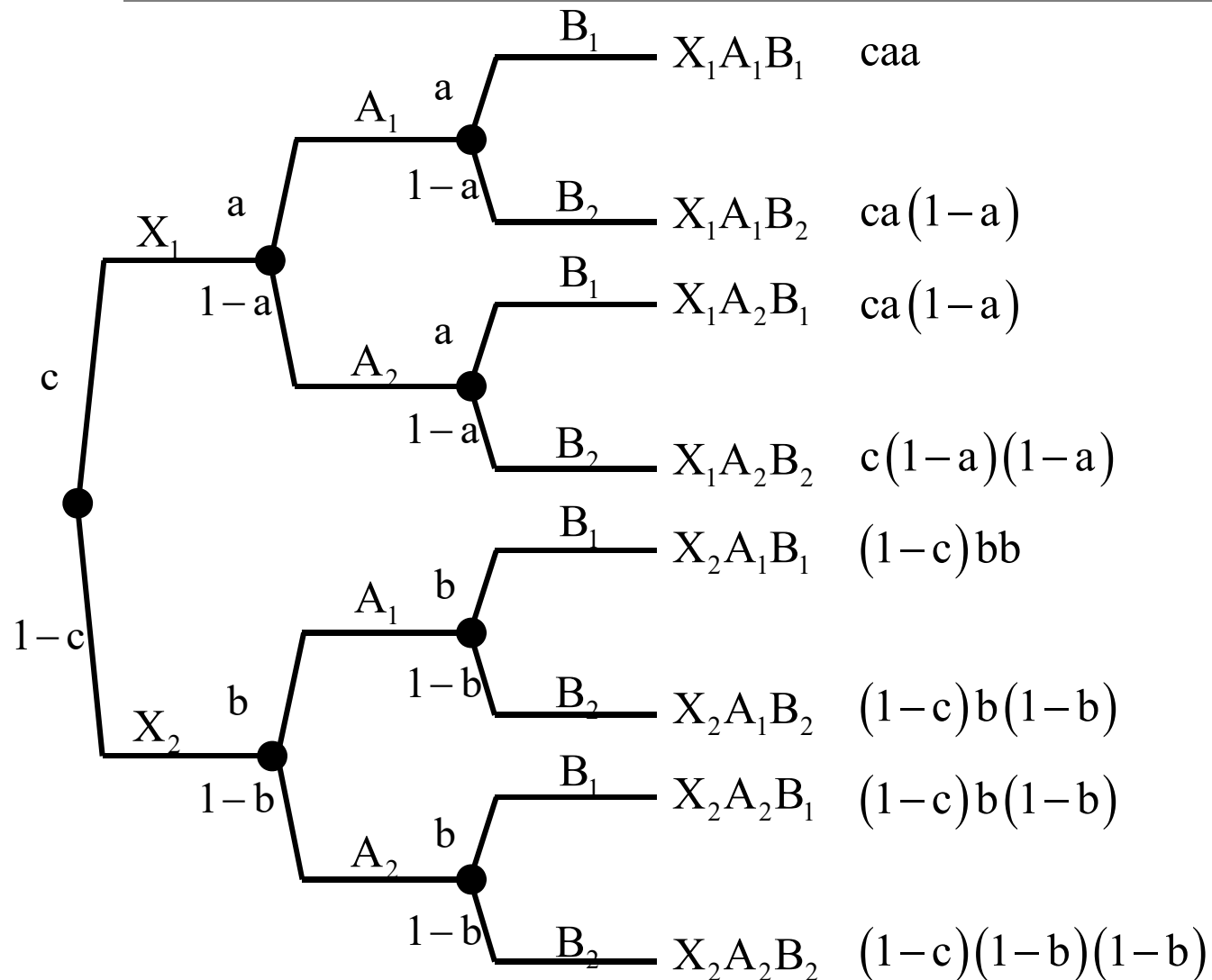
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# A and B Are Conditional on X





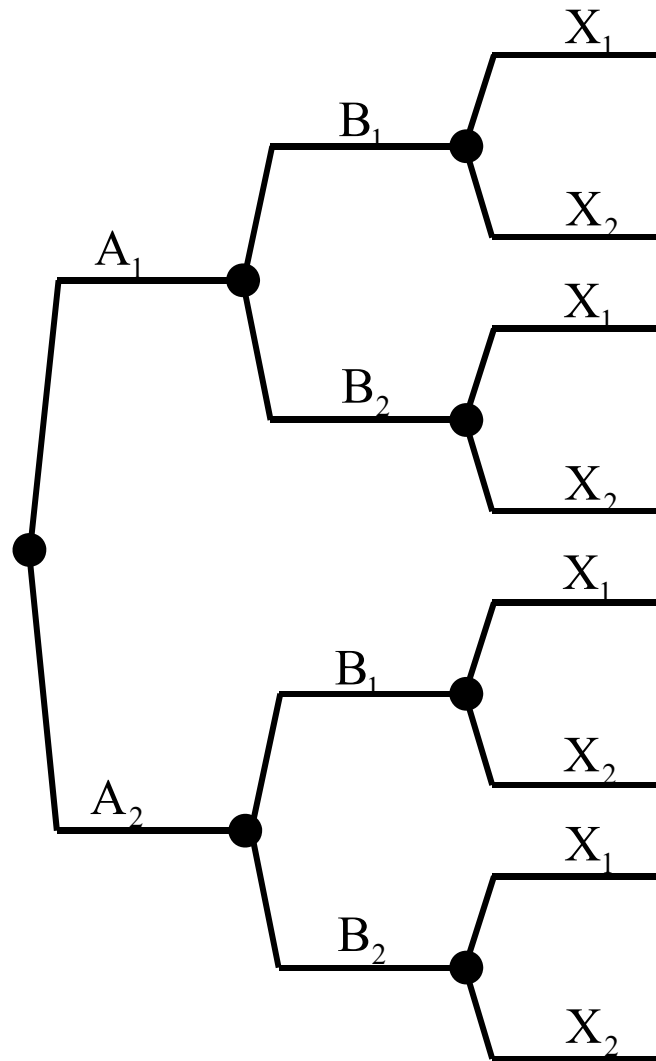
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# The Reversed Elemental Possibilities Tree





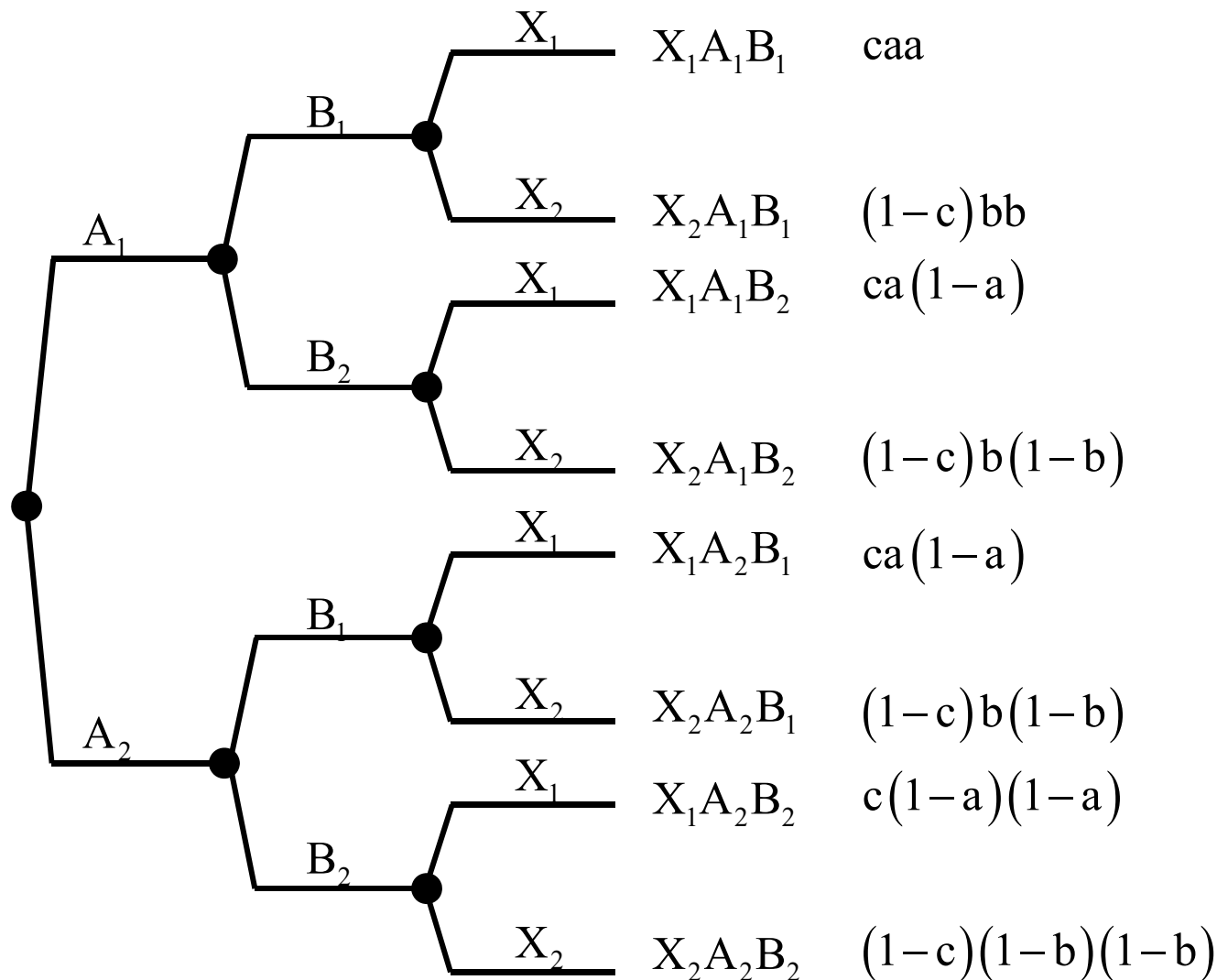
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# The Reversed Elemental Possibilities Tree with Elemental Probabilities





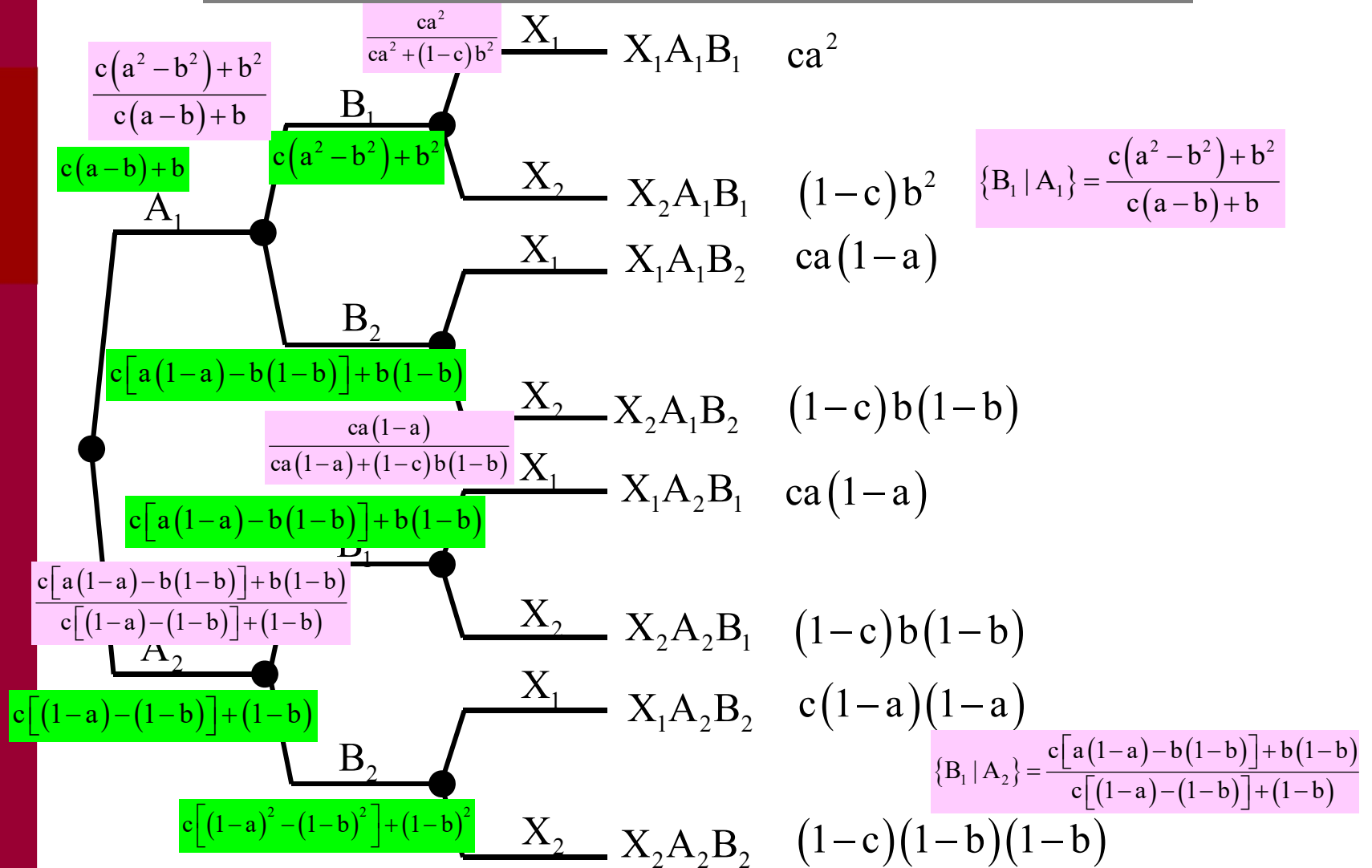
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# Roll Back One and Two Levels





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## Let Us Look At Some Cases

- Suppose that  $a=1$  and  $b=0$ . This means that if  $X_1$  occurs, you will get  $A_1$  and  $B_1$ .
- This is full probabilistic dependency (full relevance)

$$\{B_1 | A_1\} = \frac{c}{c} = 1$$

$$\{A_1\} = c$$

- $X$  determines BOTH  $A$  and  $B$ . If you know  $A$ , you know  $B$ . That is what full relevance means.



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$$c = 1$$

- $X_1$  is a surrogate for  $A_1$  and  $B_1$ .
- $A_1$  and  $B_1$  are deterministically relevant, i.e., deterministically related.
- Let's look at an example





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# Let Us Try $a=0.99$ , $b=0.01$

$$\{B_1 | A_1\} = \frac{0.98c + 0.0001}{0.98c + 0.01}$$

$$\{B_1 | A_2\} = \frac{1}{100} \frac{1}{1 - \frac{98}{99}c}$$

$$\begin{aligned}\{A_1\} &= 0.98c + 0.01 \\ &= \frac{99}{100} \left( \frac{1}{99} + \frac{98}{99}c \right)\end{aligned}$$

$$\begin{aligned}\{A_1\} &= \frac{98}{100}c + \frac{1}{100} \\ c=1 &\Rightarrow \{A_1\} = \frac{99}{100} \quad c=0 \Rightarrow \{A_1\} = \frac{1}{100}\end{aligned}$$

$$\begin{aligned}\{A_2\} &= -0.98c + 0.99 \\ &= \frac{99}{100} \left( 1 - \frac{98}{99}c \right)\end{aligned}$$

$$\begin{aligned}\{A_2\} &= c[(1-a) - (1-b)] + (1-b) \\ c=1 &\Rightarrow \{A_2\} = \frac{1}{100} \quad c=0 \Rightarrow \{A_2\} = \frac{99}{100}\end{aligned}$$



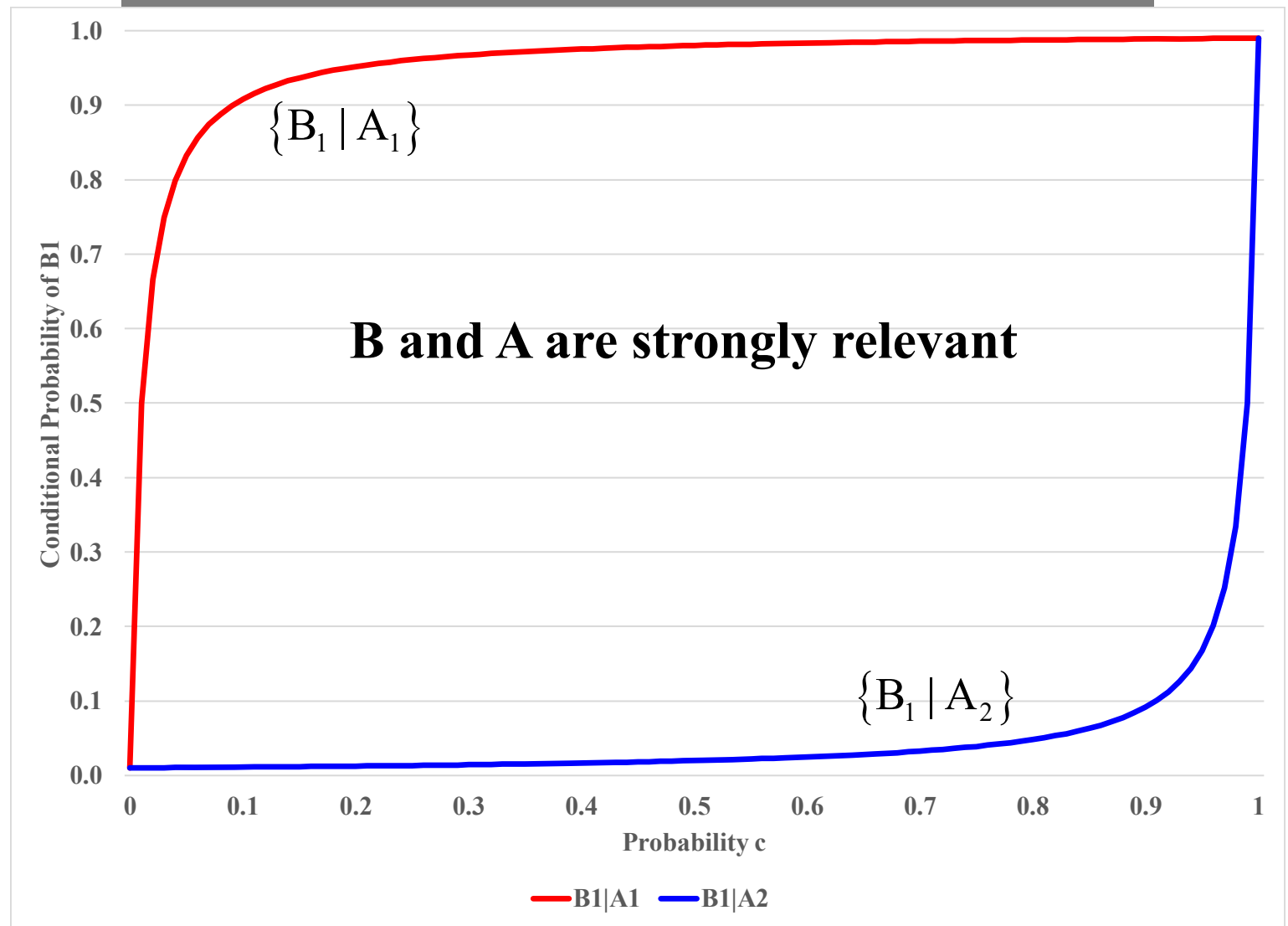
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# Conditional Probabilities As a Function of Probability $c$ of $X_1$ ( $a=0.99$ , $b=0.1$ )





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## Let Us Try $a=0.99$ , $b=0.01$ , $c=0.2$

---

- Assume that  $c = 0.2$
- $\{B_1 | A_1\} = 0.951942$
- $\{B_1 | A_2\} = 0.012469$
- Look how much relevance there is.
- The setting of A really determines the distribution of B.



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# Relevance Can Create Deterministic Dominance

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- Deal A pays \$10 if the outcome of a coin toss is heads and \$0 if the outcome is tails.
- Deal B pays \$15 if the outcome of that SAME coin is heads and \$5 if the outcome is tails.
- The second deterministically dominates the first.
- Deterministic dominance doesn't happen very much in the real world.



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# Probabilistic Dominance

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## Here Are Two Deals

- Deal A: Roll a die; I pay you the number on the die minus 3.  $(-2, -1, 0, 1, 2, 3)$
- Deal B: Roll a die: I add 1 to the second number but pay you the same for every other number  $(-2, 0, 0, 1, 2, 3)$
- The prizes are identical, but one is better.



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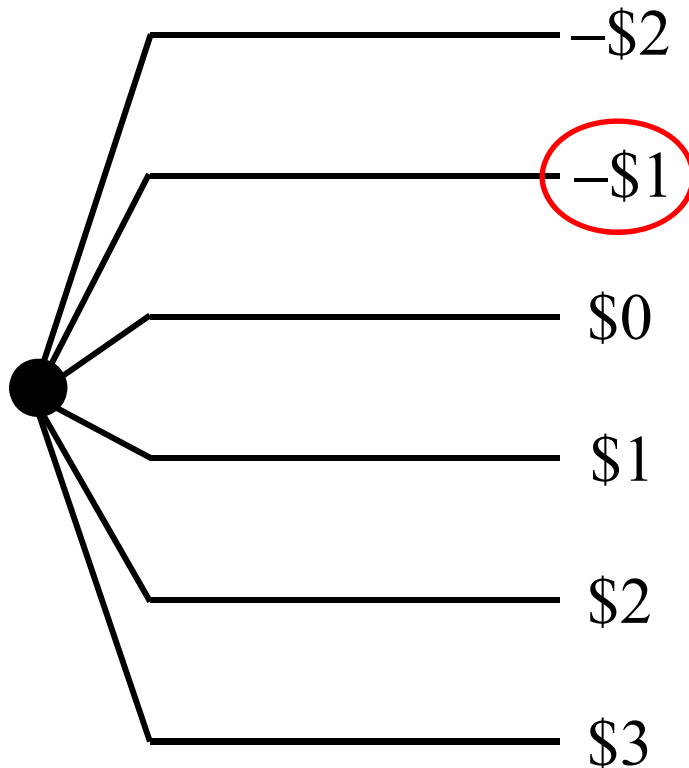


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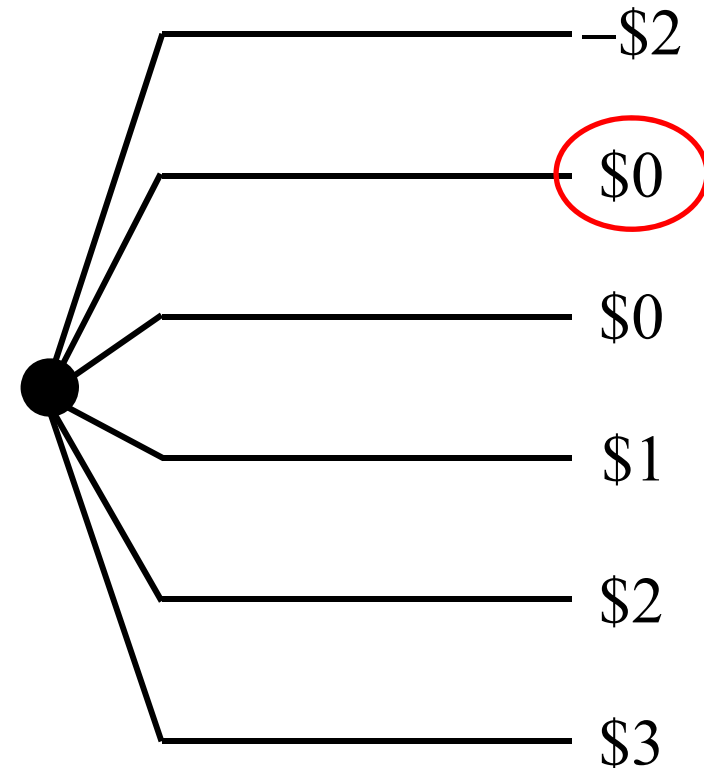
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# Same Prizes Except for One

**Deal A**



**Deal B**





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# The Two Certain Equivalents—Delta Person

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$$\tilde{x}_1 = -\frac{1}{\gamma} \ln \left( \frac{1}{6} e^{\gamma^2} + \frac{1}{6} e^{\gamma^1} + \frac{1}{6} e^{\gamma^0} + \frac{1}{6} e^{-\gamma^1} + \frac{1}{6} e^{-\gamma^2} + \frac{1}{6} e^{-\gamma^3} \right)$$

$$\tilde{x}_2 = -\frac{1}{\gamma} \ln \left( \frac{1}{6} e^{\gamma^2} + \frac{1}{3} e^{\gamma^0} + \frac{1}{6} e^{-\gamma^1} + \frac{1}{6} e^{-\gamma^2} + \frac{1}{6} e^{-\gamma^3} \right)$$





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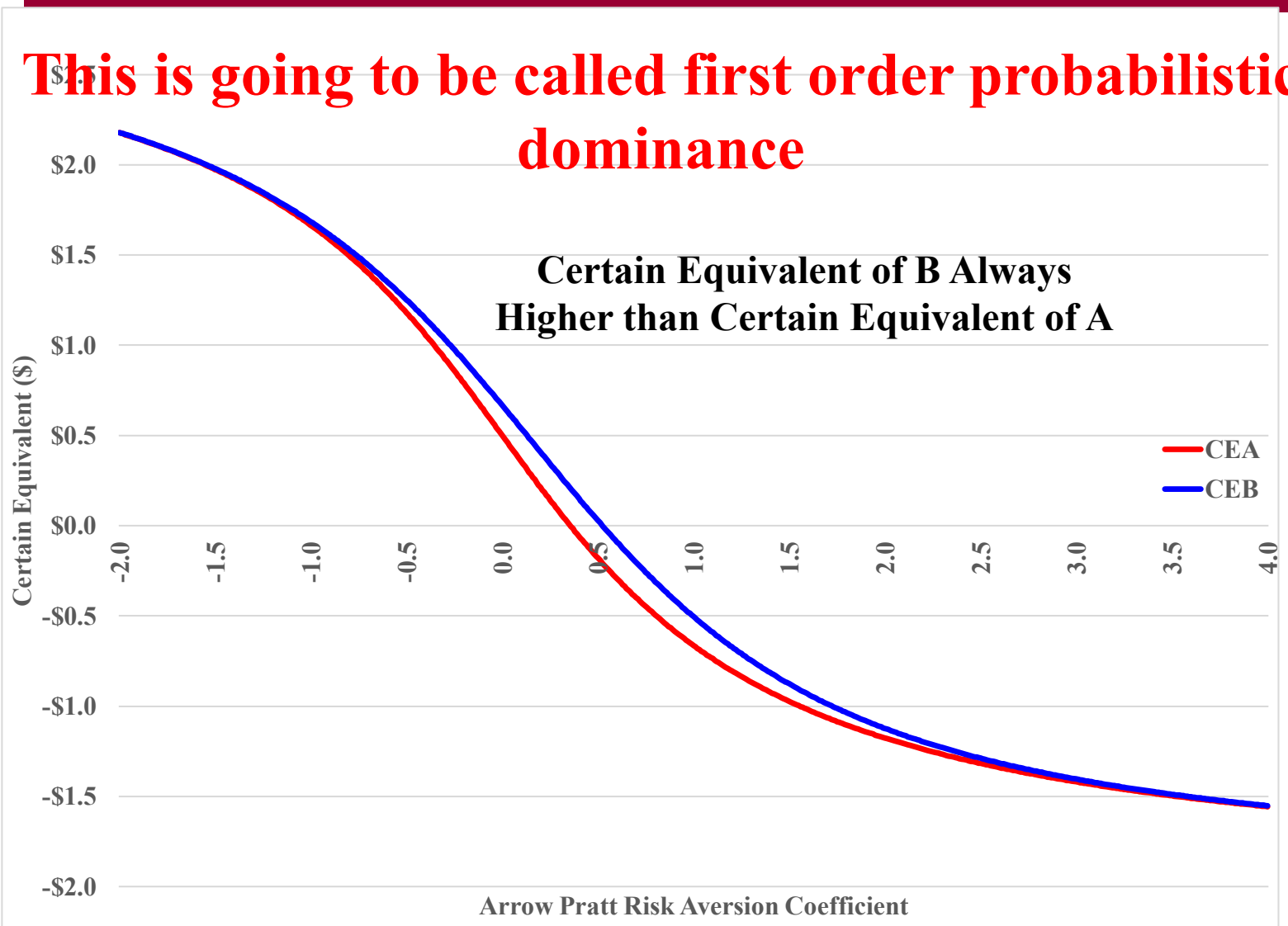


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# Certain Equivalent of B Is HIGHER for EVERY Possible Risk Attitude!

**This is going to be called first order probabilistic dominance**





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## **Does This Mean You Can Omit the u-Curve Per Se?**

We shall prove that the answer is YES, and we shall prove under what conditions the answer is YES.



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# Cumulative and Complementary Cumulative

- Cumulative probability distribution

$$F_A(x) \triangleq \int_{-\infty}^x f_A(\xi) d\xi = \{\xi \leq x\}$$

- Complementary cumulative

$$1 - F_A(x) \triangleq \int_x^{\infty} f_A(\xi) d\xi = \{\xi \geq x\}$$



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# First Order Probabilistic Dominance

- Gamble B has first-order Probabilistic dominance over gamble A if for any outcome  $x$ , B gives at least as high a probability of receiving at least  $x$  as does A. This is a notion about the complementary cumulative

$$1 - F_B(x) \geq 1 - F_A(x)$$

- In terms of the cumulative distribution functions of the two gambles, B dominating A means that

$$F_B(x) \leq F_A(x)$$



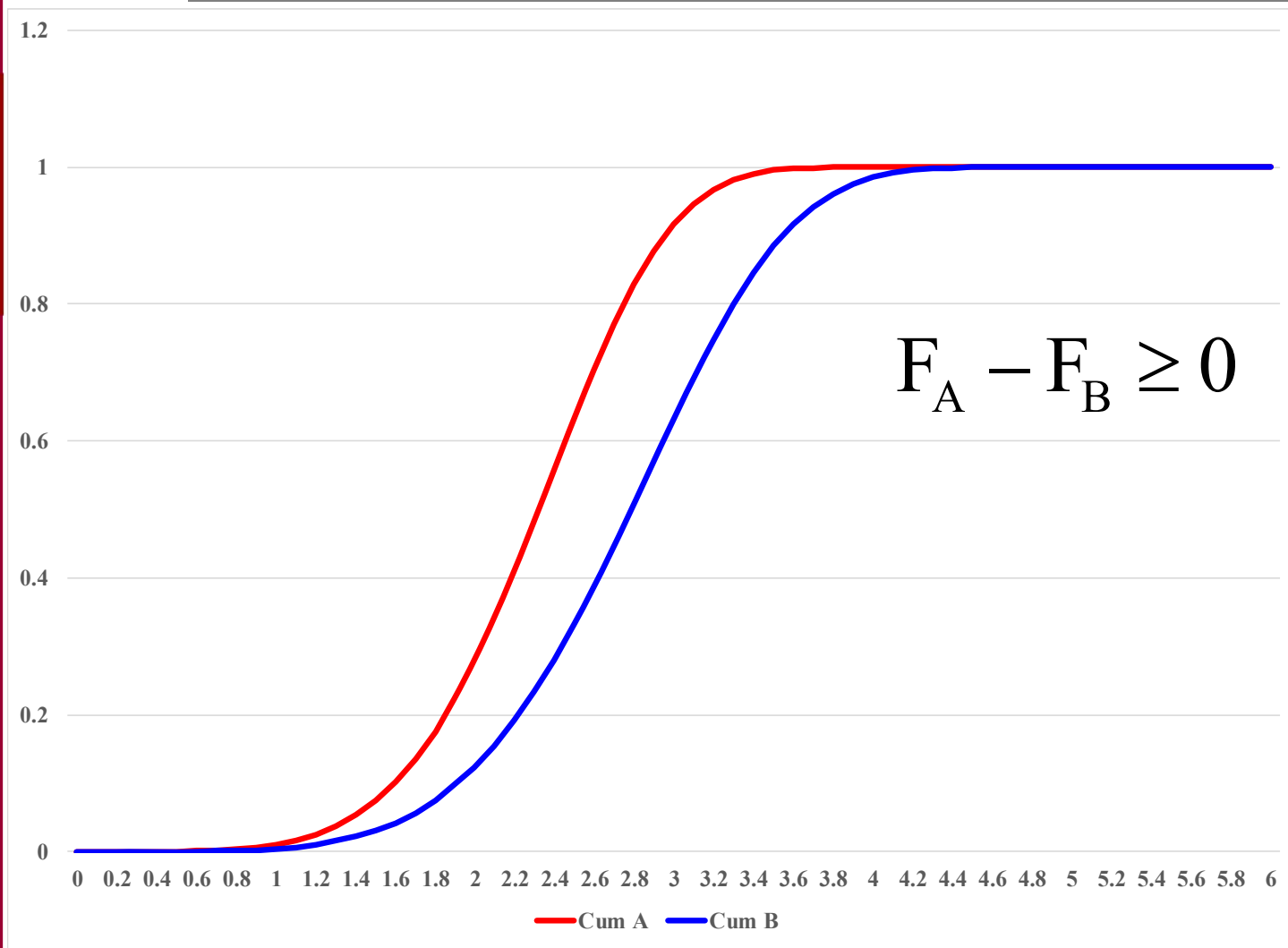
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# B Has First Order Probabilistic Dominance Over A





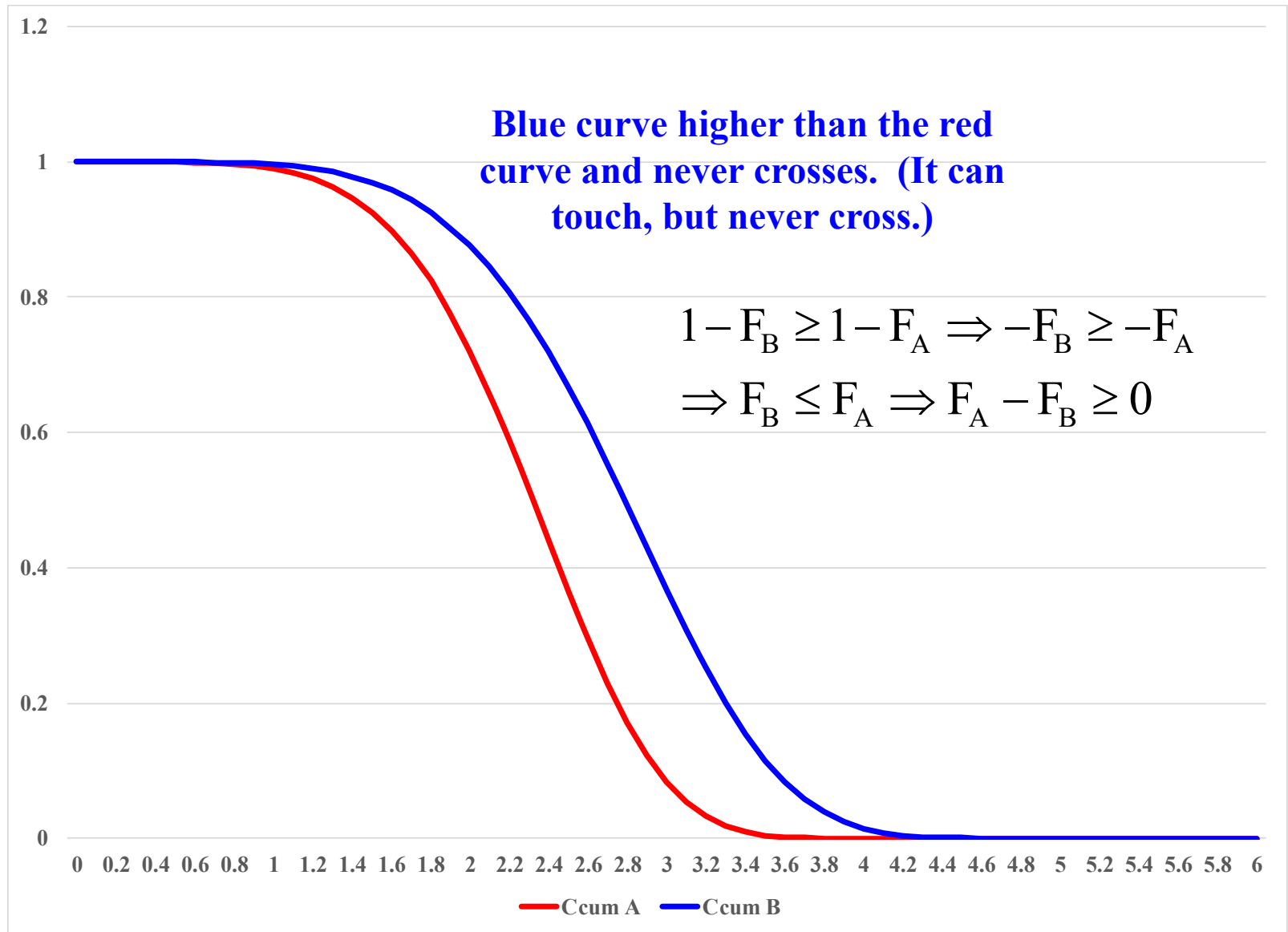
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# B Has First Order Probabilistic Dominance Over A—Complementary Cumulative



# Prove That Under First Order Probabilistic Dominance

$$\lim_{z \rightarrow \infty} \int_0^z u(x) f_A(x) dx \leq \lim_{z \rightarrow \infty} \int_0^z u(x) f_B(x) dx$$

- For monotonically increasing  $u(x)$ . Start off integrating each side by parts

$$\begin{aligned}
 U &= u(x) & dV &= f_A(x) dx \\
 dU &= u'(x) dx & V &= F_A(x)
 \end{aligned}$$

$$\Rightarrow \lim_{z \rightarrow \infty} \int_{-\infty}^z u(x) f_A(x) dx = \lim_{z \rightarrow \infty} \left[ u(x) F_A(x) \Big|_{-\infty}^z - \lim_{z \rightarrow \infty} \int_{-\infty}^z u'(x) F_A(x) dx \right]$$

$$\Rightarrow \lim_{z \rightarrow \infty} \int_{-\infty}^z u(x) f_B(x) dx = \lim_{z \rightarrow \infty} \left[ u(x) F_B(x) \Big|_{-\infty}^z - \lim_{z \rightarrow \infty} \int_{-\infty}^z u'(x) F_B(x) dx \right]$$



# Check Out the Limits

$$\begin{aligned}\lim_{z \rightarrow \infty} u(x) F_A(x) \Big|_{-\infty}^z &= \lim_{z \rightarrow \infty} u(z) F_A(z) - u(-\infty) F_A(-\infty) \\ &= \lim_{z \rightarrow \infty} u(z) F_A(z)\end{aligned}$$

- Thus

$$\begin{aligned}&\lim_{z \rightarrow \infty} \left[ \int_0^z u(x) [f_B(x) - f_A(x)] dx \right] \\ &= \lim_{z \rightarrow \infty} u(z) [F_B(z) - F_A(z)] \\ &\quad - \lim_{z \rightarrow \infty} \left[ \int_0^z u'(x) F_B(x) dx - \lim_{z \rightarrow \infty} \int_0^z u'(x) F_A(x) dx \right]\end{aligned}$$





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# Simplify

$$\begin{aligned} & \lim_{z \rightarrow \infty} \int_0^z u(x) [f_B(x) - f_A(x)] dx \\ &= \lim_{z \rightarrow \infty} \left\{ u(z) [F_B(z) - F_A(z)] \right\} - u(0) [F_B(0) - F_A(0)] \\ &\quad - \lim_{z \rightarrow \infty} \int_0^z u'(x) [F_B(x) - F_A(x)] dx \\ &= - \lim_{z \rightarrow \infty} \int_0^z u'(x) [F_B(x) - F_A(x)] dx \end{aligned}$$

$$\int_{-\infty}^{\infty} u(x) [f_B(x) - f_A(x)] dx = - \int_{-\infty}^{\infty} u'(x) [F_B(x) - F_A(x)] dx$$



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## Continue to Simplify

$$\begin{aligned}\int_{-\infty}^{\infty} u(x) [f_B(x) - f_A(x)] dx &= - \int_{-\infty}^{\infty} u'(x) [-1 + 1 + F_B(x) - F_A(x)] dx \\ &= - \int_{-\infty}^{\infty} u'(x) \left\{ -[1 - F_B(x)] + [1 - F_A(x)] \right\} dx \\ &= \int_{-\infty}^{\infty} u'(x) \left\{ [1 - F_B(x)] - [1 - F_A(x)] \right\} dx > 0\end{aligned}$$

- So B dominates, requiring only that  $u(\cdot)$  be monotonically increasing, i.e.,  $u'(\cdot) > 0$ .
- **Risk averse, risk neutral, and risk preferring people all prefer the Probabilistically dominant deal B to A.**
- You don't need their utility function.



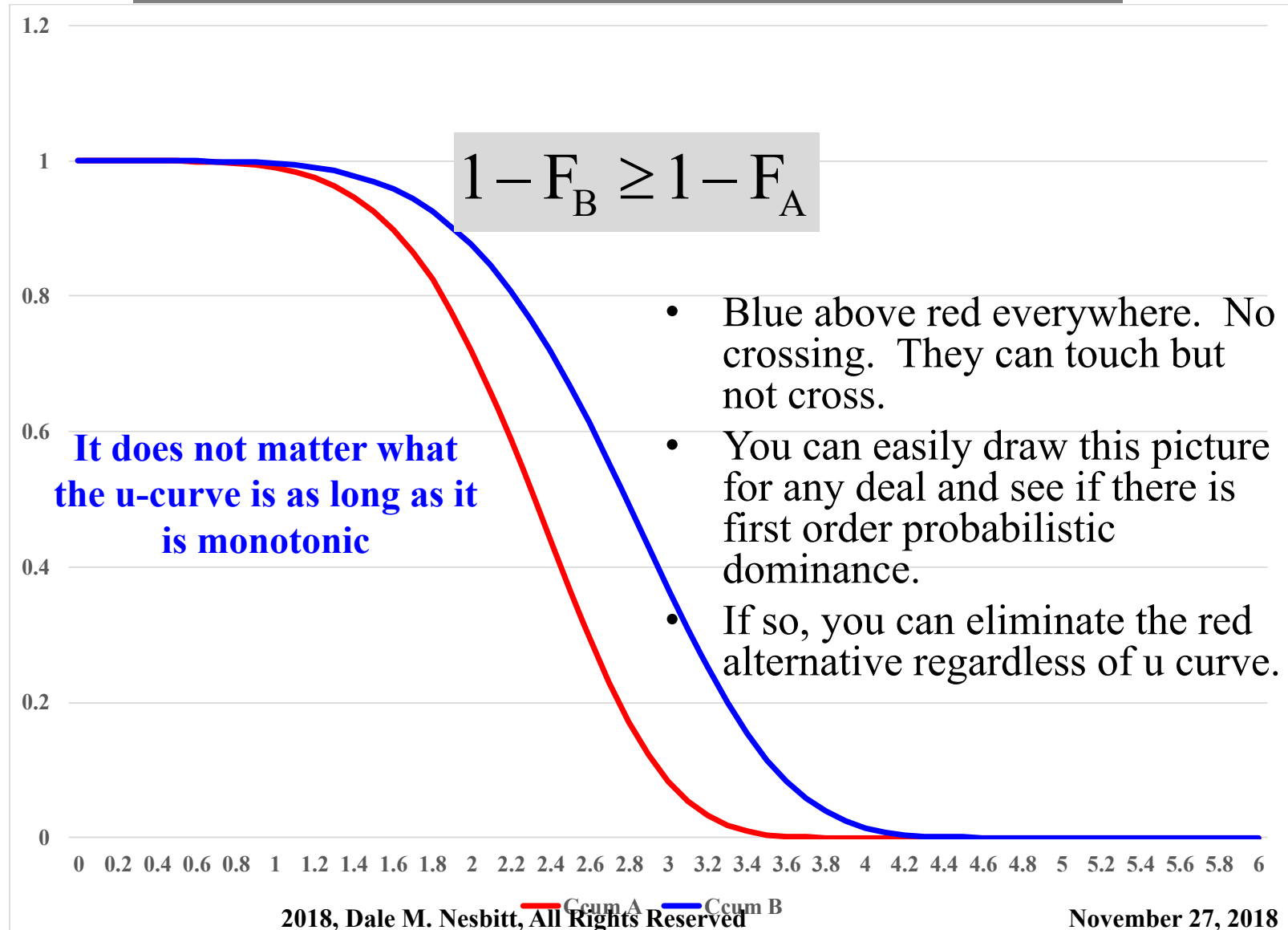
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# B Has First Order Probabilistic Dominance Over A—Complementary Cumulative





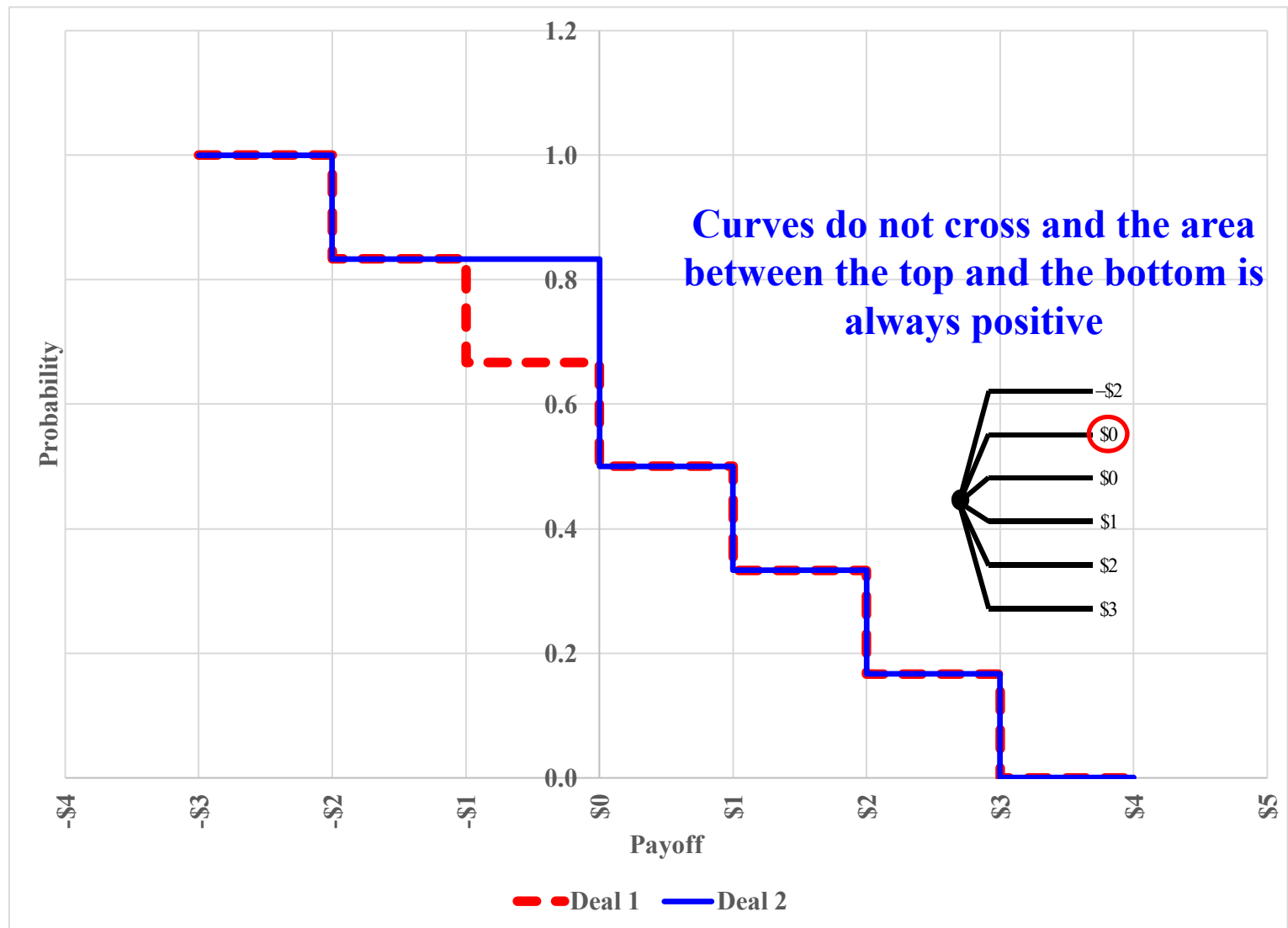
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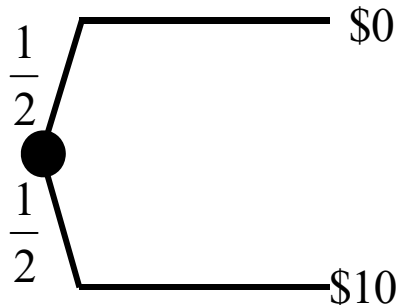
Slide No. 56

# Complementary Cumulative Distributions for the Two Deals



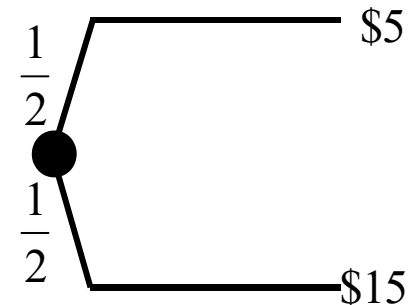


# Consider These Two Deals



Mean = 5  
Variance = 25

$$\tilde{x} = \langle x \rangle - \frac{\text{Var}}{2\rho}$$



Mean = 10  
Variance = 25

$$\tilde{x} = \langle x \rangle - \frac{\text{Var}}{2\rho}$$



- Plot their cumulatives and complementary cumulatives



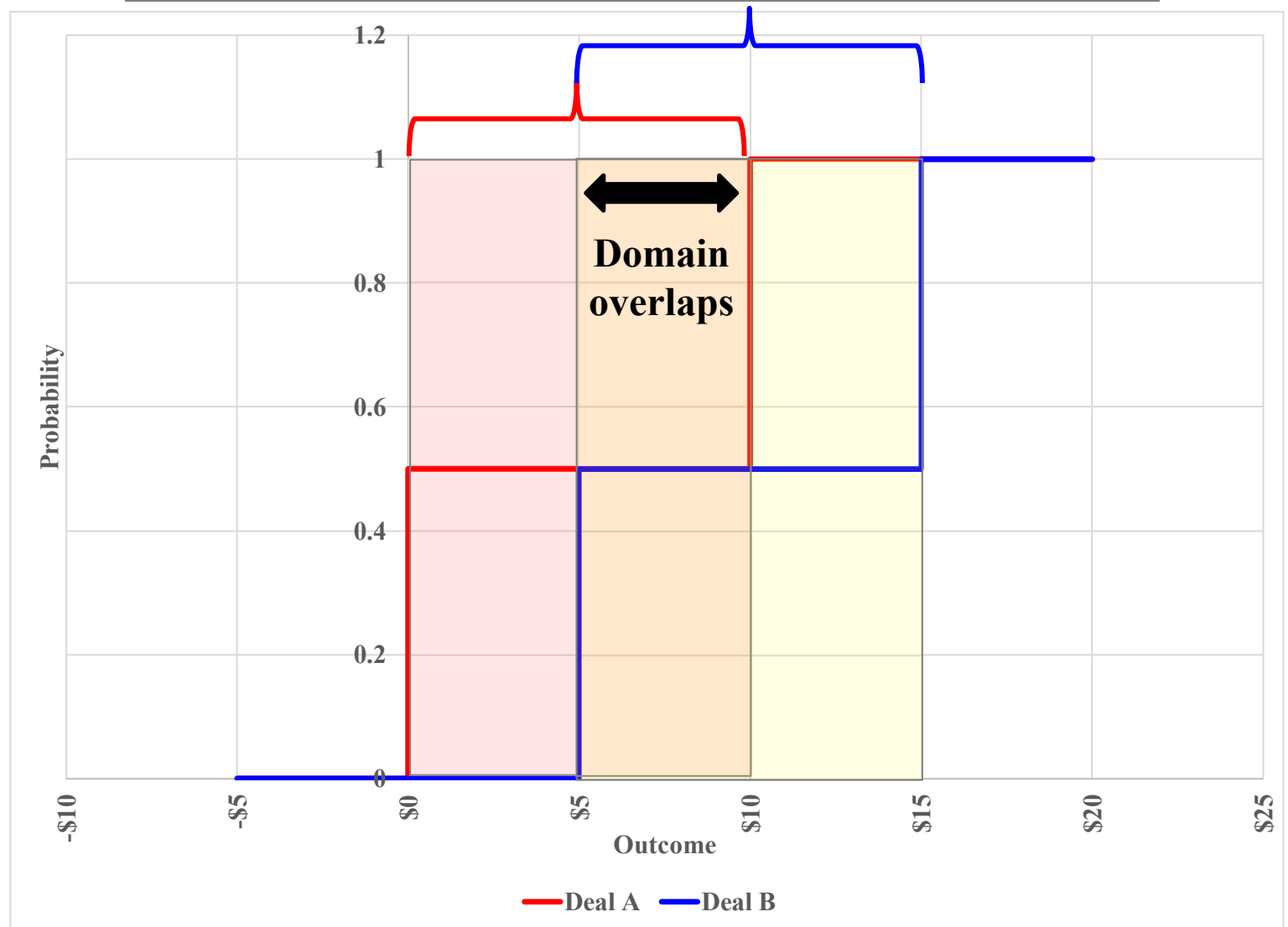
Decision  
Analysis



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Slide No. 58

# Cumulative Overlap (Domains Overlap)





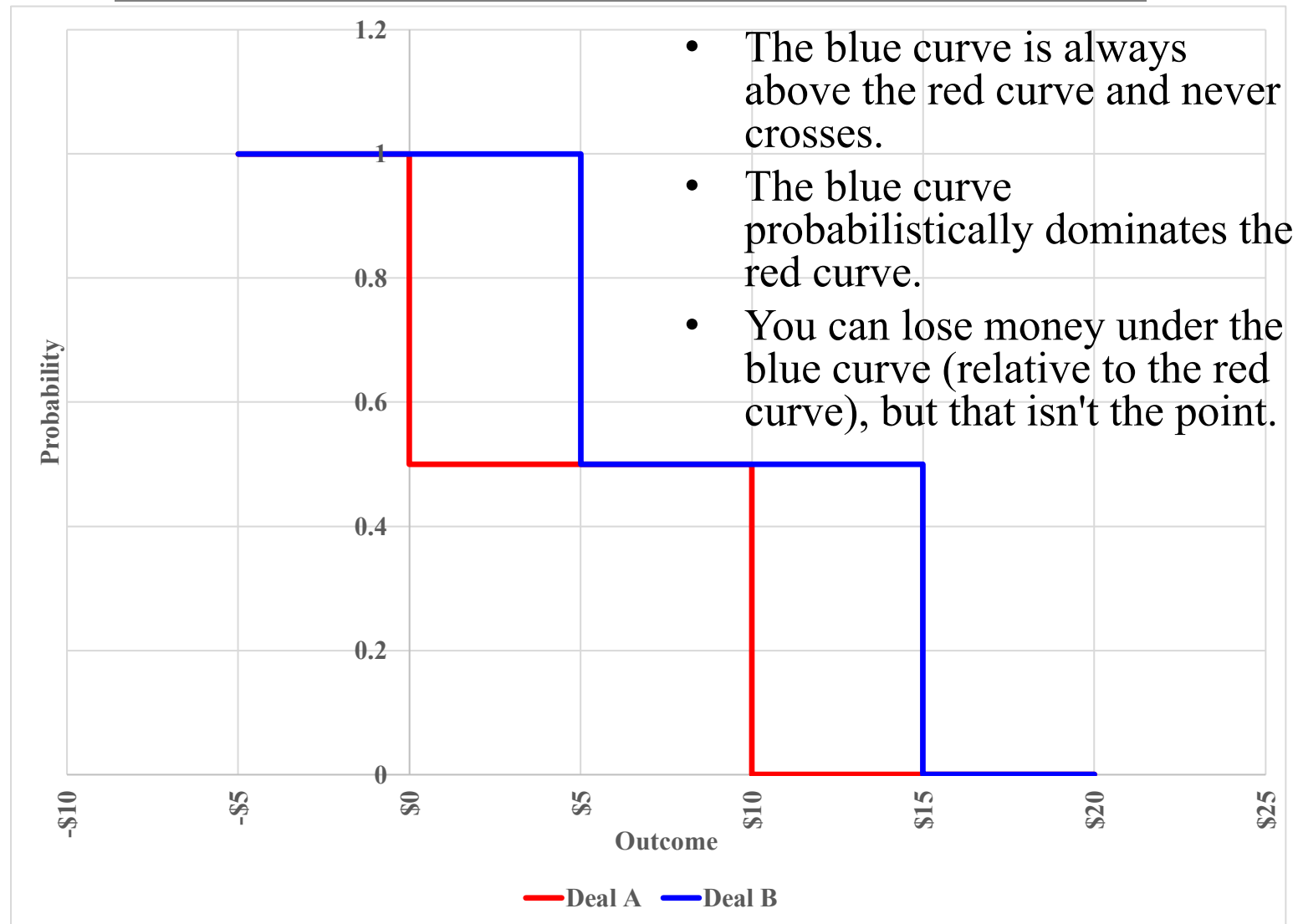
Decision  
Analysis



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Slide No. 59

# Complementary Cumulatives





Decision  
Analysis



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## For Any Monotonic u-curve

---

- The certain equivalent of BLUE will always be higher than the certain equivalent of RED





Decision  
Analysis



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# First Order Probabilistic Dominance

---

- The only requirement is that the u-curve be increasing.
- All increasing u curves select the probabilistically dominant deal.
- You don't have to even explore or consider the u-curve.
- The answer is “like magic.”
- You always examine your deals for probabilistic dominance.



Decision  
Analysis

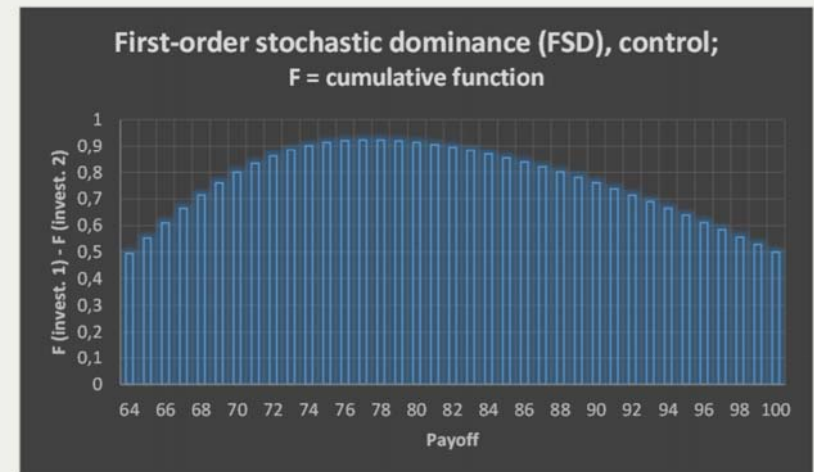
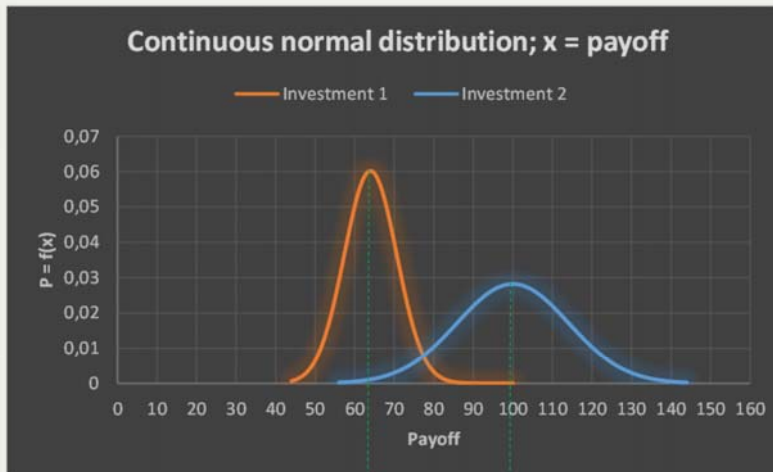


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Slide No. 62

# First Order Probabilistic Dominance

## SIMPLE CONTINUOUS CASE





Decision  
Analysis



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# Second Order Probabilistic Dominance

- B probabilistically dominates A in the second order if

$$\int_{-\infty}^z F_A(\xi) d\xi \geq \int_{-\infty}^z F_B(\xi) d\xi$$

$$\Rightarrow \int_{-\infty}^z \left\{ [1 - F_B(\xi)] - [1 - F_A(\xi)] \right\} d\xi \geq 0$$

- The integral under the complementary cumulative of A must everywhere exceed the integral under the complementary cumulative of b



Decision  
Analysis



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# Begin Where we Ended Up with First Order Dominance

$$\int_{-\infty}^{\infty} u(x) [f_B(x) - f_A(x)] dx = - \int_{-\infty}^{\infty} u'(x) [F_B(x) - F_A(x)] dx$$

$$\lim_{x \rightarrow \infty} \int_{-\infty}^x u(z) f_B(z) dz - \lim_{x \rightarrow \infty} \int_{-\infty}^x u(z) f_A(z) dz = \lim_{x \rightarrow \infty} \int_{-\infty}^x u'(z) [F_A(z) - F_B(z)] dz$$

$$U = u'(z) \quad dV = [F_A(z) - F_B(z)] dz$$

$$dU = u''(z) \quad V = \int_{-\infty}^z [F_A(\xi) - F_B(\xi)] d\xi$$



Decision  
Analysis



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# So Integration By Parts Once Again Yields

$$\begin{aligned}
 & \lim_{x \rightarrow \infty} \int_{-\infty}^x u(z) f_B(z) dz - \lim_{x \rightarrow \infty} \int_{-\infty}^x u(z) f_A(z) dz \\
 &= \lim_{x \rightarrow \infty} \left\{ u'(z) \int_{-\infty}^z [F_A(\xi) - F_B(\xi)] d\xi \right\}_{-\infty}^x - \lim_{x \rightarrow \infty} \int_{-\infty}^{\infty} u''(z) dz \int_{-\infty}^z [F_A(\xi) - F_B(\xi)] d\xi \\
 &= \lim_{x \rightarrow \infty} u'(x) \int_{-\infty}^x [F_A(\xi) - F_B(\xi)] d\xi - \lim_{x \rightarrow \infty} \int_{-\infty}^{\infty} u''(z) dz \int_{-\infty}^z [F_A(\xi) - F_B(\xi)] d\xi \\
 &= - \lim_{x \rightarrow \infty} \int_{-\infty}^x u''(z) dz \int_{-\infty}^z [F_A(\xi) - F_B(\xi)] d\xi \\
 &= \int_{-\infty}^{\infty} u''(z) dz \int_{-\infty}^z [-F_A(\xi) + F_B(\xi)] d\xi = \int_{-\infty}^{\infty} -u''(z) dz \int_{-\infty}^z \{ [1 - F_B(\xi)] - [1 - F_A(\xi)] \} d\xi
 \end{aligned}$$

- If  $u''(z) < 0$  everywhere (risk averse) then the final term is positive if the integral is positive



Decision  
Analysis



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# Second Order Probabilistic Dominance Is

---

$$\int_{-\infty}^z \left\{ \left[ 1 - F_B(\xi) \right] - \left[ 1 - F_A(\xi) \right] \right\} d\xi$$



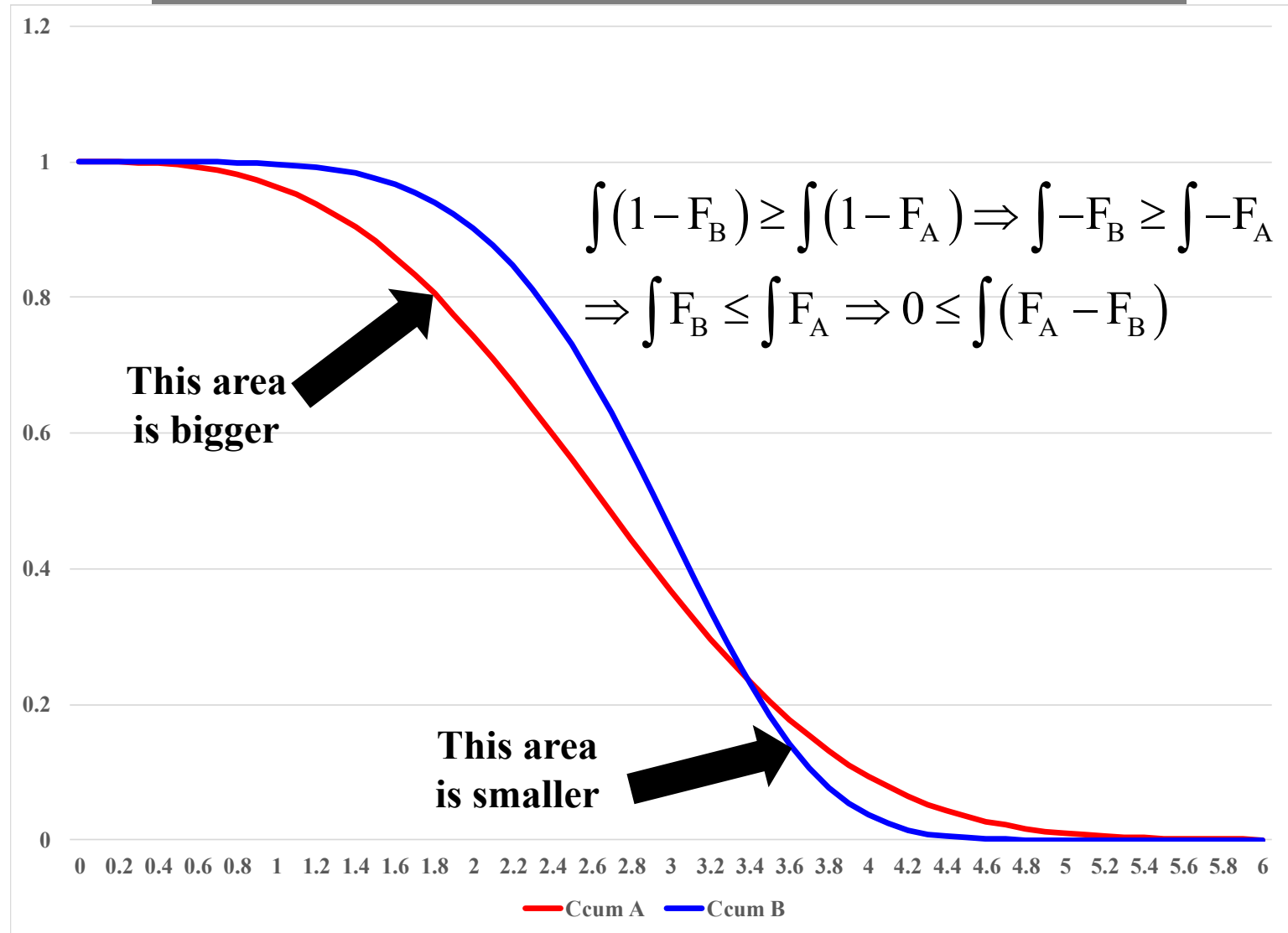
Decision  
Analysis



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Slide No. 67

# B Has Second Order Probabilistic Dominance Over A





Decision  
Analysis



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# People Have Thought of This As...

---

- “Same mean/different variance”
- This is more general than that, but that is a good mnemonic for what second order probabilistic dominance means.
- Same mean/higher variance is not synonymous
- Second order pProbabilistic dominance isn't trivial (nor is first order)





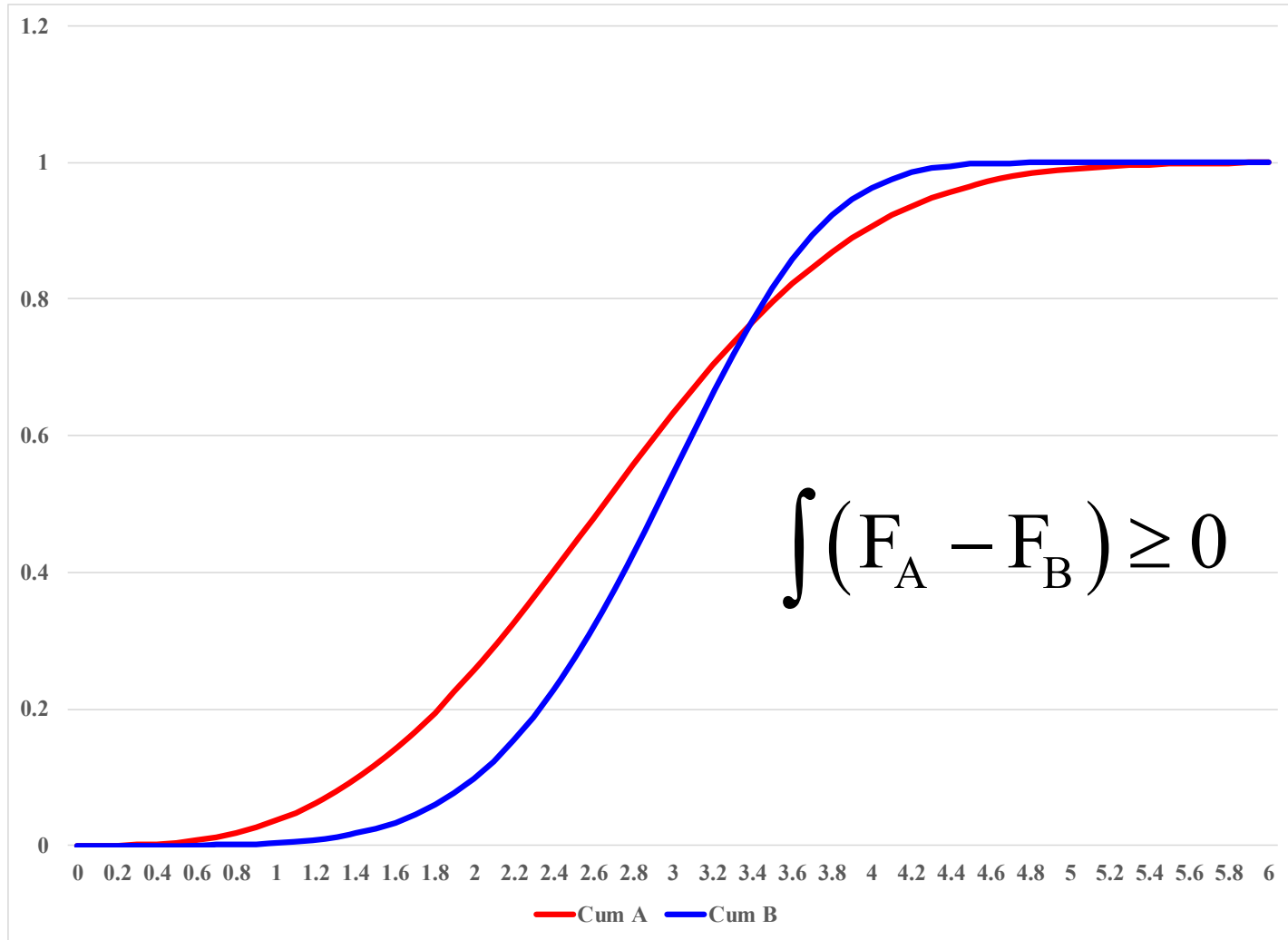
Decision  
Analysis



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Slide No. 69

# B Dominates A in the Second Order



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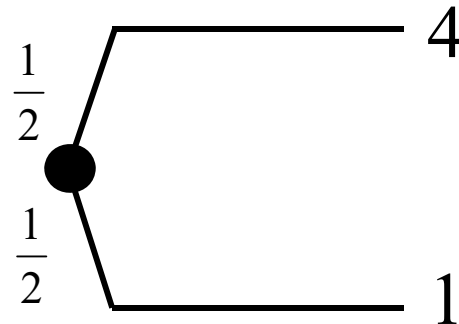
Decision  
Analysis



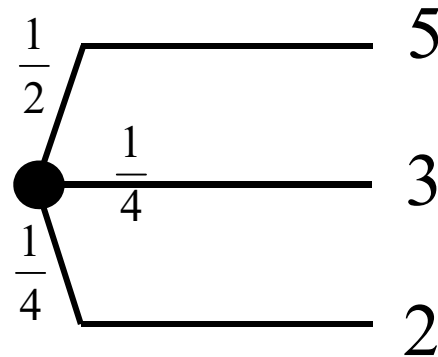
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Slide No. 70

# Two Simple Deals



Mean=2.5  
Variance=2.25



Mean=3.75  
Variance=1.6875



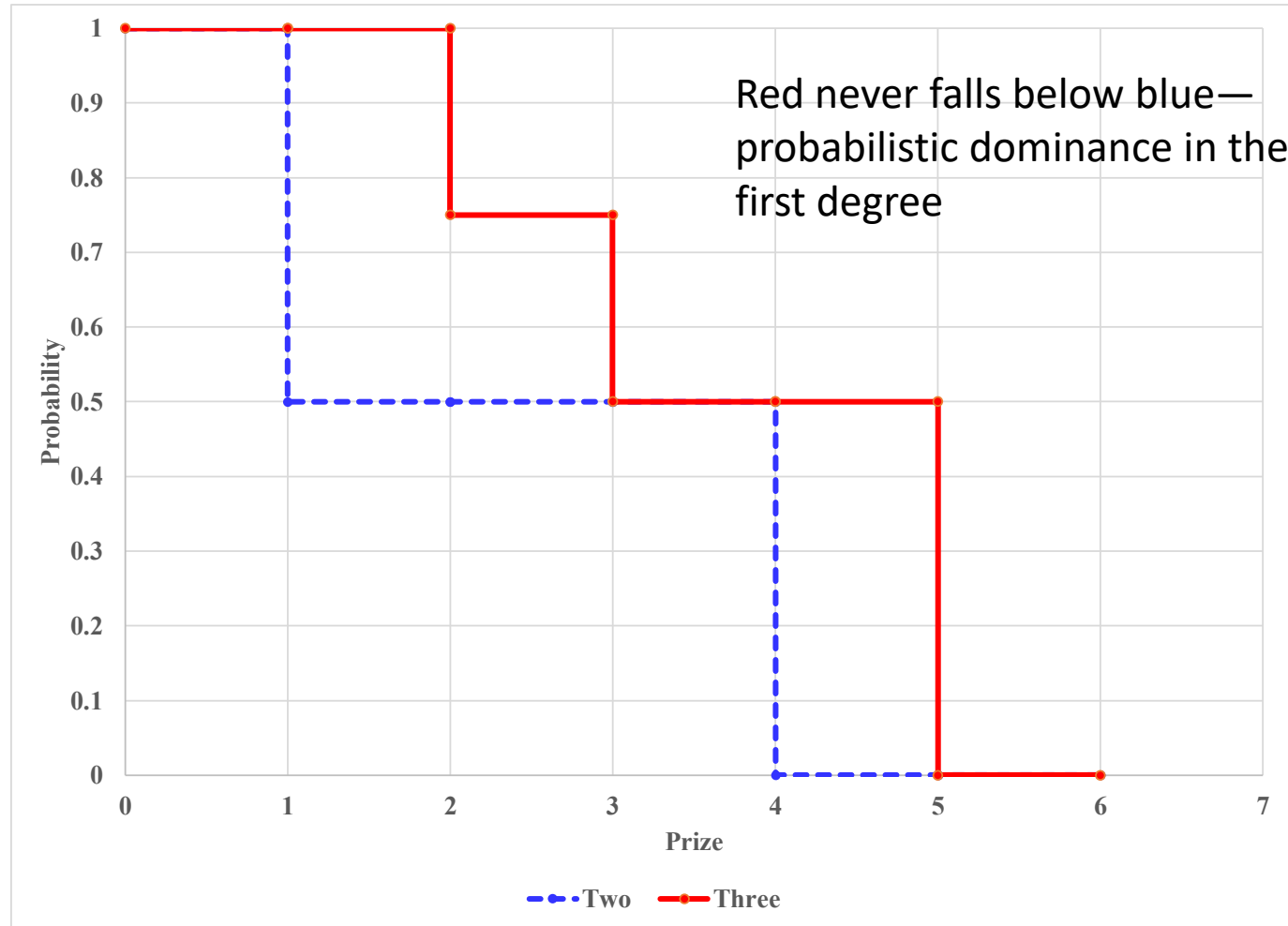
Decision  
Analysis



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Slide No. 71

# Complementary Cumulatives of the Two Simple Deals





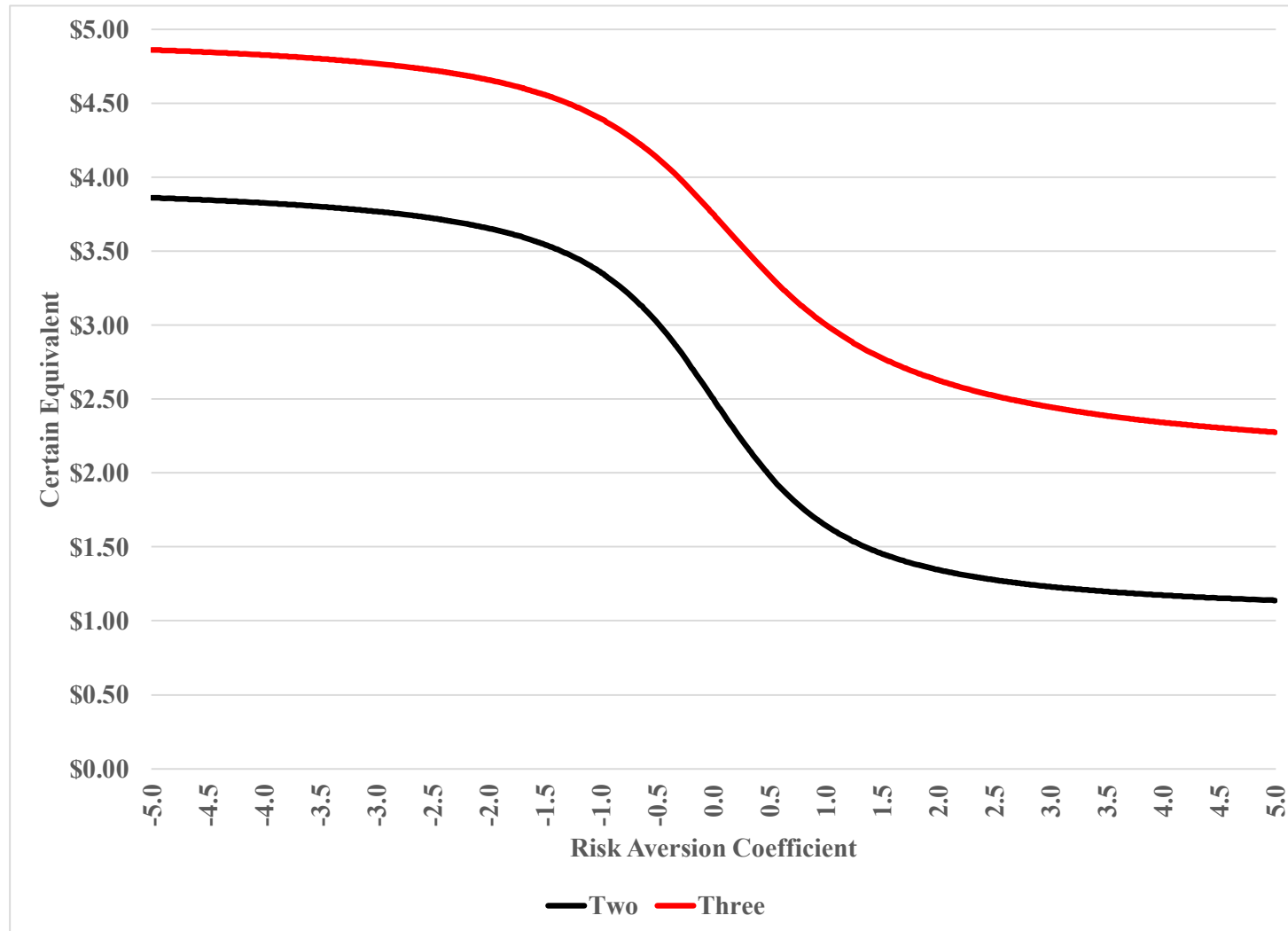
Decision  
Analysis



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Slide No. 72

# Delta Risk Aversion Sensitivity for the 2 and 3 Branch Deals



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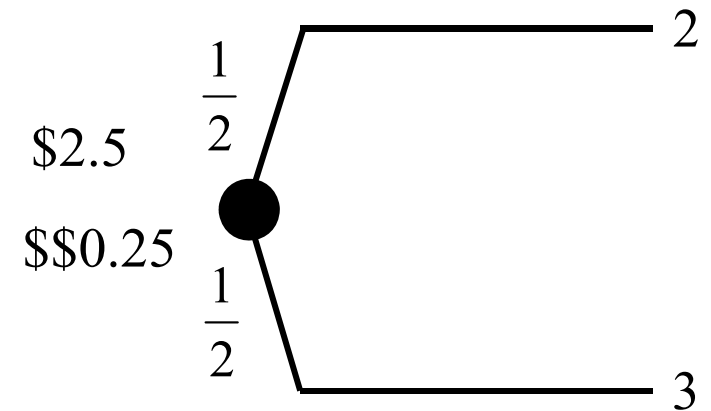
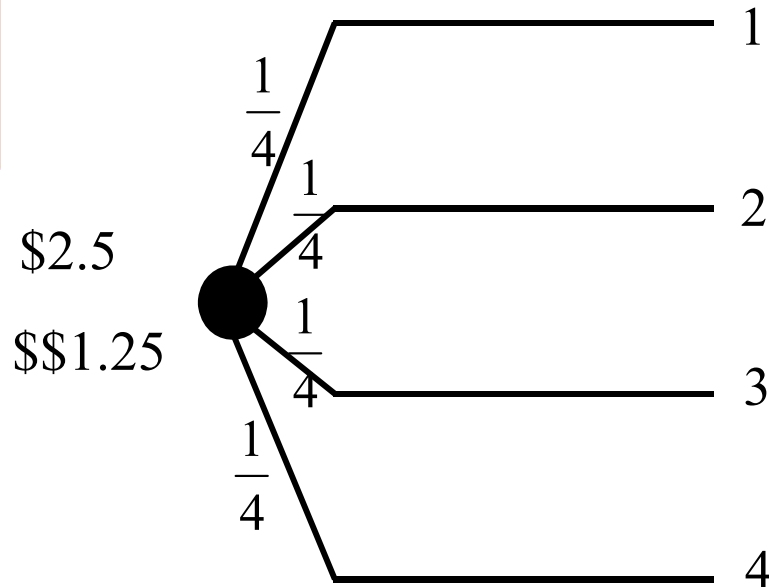
Decision  
Analysis



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Slide No. 73

# Another Simple Deal





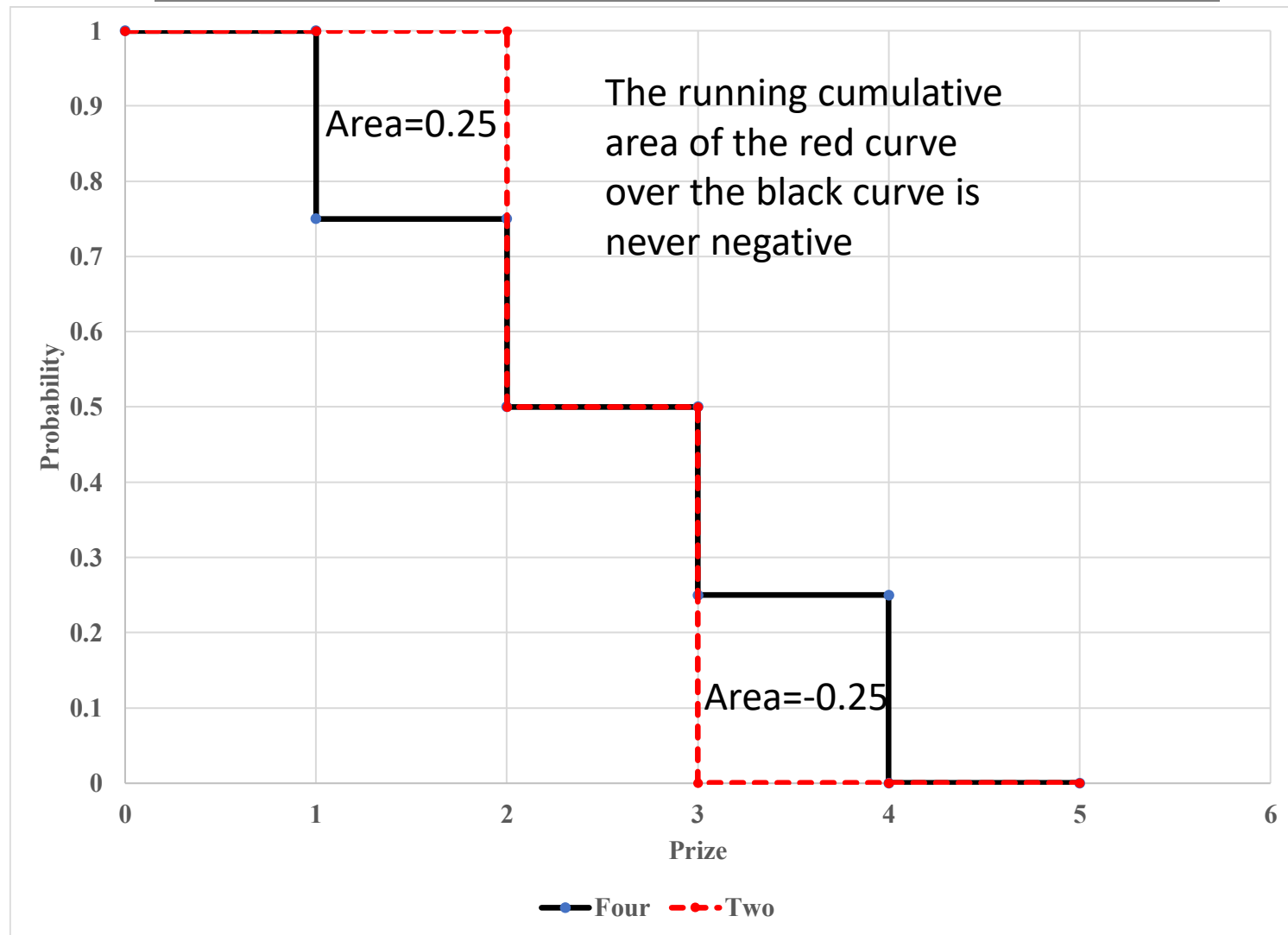
Decision  
Analysis



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Slide No. 74

# Complementary Cumulatives of the Two Deals (2 and 4 Prong)





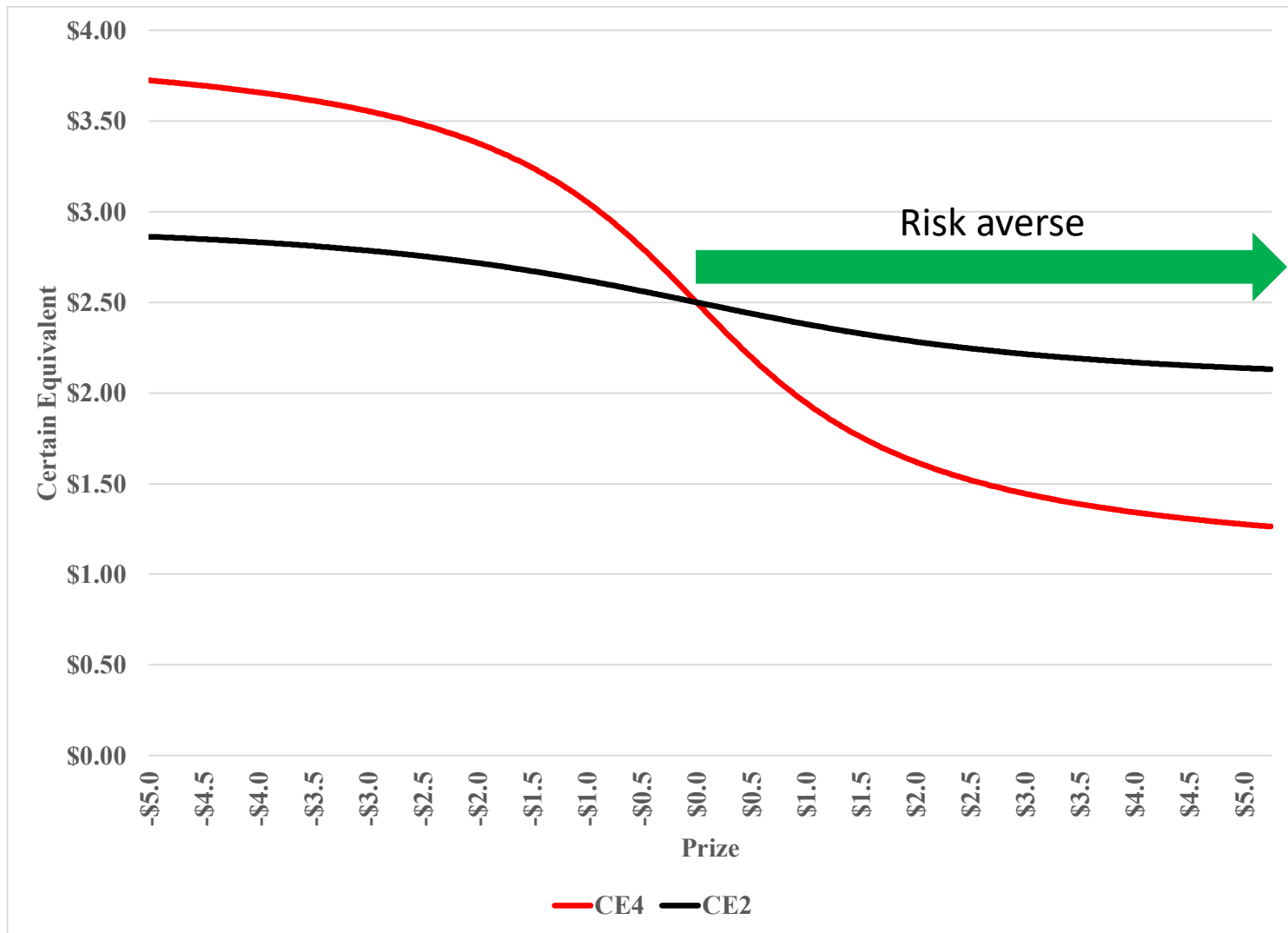
Decision  
Analysis



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Slide No. 75

## 2 Prong Probabilistically Dominates 4 Prong in the Second Degree



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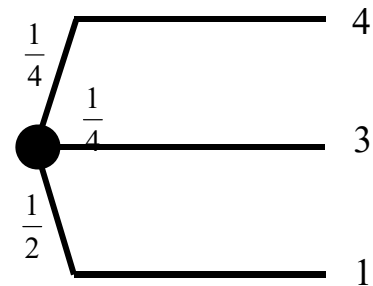
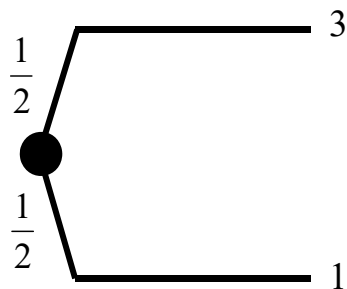
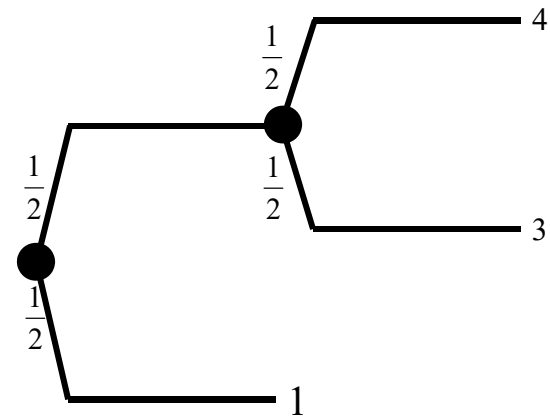
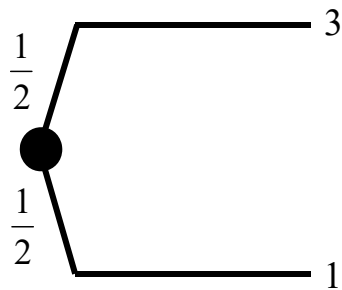
Decision  
Analysis



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Slide No. 76

# Mean Augmentation







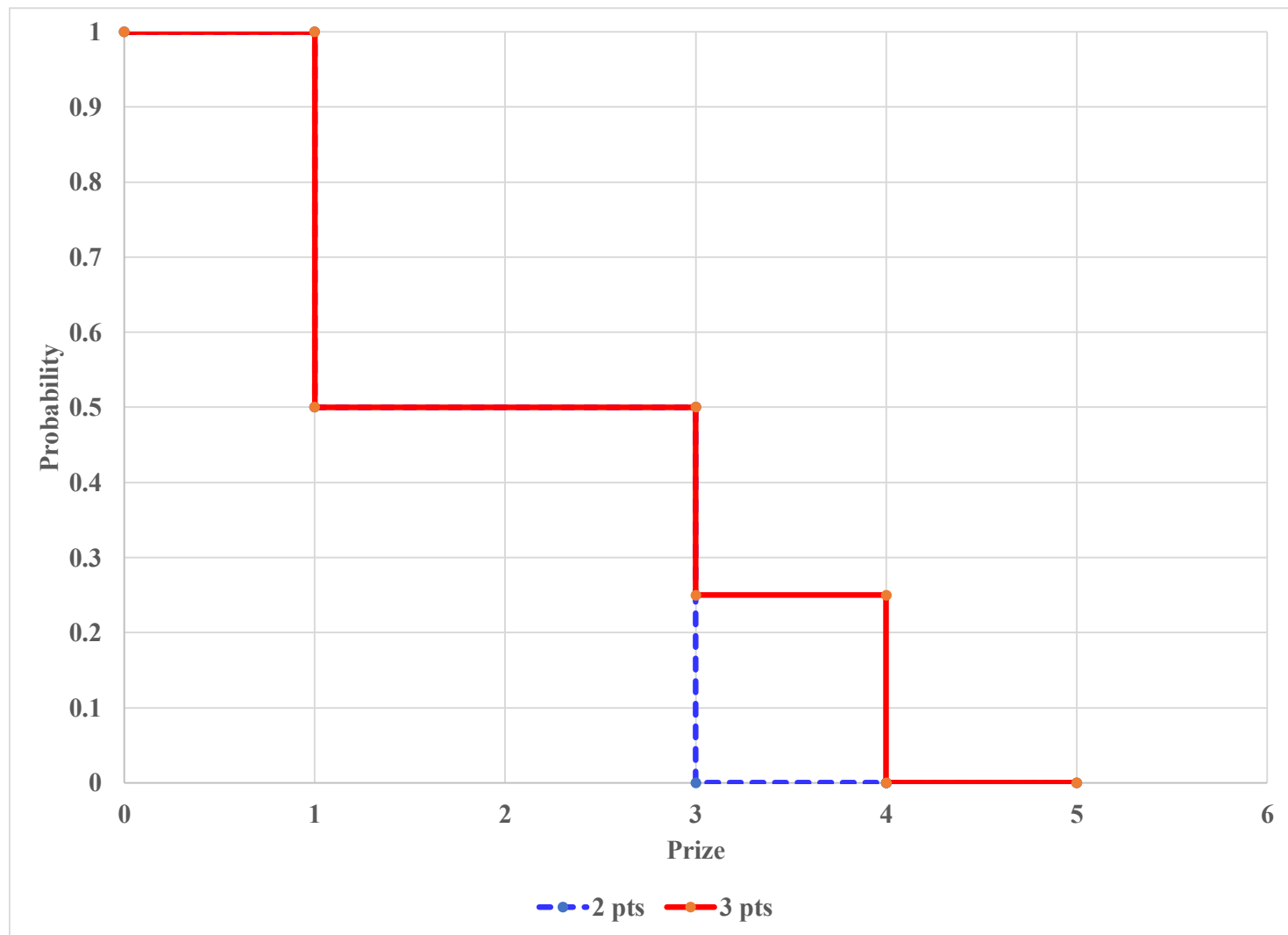
Decision  
Analysis



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Slide No. 77

# Mean Augmentation Can Lead to Probabilistic Dominance



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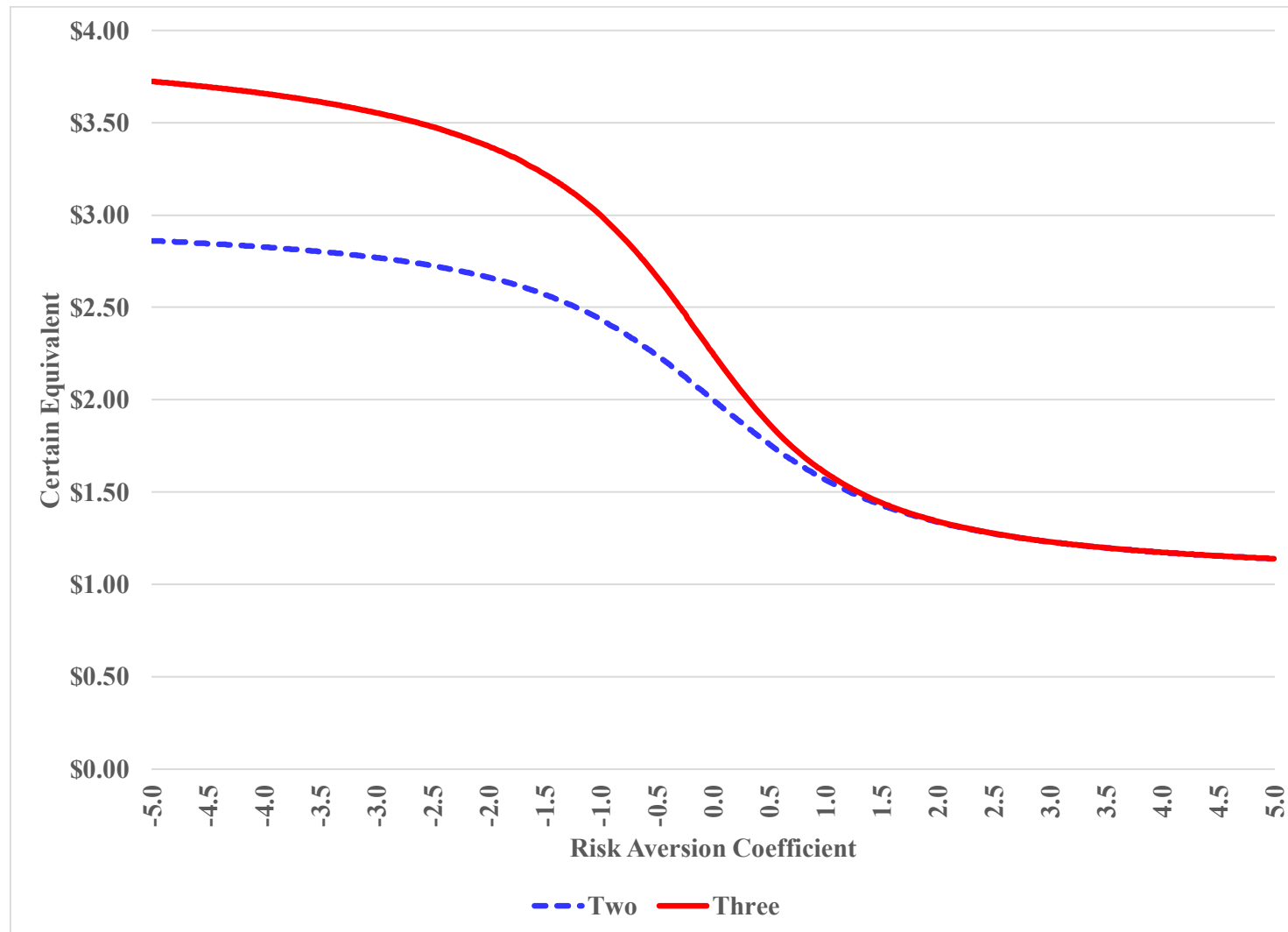
Decision  
Analysis



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Slide No. 78

# Mean Augmentation



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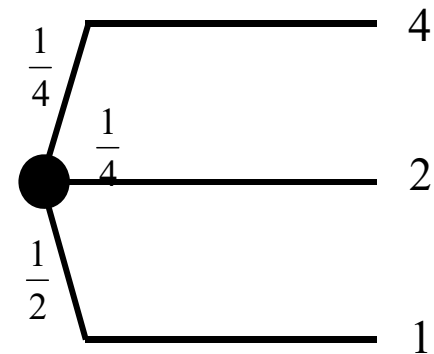
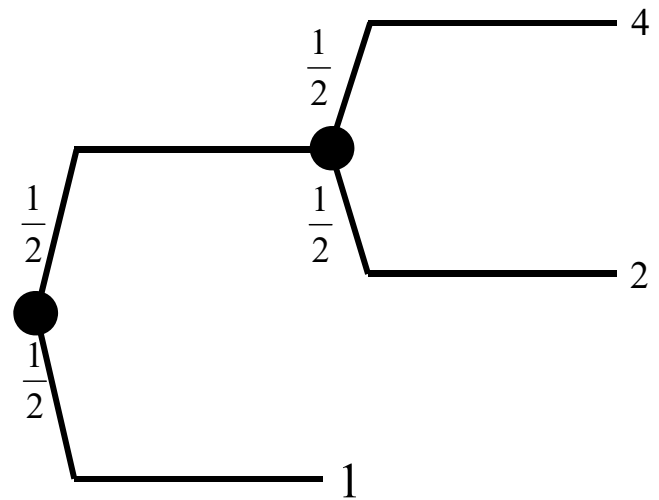
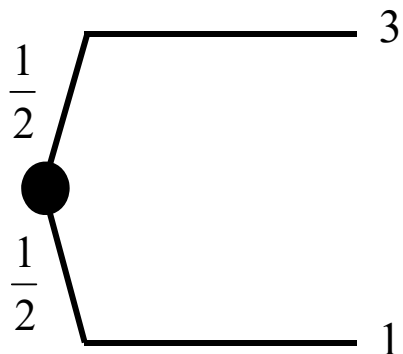
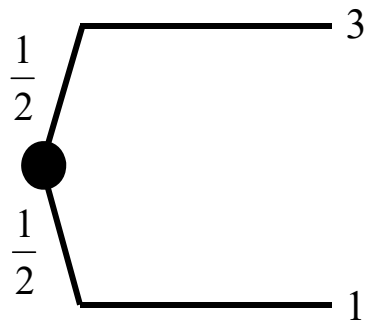
Decision  
Analysis



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Slide No. 79

# No Mean Augmentation





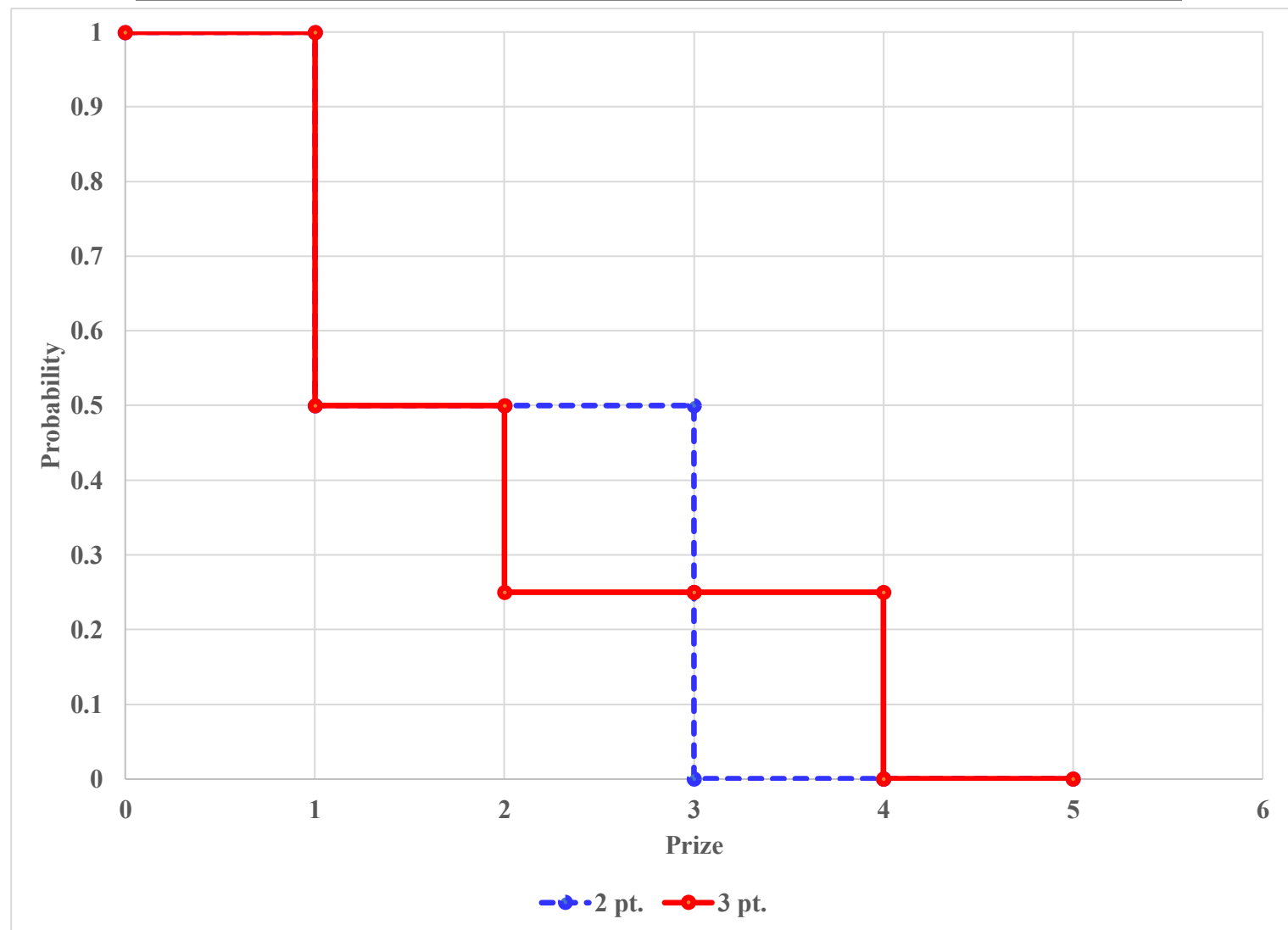
Decision  
Analysis



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Slide No. 80

# Same Mean/Different Variances





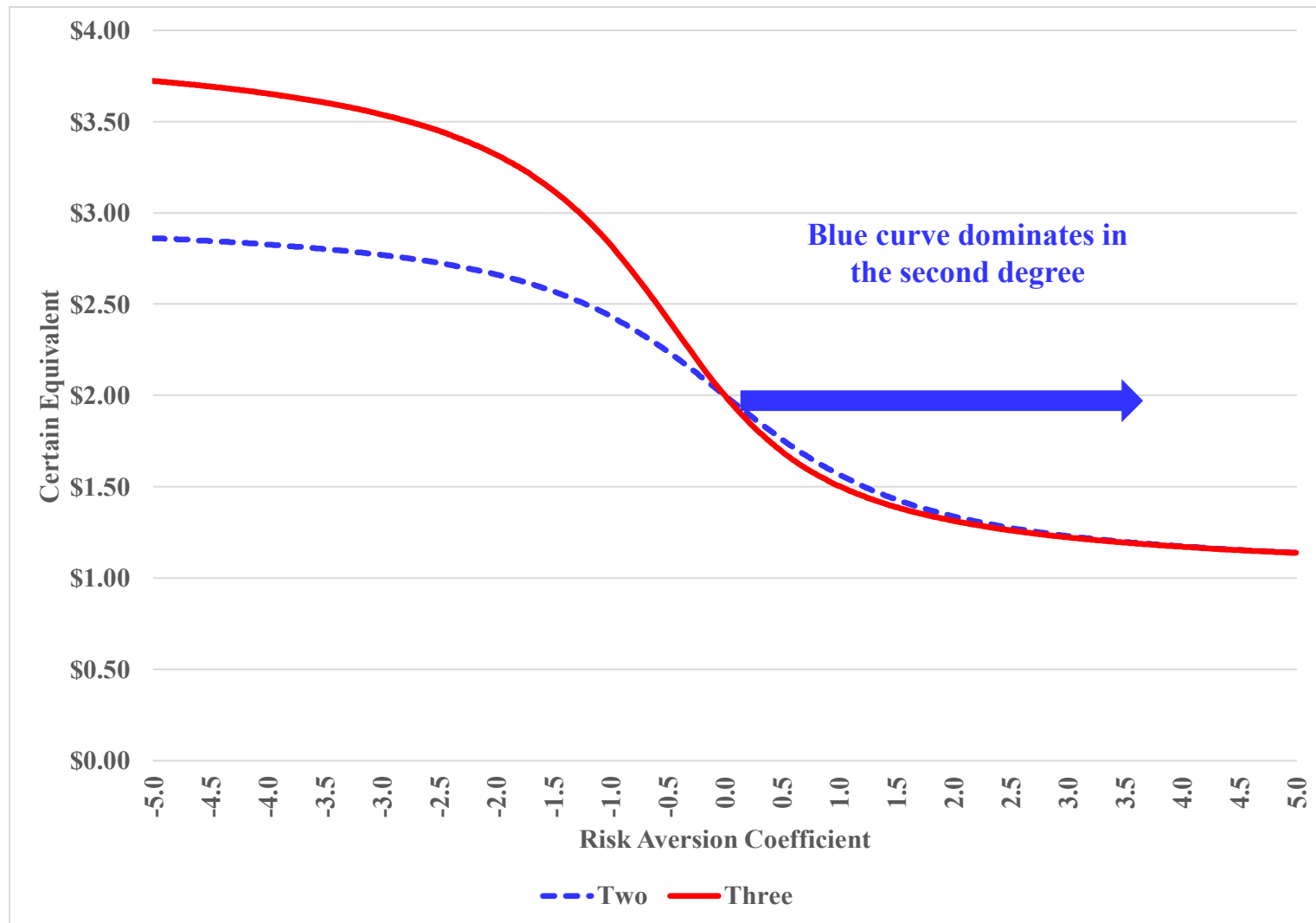
Decision  
Analysis



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Slide No. 81

# Variance Reduction Can Lead to Second Order Dominance





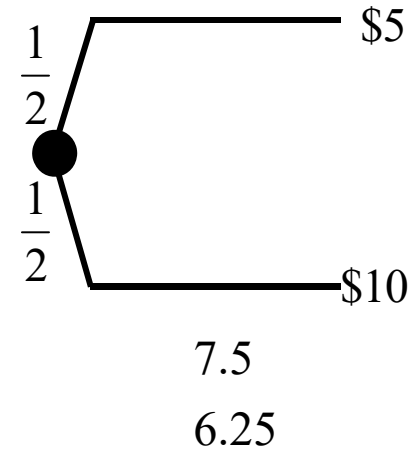
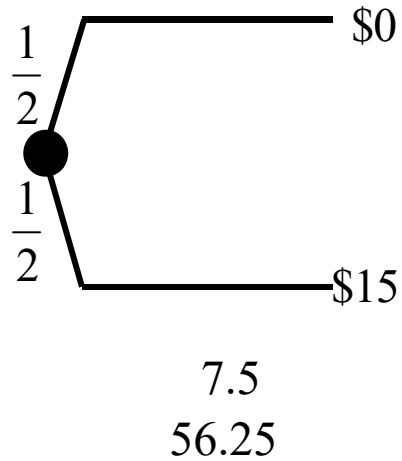
Decision  
Analysis



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Slide No. 82

# Consider Two Deals





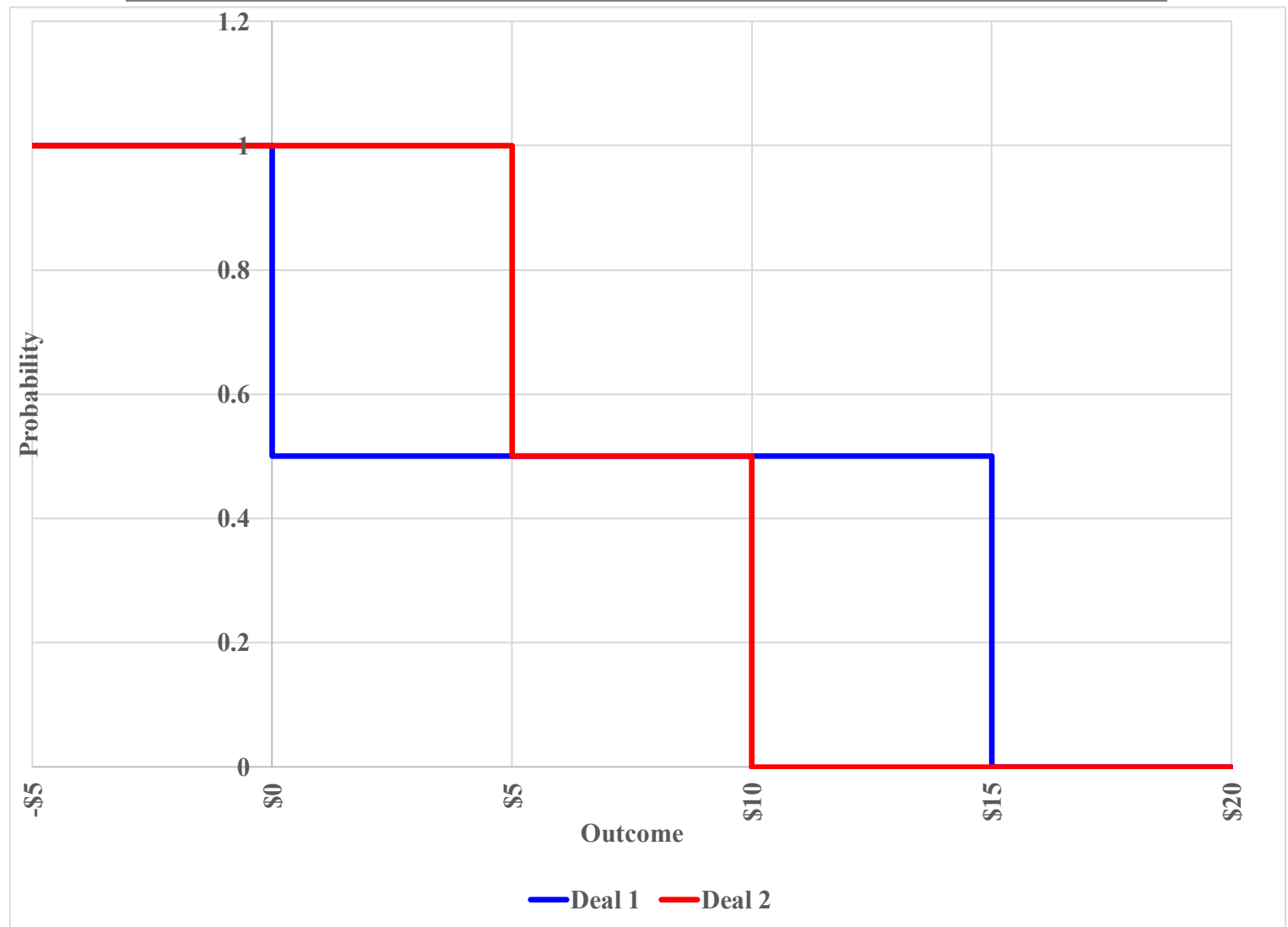
Decision  
Analysis



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Slide No. 83

# The Two Complementary Cumulatives



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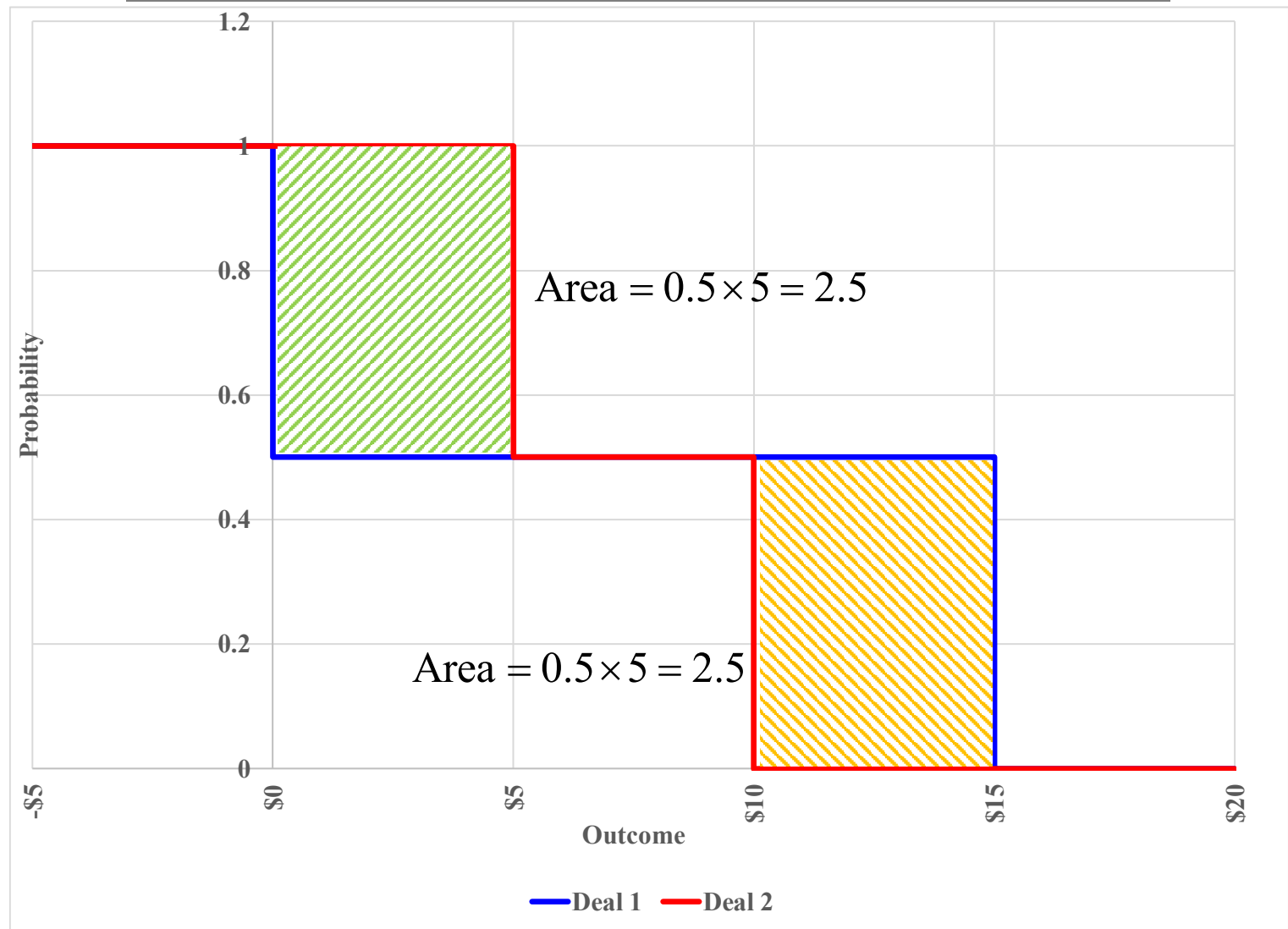
Decision  
Analysis



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Slide No. 84

# Second Order Probabilistic Dominance Is Established



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Decision  
Analysis



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Slide No. 85

---

## **If You Plot the Two CEs for a Risk Averse Delta Person, What Would You See?**

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Decision  
Analysis



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Slide No. 86

- 0,15 and 5,10
- Good audiopedia summary
- <https://www.youtube.com/watch?v=2zqmTO5Ekvs>
- Dollar is added to one or more outcomes, stochastic dom.
- Lower premium and better coverage



Decision  
Analysis



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Slide No. 87

# Second Order Probabilistic Dominance

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Decision  
Analysis

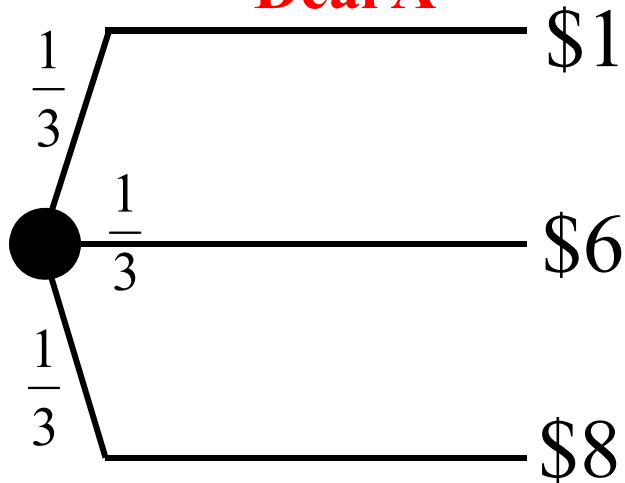


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Slide No. 88

# Two Deals

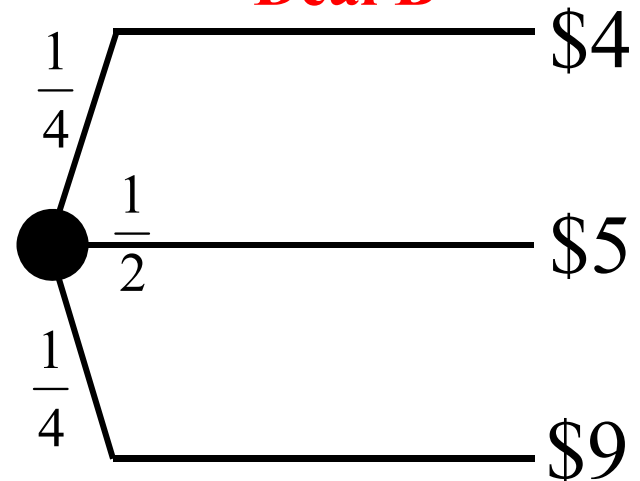
## Deal A



|                 |          |
|-----------------|----------|
| Mean (\$)       | \$5.0000 |
| Variance (\$\$) | \$8.6667 |
| Std. Dev. (\$)  | \$2.9439 |

|                 |          |
|-----------------|----------|
| Mean (\$)       | \$5.7500 |
| Variance (\$\$) | \$3.6875 |
| Std. Dev. (\$)  | \$1.9203 |

## Deal B





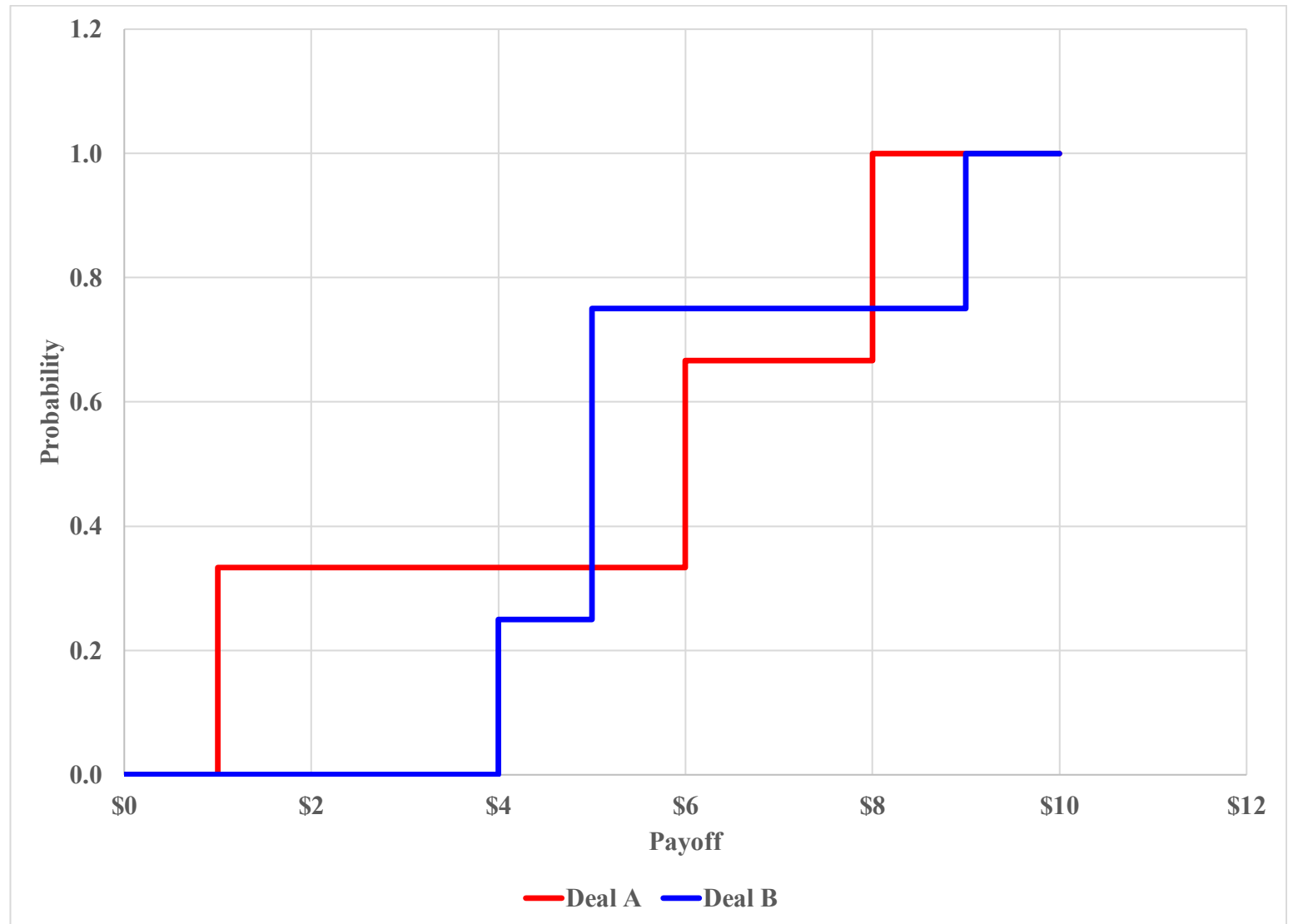
Decision  
Analysis



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Slide No. 89

# The Two Cumulatives



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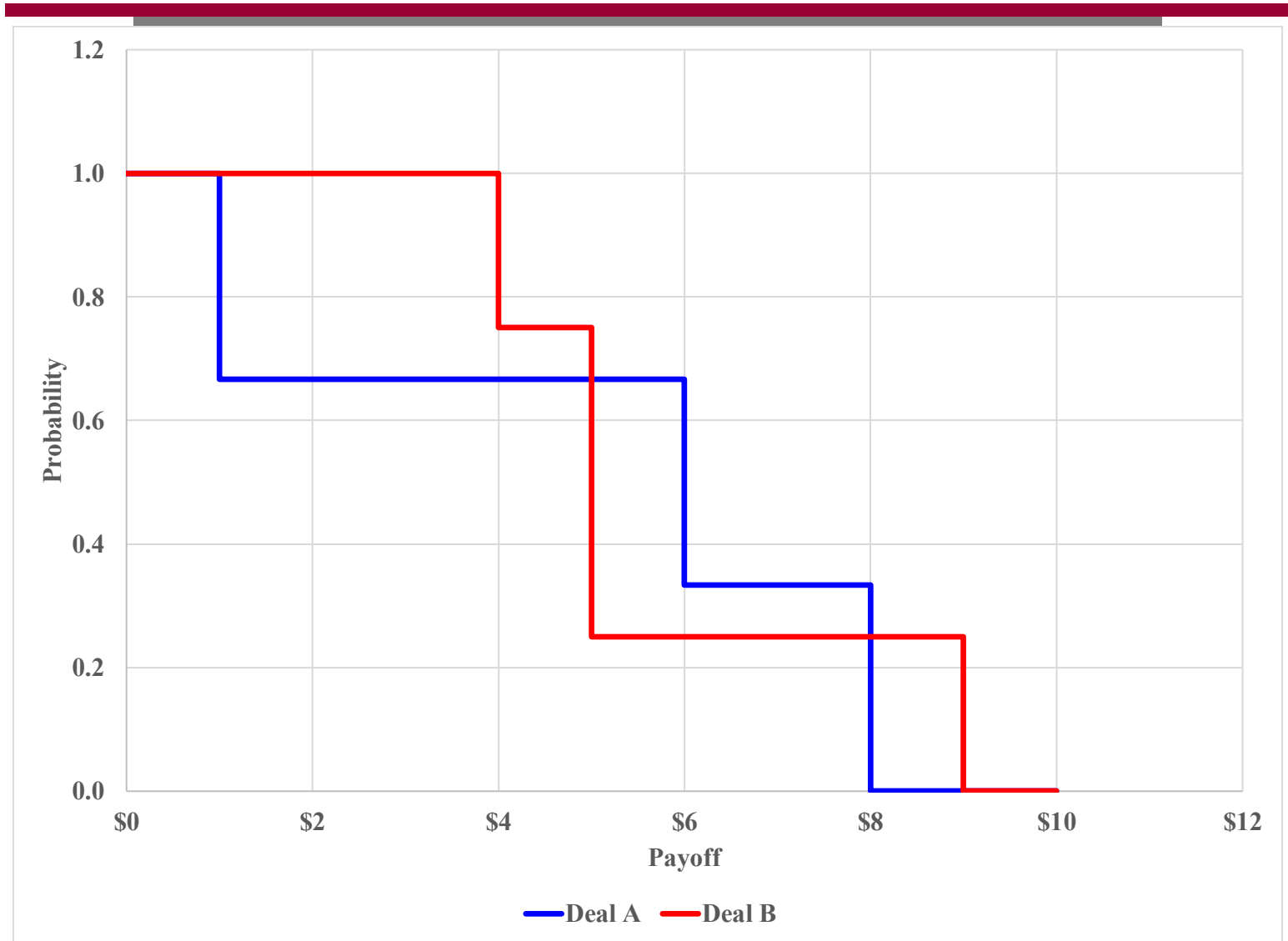
Decision  
Analysis



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Slide No. 90

# The Two Complementary Cumulatives



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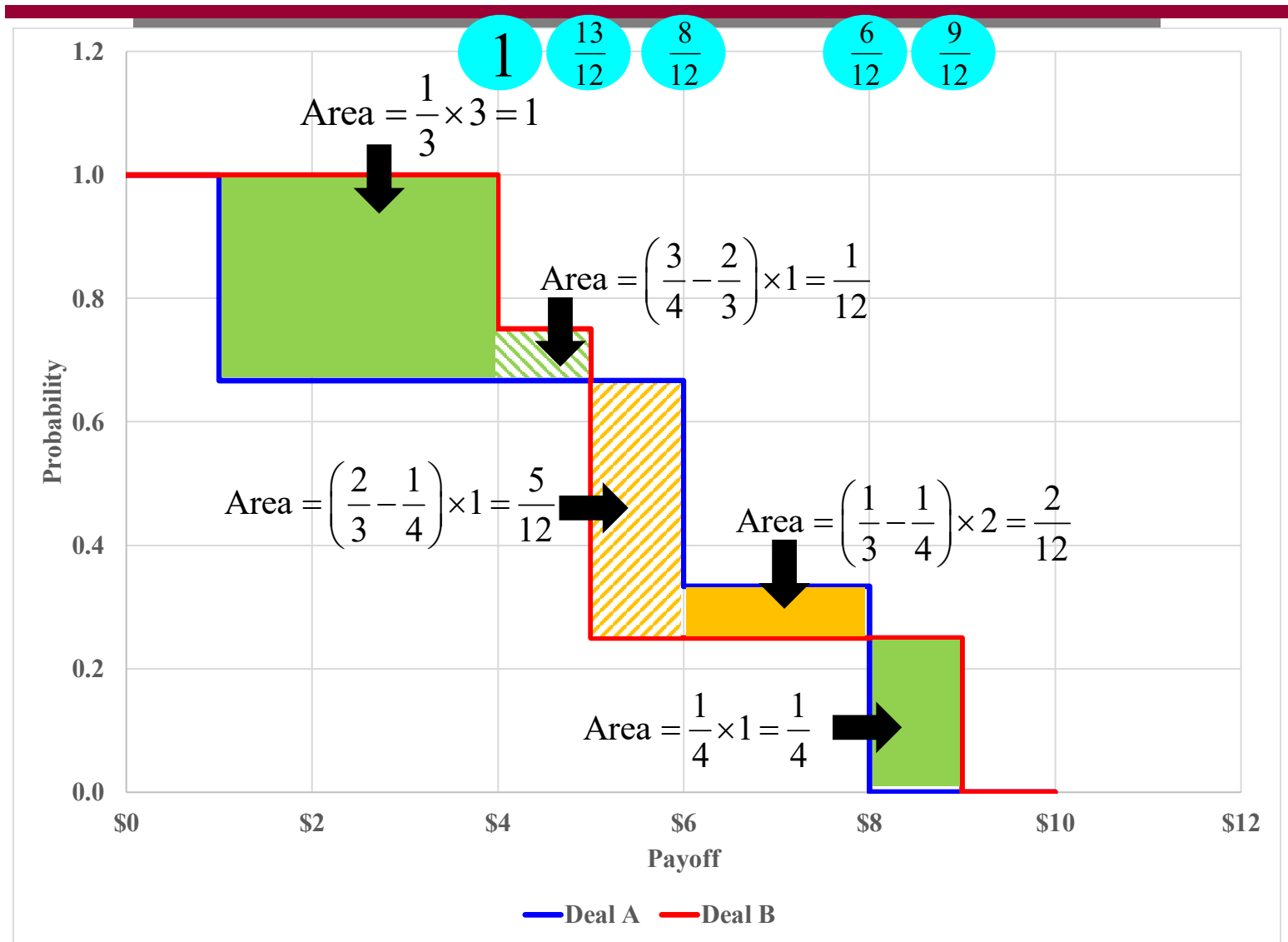
Decision  
Analysis



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Slide No. 91

# The Two Complementary Cumulatives





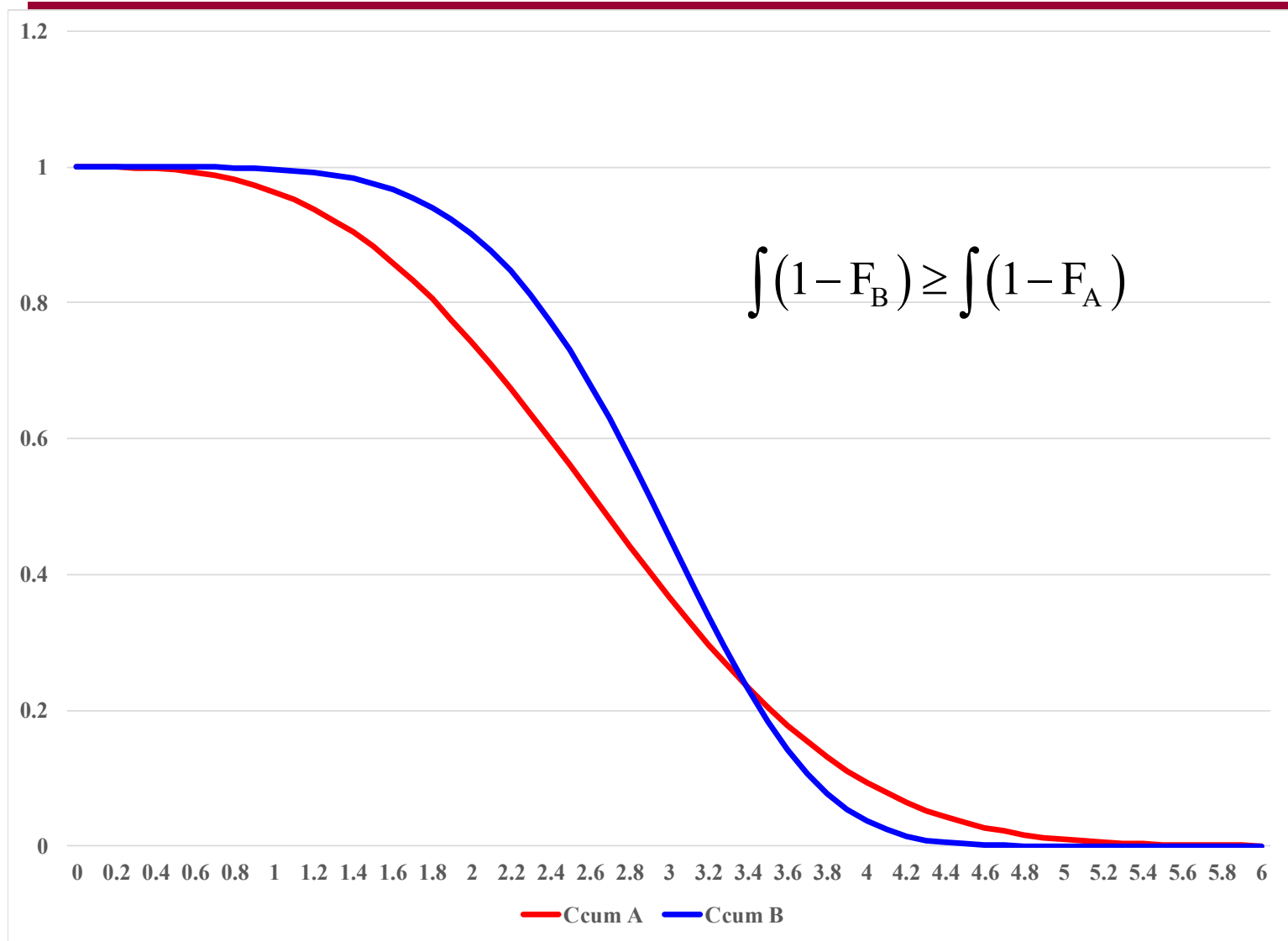
Decision  
Analysis



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Slide No. 92

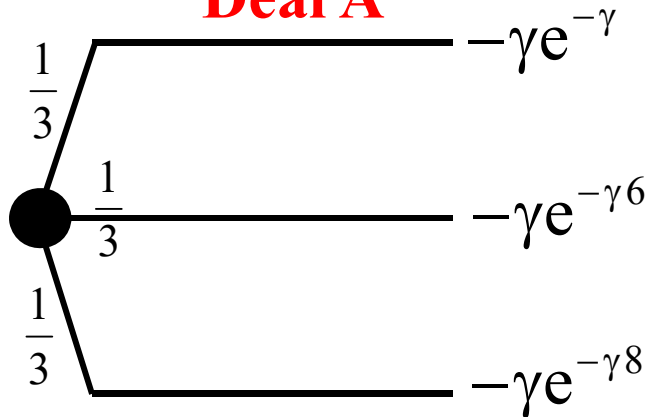
# It Looks Like This—Second Order Probabilistic Dominance





# Expected Utility/Certain Equivalent for a Delta Person

## Deal A



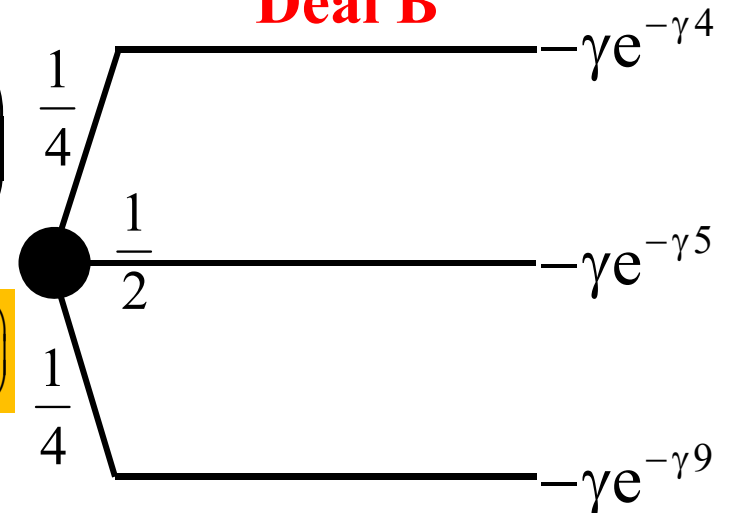
$$\langle u \rangle = -\frac{1}{3} \gamma (e^{-\gamma} + e^{-6\gamma} + e^{-8\gamma})$$

$$\tilde{x} = -\frac{1}{\gamma} \ln \left( -\frac{1}{\gamma} \langle u \rangle \right) = -\frac{1}{\gamma} \ln \left[ \frac{1}{3} (e^{-\gamma} + e^{-6\gamma} + e^{-8\gamma}) \right]$$

$$\langle u \rangle = -\gamma \left( \frac{1}{4} e^{-4\gamma} + \frac{1}{2} e^{-5\gamma} + \frac{1}{4} e^{-9\gamma} \right)$$

$$\tilde{x} = -\frac{1}{\gamma} \ln \left( -\frac{1}{\gamma} \langle u \rangle \right) = -\frac{1}{\gamma} \ln \left( \frac{1}{4} e^{-4\gamma} + \frac{1}{2} e^{-5\gamma} + \frac{1}{4} e^{-9\gamma} \right)$$

## Deal B





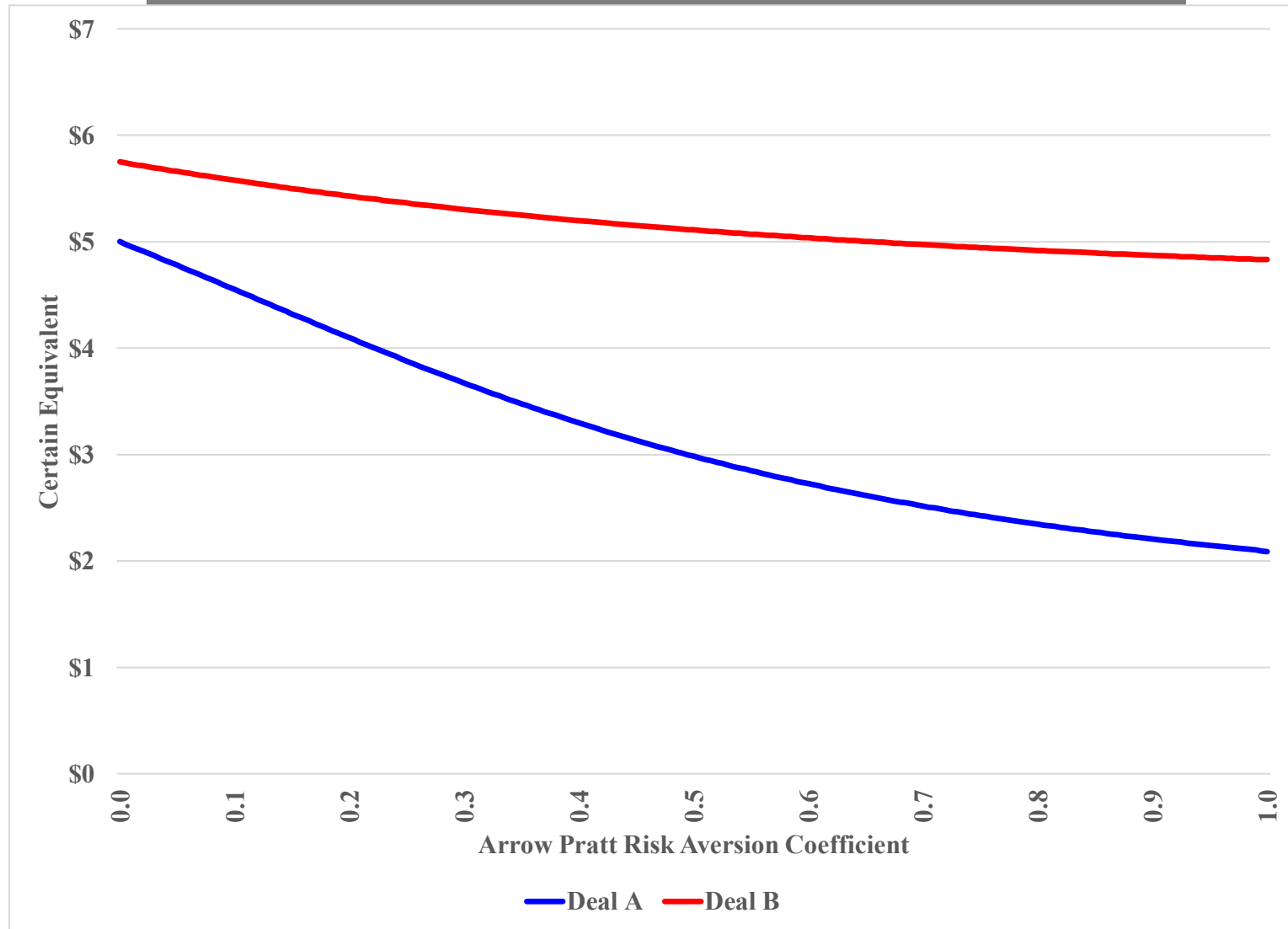
Decision  
Analysis



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Slide No. 94

# Certain Equivalents—Delta Person



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Decision  
Analysis



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# You Don't CARE About Their u Curve As Long As They Are Risk Averse!

---

- You get the exact same answer as long as they are risk averse.
- You can omit the u-curve calculation and just stick with probabilities



Decision  
Analysis



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# If Two Lotteries Have the Same Mean

---

- But one has a higher variance, does the one with the lower variance always probabilistically dominate?
- People sometimes think that same mean but lower variance means probabilistic dominance.
- NO!



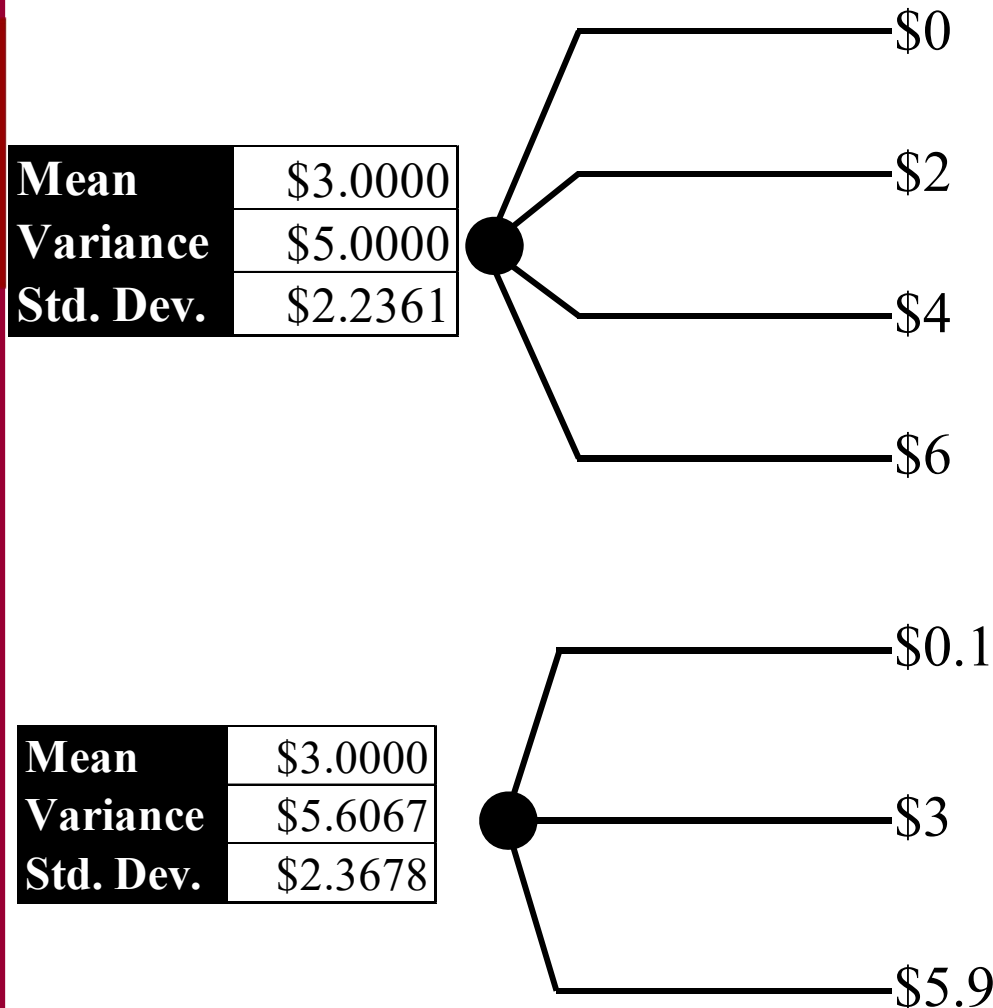
Decision  
Analysis



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Slide No. 97

## Another Example



- Does Deal A probabilistically dominate Deal B in the second order?



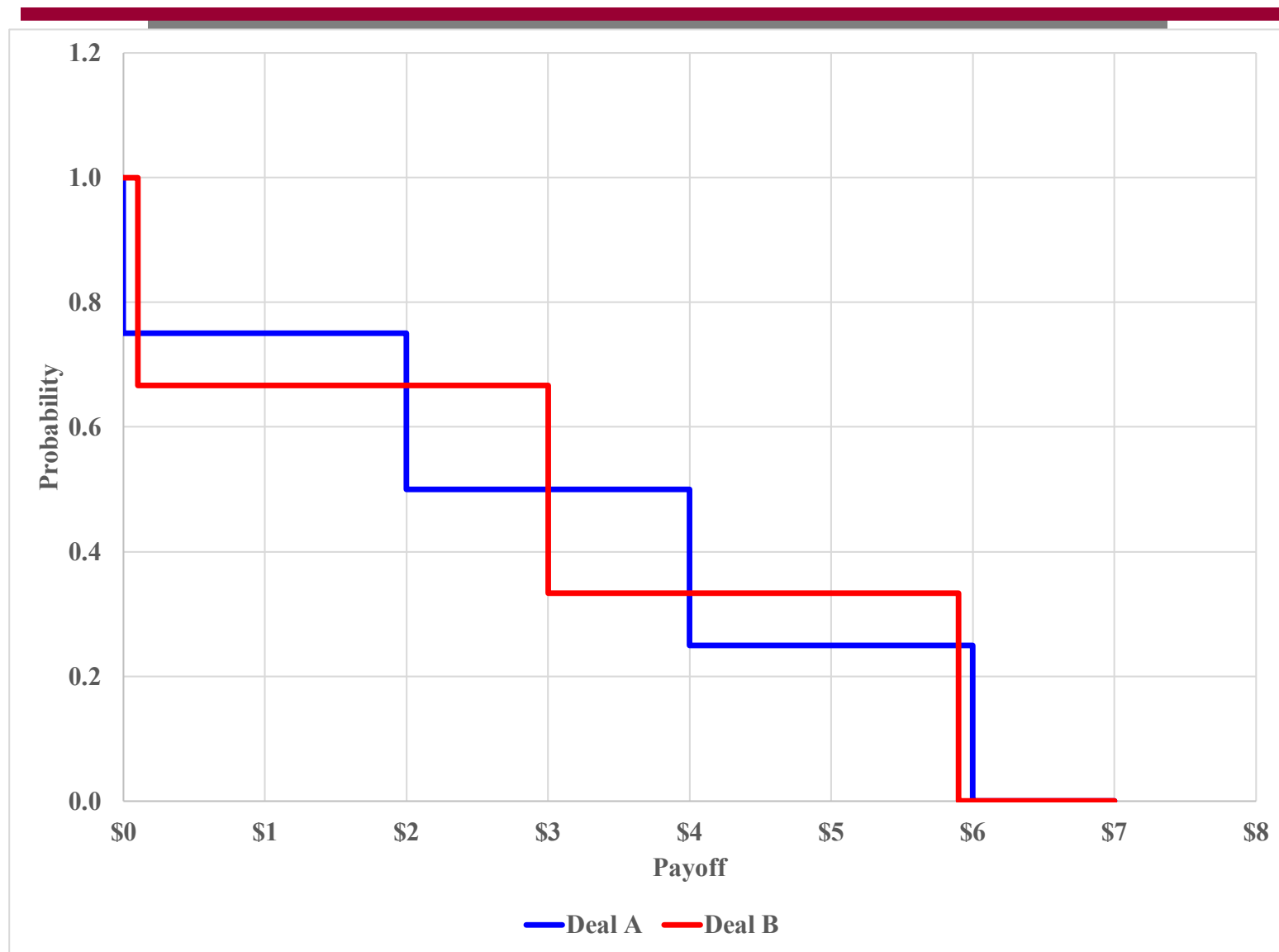
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Analysis



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# Nope!



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Decision  
Analysis



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Slide No. 99

---

# **Same Mean/Lower Variance Is Not a Sufficient Condition for Second Order Probabilistic Dominance**

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Decision  
Analysis



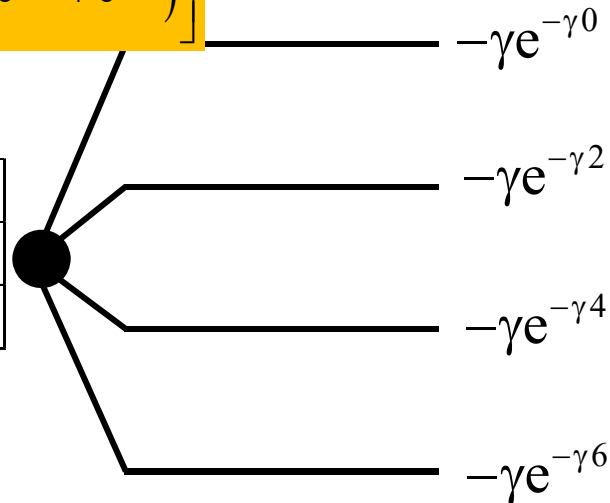
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Slide No. 100

# The Example

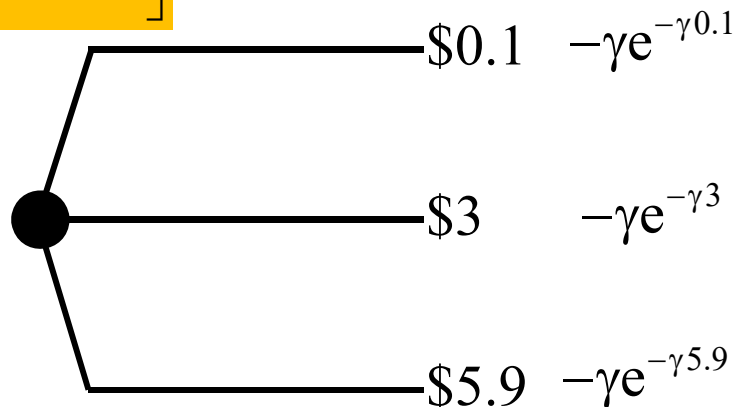
$$x = -\frac{1}{\gamma} \ln \left[ \frac{1}{4} (e^{-\gamma^0} + e^{-\gamma^2} + e^{-\gamma^4} + e^{-\gamma^6}) \right]$$

|           |          |
|-----------|----------|
| Mean      | \$3.0000 |
| Variance  | \$5.0000 |
| Std. Dev. | \$2.2361 |



$$x = -\frac{1}{\gamma} \ln \left[ \frac{1}{3} (e^{-\gamma^{0.1}} + e^{-\gamma^3} + e^{-\gamma^{5.9}}) \right]$$

|           |          |
|-----------|----------|
| Mean      | \$3.0000 |
| Variance  | \$5.6067 |
| Std. Dev. | \$2.3678 |







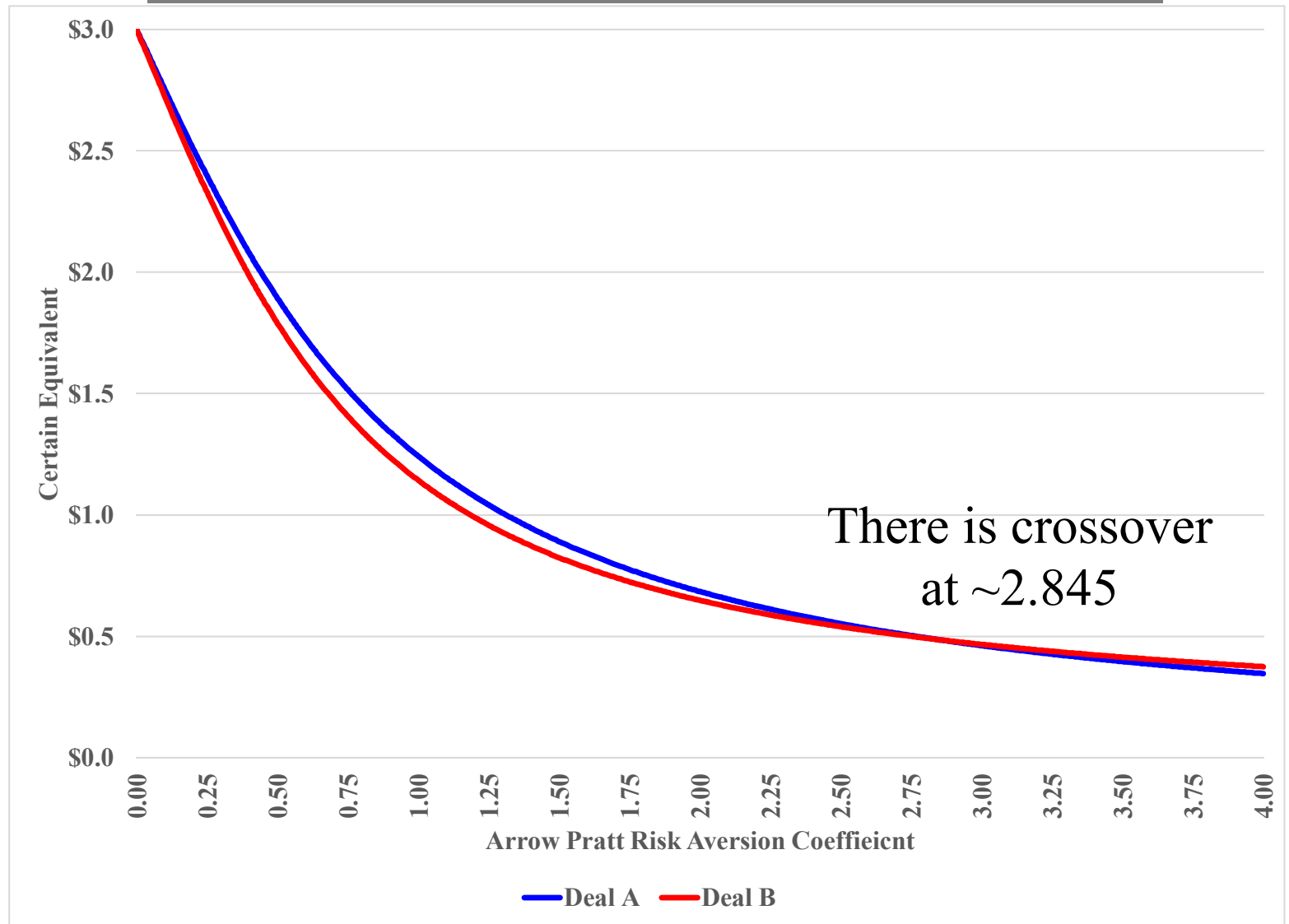
Decision  
Analysis



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Slide No. 101

# The Best Deal Switches—No Second Order Probabilistic Dominance



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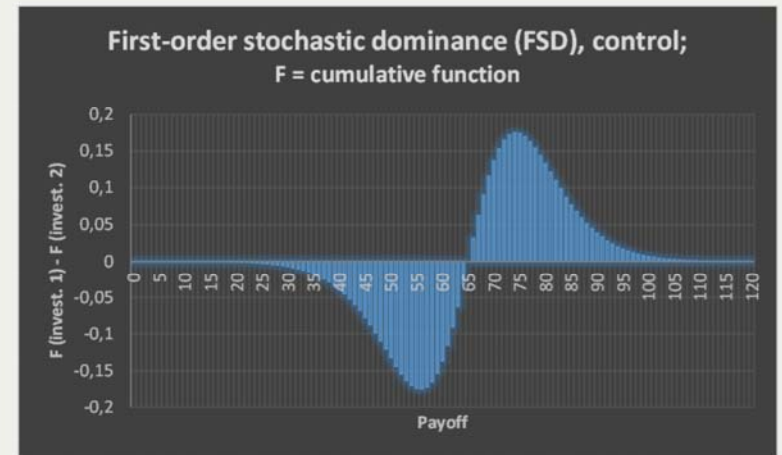
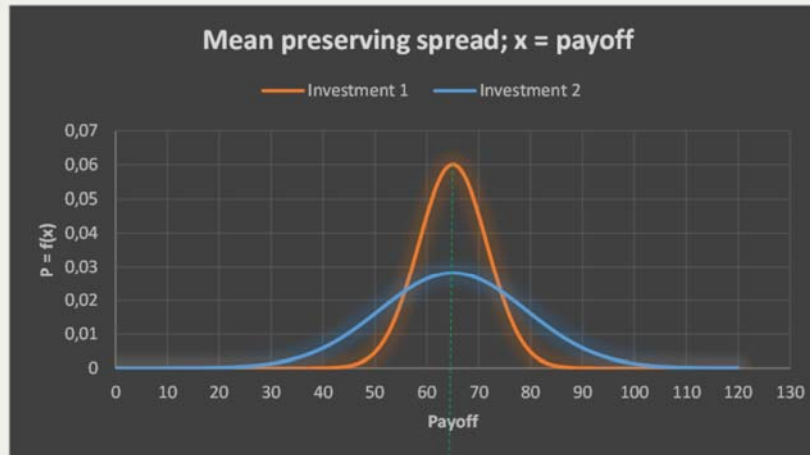
Decision  
Analysis



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# Same Mean/Different Variance

## MEAN-PRESERVING CASE





Decision  
Analysis



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## Clearly When $u''(x) < 0$ (Risk Averse)

- A risk averse decision maker will always prefer the second order probabilistically dominant lottery. You don't have to do a bunch of utility calculations.
- These are important theorems in practice
- You should always look at your lotteries and discern if there is first or second order Probabilistic dominance.
- Ron didn't have to drag us through the "Outdoor" alternative! We didn't have to consider specific risk aversion questions and tons of complexity!
- There are higher orders, but they are the stuff of academic papers! (You can integrate by parts forever!)
- Clairvoyance and detectors disrupt this!!!!



Decision  
Analysis



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# **Are There Probabilistically Dominant Alternatives in the Party Problem?**



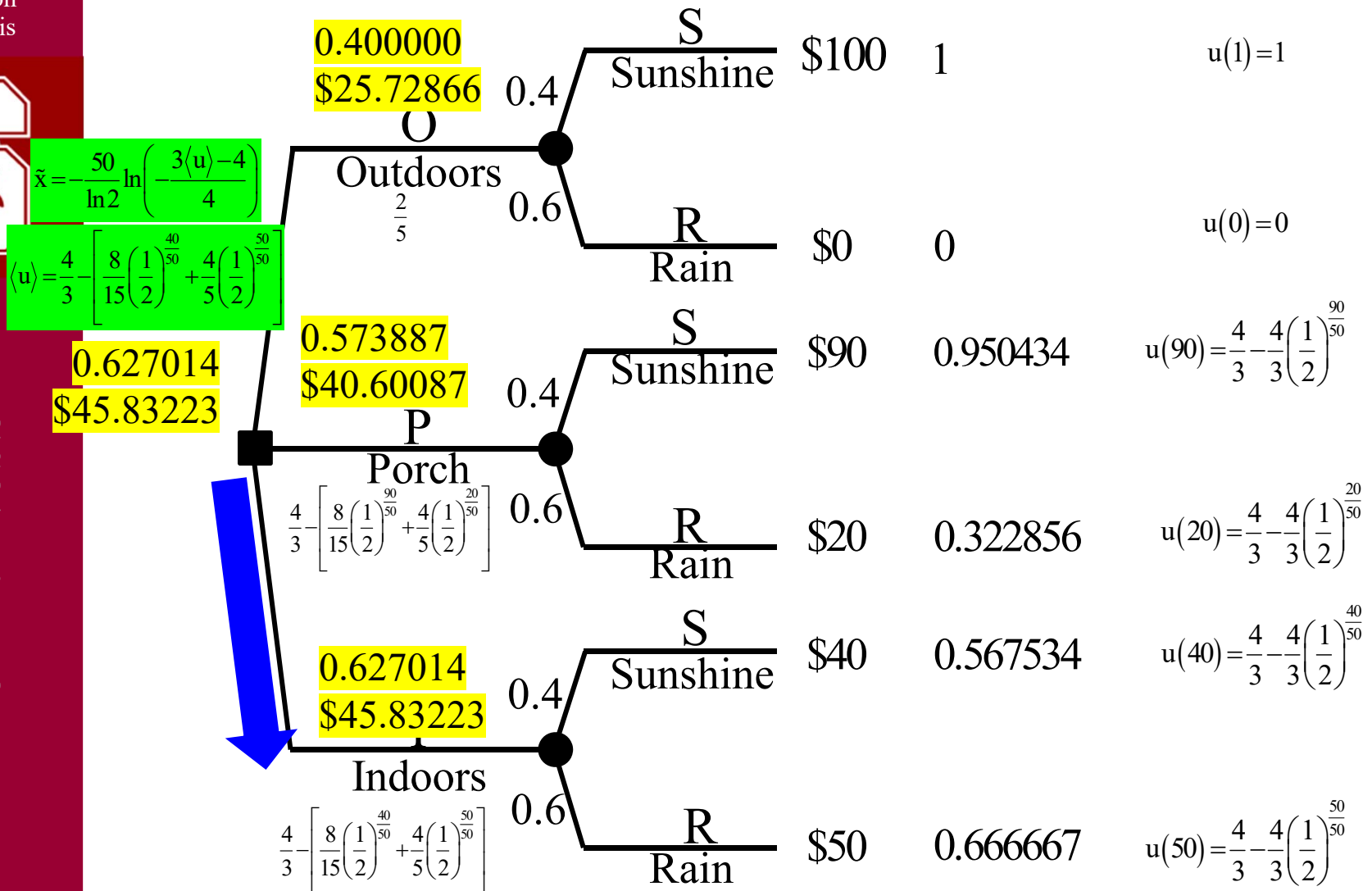
Decision  
Analysis



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Slide No. 105

# Solving the Party Problem Using u Values as a Measure



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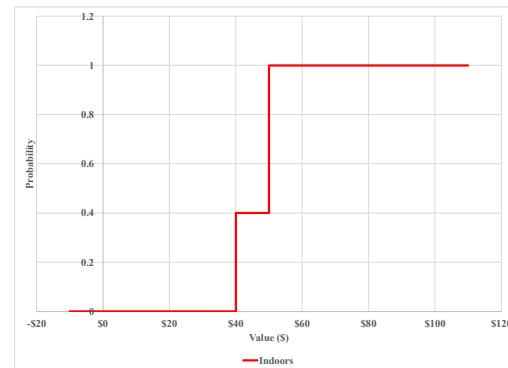
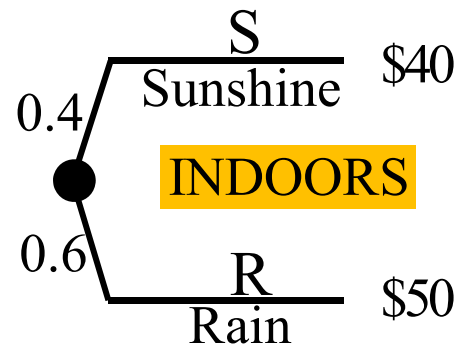
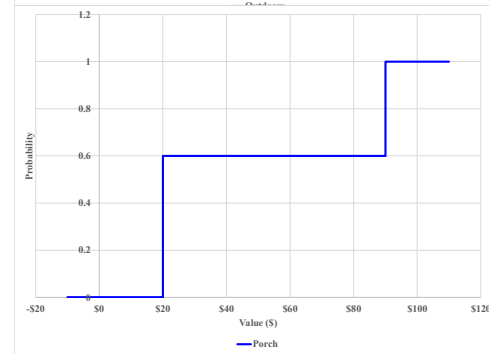
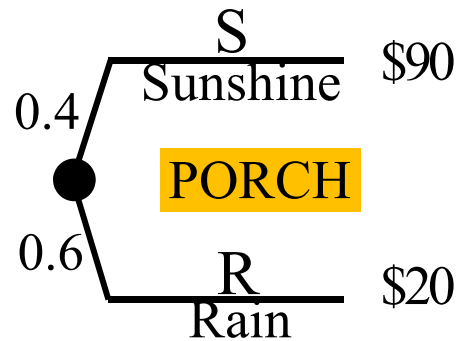
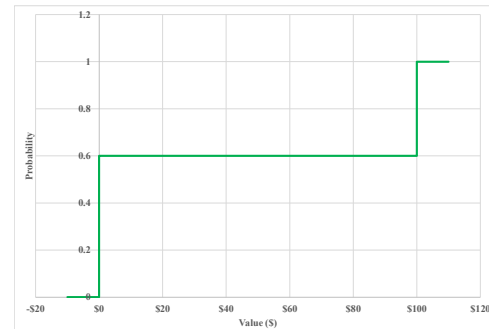
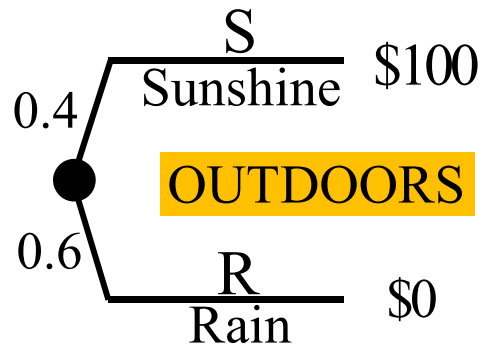
Decision  
Analysis



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Slide No. 106

# The Three Cumulatives





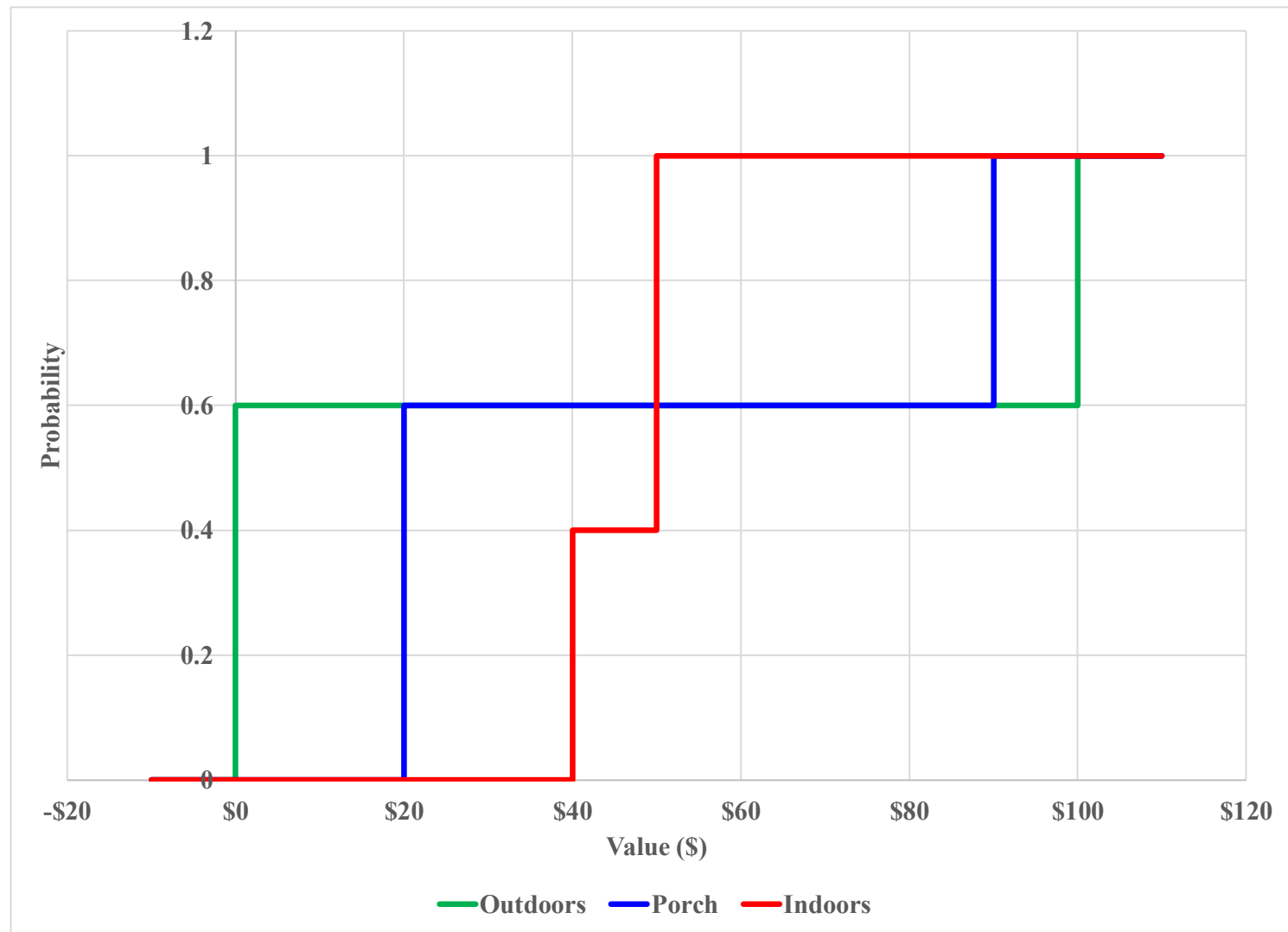
Decision  
Analysis



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Slide No. 107

# Cumulatives for Party Problem



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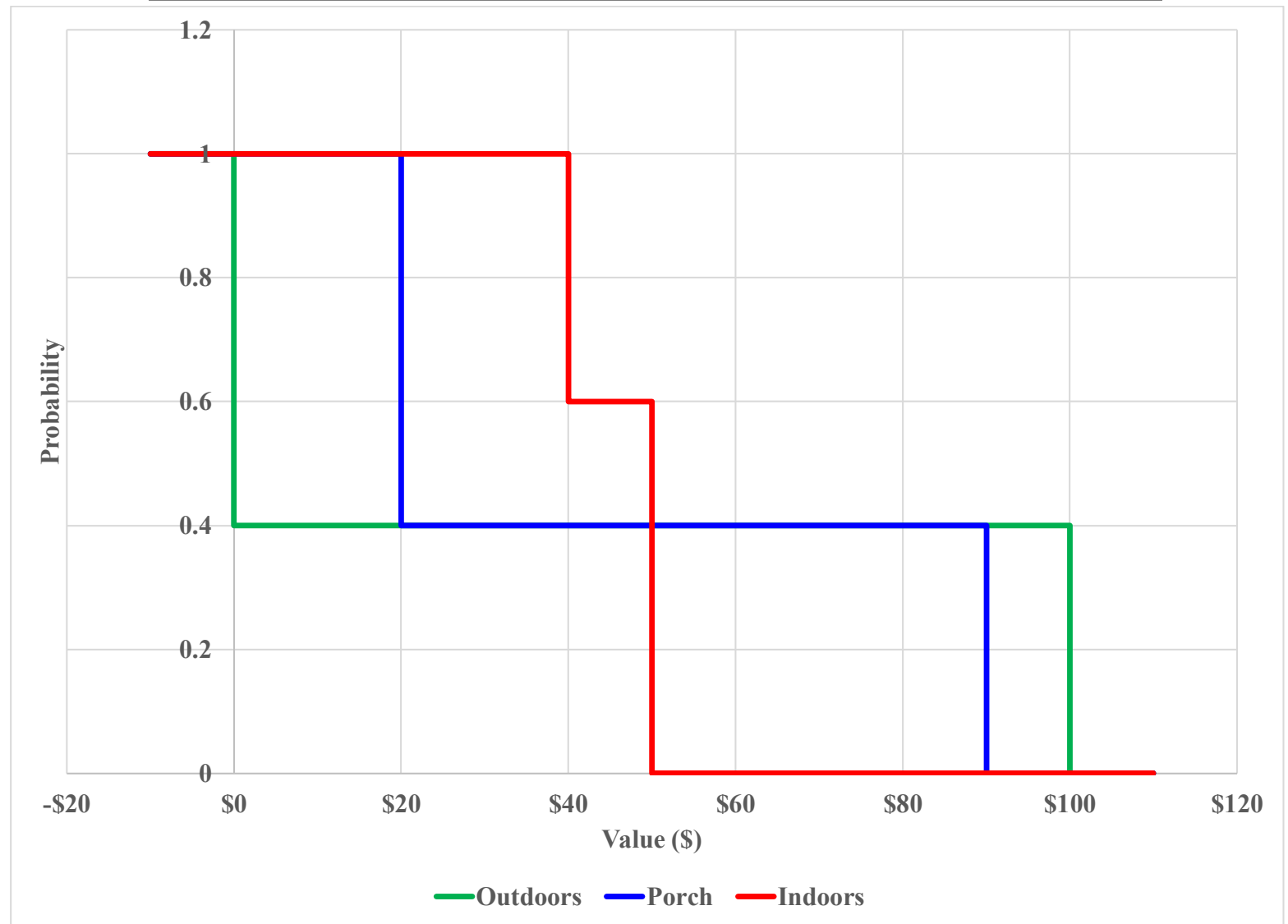
Decision  
Analysis



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# Complementary Cumulatives for Party Problem



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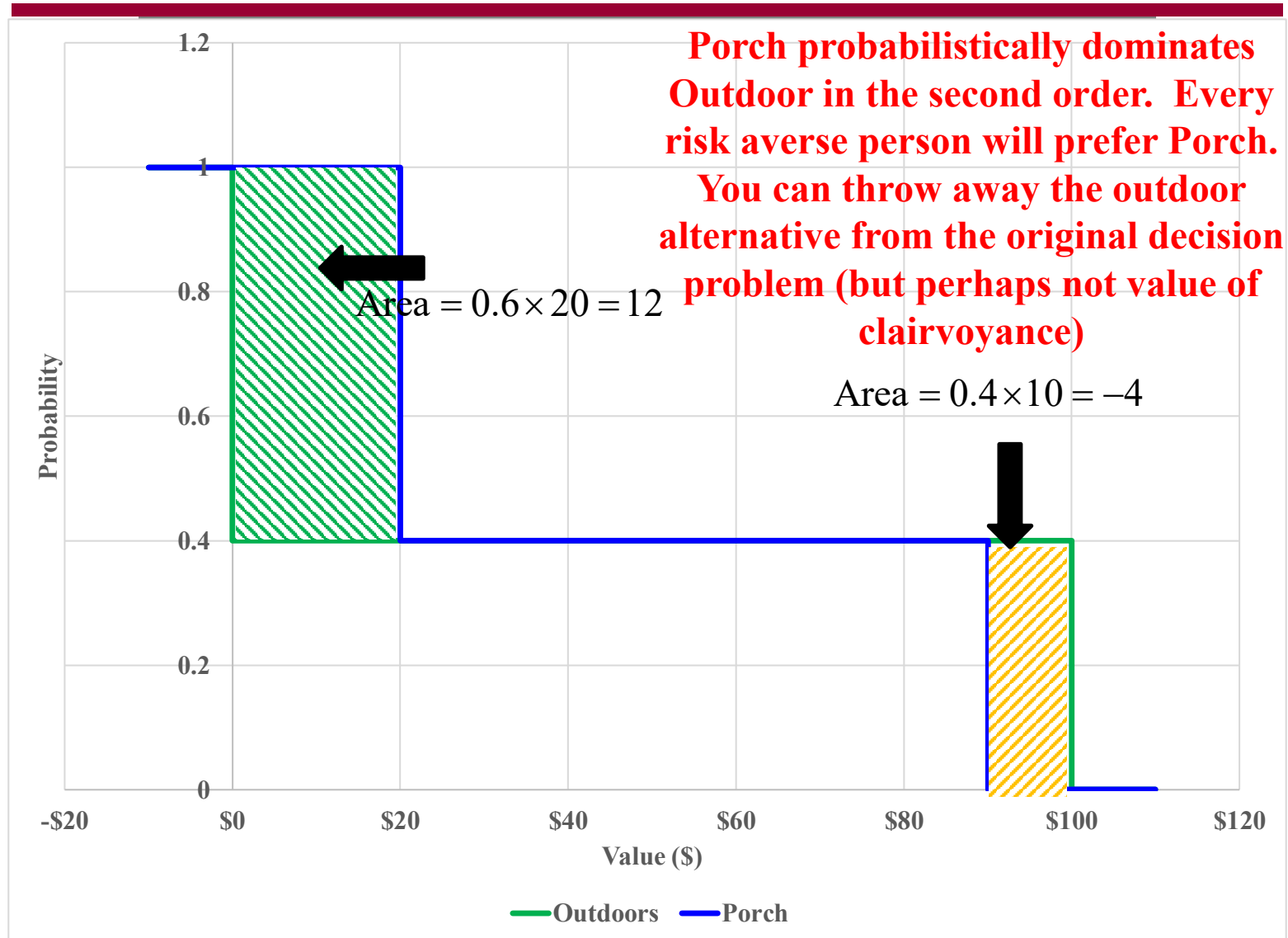
Decision  
Analysis



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Slide No. 109

# Let Us Compare Porch and Outdoor (Redact Indoor from the Graph)



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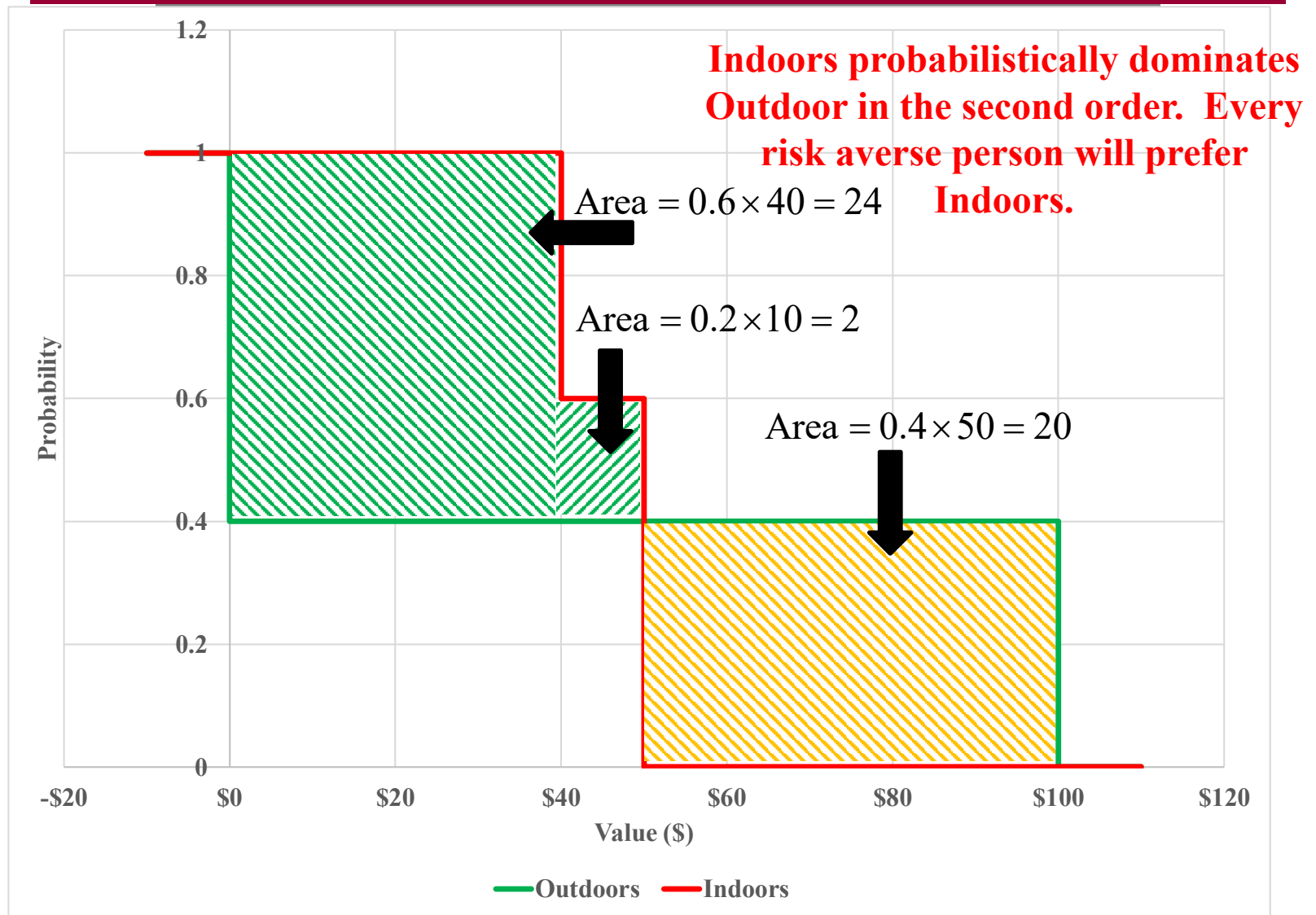
Decision  
Analysis



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Slide No. 110

# Compare Indoors and Outdoors





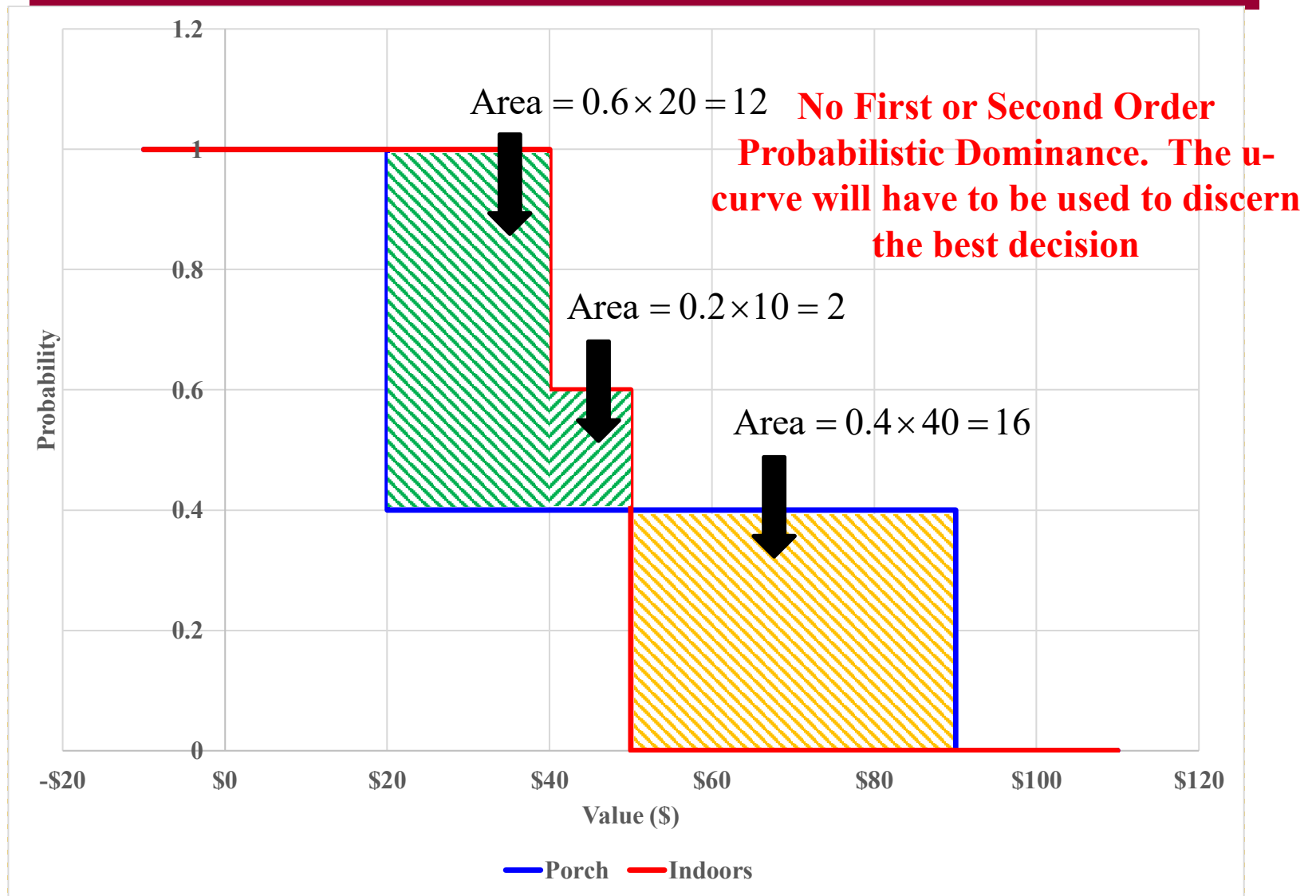
Decision  
Analysis



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Slide No. 111

# Compare Indoors and Porch





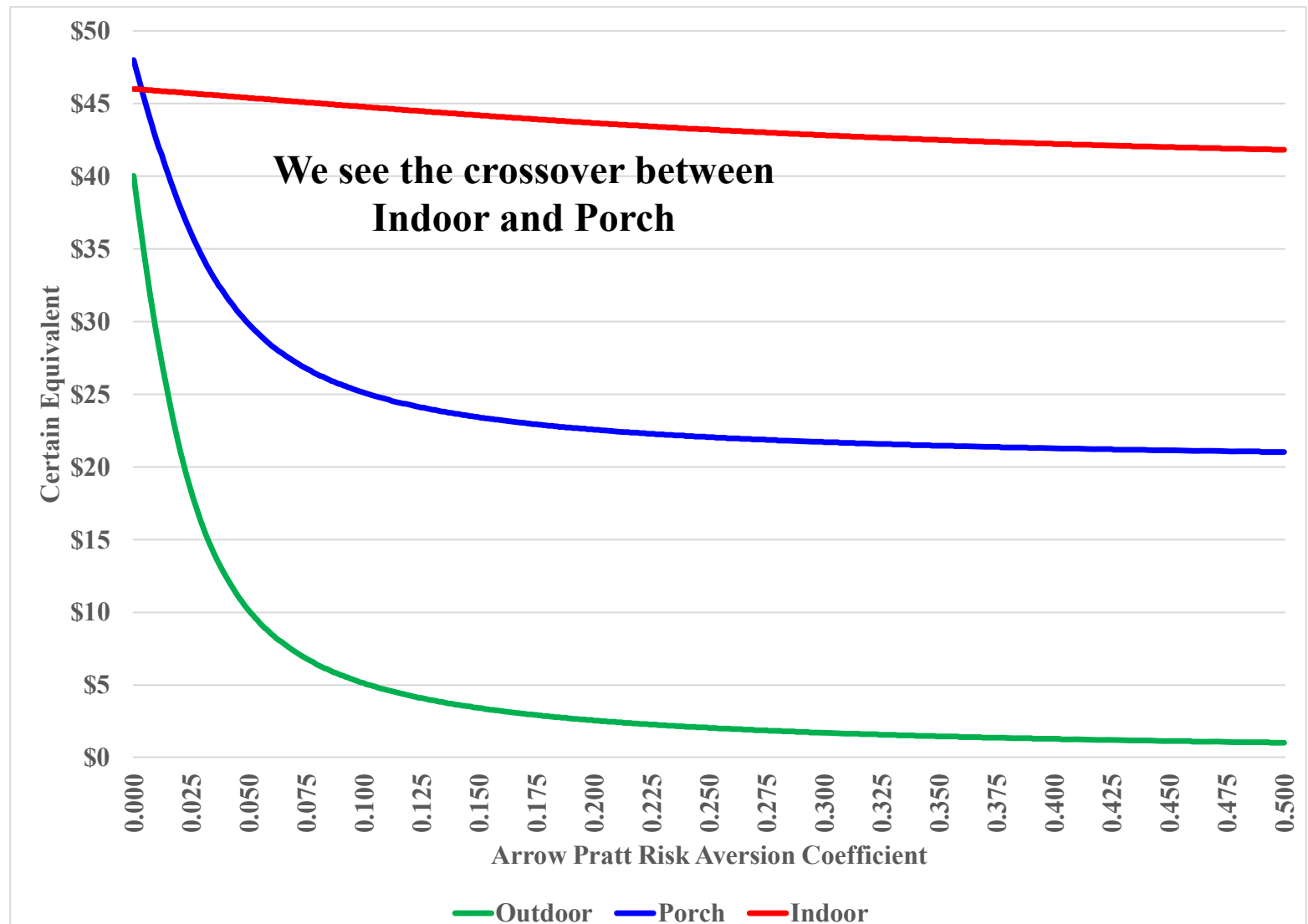
Decision  
Analysis



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Slide No. 112

# We See the Probabilistic Dominance by Indoor and Porch Over Outdoor





Decision  
Analysis



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# You Always Do the Probabilistic Dominance Calculations

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- It provides insight
- It checks your work
- It relieves you from a lot of utility function work