

2026 Action Timeline: Who to Contact & When

Overview of DWS IQ 6 Investment Plan

DWS IQ 6 is Version 6 of the DWS IQ Platform developed by Lifetime Oy, a Finnish startup focused on climate-intelligent AI solutions. The platform targets eight high-carbon industries:

- Construction
- Manufacturing
- Energy
- Logistics
- Real estate
- Architecture
- Waste management
- Mining

Core Technology & Value Proposition

- **Agentic AI** for real-time decisions, embodied carbon tracking, energy optimization
- **EU Compliance** focus: 2028 embodied carbon mandate and Fit for 55 targets
- **Edge Computing:** NVIDIA Jetson for sub-100ms inference
- **Integration:** AWS IoT, Groq API, digital twins
- **Mission:** Reduce emissions through automation and digital twins

Business Model & Financials

- **Current Stage:** Early-stage with ~€140,000 revenue
- **Funding Goal:** €150,000 SAFE at €3.8M cap
- **Market:** 3.5M+ construction firms in Europe
- **ROI:** 515% hardware efficiency gains
- **Target:** Profitability by October 2026 (+€281K projected)

Broader Initiative

Part of the **Lifetime™World** global movement launching December 2026 – a community-driven climate mitigation platform accelerating innovation through collaboration.

Corporate Cloud Agents: 8-Industry Rollout Timeline 2026

DWS IQ 6 deploys **Corporate Cloud Agents** (formerly Background Agents) across eight high-carbon industries. Each industry receives three specialized agents: **Customer Satisfaction Agent**, **Desirability Agent**, and **Deal Flow Agent**.

Industry Overview & Market Opportunity

Industry	Market Size	Key Opportunity	Primary Investors
Construction	3.5M companies in Europe	2028 embodied carbon mandate	Construction tech VCs, infrastructure funds
Manufacturing	\$10T global industry	Industry 5.0 transformation	Industrial AI VCs, deep tech funds
Energy	\$2T+ global market	Renewable transition, grid optimization	Climate tech VCs, energy funds
Logistics	\$8T global market	Supply chain decarbonization	Logistics tech VCs, impact funds
Real Estate	\$280T global asset value	Building efficiency, smart cities	Proptech VCs, real estate funds
Architecture	\$300B+ global market	BIM integration, carbon tracking	AEC tech VCs, design tech funds
Waste Management	\$530B global market	Circular economy, waste-to-energy	Circular economy VCs, waste tech funds
Mining	\$1.5T global market	Resource optimization, safety	Mining tech VCs, industrial funds

1. Construction Industry

Market Size: 3.5 million construction companies in Europe; highest concentration in UK (500k), Spain (489k), France (397k)

Corporate Cloud Agents Rollout:

- **Q1 2026:** Customer Satisfaction Agent pilot (5 construction sites)
- **Q2 2026:** Desirability Agent deployment, Deal Flow Agent pilot
- **Q3 2026:** Full agent suite production (50+ sites)
- **Q4 2026:** Scale to 200+ sites across Europe

Key Investors:

- **Lifeline Ventures** (Helsinki): €500K-€2M Seed
- **Inv enture** (Helsinki): €1M-€5M Series A
- **Nordic Ninja** (Helsinki): €500K-€3M Seed/Series A
- **Voima Ventures** (Espoo): €500K-€2M Seed

Target Companies: Vinci (€74B), Bouygues (€37B), ACS Group (€37B), Strabag (€11B), Hochtief (€39B)

Grants: EU Innovation Fund, Horizon Europe Cluster 5, EIC Accelerator

2. Manufacturing Industry

Market Size: \$10T global industry, 2M+ manufacturing companies in Europe

Corporate Cloud Agents Rollout:

- **Q1 2026:** Customer Satisfaction Agent pilot (3 manufacturing facilities)
- **Q2 2026:** Desirability Agent deployment, Deal Flow Agent pilot
- **Q3 2026:** Full agent suite production (20+ facilities)
- **Q4 2026:** Scale to 100+ facilities across Europe

Key Investors:

- **World Fund:** €300M+ fund, Seed to Series B
- **Speedinvest:** Pre-seed/seed climate tech
- **APEX Ventures:** Industrial tech focus
- **Vsquared Ventures:** AI sustainability

Target Companies: Siemens, ABB, Schneider Electric, Bosch

Grants: Horizon Europe Cluster 5 (AI for industrial decarbonization), EIC Accelerator

3. Energy Industry

Market Size: \$2T+ global market, accelerating renewable transition

Corporate Cloud Agents Rollout:

- **Q1 2026:** Customer Satisfaction Agent pilot (5 energy facilities)
- **Q2 2026:** Desirability Agent deployment, Deal Flow Agent pilot
- **Q3 2026:** Full agent suite production (30+ facilities)
- **Q4 2026:** Scale to 150+ facilities (solar, wind, grid)

Key Investors:

- **Pale Blue Dot:** Seed-stage climate solutions
- **Contrarian Ventures:** Cleantech, AI for energy
- **Norrskan VC:** Impact-focused sustainability AI
- **Brookfield Asset Management:** Climate infrastructure

Target Companies: E.ON, Enel, Ørsted, Vattenfall

Grants: EU Innovation Fund (renewable energy), SET Award 2026, Horizon Europe Cluster 5

4. Logistics Industry

Market Size: \$8T global market, supply chain optimization critical

Corporate Cloud Agents Rollout:

- **Q1 2026:** Customer Satisfaction Agent pilot (3 logistics hubs)
- **Q2 2026:** Desirability Agent deployment, Deal Flow Agent pilot
- **Q3 2026:** Full agent suite production (25+ hubs)
- **Q4 2026:** Scale to 100+ logistics operations

Key Investors:

- **Contrarian Ventures:** AI for logistics/energy
- **4impact:** Green tech transformations
- **Speedinvest:** Climate tech logistics focus

Target Companies: DHL, DB Schenker, Kuehne + Nagel, Maersk

Grants: EU LIFE Programme (logistics AI module), Horizon Europe Cluster 5

5. Real Estate Industry

Market Size: \$280T global asset value, smart building transformation

Corporate Cloud Agents Rollout:

- **Q1 2026:** Customer Satisfaction Agent pilot (10 buildings)
- **Q2 2026:** Desirability Agent deployment, Deal Flow Agent pilot
- **Q3 2026:** Full agent suite production (50+ buildings)
- **Q4 2026:** Scale to 200+ commercial buildings

Key Investors:

- **Proptech Angels:** Construction AI focus
- **Ecosummit's 107 Smart Green VCs:** Strategic intros
- **Real estate-focused VCs:** Building efficiency thesis

Target Companies: CBRE, JLL, Cushman & Wakefield, major REITs

Grants: EU LIFE Programme, Horizon Europe (smart cities), EIC Accelerator

6. Architecture Industry

Market Size: \$300B+ global market, BIM and carbon tracking focus

Corporate Cloud Agents Rollout:

- **Q1 2026:** Customer Satisfaction Agent pilot (5 architecture firms)

- **Q2 2026:** Desirability Agent deployment, Deal Flow Agent pilot
- **Q3 2026:** Full agent suite production (20+ firms)
- **Q4 2026:** Scale to 100+ architecture practices

Key Investors:

- **AEC tech VCs:** Architecture, Engineering, Construction focus
- **Design tech funds:** BIM integration thesis
- **Deep tech AI funds:** AI for design optimization

Target Companies: Gensler, AECOM, Arup, Foster + Partners

Grants: Horizon Europe (digital-green transitions), EIC Pathfinder (AI sustainability)

7. Waste Management Industry

Market Size: \$530B global market, circular economy acceleration

Corporate Cloud Agents Rollout:

- **Q1 2026:** Customer Satisfaction Agent pilot (5 waste facilities)
- **Q2 2026:** Desirability Agent deployment, Deal Flow Agent pilot
- **Q3 2026:** Full agent suite production (30+ facilities)
- **Q4 2026:** Scale to 150+ waste operations

Key Investors:

- **Circular economy VCs:** Waste-to-energy focus
- **Waste tech funds:** Recycling optimization thesis
- **Impact funds:** Environmental impact focus

Target Companies: Veolia, Suez, Waste Management Inc., Remondis

Grants: EU LIFE Programme (waste AI module), Horizon Europe Cluster 5, EIC Accelerator

8. Mining Industry

Market Size: \$1.5T global market, resource optimization critical

Corporate Cloud Agents Rollout:

- **Q1 2026:** Customer Satisfaction Agent pilot (3 mining operations)
- **Q2 2026:** Desirability Agent deployment, Deal Flow Agent pilot
- **Q3 2026:** Full agent suite production (15+ operations)
- **Q4 2026:** Scale to 50+ mining sites

Key Investors:

- **Mining tech VCs:** Resource optimization focus
- **Industrial funds:** Safety and efficiency thesis
- **Deep tech funds:** AI for mining operations

Target Companies: BHP, Rio Tinto, Vale, Glencore

Grants: Horizon Europe (industrial AI), EIC Pathfinder, EU Innovation Fund

Private Equity Opportunities for DWS IQ 6

While private equity (PE) typically targets more mature companies, growth equity and specialized climate-focused PE funds align with DWS IQ 6's scalability in sustainability tech, especially for later-stage expansion into infrastructure or asset-based models (e.g., deploying AI-driven fleets).

Key European PE Players in Climate Tech

Brookfield Asset Management

- Focus: Flexible capital across climate infrastructure, renewables, electrification
- Contact: marie.fuller@brookfield.com
- Fit: Global coverage for scaling transition assets

Macquarie Asset Management

- Focus: Digital and clean power infrastructure
- Fit: AI-enabled solutions for energy optimization

BlackRock

- Focus: Critical assets in power and renewables
- Fit: Active ownership in sustainable platforms

Other Notable Funds

- **Antin Infrastructure Partners:** Energy transition
- **Ardian:** Sustainable infrastructure
- **EQT:** Climate adaptation

Market Opportunities

- Climate adaptation and resilience sector is rapidly growing

- Growth equity accelerating investments in AI for emissions reduction
 - Target deals with proven revenue (€5M+), positive unit economics, fast growth
 - DWS IQ 6 is a fit post-Series A
 - Early outreach via networks like **Carbon Equity** for hybrid debt-equity deals
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Grants and Competitions to Seek

Focus on EU-funded programs emphasizing low-carbon innovation, deep tech, and sustainability. Prioritize non-dilutive funding to bridge cash needs.

Priority Grants

EU Innovation Fund

- Amount: Up to €20M+ for demonstration projects
- Focus: Low-carbon technologies, pilots in energy, manufacturing, carbon tracking
- Alignment: Net-zero goals
- Contact: CINEA-IF-CALLS@ec.europa.eu

Horizon Europe – Cluster 5 (Climate & Energy)

- Amount: €2M-€10M for digital-green transitions
- Focus: AI for industrial decarbonization
- Deadline: Rolling calls throughout 2026
- Contact: Finnish NCP via Tekes

EIC Accelerator

- Amount: Up to €2.5M grants + €15M equity
- Focus: Deep tech for climate solutions
- Deadline: March 12, 2026 (Step 1)
- Tool: ChatEIC automated writer

Sage Impact Program

- Amount: Up to \$60,000 + mentorship
- Focus: European climate tech startups
- Deadline: January 5, 2026
- Contact: sage.fi/contact

LIFE Programme

- Amount: €0.5M-€2M for SMEs (€5.4B total pool)
- Focus: Environment/climate action
- Deadline: October 15, 2026 (rolling)
- Contact: ease-life@ec.europa.eu

EIC Pathfinder

- Amount: €3M for AI sustainability
- Focus: Breakthrough technologies

Key Competitions

SET Award 2026

- Focus: Global climate tech startup competition for energy innovations
- Benefits: Visibility, partnerships, funding intros
- Contact: info@startup-energy-transition.com
- Timeline: Late March 2026 (finalists announced)

Ecosummit

- Dates: March 25-26 & October 7-8, 2026 (Berlin)
- Focus: Marketplace for decarbonization startups
- Benefits: Pitch to 50+ climate tech VCs
- Contact: jan@ecosummit.net

Wolves Summit Pitch Competitions

- Locations: Bucharest, Vienna, Tallinn, Berlin
- Focus: Impact/sustainability startups
- Benefits: Funding prizes and networking

Tech Nation Climate 2026

- Location: UK-based (open to EU)
- Focus: 24 climate tech firms growth program
- Contact: apply@technation.com
- Deadline: Mid-May 2026

Slush 2026

- Location: Helsinki
 - Date: Late November 2026
 - Focus: Deep tech pitches
 - Contact: founders@slush.org
 - Deadline: August 15, 2026 (pitch video)
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Business Angels Interested in DWS IQ 6

Angel investors in Europe are increasingly active in climate tech and AI, typically writing €25K-€100K checks for early-stage ventures with impact potential.

Key Angel Investors

Chris Neuman

- Background: Founding partner of The Assembly
- Focus: Urban tech for emissions reduction
- Investment history: Green solutions, sustainability

Simon Mantkelow

- Background: Exited Mindtools
- Portfolio: 10+ sustainable startups (methane detection, biodiversity monitoring)
- Check size: €25K-€50K average
- Network: Green Angel Syndicate

Other Notable Angels

- **Taavet Hinrikus:** AI/climate overlap
- **Eileen Burbidge:** Fintech/sustainability crossover
- **PropTech Angels:** Construction AI focus (from top 50 Europe lists)

Angel Networks

Green Angel Syndicate

- Contact: james@greenangelsyndicate.com
- Focus: Sustainability startups
- Approach: Monthly applications

Una Terra

- Focus: Biodiversity/climate preservation
- Check size: €25K-€100K

Pitch Emphasis

- 515% hardware ROI
- EU compliance hooks (2028 embodied carbon mandate)
- Real-time edge AI for industrial decarbonization
- Reach via LinkedIn or events like Ecosummit

Venture Capital Investors

VCs in Europe are actively investing in climate tech intersecting with AI, with 30+ active funds in 2025 focusing on seed to Series B for decarbonization. DWS IQ 6 fits as a deep tech solution for industrial sustainability.

Priority Climate Tech VCs

World Fund

- Fund size: €300M+ (targeting €500M Fund II)
- Focus: Climate tech saving 100Mt+ CO2e/year
- Stage: Seed to Series B
- Target: AI for energy/manufacturing
- Contact: veronica@worldfund.vc

Speedinvest

- Focus: Climate tech arm for pre-seed/seed
- Specialty: Industrial AI reducing emissions
- Contact: andreas@speedinvest.com

Pale Blue Dot

- Stage: Seed-stage
- Focus: Climate solutions like carbon tracking
- Contact: heidi@paleblue.vc

Norrsken VC

- Focus: Impact-focused sustainability AI
- Scale: Global

Contrarian Ventures

- Stage: Early-stage
- Focus: Cleantech, AI for logistics/energy

4impact

- Focus: Sustainability VCs for green tech transformations

Antler

- Stage: Pre-seed
- Focus: Deep tech/climate intersections
- Contact: antler.co/helsinki

SFC Capital

- Stage: Early-stage
- Focus: AI/sustainability
- Contact: climate@sfc-capital.com

Additional Notable VCs

Deep Tech AI Focused

- **Elaia**: Deep tech AI
- **APEX Ventures**: Industrial tech
- **Vsquared Ventures**: AI sustainability

Corporate VCs

- **Ecosummit's 107 Smart Green VCs**: Strategic intros for construction/energy
- Access via: jan@ecosummit.net

Pitch Strategy

- Emphasize EU market: 3.5M construction firms
- Highlight tech stack: Edge AI, sub-100ms latency, digital twins
- Showcase compliance advantage: 2028 embodied carbon mandate
- Demonstrate traction: €140K revenue, path to profitability
- Present high-impact potential: Multi-industry scalability

Market Context

- Funding environment: Down but patient investors seek high-impact plays
- Opportunity: 30+ active climate tech VCs in Europe
- Sweet spot: Seed to Series B rounds for proven technology
- Target raise: €500K-€1M Seed, €5M Series A (Nov 2026)

Q1 2026 (January – March)

January 2026

- **January 5: Sage Impact Program application deadline**
 - Contact: sage.fi/contact (submit online form)
 - Action: Finalize 2-page impact application, attach GitHub architecture link
 - Amount: Up to \$60K grant + mentorship
- **January 15: Corporate Cloud Agents - Construction & Manufacturing Pilot Launch**
 - Deploy Customer Satisfaction Agents to 5 construction sites + 3 manufacturing facilities
 - Action: Begin Phase 1 "Silent Pilot" for Construction and Manufacturing industries
 - Goal: Train AI agents, calibrate accuracy against actual outcomes

February 2026

- **Early February: Follow up on EU Innovation Fund orientation (if applied in 2025)**
 - Contact: CINEA-IF-CALLS@ec.europa.eu
 - Action: Respond to any requests for supplementary information
- **Mid-February: Reach out to Ecosummit for final pitch deck review**
 - Contact: Jan Michael Hess: jan@ecosummit.net, +49 176 21208417
 - Action: Confirm 5-min pitch slot, submit final slides by Feb 20

March 2026

- **March 12: EIC Accelerator Step 1 deadline (if applying for blended finance)**
 - Contact: Use ChatEIC automated writer or Segler Consulting
 - Action: Submit 5-page proposal + pitch video via EIC platform
- **March 25-26: Ecosummit 2026 Main Event (Flussbad Campus, Berlin)**
 - Contact: jan@ecosummit.net (attendee coordination)
 - Action: Book startup ticket (€500), schedule 1:1 investor meetings
 - Target: Pitch to 50+ climate tech VCs, film demo for YouTube channel
- **Late March: SET Award 2026 finalists announced**
 - Contact: info@startup-energy-transition.com
 - Action: If selected, prepare 10-min pitch for Berlin event

Q2 2026 (April – June)

April 2026

- **April 15: Horizon Europe Cluster 5 (Climate & Energy) call deadline**
 - Contact: Finnish NCP via Tekes (national contact point)
 - Action: Submit full proposal (€3M-€10M request) with consortium partners
 - Focus: AI for industrial decarbonization, digital-green twin transition

- **April 20: Corporate Cloud Agents - Energy & Logistics Pilot Launch**
 - Deploy Customer Satisfaction Agents to 5 energy facilities + 3 logistics hubs
 - Action: Begin Phase 1 "Silent Pilot" for Energy and Logistics industries
 - Goal: Train AI agents, calibrate accuracy against actual outcomes
- **April 30: DWS IQ 6 pilot program midpoint review**
 - Contact: Direct pilot customers (Vinci, Bouygues, ACS, etc.)
 - Action: Present 6-week progress report, validate €50-100K savings KPIs

May 2026

- **Early May: Follow up with World Fund on Seed round progress**
 - Contact: Veronica Fresneau: veronica@worldfund.vc
 - Action: Share pilot results, request partner intro for €1M+ round
- **May 10: Corporate Cloud Agents - Real Estate & Architecture Pilot Launch**
 - Deploy Customer Satisfaction Agents to 10 buildings + 5 architecture firms
 - Action: Begin Phase 1 "Silent Pilot" for Real Estate and Architecture industries
 - Goal: Train AI agents, calibrate accuracy against actual outcomes
- **Mid-May: Apply to Tech Nation Climate 2026 cohort**
 - Contact: apply@technation.com
 - Action: Submit application for 24-company growth program (UK-based, open to EU)

June 2026

- **June 1: Corporate Cloud Agents - Waste & Mining Pilot Launch**
 - Deploy Customer Satisfaction Agents to 5 waste facilities + 3 mining operations
 - Action: Begin Phase 1 "Silent Pilot" for Waste and Mining industries
 - Goal: Train AI agents, calibrate accuracy against actual outcomes
- **June 15: DWS IQ 6 production launch target (per GitHub timeline)**
 - Contact: AWS/Groq/Google account managers (activate remaining credits)
 - Action: Scale from pilot to 10 production sites, monitor <100ms latency
- **June 30: Corporate Cloud Agents - Phase 2 Activation (Construction & Manufacturing)**
 - Activate Desirability Agents and Deal Flow Agents for Construction and Manufacturing
 - Action: Move to Phase 2 "Advisor" mode with human-in-the-loop
 - Goal: Deploy dashboard for managers, begin advisory recommendations

Q3 2026 (July – September)

July 2026

- **July 1: Tech Nation Climate cohort starts (if accepted)**
 - Contact: Cohort director (assigned upon acceptance)
 - Action: Attend London kickoff, refine go-to-market for UK construction market
- **Mid-July: Reach out to Antler for Helsinki pre-seed cohort**
 - Contact: antler.co/helsinki (application portal)
 - Action: Apply for €100K-€500K pre-seed funding & 6-month program

August 2026

- **August 15: Prepare for Slush 2026 pitch competition**
 - Contact: founders@slush.org (applications open)
 - Action: Submit 3-min pitch video, book meeting table at event
- **Late August: Follow up with Speedinvest on Series Seed runway**
 - Contact: Andreas/Speedinvest climate team: andreas@speedinvest.com
 - Action: Share 6-month revenue data (target: €70K+), request term sheet

September 2026

- **September 1: Tech Nation Climate midterm review**
 - Action: Present customer traction to UK investor network
 - **September 15: Corporate Cloud Agents - Phase 2 Activation (All Industries)**
 - Activate Desirability Agents and Deal Flow Agents for all 8 industries
 - Action: Complete Phase 2 "Advisor" mode deployment across all industries
 - Goal: Full advisory dashboard deployment, human-in-the-loop workflows active
 - **September 30: Close first Seed round (target: €500K-€1M)**
 - Contacts: Pale Blue Dot (heidi@paleblue.vc), SFC Capital (climate@sfc-capital.com), Contrarian Ventures
 - Action: Execute SAFE conversion, deploy capital to 50 Jetson sites
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Q4 2026 (October – December)

October 2026

- **October 7-8: Ecosummit AI & Energy Transition (Berlin)**
 - Contact: jan@ecosummit.net (AI track coordinator)
 - Action: Pitch AI-specific use case, demo edge inference live
- **October 15: EU LIFE Programme rolling deadline**
 - Contact: EASME: ease-life@ec.europa.eu
 - Action: Submit SME grant proposal (€0.5M-€2M) for waste/logistics AI module
- **October 31: DWS IQ 6 profitability target (per GitHub projection)**
 - Action: Report +€281K profit to Seed investors, plan Series A roadshow

November 2026

- **November 15: Apply for 2027 Innovation Fund (large project)**
 - Contact: CINEA Helpdesk: CINEA-IF-CALLS@ec.europa.eu
 - Action: Book orientation webinar, partner with Tier 1 construction firm for CAPEX-heavy proposal
- **Late November: Slush 2026 (Helsinki)**
 - Contact: founders@slush.org
 - Action: Host booth, pitch to global investors, announce Series A target (€5M)

December 2026

- **December 1: Series A preparation begins**
 - Contacts: World Fund (veronica@worldfund.vc), Brookfield (marie.fuller@brookfield.com)
 - Action: Compile 12-month KPIs: revenue run rate, CO2e impact, edge deployment count
- **December 15: Corporate Cloud Agents - Phase 3 Autonomous Mode (All Industries)**
 - Full integration with CRM, support systems, and market intelligence
 - Action: Deploy Phase 3 "Autonomous Mode" for all 8 industries
 - Goal: Autonomous agent operations within set parameters, full production deployment
 - Scale: 200+ construction sites, 100+ manufacturing facilities, 150+ energy facilities, 100+ logistics hubs, 200+ buildings, 100+ architecture firms, 150+ waste facilities, 50+ mining operations
- **December 31: Lifetime™World global movement launch**
 - Action: Community-driven climate mitigation platform goes live; invite investors to advisory board

Rolling Outreach (No Fixed Deadline)

- **Business Angels:** Green Angel Syndicate (james@greenangelsyndicate.com) – apply monthly
- **Corporate VCs:** Ecosummit's 107 smart green VCs list – email 2-3 per week
- **AWS/Groq/Google:** Account managers – quarterly credit optimization calls
- **Construction Partners:** Direct LinkedIn outreach to CTOs at Vinci, Bouygues, ACS (ongoing)

Key Contact Consolidation

- **CEO Direct:** Risto Anton Päämi – risto@lifetime.fi, LinkedIn: [linkedin.com/in/ristopaami](https://www.linkedin.com/in/ristopaami) (<https://www.linkedin.com/in/ristopaami>)
- **Enterprise GitHub:** <https://github.com/blogtheristo/dws6>
- **Crunchbase:** <https://www.crunchbase.com/organization/lifetime-oy>

Next Immediate Action (December 2025)

Send investor letter and GitHub repo to Jan Michael Hess (jan@ecosummit.net) to secure March 2026 pitch slot.