

# CAMERON DESOSA

## CONTACT

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## SKILLSET

- System Exp: Salesforce/Bullhorn, CTM, Excel, Word, Powerpoint
- Client acquisition and retention
- Recruitment/Onboarding
- Team player
- Time management
- Attention to detail
- Flexibility
- Fast Learner

## AWARDS

EMPLOYEE OF THE QUARTER  
Careerstaff Unlimited | Q2 2020

## WORK EXPERIENCE

### BUSINESS SOLUTIONS MANAGER

Roth Staffing Hartford, CT | July 2022 - January 2024

- Worked closely with team to plan and execute technical strategies to maximize staffing coverage
- Conducted phone interviews to assess applicants relevant knowledge, skills, experience, and aptitudes.
- Built strong relationships with internal and external candidates to ensure an excellent hiring experience.
- Negotiated prices, terms of sales and service agreements.
- Built relationships with customers and community to promote long term business growth.

### SENIOR ACCOUNT MANAGER/ ACCOUNT MANAGER/RECRUITER

Careerstaff Unlimited Providence, RI | May 2019 - July 2022

- Create focus orders for recruitment team based on client needs.
- Place candidates on per diem or contractual assignments.
- Negotiated prices, terms of sales and service agreements.
- Strategically place compliant candidates to align with clients needs in CT, MA, RI and NY.
- Resolve client issue in a timely manner and maintain supportive relationship.
- Assist with processing/closing payroll each week.
- Mentored junior account management professionals in developing skills to increase company revenue.

## EDUCATION

UMASS GLOBAL SOFTWARE ENGINEER BOOTCAMP - (EXPECTED COMPLETION MAY 2024)

540HOUR PROGRAM, LEARNING FRONT AND BACK END DEVELOPMENT, AND MASTER JAVASCRIPT, PYTHON, REACT, NODE.

BRIDGEWATER STATE UNIVERSITY - BRIDGEWATER, MA 2017-2019  
BACHELOR'S DEGREE OF SCIENCE IN PSYCHOLOGY

BRISTOL COMMUNITY COLLEGE - FALL RIVER, MA 2015-2018  
ASSOCIATE IN ARTS IN BUSINESS ADMINISTRATION TRANSFER