

Karen Derry

E-mail : floridaclearance@yahoo.com
Address: 38 Twelfth Street, Barataria

Phone : 868 716 6307

Objective

I am committed to staying current on market trends and consumer interests. I am a leader who is goal-oriented and consistently seeking opportunities for growth and increasing merchandising knowledge.

Bookkeeper with key strengths in planning, problem solving and customer relations. Familiar with financial reconciliations, general ledgers and financial reporting.

Retail Supervisor / Manager with more than 10 years in the retail industry. Successful in attaining sales goals by tracking, ordering and supplying high-quality merchandise to fit both the store and customer needs.

Work experience

Macys

09/2013 — 05/2014

Pricing and Signing Lead

Obtained application approval for Supervisor in Kids Department

Displayed the appropriate signage for products and sales promotions.

Arranged items in favorable positions and areas of the store for optimal sales.

Effectively communicated and coordinated execution of the planogram with store management.

Built effective relationships with each store to develop superior customer satisfaction.

Built customer confidence by actively listening to their concerns and giving appropriate feedback.

Completed floor replenishment to guarantee size availability and promote customer satisfaction.

Communicated merchandise needs and issues to appropriate supervisors in a timely fashion.

Built and maintained effective relationships with peers and upper management.

Marked clearance products with updated price tags.

S and D Moving Service

04/2003 — 08/2006

Assistant Manager

Oversaw scheduling for the day-to-day activities of 10 transportation employees.

Negotiated contracts with outside providers to minimize costs to the company and customers.

Established transportation cost standards and economical shipping practices

Drafted budgets, monitored costs and reduced expenses by 85%.

Contacted customers prior to delivery to confirm and coordinate delivery times.

Maintained detailed administrative and procedural processes to improve accuracy and efficiency.

Verified and logged in deadlines for responding to daily inquiries.

Scheduled and confirmed appointments for entire management team.

Surpassed revenue goals in four consecutive quarters.

Defined strategy and business plan for transportation development.

sears

08/2013 — 10/2014

sales associate/merchandising associate

Computed sales prices, total purchases and processed payments.

Administered all point of sale opening and closing procedures.

Explained information about the quality, value and style of products to Influence customer buying decisions.

Replenished floor stock and processed shipments to ensure product availability for customers.

Addressed customer inquiries and resolved complaints.

Reorganized the sales floor to meet company demands

Trained staff to deliver outstanding customer service

Displayed the appropriate signage for products and sales promotions.

Reduced time and costs and increased efficiency by introducing new accounts

jc penney

07/2014 — 09/2014

merchandising operations specialist

Floor moves and company standards and planograms

Pricing and signing in accordance with company sales preview and magazine ads

Clearance, mark ups and ad sets

Customer service and cashier duties

walmart

02/2013 — 08/2013

cashier/sales associate

Customer service and cashier duties

Fitting room clearance and maintenance

Phone inquiry and switch board meeting including announcement

Merchandising of products and zoning if merchandise

Mark up, mark down and clearance

Qualifications

Bookkeeping Specialists

Education

High School Diploma

September 1994 — July 1997

Morvant Laventille Senior Secondary

Advance Academics -:

English

Office Procedure

Principles of Accounting and Business

Social Studies - Trinidad

Standard Academics -:

Mathematics

Typing (35wpm)

Bookkeeping Specialist

September 1997 — June 1999

Universal Accounting Center

Fundamentals of Bookkeeping

Cost accounting and cost allocations

Balance Sheet and Trial balances

Bank reconciliation

Journal entries

Business principles.

Interests

Swimming

Traveling

Movies

Disney World

References

Heather Jones

Heather Jones Design

868 622 7350

Hafiza Mohammed

F and I Sales Center

868 689 7864

BabatundeJones

Heather Jones Designs

868 364 5704