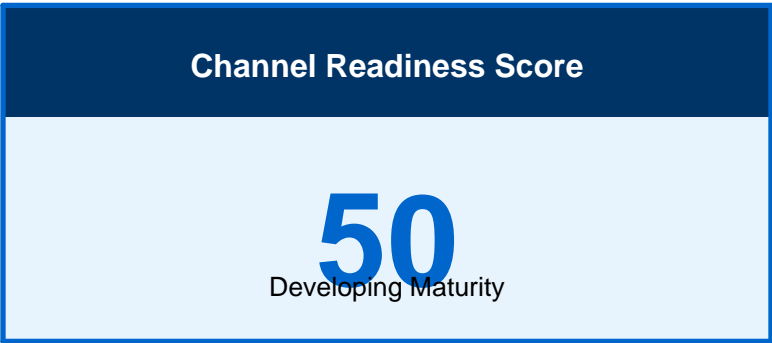


Channel Readiness Assessment

Innovative Networx, LLC



Contact Information

Contact:

William Madison

Company:

Innovative Networx, LLC

Pillar Performance

Pillar	Score
A. Channel Strategy & Alignment	40
B. Partner Program Design	60
C. Partner Enablement & Engagement	40
D. Sales & Operations Integration	40
E. Growth Readiness	70

Key Insights

- Areas of Strength:**
 - E. Growth Readiness
 - B. Partner Program Design
- Development Opportunities:**

- A. Channel Strategy & Alignment
- C. Partner Enablement & Engagement
- D. Sales & Operations Integration

Ready to achieve a 90+ Channel Readiness Score?

Schedule a comprehensive XplainIQ GTM Assessment