

## Airtronics Metal Products

### Custom metal fabrication needs real-time financial control

NetSuite gives precision manufacturers the visibility to manage complex jobs, control costs, and scale operations profitably.



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#### WHAT WE HEAR FROM COMPANIES LIKE YOURS

##### Complex Production Processes

Inefficient processes lead to delays and increased costs.

##### Rising Material Costs

Profit margins shrink as material costs increase.

##### Demand for Scalability

Current systems can't handle increased production demands.

##### Inaccurate Financial Reporting

Decision-making is hindered by unreliable financial data.

CHALLENGE	NETSUITE SOLUTION	OUTCOME
<b>Operational Efficiency</b> Manufacturers need to streamline complex production processes to stay competitive.	<b>Integrated Operations</b> NetSuite automates workflows, reducing manual intervention in production.	<b>Increased Throughput</b> Production efficiency improves by 15-20%.
<b>Cost Management</b> Rising material costs impact profitability in sheet metal manufacturing.	<b>Real-Time Insights</b> NetSuite provides real-time cost tracking and analysis.	<b>Cost Reduction</b> Material costs decrease by 10-15%.
<b>Scalable Growth</b> Expanding operations require scalable systems to manage increased demand.	<b>Scalable ERP</b> NetSuite supports growth with flexible, scalable solutions.	<b>Sustained Growth</b> Revenue growth supported by 20-30% system scalability.
<b>Financial Accuracy</b> Accurate financial reporting is critical for decision-making in manufacturing.	<b>AI-Driven Finance</b> NetSuite uses AI to enhance financial accuracy and reporting.	<b>Improved Accuracy</b> Financial reporting errors reduced by 25-30%.

#### FINANCIAL IMPACT OF MOVING TO NETSUITE

*Industry average estimates only*

##### 10-15%

Reduction in manual finance and ops labor

- › Month-end close time reduced
- › Fewer reporting hours needed
- › Streamlined finance operations

##### 5-10%

Improvement in working capital management

- › Faster inventory turns
- › Improved cash flow
- › Reduced AR/AP cycle time

##### 10-15%

Reduction in IT overhead and system costs

- › Eliminated redundant software
- › Lower IT maintenance costs
- › Reduced audit expenses

**Open to 15 minutes next week to map this to your current process?**

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