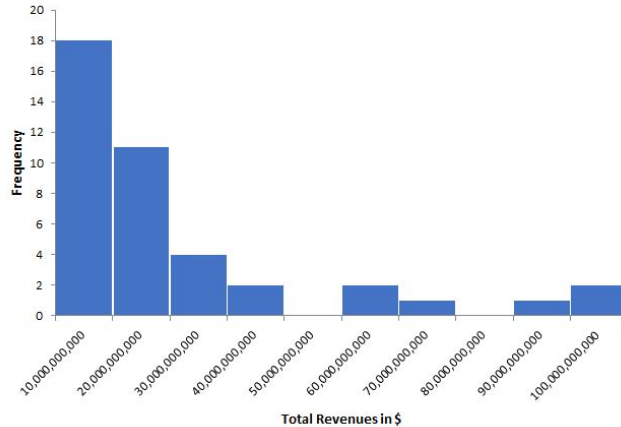


How do the Total Revenues compare between the Financials and IT sectors in Year 4?

Total Revenues for Financials sector for Year 4



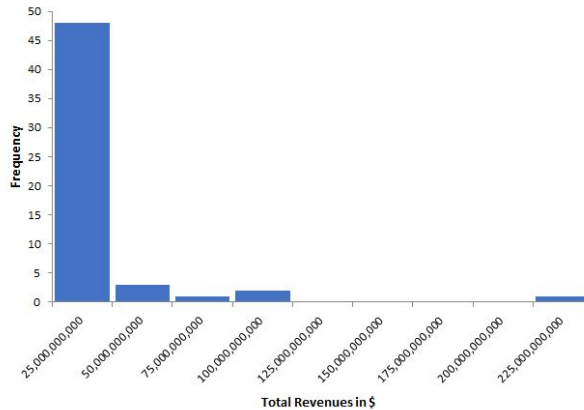
Here presented is the histogram for the annual Total Revenues for the Financial sector companies reported in Year 4.

The distribution is right-skewed or positively skewed, which means that the mean is higher than the median.

Here presented is the histogram for the annual Total Revenues for the IT sector companies reported in Year 4.

The distribution is right-skewed or positively skewed, which means that the mean is higher than the median.

Total Revenues for IT sector for Year 4



The mean for the Financials companies reported as of Year 4 is about \$20.5 billion, and for IT companies is lower at \$16 billion.

In addition, the median for Financials almost doubles (\$10.3 billion) the median for IT (\$5.5 billion), suggesting that the upper 50% of Financial companies earned more than \$10.3 billion that year on Total Revenues.

It can thus be inferred that companies in the Financial industry are able to generate higher revenues on average than companies in the IT industry.

On the other hand, the standard deviation for IT companies is higher than the one for the Financials (around \$32.9 billion versus \$25.5 billion, respectively), and their range is far greater (in excess of about \$123 billion).

This suggests that the variability in Total Revenues for the IT companies is higher due to having more companies earning more than \$100 billion (the Financials' maximum) and more companies earning \$25 billion or less; naturally resulting in greater deviations on both tails.