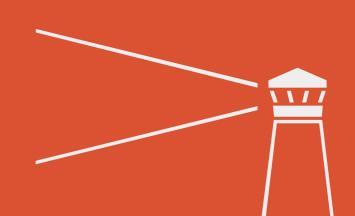




Today



Check-in Trends

- Megatrends
- Local trends
- Weak signals
- Wild cards

Check-out

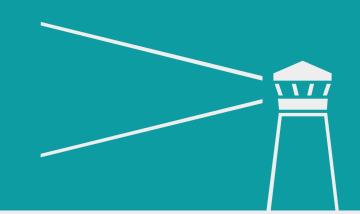


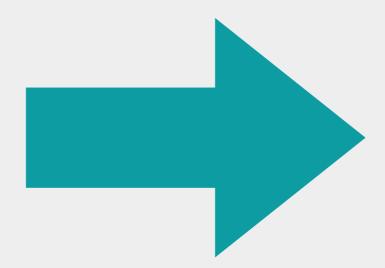
Check-in:

When you think about the past, what is most difficult to relate to?

trends

Trends

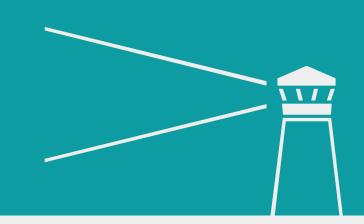




(a) **Definition**:

A prevailing tendency or inclination

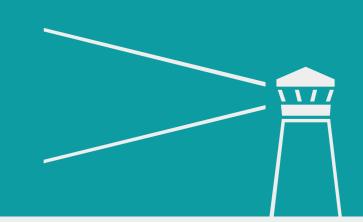
Trends



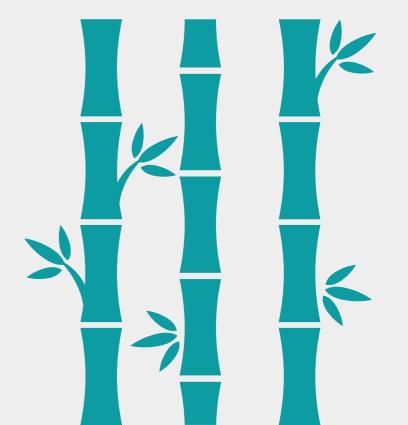
This is not an exact science!



Trends



"What is true now, which was not true before?"



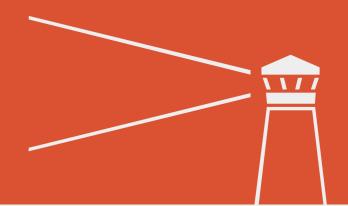
megatrends

Megatrends

Long term
Large scale
Permanent effects

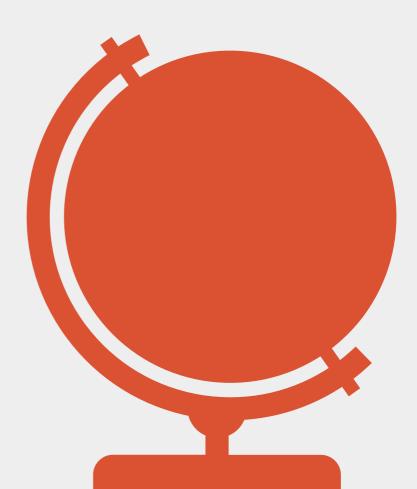


Megatrends



Examples:

Rapid urbanization Environmental engagement Disappearance of 9-5 jobs



local trends

Local trends





Short term
Small scale
More subject to change

Local trends



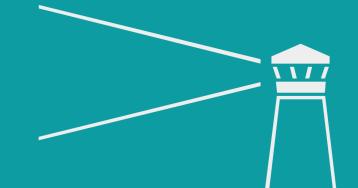


Examples:

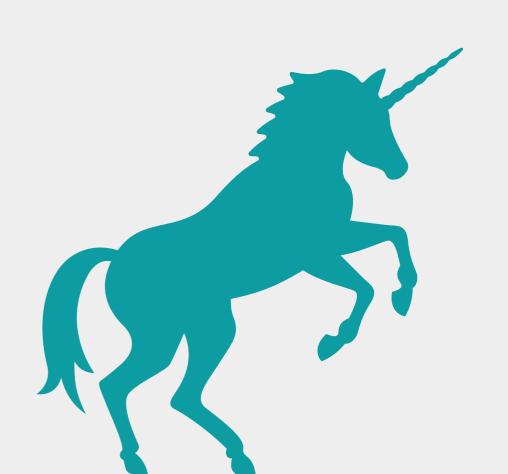
Rise of the right Increasing median age

weak signals

Weak signals



Signs of potential emerging trends



wild wild cards

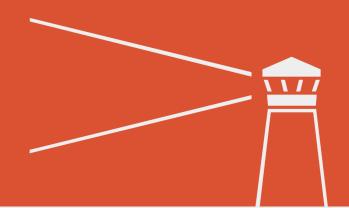
wild cards



High impact Possible, but unlikely Accurate estimation impossible

exercise

Exercise



Formulate:

One megatrend
One local trend
One weak signal
One wild card

Description Relevance Potential



share

Check-out:

What new trends will you spark?

OK