

CALLS FOR THE ADVANCE COMMITMENT GATHERING(S)

Steps to Successful Advance Commitment Gathering Reservation Calls:

	eceive your assignments to call to encourage and confirm attendance at an Advance
	ommitment Gathering.
	egister your assignments as instructed and begin your calls on
	Ill every household assigned to you. Do not give up until each is contacted and a confirmation eceived.
	hen calls are completed, turn in your reservation report to
	ote on your assignment cards those who have made reservations. <i>Call these to remind them of</i>
	neir gathering.
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!	SUGGESTED SCRIPT:
	Hello, this is I am working in the
	leadership of our program. Recently, you received an invitation from our pastor to
	a special gathering on I have been asked to call you to receive
	your reservation. Our pastor and other parish leaders will share our parish's plans for the future. May I confirm your attendance?
	[If you reach an answering machine, please leave a message as to why you are trying to contact
	them, and let them know you will try at another time. If you have not made contact by the third
	attempt, ask them to please call you with their response (leave your number), or to call the
	parish office (leave parish office number).]
	SAMPLE RESPONSES:
	If YES, record reservation as instructed.
	Give location of the gathering. Ask, "Do you know where is? You may
	want to write down these directions."
	Say, "We will look forward to seeing you on"
	If there is a conflict with the date, but interested:
	"We knew that some people might be out of town that night or unable to attend for other
	reasons, so we have scheduled another gathering(s). Can you attend on
	? I can confirm your reservation on this date if you can attend."
	? I can confirm your reservation on this date if you can attend." (Record reservation for revised date as instructed.) If NO, unable to attend:
	? I can confirm your reservation on this date if you can attend." (Record reservation for revised date as instructed.) If NO, unable to attend: "I really wish you could be with us, but I understand. I know that you will want to plan to attend
	? I can confirm your reservation on this date if you can attend." (Record reservation for revised date as instructed.) If NO, unable to attend:

ADVANCE COMMITMENT GATHERINGS WILL INCLUDE:

- o Refreshments or a light meal
- o Enjoyable fellowship with other parish members
- o Comments from your pastor and other parish leaders
- O A presentation of how advance commitments can make a difference in the success of your campaign