



## CELEBRATION WEEKEND CALLS (CALL#3)

This is the third call you will make to your assigned households. Immediately after the Parish-Wide Event, a commitment card and envelope will be sent to each household from whom a Commitment Card has not yet been received. The Contact Team members will call each household on their list to encourage those who have not turned in a Commitment Card to do so before Celebration Weekend and to thank those who have already turned in a card.

### Your Assignment:

- ☐ Contact every assigned household.
- ☐ Remind the parishioners of your assigned households to turn in the Commitment Card if they have not already done so.
- ☐ Communicate that every decision is important and that every person in your parish is loved and appreciated regardless of his or her decision.
- ☐ Help ensure that the leadership of your parish is able to plan wisely because all commitments are counted.

### You Need To Know:

- ☐ The parishioners are prepared for your call. They have been informed about the spiritual and financial goals of the campaign.
- ☐ They have been encouraged to prayerfully consider their commitment.  
You are not asked to convince anyone to give, but rather receive his or her response, whatever it may be.

**STEP 1** Your calls should be made on:

**STEP 2** Call **every** household. Call at different times. If unable to reach them personally after three attempts, leave the message on an answering machine if they have one.

### Sample Conversation

*"Hello, this is (your name) calling for \_\_\_\_\_ Is this the (household name) residence?  
We want everyone in our parish family to be a part of \_\_\_\_\_. A few days ago, you  
may have received a letter with a Commitment Card. You may have already returned your  
Commitment Card.*

*(If the response is "yes," thank them for their participation and positive response.) If you  
are planning to participate, please return your card by \_\_\_\_\_ (Consultant  
may give additional instructions.)*

### Responses

**"We want to mail in the card or turn it in to the parish office."**

Thank them for their positive response. Encourage them to return their Commitment Card before Celebration Weekend.

**"We are undecided."**

Ask them if they have any questions. Ask them, if they can, to make their decision by Celebration Weekend.

**"We did not receive a letter or card."**

Offer to mail a Commitment Card, confirm the date and time.

**STEP 3** Encourage Attendance