# **SHAN SUN**

I have more than 10 years of experience in transfer pricing compliance and advisory with an extended range of experiences in international tax, corporate tax, and indirect tax. In recent years, I put a strong focus on tax data and applying technology solutions to operational transfer pricing and other complex tax issues. I lead, design and implement innovative tax data-driven solutions to achieve efficiency, gain further insights, and identify tax risk and planning opportunities. I work with crossfunctional partners globally in finance, treasury, legal and supply chain to ensure the implementation of tax projects. I rely on deep technical knowledge, and commercial skills gained from industry and practice experiences to build relationships with wider functions and deliver solutions.

## **EXPERIENCES**

#### **UNILEVER**

(London, UK)

Lead for Tax Innovation 5.2019 - present

- Automate operation workflow to manage transfer pricing compliance, from planning to review and approve master file and local files;
- Design and build transfer pricing audit tracker and support tax audit cases using data analytics and knowledge graph model;
- Design and build transfer pricing methodology and policy database with global exception monitoring application;
- Design and implement global tax transformation projects (£1m+ p.a.) using inhouse data lake (from SAP) to build detective, preventative and predictive tests on operational transfer pricing, VAT/GST, and withholding tax;
- Design and build intercompany contract database and review/approval processes;
- Build direct and indirect tax dashboards to identify tax risk and planning opportunities including CBCR analytics;
- Research complex tax issues (e.g. OECD BEPS 2.0 Pillar 1 and 2) and distil them to succinct technical memos:
- Build solutions to comply with specific local tax requirements (eg CFC assessor);
- Implement automatically tax classification machine learning model on purchase to pay business cycle at the invoice level;
- Develop and implement governance structure for machine learning and RPA tax models for tax risk management;
- Implement end to end automatic machine learning classification model for assigning HS code in the Philippines and Brazil;
- Develop and skill up tax teams to be data and technology literate by creating a learning curriculum and maintain tax technology community.

# OMNICOM GROUP INC. (London, UK) (New York, US)

Global TP Senior Manager 1.2016 - 4.2019

- Prepare, review and approve transfer pricing compliance obligations (both OECD and US 6662 compliant);
- Discuss and negotiate TP audits with tax authorities (HMRC, IRS, NTA, ATO, BZSt) to achieve optimal tax positions and conclude long-running audits;
- Working knowledge of US IRC under S482 and Treasury Regulations thereunder;
- Provide day to day advice on transfer pricing related issues to local agency CEOs and CFOs under US treasury regulations, or OECD guidelines e.g. service charges, cost-sharing, IP valuations and migrations, ASC 740 audit provision, and intercompany financial transactions;
- Provide tax advice on debt restructurings and thin capitalisation analysis;
- Efficient project and budget management to ensure deadlines are met;
- Mentor, motivate and manage juniors, and participate in recruitment processes.

# BDO LLP (London, UK) (New York, US)

Transfer Pricing Manager 5.2012 - 12.2015

- Design and prepare global and local TP documentation reports including value chain and business driver analyses, treasury TP on cash pooling, loans, insurance and guarantee fees;
- Lead TP planning projects under BEPS and US tax reform;
- Assist in drafting intercompany legal agreements tailored to specific transactions;
- Defend and support local international tax audits worldwide and model local risk exposure;
- Provide training and answer technical questions to clients;
- Identify, risk assess and present planning ideas to the international tax team, and M&A tax teams in relation to transfer pricing issues.

#### **MORGAN STANLEY**

Commodity Product Controller 4.2011 - 5.2012

- Produce commodity trading P&L and explain trading risk exposure;
- Daily power forward curve validation and FX position reporting;
- Month-end processing e.g. TP implementation control, automation change;
- Manage administrative processes (e.g. cost centre code opening).

#### **KPMG LLP**

Tax Assistant Manager 1.2007 - 4.2011

- Prepare TP documentation and thin capitalisation reports (2years);
- Prepare and review corporate tax returns, tax bookings (1.5years);
- Rotation program to audit (3m) and indirect tax teams (6m);
- Provide data analytics to senior tax partners (3m).

#### **SELECTED PROJECTS**

- Operational transfer pricing analysis (e.g. cost component analysis, profit split certification)
- Transfer pricing audit tracker and analytics engine
- CBCR data extraction and analytics
- Direct tax classification monitoring dashboard
- Transfer Pricing policy database and workflow app
- Indirect Tax Data Analytics
- Tax code machine learning auto-tagging
- HS code classification
- Global tax platform design
- Machine learning governance

#### SKILLS

- Mircorsoft Power Suite
- Python (Pandas, Scikit-Learn)
- Azure Databricks, Azure DevOps
- SAP finance module
- SQLite
- · Large project management
- UI design and product management
- Microsoft Office and Collaborations
- Mandarin and Japanese
- Published translator

## **EDUCATION**

# University of Nottingham United Kingdom

MSc in Economics (with merit) 2003 - 2005 Ph.D Candidate (with grant) 2005 - 2006

# University of International Business and Economics P.R. China

BSc in Economics (2:1 equivalent) 2000 - 2003

## **QUALIFICATIONS**

Chartered Accountant Chartered Tax Advisor First Time Passes, ICAS and CIOT, UK	May 2010 Mar 2010
Data Science	Dec 2016
With Excellence, GENERAL ASSEMBLY, UK	
Machine Learning Engineering	Jul 2018
Applied Data Science	Dec 2019
Deep Reinforcement Learning	May 2020
Natural Language Processing	Aug 2020

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