

Walmart Recruiting - Store Sales Forecasting



Use historical markdown data to predict store sales

691 teams · 3 years ago

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Overview

Description

Evaluation

Prizes

Timeline

One challenge of modeling retail data is the need to make decisions based on limited history. If Christmas comes but once a year, so does the chance to see how strategic decisions impacted the bottom line.

**CLEARANCE****Rollbacks****Special Buys**

In this recruiting competition, job-seekers are provided with historical sales data for 45 Walmart stores located in different regions. Each store contains many departments, and participants must project the sales for each department in each store. To add to the challenge, selected holiday markdown events are included in the dataset. These markdowns are known to affect sales, but it is challenging to predict which departments are affected and the extent of the impact.

Want to work in a great environment with some of the world's largest data sets? This is a chance to display your modeling mettle to the Walmart hiring teams.

This competition counts towards rankings & achievements. If you wish to be considered for an interview at Walmart, check the box "Allow host to contact me" when you make your first entry.

You must compete as an individual in recruiting competitions. You may only use the provided data to make your predictions.

[Leaderboard](#)

1 David Thaler

[73 discussion topics](#)[Simple Models and Straight Averages](#)

3 replies · 14 days ago

2 Srihari Jaganathan

3 James King

4 Giulio

5 Domcastro

6 thenry

7 :-)

8 BreakfastPirate

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4 replies · 3 months ago

[Dates in features file and Train/test files are not m...](#)

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[Why to generate dummy variables rather than to t...](#)

1 reply · a year ago

[A key adjustment](#)

10 replies · 2 years ago

Launch

3 years ago

Close

3 years ago

691

Teams

691

Competitors

Points **This competition awarded standard [ranking points](#)**

Tiers **This competition counted towards [tiers](#)**