

Brandon Cheng Woolcock

Graduate Mechatronics Engineer

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PROFILE

Final year manufacturing and mechatronics engineering student seeking a graduate position to apply strong technical knowledge in a practical setting and gain valuable industry-specific skillsets to utilise towards a future career within the engineering industry.

SKILLS

Computer-aided design (CAD) software	Embedded systems design	Team management and organisation
Project management and scheduling	High and low-level programming languages	Effective communication and sales skills
Engineering design and analysis	MATLAB programming and simulations	Dynamic problem solving

WORK EXPERIENCE

Samsung Australia

June 2023 - Present

Sales Lead

- Maintained a positive 90%+ net-promoter score over the duration of employment, highlighting strong interpersonal skills with multiple most-valuable-player awards awarded due to effective sales and service interactions.
- Proficiently troubleshooted Samsung device issues offering several solutions, often resulting in service-to-sales conversion.
- Coaching team using developmental coaching techniques and completing general store management tasks to ensure weekly KPIs and targets are met.

Foodworks Supermarkets

May 2021 – March 2023

Duty Manager

- Led and supervised employees to optimize store operations, consistently meeting daily quotas and exceeding KPI targets.
 - Utilized sales data analysis to maintain optimal inventory levels, ensuring product availability and minimizing stockouts, resulting in reduction in inventory holding costs.
 - Directed end-of-day operations, including managing cash floats, conducting banking transactions, and completing deposits accurately and efficiently, maintaining financial integrity and compliance standards.
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EDUCATION

RMIT University

Feb 2021 – November 2024

Bachelor of Engineering (Manufacturing & Mechatronics) (Honours)

- **Capstone:** Development of a tendon-driven continuum robot for search and rescue.
- Developed, designed, prototyped, and pitched a low-cost 3D printed prosthetic hand device.