# Use Case K-means

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#### Introduction

This usecase gives a first introduction to cluster analysis using the K-means algorithm. A fictitious insurance portfolio with 1200 data records is used, which has only 3 characteristics, namely age, sex and sum assured. The aim is to get a first overview of the data, to determine the optimal number of clusters by visual methods and to find them with the help of the k-means method.

## General Settings

The pacman package is an R package management tool for loading and installing packages if necessary. The following packages are used for the data generation:

- data.table: For filtering, grouping and transforming the data as well as fast read and write opterations. This package is particularly suitable for the fast processing of large amounts of data. <sup>1</sup>
- dplyr: This package is a grammar of data manipulation, providing a consistent set of verbs that help you solve the most common data manipulation challenges. We need it especially for the use of the pipe operator. <sup>2</sup>
- rmarkdown: R Markdown provides an authoring framework for data science. One can use a single R Markdown file to save and execute code and generate high quality reports that can be shared with an audience. <sup>3</sup>
- ggplot2: ggplot2 is a system for declaratively creating graphics, based on The Grammar of Graphics. <sup>4</sup>
- **gridExtra:** Provides a number of user-level functions to work with "grid" graphics, notably to arrange multiple grid-based plots on a page, and draw tables. <sup>5</sup>

We suppress the warning for the pacman library because the message that the package was built under a different R-versions should not bother the user by beeing displayed on the console in red. Then the required packages are loaded and installed if necessary.

```
suppressWarnings(if (!require("pacman")) install.packages("pacman"))
pacman::p_load(data.table, dplyr, rmarkdown, ggplot2, gridExtra)
```

For the analysis of the data functions are used which work with random numbers. To make the results reproducible the random number generator is initialized with an arbitrary number (here 100) to ensure that the random numbers are the same at every program run.

```
set.seed(100)
```

# Data preparation

The data is read in and a first check is performed to evaluate the structure of the data. It turns out that the data set contains 1200 observations with 4 variables each, namely sex, age, sum assured and ID. The variable ID is a consecutive number that uniquely identifies each contract.

<sup>&</sup>lt;sup>1</sup>https://www.rdocumentation.org/packages/data.table/versions/1.12.2

<sup>&</sup>lt;sup>2</sup>https://www.rdocumentation.org/packages/dplyr/versions/0.7.8

<sup>&</sup>lt;sup>3</sup>https://www.rdocumentation.org/packages/rmarkdown/versions/1.14

<sup>&</sup>lt;sup>4</sup>https://www.rdocumentation.org/packages/ggplot2/versions/3.2.1

<sup>&</sup>lt;sup>5</sup>https://www.rdocumentation.org/packages/gridExtra/versions/2.3

```
raw_data <- fread("./data/insurance_portfolio.txt")
raw_data %>% str()
```

```
Classes 'data.table'
                        and 'data.frame':
                                             1200 obs. of
                                                           4 variables:
                         "m" "m" "m" "f" ...
##
    $ age
                 : int
                        72 22 28 30 73 37 57 49 48 44 ...
##
    $ sum_assured: int
                        43000 38601 11589 8962 8942 28284 10702 8335 43964 7414 ...
##
                 : int
                        1 2 3 4 5 6 7 8 9 10 ...
     attr(*, ".internal.selfref")=<externalptr>
```

Since there can be only 2 different values for the variable sex, namely male and female, this variable is defined as a factor.

```
raw_data[, sex := as.factor(sex)]
```

A more detailed analysis of the input data using the summary function shows that:

- 1. The portfolio consists of 600 female and 600 male policyholders.
- 2. The age is between 8 and 87 years, which suggests that there are no implausible data points.
- 3. There are 10 policyholders whose age is indicated with NA. This indicates missing or incomplete data.
- 4. The sums insured are between 5119 and 61485. If one looks at the quantiles, the minimum and maximum values, one can see that at first glance there are no extreme outliers. Another good way to analyze the portfolio is the visual inspection that is performed in one of the next steps.

```
raw_data %>% summary()
```

```
##
    sex
                                sum assured
                                                       ID
                   age
##
    f:600
             Min.
                     : 8.00
                               Min.
                                       : 5119
                                                 Min.
                                                        :
                                                             1.0
##
    m:600
             1st Qu.:28.00
                               1st Qu.: 9498
                                                 1st Qu.: 300.8
             Median :46.00
##
                               Median :17183
                                                 Median : 600.5
##
             Mean
                     :47.42
                               Mean
                                       :23625
                                                 Mean
                                                         : 600.5
##
             3rd Qu.:68.00
                                                 3rd Qu.: 900.2
                               3rd Qu.:37735
##
             Max.
                     :87.00
                               Max.
                                       :61485
                                                 Max.
                                                        :1200.0
##
             NA's
                     :10
```

As already stated, there are 10 data points that have no values for age. These 10 data points will be removed for further analysis in order to work with a cleaned dataset.

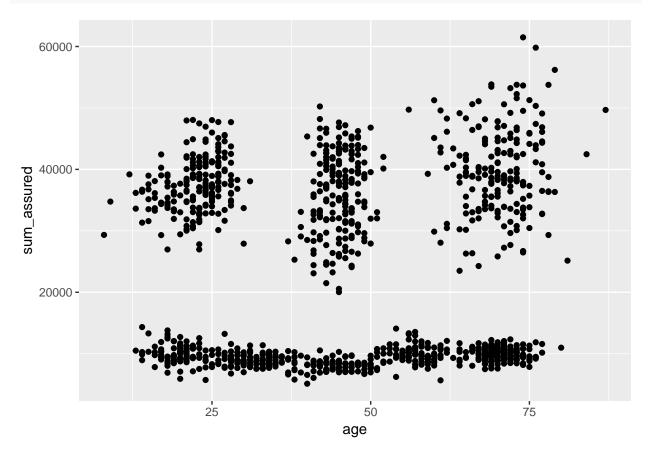
```
clean_data <- raw_data[!is.na(age),]</pre>
```

#### Visual inspection

After a first overview of the data has already been given, the visual inspection is carried out. For this purpose, the sum insured is plotted against age in a point plot. The previous assumption that there are no outliers can be confirmed visually and new knowledge about the data structure can be gained. A total of 4 different clusters can be identified as seen in the plot below with 3 of them nearly circular and the fourth one on the bottom on the plot strongly elliptical.

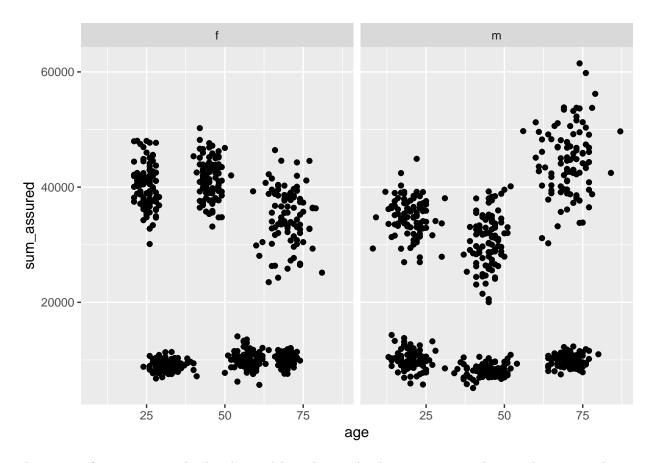
- A cluster shows policies with a sum insured of about 10.000 and ages in the entire range of observations.
- Another cluster are those policies that have an insurance sum of approximately 30.000 to 50.000 and an age of approximately 22.
- The next cluster covers policies with an sum insured in the range of 20.000 up to 50.000 and an age of 40 to 50.
- The last cluster is a little more inhomogeneous than the others in terms of both age and sum insured. It covers ages from 60 to 80 and sums insured from 25.000 to 60.000.





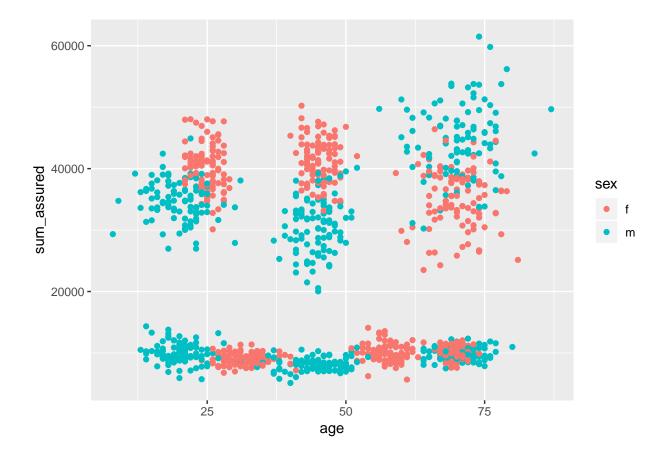
In the previous plot, all data points were viewed in a single graph. In the next step a point plot is created, separated into men and women. It is important to note that the scaling of the two plots is the same. It becomes apparent that there are now 6 clusters for both men and women. The single elliptical cluster with an insured sum of approximately 10000 is now divided into 3 different age groups. Each of these 3 newly formed clusters is almost circular shaped.

```
ggplot(data = clean_data, aes(x = age, y = sum_assured)) +
  geom_point() +
  facet_grid(cols = vars(sex))
```



The same information can also be obtained by coloring the data points according to their sex with men displayed in blue and women in red.

```
ggplot(data = clean_data, aes(x = age, y = sum_assured, color = sex)) +
geom_point()
```



### K-means

Processing and summarizing large amounts of data to find hidden patterns is a topic of interest in many different areas. K means is a suitable algorithm that divides the data set into a previously known number of k groups. The aim is of course to find an optimal partition which need to be further defined. The data set must be divided into k partitions so that the sum of the squared deviations from the cluster centers to all data points assigned to the corresponding cluster is minimal. Mathematically, this corresponds to the optimization of a distance function:

Given a set of n observations  $(\mathbf{x}_1, \mathbf{x}_2, ..., \mathbf{x}_n)$  with  $\mathbf{x}_i \in \mathbb{R}^k$ , the k-means algorithm partitions the n observations into  $k \leq n$  sets  $C = \{C_1, C_2, ..., C_k\}$  such that <sup>6</sup>

$$arg \min_{C} \sum_{j=1}^{k} \sum_{x \in C_{j}} \|\mathbf{x} - \mu_{j}\|^{2}$$

The K-means algorithm is already implemented by default and can be called using the function kmeans. In a first step, the algorithm is applied to the unscaled values for the age and the sum insured, without distinguishing between the sexes. The number of clusters is successively increased from 1 to 4 and the results are displayed graphically. All data points belonging to the same cluster are displayed in the same color and the cluster centers are indicated by black diamonds. Since K-means randomly selects the cluster centers in the first step, the algorithm is executed 50 times nstart = 50L and the best partitioning is selected.

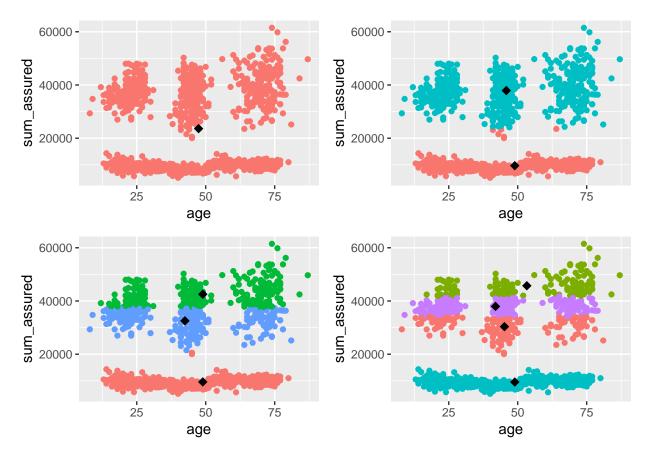
```
lPlots <- lapply(1:4, function(k) {
  k_resut <- kmeans(clean_data[, .(age, sum_assured)],</pre>
```

 $<sup>^6 \</sup>rm https://en.wikipedia.org/wiki/K-means\_clustering$ 

```
nstart = 50L,
                    iter.max = 100L)
  plot_centers <- k_resut$centers %>% as.data.table()
  ggplot() +
    geom_point(
      data = clean_data,
      aes(
        x = age,
        y = sum_assured,
        color = as.factor(k_resut$cluster)
      ),
      show.legend = FALSE
    ) +
    geom_point(
      data = plot_centers,
      aes(x = age, y = sum_assured),
      size = 3L, # filled diamonds
      shape = 18L
    )
})
```

After all results have been generated, they are arranged in a single plot. It is obvious that the algorithm does not seem to be able to recognize the 4 existing clusters correctly. It is rather noticeable that the data set is divided into horizontal slices and apparently no consideration is given to the different age structures. Also a further increase of the number of clusters does not bring any improvement but leads to a more granular horizontal clustering of the data set.

```
do.call("grid.arrange", c(lPlots, ncol = 2))
```



A hint why clustering did not work as expected is given by the form of the cluster. Those should be circular, but in this case they are strongly elliptical. As defined above, the algorithm minimizes the quadratic deviations. The age in the data set has a value range from 8 to 87 and the sum assured has a value range from 5119 to 61485. Therefore, it is not surprising that the algorithm tries to find clusters that have a very similar sum insured, since deviations in this dimension are strongly reflected in the minimization function. One way to solve this problem is to scale the input data.

One of the many ways to scale the data is to use a z-transformation. The mean value and the standard deviation are calculated for both the age and the sum insured and then applied to the individual data points as follows:  $^{7}$ 

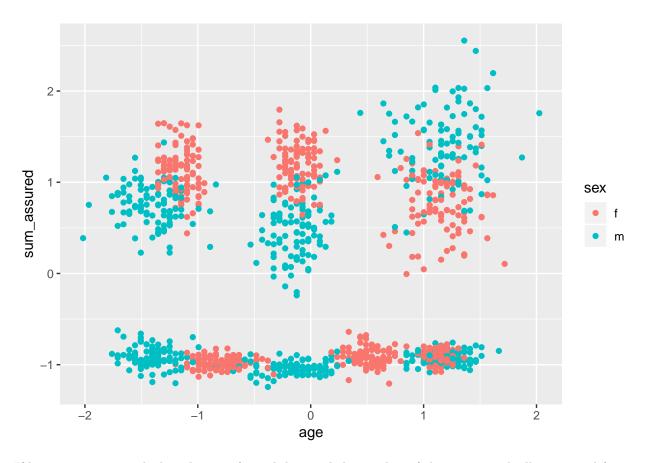
$$x' = \frac{x - \bar{x}}{\sigma}$$

```
cols <- c("age", "sum_assured")
clean_data_scaled <- clean_data[, (cols) := lapply(.SD, scale), .SDcols = cols]</pre>
```

If one graphically displays the scaled data as before, one can see that the cluster structure as well as the number of clusters determined previously has remained the same. However, it can also be seen that the axis scaling has changed and now the values on the x and y axes have a similar value range.

```
ggplot(data = clean_data_scaled, aes(x = age, y = sum_assured, color = sex)) +
  geom_point()
```

<sup>&</sup>lt;sup>7</sup>https://en.wikipedia.org/wiki/Standard score

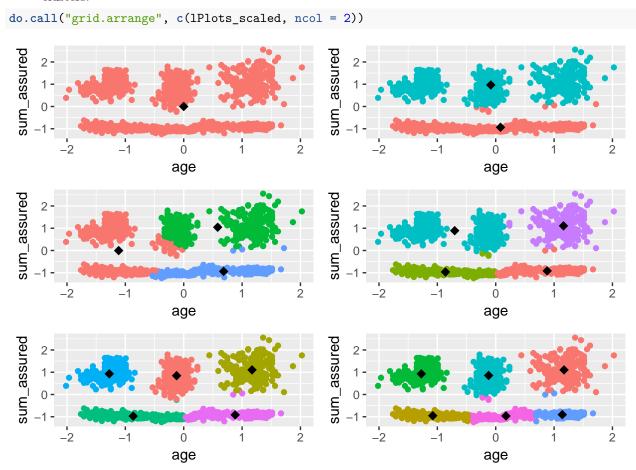


If k-means is now applied to the transformed data and the number of clusters is gradually increased from 1 to 6, a different behavior can be noticed.

```
lPlots_scaled <- lapply(1:6, function(k) {</pre>
  k_resut <- kmeans(clean_data_scaled[, .(age, sum_assured)],</pre>
                    k,
                     nstart = 50L,
                     iter.max = 100L)
  plot_centers <- k_resut$centers %>% as.data.table()
  ggplot() +
    geom_point(
      data = clean_data_scaled,
      aes(
        x = age,
        y = sum_assured,
        color = as.factor(k_resut$cluster)
      ),
      show.legend = FALSE
    ) +
    geom_point(
      data = plot_centers,
      aes(x = age, y = sum_assured),
      size = 3L, # filled diamonds
      shape = 18L
    )
})
```

The following conclusions can be drawn from the graphical representation of the cluster results:

- The data is no longer clustered into horizontal slices as before. This is particularly noticeable starting with a minimum of 3 clusters.
- With a k of 4 the algorithm is not able to recognize the clusters as desired. In particular, the cluster at the bottom of the image, which extends over the entire age range, is wrongly divided into 2 different clusters.
- Staring with a k of 5 all three clusters in the upper half of the image are clustered correctly. It is noteable that as a side effect the cluster in the bottom of the image is arbitrarily split into multiple clusters.

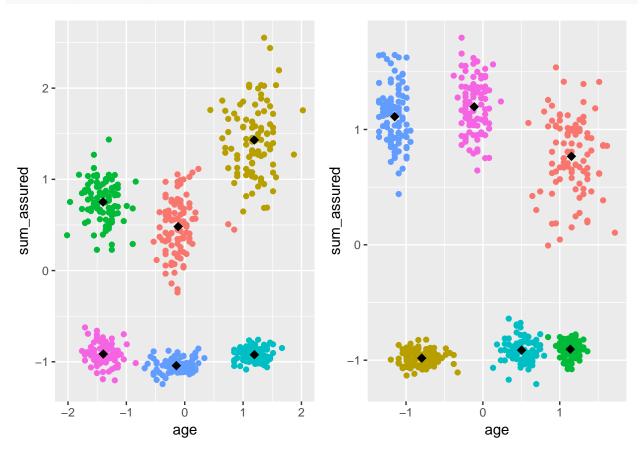


After the analysis has been carried out independently of gender, a gender-specific clustering of the portfolio is carried out in the last part. To this end, all the findings gathered so far, such as the need for scaling, are taken into account. The findings of the visual inspection are also used, which have shown that 6 clusters can be observed for each sex. For this reason, the final analysis is started with k = 6.

```
aes(
    x = age,
    y = sum_assured,
    color = as.factor(k_resut$cluster)
),
    show.legend = FALSE
) +
geom_point(
    data = plot_centers,
    aes(x = age, y = sum_assured),
    size = 3L, # filled diamonds
    shape = 18L
)
}
```

The result of the K-means algorithm is now exactly what was expected. The 6 correct clusters could be identified for both male and female policyholders as shown in the graph below.

```
do.call("grid.arrange", c(lPlots_sex, ncol = 2))
```



For data sets in which a visual inspection of the data is not effective or is not feasible due to the higher dimensionality, there are different methods to determine the optimal number of clusters.