BOGDAN GEORGIEV

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About Me

I am a dedicated and results-driven sales professional with 7 years of experience in driving revenue growth.

Two years ago, I embarked on a journey into web development and have since committed to making it my full-time career. I am highly motivated and a quick learner, with a strong passion for acquiring new technical skills. Actively learning MongoDB and Next.js to expand my technical expertise.

My goal is to work on impactful projects and to continue growing as a developer.

Skills

JavaScript, HTML, CSS

React.js

Single-Page Applications

REST APIs, AJAX

Firebase, Postman

Bootstrap, Tailwind

Git and Version Control

Familiar with SQL, PostgreSQL

Actively learning MongoDB and Next.js.

Experience

Web Developer, Part-time
GMedia LTD
March 2024 - Present

- Assist in the development and maintenance of websites and web applications using HTML, CSS, JavaScript, React.js
- Troubleshoot and debug issues to enhance website performance and user experience.
- Implemented design frameworks like Tailwind CSS and Bootstrap.
- Create and update documentation for ongoing projects and development processes.

Account Manager
Sensata Technologies
August 2023 - Present

- I am the main point of contact for multiple leading manufacturers in the automotive industry.
- Drafting proposals, conducting business and pricing negotiations, and finalizing contracts
- Building a pipeline of opportunities tracked in Salesforce.com that result in business development at assigned accounts.

Sales Specialist
Global Data LTD
2022-2023

Sales Specialist
DortomeBG LTD
2017-2022

Personal Projects

Meal Delivery Service App

- Built with React.js, Vite, HTML, CSS, JavaScript
- Fully responsive SPA, dynamically updating content without full page reloads.
- Allows users to select dishes from different categories as well as to add and remove quantities from the cart. Cart amount is changed automatically when client adds/removes item.
- Login, Register, Checkout components are added as well.

Landing Page GMedia

- Built with JavaScript, HTML, CSS
- Added Calendly API for booking a call with the agency.
- Fully responsive.
- Designed and developed the entire landing page independently.

CRUD Web Application

- Built with JavaScript, HTML, CSS, Page.js, lit-html.js
- This web application allows users to register, login, create/read/update/delete events.
- Utilizes Page.js for routing and lit-html for templating, allowing for efficient rendering of dynamic content.

Education

JavaScript Web Developer *2023 - Present*

Software University

Acquired skills ranging from JavaScript features like OOP, DOM manipulation, routing, asynchronous programming, client-side rendering, to best practices like unit testing, version control(Git).

Created Single-page applications that interact with RESTful services, allowing users to Create, Read, Update and Delete (CRUD) data.

Used Postman for testing APIs and Firebase as a realtime database and backend service.

Web Development Bootcamp *2024*

Udemy

Completed course which teaches the basics of HTML, CSS, JS, React.js, Node.js, APIs, SQL, PostgreSQL.

Master Of Marketing and Business *2016-2020*

University of National and World Economy