



# Order Form

Customer Account Name: **AppDynamics LLC**Customer Billing Contact: **Accounts Payable**Customer Billing Address: **303 2nd St, Floor 8**
**San Francisco, CA 94107 United States**  
**accounts payable@appdynamics.com**

Customer Billing Email:

Customer Phone Number: **+1 (415) 442 3081**Customer Reference/PO#: **US5641**Coupa Order ID: **23344**Customer Sales Contact: **Stephanie Satariano**Subscription Start Date: **3/31/2019**Subscription End Date: **3/30/2020**Subscription Term: **12 Months**

Payment Method:

**Invoice, Annual in Advance**

Payment Terms:

**Net 30**

Pricing Guarantee Expires:

**3/31/2019**

Product Name	Description	Qty.	Total Subscription Fee
Coupa Cloud Procure-to-Pay (P2P) with Standard Invoicing	Annual Subscription to Coupa Cloud Procure-to-Pay (P2P) Bundle for the stated quantity of users, which entitles Customer to use the following Coupa applications: • Coupa Contracts • Coupa Procurement • Coupa Invoicing	250	USD 83,456.00
Coupa Cloud Application Platform - Base Fee	Annual subscription to the Coupa Platform, which includes • Coupa Advantage • Coupa Budgets • Coupa Catalogs • Coupa Suppliers (no charge for network access for Suppliers) • Coupa Reports • Coupa Mobile (if enabled, includes Supplier text message notifications by Twilio Inc. www.twilio.com)	1	Included in the Above Total
Customer Care Success Plan - Basic	Coupa Success Plan Level: "Basic" • Maintenance, Support and Product Updates • Support Hours: 24x7 for Severity 1 & Weekdays 8:00am to 6:00pm Severity 2/3/4 • Initial response 1hr - Sev1 / Customer update 2hrs - Sev1 (SLTs*) • Five (5) delegated support contacts • One Test ("Sandbox") and one Production Environment • Infrastructure Hosting & Disaster Recovery * SLT: Service Level Targets	1	Included in the Above Total
Coupa Standard Flat File & API	Annual subscription for integration with qualifying ERP systems for the defined number of business objects in Coupa Standard formats	5	Included in the Above Total
Single Sign On (SSO) Integration (LDAP OR SAML)	Annual subscription for integration with Single Sign-On Integration (up to 1 LDAP or SAML 2.0 integration)	1	Included in the Above Total
<b>TOTAL:</b>			<b>USD 83,456.00</b>

<b>Total Year 1 Fee:</b>	<b>USD 83,456.00</b>
<b>Total Fee:</b>	<b>USD 83,456.00</b>



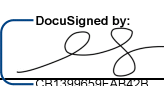
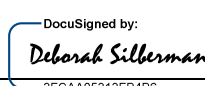
# Order Form

**Coupa Order Comments:**

- The subscriptions in this Order Form shall be governed by the Master Subscription Agreement ("MSA") agreed to by and between AppDynamics LLC (formerly known as AppDynamics, Inc.) and Coupa Software, Inc. on or about March 30, 2016.
- Coupa has made available standard API and flat file formats for both inbound and outbound data which Customer may use to integrate to the Coupa platform as part of the Coupa subscription. The flat files of inbound and outbound data must be placed on the Coupa provided sFTP site. For more information on the available Coupa standard API and flat file integration objects, related specifications, and answers to commonly asked integration questions, please visit <http://integrate.coupa.com>.
- Third Party Data Feeds. If Customer chooses to import third party data transactions into the Coupa cloud service in the form of requisitions, purchase orders, invoices and/or expense reports, Customer must purchase a subscription to the "Open Business Network for Third Party Systems" as set forth on an Order Form.
- Customer is entitled to store up to Seventy-Five gigabyte (75 GB) of structured (database records) and unstructured (documents, images, attachments) data on the Coupa system. Customer may purchase additional storage on the Coupa in minimum ten gigabyte (10 GB) increments for an incremental annual subscription fee of USD 1,000.00 per ten gigabyte (10 GB) per year.
- The fees on this Order Form do not include any taxes and such taxes are the responsibility of Customer as stated in the MSA.
- If full payment is not received by the due date, a late payment penalty of 2% of the amount past due will be assessed.
- Upon expiration of the Subscription End Date, Customer may renew the term of this Order Form for one (1) additional Three (3) Year Subscription Term ("Renewal Term") through a mutually executed Order Form. Coupa will cap the subscription fee rate increase for the Renewal Term to the greater of the US Consumer Price Index (CPI) or 3%. Pricing guarantee applies only to the same products that are in the expiring Subscription Term and when the renewal order has the same or greater quantity of subscriptions as accumulated in the expiring Subscription Term.
- Certain applications/functions require transfer to and processing of Customer Data (including personal data) by a Coupa subprocessor as indicated in the above product table and such transfer and processing shall be governed by the Data Processing Agreement agreed to by and between the parties on or about April 24, 2018.
- To promote a healthy supplier ecosystem, Coupa facilitates certain financing opportunities for your suppliers through the Coupa platform. As requested by suppliers, Coupa may share a supplier's own invoice data to financial institutions and Coupa financing partners under a nondisclosure agreement for purposes of supplier financing. This invoice data originates from a supplier's accounts receivable system and will typically include buyer name, total invoiced amount and invoice due date.
- Additional users and services can be added to the Coupa Platform at any time during the term of this agreement for an incremental annual subscription fee according to the schedule below. Pricing for additional users and services will be prorated for the remainder of the term to co-terminate with the existing agreement.
  - Additional P2P users can be added in blocks of 25 users for an incremental annual recurring subscription fee of USD 4,850.00 per block.
- Any purchases of additional storage, users or services, pursuant to Comments 4 or 10 shall be through a mutually executed Order Form.

**To Be Completed by Customer if Address Above is Incorrect:**

Customer Billing Address	Customer Shipping Address
Street Address:	Street Address:
City:	City:
State:	State:
Zip Code:	Zip Code:
<input checked="" type="checkbox"/> PO Required PO Number: _____ Send to <a href="mailto:billing@coupa.com">billing@coupa.com</a>	<input type="checkbox"/> Sales Tax Exempt <b>**Tax will be assessed, if required, based on the ship to address**</b> Send exemption certificate to <a href="mailto:billing@coupa.com">billing@coupa.com</a>
Accounts Payable Contact:	Coupa Admin Contact:
Accounts Payable Email:	Coupa Admin Email:

Signature - AppDynamics LLC		Signature - Coupa Software Inc.	
Signature:		Signature:	
Name:	Elise Leung	Name:	Deborah Silberman
Title:	General Counsel	Title:	VP Global Sales Operations
Date:	March 15, 2019	Date:	March 15, 2019