

salesforce.com, inc.
Salesforce Tower
415 Mission Street, 3rd Floor
San Francisco, CA 94105
United States

ORDER FORM for Cisco Systems Inc. (\*\*MAIN\*\*)
Offer Valid Through: 5/31/2020
Proposed by:Rob Davidson
Quote Number: Q-03573602

#### **ORDER FORM**

#### **Address Information**

Bill To: PO Box 641570 San Jose CA, 95164 US - United States

Billing Company Name: Cisco Systems Inc. (\*\*MAIN\*\*)
Billing Contact Name: Cisco Billing
Billing Email Address: invoice@cisco.com

Ship To: PO Box 641570 San Jose CA, 95164 US - United States

Billing Phone: (408) 526-4000

Billing Fax:

Billing Language: English

#### **Terms and Conditions**

Contract Start Date\*: 11/13/2017 Contract End Date\*: 11/12/2022 Billing Frequency: Annual Payment Method: Check Payment Terms: Net 45 Billing Method: Email

### Services

| Capped Salesforce Enterprise Subscription - Unlimited Edition    | 6/1/2020    | 11/12/2022 | 29.4       | USD 910.00   |          | USD 26,754.00 |
|--|-------------|------------|------------|--------------|----------|---------------|
| One and Only force Entered to Only and the University of Edition | 0/4/0000    | 44/40/0000 | 00.4       | LIOD 040 00  |          | UOD 00 754 00 |
| Services   | Start Date* | End Date*  | (months)*  | Unit Price** | Quantity | Total Price   |
|  | Order       | Order      | Order Term | Monthly/     |          |               |

\*If this Order Form is executed and/or returned to salesforce.com by Customer after the Order Start Date above, salesforce.com may adjust the Order Start Date and Order End Date, without increasing the Total Price, based on the date salesforce.com activates the products and provided that the total term length does not change. Following activation, any adjustments to such Order Start Date and Order End Date may be confirmed by logging into Checkout, by reference to the order confirmation email sent by salesforce.com to the Billing Email Address above, and/or by contacting Customer Service.

\*\*The Monthly/Unit Price shown above has been rounded to two decimal places for display purposes. As many as eight decimal places may be present in the actual price. The totals for this order were calculated using the actual price, rather than the Monthly/Unit Price displayed above, and are the true and binding totals for this order

Prices shown above do not include any taxes that may apply. Any such taxes are the responsibility of Customer. This is not an invoice.

For customers based in the United States, any applicable taxes will be determined based on the laws and regulations of the taxing authority(ies) governing the "Ship To" location provided by Customer on this Order Form.

# **Annual Pricing Summary**

| Fees                    | Aggregate Price #    |
|-------------------------|----------------------|
| 6/1/2020 - 11/12/2020   | USD 4,914.00         |
| 11/13/2020 - 11/12/2021 | USD 10,920.00        |
| 11/13/2021 - 11/12/2022 | USD 10,920.00        |
|                         | Total: USD 26,754.00 |

<sup>\*</sup>The Annual Pricing Summary is provided for informational purposes only and is not a payment schedule. Please refer to the Terms and Conditions section of this Order Form for payment-related information.

# **Quote Special Terms**

The Capped Salesforce Enterprise Subscription - Unlimited Edition Subscription reflected herein is comprised of 2 Partner Community - Unlimited Edition (1,000 Logins/month) subscriptions, priced at \$455./User/month, and provisioned to 00D8000000MDAy. This Order Form is subject to the Social Enterprise Subscription Addendum to Order Form Bearing Quote No. Q-02614116 between Salesforce.com, Inc. and Cisco Systems Inc. (\*\*MAIN\*\*) dated 2019-05-02, and any amendments thereto.

Any subscription product pricing in this Order Form that differs from that under Pricing Schedule, or that is for a product not listed under Pricing Schedule, is a one-time discount applicable to this Order Form only, notwithstanding anything to the contrary in the Master Subscription Agreement. Any future purchases of such subscription products (including add-on subscriptions) shall be at the pricing under Pricing Schedule, or if the product is not listed under Pricing Schedule, at <a href="mailto:salesforce.com">salesforce.com</a>'s then-current list pricing for such product.

# **Product Special Terms**

**Enterprise Subscription** 

This Order Form is subject to the Social Enterprise Subscription Addendum identified in the Quote Special Terms section of this Order Form, which is hereby incorporated into this Order Form by reference, provided that the entity signing this Order Form is permitted to sign an Order Form under the Social Enterprise Subscription Addendum.

## **Purchase Order Information**

| ls a Ρι | urchase Orde | er (PC | )) required for t | the purchase or | payment of | the products | on this | Order Form? | (Customer to | o complete) |
|---------|--------------|--------|-------------------|-----------------|------------|--------------|---------|-------------|--------------|-------------|
|---------|--------------|--------|-------------------|-----------------|------------|--------------|---------|-------------|--------------|-------------|

[ ] No
[ X ] Yes - Please complete below

PO Number: 00000000

PO Amount: 00000000

Upon signature by Customer and submission to salesforce.com, this Order Form shall become legally binding unless this Order Form is rejected by salesforce.com for any of the following reasons: (1) the signatory below does not have the authority to bind Customer to this Order Form, (2) changes have been made to this Order Form (other than completion of the purchase order information and the signature block), or (3) the requested purchase order information or signature is incomplete or does not match our records or the rest of this Order Form. Subscriptions are non-cancelable before their Order End Date.

This Order Form is governed by the terms of the salesforce.com Master Subscription Agreement found at https://www.salesforce.com/company/msa.jsp, unless (i) Customer has a written master subscription agreement executed by salesforce.com for such Services as referenced in the Documentation, in which case such written salesforce.com master subscription agreement will govern or (ii) otherwise set forth herein.

| Customer                           | Cisco Systems (MC (MA) (N**)  Nick Herman  DocuSigned By: Nick Herman |  |  |  |
|------------------------------------|---|--|--|--|
| Signature                          | DocuSigned By: Nick Herman  |  |  |  |
| Name Nick Herman                   |   |  |  |  |
| Business Title Contract Negotiator |   |  |  |  |
| Authority Level Procurement        |   |  |  |  |
| Date June 3, 2020   10:52 PDT      |   |  |  |  |

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