

## Statement of Work #1



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Client	AppDynamics LLC																																																		
Document History	Version:	1.0	Date:	2021-05-14	Prepared By:	Joseph Barb																																													
	Notes: Statement of Work																																																		
Primary Contact:	Vrushali Kulkarni																																																		
Description of Request:	eOne to assist in customization of Salesforce and NetSuite to be able to access multiple fields from each environment and make available for users in the other environment as outlined and discussed in Excel spreadsheet.																																																		
Budget	<div>Phase 1. Project Kick Off and Scope: <b>40 hrs</b></div> <div><ul style="list-style-type: none"><li>- Project Initiation and Discussion</li><li>- Setup of Popdock Account and user(s) access</li><li>- Setup of Sandbox Environments</li><li>- Build custom lists and widgets needed for each environment</li><li>- Embed widgets in both Salesforce and NetSuite where needed</li><li>- Project Testing</li><li>- Project Demo Environment Delivery and Discussion</li><li>- Update any requests for changes</li><li>- Begin transitioning to Live environments</li><li>- Project Testing</li><li>- Project Live Environment Delivery and Discussion</li><li>- Project Training and Documentation</li></ul></div> <div>Project Delivery:</div> <div>**The estimate below is based on the information/requirements we have gathered thus far. Any changes could require more time than estimated here. If appropriate, we can allocate time from one task to a different task. If additional time is needed, we will mutually execute a project change order.</div> <table><tr><th>Task</th><th>-</th><th>Provider</th><th>-</th><th>Hours Estimate</th></tr><tr><td>Project Meetings/Management</td><td>-</td><td>eOne</td><td>-</td><td>5</td></tr><tr><td>Build</td><td>-</td><td>eOne</td><td>-</td><td>22</td></tr><tr><td>Delivery</td><td>-</td><td>eOne</td><td>-</td><td>3</td></tr><tr><td>Testing</td><td>-</td><td>eOne</td><td>-</td><td>6</td></tr><tr><td>End User Training</td><td>-</td><td>eOne</td><td>-</td><td>2</td></tr><tr><td>Documentation</td><td>-</td><td>eOne</td><td>-</td><td>2</td></tr><tr><td></td><td>-</td><td></td><td>-</td><td></td></tr><tr><td>Total</td><td>-</td><td></td><td>-</td><td>40</td></tr></table>						Task	-	Provider	-	Hours Estimate	Project Meetings/Management	-	eOne	-	5	Build	-	eOne	-	22	Delivery	-	eOne	-	3	Testing	-	eOne	-	6	End User Training	-	eOne	-	2	Documentation	-	eOne	-	2		-		-		Total	-		-	40
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Details:	<div>Account Setup:</div> <div><ol style="list-style-type: none"><li>1. Create Popdock Account with an Admin user and any additional users.</li><li>2. Add connectors for sandbox environments for Salesforce and NetSuite.</li></ol></div> <div>Popdock List:</div> <div><ol style="list-style-type: none"><li>1. Create custom lists.<ul style="list-style-type: none"><li>• Salesforce – Opportunities → Order → Projects → Comments</li><li>• NetSuite – Primary Quote → Memo Notes</li></ul></li><li>2. Create widgets needed for each environment.</li></ol></div>																																																		

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	<p><b>Environment Deployment:</b></p> <ol style="list-style-type: none"> <li>1. Embed widgets inside Salesforce.</li> <li>2. Embed widget inside NetSuite.</li> </ol> <p><b>Testing:</b></p> <ol style="list-style-type: none"> <li>1. Confirm a working example is in the sandbox environments and showing correct data.</li> <li>2. Confirm all fields from Excel spreadsheet are displayed.</li> </ol> <p><b>Demo &amp; Discussion:</b></p> <ol style="list-style-type: none"> <li>1. Setup meeting to demo sandbox environments with working example and get confirmation of any changes or additions needed.</li> <li>2. Once everything is confirmed ready for production, start adding production environments and transition lists and widgets.</li> <li>3. Embed widgets in production environments.</li> </ol> <p><b>Testing:</b></p> <ol style="list-style-type: none"> <li>1. Confirm with live data everything is working properly and displaying all required data.</li> </ol> <p><b>Live Environment Delivery and Discussion:</b></p> <ol style="list-style-type: none"> <li>1. Setup Meeting to go through a few live data examples to confirm everything has transitioned smoothly to the production environments.</li> <li>2. Make any last changes or updates.</li> </ol> <p><b>Training:</b></p> <ol style="list-style-type: none"> <li>1. Setup Meeting to train anyone who will need training on how to use the embedded widgets or how to login to Popdock and make changes as needed to lists and widgets.</li> </ol> <p><b>Documentation:</b></p> <ol style="list-style-type: none"> <li>1. Any documentation needed for the build or training will be provided.</li> </ol>
<b>Cost</b>	<p>Phase 1: \$9,000.00 (40 hours at \$225/hour)</p> <p>Total (not to exceed, including expenses): \$9,000.00</p>
<b>Exclusions</b>	
<b>Additional Terms</b>	All payments are due net-60 days upon receipt of invoice. Project start date is July 1, 2021. This Statement of Work shall be governed by the attached Terms of Services and its associated addendums.

Statement of work accepted for and on behalf of (Client):

Approved By: Martin Olsen

Signature: \_\_\_\_\_

DocuSigned by:

*Martin Olsen*

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Date: June 16, 2021Please execute and email to [services@eonesolutions.com](mailto:services@eonesolutions.com)