



QUALIFIED



Conversational Selling Platform

For

AppDynamics LLC

Proposal Expires on 08/31/2021

Created by:

Tony Parolini

Qualified

Prepared for:

Evelyn Lin

AppDynamics LLC



AppDynamics LLC Pricing

Name	Price	QTY	Subtotal
Qualified Enterprise Platform	\$48,000.00	1	\$48,000.00
Qualified Enterprise Platform Included User	\$0.00	5	\$0.00
Qualified Users / Admin	\$1,200.00	5	\$6,000.00
Subtotal			\$54,000.00
Discount			-\$10,800.00
Total			\$43,200.00

Additional Notes & Terms

- Signed Order Form Agreement by 08/31/2021
- Additional incremental annual subscription fees shall apply if AppDynamics LLC requests additional units or Services during the Term. Additional users will be billed at \$960/user/year pro-rated per term.

Order Summary

Start Date	August 31, 2021
End Date	August 30, 2022
Subscription Term	12 Months
Payment Terms	Net 60
Billing Frequency	Full Amount Paid Every 12 Months
Auto-Renew	No
Automatic Price Adjustment Per Term	3%



Customer & Billing Information

Company Legal Name:	AppDynamics LLC
Primary Contact	Evelyn Lin
Primary Email	evelyn.lin@appdynamics.com
Billing Contact	A/P
Billing Email	accountspayable@appdynamics.com
Billing Address	
303 2nd St, North Tower, Eighth Floor	San Francisco
CA	94017

Purchase Order Required?

Yes

Purchase Order Number (If required):

Subscription Terms and Conditions

Once this Order Form is executed by both Parties, the following terms (collectively, the Agreement) govern your use of the Services (a) This **Order Form**, (b) **Terms of Service** attached hereto as Attachment A dated August 3, 2021.

This Order Form is effective as of the date on the Order Form ("Effective Date"). The Agreement is the Parties' entire agreement regarding this subject matter, and supersedes and prevails over any and all other discussions, understandings and agreements (including, without limitation, any purchase order or other unilateral document) related to the subject matter of the Agreement. In the event of any inconsistency or conflict between this Order Form, on the one hand, and the Terms of Service, on the other hand, this Order Form will take precedence and prevail.

The Pricing offered in this Order Form is only valid if AppDynamics LLC signs and returns this Order Form to Qualified.com, Inc. by close of business 08/31/2021, unless Qualified.com, Inc. countersigns thereafter.

This Order Form is accepted and agreed to by:

Accepted By:

Qualified

AppDynamics LLC

DocuSigned by:
Eric Sikola
E6F7F77204CB462...

DocuSigned by:
Alex Ghita
920A068400C9454...

Eric Sikola

Alex Ghita

President

Associate General Counsel

August 9, 2021

August 9, 2021