



Outreach Master Service Agreement Renewal Order Form (this “Order”)

[1] PARTIES, SERVICES, & PRICING

Outreach Information

Outreach Corporation (“Outreach”, “us”, “we”, or “our”)
333 Elliott Ave W, Suite 500
Seattle, WA. 98119 United States

Prepared by: Rebecca Feiten
Quote #: Q088645
Quote Valid Until: April 15, 2022

Customer Information

AppDynamics LLC (“Customer”, “You” or “Your”)
303 Second St
North Tower, 8th Floor
San Francisco, California. 94107

Prepared for:

Christian Ventrano
christian.ventrano@appdynamics.com

Bill to (receives invoices):

AppDynamics AP
accountspayable@appdynamics.com
(415) 442-8400

Services Start Date	Payment Terms	Billing Frequency	Renewal Term of this Order
May 1, 2022	Net 60	Annual	12 months, if the Parties mutually agree to renew.

Pricing Summary

Services	Qty.	List Monthly / One-time Price	Discount	Effective Monthly / One-time Price	Contract Total
Outreach Platform: Optimize	200	\$140.00	50	\$70.00	\$168,000.00
				Total:	\$168,000.00

Platform Use Terms

Certain features of the “Platform” are subject to restrictions based on Customer’s daily usage. Outreach may review Customer’s use of the Platform at any time during the Term.

CONFIDENTIAL & PROPRIETARY

This document is exclusively for commercial use between Outreach, and Customer, and is considered Confidential Information according to the Terms, not to be disclosed to third-parties unless such disclosure is explicitly permitted under this Agreement.

Salesforce Opportunity Id: 0063o000014WcebAAC

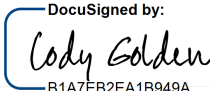



[2] INCORPORATION INTO MASTER SERVICE AGREEMENT. By this reference, this Order is incorporated into and made a part of that Master Service Agreement (the "Agreement") entered into by the above-listed Parties, which bears an Effective Date of 5/01/2018. This Order shall be effective as of the earlier of: (1) the Services Start Date as listed above, and (2) date of the later of the two signatures below ("Order Effective Date").

[3] PAYMENT. All payments are to be paid in accordance with Section 1 of this Order, this Section 3, and as further set forth in the Agreement Terms. For any questions regarding billing please contact Outreach at billing@outreach.io. You may increase the number of Authorized Users or Admin Users during the Initial Term or Renewal Term by requesting authorization for additional Authorized Users or Admin Users from Outreach at support@outreach.io. Following receipt of that request, Outreach will provide an order form and invoice You for the number of additional Authorized Users or Admin Users requested on pro-rated basis for the remainder of that Initial or Renewal Term.

[4] ENTIRE AGREEMENT. In the event of any inconsistency or conflict between this Order and the Agreement Terms, this Order will take precedence and prevail. Except for increases in the number of Authorized Users or Admin Users at the Service Fees in place for the then-current Initial or Renewal Term (which will be invoiced as described above in Section 3), any different or additional terms and conditions set forth in any purchase order, confirmation, statement of work, order form or similar form, even if signed by the Parties after the Order Effective Date, will have no force or effect unless such terms and conditions are described in an Order (as defined in the Agreement) or in an amendment or addendum to the Agreement signed by authorized representatives of both Parties.

[5] DEFINED TERMS. All capitalized terms used in this Order, but not defined, shall have the meanings provided in the Agreement Terms.

Outreach Corporation (Authorized signatory only)		AppDynamics LLC (Authorized signatory only)	
Printed Name:	Cody Golden	Printed Name:	Alexandru Ghita-Duminica
Signature:	DocuSigned by:  B1A7EB2EA1B949A...	Signature:	DocuSigned by:  920A068400C9454...
Date:	April 26, 2022	Date:	April 26, 2022

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