



Tableau Software, Inc.

1621 N 34th St.

Seattle, WA 98103

Phone: (206) 633-3400

Fax: (206) 260-2883

FEIN: 47-0945740

DUNS: 60-386-5093

## Subscription Order Form

Purchase Effective Date: 08-Mar-2018

Tableau Order Number: 3893425


Quote Expires: 23-Mar-2018

Quote: Q1803-1162596

PRICES STATED ON THIS ORDER FORM ARE FINAL. THIS ORDER IS NON-CANCELLABLE AND NON-REFUNDABLE. Your signature on this Order Form constitutes agreement to place an order for the Period defined below with the fees to be invoiced in installments. Payments are due as per the Invoice Schedule outlined below and Customer's failure to pay pursuant thereto will result in all outstanding fees being due immediately.

I certify that I am a duly authorized representative of Customer and that this Order Form is fully authorized and affirm my organization's commitment to pay.

Print Name: Elise Leung Title: General Counsel

Authorized Signature:  Date: March 9, 2018

DocuSigned by:  
CB1399659FAB42B...

☒ My organization requires a Purchase Order to be issued for payment, please include the PO number on the corresponding invoice(s) to this Subscription Order Form. By selecting this box, I understand my order will be fulfilled once Tableau receives both this document as well as a valid PO.

### Order Details

Bill To:

**Accounts Payable**

Bala Sahejpal

303 2nd St Ste N450

San Francisco, CA 94107-3636

US

Phone: +1.415.442.8400

Email: [bala.sahejpal@appdynamics.com](mailto:bala.sahejpal@appdynamics.com)

Ship To:

AppDynamics LLC

Bala Sahejpal

303 2nd St.

North Tower, 8th FL

San Francisco, CA 94107

US

Phone: +1.415.442.8400

Email: [bala.sahejpal@appdynamics.com](mailto:bala.sahejpal@appdynamics.com)

Product Name	Quantity	Unit Price	Adjusted Unit Price	Total
Tableau Online - Single User Add-On - Lic (Multi Yr Term) <i>Period: 09-Mar-2018 to 30-Aug-2020</i>	100	USD 500.00	USD 992.00	USD 99,200.00

**List Subtotal:** USD 50,000.00

**Adjusted Subtotal:** USD 124,000.00

**Discount:** USD 24,800.00

**Total:** USD 99,200.00

**Memo:****Invoice Schedule:**

Schedule	Year	Invoice Date	Total Due
Annual Subscription	1	09-Mar-2018	USD 19,200.00
Annual Subscription	2	30-Aug-2018	USD 40,000.00
Annual Subscription	3	30-Aug-2019	USD 40,000.00

**Please Note:**

- **Payment terms are Net 30**
- Orders can be submitted via secure fax to (206) 260-2883 or by email to [customerservice@tableau.com](mailto:customerservice@tableau.com).
- All products are delivered electronically through a secure e-fulfillment site; no physical materials will be shipped.
- Tableau Delivery Instructions Form: <http://www.tableau.com/dif>.
- All orders are subject to the terms and conditions outlined in the End User License Agreement executed August 30, 2017 by and between AppDynamics LLC and Tableau Software, Inc.
- All Tableau Online orders are subject to the following terms <http://www.tableau.com/online-agreement>.
- For details about Tableau Desktop and Tableau Server maintenance and support <http://www.tableau.com/mrpolicy>.
- Purchase orders must include each product line item separately with quantity, unit price and total.
- Upon invoicing, actual sales tax may change based on ship-to location.

**Payment Instructions:****Wire Transfer and ACH Instructions**

Currency: US Dollar (USD)

Beneficiary Bank: Silicon Valley Bank  
3003 Tasman  
Santa Clara, California 95054

Beneficiary Name: Tableau Software, Inc.

Beneficiary Account: Domestic: 3300681455 (ACH/EFT Routing: #121140399)  
International: 3300681455 (SWIFT: SVBKUS6S)

**All transaction fees must be covered by sender and should be specified upon initiation of the wire transfer. Please include your Company Name and Invoice Number(s) with your wire transfer to ensure timely and accurate application of your payment. This invoice is computer generated and no signature is required.**

**Other Payment Options**

To pay by credit card, please contact [ar@tableau.com](mailto:ar@tableau.com)

**Purchase Order:** Remit to Tableau Software via email to [customerservice@tableau.com](mailto:customerservice@tableau.com).

**To Pay By Check:** Include invoice number on check and remit to:  
Tableau Software, Inc.  
PO Box 204021  
Dallas, TX 75320-4021