



Celonis Inc., 119 W 40th St., 16th Floor, NY 10018 New York
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Order form valid until:

30 Apr 2020

Your sales contact:

Jason Beeken
j.beeken@celonis.com
 (925) 325-3922

ORDER FORM FOR: AppDynamics LLC

21 Apr 2020

CUSTOMER INFORMATION

Customer: AppDynamics LLC
 Rachael Tauber
rachael.tauber@appdynamics.com
Address: 303 2nd Street, 8th Floor, North Tower
 94107 San Francisco
 United States

ORDER INFORMATION

Order form number: JBEE2020032521
Currency: USD
Payment terms: 60 days net

Pos.	Description	Qty.
1	<p>Annual Subscription Fee for the Business User in the Intelligent Business Cloud (Cloud Service).</p> <p>The Customer is granted a worldwide non-exclusive, non-transferable right to access the Cloud Service for own internal purposes during the subscription term for the following license scope: 1 Named User</p> <p><i>Initial term:</i> 01 May 2020 - 30 Apr 2021 <i>Billing terms:</i> Annually upfront</p>	20
2	<p>Annual Subscription Fee for the Analyst in the Intelligent Business Cloud (Cloud Service).</p> <p>The Customer is granted a worldwide non-exclusive, non-transferable right to access the Cloud Service for own internal purposes during the subscription term for the following license scope: 1 Named User</p> <p><i>Initial term:</i> 01 May 2020 - 30 Apr 2021 <i>Billing terms:</i> Annually upfront</p>	10
3	<p>Annual Subscription Fee for the Analytical Processing Capacity (APC) in the Intelligent Business Cloud (Cloud Service).</p> <p>The Customer is granted a worldwide non-exclusive, non-transferable right to access the Cloud Service for own internal purposes during the subscription term for the following license scope: 1 GB</p> <p><i>Initial term:</i> 01 May 2020 - 30 Apr 2021 <i>Billing terms:</i> Annually upfront</p>	100
Subtotal recurring fees (net)		90,000.00
TOTAL recurring fees (net)		90,000.00
Subtotal one-time fees (net)		0.00
TOTAL one-time fees (net)		0.00

All prices are excluding any taxes.

TERMS AND NOTES

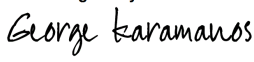
To this Order Form the "Software License Agreement" entered into the parties by and between Cisco Systems, Inc. and its affiliates and effective as of December 1, 2016 and the attached "Participating Addendum To Software License Agreement & Master Data Protection Agreement" shall apply.

At the end of the Initial Term, this Order shall only renew upon written consent by both parties


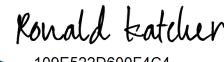
ACCEPTANCE OF ORDER FORM

We accept the order form JBEE2020032521 of Celonis with all its conditions.

Signature 1:

DocuSigned by:

EADD3AC1EF6B486
Name: George Karamanos
Title: General Counsel
Date: April 29, 2020

Signature 2:

DocuSigned by:  1D3E50E94F2144E...	DocuSigned by:  109E522D600F4C4...
Name: Erin McInerney	Ronald Katcher
Title: Deal Desk manager	Legal Director
Date: April 29, 2020	April 29, 2020

Please note: As an alternative to this notice of acceptance you can also send us a purchase order with a reference to this order form (no conditions that are conflicting with or amending this order form or the Celonis general terms and conditions form any part of the contract, even where Celonis has performed a contract without expressly rejecting such provisions).

BILLING DETAILS*

Bill to attn: FAO Accounts Payable

Bill to street:

Bill to postal code:

Bill to city:

Bill to country:

Bill to email: accountspayable@appdynamics.com

PO # to be included on invoice:

*Please specify the invoice address only if the invoice should be delivered to a different address than the one stated under "Customer Information".