



Order Form

Customer Account Name: **AppDynamics LLC**

Customer Designated Contact: **Kate Faherty**

Customer Billing Address: **303 2nd St, North Tower, 8th Fl
San Francisco, CA 94107
United States**

Customer Designated Email: **kate.faherty@appdynamics.com**

Customer Phone Number:

Customer Reference/PO#:

Instance Hosting Location: **USA**

Coupa Order ID: **51454**

Coupa Co-Term ID: **23344**

Customer Sales Contact: **Stephanie Satariano**

Subscription Start Date: **12/30/2019**

Subscription End Date: **3/30/2020**

Subscription Term: **3 Months**

Payment Method: **Invoice, Annual in Advance**

Payment Terms: **Net 30**

Pricing Guarantee Expires: **12/29/2019**

Product Name	Description	Qty.	Total Subscription Fee
Coupa Cloud Procure-to-Pay (P2P) with Standard Invoicing	Annual Subscription to Coupa Cloud Procure-to-Pay (P2P) Bundle for the stated quantity of users, which entitles Customer to use the following Coupa applications: • Coupa Contracts • Coupa Procurement • Coupa Invoicing Annual Subscription Fee: USD 4,850.00	25	USD 1,222.47
TOTAL:			USD 1,222.47

Total Year 1 Prorated Fee:	USD 1,222.47
Total Fee:	USD 1,222.47

Coupa Order Comments:

- Pursuant to the Order Comments of the Coupa Order Form #23344 and by the Master Subscription Agreement ("MSA") between Customer and Coupa, Customer is purchasing additional user subscriptions as set forth above.
- Implementation services are not included in the Order Form. These services may be purchased through Coupa or a third party by executing a separate agreement, such as a statement of work, that details the type of services, associated fees and other relevant terms.
- Prices as shown on this Order Form do not include any taxes that may apply. Any such taxes are the responsibility of Customer.
- Customer agrees to pay a 2% late penalty fee on any invoice amount that is paid after the agreed upon payment terms set forth above.
- Certain applications/functions require additional processing of Customer Data (including personal data) by a Coupa subprocessor as listed under <https://success.coupa.com/subprocessors>
- To promote a healthy supplier ecosystem, Coupa facilitates certain financing opportunities for your suppliers through the Coupa platform. As requested by suppliers, Coupa may share a supplier's own invoice data to financial institutions and Coupa financing partners under a nondisclosure agreement for purposes of supplier financing. This invoice data originates from a supplier's accounts receivable system and will typically include buyer name, total invoiced amount and invoice due date.



Order Form

To Be Completed by Customer:

Purchase orders, invoices, and related activity transacted via Coupa standard billing processes. Other methods and/or systems available upon request, provided no additional fees or use of Coupa competitor systems.

Customer Billing Address	Customer Shipping Address
Street Address:	Street Address:
City:	City:
State:	State:
Zip Code:	Zip Code:
<input checked="" type="checkbox"/> PO Required PO Number: _____ Send to billing@coupa.com	<input type="checkbox"/> Sales Tax Exempt **Tax will be assessed, if required, based on the ship to address** Send exemption certificate to billing@coupa.com
Accounts Payable Contact: Accounts Payable	Coupa Admin Contact:
Accounts Payable Email: accountspayable@appdynamics.com	Coupa Admin Email:

Signature - AppDynamics LLC		Signature - Coupa Software Inc.	
Signature:	DocuSigned by: <small>EADDSACJEFB386</small>	Signature:	DocuSigned by: <small>3FCAA05313FB486</small>
Name:	George Karamanos	Name:	Deborah Silberman
Title:	General Counsel	Title:	VP Global Sales Operations
Date:	January 6, 2020	Date:	January 6, 2020