+ + + + +ableau®

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Tableau Software, Inc.

1621 N 34th St.
Seattle, WA 98103
Phone: (206) 633-3400
Fax: (206) 260-2883
FEIN: 47-0945740
DUNS: 60-386-5093

</div>

Subscription Order Form
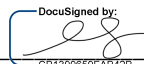
Purchase Effective Date: 22-May-2018   Tableau Order Number: 3959032

Quote Expires: 31-May-2018   Quote: Q1805-1233528

PRICES STATED ON THIS ORDER FORM ARE FINAL. THIS ORDER IS NON-CANCELLABLE AND NON-REFUNDABLE. Your signature on this Order Form constitutes agreement to place an order for the Period defined below with the fees to be invoiced in installments. Payments are due as per the Invoice Schedule outlined below and Customer's failure to pay pursuant thereto will result in all outstanding fees being due immediately.

I certify that I am a duly authorized representative of Customer and that this Order Form is fully authorized and affirm my organization's commitment to pay.

Print Name: __Elise Leung_____   Title: __General Counsel_____

Authorized Signature: __[DocuSigned by] CB1399659FAB42B..._____   Date: __May 29, 2018_____

[X] My organization requires a Purchase Order to be issued for payment, please include the PO number on the corresponding invoice(s) to this Subscription Order Form. By selecting this box, I understand my order will be fulfilled once Tableau receives both this document as well as a valid PO.

Order Details

Bill To:

AppDynamics LLC
Bala Sahejpal
303 2nd St.
North Tower, 8th FL
San Francisco, CA 94107
US
Phone: +1.415.442.8400
Email: accountspayable@appdynamics.com

Ship To:

AppDynamics LLC
Bala Sahejpal
303 2nd St.
North Tower, 8th FL
San Francisco, CA 94107
US
Phone: +1.415.442.8400
Email: bala.sahejpal@appdynamics.com

Product Name	Quantity	Unit Price	Adjusted Unit Price	Total
Viewer - License - Multi Yr - Add On - Online *Period: 22-May-2018 to 30-Aug-2020*	500	USD 180.00	USD 389.00	USD 194,500.00
Creator - License - Multi Yr - Add On - Online *Period: 22-May-2018 to 30-Aug-2020*	20	USD 840.00	USD 1,721.00	USD 34,420.00

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List Subtotal: USD 106,800.00

Adjusted Subtotal: USD 243,240.00

Discount: USD 14,320.00

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Total: USD 228,920.00

Memo:

Invoice Schedule:

Schedule	Year	Invoice Date	Total Due
Annual Subscription	1	22-May-2018	USD 128,300.00
Annual Subscription	2	30-Aug-2019	USD 100,620.00

Please Note:

- **Payment terms are Net 30**
- Orders can be submitted via secure fax to (206) 260-2883 or by email to customerservice@tableau.com.
- All products are delivered electronically through a secure e-fulfillment site; no physical materials will be shipped.
- Tableau Delivery Instructions Form: http://www.tableau.com/dif.
- All orders are subject to the terms and conditions outlined in the End User License Agreement executed August 30, 2017 by and between AppDynamics LLC and Tableau Software, Inc. If this quote includes a Creator license, your Creator license(s) include Tableau Prep, which is Software licensed under the End-User License Agreement referenced above and further defined in the Documentation. Each such Creator license may only be used by an Authorized User, and the total count of Authorized Users enabled to use the Creator license, including the Prep Software, must not exceed your total number of licensed Authorized Users. For the avoidance of doubt, each Software package may be used only by a single Authorized User, and may not be shared by multiple Authorized Users.
- Additional information about our Documentation: http://www.tableau.com/legal/documentation
- All Tableau Online orders are subject to the following terms http://www.tableau.com/online-agreement.
- For details about Tableau Desktop, Tableau Server, and Tableau Prep maintenance and support http://www.tableau.com/mrpolicy.
- Purchase orders must include each product line item separately with quantity, unit price and total.
- Upon invoicing, actual sales tax may change based on ship-to location.

Payment Instructions:

Wire Transfer and ACH Instructions

Currency:	US Dollar (USD)
Beneficiary Bank:	Silicon Valley Bank 3003 Tasman Santa Clara, California 95054
Beneficiary Name:	Tableau Software, Inc.
Beneficiary Account:	Domestic: 3300681455 (ACH/EFT Routing: #121140399) International: 3300681455 (SWIFT: SVBKUS6S)

All transaction fees must be covered by sender and should be specified upon initiation of the wire transfer. Please include your Company Name and Invoice Number(s) with your wire transfer to ensure timely and accurate application of your payment. This invoice is computer generated and no signature is required.

Other Payment Options

To pay by credit card, please contact ar@tableau.com

Purchase Order: Remit to Tableau Software via email to customerservice@tableau.com.

To Pay By Check: Include invoice number on check and remit to:

Tableau Software, Inc.
PO Box 204021
Dallas, TX 75320-4021

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Dallas, TX 75320-4021