 Lacework

End Customer Name:	AppDynamics LLC	**Order Number:**	Q-02806
		Prepared By:	Ryan Hogarth
Expiration Date: 1/29/2022		**Email:**	ryan.hogarth@lacework.net

Prepared For

Contact Name:	Gina Patchen	**Email:**	gina.patchen@appdynamics.com

New Subscription Services Table (USD)

Product Module	Line Item Description	Term Start Date	Term End Date	# Units	Annual Unit Price	Total Price
Lacework ELA for Account Security (AWS/ Azure/GCP)	Lacework ELA for Account Security (AWS/ Azure/GCP)	3/15/2022	3/14/2023	1	$130,000.00	$130,000.00
Lacework Enterprise Agent - Promo Unit	Subscription Term Promotional Unit - Lacework Enterprise Agent - Security for Workloads & Containers	12/31/2021	3/14/2023	1,200	$0.00	$0.00
Lacework Enterprise Agent	Lacework Enterprise Agent - Security for Workloads & Containers	3/15/2022	3/14/2023	1,200	$100.00	$120,000.00
Lacework Standard Support Plan		3/15/2022	3/14/2023	1	$0.00	$0.00
					Total:	$250,000.00

Overage Rate (USD)

Product Module	Monthly Overage Rate
Overage Enterprise Agent Pkg	$41.67

Invoice To

Bill To Name:	AppDynamics LLC	**Ship To Name:**	AppDynamics LLC
Bill To Contact:			
Bill To Email:			
Bill To :	303 Second Street, North Tower, Eighth Floor San Fransisco, CA, 94017 United States	**Ship To:**	303 Second Street, North Tower, Eighth Floor San Fransisco, CA, 94017 United States

Payment & Billing Terms

Billing Terms:	Annual	**Payment Terms:** Net 60

Purchase Order Number #

(leave blank if not required for invoicing)

Terms and Conditions

Terms and Conditions By accepting this ordering document ("Order Form"), the customer identified above ("Customer") agrees to purchase the services described in this Order Form (the "Service") for the period specified herein (the "Subscription Term"). Fees will be invoiced in full at the Effective Date of this Order Form which shall be the later date of the two signatures below. This Order Form is pursuant to the Participating Addendum to the Cloud Services Agreement

(the "Addendum") executed by both parties dated January 15, 2019. The Addendum is incorporated herein by reference.

Customer acknowledges that this Order Form acts as a Purchase Order: [   ] : (check to indicate) [ ]
or
Customer will issue a Purchase Order to substantiate this order:[   ] (check to indicate) [ ]

Overage:

 Overage fees: Lacework will review the number of cloud accounts and Lacework agents used in Customer's account on a monthly basis. Any usage in a given month in excess of the quantity of Lacework for Account Security account monitors and/or Lacework for Workload Security agents purchased per the above Subscription Services Table will be billed to Customer immediately following the month of such Overage. With respect to the Lacework Account Security module, the number of cloud account monitors is specified on the Order Form's Subscription Service Table. Any cloud account monitor usage exceeding the quantity of monitored accounts purchased per the Subscription Service Table would be billed to Customer immediately following the month of such Overage. With respect to the Lacework for Workload Security module, the quantity of Lacework agents provided under a specific Order Form is specified in that Order Form's Subscription Service Table. Any Lacework agent usage in a given month in excess of the quantity of agents purchased per the Subscription Services Table for that Order (as measured by taking the 95th percentile over a monthly period) would be billed to Customer immediately following the month of such Overage. The Overage will be calculated based on the maximum number of agents used in such month (as measured by taking the 95th percentile over a monthly period) less the quantity of agents purchased, and the Overage charge will be billed at the monthly Overage rate stipulated in the Subscription Services Table. Any and all invoices for Overage will be due sixty (60) days after receipt of invoice by Customer. The Effective Date of this Order Form shall be the later date of the two signatures below.

Payment terms: The Total Subscription Fee is due Net 60 days from invoice date. Accepted and agreed to as of the date below by the authorized representative of each party.

Notwithstanding anything in the Agreement, the Subscription Term in this Order shall not auto-renew.

Notes

AppDynamics LLC

DocuSigned by:

Alexandru Ghita-Duminica
920A008400C9454...

Signature

General Counsel

Title

Alexandru Ghita-Duminica

Printed Name

Email Address

December 22, 2021

Date

Lacework

DocuSigned by:

David Clay
78ED674270CF401...

Signature

VP of Finance

Title

David Clay

Printed Name

Email Address

December 21, 2021

Date