



Lucid Software Inc. ("Lucid")  
 10355 S Jordan Gateway Suite 150  
 South Jordan, UT 84095  
 1-844-465-8243

Order Form for: AppDynamics, LLC  
 Offer valid until: 01/03/20\*  
 Proposed by: Ryan Guptil  
 Quote Number: 92019

## Address Information

Bill To:  
 AppDynamics, LLC  
 303 2nd Street, North Tower, 8th Floor  
 San Francisco, California  
 94107  
 United States

Billing Contact: Accounts Payable  
 Billing Contact: accountspayable@appdynamics.com

## Terms and Conditions

Payment method: Wire Transfer  
 Payment terms: Net 30

Order Start Date: 12/31/19  
 Subscription Term: Dec 31 2019 - Dec 31 2020

## Services

Services	Duration	Quantity	Currency	Annual Price Per Unit	Amount
Lucidchart Enterprise	(Dec 31 2019 - Dec 31 2020)	859	USD	\$95.00	\$81,605.00
Lucidchart Enterprise	(Mar 31 2020 - Dec 31 2020)	51	USD	\$95.00	\$3,650.34
Lucidchart Enterprise	(Jun 30 2020 - Dec 31 2020)	150	USD	\$95.00	\$7,183.56
Lucidchart Enterprise	(Sep 30 2020 - Dec 31 2020)	150	USD	\$95.00	\$3,591.78
<b>Total**</b>					<b>USD \$96,030.68</b>

### Wire Transfer Information:

Bank Name: Silicon Valley Bank  
 Account Number: 3300998940  
 Routing Number: 121140399  
 International SWIFT code: SVBKUS6S  
 Account Holder: Lucid Software Inc.

**DUE TODAY\*\*** **USD \$96,030.68**

\*If this Order Form is executed and/or returned to Lucid by Customer after the Order Start Date above, Lucid may adjust the Order Start Date, without increasing the Total Price, based on the date Lucid activates the products and provided that the total term length does not change.

\*\*Prices shown above do not include any taxes that may apply. Any such taxes are the responsibility of Customer. This is not an invoice.

DocuSigned by:  
**AppDynamics LLC ("Customer")**  
 Signature: George Karamanos  
 Name: George Karamanos  
 Title: General Counsel  
 Date: December 23, 2019

DocuSigned by:  
**Lucid Software Inc. ("Lucid")**  
 Signature: Cara Frisbie  
 Name: Cara Frisbie  
 Title: General Counsel  
 Date: December 23, 2019

## Legal Notice

This purchase is being made pursuant to the terms of the SaaS agreement between the parties dated October 20, 2016.

By signing this Order Form, Customer agrees to purchase the additional licenses at the above prices. The subscription fees for these additional licenses are due and payable in advance according to the payment terms above and will be prorated from their respective go-live dates to the end of the current 12-month subscription period. If Customer terminates this Order Form prior to the end of the current subscription period, Customer agrees, as applicable, (1) that any unpaid subscription fees for the remainder of the subscription period will become immediately due and payable and (2) it will not be entitled to a refund for any prepaid unused subscription fees for the remainder of the subscription period.