



1300 S. El Camino Real Suite 400 San Mateo CA
94402 650-376-7200 (office) / 415-680-2479 (fax)

Order Form

| | |
|---------------------|----------------|
| Pricing Valid Thru: | 12/31/2018 |
| Sales Executive: | Brian Hartwick |

Customer Information

| | |
|-----------|--|
| Customer: | AppDynamics LLC |
| Address: | 303 Second Street 8th Floor, North Tower San Francisco, CA 94107 |
| Phone: | 415-442-8492 |
| Email: | glenn.medalle@appdynamics.com |

Required Billing Information

| | |
|---------------------|--|
| Accounting Contact: | Glenn Medalle |
| Accounting Phone: | 415-442-8492 |
| Accounting Email: | accountspayable@appdynamics.com |

Subscription Terms

| | |
|---------------------------------------|------------|
| Effective and Invoiced upon Execution | |
| Date of Original MSA | 11/30/2018 |
| Below fields apply to this Order: | |
| Subscription Start Date (MM/DD/YY) | 11/30/18 |
| Subscription End Date (MM/DD/YY) | 11/29/19 |
| Invoice Frequency: | Quarterly |
| Payment Terms: | Net 30 |
| No.of Employees: | 1900 |
| No.of Recruiter seats: | NA |
| No.of Engage seats: | 7 |

| Product | Monthly Price | One Time Price | Net Price |
|--------------------------------|---------------|----------------|-------------|
| Jobvite Platform | \$4,400.00 | | \$52,800.00 |
| Engage Managed Services Silver | \$1,600.00 | | \$19,200.00 |
| API: Contact | \$0.00 | | \$0.00 |
| API: HackerRank | \$0.00 | | \$0.00 |
| Designated Account Management | \$0.00 | | \$0.00 |
| Universal Data Connector | \$533.33 | | \$6,400.00 |
| Universal Data Connector Setup | | \$1,600.00 | \$1,600.00 |
| | | | \$0.00 |
| Total | \$6,533.33 | \$1,600.00 | \$80,000.00 |

Additional Information:

Purchase Order Information:

Is a Purchase Order required for the purchase or payment of the product on this order form? If yes, please enter PO number:

| |
|--------|
| Yes |
| US5083 |

Tax Information:

Is your company tax exempt?

| |
|----|
| No |
|----|

Yes. If yes, please send exemption certificate to AR@jobvite.com .

Prices shown above do not include any state and local taxes that may apply. Any such taxes are the responsibility of the Customer and will appear on the final Invoice. This is not an invoice.

General Terms

1. This Order Form is governed by the Jobvite Terms & Conditions / MSA ("Agreement") with the date shown above, made by and between Jobvite, Inc. ("Jobvite"), and the Customer shown above.
2. All terms of the Agreement not expressly modified by this Order Form remain valid and binding upon the parties.
3. The term of this Order Form is extended as shown above.
4. Payment for Services is in advance. If Service is suspended in accordance with the Terms & Conditions, fees shall continue to accrue.
5. For a description of the implementation services listed shown above, please refer to the corresponding section in following: Engage Managed Services Silver SOW:
https://www.jobvite.com/sow_engage_managed_services_silver_package/

Special Terms


The “Special terms” set forth herein shall override the General terms above to the extent of any express inconsistency.

1. Jobvite Platform includes Hire, Engage, Brand-Gold, Video, all Hire/Engage APIs and SSO Implementation.
 2. Attached Statement of Work (SOW) - Jobvite Designated Customer Success Manager (CSM).
- Professional Services are specified on an Order Form then Jobvite shall use diligent efforts to complete such Professional Services in accordance with any specifications agreed upon by both parties or (in the case of activation, implementation or other standardized services) the specifications Jobvite provides to Customer, in either case as shown in a Statement of Work that accompanies or is subsequently appended to the relevant Order Form for such Professional Services. Customer acknowledges that Jobvite does not commit to a particular schedule for completion of Professional Services as they rely on input and assistance from Customer and other factors not in Customer’s control. Customer further acknowledges that the fees for Products are due pursuant to the relevant Order Form on which the Products are purchased, and payable whether or not Professional Services are completed. Professional Services must be used within twelve (12) months from the date of the applicable Order Form. Any Professional Services not used within this period will be automatically forfeited, with no further action required of either party, and Customer will not be entitled to a refund or credit toward additional or other services, for any unused portion of the fees paid for such forfeited Professional Services.

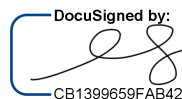
Signature

The authorized representatives have executed this Order Form by their signatures below:

Jobvite, Inc.

Signature: 
Name: Lisa Schulz
Title: Corporate Controller
Date: 12/27/2018

AppDynamics LLC

Signature: 
Name: Elise Leung
Title: General Counsel
Date: 12/27/2018