

**Tableau Software, LLC**

A Salesforce Company
 1621 N 34th St.
 Seattle, WA 98103
 Phone: (206) 633-3400
 Fax: (206) 260-2883
 FEIN: 47-0945740
 DUNS: 60-386-5093

Quote: #Q2008-1991629
 Order Number: 4628948

Quote Date: 28-Aug-2020
Quote Expires: 30-Sep-2020

Sales Contact: Jonathan Fritz
 Phone:
 Email: jfritz@tableausoftware.com

Bill To:
AppDynamics LLC
 Accounts Payable
 303 2nd St.
 8th Floor, North Tower
 San Francisco, CA 94107
 US
 Phone:
 Email: accountspayable@appdynamics.com

Ship To:
AppDynamics LLC
 Bala Sahejpal
 303 2nd St.
 8th Floor, North Tower
 San Francisco, CA 94107
 US
 Phone:
 Email: bala.sahejpal@appdynamics.com

Product Name	Quantity	Unit Price	Adjusted Unit Price	Total
Explorer - License Renewal - Online <i>Period: 31-Aug-2020 to 26-Dec-2020</i>	200	USD 500.00	USD 129.00	USD 25,800.00
Viewer - License Renewal - Online <i>Period: 31-Aug-2020 to 26-Dec-2020</i>	1500	USD 180.00	USD 49.00	USD 73,500.00
Creator - License - Add On - Online <i>Period: 31-Aug-2020 to 26-Dec-2020</i>	40	USD 840.00	USD 204.00	USD 8,160.00
Desktop - Professional - Subscription Credit <i>Period: 31-Aug-2020 to 31-Aug-2020</i>	30			
Creator - License Renewal - Online <i>Period: 31-Aug-2020 to 26-Dec-2020</i>	20	USD 840.00	USD 204.00	USD 4,080.00

List Subtotal:	USD 420,400.00
Adjusted Subtotal:	USD 135,720.00
Discount:	USD 24,180.00
Total:	USD 111,540.00

Memo:

Change of Name Notice

Effective February 2020, we changed our company name from TABLEAU SOFTWARE, INC. to TABLEAU SOFTWARE, LLC. You will see this name on communications from us. Please ensure your internal records are updated to reflect this change.

The pricing above includes a product conversion, which will result in ending License, Maintenance and Support for the Customer's 30 existing Term Desktop Professional license(s) noted below. As the estimated date of order fulfillment falls after the Term Desktop Professional license's August 30, 2020 subscription end date, no Subscription credit is due. Estimated purchase date is August 31, 2020. Prices are subject to change based on actual purchase date.

Licenses Being Converted:

TDHI-7FEB-FF50-4863-226E	TD6E-7F2A-F940-AEA1-F425	TD9Y-C42F-2A40-60BF-06BC
TD1G-7FA9-5100-F0AC-E34A	TDMP-7F3E-0C10-29D4-1A88	TDOZ-7F96-3E30-9835-56DB
TD20-C567-8330-2759-F7B1	TDR2-C463-A7C0-FC61-3EED	TD2P-7FC3-8FC0-A4CC-1968
TDHS-C590-19D0-016B-4781	TDK3-7EBF-B450-6DCE-FFB0	TDX3-C53F-13A0-610E-D8AD
TDFN-7E7F-4FF0-A467-39EF	TDWR-7EF1-C0D0-2812-BCD8	TDV0-7E43-A680-1C65-7472
TD1E-7EAA-3080-6E99-21D8	TDZD-C516-7D00-B0B9-D34F	TD1J-7E6C-3D20-E413-A589
TDEE-C4E6-E180-C3C0-F513	TDNX-C5BD-6B60-0CD1-1479	TD53-7FD6-A290-8DCC-0467
TD2R-7F6B-5DA0-92E6-076D	TDI7-7EDC-3D00-1ECE-267A	TDOY-7E94-ACB0-4440-ECB3
TDC9-C4BE-4AE0-3B10-02C0	TDU7-7F55-D9D0-339F-16D0	TD6C-7F07-1D90-078D-4C85
TDKF-C493-6A50-7823-750D	TDX3-7F80-BA60-5235-F37C	TDUP-7E59-2A50-8E6F-8790

Please Note:

- **Payment terms are Net 30**
- Orders can be submitted via secure fax to (206) 260-2883 or by email to customerservice@tableau.com.
- All products are delivered electronically through a secure e-fulfillment site; no physical materials will be shipped.
- Tableau Delivery Instructions Form: <http://www.tableau.com/dif>.
- In order to utilize Tableau Creator, Tableau Explorer and Tableau Viewer, Customers must be on Tableau Software version 2018.1 or higher.
- All orders are subject to the terms and conditions outlined in the End User License Agreement executed August 30, 2017 by and between AppDynamics LLC and Tableau Software, Inc. If this quote includes a Creator license, your Creator license(s) include Tableau Prep, which is Software licensed under the End-User License Agreement referenced above and further defined in the Documentation. Each such Creator license may only be used by an Authorized User, and the total count of Authorized Users enabled to use the Creator license, including the Prep Software, must not exceed your total number of licensed Authorized Users. For the avoidance of doubt, each Software package may be used only by a single Authorized User, and may not be shared by multiple Authorized Users.
- Additional information about our Documentation: <http://www.tableau.com/legal/documentation>
- All orders for Tableau Online are subject to the Data Processing Agreement by and between AppDynamics LLC and Tableau Software, LLC f/k/a Tableau Software, Inc. fully executed on April 25, 2019.
- All Tableau Online orders are subject to the following terms <http://www.tableau.com/online-agreement>.
- For details about Tableau Desktop, Tableau Server, and Tableau Prep maintenance and support <http://www.tableau.com/mrpolicy>.
- Purchase orders must include each product line item separately with quantity, unit price and total.
- Upon invoicing, actual sales tax may change based on ship-to location.

Payment Instructions:

Wire Transfer and ACH Instructions

Currency:	US Dollar (USD)
Beneficiary Bank:	Silicon Valley Bank 3003 Tasman Santa Clara, California 95054
Beneficiary Name:	Tableau Software, LLC
Beneficiary Account:	Domestic: 3300681455 (ACH/EFT Routing: #121140399) International: 3300681455 (SWIFT: SVBKUS6S)

All transaction fees must be covered by sender and should be specified upon initiation of the wire transfer. Please include your Company Name and Invoice Number(s) with your wire transfer to ensure timely and accurate application of your payment. This invoice is computer generated and

no signature is required.

Other Payment Options

To pay by credit card, please contact ar@tableau.com

Purchase Order: Remit to Tableau Software via email to customerservice@tableau.com.

To Pay By Check: Include invoice number on check and remit to:

Tableau Software, LLC
PO Box 204021
Dallas, TX 75320-4021

PRICES STATED ON THIS ORDERING DOCUMENT ARE FINAL. THIS ORDER IS NON-CANCELLABLE AND NON-REFUNDABLE. Your signature on this Ordering Document constitutes agreement to place an order for the products and/or services set forth above. I understand my order will be fulfilled once Tableau receives both this document as well as a valid Purchase Order or other form of valid payment.

I certify that I am a duly authorized representative of Customer and that this Order Form is fully authorized and affirm my organization's commitment to pay.

George Karamanos

General Counsel

Print Name:

Title:

Authorized Signature:

DocuSigned by:

George Karamanos

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September 2, 2020

Date: