



Tableau Software, Inc.

1621 N 34th St.

Seattle, WA 98103

Phone: (206) 633-3400

Fax: (206) 260-2883

FEIN: 47-0945740

DUNS: 60-386-5093

## Subscription Order Form

Purchase Effective Date: 28-Nov-2017

Tableau Order Number: 3805625

Quote Expires: 12-Dec-2017

Quote: Q1711-1079861

PRICES STATED ON THIS ORDER FORM ARE FINAL. THIS ORDER IS NON-CANCELLABLE AND NON-REFUNDABLE. Your signature on this Order Form constitutes agreement to place an order for the Period defined below with the fees to be invoiced in installments. Payments are due as per the Invoice Schedule outlined below and Customer's failure to pay pursuant thereto will result in all outstanding fees being due immediately.

I certify that I am a duly authorized representative of Customer and that this Order Form is fully authorized and affirm my organization's commitment to pay.

Print Name: Elise LeungTitle: General Counsel

Authorized Signature: \_\_\_\_\_

DocuSigned by:  
  
 CB1399659FAB42B...

Date: November 30, 2017

☒ My organization requires a Purchase Order to be issued for payment, please include the PO number on the corresponding invoice(s) to this Subscription Order Form. By selecting this box, I understand my order will be fulfilled once Tableau receives both this document as well as a valid PO.

### Order Details

Bill To:

**Appdynamics, LLC**

Accounts Payable

303 2nd St.

8th Floor

San Francisco, CA 94107-3636

US

Phone: +1.415.442.8400

Email: [accountspayable@appdynamics.com](mailto:accountspayable@appdynamics.com)

Ship To:

**Appdynamics, LLC**

Bala Sahejpal

303 2nd St.

North Tower, 8th FL

San Francisco, CA 94107

US

Phone: +1.415.442.8400

Email: [bala.sahejpal@appdynamics.com](mailto:bala.sahejpal@appdynamics.com)

Product Name	Quantity	Unit Price	Adjusted Unit Price	Total
Desktop - Professional Add On - License (Multi Yr Term) <i>Period: 28-Nov-2017 to 30-Aug-2020</i>	10	USD 840.00	USD 2,084.00	USD 20,840.00

List Subtotal: USD 8,400.00

Adjusted Subtotal: USD 23,150.00

Discount: USD 2,310.00

Total: USD 20,840.00

**Memo:****Invoice Schedule:**

Schedule	Year	Invoice Date	Total Due
Annual Subscription	1	28-Nov-2017	USD 5,720.00
Annual Subscription	2	30-Aug-2018	USD 7,560.00
Annual Subscription	3	30-Aug-2019	USD 7,560.00

**Please Note:**

- **Payment terms are Net 30**
- Orders can be submitted via secure fax to (206) 260-2883 or by email to [customerservice@tableau.com](mailto:customerservice@tableau.com).
- All products are delivered electronically through a secure e-fulfillment site; no physical materials will be shipped.
- Tableau Delivery Instructions Form: <http://www.tableau.com/dif>.
- All orders are subject to the terms and conditions outlined in the End User License Agreement executed August 30, 2017 by and between AppDynamics LLC and Tableau Software, Inc.
- For details about Tableau Desktop and Tableau Server maintenance and support <http://www.tableau.com/mrpolicy>.
- Purchase orders must include each product line item separately with quantity, unit price and total.
- Upon invoicing, actual sales tax may change based on ship-to location.

**Payment Instructions:****Wire Transfer and ACH Instructions**

Currency: US Dollar (USD)  
Silicon Valley Bank  
Beneficiary Bank: 3003 Tasman  
Santa Clara, California 95054  
Beneficiary Name: Tableau Software, Inc.  
Beneficiary Account: Domestic: 3300681455 (ACH/EFT Routing: #121140399)  
International: 3300681455 (SWIFT: SVBKUS6S)

**All transaction fees must be covered by sender and should be specified upon initiation of the wire transfer. Please include your Company Name and Invoice Number(s) with your wire transfer to ensure timely and accurate application of your payment. This invoice is computer generated and no signature is required.**

**Other Payment Options**

To pay by credit card, please contact [ar@tableau.com](mailto:ar@tableau.com)

**Purchase Order:** Remit to Tableau Software via email to [customerservice@tableau.com](mailto:customerservice@tableau.com).

**To Pay By Check:** Include invoice number on check and remit to:  
Tableau Software, Inc.  
PO Box 204021  
Dallas, TX 75320-4021