



Sensu, Inc.  
P.O. Box 8308  
Portland, OR 97207  
USA

## Order Form

Order Number APD-20190912-01  
Expiration Date 9/19/2019

Created Date 9/13/2019

### CUSTOMER

Bill to Name AppDynamics LLC  
Bill to 303 2nd Street  
San Francisco, California 94107  
Contact Name Andrew Gibbons  
Email andrew.gibbons@appdynamics.com  
Phone

### COMPANY

Prepared By Ajay Jain  
Email ajay.jain@sensu.io  
Phone +1 6508142430

Contract Start Date Sep 20, 2019

Contract End Date Sep 19, 2020

Terms Net 45

Product Code	Product	Qty	Sales Price	Discount	Total Price
SEN-SMB	Sensu Small Medium Business with 300 devices - 3,000 containers included	1	\$10,800.00	10.00%	\$9,720.00
CREDIT	One Time Credit	1	-\$1,000.00		-\$1,000.00
Total Price					\$8,720.00

### TERMS OF SALE

This agreement establishes the terms ("Terms of Sale") upon which Sensu Inc. ("Company") will license Sensu Enterprise software ("Software") and governs Customer's download, installation, and use of the Software and Company's provision of support services for the Software (the "Services"). By using login credentials and/or license keys provided by the Company to access the Software, you represent that you have the authority to bind Customer, its affiliates, and all users who access or use the Software to the terms of this Agreement.

This Order Form references the Enterprise End User License Agreement dated September 20, 2017 between AppDynamics LLC and Sensu, Inc. Unless otherwise governed by a signed contract between Customer and Sensu, only these Terms of Sale will apply to sales made in connection with the attached order form (the order form, together with the Terms of Sale, hereafter referred to as the "Order Form"). By issuing a purchase order against this Order Form or signature below, the Customer agrees to the terms in this Order Form. Acceptance of this Order Form also constitutes Customer's confirmation that the product, quantity, term and price set forth in the Order Form accurately represent Customer's intended purchase. In addition, all professional services must be completed by Contract End Date. Any unused days cannot be carried over past Contract End Date. The parties expressly agree that no different or additional terms on any purchase order or similar acknowledgment or form issued by Customer in connection with the software or Sensu, Inc.'s services will be part of this Agreement or otherwise binding on Sensu, Inc.

The parties acknowledge and accept the terms above.

Customer: AppDynamics LLC

By: George Karamanos  
EADD3AC1FF6B486...

Name: George Karamanos

Title: General Counsel

Date: September 16, 2019

Company: Sensu Inc.

By: Ajay Jain  
96A2B93263F24DC...

Name: Ajay Jain

Title: Vice President, Sales Ops

Date: September 16, 2019