



Order Form

Customer Account Name:	AppDynamics LLC	Coupa Order ID:	47044
Customer Designated Contact:	Gary Bernstein	Coupa Co-Term Order ID:	23344
Customer Billing Address:	303 2nd St, Ste 8 San Francisco, CA 94107 United States	Customer Sales Contact:	Stephanie Satariano
Customer Designated Email:	gary.bernstein@appdynamics.com	Subscription Start Date:	6/21/2019
Customer Phone Number:	+1 (415) 442 8400	Subscription End Date:	3/30/2020
Customer Reference/PO#:		Subscription Term:	9 Months
Instance Hosting Location:	USA	Payment Method:	Invoice, Annual in Advance
		Payment Terms:	Net 30
		Pricing Guarantee Expires:	6/21/2019

Product Name	Description	Qty.	Total Subscription Fee
Coupa Cloud Procure-to-Pay (P2P) with Standard Invoicing	Annual Subscription to Coupa Cloud Procure-to-Pay (P2P) Bundle for the stated quantity of users, which entitles Customer to use the following Coupa applications: <ul style="list-style-type: none"> • Coupa Contracts • Coupa Procurement • Coupa Invoicing Annual Subscription Fee USD 4,850.00	25.00	USD 3,773.70

Total Year 1 Prorated Fee:	USD 3,773.70
Total Fee:	USD 3,773.70

Coupa Order Comments:

- Pursuant to the Order Comments of the Coupa Order Form # 23344 and by the Master Subscription Agreement ("MSA") between Customer and Coupa, Customer is purchasing additional user subscriptions as set forth above.
- Implementation services are not included in the Order Form. These services may be purchased through Coupa or a third party by executing a separate agreement, such as a statement of work, that details the type of services, associated fees and other relevant terms.
- Prices as shown on this Order Form do not include any taxes that may apply. Any such taxes are the responsibility of Customer.
- Customer agrees to pay a 1% late penalty fee on any invoice amount that is paid after the agreed upon payment terms set forth above.
- Certain applications/functions require transfer to and processing of Customer Data (including personal data) by a Coupa subprocessor as indicated in the above product table and data processing agreement (as applicable).
- To promote a healthy supplier ecosystem, Coupa facilitates certain financing opportunities for your suppliers through the Coupa platform. As requested by suppliers, Coupa may share a supplier's own invoice data to financial institutions and Coupa financing partners under a nondisclosure agreement for purposes of supplier financing. This invoice data originates from a supplier's accounts receivable system and will typically include buyer name, total invoiced amount and invoice due date.

To Be Completed by Customer if Address Above is Incorrect:

Customer Billing Address	Customer Shipping Address
Street Address:	Street Address:
City:	City:
State:	State:
Zip Code:	Zip Code:
<input type="checkbox"/> PO Required PO Number: _____ Send to billing@coupa.com	<input type="checkbox"/> Sales Tax Exempt **Tax will be assessed, if required, based on the ship to address**



Order Form

	Send exemption certificate to billing@coupa.com
Accounts Payable Contact:	Coupa Admin Contact:
Accounts Payable Email:	Coupa Admin Email:

Signature – AppDynamics LLC		Signature - Coupa Software Inc.	
Signature:		Signature:	
Name:	ETISE Leung	Name:	Deborah Silberman
Title:	General Counsel	Title:	VP, Sales Operations
Date:	June 24, 2019	Date:	6/25/2019