



LinkedIn
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Pricing Valid Through: March 16, 2020

Proposed by:
Laura Keast
lkeast@linkedin.com

CONTRACT CONTACT: Jaclyn Rose**Sold to Customer AppDynamics LLC****BILL TO:** Please review the below Billing details and edit if necessary.**Bill To Doing****Business As:**

Contact: Accounts Payable

AppDynamics LLC

Address: 303 2nd St North Tower, 8th

Floor

City/State/Zip: San Francisco CA 94107

Country: United States

Email: accountspayable@appdynamics.com

Phone:

By initialing here, I agree that the Billing details are current and accurate

DS
GK

SHIP TO: AppDynamics LLC**Ship To Doing Business As:**

303 2nd St North Tower, 8th

Floor

San Francisco, CA 94107

United States

ORDER INFORMATION

Contract #: CS6814150-20

Billing Period: Annually Upfront

Billing Method: Invoice

Billing Instructions:

For Internal Only:

Type: Bridge Renewal

Rep Region: CEG-NA-US-XXX4-CORP-GAM-GE

Agency Name:

Currency: USD

Contract Start Date*: March 17, 2020

Contract End Date: December 15, 2020

*"The start date of the services on this Order Form will be the later of the Contract Start Date or the date that the Order Form is fully executed"



Product Order Description	Qty	Term (Months)	Notes	Unit List Price	Sales Price	Total
Product Name: Jobs Dashboard Manager Product SKU: JBMNGRSET Product Description: Seat to manage jobs in LinkedIn Recruiter without the people search functionality of the standard recruiter seat	3	9		\$0.00	\$0.00	\$0.00
Product Name: Job Wrapping (51+ slots free) Product SKU: JWRXF01-1310 Product Description: Free job wrapping offering for customers who buy 51 or more job slots and wrap from a single source	1	9		\$0.00	\$0.00	\$0.00
Product Name: Recruiter - Corporate Product SKU: RCORPR000-1601 Product Description: LinkedIn Recruiter account with team collaboration, auditing, and unparalleled network search capabilities. Includes at least 150 InMails/month per license as well as basic training and support.	22	9		\$8,000.00	\$6,000.00	\$132,000.00
Product Name: Job Slots Product SKU: JOBSLR000-1601 Product Description: Reserved annual job posting with ability to change, update, remove on demand.	100	9		\$665.00	\$498.75	\$49,875.00
					SUB TOTAL	\$181,875.00
					ESTIMATED TAX*	\$0.00
					ESTIMATED ORDER TOTAL	\$181,875.00

PURCHASE ORDER INFORMATION**TAX INFORMATION**

<p>Our records INDICATE that a Purchase Order Number is required for this order.</p> <p>Please enter PO Number:</p> <p>By initialing here, I confirm that the Purchase Order number (PO#) ABOVE is current and accurate. If a PO# is not available or no longer required, please initial here, submit the DocuSign without a PO#, and inform your Sales Representative via EMAIL of this change.</p> <p>_____</p>	<p>Check here if your company is tax exempt: Please attach any/all exemption certifications or email documentation to taxinquiry@linkedin.com.</p> <p>Your order will be taxed using the applicable tax rate for your shipping address. The tax listed on your order form is only an estimate and is calculated on the net price. Your invoice will reflect the final total taxes in effect at the time of invoicing and may differ from the amount listed on this order form.</p> <p>For customers located in AZ, CO, CT, FL, HI, IA, IL, IN, LA, MA, MN, MS, NE, NM, NJ, NY, NC, OH, PA, RI, SC, SD, TN, TX, UT, VT, WA, WI and WV, LinkedIn may be required to charge sales tax on your order pursuant to certain state and local sales tax laws. Any applicable sales tax charges will appear separately on your final invoice. For customers located in other states, your state and/or local government may require you to report your purchase and pay appropriate sales and/or use tax amounts to them directly.</p>
PAYMENT OPTIONS	
<ul style="list-style-type: none"> Customer Payment Terms: 60 Days US and Canada Customers: Check, Credit Card, or Bank Wire Transfer Non-US Customers: Credit Card or Bank Wire Transfer only 	

TERMS
<ul style="list-style-type: none"> LinkedIn Services provided under this Order Form are governed by the LinkedIn Subscription Agreement between the parties ("LSA"), the terms of which are incorporated into this Order Form. The Service Terms available at https://legal.linkedin.com/service-specific-terms apply to Customer to the extent the specific Service is included in this Order Form, the terms of which are incorporated into this Order Form. Except as provided in the LSA, Services purchased under this Order Form are non-cancelable and non-refundable. Future orders will be at list price (including any applicable volume based discounts) at the time of purchase. Customer will maintain complete and accurate billing and contact information with LinkedIn and will notify LinkedIn of any inaccuracies on an invoice within the time period set forth in the Payment Terms section above. Add-on orders must co-term with the originating order.

I HEREBY REPRESENT THAT: (I) I AM AN AUTHORIZED SIGNATORY FOR CUSTOMER; (II) I HAVE READ AND AGREED TO THE TERMS OF THIS ORDER FORM; AND (III) BY SIGNING THIS ORDER FORM, I AM ENTERING INTO A LEGALLY BINDING CONTRACT.

CUSTOMER (or APPROVED AGENT)		LinkedIn Corporation	
Signature:		Signature:	
Name:	George Karamanos	Name:	Marsha Escobar
Title:	General Counsel	Title:	Senior Manager, Revenue Recognition
Date:	March 12, 2020	Date:	March 12, 2020