

Name of group members:

MGNT102 Group Presentation Marking Sheet

Selected Country _____

	Poor	Average	Excellent
<ul style="list-style-type: none"> - Correctly identified the negotiation style the selected country is most likely to adopt. - Suggested conflict management or negotiation styles your team will adopt to resolve the issue. 			
	(0-6)	(7-10)	(11-15)
<ul style="list-style-type: none"> - In your video, the nature of the conflict is clearly shown (see Assignment II brief). - Outline the actions taken to resolve the conflict. 			
	(0-6)	(7-10)	(11-15)
<ul style="list-style-type: none"> • Local Dress Code <ul style="list-style-type: none"> - Research appropriate attire for both formal and informal settings. - Note any traditional or ethical dress expectations (e.g., covering shoulders, headscarves, modest clothing). - Be aware of gender-specific dress norms. • Greetings and Polite Expressions <ul style="list-style-type: none"> - Find out how people greet each other formally and informally (e.g., handshakes, bows, verbal greetings). - Include appropriate ways to address elders, authority figures, or strangers. - Learn key phrases for courtesy, apologies, and thanks. • Do's and Don'ts <ul style="list-style-type: none"> - Identify behaviours to avoid (e.g., gestures that might be offensive, taboo topics). - List positive behaviours that show respect (e.g., giving and receiving items with both hands). - Include dining etiquette or gift-giving customs if relevant. • Social Norms <ul style="list-style-type: none"> - Understand punctuality expectations (e.g., being on time vs. flexible timing). - Research communication style: direct or indirect? - Note any special customs for meetings or negotiations. • Public Behaviour <ul style="list-style-type: none"> - Learn rules about public displays of affection, noise levels, and personal space. - Note laws or social rules that might be surprising to foreigners. • Visuals & References <ul style="list-style-type: none"> - Include images or examples where possible (e.g., traditional dress). 			
	(0)	(1-6)	(7-10)
<p>Presentation Delivery:</p> <ul style="list-style-type: none"> - Carefully organized, with a logical structure that is clearly signposted. - The presentation provides convincing evidence and examples to support its argument and conclusions. - Excellent time control. - Team looks like they work very well together, with a rehearsed presentation. 			
	(0-4)	(5-6)	(7-10)

To make your presentation engaging and memorable, include at least one of the following elements: Skit, live demonstration, games, quizzes, poll etc...			
	(0-6)	(7-10)	(11-15)
Your group should present as a cohesive, professional team by paying attention to the following: Dress code, readiness, posture and gesture, voice projection, eye-contact			
	(0-4)	(5-6)	(7-10)
<ul style="list-style-type: none"> - Demonstrate a strong understanding of intercultural theories by incorporating recognised models, such as Geert Hofstede's Cultural Dimensions or Edward T. Hall's High-Context and Low-Context Communication model, in your research. - Apply the chosen model(s) accurately to analyse the selected country's cultural context. 			
	(0-6)	(7-10)	(11-15)
<ul style="list-style-type: none"> - Ensure all sources are cited correctly using the Harvard referencing style. - Include accurate in-text citations on your slides wherever information, data, images, or quotes are used. - Add a complete reference list on the final slide/page of your presentation. - Double-check that all in-text citations match the full references in your list. 			
	(0)	(5-6)	(7-10)
Total Score out of 100			

Any other comments:
