

## **Mini Project**

You are given a Python program that reads the data from CSV file named with Sales Data Analysis.csv (CSV → Comma Separated Values).

Requirement explanation available in the below link https://youtu.be/2exbPNYzYwo?si=1r1wLZXPnbQo4oJf

- Sales\_Data\_Analysis file contains the various columns saying InvoiceNo, StockCode, Description, Quantity, InvoiceDate, UnitPrice, CustomerID and Counry.
  - a. InvoiceNo represents the unique number for buyer for a bill.
  - b. StockCode represents the unique to each stock for the products.
  - c. Description represents the product name in the dataset.
  - d. Quantity column represents how many products the user has purchased.
  - e. InvoiceDate represents the invoice processed date along with time.
  - f. Unit price represents the price of the one product.
  - g. Customer id represents and points to a specific customer.
  - h. Country column represents the user belongs to which country.

Read csv file, process the data and provides various functions to analyze Sales\_Data\_Analysis information based on different criteria as given below. Refer the below questions and perform some analysis.

- 1. Load the dataset and clean it by handling missing values and checking for duplicates in critical columns like InvoiceNo or CustomerID.
- 2. Calculate basic statistics such as total quantity sold, total revenue generated, average unit price, and number of unique customers.
- 3. Calculate the total revenue generated by each country and add a new column called "Revenue" and display "France" country revenue.
- 4. Identify the top 10 most sold **Products** (**Description**) based on **Quantity**.
- 5. Find the total number of Invoices and total revenue generated by each customer and display revenue of CustomerID "12347".
- 6. Extract the month from InvoiceDate and calculate the total sales per month to visualize the trend and add a new column called "Month" and display the month sales of month "2011-12".
- 7. Calculate the average number of items (Quantity) purchased per invoice for each CustomerID "12583".
- 8. Find total number of countries and identify the top 5 countries with the highest number of unique invoices.
- 9. Analyze the distribution of unit prices using NumPy to get the **mean**, **median**, and **standard deviation**.



- 10. Identify transactions where the **Quantity** is negative (assumed to be refunds) and calculate the total value of refunded products.
- 11. Calculate total price for each product in a new column "Total Price" and extract data to a new file.