



IDIES Annual Symposium 2016

The 'Sixth' Factor – Social Media Factor Derived Directly from Tweet Sentiments

Presented by Jim Kyung-Soo Liew, Ph.D. Assistant Professor in Finance



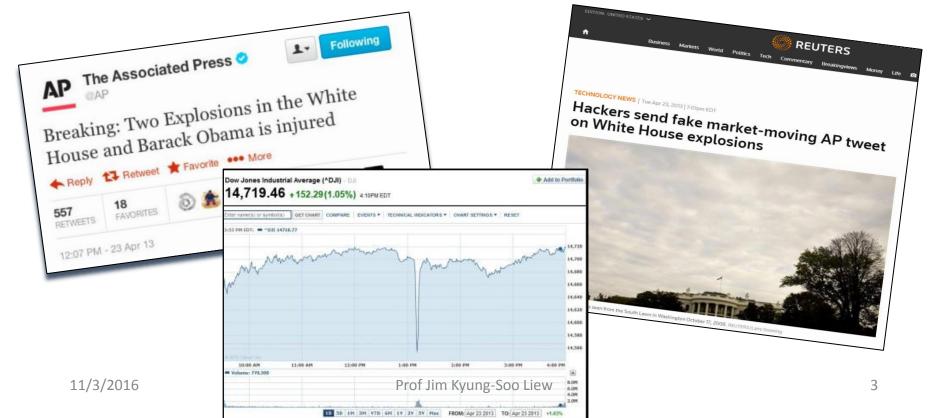
Where business is taught with humanity in mind.

Contents

- Motivation
- Research question
- Investigations
- Conclusions
- Extensions

Motivation:

- (1) Social Media platforms (e.g. Facebook, Twitter, LinkedIn, YouTube, etc.) generate tremendous amounts of data
- (2) Anecdotal evidence shows that this "alternative" data source has influences on markets



Research question:

Is there a link between social media information and security markets?

First investigation...failure.

- In 2010, obtained StockTwits data set and asked NYU Stern MBAs to manually read tweets and classify them as either "+" or "-", ~50 students x 100 tweets = total 5,000 label data.
- Shipped "labeled" data to west coast startup that "trained" their classification models and labeled the rest of this data set
- Took all the data to Baruch (Stat Arb) students and asked them to join with intra-day prices by stock and we analyzed the results
- ➤ Conclusion Tweet sentiments at that time was a weak contrarian indicator, not statistically significant. Ugh!

Second investigation

- In 2015, obtained tweet sentiments data. Downloaded IPOs information from Bloomberg, e.g. day, offer price/performance (both contemporaneous and predictive relationships)
- Sample included 300 IPOs
- ➤ Conclusion -- Found statistically significant relationship between IPO returns (first-open to first-close) and contemporaneously tweet sentiments. Also, documented a predictive relationship between prior day's tweet sentiments and IPO returns (first-offer to first-open).

Could we strengthen the results by examining more events?

Follow-on research:

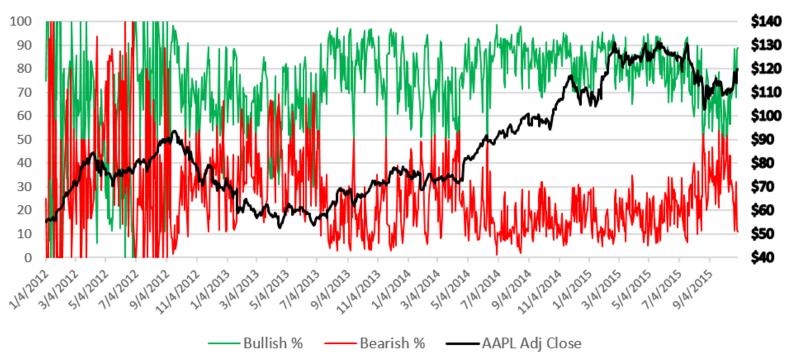
- Publicly listed companies must disclose financial results each quarter, "quarterly-earnings reports" 4x per year. Sample size +6k-8k
- Examine Post-Earnings-Announcement-Drift (PEAD) well-known phenomenon in finance with many known variables contributing to explanation of "drift"
- We tested tweet sentiments in the presence of traditional PEAD variables
- ➤ Conclusion Documented link between tweet sentiment and PEAD, found that negative tweet sentiment securities with positive earnings surprise generated significant excess returns for up to 15 days

Third break-through investigation!

- "Twitter Sentiment and IPO Performance: A Cross-Sectional Examination" by Jim Liew and Garrett Wang, *Journal of Portfolio Management*, Summer 2016, Vol.42, No.4: pp. 129-135
- "Tweet Sentiments and Crowd-Sourced Earnings Estimates as Valuable Sources of Information Around Earnings Releases" by Jim Liew, Shenghan Guo, and Tongli Zhang, forthcoming *Journal of Alternative Investments* 2017.
- "The 'Sixth' Factor Social Media Factor Derived Directly from Tweet Sentiments" by Jim Liew and Tamas Budavari, forthcoming Journal of Portfolio Management 2017.
 - https://papers.ssrn.com/sol3/papers.cfm?abstract_id=2711825
- "Do Tweet Sentiments Still Predict the Stock Market?" by Jim Liew and Tamas Budavari, forthcoming Alternative Investment Analyst Review 2017. https://papers.ssrn.com/sol3/papers.cfm?abstract_id=2820269

"The 'Sixth' Factor – Social Media Factor Derived Directly from Tweet Sentiments"





Bullish % and Bearish % constructed by counting the number of user-defined Bullish and Bearish tweets on "\$AAPL" and dividing each by the total number.

Methodology:

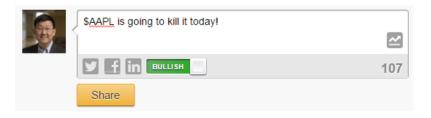
- Took sample of stocks with high tweet volumes
- Use the simplest measure of sentiment – User-defined "Bullish" or "Bearish" (Exhibit 1)

Exhibit 1

Panel A: StockTwits Sentiment Interface Sliding Bar



Panel B: Tweet Identified as "BULLISH"



Panel C: Tweet Identified as "BEARISH"



Exhibit 1

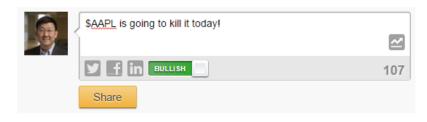
Panel A: StockTwits Sentiment Interface Sliding Bar

Methodology:

- Took sample of stocks with high tweet volumes
- Use the simplest measure of sentiment – User-defined "Bullish" or "Bearish" (Exhibit 1)
- Construct a time-series based on all user-labeled tweets. Tweets intraday time-stamps aggregated to daily frequency
- Each stock has it's own Social Media Factor (idiosyncratic) and run the following regression below
- ➤ If t-statistics are above 2.0 then it's statistically significant!



Panel B: Tweet Identified as "BULLISH"



Panel C: Tweet Identified as "BEARISH"



$$R_{i,t} - R_{f,t} = \alpha + \beta * (R_{m,t} - R_{f,t}) + s * (SMB_t) + h * (HML_t)$$

+ $r * (RMW_t) + c * (CMA_t) + p * (SMF_{i,t}) + \varepsilon_{i,t}$

Looking for t-stats above 2.0 "t-stat(p)"

Panel B: t-Statistics

Tickers	Begin Date	End Date	Nos.	t-stat(a)	t-stat(b)	t-stat(s)	t-stat(h)	t-stat(r)	t-stat(c)	t-stat(p)
AAPL	2013-01-03	2015-10-29	712	-0.17	13.48	0.11	4.10	8.59	-10.84	
AAPL	2013-01-03	2015-10-29	712	-9.70	12.58	0.06	4.22	7.90	-9.69	
FB	2013-01-03	2015-10-29	712	1.65	9.67	-0.57	-0.60	-4.05	-6.56	
FB	2013-01-03	2015-10-29	712	-6.96	8.88	-0.26	-0.35	-4.12	-5.78	
NFLX	2013-01-03	2015-10-29	712	2.19	7.23	0.95	-0.27	-0.94	-1.38	
NFLX	2013-01-03	2015-10-29	712	-9.10	6.28	0.50	-0.85	-1.01	-0.27	
YHOO	2013-01-03	2015-10-29	712	0.29	14.22	0.21	-2.48	-2.31	-1.37	
YHOO	2013-01-03	2015-10-29	712	-4.86	14.33	-0.05	-2.64	-2.70	-1.11	
AMZN	2013-01-03	2015-10-29	712	0.74	14.03	-1.41	0.22	-0.17	-6.78	
AMZN	2013-01-03	2015-10-29	712	-7.00	13.05	-1.71	0.30	-0.38	-6.11	
MU	2013-01-03	2015-10-29	709	0.75	13.53	1.57	-0.68	-1.57	-0.63	
MU	2013-01-03	2015-10-29	709	-4.44	13.45	1.34	-0.79	-1.73	-0.58	
BAC	2013-01-03	2015-10-29	712	0.23	23.62	-0.80	10.46	-7.76	-3.71	
BAC	2013-01-03	2015-10-29	712	-5.87	23.08	-0.65	10.16	-7.35	-3.74	
DIS	2013-01-03	2015-10-29	711	1.75	24.01	-2.34	-2.85	1.11	1.33	
DIS	2013-01-03	2015-10-29	711	-0.95	23.93	-2.32	-2.86	1.05	1.41	
PCLN	2013-01-03	2015-10-29	712	0.90	18.35	1.30	-1.04	-0.10	-4.91	
PCLN	2013-01-03	2015-10-29	712	-7.35	16.86	1.39	-1.36	-0.02	-3.94	
FSLR	2013-01-03	2015-10-29	712	0.33	9.19	2.50	4.48	-1.47	-3.81	
FSLR	2013-01-03	2015-10-29	712	-3.74	8.81	2.09	4.30	-1.34	-3.58	
MSFT	2013-01-03	2015-10-29	712	0.49	18.39	-2.67	2.98	7.33	-7.36	
MSFT	2013-01-03	2015-10-29	712	-2.43	18.02	-2.57	2.88	7.25	-7.19	
GOOG	2014-03-28	2015-10-29	402	-0.43	12.65	-1.37	2.00	1.83	-7.60	
GOOG	2014-03-28	2015-10-29	402	-2.80	11.86	-1.16	1.85	1.96	-7.20	
AAL	2013-12-09	2015-10-29	477	1.06	9.64	-0.61	-3.15	0.58	-0.15	
AAL	2013-12-09	2015-10-29	477	-4.49	9.44	-0.82	-3.51	0.72	0.09	
CHK	2013-01-03	2015-10-29	707	-1.19	10.86	2.88	8.89	-1.97	-1.82	
CHK	2013-01-03	2015-10-29	707	-3.19	10.94	2.95	8.68	-1.85	-1.58	
RIG	2013-01-03	2015-10-29	695	-1.44	9.84	2.61	8.79	-1.73	-0.46	
RIG	2013-01-03	2015-10-29	695	-3.55	9.75	2.55	8.38	-1.74	-0.27	
Mean			674	-2.31	13.67	0.12	1.98	-0.20	-3.52	
Mediah/3/2016 712 -1.31 12.85 0.00 of Jino.26 yung - \$0.00 Liew 3.65										

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								5.49		
Mediah/3/2016				-1.31	12.85	0.00 of	Jin o.2% yur	ng- 3008 Li	ew 3.65	4.95



Yes!

Do Tweet Sentiments Still <u>Predict</u> the Stock Market?

Exhibit 1 – Number of Tweets by Year

Exhibit 1 - Number of Tweets by Year Across Bearish, Bullish, None, and Total Bearish and Bullish labeled tweets are displayed. None contains tweets that are not labeled. Total is the sum of Bearish, Bullish, and None.

The second panel contains cross-sectional percentages each year.

Year	Bearish	Bullish	None	Total
2011	15,269	46,252	1,114,984	1,176,505
2012	33,175	95,440	2,684,840	2,813,455
2013	173,799	606,998	5,229,252	6,010,049
2014	393,141	1,771,176	8,641,362	10,805,679
2015	654,371	2,596,087	12,361,854	15,612,312

36 million tweets!

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Year	Bearish	Bullish	None	Total
2011	1.3%	3.9%	94.8%	100%
2012	1.2%	3.4%	95.4%	100%
2013	2.9%	10.1%	87.0%	100%
2014	3.6%	16.4%	80.0%	100%
2015	4.2%	16.6%	79.2%	100%

Examples of Bullish and Bearish Tweets

Exhibit 1: Bullish and Bearish Tweets

Example of 5 Bullish Tweets

2013-01-02 13:54:05	\$TNX breakout favored, lifting odds of risk-on trade near term \$TLT \$TBT \$S
	PX \$SPY #stocks #bonds. http://stks.co/nHho
2014-09-02 13:32:09	\$DJIA looks to me good for a buy for the intra-day for an hour or 2 right now, o
	pened even while \$SPX and \$QQQ opened up.
2015-04-29 13:46:42	\$SPY in with full margin. Free money. New highs coming up.
2015-11-30 15:54:16	\$SPY told you to buy the dip. This week SP500 will head higher.
2015-12-01 08:35:57	\$ES_F I hope we can start Wave iii up before the OPEN just a little push int
	o 2100

Example of 5 Bearish Tweets

2013-01-07 08:03:31	oops!! What happen to \$GC_F and \$CL_F FALLING HARD \$ES_F LOD 1
	454.75 \$SPX 1434.44 KEY
2014-09-30 14:04:31	\$SPY \$QQQ Once this weak support is broken, markets will REALLY pull
	back.
2015-01-30 15:11:21	\$SPX \$SPY \$ES_F Not to be the bearer of bad news. But, we're not done
	correcting. Bearish RSI divergence. http://stks.co/g1eYx
2015-06-01 12:59:05	\$SPY market is completely manipulated. It's obvious. The Wall Street trader to
	grandma next door all agree, this market is smoke & mirrors
2015-12-01 13:00:48	\$AMBA \$AMZN \$SPY \$DJIA \$XLF \$MSFT \$XLK \$CMG I would not buy
	anything. Russia is about to have a WAR WITH ISLAMIC COUNTRY
	TURKEY. IM SELLING

Exhibit 2: Sentiment Engine Comparison

Exhibit 2a: Sentiment Engines Comparison smoothed by z-scoring MACD(20,60)

Exhibit 2: Sentiment Engine Comparison 3 2 SLP SVM SENT /2/2013 /2/2013 /2/2014 /2/2014 /2/2014 /2/2013 72/2013 /2/2014

NB – Naive Bayes, SLP – Single Layer Perceptron, SVM – Support Vector Machine, SENT – Pattern's sentiment engine

Who's driving?

Tweet sentiments vs Markets

Who's driving? Tweet sentiments vs Markets

Exhibit 4: Granger-Causality Results p-Values from 2013 to 2015

Ho: Sentiment do not Granger-cause Mkt-RF

Ho: Mkt-RF do not Granger-cause Sentiment

Lags	NB → Mkt-RF	SLP → Mkt-RF	SVM → Mkt-RF	SENT → Mkt-RF	Mkt-RF → NB	$\begin{array}{c} \text{Mkt-RF} \rightarrow \\ \text{SLP} \end{array}$	Mkt-RF → SVM	Mkt-RF → SENT
1	0.072*	0.767	0.034**	0.060*	0.022**	0.231	0.003**	0.040**
2	0.067*	0.851	0.025**	0.135	0.008**	0.089*	0.000**	0.023**
3	0.148	0.961	0.032**	0.120	0.000**	0.050**	0.000**	0.013**
4	0.284	0.520	0.032**	0.291	0.000**	0.013**	0.000**	0.014**
5	0.197	0.346	0.030**	0.021**	0.000**	0.003**	0.000**	0.020**

(p-value < 0.05: **, p-value < 0.10: *)

$$r_t = \beta_0 + \beta_1 r_{t-1} + \dots + \beta_p r_{t-p} + \varepsilon_t$$

$$s_t = \gamma_0 + \gamma_1 s_{t-1} + \dots + \gamma_p s_{t-p} + \varepsilon_t$$

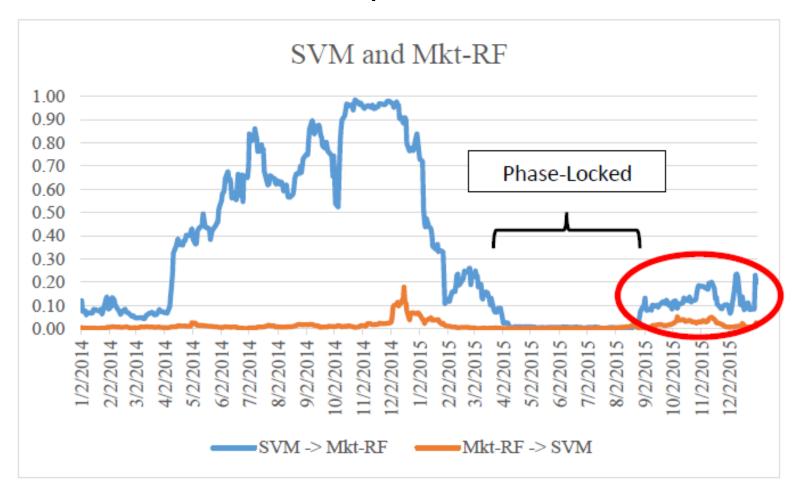
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$$s_t = \gamma_0 + \gamma_1 s_{t-1} + \dots + \gamma_p s_{t-p} + \beta_1 r_{t-1} + \dots + \beta_p r_{t-p} + \varepsilon_t$$

(5)

(6)

Let's examine the rolling p-values... "Phase-Locked" period when tweet sentiments actually drove markets!



Conclusions

- Finding links between equity price behavior around IPOs & earnings events and tweet sentiments gave us initial clues that something more substantial was lurking beneath the surface
- Linking the daily time-series of a given stock returns to its contemporaneous tweet sentiments was a significant break-through contribution
- Finally, documenting market-wide tweet sentiments "caused" markets to actually move gave hope for traders, but unfortunately the efficiency of the market prevailed. The trade is over!

Extensions

- Machine Learning has amazing tools that can be readily applied to finance (we're offering "Big Data Machine Learning" at JHU Carey for the $1^{\rm st}$ time!)
- How about building a FinTech AI that trades the markets? Attempts to beat human traders.
- Mixing cross-collaboration, big data, huge computation resources, and domain expertise, results in explosive breakthroughs
- Input data would include: graphs, news, text, pictures, videos, sentiments, geo-positions of information, fundamentals, technical, uncertainty, etc.

WARNING! WARNING! WARNING!

The Terminator is coming to trade against you!

But not any time soon.



