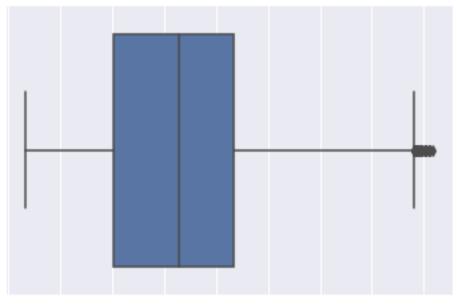
Predicting the likelihood of the outcome

November 20, 2020

```
[356]: #Description: I have implemented Random Forest Classifier. The Outcome classes
        \rightarrow are imbalanced, which I found out
       #after running a few statistical analysis. Therefore, I balanced the Data using \Box
        \rightarrowSMOTE algorithm and ran the Random
       #Forest Classifier which has the followwing characteristics:
       #The Auc Value: 0.8533323949609402
       #Training accuracy: 0.7487827145465612
       #Testing accuracy: 0.7373612823674476
       #Recall Score: 0.8137651821862348
[357]: #Reading the data and displaying the first five observations
       import pandas as pd
       import numpy as np
       import seaborn as sns #visualisation
       import matplotlib.pyplot as plt #visualisation
       %matplotlib inline
       sns.set(color_codes=True)
       df = pd.read_csv('/Users/harshith/Downloads/data/Train.csv')
       df.head(5)
[357]:
          age cost_of_ad device_type gender in_initial_launch_location income \
           56
                 0.005737
                               iPhone
                                                                             62717
       0
                 0.004733
                                                                             64328
           50
                              desktop
                                                                         0
       1
       2
           54
                 0.004129
                              laptop
                                            Μ
                                                                             83439
                                            F
                 0.005117
                              Android
                                                                             30110
           16
           37
                 0.003635
                                                                             76565
                              desktop
          n_drivers n_vehicles prior_ins_tenure
                                                    outcome
       0
                              1
                                                           0
       1
                  2
                              3
                                                 2
                                                           0
       2
                  1
                              3
                                                 7
                                                           0
       3
                  2
                              3
                                                 0
                                                           0
                  2
                                                 5
                              1
                                                           0
```

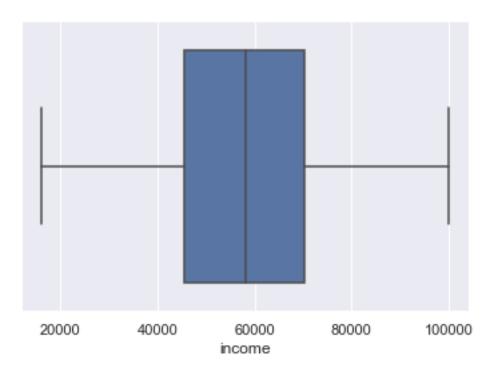
```
[358]: #Displaying the last five observations of the data
       df.tail(5)
[358]:
             age
                  cost_of_ad device_type gender
                                                   in_initial_launch_location
                                                                                 income
       9995
                     0.004225
                                                                                  64489
              41
                                  desktop
       9996
              50
                     0.004751
                                     other
                                                F
                                                                              0
                                                                                  88643
       9997
              60
                     0.003804
                                     other
                                                Μ
                                                                              0
                                                                                  87870
       9998
                     0.003838
                                                                              0
                                                                                  56468
              18
                                   laptop
                                                Μ
                                                                                  59935
       9999
              33
                     0.005250
                                    iPhone
                                              NaN
             n_drivers n_vehicles prior_ins_tenure
       9995
       9996
                                  3
                                                     0
                                                               0
       9997
                                  2
                      2
                                                     9
                                                               0
       9998
                      2
                                  2
                                                     0
                                                               0
       9999
                      2
                                  1
                                                     6
                                                               0
[359]: #Knowing the data type of the attributes
       df.dtypes
[359]: age
                                         int64
       cost_of_ad
                                       float64
       device_type
                                        object
       gender
                                        object
       in_initial_launch_location
                                         int64
       income
                                         int64
       n drivers
                                         int64
       n_vehicles
                                         int64
       prior_ins_tenure
                                         int64
       outcome
                                         int64
       dtype: object
[360]: # Printing the shape of the data and finding out if the data contains any
        \rightarrow duplicate values
       print(df.shape)
       duplicate_rows_df = df[df.duplicated()]
       print('number of duplicate rows:', duplicate_rows_df.shape)
      (10000, 10)
      number of duplicate rows: (0, 10)
[361]: #Printing the null values according to each attribute, we find that there are
        \hookrightarrow 269 NULL values in gender
```

```
print(df.isnull().sum())
                                        0
      age
                                        0
      cost_of_ad
                                        0
      device_type
                                      269
      gender
      \verb"in_initial_launch_location"
                                        0
      income
                                        0
      n_drivers
                                        0
                                        0
      n_vehicles
      prior_ins_tenure
                                        0
                                        0
      outcome
      dtype: int64
[362]: #Dropping the NULL values from the dataset. Imputing values for categorical
       →attribute might not be a good approach
       df = df.dropna()
[363]: # Printing the shape of the data set after dropping the NULL values
       df.shape
[363]: (9731, 10)
[364]: #Finding out if there are any NULL values after dropping
       print(df.isnull().sum())
                                      0
      age
      cost_of_ad
                                      0
                                      0
      device_type
                                      0
      gender
      \verb"in_initial_launch_location"
                                      0
      income
                                      0
      n_drivers
                                      0
                                      0
      n_vehicles
      prior_ins_tenure
                                      0
                                      0
      outcome
      dtype: int64
[365]: # Using box plots to find the outliers according to each attribute
       sns.boxplot(x=df['cost_of_ad'])
[365]: <matplotlib.axes._subplots.AxesSubplot at 0x1a39421ad0>
```



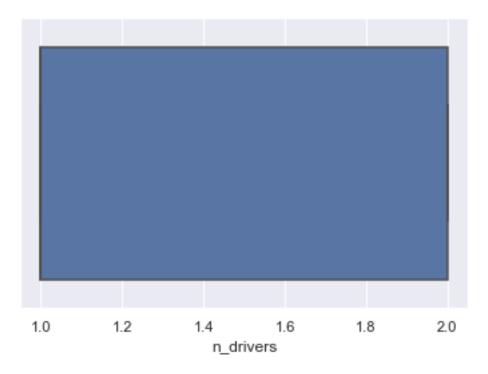
[366]: sns.boxplot(x=df['income'])

[366]: <matplotlib.axes._subplots.AxesSubplot at 0x1a46812950>



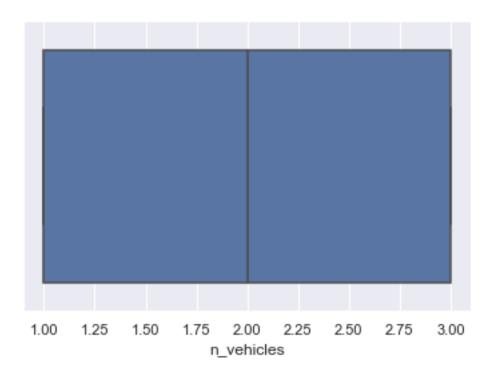
```
[367]: sns.boxplot(x=df['n_drivers'])
```

[367]: <matplotlib.axes._subplots.AxesSubplot at 0x1a473d6250>



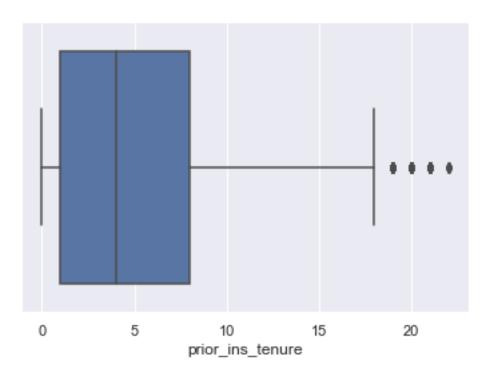
[368]: sns.boxplot(x=df['n_vehicles'])

[368]: <matplotlib.axes._subplots.AxesSubplot at 0x1a478032d0>



[369]: sns.boxplot(x=df['prior_ins_tenure'])

[369]: <matplotlib.axes._subplots.AxesSubplot at 0x1a458c56d0>



```
[370]: # I could Eliminate the Outliers but the all Outliers are the 1's Outcome which

I found out after constructing few

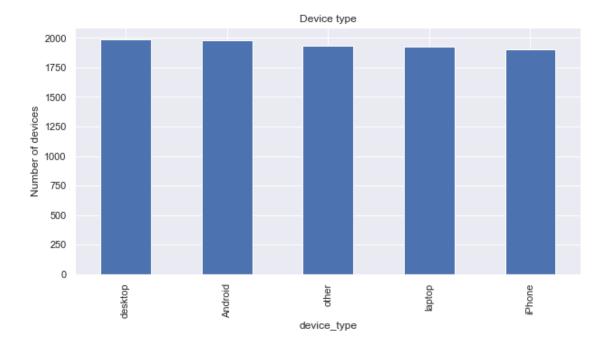
# other plots which I have not included.

# Since, 1's are needed in the Outcome attribute, I didn't delete any Outlier

data.
```

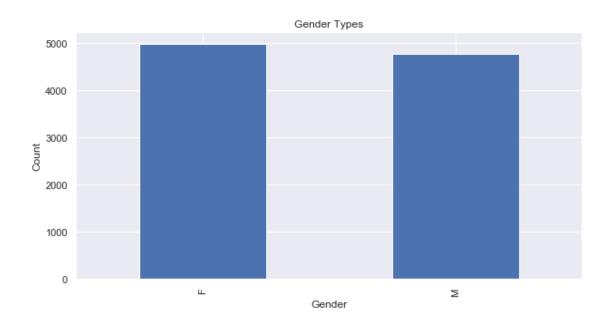
```
[371]: # Plotting a Histogram for device type categorical variable

df.device_type.value_counts().nlargest(40).plot(kind='bar', figsize=(10,5))
 plt.title('Device type')
 plt.ylabel('Number of devices')
 plt.xlabel('device_type');
```



```
[372]: # Plotting a Histogram for the gender attribute categorical value

df.gender.value_counts().nlargest(40).plot(kind='bar', figsize=(10,5))
plt.title('Gender Types')
plt.ylabel('Count')
plt.xlabel('Gender');
```



```
[373]: # Plotting a Histogram for the Outcome attribute, where I found that the classes are imbalaced and the data needs

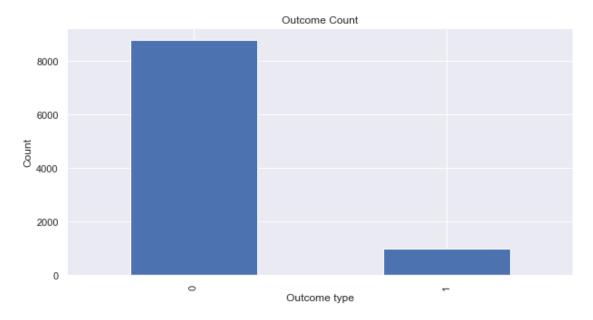
# to be balanced for proper training of the Machine Learning Algorithm or else the model would be baised and the #performance metrics would be no good to analyze

df.outcome.value_counts().nlargest(40).plot(kind='bar', figsize=(10,5))

plt.title('Outcome Count')

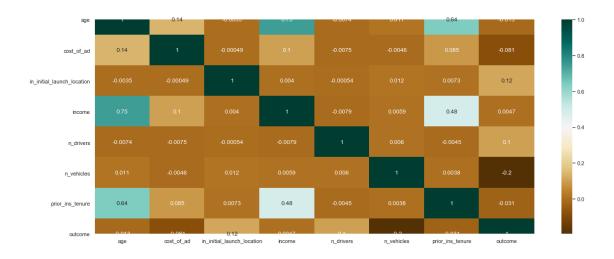
plt.ylabel('Count')

plt.xlabel('Outcome type');
```



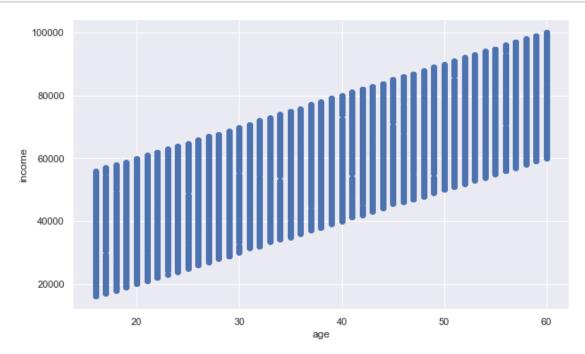
```
plt.figure(figsize=(20,8))
       c= df.corr()
       sns.heatmap(c,cmap='BrBG',annot=True)
[374]:
                                              cost_of_ad
                                                           in_initial_launch_location \
                                         age
                                    1.000000
                                                0.139465
                                                                             -0.003498
       age
                                                1.000000
                                                                             -0.000495
       cost_of_ad
                                    0.139465
       in_initial_launch_location -0.003498
                                                -0.000495
                                                                              1.000000
       income
                                    0.746357
                                                0.100585
                                                                              0.004028
       n_drivers
                                   -0.007366
                                                -0.007465
                                                                             -0.000539
      n_vehicles
                                    0.011223
                                               -0.004628
                                                                              0.012063
       prior_ins_tenure
                                    0.643853
                                                0.084788
                                                                              0.007318
       outcome
                                   -0.013205
                                               -0.080626
                                                                              0.116644
                                              n_{drivers}
                                                                      prior_ins_tenure
                                      income
                                                          {\tt n\_vehicles}
                                    0.746357
                                              -0.007366
                                                            0.011223
                                                                               0.643853
       age
       cost_of_ad
                                    0.100585
                                              -0.007465
                                                           -0.004628
                                                                               0.084788
       in_initial_launch_location
                                              -0.000539
                                                            0.012063
                                                                               0.007318
                                    0.004028
       income
                                    1.000000
                                              -0.007855
                                                            0.005868
                                                                               0.484850
       n_drivers
                                   -0.007855
                                                1.000000
                                                            0.006020
                                                                              -0.004526
       n_vehicles
                                    0.005868
                                               0.006020
                                                            1.000000
                                                                               0.003821
                                              -0.004526
       prior_ins_tenure
                                    0.484850
                                                            0.003821
                                                                               1.000000
                                    0.004659
                                                0.101983
                                                           -0.195405
                                                                              -0.031377
       outcome
                                     outcome
       age
                                   -0.013205
       cost_of_ad
                                   -0.080626
       in_initial_launch_location 0.116644
       income
                                    0.004659
       n_drivers
                                    0.101983
       n_vehicles
                                   -0.195405
       prior_ins_tenure
                                   -0.031377
                                    1.000000
       outcome
```

[374]: # Finding the relations between the attributes



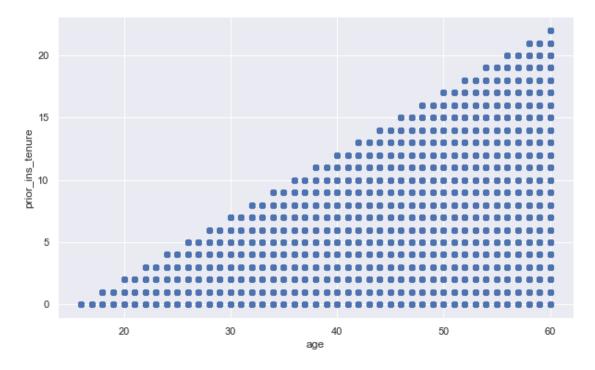
[375]: # Plotting a scatter plot for more detail analysis between age and income

fig, ax = plt.subplots(figsize=(10,6))
ax.scatter(df['age'], df['income'])
ax.set_xlabel('age')
ax.set_ylabel('income')
plt.show()



```
[376]: # Plotting a scatter plot for more detail analysis between age and prior_ins_tenure

fig, ax = plt.subplots(figsize=(10,6))
ax.scatter(df['age'], df['prior_ins_tenure'])
ax.set_xlabel('age')
ax.set_ylabel('prior_ins_tenure')
plt.show()
```



```
[377]: #Simple calculation to find the percentage of outcome classes

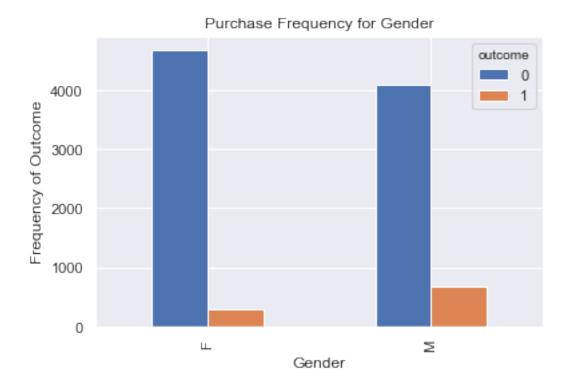
count_no_outcome = len(df[df['outcome']==0])
count_outcome = len(df[df['outcome']==1])
pct_of_no_outcome = count_no_outcome/(count_no_outcome+count_outcome)
print("percentage of no outcome is", pct_of_no_outcome*100)
pct_of_outcome = count_outcome/(count_no_outcome+count_outcome)
print("percentage of outcome", pct_of_outcome*100)
```

percentage of no outcome is 90.0010276436132 percentage of outcome 9.998972356386805

```
[378]: #Further analysis of the data based on Device Type

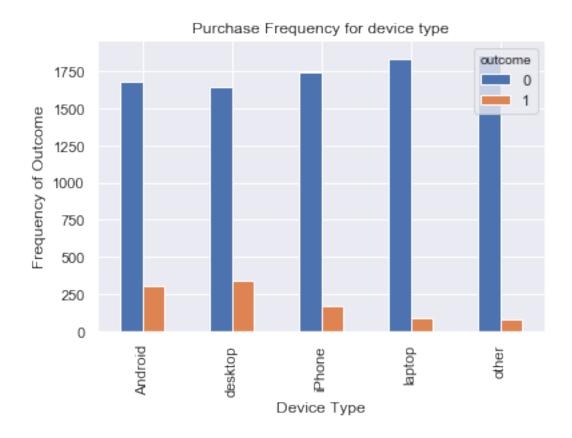
df.groupby('device_type').mean()
```

```
[378]:
                          age cost_of_ad in_initial_launch_location
                                                                             income \
      device_type
      Android
                   38.413131
                                 0.004394
                                                             0.500505 58837.974242
      desktop
                   37.586016
                                 0.004392
                                                             0.502515 57517.659960
      iPhone
                                 0.005882
                                                             0.500262
                                                                      57489.867717
                   37.517585
      laptop
                   38.435484
                                 0.004393
                                                             0.485952 58146.458897
      other
                   37.939050
                                 0.004362
                                                             0.501550
                                                                      58071.095041
                   n_drivers n_vehicles prior_ins_tenure
                                                              outcome
      device_type
                                 1.993939
                                                   5.468687 0.152525
      Android
                     1.482828
      desktop
                     1.504527
                                 2.010563
                                                   5.431087 0.172535
                                 1.985302
                                                   5.295538 0.086614
      iPhone
                     1.488189
      laptop
                     1.518210
                                 1.986993
                                                   5.505203 0.045786
      other
                                 2.013430
                                                   5.304752 0.038740
                     1.489153
[379]: #Further analysis of the data based on Gender Type
      df.groupby('gender').mean()
[379]:
                                                                        income \
                        cost_of_ad in_initial_launch_location
      gender
      F
              38.051308
                            0.005174
                                                        0.497183
                                                                 58012.976459
              37.903382
                            0.004160
                                                        0.499265 58017.461878
              n_drivers n_vehicles prior_ins_tenure
                                                         outcome
      gender
                            1.995372
                                              5.416901 0.058954
      F
               1.497787
      М
               1.495274
                            2.001050
                                             5.385843 0.142827
[380]: #Plotting a frequency graph for determing the outcome againist gender
      %matplotlib inline
      pd.crosstab(df.gender,df.outcome).plot(kind='bar')
      plt.title('Purchase Frequency for Gender')
      plt.xlabel('Gender')
      plt.ylabel('Frequency of Outcome')
      plt.savefig('purchase_fre_gender')
```



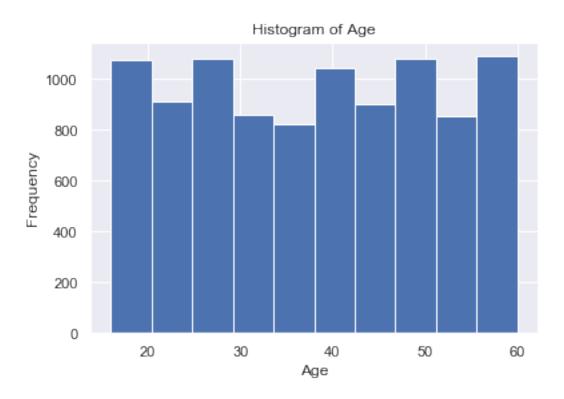
```
[381]: #Plotting a frequency graph for determing the outcome against device type

%matplotlib inline
pd.crosstab(df.device_type,df.outcome).plot(kind='bar')
plt.title('Purchase Frequency for device type')
plt.xlabel('Device Type')
plt.ylabel('Frequency of Outcome')
plt.savefig('purchase_fre_device')
```



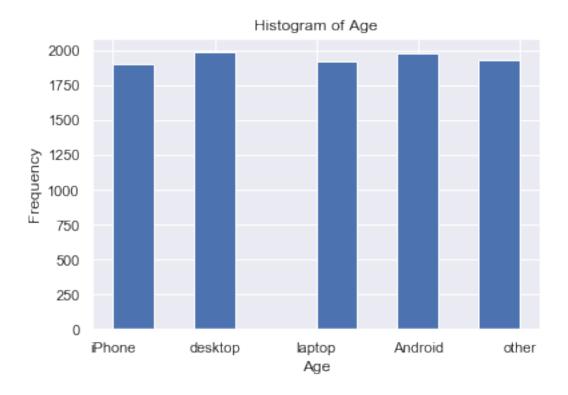
```
[382]: #Histogram distribution for age

df.age.hist()
 plt.title('Histogram of Age')
 plt.xlabel('Age')
 plt.ylabel('Frequency')
 plt.savefig('hist_age')
```



```
[383]: #Histogram distribution for device type

df.device_type.hist()
  plt.title('Histogram of Age')
  plt.xlabel('Age')
  plt.ylabel('Frequency')
  plt.savefig('hist_age')
```



```
[384]: #One hot encoding is performed to convert categorical attributes into numerical
        \rightarrow data
       # One hot encoding of device type
       one_hot = pd.get_dummies(df['device_type'])
       df = df.drop('device_type',axis = 1)
       df = df.join(one_hot)
       # One hot encoding of gender
       one_hot = pd.get_dummies(df['gender'])
       df = df.drop('gender',axis = 1)
       df = df.join(one_hot)
[385]: #Displaying the data after one hot encoding
       df
[385]:
             age cost_of_ad in_initial_launch_location
                                                            income n_drivers
              56
                    0.005737
       0
                                                             62717
       1
              50
                    0.004733
                                                         0
                                                             64328
                                                                            2
       2
              54
                    0.004129
                                                         0
                                                             83439
                                                                            1
       3
              16
                    0.005117
                                                             30110
                                                                            2
                    0.003635
                                                             76565
              37
                                                                            2
```

```
9994
              58
                     0.003941
                                                              95916
                                                          0
                                                                              1
                                                                              2
       9995
              41
                     0.004225
                                                          0
                                                              64489
       9996
                     0.004751
                                                              88643
                                                                              1
              50
       9997
              60
                     0.003804
                                                              87870
                                                                              2
       9998
              18
                     0.003838
                                                              56468
                                                                              2
                                                                          iPhone
             n_vehicles prior_ins_tenure
                                            outcome Android desktop
                                                                                  laptop
       0
                                          4
                                                    0
                                                                       0
                                                                                        0
       1
                       3
                                          2
                                                    0
                                                             0
                                                                       1
                                                                               0
                                                                                        0
                                          7
       2
                       3
                                                    0
                                                             0
                                                                       0
                                                                               0
                                                                                        1
       3
                       3
                                          0
                                                    0
                                                                       0
                                                                               0
                                                                                        0
       4
                       1
                                          5
                                                    0
                                                             0
                                                                       1
       9994
                                         18
                                                                       0
                                                                               0
                                                                                        0
                                                    0
                       1
                                                             1
       9995
                                          8
                                                                                        0
                       3
                                                    0
                                                             0
                                                                       1
                                                                               0
       9996
                       3
                                          0
                                                    0
                                                             0
                                                                       0
                                                                               0
                                                                                        0
                       2
       9997
                                          9
                                                    0
                                                             0
                                                                       0
                                                                               0
                                                                                        0
                       2
                                          0
                                                             0
                                                                               0
       9998
                                                    0
                                                                       0
             other F M
       0
                  0
                     0 1
       1
                  0 1 0
       2
                  0
                    0 1
       3
                  0 1 0
       4
                  0
                    0
       9994
                  0 0
       9995
                  0 0
                       1
       9996
                  1 1 0
       9997
                  1 0
                       1
       9998
                  0 0 1
       [9731 rows x 15 columns]
[386]: #Since the outcome classesa are imbalanced, I have performed upsampling of the
        \rightarrowminority classes, i.e, 1
       #But before upsampling the data, I'm splitting the data into Training and
       → Testing sets and perfomed upsampling only
       #on the Training set. This will ensure that the sample are not repeted in the
        \hookrightarrow Training and Testing sets
       from sklearn.utils import resample
       # Separating the input features and target
       X = df.drop('outcome', axis=1)
       y = df.outcome
```

```
# setting up testing and training sets
       X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.25,_
       →random_state=27)
       # concatenate our training data back together
       X = pd.concat([X_train, y_train], axis=1)
       # separate minority and majority classes
       no_outcome = X[X.outcome==0]
       outcome = X[X.outcome==1]
       #upsample minority
       outcome_upsampled = resample(outcome,
                                 replace=True, # sample with replacement
                                 n_samples=len(no_outcome), # match number in majority_
       \rightarrow class
                                 random_state=27) # reproducible results
       #combine majority and upsampled minority
       upsampled = pd.concat([no_outcome, outcome_upsampled])
       # we can Check the numbers of our data
       print("Length of oversampled data is ",len(upsampled))
       print("Number of no outcome in oversampled__
       →data",len(upsampled[upsampled['outcome']==0]))
       print("Number of outcome",len(upsampled[upsampled['outcome']==1]))
       print("Proportion of no outfome data in oversampled data is_
       →",len(upsampled[upsampled['outcome']==0])/len(upsampled))
       print("Proportion of outcome data in oversampled data is_
        →",len(upsampled[upsampled['outcome']==1])/len(upsampled))
      Length of oversampled data is 13144
      Number of no outcome in oversampled data 6572
      Number of outcome 6572
      Proportion of no outfome data in oversampled data is 0.5
      Proportion of outcome data in oversampled data is 0.5
[387]: #Storing the upsampled training data into X and displaying
       X = upsampled
[388]: X
[388]:
             age cost_of_ad in_initial_launch_location income n_drivers \
       9070
             50
                    0.004715
                                                           75615
                                                                           2
       983
              39
                    0.005185
                                                           47571
                                                       0
                                                                           2
                    0.004737
       9075
              27
                                                           59864
                                                                           2
```

```
6697
       22
             0.003926
                                                     27698
                                                 0
                                                                     1
141
       44
             0.004715
                                                 0
                                                     52270
                                                                     2
3557
       56
             0.004089
                                                     78904
                                                                     1
                                                 1
883
       24
             0.003317
                                                     60109
                                                                     2
                                                 1
9008
       44
             0.005916
                                                     49624
                                                                     1
                                                 1
8896
             0.004886
                                                                     2
       33
                                                 1
                                                     59309
1271
       31
             0.003835
                                                 1
                                                     45961
                                                                     1
      n_vehicles prior_ins_tenure
                                    Android desktop iPhone
                                                               laptop
                                                                        other \
9070
               3
                                  0
                                           0
                                                    0
                                                            0
                                                                     1
                                                                            0
983
                                  2
               3
                                           0
                                                    1
                                                            0
                                                                     0
                                                                            0
                                  2
9075
                                           0
                                                            0
                                                                     0
               1
                                                                            0
6697
               3
                                  1
                                           0
                                                    0
                                                            0
                                                                     1
                                                                            0
141
               1
                                  1
                                           0
                                                    0
                                                            0
                                                                     1
                                                                            0
3557
                                  4
                                           0
                                                            0
                                                                     0
                                                                            0
               1
                                                    1
                                  0
883
               1
                                           1
                                                    0
                                                            0
                                                                     0
                                                                            0
               1
                                  6
                                                    0
9008
                                           0
                                                                     0
                                                                            0
8896
                                  3
                                           0
                                                    0
                                                            1
               1
                                                                     0
                                                                            0
1271
               1
                                                    1
                                                                     0
                                                                            0
     F M outcome
9070 1 0
983
                  0
      1 0
9075 1 0
                  0
6697 0 1
                  0
141
     1 0
                  0
3557 0 1
                  1
883
    0 1
                  1
9008 0 1
                  1
8896 0 1
                  1
1271 0 1
[13144 rows x 15 columns]
```

```
[389]: #Counting the number of Outcome values, we can see that the training data

→ contains equal amount of classes

X.outcome.value_counts()
```

[389]: 1 6572 0 6572

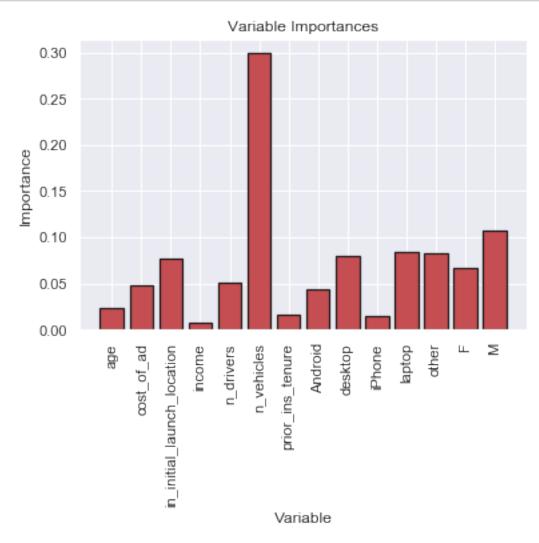
Name: outcome, dtype: int64

```
[390]: #Seperating the attributes and labels from the Training Data
       import numpy as np
       # Labels are the values that we want to predict
       labels = np.array(X['outcome'])
       df list = list(X.columns)
       X = X.drop('outcome', axis =1)
       df = np.array(X)
[391]: #Storing the data into specific values, so that we can directly feed into the
       \hookrightarrow Random Forest Model.
       #X_test and y_test are the testing data attributes and their labels. Remember_
       →how we split the data before Upsampling
       train_features = df
       train_labels = labels
       test_features = X_test
       test_labels = y_test
       print('Training Features Shape:', train_features.shape)
       print('Training Labels Shape:', train_labels.shape)
       print('Testing Features Shape:', test_features.shape)
       print('Testing Labels Shape:', test_labels.shape)
      Training Features Shape: (13144, 14)
      Training Labels Shape: (13144,)
      Testing Features Shape: (2433, 14)
      Testing Labels Shape: (2433,)
[392]: #Implementing the Random Forest Classifier and Calculating it's performance
       → metrics
       from sklearn.ensemble import RandomForestClassifier
       # Creating the model with 100 trees
       rf = RandomForestClassifier(n_estimators = 50, max_leaf_nodes = 10,_
       ⇒class_weight = 'balanced', random_state = 42)
       # Fit on training data
       rf.fit(train_features, train_labels);
       # Use the random forest's predict method on the test data
       predictions = rf.predict(test_features)
       accuracy = rf.score(test_features, test_labels)
```

```
# Probabilities for each class
      rf_probs = rf.predict_proba(test_features)[:, 1]
      from sklearn.metrics import roc_auc_score
      # Calculate roc auc
      auc_value = roc_auc_score(test_labels, rf_probs)
      print("The Auc Value:" , auc_value)
      from sklearn.metrics import confusion_matrix
      cm = confusion matrix(test labels, predictions)
      print("The confusion Matrix:\n",cm)
      from sklearn.metrics import f1_score
      f1_score = f1_score(test_labels, predictions)
      print("F1 score:", f1_score)
      from sklearn.metrics import accuracy_score
      Training_accuracy = accuracy_score(train_labels, rf.predict(train_features))
      Testing_accuracy = accuracy_score(test_labels, predictions)
      print("Training accuracy:", Training_accuracy)
      print("Testing accuracy:", Testing_accuracy)
      from sklearn.metrics import precision score, recall score
      precision_score = precision_score(test_labels, predictions)
      recall_score = recall_score(test_labels, predictions)
      print("Precision Score:", precision_score)
      print("Recall Score:", recall_score)
      The Auc Value: 0.8553224235195631
      The confusion Matrix:
       [[1550 636]
       [ 40 207]]
      F1 score: 0.3798165137614679
      Training accuracy: 0.7442939744370055
      Testing accuracy: 0.7221537196876284
      Precision Score: 0.24555160142348753
      Recall Score: 0.8380566801619433
[393]: # Getting numerical feature importances
      importances = list(rf.feature_importances_)
       # List of tuples with variable and importance
      feature_importances = [(feature, round(importance, 2)) for feature, importance_
       →in zip(df_list, importances)]
```

```
# Sorting the feature importances by most important first
       feature_importances = sorted(feature_importances, key = lambda x: x[1], reverse_
        →= True)
       # Printing out the feature and it's importances
       [print('Variable: {:20} Importance: {}'.format(*pair)) for pair in_
        →feature importances]
      Variable: n vehicles
                                      Importance: 0.3
      Variable: M
                                      Importance: 0.11
      Variable: in_initial_launch_location Importance: 0.08
      Variable: desktop
                                      Importance: 0.08
      Variable: laptop
                                      Importance: 0.08
      Variable: other
                                      Importance: 0.08
      Variable: F
                                      Importance: 0.07
      Variable: cost_of_ad
                                      Importance: 0.05
      Variable: n_drivers
                                      Importance: 0.05
      Variable: Android
                                      Importance: 0.04
      Variable: age
                                      Importance: 0.02
      Variable: prior_ins_tenure
                                      Importance: 0.02
      Variable: income
                                      Importance: 0.01
      Variable: iPhone
                                      Importance: 0.01
[393]: [None,
       None,
        None,
        None,
        None,
        None,
        None.
        None.
       None,
       None.
       None,
        None,
        None,
        None]
[394]: #Plotting the feature importance in a much more visual way
       import matplotlib.pyplot as plt
       x_values = list(range(len(importances)))
       # Make a bar chart
       plt.bar(x_values, importances, orientation = 'vertical', color = 'r', edgecolor⊔
        \rightarrow= 'k', linewidth = 1.2)
       # Tick labels for x axis
```

```
plt.xticks(x_values, df_list, rotation='vertical')
# Axis labels and title
plt.ylabel('Importance'); plt.xlabel('Variable'); plt.title('Variable_
→Importances');
```



```
[395]: #Importing the Test Data from the local machine

import pandas as pd
import numpy as np
import seaborn as sns #visualisation
import matplotlib.pyplot as plt #visualisation
%matplotlib inline
sns.set(color_codes=True)
df_test = pd.read_csv('/Users/harshith/Downloads/data/Test.csv')
df_test.head(5)
```

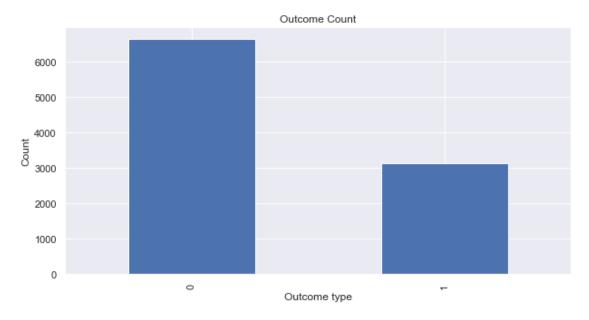
```
[395]:
          age cost_of_ad device_type gender
                                              in_initial_launch_location
                                                                           income \
                 0.005134
                               Android
                                                                              40376
       0
           34
                                            F
                                                                             84511
       1
           53
                 0.005223
                               desktop
                                            F
                                                                          1
       2
           46
                 0.004939
                                laptop
                                            F
                                                                         0
                                                                             79322
                                            F
                                                                             63295
       3
           36
                 0.004924
                               Android
                                                                         0
       4
           28
                 0.005146
                                 other
                                            F
                                                                             36170
          n_drivers n_vehicles prior_ins_tenure
       0
                  1
                               3
                                                 7
                  1
                                                11
       1
                               1
       2
                  1
                               1
                                                 4
       3
                  1
                               2
                                                 0
       4
                  1
                               3
                                                 3
[398]: #Dropping the NA values from the test data file
       print(df_test.isnull().sum())
                                       0
      age
      cost_of_ad
                                        0
                                        0
      device_type
                                     249
      gender
      in_initial_launch_location
                                       0
      income
                                        0
                                        0
      n_drivers
      n vehicles
                                        0
      prior_ins_tenure
                                        0
      dtype: int64
[400]: df_test = df_test.dropna()
[401]: #One hot encoding the Test Data's Categorical Values
       # One hot encoding of device type
       one_hot = pd.get_dummies(df_test['device_type'])
       df_test = df_test.drop('device_type',axis = 1)
       df_test = df_test.join(one_hot)
       # One hot encoding of gender
       one_hot = pd.get_dummies(df_test['gender'])
       df_test = df_test.drop('gender',axis = 1)
       df_test = df_test.join(one_hot)
[402]: df_test = np.array(df_test)
[403]: #Making the predictions on the Test Data
```

```
predictions = rf.predict(df_test)
[404]: #Displaying the Results and the shape
       predictions
[404]: array([0, 1, 0, ..., 0, 0, 0])
[405]: predictions.shape
[405]: (9751,)
[406]: #Converting the predictions to a data frame so that it can be used for future.
       \rightarrowpurposes
       import pandas as pd
       predictions = pd.DataFrame(predictions)
[407]: #Printing the first 5 predictions of the Test Data
       print(predictions.head(5))
         0
      0
        0
      1 1
      2 0
      3 0
      4 0
[408]: | #Optional: Saving the predictions to a CVS file into our local machine
       predictions.to_csv('/Users/harshith/Downloads/data/predictions.csv', u
        →index=False)
[409]: #Optional: Reading the CSV file of predictions
       import pandas as pd
       import numpy as np
       import seaborn as sns #visualisation
       import matplotlib.pyplot as plt #visualisation
       %matplotlib inline
       sns.set(color_codes=True)
       df = pd.read_csv('/Users/harshith/Downloads/data/predictions.csv', 
       →names=['Outcome'])
       df.head(5)
[409]:
          Outcome
       0
                0
       1
                0
```

```
2 1
3 0
4 0
```

```
[410]: # Optional: Plotting a Histogram for getting an understanding of the Outcome distribution

df.Outcome.value_counts().nlargest(40).plot(kind='bar', figsize=(10,5))
plt.title('Outcome Count')
plt.ylabel('Count')
plt.xlabel('Outcome type');
```



```
[411]: #Optional: Calculating the percentage of Outcome Classes

count_no_outcome = len(df[df['Outcome']==0])
count_outcome = len(df[df['Outcome']==1])
pct_of_no_outcome = count_no_outcome/(count_no_outcome+count_outcome)
print("percentage of no outcome is", pct_of_no_outcome*100)
pct_of_outcome = count_outcome/(count_no_outcome+count_outcome)
print("percentage of outcome", pct_of_outcome*100)
```

percentage of no outcome is 67.95529122231338 percentage of outcome 32.04470877768662

```
[412]: #Lastly, printing the first 5 predictions
print(predictions.head(5))
```

```
0
0 0 0
1 1
2 0
3 0
4 0
[413]: #Optional: Printing the last 5 predictions
print(predictions.tail(5))

0
9746 0
9747 0
9748 0
9749 0
9750 0
```