Meaghan Jones

CONTACT

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SKILLS

CANDIDATE SCREENING
TRAINING/DEVELOPING
SALES FORECASTING
PROJECT MANAGEMENT
LEADRSHIP
ORGANIZATION
CUSTOMER SERVICE
STRONG COMMUNICATION

ACHIEVEMENTS

SUCCESSFULLY BOOSTING SALES
BY 21% BY ACTIVELY USING
PRODUCT KNOWLEDGE

MANAGING THE TOP SELLING LOCATION WITH THE HIGHEST VOLUME PROFIT

WORK EXPERIENCE

PHOTOGRAPHER | FEB 2019 - PRESENT

- Conducted, planned and directed all photoshoots in a professional manner
- Consult with clients based on individuals preferences
- Building and maintaining authentic relationships with clients
- Taking high quality portraits of couples, children or products
- Knowledge of Photoshop, Lightroom, photo retouching, color correction and photo manipulation

ASSISTANT MANAGER BATH & BODY WORKS | JAN 2020 - NOV 2020

- Proficient in overseeing store operations and achieving set goals
- Recruiting, training, developing and overseeing sales associates to company standards
- Developing and implementing strategies to improve growth in sales and customer satisfaction
- Optimizing resources to ensure a steady flow of business to maximize daily sales

SELLING MANAGER AMERICAN EAGLE | 2018 - 2020

- Establishing and maintaining effective communication amongst entire team
- Maintaining a strong selling culture to ensure customer rapport
- Implementing selling techniques to drive business and increase revenue
- Coaching and educating associates on product knowledge to achieve high performance selling

ASSISTANT OPERATIONS MANAGER ULTA | 2016 - 2018

- Leading a high performance operation team
- Strong time management skills with strong prioritizing abilities
- Responsible for inventory-related processes,
 merchandise resets, visual ad sets and pricing compliance
- Monitor daily activities to maximize efficiency, productivity and profits

EDUCATION
NAVARRE HIGH SCHOOL
2009-2013