Investments



- This class is about how to make investment decisions.
  - → Suppose that you recently inherited \$ 1,000,000.
  - → After going on a (mild) spending spree, you decide to save \$800,000.
  - A friend (Susan) approaches you with her investment strategy, which she claims has been making money since she was in college.
  - → Would you invest your money with Susan?
- What factors play a role in your decision?



- 1. How much money has Susan made on average?
- 2. Did she consistently make money? How often did she lose?
- 3. When did Susan tend to lose money?
- 4. How easy is it to liquidate the investment?
- 5. How well do you trust Susan? Do you know her strategy?
- 6. Will she charge you fees?

What other options do you have? How does her strategy compare to those options?

We need a way to compare apples and oranges.



- What if you had multiple investment options? In addition to investing with Susan,
  - → you can keep your money in a savings account.
  - $\hookrightarrow$  you can invest through mutual funds.
  - → you can buy ETFs.
- Which one(s) should you pick?
- The right choice will depend on the context



- Would the decision be affected if you were an asset manager,
  - $\hookrightarrow$  for a university endowment?
  - → for a major pension fund?
  - → for a major hedge fund?
- What if you were a company CFO,
  - $\hookrightarrow$  of a major airline?
  - $\hookrightarrow$  of a major oil company?
- An individual
  - → about to retire
  - → at the beginning of her career?



One should always divide his wealth into three parts: a third in land, a third in merchandise, and a third ready to hand.

Rabbi Issac bar Aha, 4 century AD.



# Quantitative versus qualitative answers

- Ultimately, the decision of how much to invest is a quantitative decision
- First, we need a common language, or a way to compare apples and oranges:
  - → Stocks are riskier than bonds; but how much riskier?
- Second, we need to know *how much to invest* in each asset.
- Nevertheless, numbers can also be very dangerous. We need to often take a step back and remind ourselves what the assumptions are behind the answer that we got.



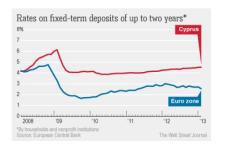
#### This class

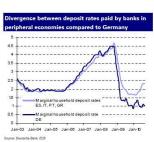
- This class will will help you think about investment decisions in a systematic way.
- The aim is to provide
  - $\hookrightarrow$  a general framework to think about the previous issues.
  - → the necessary tools to implement this framework in practice.
- In the process, we will talk about some high level concepts:
  - Market efficiency
  - 2. Equilibrium Pricing
  - Absence of Arbitrage
- ...but only to the extent that they affect our optimal decisions.



## This class, the short version

There is a tradeoff between risk and reward





■ The rest of the class is going to be about characterizing the tradeoff more explicitly, and defining risk and reward



#### Who is this course for?

- This class will be particularly helpful for students who wish to work in the investment industry
  - 1. Sales and Trading
  - 2. Equity Research
  - 3. Investment Management
  - ...but all students will benefit.
- I expect you to be familiar with
  - 1. Statistics DECS-433 and DECS-434.
  - 2. Finance I (FINC-430-0) and Finance II (FINC-441-0)
- This class is about concepts not mathematical formulas, however we need the formulas to understand the concepts.



## Mechanics: Who am I?

Office: Jacobs 433

Email: d-papanikolaou@kellogg.northwestern.edu

- I graduated from MIT in 2007 with a PhD in Financial Economics.
- My research focuses on the areas of Asset Pricing and Macroeconomics.
- I will (subtly) insert some of my research into the class material.



## Mechanics: Teaching Assistants

Hao Sun hao.sun@kellogg.northwestern.edu
Binying Liu b-liu@kellogg.northwestern.edu

Review Sessions: TBA

- Your TAs are your first point of contact.
- Naveen will run review sessions every week.



## Mechanics: Course Materials

- What you need
  - Lecture Notes
  - Course Packet
  - 3. Case Studies and Homework Assignments
  - 4. Textbook: Bodie, Kane and Marcus "Investments"
- You are responsible for printing the lecture notes and bringing them to class.



## Mechanics: Case studies

- There will be a case almost every week.
- I expect you to
  - → Read the case before class.
  - Answer a set of questions about the case as part of your homework assignment.
  - $\hookrightarrow$  Be prepared to discuss it at the beginning of the next class.



## Mechanics: Homework

- There will be a homework every week.
- You can do the homework in groups.
  - $\hookrightarrow$  Maximum group size is **three**.
- Homework is due at the beginning of each week.
- You can submit your homework
  - → via the submit homework link on Blackboard
- Late homework is not accepted under **any** circumstances.



# Mechanics: Grading

■ The course grade is based on the formula:

$$X_H + X_C + \max[0.3 \cdot X_M + 0.3 \cdot X_F, 0.6 \cdot X_F]$$

where

 $X_H$  = Homework (20 pts)

 $X_C$  = Class Discussion (20 pts)

 $X_M$  = Midterm (100 pts)

 $X_F$  = Final (100 pts)

