

## Books-Journals-Databases

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## LIST

## **MANAGEMENT**

| Code | Auther     | Title   | Year | Price l     | Pak Price |
|------|------------|---|------|-------------|-----------|
| W001 | SIMMETT    | AUDITING AND ASSURANCE SERVIES IN AUSTRALIA + CD 3/E                                | 2009 | US\$ 75.95  | 9536.28   |
| W002 | BELCH      | ADVERTISING AND PROMOTION AN INTEGRATED MARKETING COMMUNICATIONS PERSPECTIVE 6/E    | 2008 | US\$ 149.95 | 18827.72  |
| W003 | CHIN       | AGILE PROJECT MANAGEMENT HOW TO SUCCEED IN THE FACE OF CHANGING PROJECT REQUIRMENTS | 2008 | US\$ 32.95  | 4137.20   |
| W004 | LOCKER     | BUSINESS COMMUNICATION BUILDING CRITICAL SKILLS                                     | 2001 | US\$ 75.50  | 9479.78   |
| W070 | BOVEE      | BUSINESS COMMUNICATION TODAY PB   | 2009 | IRS 535.00  | 1043.25   |
| W005 | GUFFEY     | BUSINESS COMMUNICATION: PROCESS AND PRODUCT 6/E (HB)                                | 2008 | US\$ 85.95  | 10791.88  |
| W006 | ADAMS      | BUSINESS COMMUNICATIONS (PB)  | 2008 | US\$ 89.95  | 11186.18  |
| W007 | STALLINGS  | BUSINESS DATA COMMUNICATIONS 4/E  | 2001 | US\$ 79.95  | 9942.58   |
| W008 | WAKELEY    | BUSINESS ECONOMICS A CONTEMPORARY APPROACH  | 2005 | US\$ 89.95  | 11186.18  |
| W009 | RICHARDSON | BUSINESS ETHICS 09/10 (PB)  | 2010 | US\$ 70.00  | 8705.20   |
| W010 | PEIRSON    | BUSINESS FINANCE 8/E  | 2005 | US\$ 57.99  | 7211.64   |
| W011 | GELINAS    | BUSINESS PROCESSES & INFORMSTION TECHNOLOGY HB                                      | 2004 | US\$ 99.95  | 12429.78  |
| W012 | COOPER     | BUSINESS RESEARCH METHODS 9/E +CD (PB)  | 2006 | US\$ 65.00  | 8083.40   |
| W071 | ScHIFFMAN  | CONSUMER BEHAVIOR PB  | 2009 | IRS 375.00  | 731.25    |
| W013 | BLACKWELL  | CONSUMER BEHAVIOUR AN ASIA PACIFIC APPROACH PB                                      | 2007 | US\$ 149.95 | 18827.72  |
| W014 | DESJARDINS | CONTEMPORARY ISSUES IN BUSINESS ETHICS 5/E  | 2005 | US\$ 79.50  | 9982.02   |
| W015 | WADDELL    | CONTEMPORARY MANAGEMENT +CD (PB)  | 2009 | US\$ 75.00  | 9417.00   |
| W016 | BOONE      | CONTEMPORARY MARKETING (HB) 14/E  | 2010 | US\$ 69.95  | 8782.92   |
| W017 | EHRHARDT   | CORPORATE FINANCE:A FOCUSED APPROACH (HB) 3/E                                       | 2009 | US\$ 149.95 | 18827.72  |
| W018 | THOMPSON   | CRAFTING AND EXECUTING STRATEGY TEXT AND READINGS 17/E (PB)                         | 2010 | US\$ 65.00  | 8161.40   |
| W019 | GARTNER    | CREATING THE ENTERPRISE (PB)  | 2009 | US\$ 59.95  | 7527.32   |
| W020 | ACHUA      | EFFECTIVE LEADERSHIP 4/E (PB)   | 2007 | US\$ 60.99  | 7657.90   |
| W021 | SCHNEIDER  | ELECTRONIC COMMERCE 8/E (PB)  | 2009 | US\$ 155.50 | 19524.58  |
| W072 | JAIN       | ENCYLOPEDIA OF CUSTOMER RELATIONSHIP MANAGEMENT                                     | 2008 | IRS 1195.00 | 2330.25   |
| W022 | HEISINGER  | ESSENTIALS OF MANAGERIAL ACCOUNTING   | 2010 | US\$ 54.00  | 6780.24   |
| W023 | PERREAULT  | ESSENTIALS OF MARKETING A GLOBAL-MANAGERIAL APPROACH PB +CD                         | 2000 | US\$ 55.00  | 6905.80   |
| W024 | HAWAWINI   | FINANCE FOR EXECUTIVES MANAGING FOR VALUE CDEATION 3/E                              | 2007 | US\$ 65.95  | 8280.68   |
| W025 | NORTON     | FINANCIAL ACCOUNTING THE IMPACT ON DECISION MAKERS 6/E (HB)                         | 2009 | US\$ 195.95 | 24603.48  |
| W026 | BRIGHAM    | FINANCIAL MANAGEMENT THEORY & PRACTICE 12/E   | 2008 | US\$ 79.95  | 10038.52  |
| W027 | PRIDE      | FOUNDATIONS OF MARKETING 3/E  | 2009 | US\$ 83.95  | 10540.76  |
| W028 | PENG       | GLOBAL BUSINESS   | 2010 | US\$ 85.95  | 10791.88  |

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|------|-------------|--|------|-------------|-----------|
| W029 | WILSON      | GLOBAL ISSUES FOR ACCOUNTING   | 2009 | US\$ 59.95  | 7527.32   |
| W030 | LUSSIER     | HUMAN RELATION IN ORGANIZATIONS APPLICATIONS<br>AND SKILL BUILDING PB          | 1999 | US\$ 79.95  | 10038.52  |
| W031 | BERNARDIN   | HUMAN RESOURCE MANAGEMENT AN EXPERIENTIAL APPROACH PB                          | 2003 | US\$ 65.00  | 8161.40   |
| W032 | PRICE       | HUMAN RESOURCE MANAGEMENT IN A BUSINESS CONTEXT PB                             | 2007 | US\$ 65.95  | 8280.68   |
| W073 | DESSLER     | HUMAN RESOURCE MANAGEMENT PB   | 2009 | IRS 650.00  | 1267.50   |
| W033 | NIKOLAI     | INTERMEDIATE ACCOUNTING HB   | 2010 | US\$ 155.50 | 19524.58  |
| W034 | MURPHY      | INTERNATIONAL PROJECT MANAGEMENT HB  | 2005 | US\$ 49.95  | 6271.72   |
| W035 | KELLY       | INTRNATIONAL BUSINESS AND MANAGEMENT PB  | 2009 | US\$ 79.95  | 10038.52  |
| W036 | SMART       | INTRODUCTION TO FINANCIAL MANAGEMENT PB  | 2009 | US\$ 49.95  | 6271.72   |
| W037 | PAUL        | INTRODUCTION TO INFORMATION SYSTEMS IS 100                                     | 2003 | US\$ 60.00  | 7533.60   |
| W038 | BARTOL      | MANAGEMENT A PACIFIC RIM FOCUS 5/E (PB)  | 2008 | US\$ 39.95  | 5016.12   |
| W074 | ATKINSON    | MANAGEMENT ACCOUNTING PB   | 2009 | IRS 750.00  | 1462.50   |
| W039 | O,MAHONEY   | MANAGEMENT CONSULTANCY (PB)  | 2010 | US\$ 40.00  | 5022.40   |
| W040 | DAFT        | MANAGEMENT HB  | 2005 | US\$ 59.95  | 7527.32   |
| W041 | HANSEN      | MANAGERIAL ACCOUNTING PB   | 2007 | US\$ 89.95  | 11294.12  |
| W042 | SAKS        | MANAGING PERFORMANCE THROUGHT TRAINING AND DEVELOPMENT 5/E                     | 2010 | US\$ 35.00  | 4394.60   |
| W043 | ROE         | MARKET RESEARCH IN ACTION PB   | 2004 | US\$ 29.95  | 3760.52   |
| W044 | KENNEDY     | MARKETING A STRATEGIC APPROACH +2CD  | 2000 | US\$ 89.95  | 11294.12  |
| W075 | KOTLER      | MARKETING IN THE PUBLIC SECTOR A ROADMAP FOR IMPROVED PERFORAMANCE HB          | 2007 | IRS 499.00  | 973.05    |
| W045 | PETER       | MARKETING MANAGEMENT KNOWLEDGE AND SKILL HB                                    | 2004 | US\$ 45.00  | 5650.20   |
| W076 | KOTLER      | MARKETING MANAGRMENT A SOUTH ASIAN PERSPECTIVE                                 | 2009 | IRS 699.00  | 1363.05   |
| W077 | MALHOTRA    | MARKETING RESEARCH AN APPLIED ORIENTATION PB                                   | 2010 | IRS 550.00  | 1072.50   |
| W046 | LAMB        | MARKETING TAKES YOU THERE PB   | 2008 | US\$ 50.00  | 6278.00   |
| W047 | CZINKOTA    | MASTERING GLOBAL MARKETS STRATEGIES FOR TODAY'S TRADE GLOBALIST HB             | 2004 | US\$ 49.95  | 6271.72   |
| W048 | KREITNER    | ORGANIZATIONAL BEHAVIOR HB   | 2007 | US\$ 40.00  | 5022.40   |
| W049 | KREITNER    | ORGANIZATIONAL BEHAVIOR PB   | 2008 | US\$ 40.00  | 5022.40   |
| W050 | VECCHIO     | ORGANIZATIONAL BEHAVIOR CORE CONCEPTS PB                                       | 2003 | US\$ 45.00  | 5650.20   |
| W051 | NELSON      | ORGANIZATIONAL BEHAVIOR FOUNDATIONS, REALITIES & CHALLENGES HB                 | 2006 | US\$ 69.95  | 8782.92   |
| W078 | ROBBINS     | ORGANIZATIONAL BEHAVIOR PB   | 2009 | IRS 595.00  | 1160.25   |
| W052 | BLYTHE      | PRINCIPLES AND PRACTICE OF MARKETING PB  | 2009 | US\$ 65.00  | 8161.40   |
| W053 | STAIR       | PRINCIPLES OF INFORMATION SYSTEMS PB   | 2011 | US\$ 60.00  | 7533.60   |
| W079 | WAGNER      | PRINCIPLES OF OPERATIONS RESEARCH WITH APPLICATIONS TO MANAGERIAL DECISIONS PB |      | IRS 425.00  | 828.75    |
| W054 | RADNOTI     | PROFIT STRATEGIES FOR AIR TRANSPORTATION HB                                    | 2002 | US\$ 40.00  | 5022.40   |
| W056 | MEREDITH    | PROJECT MANAGEMENT A MNAGERIAL APPROACH +CD HB                                 | 2003 | US\$ 60.00  | 7533.60   |
| W055 | GESCHWENDER | REAL ESTATE PRINCIPLES & PRACTICES PB  | 2004 | US\$ 54.95  | 6899.52   |

NOTE: Conversiom Rate are Change Everey Three mounth