# PROJECT REPORT TEMPLATE

#### INTRODUCTION

#### 1.1 Overview

This project is unveiling market insights is to analysis what is the need of marketing the product in wholesale, the goods of marketing company and how it uses in the public review. Marketing is defined as "putting the right product in the right place, at the right place, at the right time". The marketer works a lot of hard work to sale the product and needs to go into setting the simple definition up.

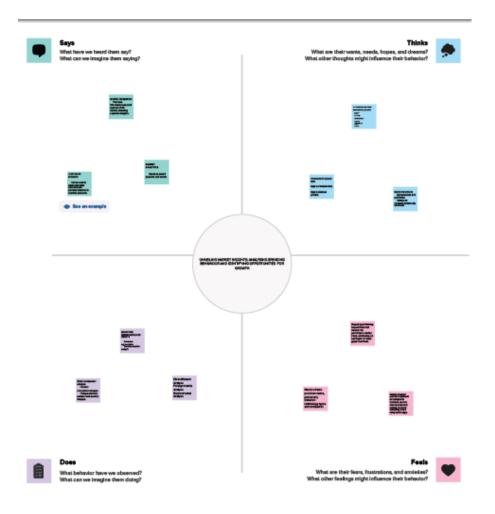
Marketing is an organizational function and as set of processes for creating a communicating, and delivering value to customers ad for managing customer relationships in ways that benefit the organization and its stakeholders.

### **1.2 PURPOSE**

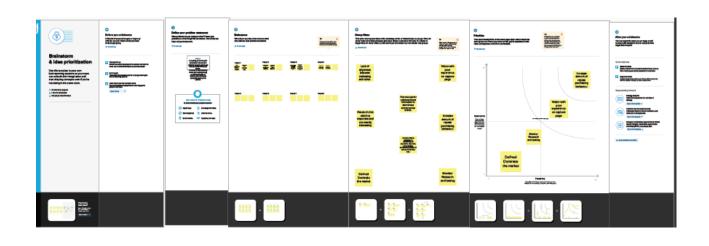
Behaviour of customer to spend available money, money from debit card and credit card to satisfy their needs or wants. No customers has a stable and fixed spending behaviour.

People's spending behaviour varies and differs according to people's race, religion, family background, ethnicity and where they live.

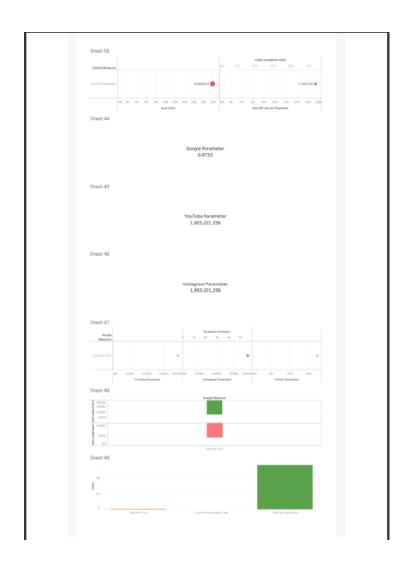
## **EMPATHY**



## **BRAINSTORMING**



# **RESULT**



### **ADVANTAGES:**

- 1) Marketing a product with your target audience's needs and wants while also profiting.
- 2) Promotes your business to a target audience.
- 3) Helps to understand your customers review of the brand.

#### **DISADVANTAGES:**

- 1) Time and Effort may not yield a return of the products.
- 2) It's difficult to accurately assess the cost benefit of a marketing.
- Marketing can be expensive and drain profits, especially for smaller businesses.

#### **APPLICATIONS**

- a) Growing your sales
- b) Audience marketing benefits
- c) Using and managing product

#### **CONCLUSION**

I conclude, that understanding consumer behaviour us vital to any successful marketing strategy.

By analysing the factors that influence consumer behaviour, businesses can develop effective marketing campaigns that cater to the needs and wants of their target audience.

#### **FUTURE SCOPE**

The future scope of marketing is increasing exponentially. It involves researching searching, planning and coordinating. The growth of digital technologies and the internet boom have positively impacted marketing scope.

#### APPENDIX

https://public.tableau.com/views/Lovelytics-InstantAnalytics\_16960503948870/Story2?:language=en-US&:display\_count=n&:origin=viz\_share\_link