

# King County House Sales

Dependencies on Price

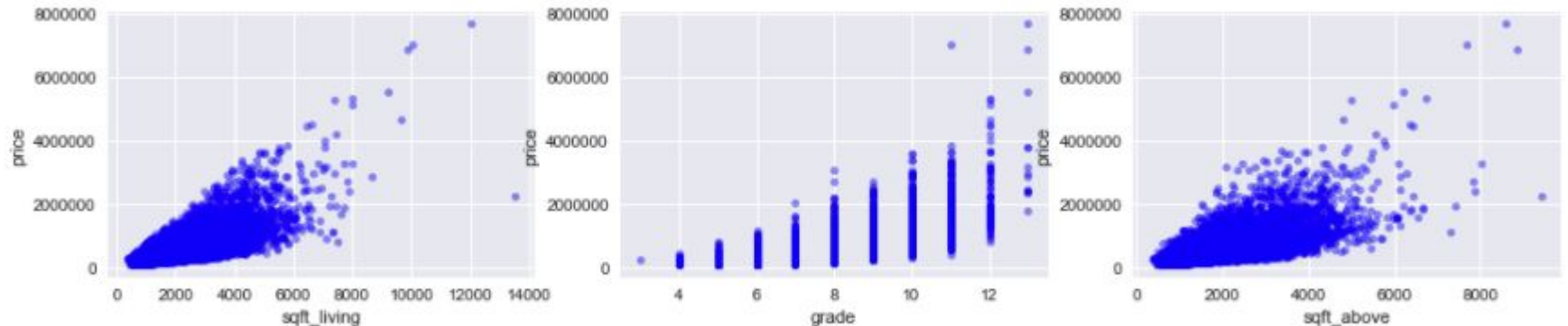


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- Correlation and OLS
- Connection between location and price
- Difference between houses with and without basement

# Identify house features that affect the price variable

- sqft\_living: Square footage of the apartments interior space
- grade: An index from 3 to 13, where 3-6 falls short of building construction and design, 7 has an average level of construction and design, and 11-13 have a high quality level of construction and design
- sqft\_above: The square footage of the interior housing space that is above ground level



# Correlation and ordinary least square

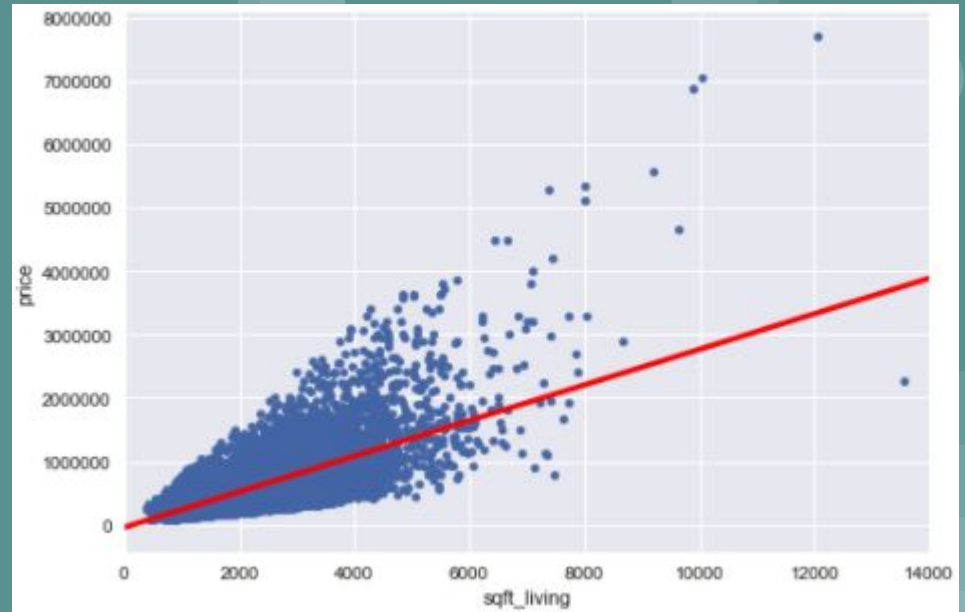
Correlation coefficient:

price | sqft\_living: 0,70

price | sqft\_above: 0,61

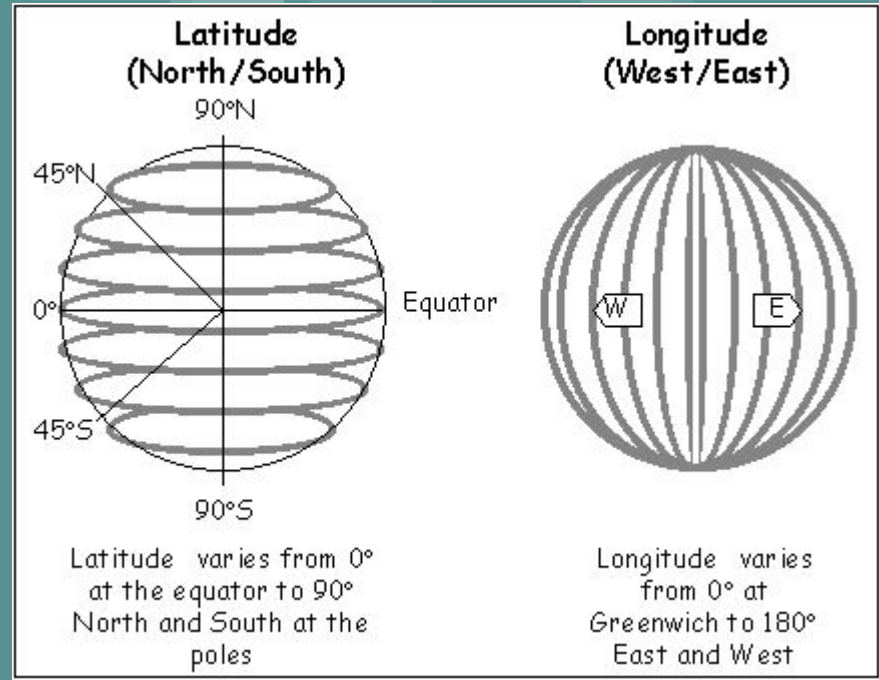
price | grade: 0,67

$\text{sqft\_living} = \text{sqft\_above} + \text{sqft\_basement}$



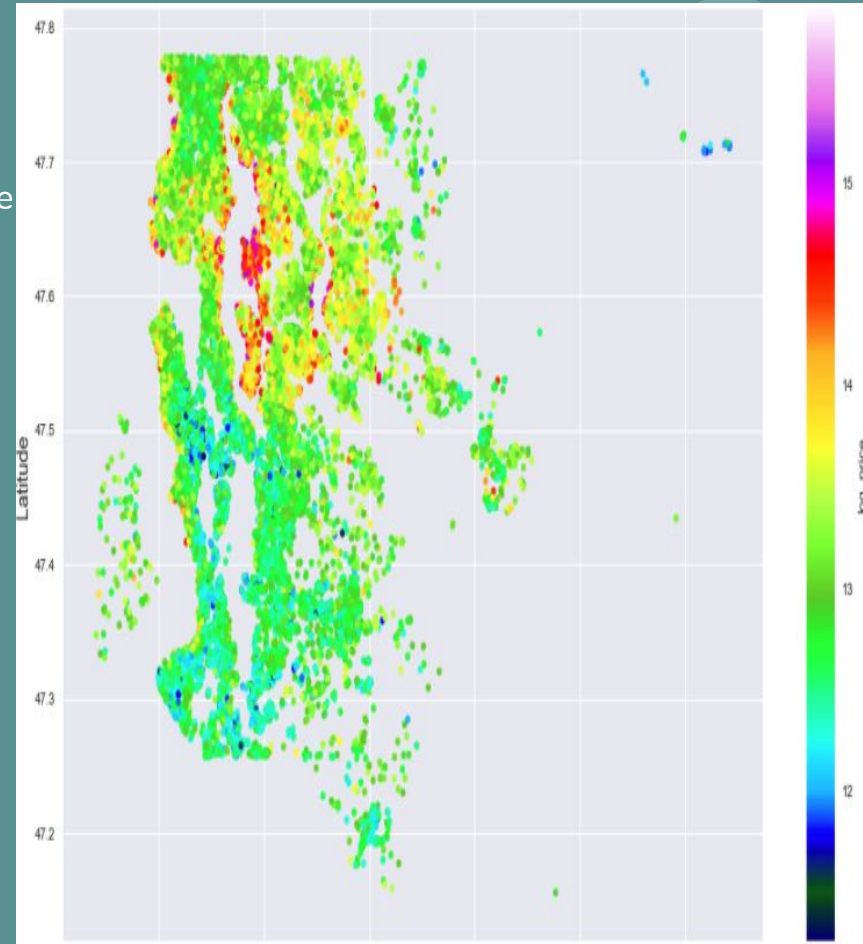
# Do have longitude and latitude impact on price?

- Location is everything in house sales
- Latitude direction north and south
- Longitude direction west and east



# Yes they have!

- Connection between latitude, longitude and price
- Scatter plot for visualization
- This shows how location in King County is reflected in price
- Houses in northeastern tend to have a higher price
- Latitude has a stronger impact than longitude





# House with basement or without?

Mean price of a house with basement:

623.046,88 \$

Mean price of a house without basement:

488.471,70 \$

Median price of a house with basement:

515.000,00 \$

Median price of a house without basement:

415.000,00 \$

there is a difference of about 100.000 \$



# Recommendation for home sellers and/or buyers

For investors: Look for cheap houses in northeast King County with need of renovation and renovate them to sell them with a profit

For Family: Look around for houses without basements, as they cost \$ 100,000 less on average

For Sellers: It is worth renovating your home before you sell it, if the home has a low 'grade' value







Thank you for your attention!

## Future Work:

**Feature Engineering:**  
Create or discover more features  
for the price variable

**Predictive Modeling:**  
Put the new features in our multilinear regression  
model

