

### February 2011

#### **The Brazilian Online Audience**



# comScore is a Global Leader in Measuring the Digital World

NASDAQ	SCOR
Clients	1,600+ worldwide
Employees	1,000+
Headquarters	Reston, VA
Global Coverage	170+ countries under measurement; 43 markets reported
<b>Local Presence</b>	30+ locations in 21 countries





# Global Coverage, Local Presence

#### comScore Locations





# comScore Leverages Rich Panel Data to Deliver Unique and Broad Digital Business Analytics

#### 2 Million Person Panel 360° View of Person Behavior



# The Only Global Measurement of Audience and E-commerce



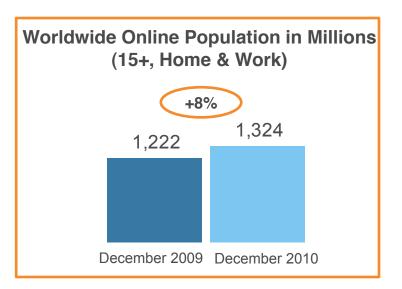


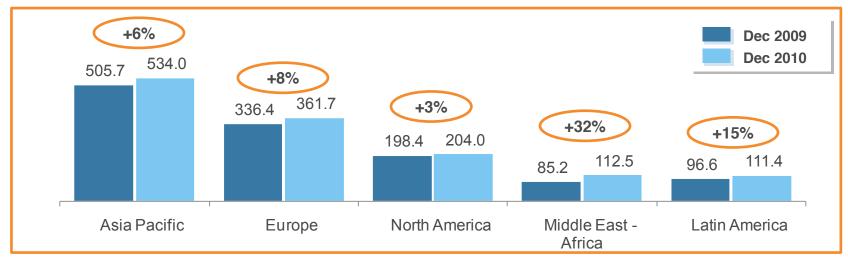
# **The Internet Audience Worldwide**



#### **Latin America Continues Audience Growth**

- Growth is flat in North America, European growth mostly driven by Russia
- Growth in LatAm expected to continue on the back of increased residential broadband penetration region-wide
- Growth in Brazil likely to also continue as more people move from shared-access environment to home & work use

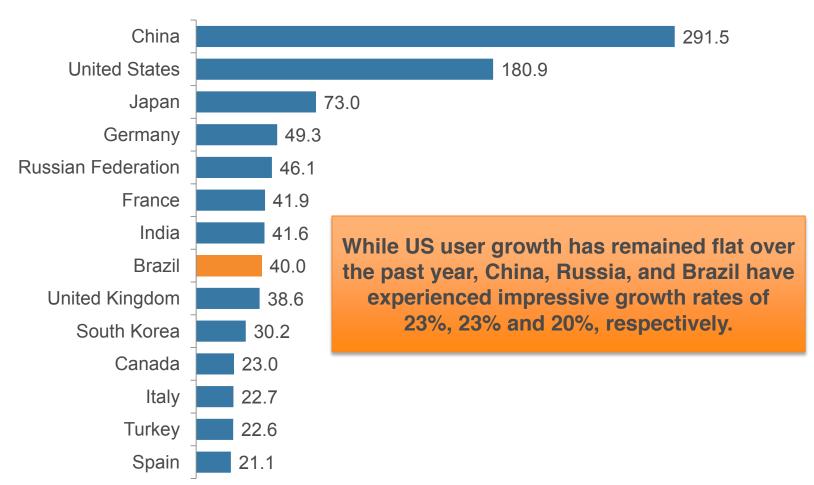






#### **China Surges Past the US**

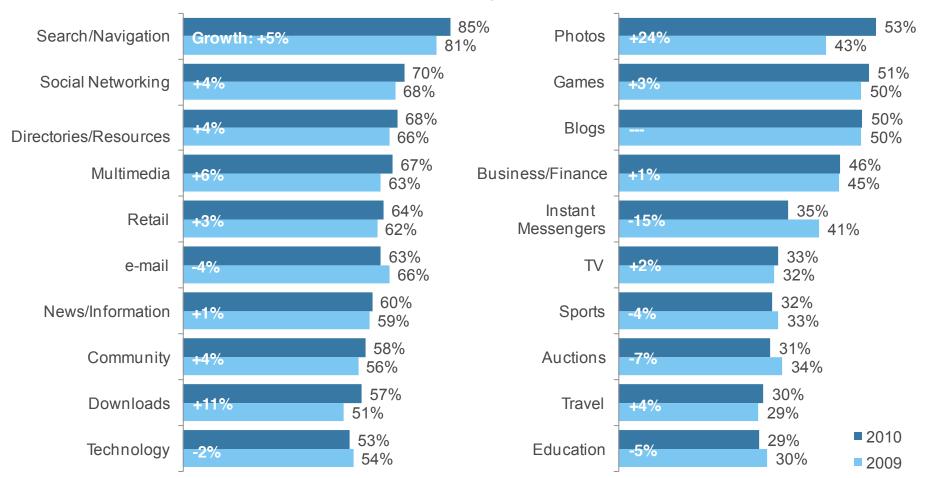
# Internet Users Age 15+ (MM) Online from Work or Home





#### In Terms of Reach Worldwide, the Photos Category is Growing Fastest

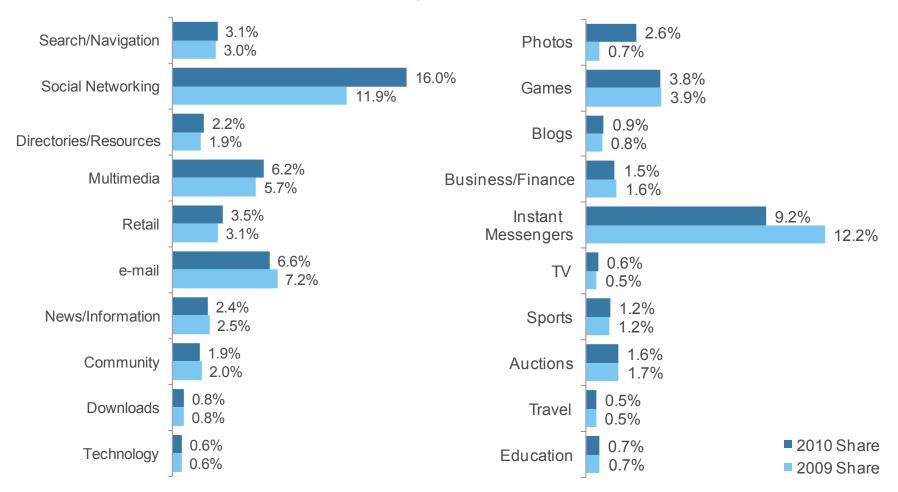
# Key Categories Reach of WW Population, 2009 vs 2010





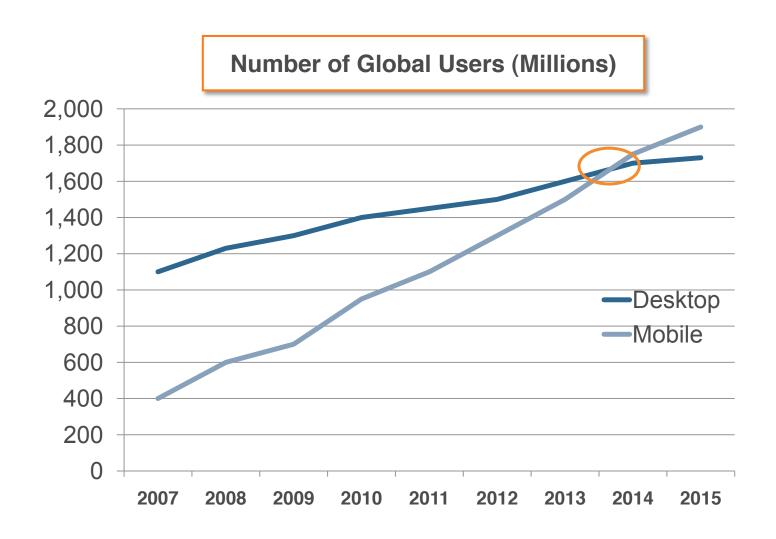
# Social Networking the Biggest Gainer in terms of Share of Time Spent Online. Instant Messengers and Email Lost Share

# Key Categories: Share of Time Spent Online WW Population, 2009 vs 2010





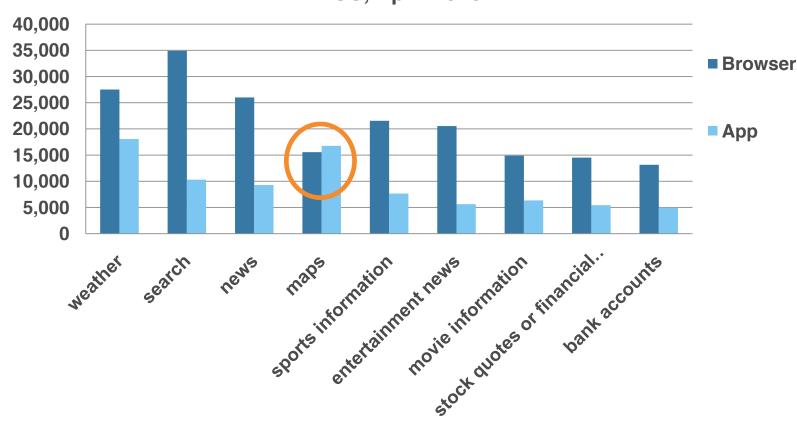
## **Mobile On Track to Eclipse the Desktop**





#### Browsing Audience Larger than App Audience in USA... Mostly





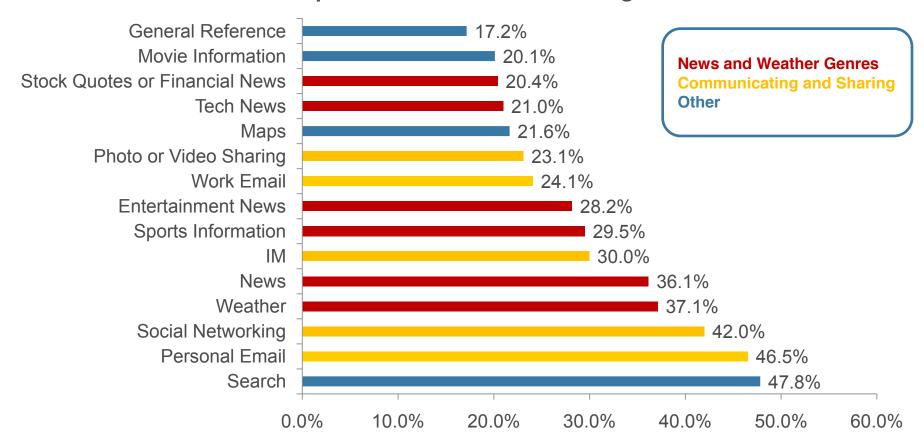


Product: MobiLens

Data: Three month average ending April 2010

#### A Quick Look at the Top Genres for Mobile Browsing in the USA

#### **Top Genres for Mobile Browsing**



Product: MobiLens

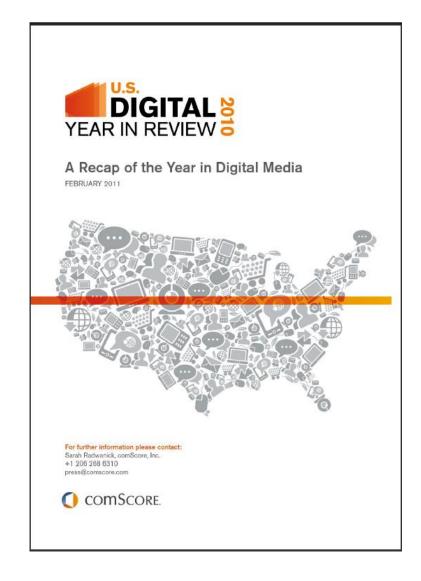
Data: Three month average ending June 2010

Country: US - N=32,009



#### **United States - Digital Year in Review (2010)**

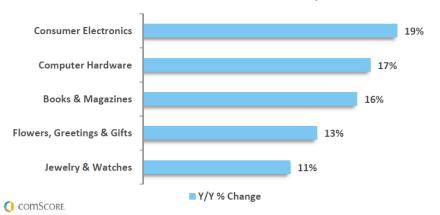
- The heaviest individual online spending day of the year was Cyber Monday (Monday, Nov 29, 2010) at \$1.028 billion.
- First time on record that online retail spending surpassed \$1 billion in a single day.
- Facebook surpassed each of the Top 3 largest web properties in the past year, capturing the #1 ranking for time spent in August 2010.
- Facebook now accounts for 11.1% of time spent online in the U.S., up from 5.5% percent a year ago.
- Major milestones in mobile were crossed during the year as smartphone adoption reached 1 in 4 mobile Americans and 3G penetration crossed the 50 percent threshold, signaling that the mobile industry has reached a point of no return.



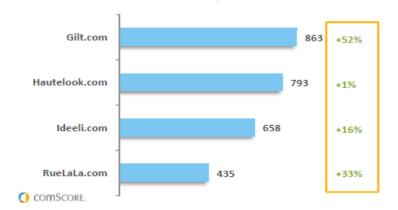


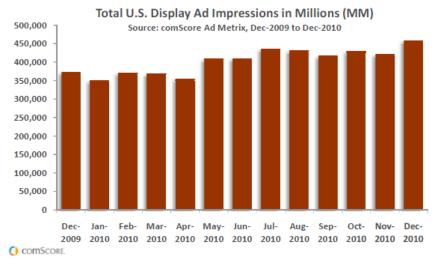
#### A Few Excerpts from US Digital Year in Review (2010)

Top 5 Growing U.S. Retail E-Commerce Categories in 2010
Source: comScore E-Commerce Measurement, 2010 vs. 2009



U.S. Unique Visitors (000) to Leading Flash Sale Sites
Source: comScore Media Metrix, Dec-2010 vs. Dec-2009





Top 10 U.S. Online Retail Spending Days in 2010 in Millions



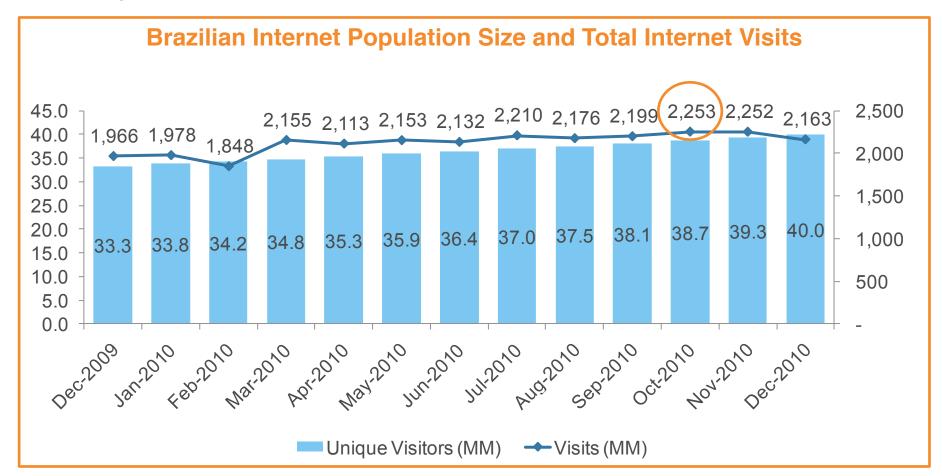


# **The Internet Audience in Brazil**



#### **Brazilian Internet Population Growth & Consumption**

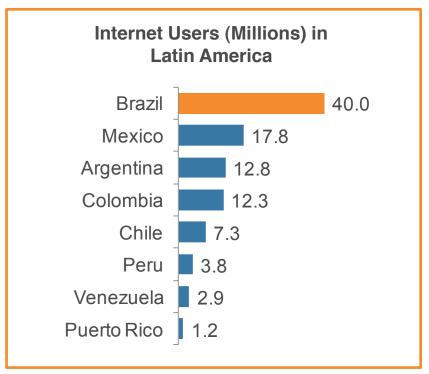
 Total Visits peaked in October for the presidential elections and remained high moving into November





#### The Size and Engagement of the Brazilian Internet Audience

- Brazil has the largest online population in Latin America
  - 45.1 million is currently the comScore estimate of 6+, home & work
  - Extended universe estimate is 77.3 million, larger than the total populations of France and the UK (66 and 62 million, respectively)
- The average Internet user in Brazil clocks 24.3 hours of usage per month

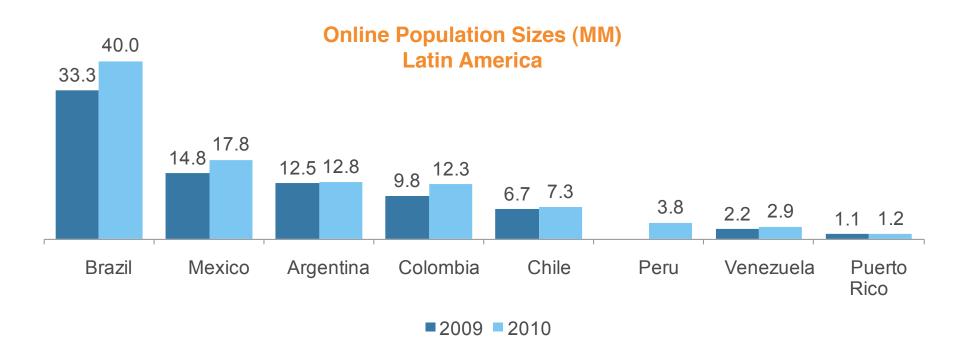






#### Online Audience Sizes in Latin America, 15+ Home & Work

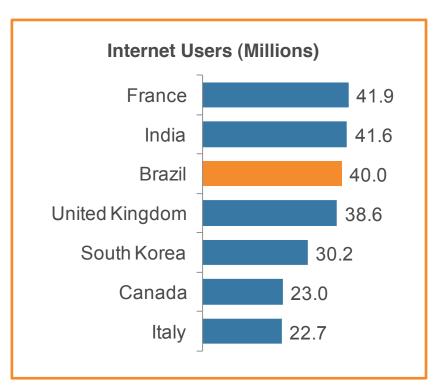
 Brazil continues to show terrific audience growth: 20% from December 2009 to December 2010





#### **Comparing Brazil to Other Countries Outside Latin America**

- The 15+ Home and Work Internet population in Brazil is similar in size to the Internet populations in India and the U.K.
- Internet users in Brazil spend a similar amount of time online as users in France and South Korea but significantly more time than those in India and Italy

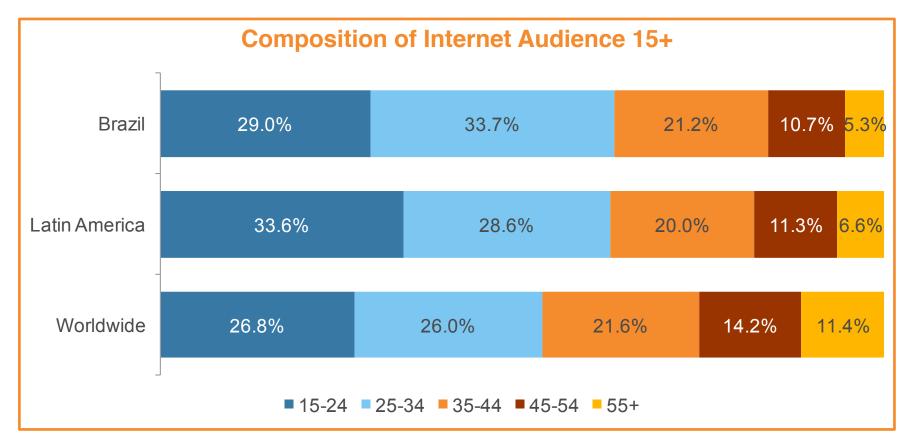






### **Brazilian Online Population Skews Young**

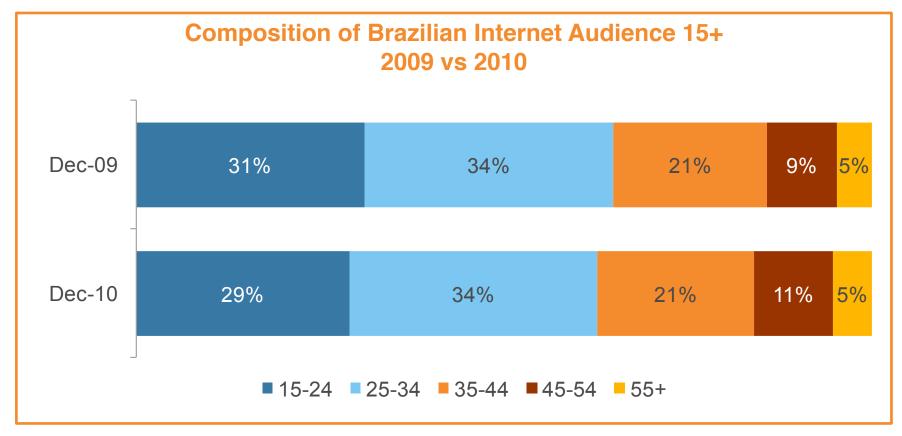
- Internet users in Brazil skew slightly young: 63% of the Internet audience in Brazil is between 15 and 35 years old
- In comparison, only 53% of the global online population is in the same age group





#### However, it is "Less Young" than it was in 2009

- We are seeing a slight shift in the composition of the Brazilian audience: proportionally more users in older age groups
- Typical of a developing Internet market





## **Brazilian Online Audience – A Closer Look at Male & Female**

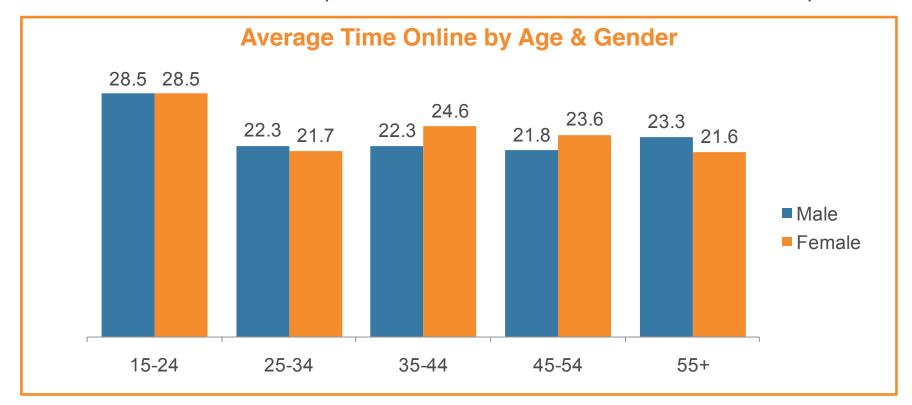
					Total Internet				
Target Audience	Target Audience (000)	% Composition Unique Visitors	Target Audience (000)	% Composition Unique Visitors	Total Pages Viewed (MM)	Average Pages per Visitor	% Composition Pages	% Composition Minutes	Average Visits per Visitor
es - Age									
All Males	22,359	51.1	22,359	51.1	42,732	1,911	50.2	50.3	
Male: 15+	19,767	45.1	19,767	45.1	41,910	2,120	49.2	49.3	
Male: 18+	19,141	43.7	19,141	43.7	40,144	2,097	47.2	47.1	
Male: 25+	14,033	32.0	14,033	32.0	27,970	1,993	32.9	32.7	
Male: 35+	7,290	16.6■	7,290	16.6■	14,429	1,979	17.0 ■	17.0■	
Male: 45+	3,089	7.11	3,089	7.1	6,011	1,946	7.11	7.21	
Male: 6-14	2,592	5.91	2,592	5.91	822	317	1.0	1.0	
Male: 15-24	5,734	13.1■	5,734	13.1 ■	13,940	2,431	16.4■	16.6■	
Males: 25-34	6,743	15.4■	6,743	15.4	13,541	2,008	15.9■	15.7■	
Males: 35-44	4,201	9.6	4,201	9.6∥	8,418	2,004	9.9▮	9.8	
Male: 45-54	2,103	4.8	2,103	4.8	4,075	1,938	4.8	4.8	
Male: 55+	986	2.3	986	2.3	1,936	1,964	2.3	2.4	
ales - Age									
all I Citiales	21 // 32	48 Q	21 / 32	48 Q	42 386	1 077	40.8	49.7	
amala: 15+	21,438	48.9	21,438	48.9	42,386	1,977	49.8	49.7	
	18,941	43.2	18,941	43.2	41,499	2,191	48.8	48.7	
emale: 18+	18,941 18,263	43.2	18,941 18,263	43.2	41,499 39,677	2,191 2,173	48.8	48.7 46.4	
emale: 18+	18,941 18,263 13,449	43.2 41.7 30.7	18,941 18,263 13,449	43.2 41.7 30.7	41,499 39,677 27,855	2,191 2,173 2,071	48.8 46.6 32.7	48.7 46.4 32.4	
emale: 15+ emale: 18+ emale: 25+ emale: 35+	18,941 18,263 13,449 6,988	43.2 41.7 30.7	18,941 18,263 13,449 6,988	43.2 41.7 30.7	41,499 39,677 27,855 14,998	2,191 2,173 2,071 2,146	48.8 46.6 32.7	48.7 46.4 32.4	
emale: 18+ emale: 25+ emale: 35+ emale: 45+	18,941 18,263 13,449 6,988 2,961	43.2 41.7 30.7 16.0	18,941 18,263 13,449 6,988 2,961	43.2 41.7 30.7 16.0	41,499 39,677 27,855 14,998 6,141	2,191 2,173 2,071 2,146 2,074	48.8 46.6 32.7 17.6	48.7 46.4 32.4 17.6	
emale: 18+ emale: 25+ emale: 35+ emale: 45+	18,941 18,263 13,449 6,988	43.2 41.7 30.7	18,941 18,263 13,449 6,988	43.2 41.7 30.7	41,499 39,677 27,855 14,998	2,191 2,173 2,071 2,146	48.8 46.6 32.7	48.7 46.4 32.4	
emale: 18+ emale: 25+ emale: 35+ emale: 45+ emale: 6-14	18,941 18,263 13,449 6,988 2,961	43.2 41.7 30.7 16.0	18,941 18,263 13,449 6,988 2,961	43.2 41.7 30.7 16.0	41,499 39,677 27,855 14,998 6,141	2,191 2,173 2,071 2,146 2,074	48.8 46.6 32.7 17.6	48.7 46.4 32.4 17.6	
emale: 18+ emale: 25+ emale: 35+ emale: 45+ emale: 6-14 emale: 15-24	18,941 18,263 13,449 6,988 2,961 2,497	43.2 41.7 30.7 16.0 6.8 5.7	18,941 18,263 13,449 6,988 2,961 2,497	43.2 41.7 30.7 16.0 6.8 5.7	41,499 39,677 27,855 14,998 6,141 887	2,191 2,173 2,071 2,146 2,074 355	48.8 46.6 32.7 17.6 7.21 1.0	48.7 46.4 32.4 17.6 7.1	
emale: 18+ emale: 25+	18,941 18,263 13,449 6,988 2,961 2,497 5,492	43.2 41.7 30.7 16.0 6.81 5.71 12.5	18,941 18,263 13,449 6,988 2,961 2,497 5,492	43.2 41.7 30.7 16.0 6.81 5.71 12.5	41,499 39,677 27,855 14,998 6,141 887 13,644	2,191 2,173 2,071 2,146 2,074 355 2,484	48.8 46.6 32.7 17.6 7.21 1.0 16.0	48.7 46.4 32.4 17.6 7.1 1.1	
emale: 18+ emale: 25+ emale: 35+ emale: 45+ emale: 6-14 emale: 15-24 emales: 25-34	18,941 18,263 13,449 6,988 2,961 2,497 5,492 6,461	43.2 41.7 30.7 16.0 6.81 5.71 12.5	18,941 18,263 13,449 6,988 2,961 2,497 5,492 6,461	43.2 41.7 30.7 16.0 6.81 5.71 12.5	41,499 39,677 27,855 14,998 6,141 887 13,644	2,191 2,173 2,071 2,146 2,074 355 2,484 1,990	48.8 46.6 32.7 17.6 7.21 1.0 16.0	48.7 46.4 32.4 17.6 7.11 1.1 16.3	



Source: comScore Media Metrix, October 2010

#### **Youngest Users are the Heaviest Users**

- Users 15-24 in Brazil spent the most time online; males and females in that age group spent an equal amount of time online, an average of 28.5 hours in December
- Women 35-44 and 45-54 spent more time online than their male counterparts





## A Look at National & Regional Online Audiences

	Total Internet								
Target Audience	Target Audience (000)	% Composition Unique Visitors	Target Audience (000)	% Composition Unique Visitors	Total Pages Viewed (MM)	Average Pages per Visitor	% Composition Pages	% Composition Minutes	Average Visits per Visitor
ersons - Age									
Persons: 15+	38,708	88.4	38,708	88.4	83,409	2,155	98.0	98.0	58.
Persons: 18+	37,404	85.4	37,404	85.4	79,821	2,134	93.8	93.5	57.
Persons: 25+	27,481	62.7	27,481	62.7	55,825	2,031	65.6	65.0	55.
Persons: 35+	14,278	32.6	14,278	32.6	29,427	2,061	34.6	34.6	57.
Persons: 45+	6,050	13.8	6,050	13.8■	12,153	2,009	14.3	14.3	57.
Persons: 6-14	5,089	11.6	5,089	11.6■	1,710	336	2.0	2.0	10.
Persons: 15-24	11,226	25.6	11,226	25.6	27,584	2,457	32.4	32.9	64.
Persons: 25-34	13,204	30.1	13,204	30.1	26,398	1,999	31.0	30.4	53.
Persons: 35-44	8,228	18.8■	8,228	18.8■	17,274	2,100	20.3■	20.3	57.
Persons: 45-54	4,120	9.4	4,120	9.4	8,405	2,040	9.9	9.81	57.
Persons: 55+	1,930	4.4	1,930	4.4	3,747	1,941	4.4	4.5	56.

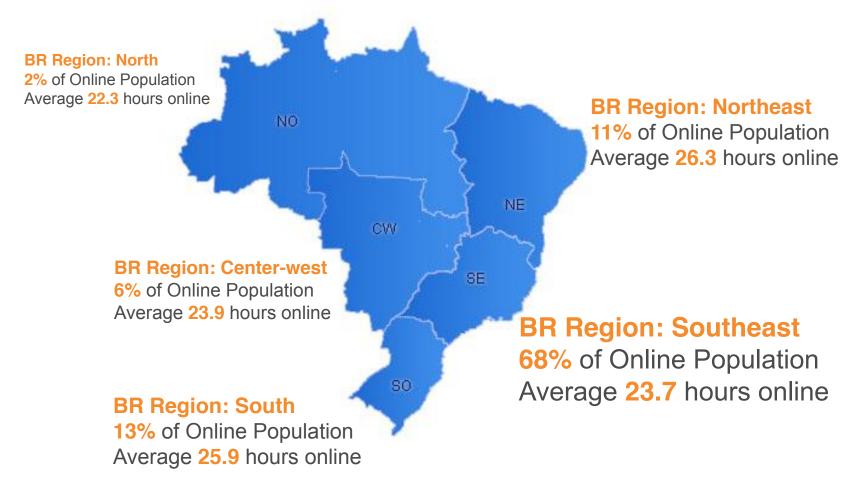
#### Region

Region BR: Center-west	2,654	6.1	2,654	6.1	4,931	1,858	5.81	5.91	52.2
Region BR: North	863	2.0	863	2.0	1,472	1,706	1.7	1.8	50.3
Region BR: Northeast	4,788	10.9	4,788	10.9	9,929	2,074	11.7	11.8	56.6
Region BR: South	6,037	13.8	6,037	13.8■	12,186	2,019	14.3	14.8	57.1
Region BR: Southeast	29,456	67.3	29,456	67.3	56,601	1,922	66.5	65.7	51.3



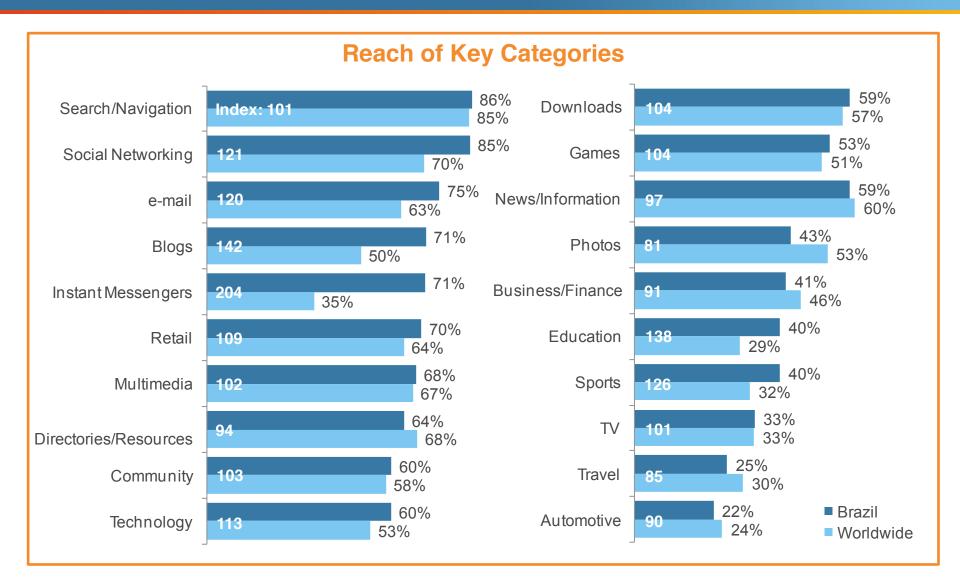
### Regional Internet Population Distribution and Average Usage

 Brazilian Internet population is overwhelmingly in Southeast; heaviest usage in Northeast and the South





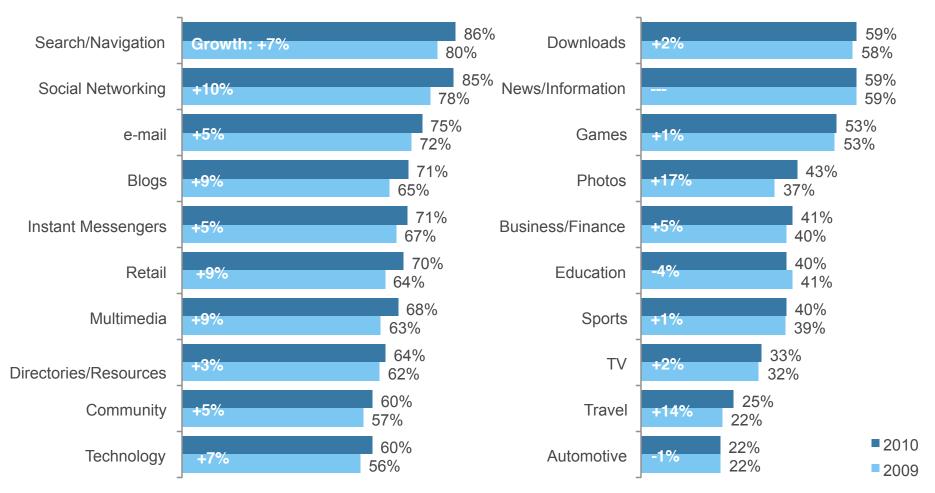
### **Brazil vs WW Reach of Key Categories**





#### Growth in Reach of Almost All Major Online Categories in Brazil

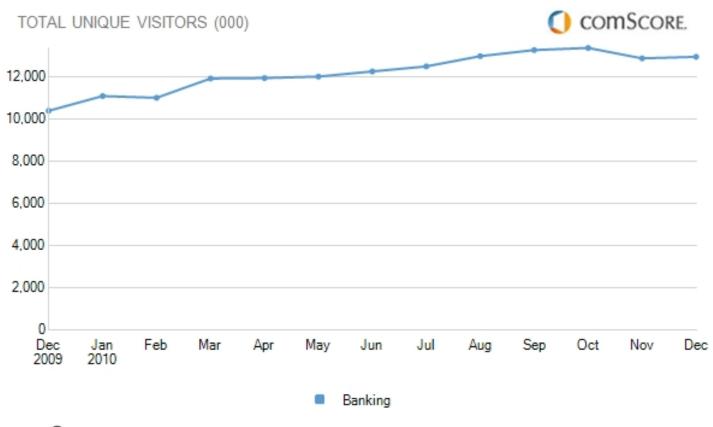
# **Example 2010** Key Categories Reach of Brazilian Population, 2009 vs 2010





#### 2010 was a Breakthrough Year for Online Banking

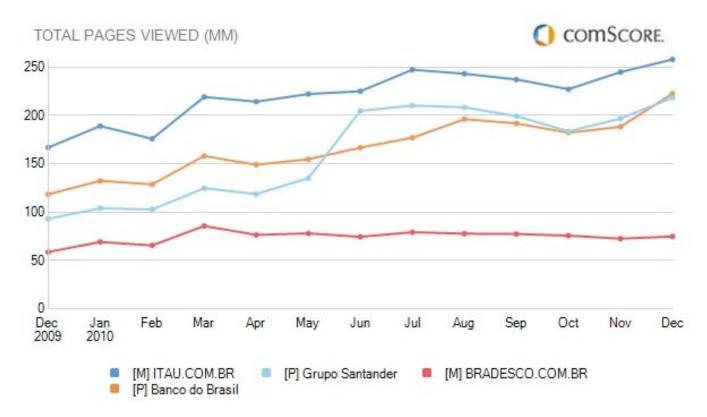
- Overall category growth of 25% from Dec 2009 to Dec 2010
- Led by very impressive audience growth seen by Itau.com.br and Banco do Brasil which each saw more than 50% growth in UVs





#### So, Who Were the Drivers of this Growth?

- While the category's audience was split relatively evenly across men (52%) and women (48%) in December 2010...
- Persons under the age of 35 consumed 54% of the overall pages (in Dec 2009 the under 35 segment was responsible for 59%)

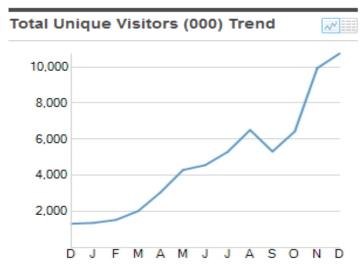




#### **Group-buying Sites Showed Impressive Growth in Late 2010**

- Group-buying sites have taken off in Brazil and, based on what has been seen in the USA, are set to continue their growth in 2011.
- Three major players in the space saw close to or more than 50% growth in unique visitors from August to October

#### **Groupon in USA during 2010**



Total Unique Visitors (000) to GROUPON.COM increased 711.7 % since Dec 2009

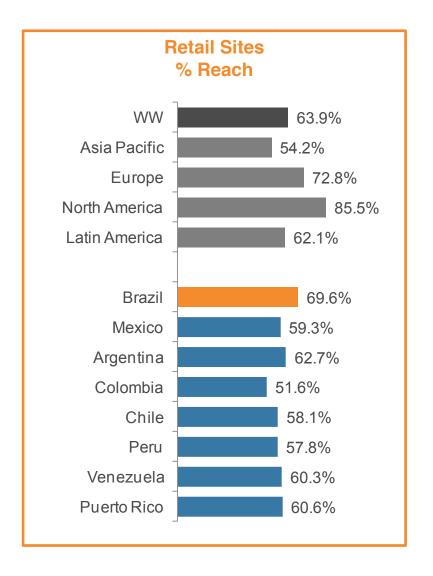
Media	Aug-2010	Sep-2010	Oct-2010 -
Total Internet : Total Audience	42,504	43,146	43,797
CLUBEURBANO.COM.BR	1,248	2,631	2,465
PEIXEURBANO.COM.BR	919	1,579	1,804
CLICKON.COM.BR	533	808	1,103



#### **Retail Continues to Grow in Brazil**

- Seven out of ten web users in Brazil visited a Retail site in December, a rate that is the highest in the region
- Significant upside still remains, as Brazilians become more comfortable with shopping and buying online

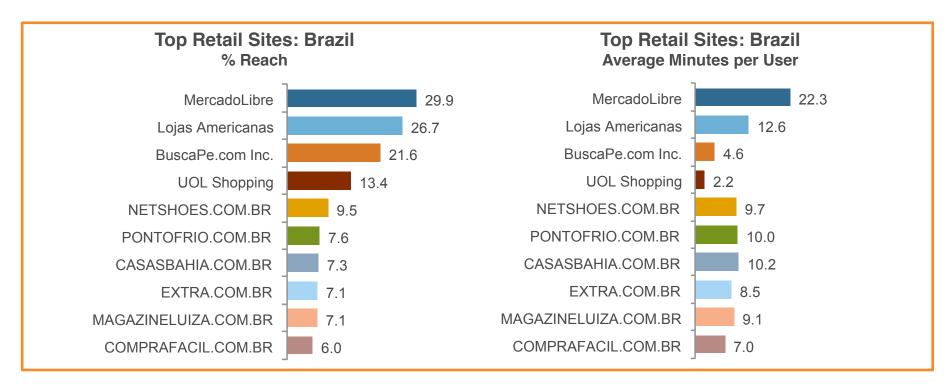






#### **Top Sites: Retail**

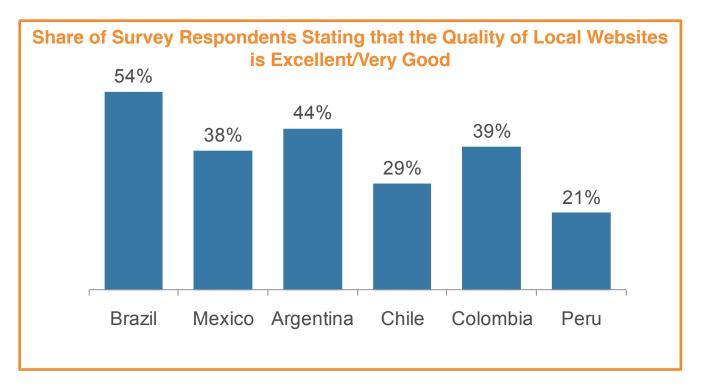
- Mercado Libre leads the retail category in reach, but Lojas Americanas and BuscaPe are only a few percentage points behind
- In terms of time spent, comparison shopping sites lag behind a little
- Brazilian sites clearly dominate the Top Ten





#### **Brazilians Rate Their Local Ecommerce Sites Very Highly**

 In a custom survey recently conducted by comScore, Brazilians were more likely to agree that locally-developed shopping sites were excellent or very good



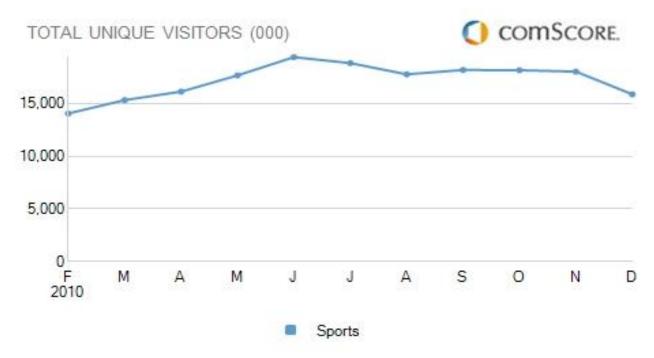
Q4: How would you rate the quality of Local Websites when shopping online?

Base: Respondent makes purchases online.



### The World Cup's Effect on the Sports Category

- The Sports category saw a tremendous lift from the World Cup and managed to sustain this lift very well over the 2<sup>nd</sup> half of the year
- Sports sites/channels including Lancenet.com.br, Terra Brasil Esportes & UOL Esporte saw their audiences increase in between 30%-40% from April to June

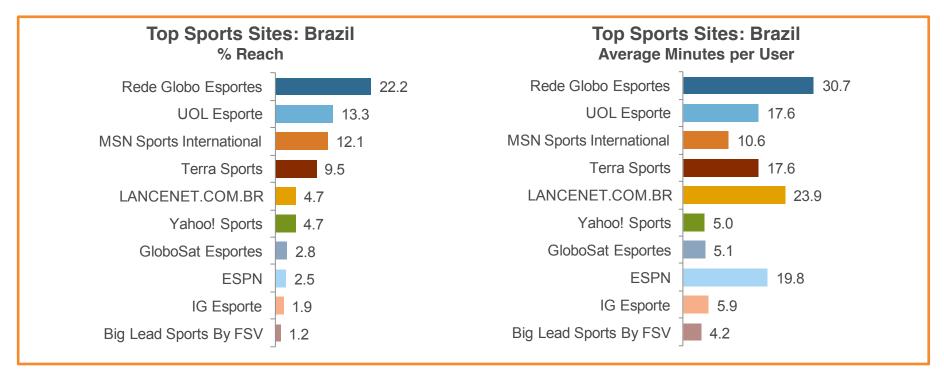






#### **Top Sites: Sports**

- Rede Globo Esportes, led by Globoesporte, leads the category with 22% reach
- Usage on Rede Globo Esporte, is also heaviest, averaging 30.7 minutes/visitor
- Smaller, yet highly engaged audience seen on lancenet.com.br





## **Automotive Category Continues to Develop a Strong Audience**

- Category growth of 32% from December 2009 to December 2010
- Sites like Webmotors.com.br, iCarros.com.br, Vrum.com.br and meucarronovo.com.br all showed significant growth during the year





# The Travel Category Continues to "Take Off"

- Was one of the leaders in 2010 with 49% category growth (7.4M to 11M)
- Persons under the age of 35 consumed 56% of the overall pages (in Dec 2009 the under 35 segment was responsible for 63%)

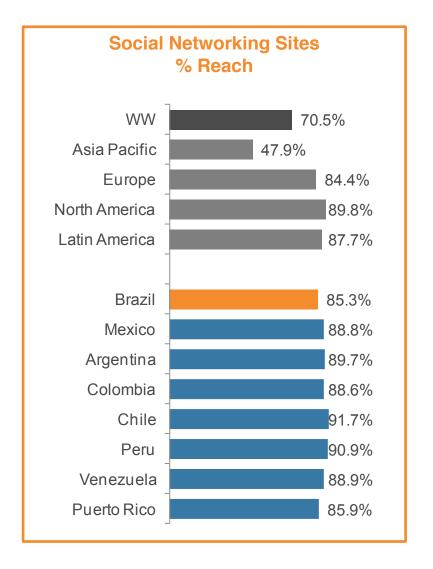




# Social Networking in Brazil and Around the World

- The reach of the Social Networking category continues to be very high throughout Latin America
- In Brazil, even with such a high reach, the category is amazingly still growing

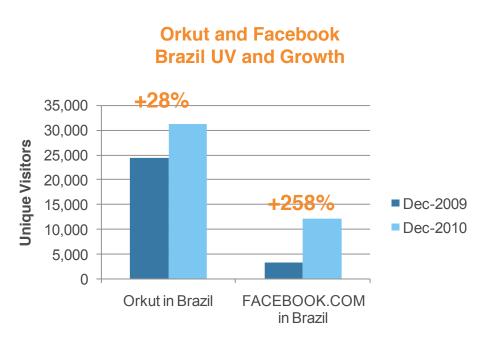


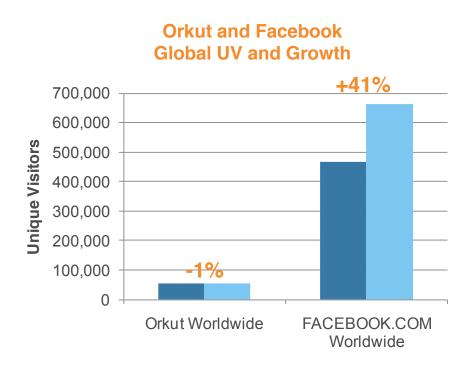




# Orkut Still Leads in Social Networking, but Facebook is Catching Up

- Though Orkut is still the leading Social Network in Brazil, Facebook has been growing rapidly, and could potentially catch up or overtake Orkut at some point
- Brazil is certainly Orkut's main market; even with 28% growth in Brazil, Orkut's total global audience declined by 1% over the past year







# A Closer Look at Facebook and Orkut Globally

- If not for Brazil, it is quite possible that Orkut would not exist in 2011
- Almost 90% of the pages consumed on Orkut are consumed in Brazil
- Brazilians, however, visit Orkut on average more often than the world visits
   Facebook

	Unique Visitors (000)	Reach	Page Views (millions)	Avg Visits/ Visit	Avg Mins/ Visit
ORKUT					
Worldwide	52,755	4%	23,050	22.3	8.1
Brazil	31,279	78%	20,584	31.7	8.5
FACEBOOK					
Worldwide	662,420	50%	300,600	29.6	9.7
Brazil	12,118	30%	813	10.5	3.6



# Less of the Facebook Audience in Brazil is Visiting Orkut

Cross-visiting seen in December 2009 (Total Audience, 15+)

	Bas	Base		M Orkut		
Media in Rows	Target Audience (000) ▼	% Vertical	Shared Audience (000)	% Vertical	% Horizontal	Index
Total Internet	33,315	100.0	24,442	100.0	73.4	100
<b>⊞</b> Orkut	24,442	73.4	24,442	100.0	100.0	N/A
	3,385	10.2	3,211	13.1	94.8	129

Cross-visiting seen in December 2010 (Total Audience, 6+)

	Base		M Orkut			
Media in Rows	Target Audience (000) ▼	% Vertical	Shared Audience (000)	% Vertical	% Horizontal	Index
Total Internet	45,128	100.0	32,671	100.0	72.4	100
Orkut	32,671	72.4	32,671	100.0	100.0	N/A
→ FACEBOOK.COM	12,379	27.4	10,996	33.7	88.8	123



# A Closer Look at Orkut and Facebook in Brazil

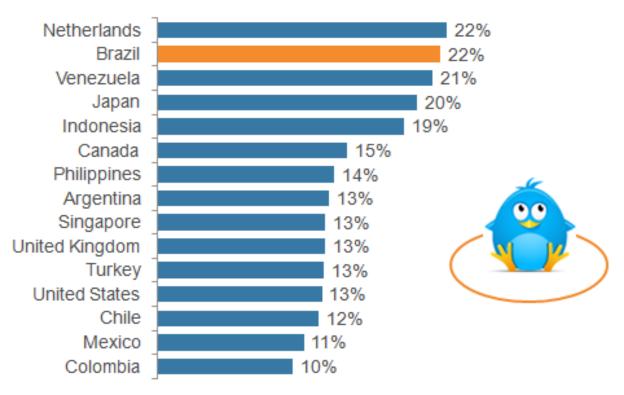
	Target Audience (000)	% Composition Unique Visitors			% Composition Pages	
Target Audience	Total Internet	Total Internet	Orkut	FACEBOOK.COM	Orkut	FACEBOOK.COM
Total Audience						
Total Audience	43,797	100.0	100.0	100.0	100.0	100.0
Persons - Age						
Persons: 15+	38,708	88.4	95.5	97.8	98.2	99.0
Persons: 18+	37,404	85.4	91.7	94.0	92.5	96.4
Persons: 25+	27,481	62.7	64.3	69.7	55.1	77.8
Persons: 35+	14,278	32.6	31.8	37.1	28.1	42.7
Persons: 45+	6,050	13.8■	12.7■	15.9■	11.2	18.8■
Persons: 6-14	5,089	11.6	4.5	2.2	1.8	1.0
Persons: 15-24	11,226	25.6	31.2	28.2	43.2	21.2
Persons: 25-34	13,204	30.1	32.5	32.6	26.9	35.1
Persons: 35-44	8,228	18.8■	19.1■	21.2	17.0■	23.8
Persons: 45-54	4,120	9.4	9.0 ▮	10.8	8.1■	13.0 ■
Persons: 55+	1,930	4.4	3.7	5.11	3.1	5.91
Region						
Region BR: Center-west	2,654	6.1	5.91	5.61	5.41	5.01
Region BR: North	863	2.0	2.0	1.6	1.8	0.5
Region BR: Northeast	4,788	10.9	11.5	10.1	11.8	5.31
Region BR: South	6,037	13.8	13.8	13.3	14.7	12.4
Region BR: Southeast	29,456	67.3	66.8	69.3	66.2	76.7



### **Brazil is a Top Twitter Market**

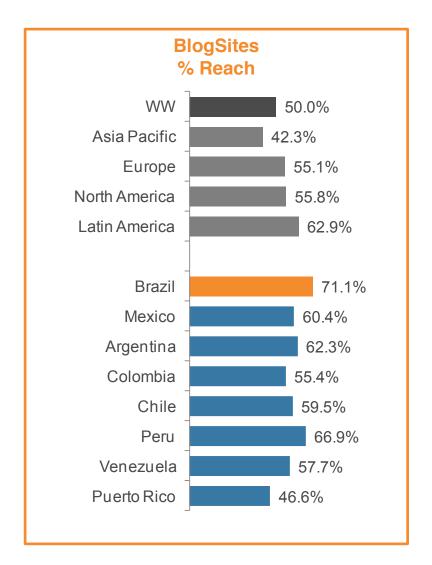
 Brazil was a close second in the list of top Twitter markets in December. Likely as a result of presidential election buzz, Brazil was #1 in October.

**Top Twitter Markets by Percent Reach** 





# Visitation to Blogs is Very High in Brazil







# The Impact of the Presidential elections

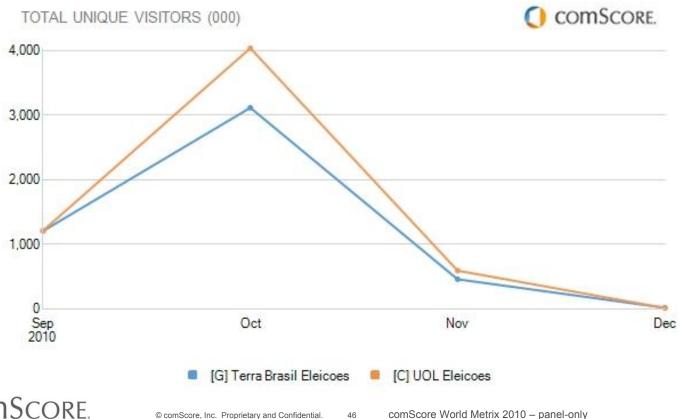
- Significant increase in Total Visits to News/Info and Blogs categories seen in lead up to and during the President Election season
- Total Visits to the Internet in Brazil were highest in Oct and Nov than during any other month in 2010





# **Election-focused Sites Saw a Tremendous Lift During October**

- Political coverage on both Terra and UOL increased by almost factors of 3x and 4x, respectively
- Total Visits to these two sites increased from approx. 2.8M Total Visits to each in September to 6.6M and 9.6M in October, respectively





# **Elections Lifted Reach of Certain Content Categories in All Regions**

Media	Jul-2010	Aug-2010	Sep-2010	Oct-2010	Nov-2010	Dec-2010 ▼
Total Internet Region: North	100.0	100.0	100.0	100.0	100.0	100.0
News/Information	67.0	70.7	75.2	80.5	78.6	73.5
Blogs	69.2	71.4	72.3	72.9	72.7	71.2
Politics	2.9	3.4	11.8	16.5■	4.6	2.5
Media	Jul-2010	Aug-2010	Sep-2010	Oct-2010	Nov-2010	Dec-2010 ▼
Total Internet Region: Northeast	100.0	100.0	100.0	100.0	100.0	100.0
News/Information	74.2	76.3	81.4	87.2	83.8	78.0
Blogs	72.8	74.9	76.1	77.0	76.8	75.1
Politics	2.7	3.0	10.4	18.7■	5.31	2.7
Media	Jul-2010	Aug-2010	Sep-2010	Oct-2010	Nov-2010	Dec-2010 ▼
Total Internet Region: Center-west	100.0	100.0	100.0	100.0	100.0	100.0
News/Information	71.6	73.9	78.8	84.0	81.6	75.6
Blogs	70.7	72.6	74.1	74.3	74.2	72.6
Politics	2.2	2.7	9.9	17.2	5.11	2.6
Media	Jul-2010	Aug-2010	Sep-2010	Oct-2010	Nov-2010	Dec-2010 ▼
Total Internet Region: Southeast	100.0	100.0	100.0	100.0	100.0	100.0
News/Information	69.0	71.0	76.0	81.6	79.1	73.5
Blogs	69.4	71.1	72.2	72.9	72.8	71.4
Politics	1.7	2.1	8.0▮	15.1■	4.31	2.2
Media	Jul-2010	Aug-2010	Sep-2010	Oct-2010	Nov-2010	Dec-2010 ▼
Total Internet Region: South	100.0	100.0	100.0	100.0	100.0	100.0
News/Information	69.6	71.4	76.3	81.3	78.1	72.9
Blogs	70.9	72.7	73.5	73.7	73.2	71.7
Politics	2.0	2.3	9.0 ▮	16.4	4.8	2.4



# **Cross-visitation During October**

 Very little cross-visiting seen amongst the presidential candidates, but extremely high cross-visitation seen between all the candidate's audiences and visitors of Social Networking, News/Information and Blog sites

	Bas	Base		P DILMA13.COM.BR		
Media in Rows	Target Audience (000) ▼	% Vertical	Shared Audience (000)	% Vertical	% Horizontal	
Total Internet	43,797	100.0	381	100.0	0.9	
DILMA13.COM.BR	381	0.9	381	100.0	100.0	
MINHAMARINA.ORG.BR	379	0.9	31	8.3	8.3	
SERRA45.COM.BR	277	0.6	61	16.1	22.1	

	Bas	Base		P DILMA13.COM.BR		
Media in Rows	Target Audience (000) ▼	% Vertical	Shared Audience (000)	% Vertical	% Horizontal	
Total Internet	43,797	100.0	381	100.0	0.9	
Social Networking	41,426	94.6	374	98.1	0.9	
News/Information	36,057	82.3	381	100.0	1.1	
Blogs	32,217	73.6	373	97.8	1.2	



# **How the Election Was Won?**

	· ·	% Composition Unique Visitors					
	[P] MINHAMARINA.ORG.BR	[P] DILMA13.COM.BR	[P] SERRA45.COM.BR				
Persons: 15-24	29.7	28.6	30.1				
Persons: 25-34	36.8	31.4	31.6				
Persons: 35-44	16.2	18.3	14.8				
Persons: 45-54	11.2	12.9	12.2				
Persons: 55+	5.0	7.5	10.1				
All Males	47.6	56.4	61.0				
All Females	52.4	43.6	39.0				
Region BR: Center-west	5.3	6.5	4.8				
Region BR: North	1.7	1.9	1.6				
Region BR: Northeast	16.6	19.3	16.7				
Region BR: South	9.1	9.7	10.1				
Region BR: Southeast	67.3	62.5	66.7				



# More On Each Candidate's Online Audience

	Composition Index UV				
Segment	DILMA13.COM.BR ▼	MINHAMARINA.ORG.BR	SERRA45.COM.BR		
News/Information - Heavy	329	255	349		
Community : Religion/Spirituality - Heavy	322	337	272		
Education - Heavy	318	302	285		
Conversational Media : Blogs - Heavy	303	295	294		
Real Estate - Heavy	285	244	276		
Total Internet - Heavy	246	244	279		
ravel - Heavy	240	278	226		
lealth - Heavy	236	251	234		
Business/Finance : Banking - Heavy	234	263	260		
Retail - Heavy	224	254	262		
Community - Heavy	213	226	190		
Business/Finance - Heavy	203	222	223		
Fechnology - Heavy	201	207	226		
onversational Media : Social Networking - Heavy	179	170	192		
automotive - Heavy	171	163	196		
Community : Family & Parenting - Heavy	152	199	181		



#### **Online Video in Brazil**

- 33.5<sub>MM</sub> Unique Viewers
  - 84% Percent of 15+ Internet Audience
  - 23% Percent of Total Population
  - 2.6<sub>B</sub> Total Videos
- 243<sub>MM</sub> Total Hours of Video
  - 79 Videos per Viewer
  - 7.3 Hours per Viewer



### **Youtube Audience as an Online Video Benchmark**

Brazil's unique audience to Youtube grew by more than 33% over the last year

	Dez/20	009
		Total Unique Visitors (000)
	Location	YOUTUBE.COM ▼
1	World-Wide	482,021
2	United States	91,387
3	Japan	31,197
4	Germany	22,989
5	United Kingdom	22,736
6	Brazil	18,208
7	France	17,988
8	Canada	15,659
9	India	12,996
10	Italy	12,333
11	Spain	11,132
12	Mexico	9,586
13	Netherlands	7,646
14	Turkey	7,031
15	Russian Federation	6,529
16	Australia	6,442
17	Argentina	6,350
18	Colombia	6,056
19	South Korea	4,789
20	Malaysia	4,732

	Dez/20	10
		Total Unique Visitors (000)
	Location	YOUTUBE.COM ▼
1	World-Wide	578,325
2	United States	110,198
3	Japan	35,302
4	Germany	30,335
5	United Kingdom	24,708
6	Brazil	24,223
7	France	23,154
8	India	19,355
9	Canada	16,705
10	Italy	13,818
11	Spain	13,349
12	Russian Federation	13,102
13	Poland	12,743
14	Mexico	12,271
15	Turkey	9,700
16	Netherlands	8,527
17	Colombia	8,393
18	Argentina	7,915
19	Australia	7,144
20	Malaysia	6,062



# **Video and Social Networking**

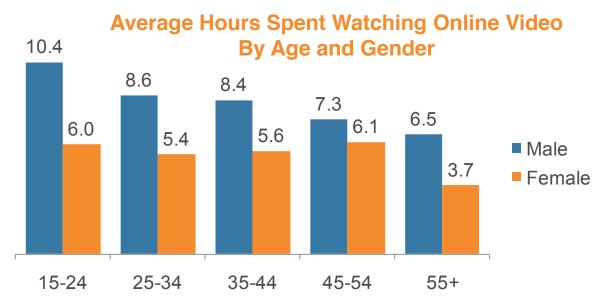
- Even with such drastic differences in terms of size of the audience, almost three times as many videos are being watched within Facebook than Orkut
- With video streaming showing such growth in Brazil, will this be another factor in the Facebook vs Orkut discussion over the coming years?

Media	Total Unique Viewers (000) ▼	Videos (000)	Total Minutes (MM)
Total Internet Persons: 15+	33,471	2,650,822	14,627
FACEBOOK.COM	416	1,079	5
	186	353	2



### Gender Difference is Wider When it Comes to Video Consumption

- In contrast with overall Internet usage in Brazil, males of all ages spend far more time watching online video than women.
- Among men, video consumption declines with increasing age; women's video usage is more constant between age groups
- 317 million of the 560 million videos watched by Males 15-24 were on Youtube
- Women 45-54 are the ones who average most time watching online video





# **Searching for Something?**

#### **Brazilian Searchers**

37 million unique searchers

92% of Brazilian Internet population

Average 112 searches per searcher

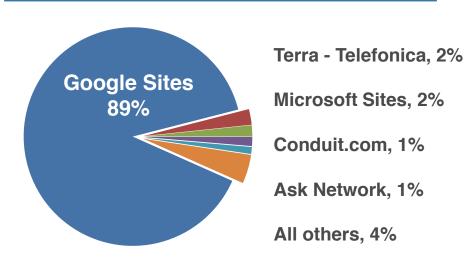
#### **Total Searches in Brazil**

4.1 billion searches

5.9 billion search result pages

986 million search visits

### **Share of Searches by Property**





#### Did You Know...

- Brazil is the 8<sup>th</sup> largest Internet audience in the world (15+, H&W) Mexico is 16<sup>th</sup> and Argentina is 19<sup>th</sup>
- The Brazilian online audience (15+, H&W) surpassed the UK in October
- Brazil's online audience consumes more pages than Australia, Italy, and Taiwan combined
- In terms of Total Minutes 58.2B, Brazil is 9<sup>th</sup> out of the 43 countries covered by comScore
  - This is approximately 5.7M weeks spent online
- Brazil consumes 3% of the world's page views
  - the US consumes 20%, China 12%

Country	UV (000)
China	291,544
United States	180,920
Japan	73,002
Germany	49,336
Russian Federation	46,132
France	41,930
India	41,580
Brazil	39,966
United Kingdom	38,643
South Korea	30,205



### **Obrigado!**

#### For questions, please contact <a href="mailto:Brazil@comscore.com">Brazil@comscore.com</a>



