

12pt

# INDR 450/550 Lecture Notes 1

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## 1 Simple independent stationary demand process: unbiasedness and variance of Forecasts

Let us take the following simple demand process:

$$Y(t) = c + \epsilon_t$$

where  $\epsilon_t$  are iid random variables with mean zero and standard deviation  $\sigma^2$ . Note that  $Y_t$  are also iid random variables with mean  $c$  and standard deviation  $\sigma^2$ .

### 1.1 Naive Forecast

For the naive forecast, the forecast is equal to the last observation:

$$\hat{y}_{t+1|t} = y_t.$$

We have:

$$E[\hat{Y}_{t+1|t}] = E[Y_t] = E[c + \epsilon_t] = c.$$

Therefore, the naive forecast is unbiased for this demand model. We can compute its variance as:

$$Var[\hat{Y}_{t+1|t}] = Var[Y_t] = \sigma^2.$$

### 1.2 Moving Average Forecast

For the  $k$ -period MA forecast, the forecast is equal to the average of the last  $k$  observation:

$$\hat{y}_{t+1|t} = (y_t + y_{t-1} + \dots + y_{t-k+1})/k.$$

We have:

$$E[\hat{Y}_{t+1|t}] = E[(Y_t + Y_{t-1} + \dots + Y_{t-k+1})/k] = ck/k = c.$$

Therefore, the MA-forecast is also unbiased. Its variance is:

$$Var[\hat{Y}_{t+1|t}] = Var[(Y_t + Y_{t-1} + \dots + Y_{t-k+1})/k] = \frac{k\sigma^2}{k^2} = \frac{\sigma^2}{k}.$$

Note that the variance of the forecast is decreasing in  $k$ .

### 1.3 Exponential Smoothing Forecast

For the ES forecast, the forecast is equal to a weighted average of the most recent observation with the most recent forecast. The weight  $\alpha$  ( $0 \leq \alpha \leq 1$ ) is called a smoothing parameter

$$\hat{y}_{t+1|t} = \alpha y_t + (1 - \alpha) \hat{y}_{t|t-1}$$

We can expand the recursion and obtain an equivalent expression:

$$\hat{y}_{t+1|t} = \alpha y_t + \alpha(1 - \alpha)y_{t-1} + \alpha(1 - \alpha)^2 y_{t-2} + \dots + \alpha(1 - \alpha)^{t-1} y_1.$$

Letting  $t \rightarrow \infty$  we can compute the asymptotic expected value of the forecast as:

$$E[\hat{Y}_{t+1|t}] = \sum_{i=0}^{\infty} \alpha(1 - \alpha)^i c = \frac{\alpha c}{1 - (1 - \alpha)} = c$$

Therefore, the ES-forecast is asymptotically unbiased. We can also compute its asymptotic variance as:

$$Var[\hat{Y}_{t+1|t}] = \sum_{i=0}^{\infty} \alpha^2 (1 - \alpha)^{2i} \sigma^2 = \frac{\alpha^2 \sigma^2}{1 - ((1 - \alpha)^2)} = \frac{\alpha \sigma^2}{2 - \alpha}.$$

We can now note that the asymptotic variance of the forecast is increasing in the smoothing parameter  $\alpha$ . To minimize the asymptotic variance, we select  $\alpha = 0$  which leads to a forecast variance of zero.

## 2 Simple trend demand process with iid error terms: unbiasedness and variance of Forecasts

Let us now take the following simple demand process:

$$Y(t) = c + bt + \epsilon_t$$

where  $\epsilon_t$  are iid random variables with mean zero and standard deviation  $\sigma^2$ . Note that  $Y_t$  are independent random variables with mean  $c + bt$  and standard deviation  $\sigma^2$ .

### 2.1 Simple Forecasts are not Unbiased

Take the naive forecast: we have

$$E[\hat{Y}_{t+1|t}] = E[Y_t] = c + bt.$$

but

$$E[Y_{t+1}] = c + b(t + 1) \neq E[\hat{Y}_{t+1|t}].$$

Therefore, the naive forecast of a bias of  $b$ .

If we consider a 3-period moving average, we have:

$$\begin{aligned} E[\hat{Y}_{t+1|t}] &= E[Y_t + Y_{t-1} + Y_{t-2}]/3 \\ &= (3c + b((t-2) + (t-1) + (t-3)))/3 \\ &= c + b(t-2) \end{aligned}$$

Note that the forecast has a bias of:  $2b$ . It systematically lags behind the demand.

## 2.2 Trend forecasts

To have an unbiased forecast of a trend process, we need to involve a trend estimator. Here are some ways to do that:

$$\hat{y}_{t+1|t} = y_t + (y_{t-1} - y_{t-2})$$

$$\hat{y}_{t+1|t} = y_t + ((y_{t-1} - y_{t-3}))/2$$

or

$$\hat{y}_{t+1|t} = y_t + ((y_{t-1} - y_1))/(t-1).$$

All of the above can be verified to be unbiased. Let's check this for the first one:

$$\begin{aligned} E[\hat{Y}_{t+1|t}] &= E[Y_t] + E[Y_{t-1} - Y_{t-2}] \\ &= c + bt + (c + b(t-1) - c - b(t-2)) \\ &= c + b(t+1) \\ &= E[Y_{t+1}]. \end{aligned}$$

We can now note that we are using an estimator of trend  $(y_{t-1} - y_{t-2})$  in addition an estimator of the last position  $(y_t)$  of the process.

We can also compute the variance of such forecasts:

$$\begin{aligned} Var[\hat{Y}_{t+1|t}] &= Var[Y_t] + Var[Y_{t-1} - Y_{t-2}] \\ &= 3\sigma^2 \end{aligned}$$

From the principles that we saw before, we know that we can reduce variances by averaging over multiple values of the estimators or taking a weighted average of the last observation with the last forecast.